#### Employs **RESIDENTS**

Tourism supports 1 in every 16 jobs in Lane County.



11,030 jobs generates over \$297 million in annual payroll.

#### Generates **REVENUE**

The tourism industry creates revenue for vital city and county needs. Local, state and federal tax revenue generated by visitors to Lane County is \$40.5 million, providing support for local parks, economic development and the arts.



Biking through Coburg

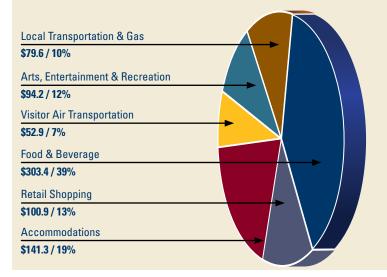


#### Bakerv, Creswel

### Supports **LOCAL ECONOMY**

2018 Lane County Visitor Spending \$762 Million

Lane County's top sectors benefitting from visitors spending



#### Returns **INVESTMENT**

The Eugene. Cascades & Coast region welcomes over 5 million visitors each year.



In 2018, these visitors spent \$762 million!

Every dollar invested

results in a \$62 return.

in tourism-related



# **Tourism Investment Draws People & Dollars to Lane County**





#### Partnering for SUCCESS

Travel Lane County is a recognized leader in achieving year-round economic growth through innovative destination marketing, product development and exceptional visitor experiences. We promote a brand of enriching, authentic and approachable experiences for all ages and abilities.

We are a private 501(c)6 nonprofit corporation, formed specifically to attract and serve visitors throughout the Eugene, Cascades & Coast region. Staff members partner with convention and meeting planners from across the region, throughout the United States and around the globe to create unique opportunities for attendees inside and outside the meeting room.

Through our collaboration with the Eugene, Cascades & Coast Sports Commission, we work with local, regional, national and international sports planners to grow current events and bring new events to our region.

Our region hosts more than 5 million visitors annually, thanks to combined efforts of Travel Lane County, the Eugene, Cascades & Coast Sports Commission, partners, area Chambers of Commerce, Lane County and all our cities.

For more information on regional tourism and how to get involved. call us at 541.743.8770.





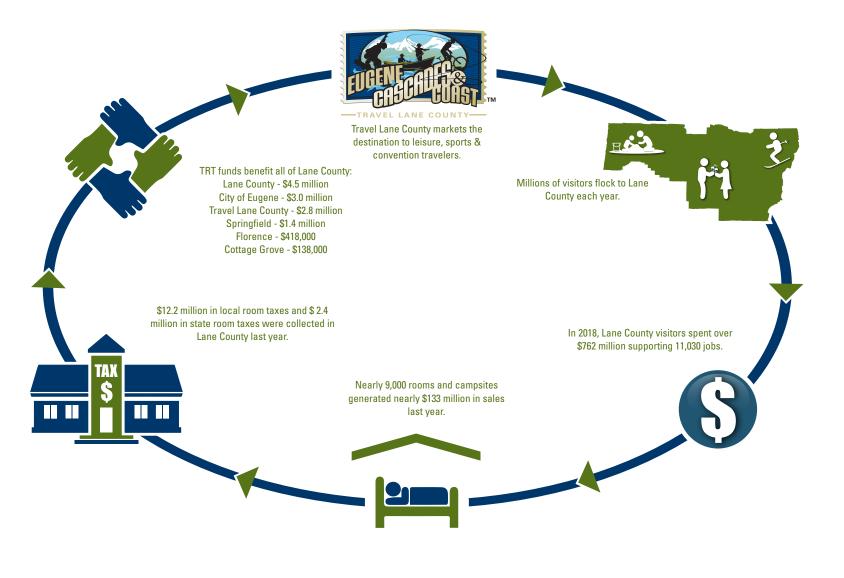
**Travel Lane County** Administrative Office, Sports **Commission & Visitor Center** 754 Olive St, Eugene OR 97401 541.484.5307

**Eugene Cascades & Coast Adventure Center** 3312 Gateway St, Springfield

EugeneCascadesCoast.org EugeneCascadesCoastSports.org







## **Transient room tax funds destination marketing**

In FY19, transient room tax (TRT) yielded \$12.2 million county-In FY19, Travel Lane County received approximately \$2.8 million in TRT for the purpose of marketing the destination to three wide. primary visitor markets: meetings and convention planners Lane County and each city within the county has the authority and attendees; leisure travelers; and sports event planners, to collect TRT. This tax is levied when patrons stay at any participants and fans.

