

Content Creation Made Easy: Strategies to Save Time and Boost Engagement

September 23, 2024



Content Creation: Why Bother?

- Builds authority and credibility
- Social communities are where your customers are!
- Blog content is great storytelling AND great SEO
- Email marketing is extremely cost-effective for ongoing conversations



Content Creation: Three Tactics to Save Time

1. Harness the Power of Automation
2. Don't Reinvent the Wheel!
3. Use the Latest Tools to Gain Efficiency



Harness the Power of Automation

- 1. Automation Tools** - Social listening, cross-posting, content writing, video captioning, content suggestions, graphic suggestions, drip campaigns, hashtag generators
- 2. Take Advantage of Templates** - Pre-sized templates for social posts, video, email sequences, brand elements



Harness the Power of Automation

3. Content Ideation - Jasper or ChatGPT or Claude - content ideas; Canva - templates for various posts or custom ideas based on AI searches; convert content types; Google Alerts for current events

4. Streamline Routine Admin Tasks - Auto-back-up content, images & file versions to cloud storage (DropBox, Google Drive) - (versioning)



Harness the Power of Automation

5. Share Across Services - Gmail to Google Sheets, Posts to Google Sheets, Content to Reporting (Zapier, Looker Studio)



Don't Re-invent the Wheel!

1. Audit Existing Content - Look over older content - refresh?

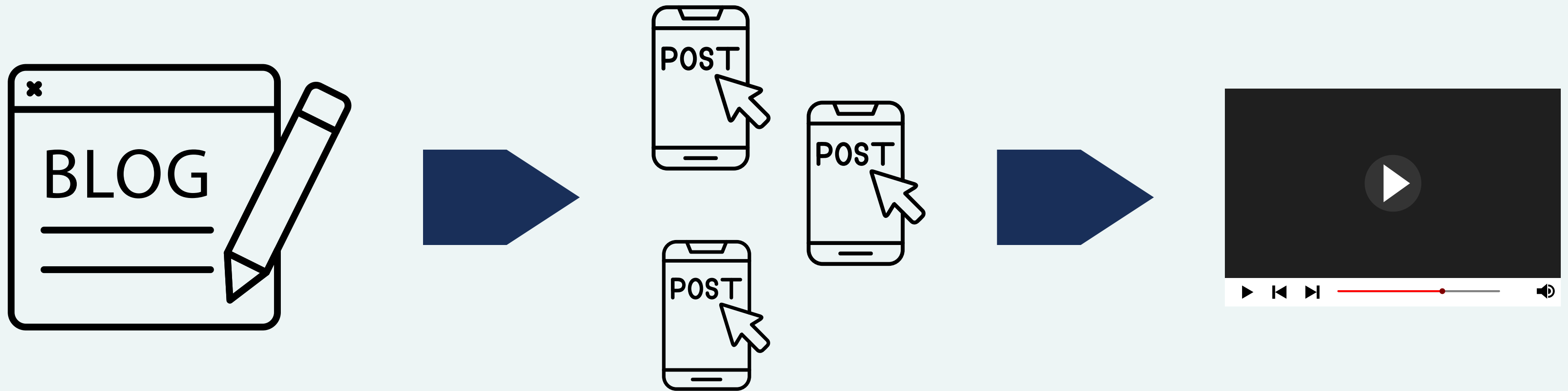
Re-use? Example: update an old blog post with current info (dates, etc.), new keywords and repost.

2. Shop Traditional Content - That three-year-old presentation may be a perfect start to several blog posts.

Have a Rack Card? Great for several social posts!



Don't Re-invent the Wheel!



Don't Re-invent the Wheel!

3. Video Without Video -

- a. Stock video mixed with a company's own footage can be spliced together (Adobe Spark, Canva, WeVideo)
- b. Animated Explainer Videos (Animaker, Powtoon, Vyond)
- c. Slideshows with video and text (Canva, Animoto, iMovie)
- d. Screen Recordings & Tutorials (Canva, Loom, Camtasia)



Cutting-edge Tools for Efficiency

1. Generative AI

- a. ChatGPT, Jasper, Grammarly, Canva's content generation features for creating visual assets.
- b. Does NOT replace you! Accuracy needs to be checked
- c. Use for analysis and content segmenting and prioritization
- d. Worth the \$\$



Cutting-edge Tools for Efficiency

2. Top Marketing Tools

a. Project Management Tools - Monday, Trello, Asana

b. Search Optimization Assist - SEMRush, Google Search Console, Yoast (Wordpress websites), Screaming Frog

c. Social Scheduling, Planning & Approvals - Hootsuite, Buffer



Cutting-edge Tools for Efficiency

3. Analytics for Insight

a. Google Analytics

b. HotJar or Microsoft Clarity

c. Looker Studio



Cutting-edge Tools for Efficiency

Sentiment Analysis



45



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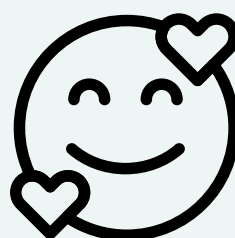
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3



3



6



Sentiment Score:

88%



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THANK
YOU!

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