

## General Manager, Inspired Coffee

Are you ready for a unique opportunity that blends leadership, hospitality, and community impact? Inspired is seeking an exceptional General Manager to lead our non-profit coffee shop. We're looking for someone who embodies passion, energy, and inspiration, with an entrepreneurial and relationship building mindset akin to a small business owner. As the GM, you'll be at the helm of operational excellence, supervising our talented team of Assistant Managers, Shift Supervisors, and Baristas/Cashiers.

Collaboration is key at Inspired, and you'll work closely with our Occupational Training Director to ensure our training program's objectives are met. Your role as a leader extends beyond day-to-day supervision; you'll be instrumental in training, coaching, and developing our team to not only meet but exceed our sales goals while sharing our mission with the community.

If you're ready to make a meaningful impact, drive success, and be part of something truly special, we invite you to join us as our General Manager. Please contact Cheryl at croth@inspirationministries.org or 262-222-6280

Inspired is more than a coffee shop. It's a social cause – a business with a mission that employs people with intellectual, developmental and physical disabilities as trainees and we train, coach and, over time, help them secure community employment. Come join the team and make an impact in the lives of people with disabilities and spread our message of hope and inclusion.

## Why Work Inspired?

- Excellent, competitive pay Up to \$65,000 based on experience.
- Great benefits package
- Enjoy coming to work knowing you've made a difference in the lives of people with disabilities
- Be part of a mission, not just a job! Check us out online <u>www.inspiredcoffee.org</u>.

## **Benefits & Conditions:**

- Health plan reimbursement for marketplace coverage
- Dental Insurance / Vision Insurance
- Free Basic Life Insurance, Short Term Disability, Accidental Death and Dismemberment Insurance
- 401(k) Retirement Plan
- Referral Bonus
- (60-day waiting period for enrollment)

## Responsibilities:

- Full P & L Responsibility
  - Develops and continually monitors the budget and key performance indicators, taking expedient action to achieve daily, weekly, and monthly targets.
  - Daily manages labor costs, flexing staffing levels as needed to match customer and sales volume;
    effectively manages cost of goods sold to target and other expenses to maintain budget compliance.
- Creates and implements sales initiatives, strategies, plans, etc. to increase revenue (i.e. expand menu offerings, specials, promotions, new programs, pricing adjustments, etc.).
- Inventory management In collaboration with Assistant Manager and Shift Supervisors, conducts monthly inventory count/audit, maintains tight controls and acceptable minimal levels of shrinkage, etc., reports monthly to Accounting Department.
- Orders products, supplies and consumables for the store, ensuring sufficient, but not excessive, inventory levels.
- In collaboration with Occupational Training Director, ensures operational needs and trainee/training program needs are aligned and synchronized so that store initiatives, offerings, etc. are seamlessly launched/rolled out.