

# **ADVERTISING AGREEMENT** 2019 MEETINGS & CONFERENCES SALES



This program is for those who want to generate meetings and conference business. It provides opportunities to sell their venues and services directly to meeting planners throughout Canada and the Pacific Northwest US. Participants share trade show and event costs making exposure with top meeting planners more affordable. Tourism Kelowna meeting-specific advertising and sales initiatives drive planners to the meeting section on tourismkelowna.com.

### **Prerequisites**

- → hold a current Necessities Advertising Package
- → hold a Basic Package for À La Carte Options participation
- → be located within the Central Okanagan

Business Name	Email
Contact	Tel

# **Program Fees**

#### **Basic Package**

- ⇒ \$800
- → customized flat sheet for use at sales calls and functions
- → inclusion in Tourism Kelowna's social media program (one post featuring your business on Instagram and Twitter)
- → inclusion in Tourism Kelowna's #explorekelowna blog (one business mention with contact information)
- → website listing on www.tourismkelowna.com/meeting-planners
- → inclusion in destination meetings & conferences brochure; digital and printed copies supplied

# **Cost-Shared Tradeshow Booth Space**

- → \$1,250 CSAE Tête-à-Tête | January 30, 2019 | Ottawa, Ontario (includes Conference Direct client reception)
- → \$3,750 MPI World Event Congress | June 15 18, 2019 | Toronto, ON (Price includes conference registration, sponsorship of Mindfulness Lounge on show floor, 1 Table on MPI Exchange Floor in Canadian Village and room drop )

# **Cost-Shared Sales Events**

- Spring Business Events Canada Partnered Event | Date TBD | Seattle, WA → \$500
- Spring Client Wellness Workshop | Date TBD | Vancouver, BC ⇒ \$750
- ⇒ \$750 Spring Calgary Wellness Workshop | Date TBD | Calgary, AB
- Fall Client Wellness Workshop | Date TBD | Vancouver, BC → \$500
- Fall Seattle Client Destination Lunch | Date TBD | Kelowna, BC ⇒ \$750

# **Payment**

Amount Owed: Fee(s)	x 5% (gst)	=	Payment Method: Cheque	Credit Card
Credit Card: <b>VISA</b>	AMERICAN ECRESS	Name on Card	Card No	
Terms and Conditions		Expiry: Month	Expiry: Year	CSC Code
→ Payment is due at time of b	ooking   → P	Participation is subject to approval		

Signature (digital)

Date Signature by hand

← I agree to these terms and conditions