

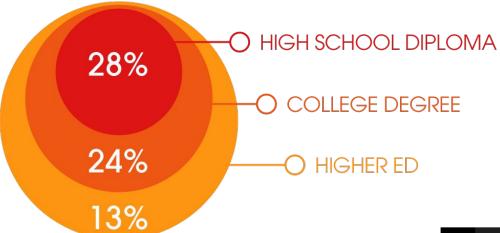


# **Mobile Conquesting**

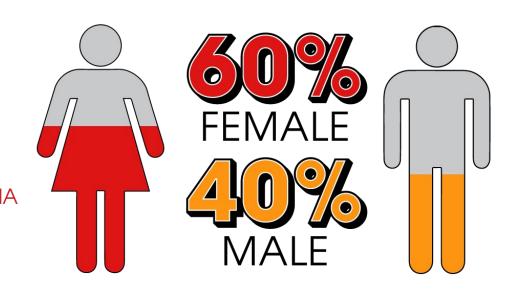
Presented By: Christy Shoemaker Tourism Specialist



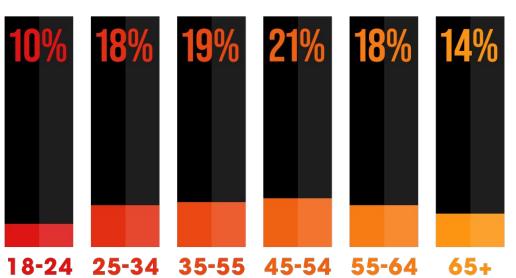
## EDUCATION













#### **DIGITAL AT YOUR FINGERTIPS!**







































# Facebook is the worlds most active social media platform



62% of users research brands products on Instagram

32 is the median age of a Facebook user

50% of the eligible (13+) US pop. uses Instagram audie

12 is the number of ads an average Facebook user clicks on in 30 days





#### Where are some of the streaming places my OTT ads will run?





# US adults average time spent daily with digital audio is 1 hour and 45 minutes

 75% of US population 12+ listened to online audio last week  89% of US population 12-34 listened to online audio last week

85% of US population 35 54 listened to online audio last week

42% of US population listened to a podcast in the last month





### **Display Ads**

Display ads go across all devices, appearing on websites or apps, using our targeting strategies.









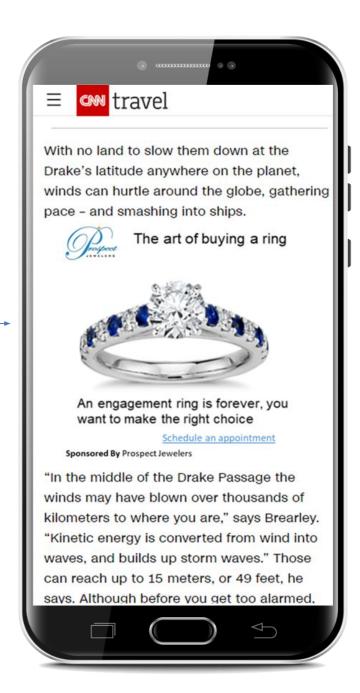


The art of buying a ring

An
engagement
ring is
forever,
you want to
make the
right choice

Schedule an appointment

Prospect Jewelers

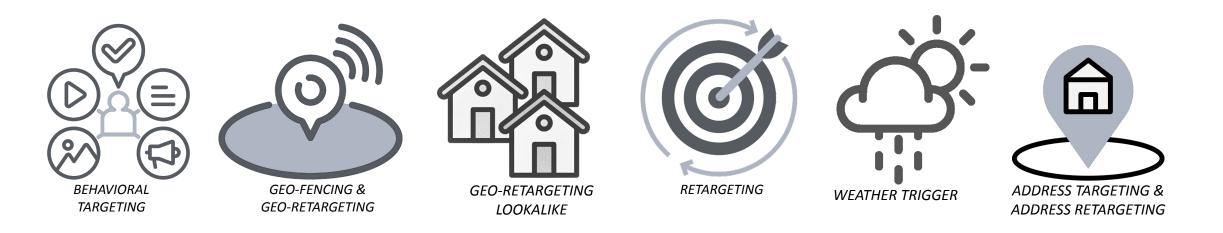


#### **NATIVE ADS**

When the Native ad appears on another website it changes to match the look of it. Colors change, fonts change, the format can change – that's what makes it a Native ad.



