MARKETING

Tourism Grants are made possible by an agreement between the Laurel Highlands Visitors Bureau and the county of Westmoreland. The money available for these grants is made possible by the collection of a room tax within the lodging community. This unique program allows for the enhancement and growth of a vibrant tourism product within the Laurel Highlands region. Grants are never a promise, but an opportunity.

For more detailed information refer to the Westmoreland County Tourism Grant Program Criteria.

GENERAL GUIDELINES:

- ✓ All tourism grants are required to have a 25% match. The match can be 25% cash or 12.5% cash and 12.5% in-kind match.
- ✓ Applicants with open grants prior to 2019 are not eligible to apply for a 2020 Grant.
- ✓ Events that will not be continued annually do not qualify for grant funds.
- ✓ Applicants must provide the exact information requested in order to not be disqualified.
- ✓ Cooperative grants (more than on tourism entity working together) are strongly encouraged.
- ✓ Applications may be mailed or personally delivered to the Laurel Highlands Office.
- ✓ Fax transmittals or e-mails will not be accepted.
- ✓ Any application received after the deadline will be disqualified.
- ✓ Granting decisions will be determined and notification will be announced early January 2020
- ✓ Note: Handwritten applications will not be considered.

Submit five (5) copies of the application and grant budget worksheet (individually paper clipped) DO NOT staple set together and DO NOT place applications in folders or binders.

For specific questions please contact Grant Administrator, Georgia Robinsky by e-mail at grobinsky@laurelhighlands.org.

*** Deadline for receipt at LHVB Offices: No later than 4:30 PM on Tuesday, November 12, 2019 ***

Laurel Highlands Visitors Center Bureau 120 East Main Street Ligonier, PA 15658

MARKETING

PART 1						
.,						
Contact Information						
Full Legal Orga (Grant Recipie	anization Name: ent)					
Organization's	s Street Address:					
City:			State:	Zip Code:		
Organization \	Website:					
Organization I	President / Executiv	e Director Name:				
Title:						
Phone Numbe	er:					
E-Mail Addres	ss:					
Contact Perso	n (if different than	above):				
Title:						
Phone Numbe	er:					
E-Mail Addres						
Organization Information - Applications without proof of the Federal ID # will be disqualified.						
****Grant ch	ecks will be made p	ayable to the holder of	the Federal ID #.***			
501(c)(3):	Yes	☐ No				
Federal ID #:						
Non-Profit - IF	RS Federal Type:		Federal ID #:			
For Profit: _			Federal ID #:			
Fiscal Sponsor	r Name and Address	s:				

Fiscal sponsorship is a formal arrangement in which a 501(c)(3) public charity sponsors a project that may lack exempt status.

MARKETING

Character counts may be limited per box. Please fit explanation within allowed space. **Organization(s) Mission Statement: Brief Description of Organization:**

Grant Proposal Request

tion of Project and the need: the current need, problem, and/or opportunity and address how the grant will help with t ere.	

2020 WESTMORELAND COUNTY TOURISM GRANT APPLICATION **MARKETING** Total Projected Budget for Project: ______ Requested Amount: _____ Cash Match: _____ In-Kind Match: _____ Time Line: Include anticipated start and completion date. ****Grant dollars need to be spent by December 31, 2020**** Other funding sources and amounts include:

Category (Check only one): General Marketing Promotion of an Event

MARKETING

Is this a Cooperative Project? If a cooperative project involving more than one entity, please list names of additional participants; include organization name(s), contact(s) and phone numbers(s)						
	cooperati	cooperative project invo	cooperative project involving more that	cooperative project involving more than one entity, ple	cooperative project involving more than one entity, please list names of	cooperative project involving more than one entity, please list names of additional partici

MARKETING

	nittee's decision		

MARKETING

General Information

If you are a tourist attraction: Pl	ease provide your an	ınual visitation nı	umbers for the past 3 year	rs.
2017	2018		2019	
How are the visitation numbers	determined?			
		♥		
If your business is a lodging facil	lity: How many room	s/beds/are at the	e facility?	
, , ,			·	
What is your annual occupancy	percentage for the pa	ast 3 years?		
Target audience, gender, age, a	nd number of individ	uals to be targete	ed?	

MARKETING

ervices includi	ing the hours dona	in-kind services ted, the hourly ra	ite, total amount a	nd a description of	ovide a breakdown of the service provided
w will your c	organization measu	re the outcome o	of this project? How	v will the results/ir	npact be measured?

MARKETING

P	Δ	R.	т	2

All grant applicants must complete and submit the Grant Budget Worksheet. The worksheet must contain a detailed project budget. Click on link for budget worksheet http://www.laurelhighlands.org/partners/tourism-grant-program/

PART 3

Applicants are reminded that this grant is not a permanent allocation and that there is no guarantee of a grant being made at any time in the future.

I/We affirm that all information in this application and all attachments are true and correct to the best of my/our knowledge, and that the receipt of any grant funds relative to this request will be used for the purpose detailed within this application. I/We agree to abide by all local, state, and federal laws and regulations. I/We understand that the Tourism Grant Review Committee will require a Second Half Reporting form (if applicable), Final Reporting form, Grant Expenditure form, copies of all expenditure invoices, proof of payment for all expenditures, and copies of materials produced for advertising and printed material, before and after photographs if applicable to verify the expenditure of any grant funds received, and I/We agree to furnish said documentation according to reporting dead-lines. I/We further understand that the expenditure of grant funds received might be subject to audit and/or further verification and I/We agree to cooperate with any such audit or verification process.

I/We agree to the grant terms and conditions as per the 2020 Criteria and Guidelines for the County Tourism Grant Program.

Name (print):	
Title:	
Signature:	
****All Non-Profits must submit a copy of the IRS 501(c)(3) Determination letter. All applicants must submit a list of the Board of Directors with addresses. All applicants must submit 5 copies of the application and grant budget worksheet.	
Date received by LHVB:	
Bv:	