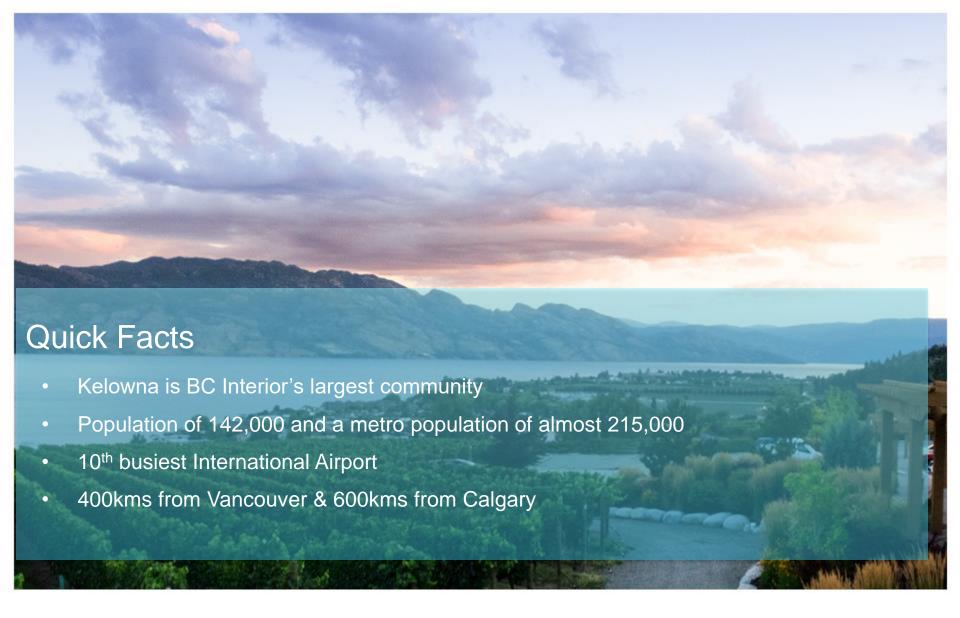


2019 FACTS & FIGURES

Kelowna & Central Okanagan







Year in Review 2019



Occupancy

65.7%

+2.1 pp

ADR

\$159.2

+3.6%

RevPAR

\$104.6

+6.9%

Total
Overnight
Visitors
1.8M

\$104 Million

(2018)

Room Revenue +2.5%

+3836

Guest rooms available 4.5 nights

Average Length of Stay

Source: CBRE Limited with reproduction and use of information subject to CBRE Limited Disclaimer / Terms of Use as detailed at www.cbre.ca

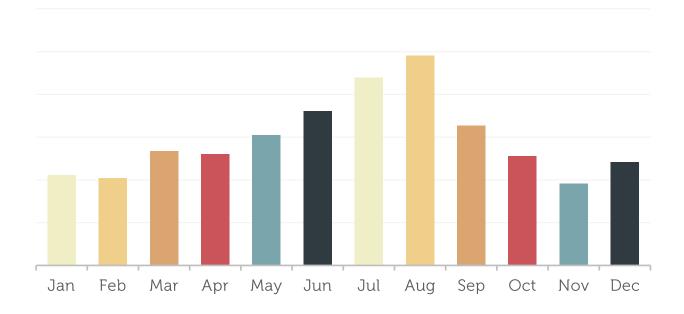
BC Stats - https://www2.gov.bc.ca/gov/content/data/statistics/business-industry-trade/industry/tourism



Visitation 2019



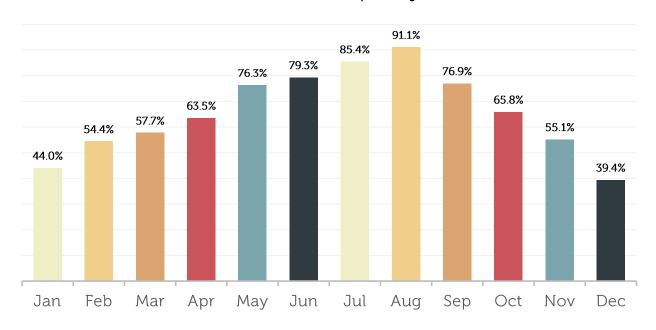
Overnight Visitor Trips to Kelowna



Source: Telus Insights. TELUS has implemented industry-leading Privacy by Design standards to ensure that privacy is not compromised. All the data analyzed by TELUS Insights is strongly de-identified, meaning it cannot be traced back to an individual. It is also aggregated into large data pools to reveal mass-movement patterns and trends, andextrapolated to be representative of the total Canadian population as a further means of ensuring that privacy is fully protected at all times. For further information, please visit: telus.com/insights or email