#### **How Can We Target Your Mobile Conquesting Ads?**



First, you tell us what geographic area you are interested in showing your ads to, then we layer in targeting strategies...









**TARGETING** 

Showing your ads on webpages and apps that contain keywords related to your business, across all devices.



You're NOT serving the ad on Google's search page.

You are reaching people who are on webpages and apps

\_ = that feature your keywords,

and serving them your ad.

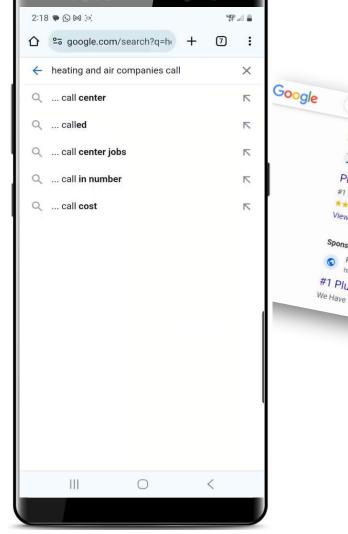
We can target up to 500 of your keywords.

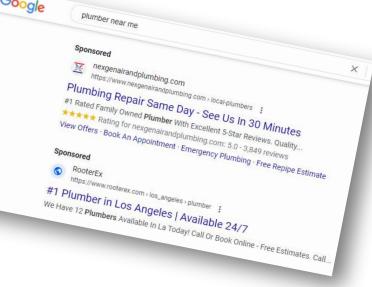




## Pay-Per-Click Ads

Showing your text ads on the Google Search Engine Results
Page when a user searches
keywords related to your
business, across all devices.





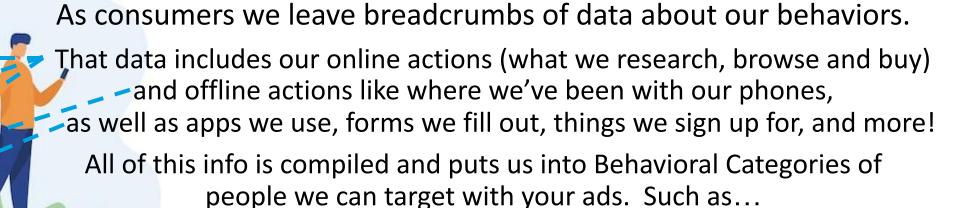




#### **BEHAVIORAL TARGETING:**



Showing your ads to specific consumers based on their previous online OR offline behaviors and what they've shown interest in and where they've been, with their phones.





#### **Behavioral Targeting Category Examples:**

Credit Level by type

**Discount Shoppers** 

**Dog Park Visitors** 

**Estate Planning** 

Ethnicity by type

**Events & Tickets** 

Exercise Enthusiasts

**Facebook Influencers** 

Family Entertainment

Fast Food Enthusiasts

**Eye Care Products** 

Facebook Sharer

Fashion & Beauty

**Financial Services** 

Fishing, Hunting

Frequent Travel

Facebook User

**Concert Goers** 

Dads

Affluent Household Age **Agriculture Professionals** Alcoholic Beverages by type Animal Lovers Arts & Culture Auto Insurance Auto Loan **Adventure Vacations Bar Enthusiasts Bargain Hunters** Basketball Enthusiasts Beer Beverages - by type Big Box Shoppers **Boating Enthusiasts Business Decision Makers Business Loans Business Professionals** Campers & RVs Candy & Sweets Car & Motorcycle Insurance Careers & Employment Charitable Donors by type Christian Clubbers Coffee Shop Visitors Cold and Flu Shoppers College Sports by type **College Students** 

Gambling Conservative/Leaning Republican Garden Equipment & Supplies **Construction Professionals** Golf Fans **Gourmet & Specialty Foods** Grandparents **Department Store Visitors Green Living Diet & Weight Loss Products Gym Goers** HHI 100K+ Heating, Ventilation & AC **High School Eco-Friendly Shoppers Hispanics or Spanish Speakers Holiday Travel** Home Audio & Video **Executive Decision Makers** Home Décor & Improv. Shoppers Home Improvement Home Insurance Home Loans **Home Security** Home Value by \$ Homeowners Farming and Agriculture Homeowners Insurance Homeschooling Household Income by \$ **In-Market Accommodations** Financial Bus. Decision Makers **In-Market Wedding Planners** Instagram Influencer Foodies/Cooking Enthusiasts Instagram User Investments, Stocks, Bonds Frequent Haircut Lovers Investor

