

2025 One Knoxville SC Ticket Operations Intern



About The Club

One Knoxville SC is a professional soccer club competing in USL League One for the third season. The new Covenant Health Park will be home to One Knoxville SC for 2025. The Club is focused on building a civically-minded professional sporting brand by connecting community outreach, civic pride, and competitive soccer.

About the Role

This position is divided into three main components: office hours, community events and gameday operations. This position will gain valuable experience working within a professional athletic organization assisting in revenue growth from ticket holder management to gameday sales strategy.

Work Location: 121 E Jackson Ave

Work Hours: Up to 40 hours/week: M-F

Benefits: \$13/hour

Key Responsibilities

- Manage relationships with both business (B2B) and consumer (B2C) leads.
- Organize and maintain information and communication within the CRM system.
- Conduct outbound sales calls and emails with the goal of promoting the 2025 One Knoxville Covenant Health Park experience.
- Track all interactions and sales progress in the CRM.
- Participate in weekly sales meetings and training sessions focused on One Knoxville's history, brand, and sales platforms.

Expectations:

- Outbound communication standards (calls, emails) will be set and expected to be met.
- Sales activities will be evaluated on both effort and results.

Ideal Candidate:

- Strong interpersonal skills and the ability to build lasting relationships.
- Highly organized, with the ability to track and manage multiple leads and accounts.
- Strong work ethic with a focus on results and a desire to develop professionally in a fast-paced sales environment.

Join One Knoxville SC and kick-start your career in sports management while gaining invaluable real-world sales experience! One Knoxville SC is an equal opportunity employer.