

INITIAL PLANNING

Due Date	Date Completed	Person Responsible	
			Initial planning session – cooperating organizations invited, committee assignments
			Prepare budget
			Develop timetable
			Contact Choose Lansing (www.lansing.org) to reserve meeting, banquet, and hotel accommodations. (Large groups 2-3 years out and smaller groups 6 months – 1 year out).
			Develop sponsorship program
			Solicit potential sponsors
			Confirm cooperating organizations/staff
			Determine and obtain mailing email/database
			Contact and confirm speakers with contract
			Obtain speaker bios for brochure printing
			Assemble materials for printed promotions
			Assemble materials for electronic promotions
			Prepare and distribute marketing materials
			Prepare press releases and send to State/National and trade publications
			Prepare records for pre-registration

Choose Lansing[™] is the Destination Marketing Organization for the **Greater Lansing** region.

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