Furnishings, Houseware & Decor Jewelry, Watches, & Accessories

Job Seekers **Legal Services** Level of Education Liberal/Leaning Democrat Life Insurance Likely to List Home LinkedIn Influencer LinkedIn User Live Event Attendees Loans **Luxury Goods Shopping** Major Appliance Shoppers Men's Clothing Men's Lifestyle Millennials Mobile Phone Shoppers Moms Mortgage Loan Motorcycles Moved Within Last 6 Months Movers **Movie Theater Visitors** Moving & Relocation Museum and Art Enthusiasts Music Festivals Music Lovers Nail Salon Regulars NASCAR Fans Net Worth by \$ New Homeowner

Retail / Fashion Shoppers **New Parents Retirement Planning Newly Engaged** Newlyweds **Rock Music fans** Sales/Marketing Decision Makers NFL Enthusiasts Office Supplies Samsung mobile devices users Oral Care Seniors **Organic & Natural Foods** Shoes and Footwear **Outdoor Enthusiasts** Skiing Parents by age of kids **Skin Care Products** Parents of Young Children **Small Appliances** Parties & Celebrations Small Business Decision Makers Pet Owners **Small Business Professionals** Pharmacy Shoppers **Snapchat User** Pinterest Influencer Soccer Enthusiasts Pinterest User Social Media Users Political Decision Makers Spanish Speakers Spirits/Liquor – by type Primary Residence - Owns Sports Apparel & Active Wear Primary Residence - Rents **Recent Auto Repair Customers Sports Enthusiast** Recent Grads Stocks Relationship Status - Divorced Student Loans Relationship Status - Engaged Summer Travel Relationship Status - In Relationship Superstore Visitors Relationship Status - Married Tax Services Relationship Status - Single Tech Enthusiasts Relationship Status - Widowed Teenage Females Religious or Spiritual Teenage Males **Religious Products** Tennis Fans Republican Voters TikTok Active User **Restaurants & Dining Travel** 



#### **GEOFENCING:**



Drawing a virtual fence around a location and showing your ad, to people inside that "fence" and continuing to follow them and show them your ads on their mobile devices.



We can geofence stores, buildings, neighborhoods – any physical location and draw a radius around it and show ads to people while they are inside that geo-fence.

We then continue to target those people once they leave the geo-fenced area and show them your ads wherever they go, that's geo-retargeting.



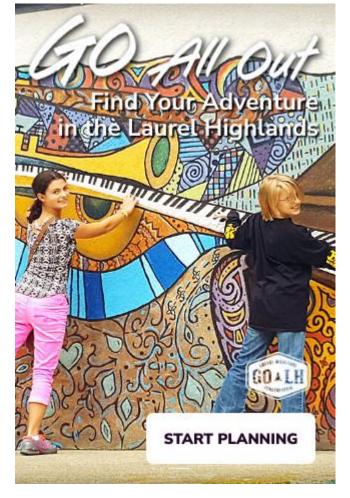


## **Mobile Conquesting**

Using location based, demographic, and behavioral targeting to reach consumers with display and video ads on their mobile devices.













