Tourism Investment
Draws People & Dollars to Lane County

Travel Lane County is a recognized leader in achieving year-round economic growth through innovative destination marketing, product development and exceptional visitor experiences. We promote a brand of enriching, authentic and approachable experiences for all ages and abilities.

We are a private 501(c)6 nonprofit corporation, formed specifically to attract and serve visitors throughout the Eugene, Cascades & Coast region. Staff members partner with convention and meeting planners from across the region, throughout the United States and around the globe to create unique opportunities for attendees inside and outside the meeting room.

Through our collaboration with the Eugene, Cascades & Coast Sports Commission, we work with local, regional, national and international sports planners to grow current events and bring new events to our region.

Our region hosts more than 5 million visitors annually, thanks to combined efforts of Travel Lane County, the Eugene, Cascades & Coast Sports Commission, partners, area Chambers of Commerce, Lane County and all our cities.

For more information on regional tourism and how to get involved, call us at 541.743.8770.

Lane County’s top sectors benefitting from visitors spending

<table>
<thead>
<tr>
<th>Sector</th>
<th>Percentage</th>
<th>Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Transportation &amp; Gas</td>
<td>14%</td>
<td>$55.8</td>
</tr>
<tr>
<td>Arts, Entertainment &amp; Recreation</td>
<td>3%</td>
<td>$3.7</td>
</tr>
<tr>
<td>Visitor Air Transportation</td>
<td>4%</td>
<td>$3.6</td>
</tr>
<tr>
<td>Food &amp; Beverage</td>
<td>30%</td>
<td>$147.5</td>
</tr>
<tr>
<td>Retail Shopping</td>
<td>11%</td>
<td>$46.9</td>
</tr>
<tr>
<td>Accommodations</td>
<td>24%</td>
<td>$98.1</td>
</tr>
</tbody>
</table>

2020 Lane County Visitor Spending
$408 Million

The tourism industry creates revenue for vital city and county needs. Local, state and federal tax revenue generated by visitors to Lane County is $32 million, providing support for local parks, economic development and the arts.

The Eugene, Cascades & Coast region welcomes over 5 million visitors each year.

In 2020, these visitors spent $408 million!

Every dollar invested in tourism-related marketing, capital projects and operational support results in a $51 return.

Employs RESIDENTS
Tourism supports 1 in every 11 jobs in Lane County.
8,610 jobs generates over $254 million in annual payroll.

Generates REVENUE
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Supports LOCAL ECONOMY

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Travel Lane County Administrative Office, Sports Commission & Visitor Center
754 Olive St, Eugene OR 97401
541.484.5307
EugeneCascadesCoast.org
EugeneCascadesCoastSports.org

Partnering for SUCCESS

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In calendar year 2020, transient room tax (TRT) yielded $8 million county-wide.

Lane County and each city within the county has the authority to collect TRT. This tax is levied when patrons stay at any of the 5,500 rooms available at hotels, motels, lodges, bed and breakfasts, Airbnb and vacation rentals in the Eugene, Cascades & Coast region. In addition, 3,300 private, city, county and state RV parks and campground sites are also taxed.

The City of Eugene collects TRT for all cities and the county, then redistributes it to each jurisdiction. Lane County earns 8% on receipts throughout the county, with the exception of cities that have initiated their own local TRT, such as the City of Eugene. In those instances, the county receives 5% and the city collects the difference – in Eugene, for example, the city retains 4.5%.

Nearly 9,000 rooms and campsites generated nearly $98 million in sales last year.

State tax increases to 1.8% for four years, when it will decrease to 1.5% indefinitely. Additional revenue increases Travel Oregon funding, grows the grant program and increases funding for the seven regional marketing programs.

Funding destination marketing efforts also benefits the region as a whole, by creating an environment for economic success.

A 2% increase in TRT was championed by the lodging industry to consolidate stable county-wide funding and marketing focus with the Convention & Visitors Association of Lane County Oregon (Travel Lane County). The agreement between the industry, the cities and Lane County provided established that 2.1% of the TRT rate be dedicated for destination marketing.

In 2020, Travel Lane County received approximately $2.3 million in TRT for the purpose of marketing the destination to three primary visitor markets: meetings and convention planners and attendees; leisure travelers; and sports event planners, participants and fans.

Travel Lane County staff strives to continually improve products and services to meet the changing needs of leisure, sports and convention travelers. When we succeed, overnight stays increase, which creates more transient room tax receipts that generate funding for future destination marketing efforts.

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