Accommodation 2019 贔儡

2019 Hotel Occupancy

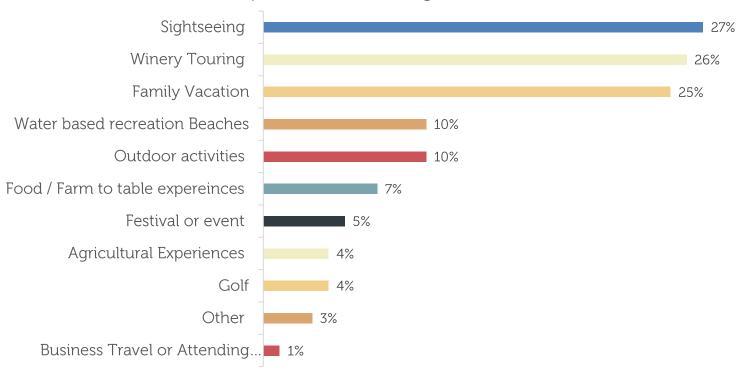


Source: CBRE Limited with reproduction and use of information subject to CBRE Limited Disclaimer / Terms of Use as detailed at www.cbre.ca



Visitor Information in the state of the stat



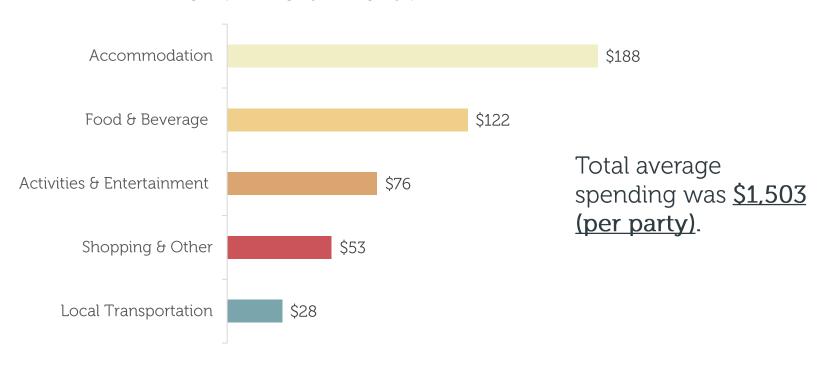


Source: InterVistas Tourism Kelowna Visitor Intercept Survey - 2018



Visitor Information MM

Average Spending by Category per Visitor



Source: InterVistas Tourism Kelowna Visitor Intercept Survey - 2018



2016 Tourism Economic Impact

\$1.25 Billion total Economic Output



\$337 Million visitor **spending**



11,890 total jobs

\$142 Million tax revenues

\$620 Million total GDP

Source: InterVistas Economic Impact of Tourism in Kelowna & the Greater Kelowna Area 2016



Connectivity 2019 太

YLW International Airport

10th busiest airport in Canada

+2
million
passengers

9 Airlines servicing YLW

15

direct destinations

+ 70 flights a day

Source: YLW Statistics





Meetings & Conferences 🐲



+30 Unique Event Venues

+110,000 sq ft of meeting space

\$25.9M **Total Economic Impact**

Source: Tourism Kelowna



Sports & Events &

+40 events a year including national & international

\$2.4M
Economic Impact
2019 Skate Canada International

Prospera
Place:
7,000
seat arena

Source: Tourism Kelowna Economic Impact Assessment Report | CSTA | November 27, 2019



Wine Industry in Kelowna 🖣



+ 44 Wineries in the Kelowna area 185 licensed wineries in the Okanagan

5 distinct wine trails in Kelowna

Okanagan accounts for 84% of BC's vineyard acreage

Average growing days in the Kelowna area: 1,330

8,830 acres of vines in the Okanagan

Source: Wine BC



BC Wine Industry T Economic Impact

\$2.8 billion Economic Impact

12,000 jobs created

929 vineyards
with more than
10,260 acres of
planted land

1 Million visitors to BC Wineries

\$312 million in Tax Revenue

BC Wine Industry
Tourism
generated

\$246 million in revenue

Source: Economic: The Economic Impact of the Wine and Grape Industry in Canada 2015



Golf Industry in Kelowna



19 golf courses

+2,000 hours of sun

18 Hole

Courses: 17

9 Hole Courses: 2

Championship Courses

324 Golf Holes

+110,000 yards of golf courses

Source: Tourism Kelowna



BC Golf Industry \hat{x} Economic Impact

2.08 Billion toward BC's GDP (2014)

+44,000 Jobs

\$849 million
generated by golf
courses &
associated
facilities

Net Promoter Score:

+80

\$465 Million in Taxes

\$1.27
Billion
in
Household
Income

Source: Economic: NAGA May 2014. Economic Impact of Golf in Canada



THANK YOU

Kelowna