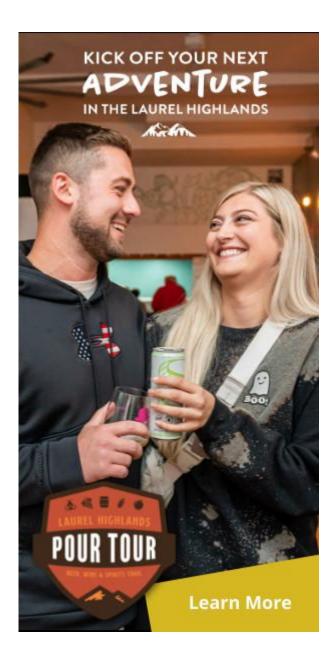












RIVERS CASINO	777 Casino Dr.	Pittsburgh	PA	15212
ARSENAL CIDER HOUSE & WINE CELLAR, INC.	300 39th St.	Pittsburgh	PA	15201
DAVE & BUSTER'S	180 E. Waterfront Dr.	Homestead	PA	15120
PENN BREWERY	800 Vinial St.	Pittsburgh	PA	15212
SHORTY'S PINS X PINTS	353 North Shore Dr.	Pittsburgh	PA	15212
WIGLE WHISKEY	2401 Smallman St.	Pittsburgh	PA	15222
SLY FOX TAPHOUSE AT THE POINT	300 Liberty Ave.	Pittsburgh	PA	15222
THE CHURCH BREW WORKS	3525 Liberty Ave.	Pittsburgh	PA	15201
CRAFT BEER SCHOOL	Cabaret at Theater Square, 655 Penn Ave.	Pittsburgh	PA	15222
MCLAUGHLIN DISTILLERY	3799 Blackburn Rd.	Sewickley	PA	15143
PITTSBURGH BREWING COMPANY	3340 Liberty Ave	Pittsburgh	PA	15201
R WINE CELLAR	2014 Smallman St.	Pittsburgh	PA	15222
REFUCILO WINERY	907 Western Ave.	Pittsburgh	PA	15233
HOWL AT THE MOON	125 7th St.	Pittsburgh	PA	15222
HOFBRÄUHAUS PITTSBURGH	2705 S. Water St.	Pittsburgh	PA	15203
KINGFLY SPIRITS	2613 Smallman St.	Pittsburgh	PA	15222
PITTSBURGH WINERY	2710 Penn Ave.	Pittsburgh	PA	15222











Alberta Ski Jumping and Nordic Combined	1 Liberty St	New York	NY	10006
Mountain Creek Resort	200 NJ-94	Vernon Towns	hir NY	Zip-07462
Hunter Mountain Resort	64 Klein Ave	Hunter	NY	12442
Thunder Ridge Ski Area	137 Birch Hill Rd	Patterson	NY	12563
Windham Mountain Club	19 Resort Dr	Windham	NY	12496
Catamount Mountain Resort	78 Catamount Rd	Hillsdale	NY	12529
Victor Constant Ski Area at West Point	732 Victor Constant Rd	West Point	NY	10996
Holiday Mountain Ski & Fun Park	99 Holiday Mountain Rd	Monticello	NY	12701
Belleayre Mountain Ski Center	181 Galli Curci Rd	Highmount	NY	12441
Greek Peak Mountain Resort	2000 NY-392	Cortland	NY	13045
Mount Peter Ski Area	51 Old Mt Peter Rd	Warwick	NY	10990
Plattekill Mountain	469 Plattekill Rd	Roxbury	NY	12474
Gore Mountain	793 Peaceful Valley Rd	North Creek	NY	12853
Holiday Valley Resort	6557 Holiday Valley Rd	Ellicottville	NY	14731
Miramar Ski Club	716 6th Ave	New York	NY	10010
Thunder Ridge Ski Area	137 Birch Hill Rd	Patterson	NY	12563
Windham Mountain Club	19 Resort Dr	Windham	NY	12496
Catamount Mountain Resort	78 Catamount Rd	Hillsdale	NY	12529
Victor Constant Ski Area at West Point	732 Victor Constant Rd	West Point	NY	10996
Holiday Mountain Ski & Fun Park	99 Holiday Mountain Rd	Monticello	NY	12701
Belleayre Mountain Ski Center	181 Galli Curci Rd, Highmount	Highmount	NY	12441





