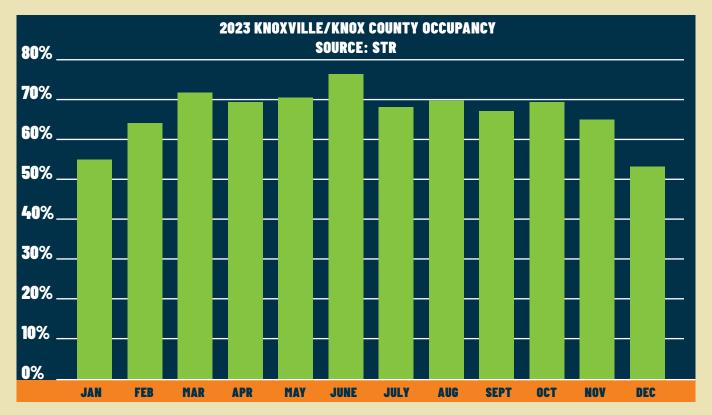


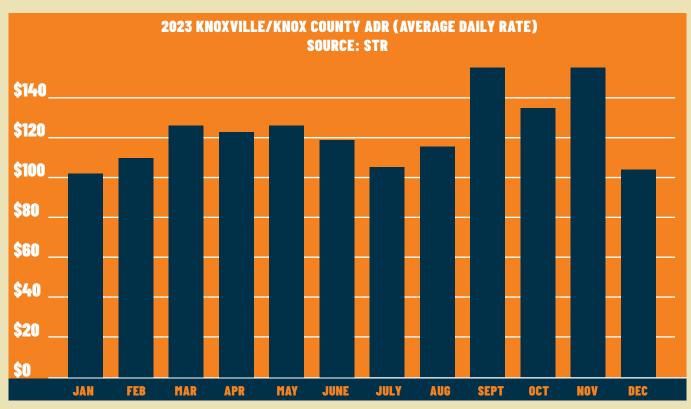
TOURS MARY-DECEMBER 2023



HOTEL OCCUPANCY 66.7%



HOTEL ADR \$122.50





HOTEL RevPAR

(Source Smith Travel Research)

\$81.73

January through December 2023

Countywide Hotel Revenue Per Available Room (RevPar) is a key performance indicator that gauges the strength of hotel rooms booked and visitor spending. This indicator measures the hotel room revenue divided by hotel rooms available.

HOTEL ROOMS SOLD

(Source Smith Travel Research)

2,424,687

January through December 2023

Number reflects countywide hotel rooms sold in Knox County during the time period.

BOOKING DATA

January through December 2023
VK's digital ad placement and organic website
visitation generated the following:

40,103 BOOKINGS
90,660 ROOM NIGHTS
\$12,878,752 REVENUE
ADARA tracks a 60 day booking window.

The booking data above Is current as of 1-22-24

TOP 5 BOOKING MARKETS

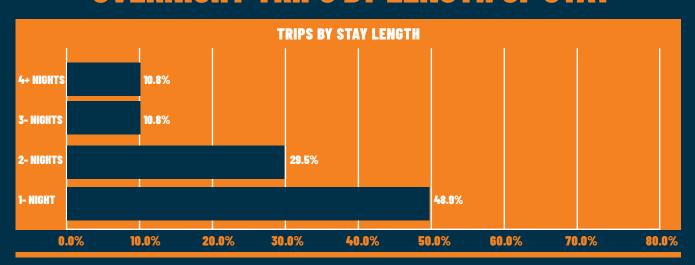
January through December 2023

Atlanta
Charlotte
*Knoxville
Nashville
Washington DC

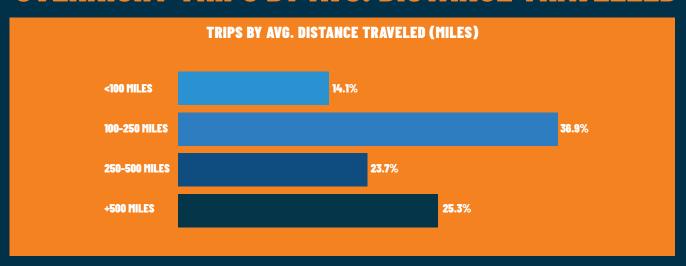
*The Knoxville DMA (Designated Market Area) consists of 22 counties within East Tenneessee and Southeast Kentucky

Source: ADARA

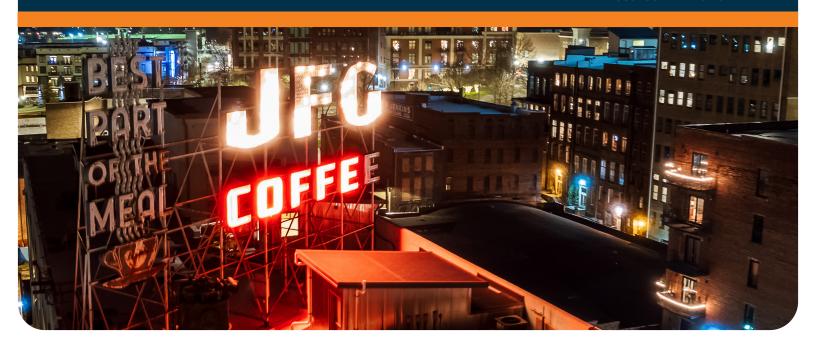
OVERNIGHT TRIPS BY LENGTH OF STAY



OVERNIGHT TRIPS BY AVG. DISTANCE TRAVELLED



Source: Arrivalist



TOTAL OVERNIGHT VISITORS FOR CALENDAR YEAR 2022





Based on Knoxville's share of total US volume compared against STR room nights • Sources: Longwoods, STR, Arrivalist, Visit Knoxville

2022 KNOX COUNTY ECONOMIC IMPACT OF TRAVEL

Based on Most Current Data Available, Updated by TDTD in August (Source: Tennessee Dept. of Tourist Development/U.S. Travel Association, Tourism Economics)



Travel-Generated Spending:

\$1.88 Billion



Local Travel-Generated Tax Revenues:

\$69.4 Million



Travel-Generated Jobs:

14,170



State Travel-Generated Tax Revenues:

\$118.5 Million