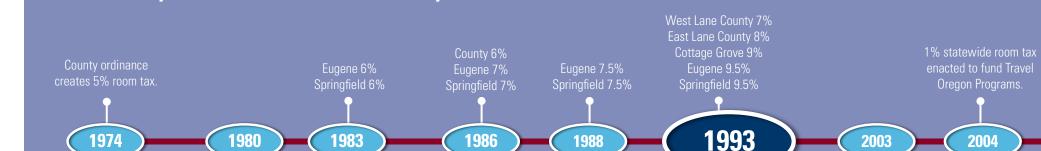
of the 5,500 rooms available at hotels, motels, lodges, bed and breakfasts, Airbnb and vacation rentals in the Eugene, Cascades & Coast region. In addition, 3,300 private, city, county and state RV parks and campground sites are also taxed.

The City of Eugene collects TRT for all cities and the county, generate funding for future destination marketing efforts. then redistributes it to each jurisdiction. Lane County earns 8% on receipts throughout the county, with the exception of Funding destination marketing efforts also benefits the region cities that have initiated their own local TRT, such as the City of as a whole, by creating an environment for economic success. Eugene. In those instances, the county receives 5% and the city collects the difference – in Eugene, for example, the city retains 4.5%

| Community     | County<br>Tax Rate | State<br>Tax Rate | Tota<br>Tax Ra |
|---------------|--------------------|-------------------|----------------|
| Eugene        | 9.5%               | <b>1.8%</b>       | 11.3           |
| Springfield   | 9.5%               | 1.8%              | 11.3           |
| Cottage Grove | 9%                 | 1.8%              | 10.8           |
| Florence      | 9%                 | 1.8%              | 10.8           |
| Other         | 8%                 | 1.8%              | 9.8            |
|               |                    |                   |                |

Oregon Programs.

2004



County dedicates 1% to tourism

funding. Eugene, Springfield and Lane

County each contract for destination

marketing through ESVCB.

Lane County and the cities

of Eugene and Springfield

renovation of Hayward field

State statute requires use of local room tax for tourism-related purposes to the percentage County TRT is committed to tourism-related uses.

A 2% increase in TRT was championed by the lodging industry to consolidate stable county-wide funding and marketing focus with the Convention & Visitors Association of Lane County Oregon (Travel Lane County). The agreement between the industry, the cities and Lane County provided established that 2.1% of the TRT rate be dedicated for destination marketing.

#### Lane County Transient Room Tax History

Eugene-Springfield Visitors and

Convention Bureau (ESVCB)

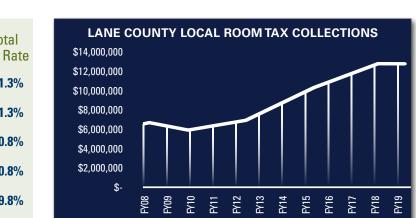
Room tax receipts fund Lane

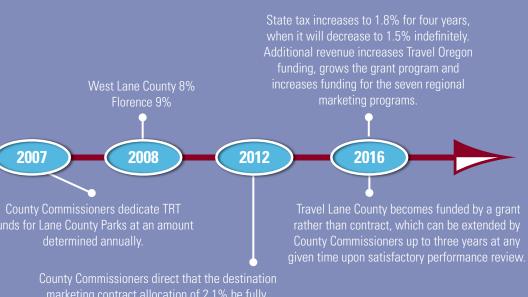
County Fairgrounds.

determined annually.

2007

Travel Lane County staff strives to continually improve products and services to meet the changing needs of leisure, sports and convention travelers. When we succeed, overnight stays increase, which creates more transient room tax receipts that





TRT allocation established in 2007.