Shadrack's Christmas Wonderland	205 Currie Rd.	16057	Slippery Rock	PA
Pittsburgh Zoo Lights	7370 Baker St	15206	Pittsburgh	PA
Clinton Christmas Light-Up	600 Clinton Park Drive	15026	Clinton	PA
Dazzling Nights at the Pittsburgh Botanic Garden	799 Pinkerton Run Rd	15071	Pittsburgh	PA
Kennywood's Holiday Lights	800 Kennywood Blvd.	15122	West Mifflin	PA
North Park's Laser Light Drive-In	S. Ridge Drive	15101	Allison Park	PA
Oglebay in West Virginia	465 Lodge Dr	26003	Wheeling	WV
ELFburgh Christmas	100 Acres Drive	15102	Bethel Park	PA
GLOWLAND	4100 Forbes Ave.	15260	Oakland	PA
Holiday Lights on the Lake	700 Park Ave.	16602	Altoona	PA
Holiday Magic! Winter Flower Show and Light Garden	1 Schenley Drive	15213	Oakland	PA
Shadrack's Christmas Wonderland	205 Currie Rd.	16057	Slippery Rock	PA
Peoples Gas Holiday Market	28 Market Square	15222	Pittsburgh	PA
Christmas in the Village- Spruce Forest Artisan Village	177 Castleman Rd.	21536	Grantsville	MD
A Great Small Town Christmas- B&O Museum	117 E Liberty St,	21550	Oakland	MD
Holiday Open House- Deep Creek Lake Discovery Center	898 State Park Rd.	21561	Swanton	MD
Holiday Lights at Broadford Park	1600 Pittsburgh Ave.		Mt. Lake Park	MD
Holiday Open House at Deep Creek Pottery	662 Laurel Ridge Rd	21541	McHenry	MD
Dutch's at Silver Tree	567 Glendale Rd	21550	McHenry	MD
Deep Creek Lavender Farm	625 Doerr Rd	21520	Accident	MD
Brodak's Banquet Hall	18268 Garrett Highway	21550	Oakland	MD







ACE Adventure Resort –	1 Concho road	Oak Hill	WV	25901
Adventures On The Gorge –	219 Co Rte 60/5	Lansing	WV	25862
Big Draft Brewing –	697 Main St E	White Sulphur Springs	WV	24986
Country Road Cabins – Country Road Cabins	1508 Sunday Rd	Hico	WV	25854
Greenbrier County Convention & Visitors Bureau –	905 Washington St W.	Washington St,	WV	24901
National Coal Heritage Area –	100 Kelly Ave	Oak Hill,	WV	25901
Pipestem Adventures –	3405 Pipestem Dr	Pipestem	WV	25979
Summit Bechtel Reserve –	2550 Jack Furst Dr	Glen Jean	WV	25846
The Greenbrier Resort –	101 W Main St	White Sulphur Springs	WV	24986
The Resort at Glade Springs –	255 Resort Dr	Daniels	WV	25832
The Schoolhouse Hotel –	125 Schoolhouse Way	White Sulphur Springs	WV	24986
Winterplace Ski Resort – Winterplace Ski Resort	100 Old, Flat Top Mountain Ro	Ghent	WV	25843
West Virginia Adventures	231 Wood Mountain Rd	Glen Jean	WV	25846
River Expeditions	900 Broadway Ave	Oak Hill	WV	25901
Rifrafters Campground	448 Laurel Creek Rd	Fayetteville	WV	25840
Cantrell Ultimate Rafting	49 Cantrell Dr	Fayetteville	WV	25840
Holiday Lodge Hotel & Conference Center	340 Oyler Ave	Oak Hill	WV	25901
Berry's Campground	1211 New River Rd	Hinton	WV	25951
Comfort Inn New River	801 Mall Rd	Oak Hill	WV	25901
Country Inn & Suites by Radisson, Beckley, WV	2120 Harper Rd	Beckley	WV	25801
Comfort Inn	134 Harper Park Dr	Beckley	WV	25801









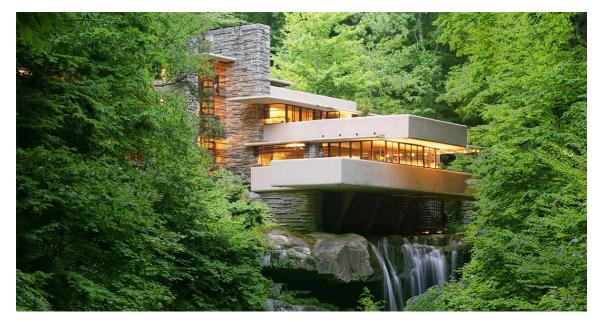




Kalahari Resorts Poconos	250 Kalahari Blvd, Pocono Manor	Pocono Manor	18349
Magnolia Streamside Resort	2518 Route 390 N	Canadensis	18325
Great Wolf Lodge Water Park	1 Great Wolf Dr	Scotrun	18355
Camelback Resort & Indoor Waterpark	193 Resort Dr	Tannersville	18372
Pocono Palace Resort	206 Fantasy Road	East Stroudsburg	18302
Cove Haven Resort	194 Lakeview Dr	Lakeville	18438
The Woodlands Inn, Ascend Hotel Collection	1073 PA-315	Wilkes-Barre	18702
Mount Airy Casino Resort	312 Woodland Rd	Mt Pocono	18344
Pocono Mountains Hotel and Spa	38 Lehigh road Gouldsboro_PA, 1	Gouldsboro	18424
Cove Haven Resort	194 Lakeview Dr	Lakeville	18438
Skytop Lodge	1 Skytop Dr	Skytop	18357
Mohegan Sun Pocono	1280 PA-315	Wilkes-Barre	18702
Lake Harmony Inn	37 N Lake Dr	Lake Harmony	18624
Courtyard by Marriott Wilkes-Barre Arena	879 Schechter Dr,	Wilkes-Barre Township	18702
Eagle Rock Resort	1 Country Club Dr,	Hazle Township	18202
Mountain Springs Lake Resort	1246 Mountain Springs Dr	Reeders	18352
Rainbow Mountain Resort	210 Mt Nebo Rd	East Stroudsburg	18301
The French Manor Inn and Spa	50 Huntingdon Dr	Newfoundland	18445
Aquatopia Indoor Waterpark	193 Resort Dr	Tannersville,	18372
Paradise Stream Resort	6208 Paradise Valley Rd	Cresco	18326
Pocono Mountain Villas by Exploria Resorts	2157 River Rd	East Stroudsburg	18302
Bushkill Inn and Conference Center	159 Pocmont Lp	Bushkill	18324







THE ARTSMITHS OF PITTSBURGH	329 E. Main St.	Carnegie	15106	PA
HEINZ HALL- Pittsburgh Symphony	600 Penn Ave.	Pittsburgh	15222	PA
CHILDREN'S MUSEUM OF PITTSBURGH AND MUSEUMLAB	10 Children's Way	Pittsburgh	15212	PA
CONTEMPORARY CRAFT	5645 Butler St.	Pittsburgh	15201	PA
MATTRESS FACTORY MUSEUM OF CONTEMPORARY ART	500 Sampsonia Way	Pittsburgh	15212	PA
THE ANDY WARHOL MUSEUM	117 Sandusky St.	Pittsburgh	15212	PA
ARCADE COMEDY THEATER	943 Liberty Ave.	Pittsburgh	15222	PA
PITTSBURGH GLASS CENTER	5472 Penn Ave.	Pittsburgh	15206	PA
PITTSBURGH IMPROV	166 East Bridge St.	Homestead	15120	PA
POINT PARK UNIVERSITY'S PITTSBURGH PLAYHOUSE	350 Forbes Ave.	Pittsburgh	15222	PA
STAGE AE	400 North Shore Dr.	Pittsburgh	15212	PA
BENEDUM CENTER FOR THE PERFORMING ARTS	7th St. at Penn Ave.	Pittsburgh	15222	PA
707 PENN GALLERY	707 Penn Ave. (near Seventh St.)	Pittsburgh	15222	PA
CITY THEATRE COMPANY	1300 Bingham St.	Pittsburgh	15203	PA
BRICOLAGE PRODUCTION COMPANY	937 Liberty Ave., 1st Fl	Pittsburgh	15222	PA
BNY MELLON PRESENTS JAZZLIVE	655 Penn Ave., Theater Square	Pittsburgh	15222	PA
JOHNNY ANGEL'S GINCHY STUFF AND MUSIC MUSEUM	1800 Preble Ave., R.J. Casey Industrial Park	Pittsburgh	15233	PA
KELLY STRAYHORN THEATER	5941 Penn Ave.	Pittsburgh	15206	PA
PITTSBURGH DANCE COUNCIL	101 Sixth St., c/o Byham Theater 803 Liberty Ave.	Pittsburgh	15222	PA
PITTSBURGH BALLET THEATRE	2900 Liberty Ave.	Pittsburgh	15201	PA
PNC BROADWAY ACROSS AMERICA - PITTSBURGH	7th St. at Liberty Ave., Benedum Center for the Perfe	Pittsburgh	15222	PA
PITTSBURGH SYMPHONY ORCHESTRA	600 Penn Ave., Heinz Hall	Pittsburgh	15222	PA





















## **Christy Shoemaker**

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Tourism Specialist
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