

FISCAL YEAR 2024-2025 (OCTOBER 1 - SEPTEMBER 30)

PARTNERSHIP LEVELS

DIRECTORY PARTNER - FREE

Open to any business, firm, or organization in the Manitowish Waters or Winchester Township.

• Directory Listing in Annual Travel Magazine and on Bureau Website (business name, email, phone number, physical address)

ORGANIZATIONAL PARTNER - \$150

Open to any business, firm, or organization in support of, and advocating for, the Bureau's mission.

- Featured Directory Listing in Annual Travel Magazine with a complete description of organization and business contact information
- Featured listing on the Bureau website including business contact information, description, and up to ten (10) photos
- Opportunity to showcase brochures in our 24-Hour Visitor Center, open year round
- Receive Bureau email communications to all staff members, including monthly newsletter
- Opportunity to increase visibility further and purchase advertising packages
- Opportunity to submit job postings to Bureau website
- Receive referrals from the Bureau Staff
- Full access to Extranet to update business listing on website, request MW materials, and access partnership benefits

COMMUNITY PARTNER - \$50

Open to any individual(s) (businesses and organizations excluded) interested in staying connected to, and in support of, the mission of the Bureau.

- Receive Bureau communications
- Name listed under "Community Partners of Bureau" on website and in Annual Travel Magazine
- Invitation to community events

ADD-ON ADVERTISING OPPORTUNITIES ON NEXT PAGE



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PARTNERSHIP ADVERTISING

Advertising opportunities are open to all Organizational Partners and are add-on packages to your partnership with the Bureau. These are not required.

PREMIER PACKAGE - \$700

Includes:

- Professional photoshoot; business will get ten (10) professional photos
- One (1) Business Spotlight blog post and a minimum of two (2) name mentions in general blog posts annually
- Twelve (12) Facebook posts annually
- Twelve (12) submissions to monthly email newsletter
- One (1) MWVB Instagram Takeover
- Priority listing on website
- Highlighted listing in Travel Magazine
- Ability to add your events to our Facebook page by making us Co-Host
- Digital and print co-op advertising opportunities
- Opportunity to display event posters in Outdoor Kiosk

STRATEGIC PACKAGE - \$400

Includes:

- Six (6) Facebook posts annually
- Six (6) submissions to monthly email newsletter
- One MWVB Instagram Takeover
- A minimum of two (2) name mentions in general blog posts annually
- Opportunity to display event posters in Outdoor Kiosk

BASIC PACKAGE - \$200

Includes:

- Three (3) Facebook posts annually
- Three (3) submissions to monthly email newsletter
- Opportunity to display event posters in Outdoor Kiosk

Your partner advertising package will begin once payment is received and paperwork is submitted to the Bureau office.



PARTNERSHIP LEVEL

Directory Partner

Partnership Application

FREE - \$0

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Please complete this application in full and return pages 3-8 to the Bureau Office with payment by October 1st, 2024. The more complete and accurate the information you provide, the better we can promote your organization.

Organizational Partner				\$150			
Commi	unity Partner			\$50			
	RTISING PAC	CKAGE		\$700			
	r Package						
Strategic Package				\$400			
Basic P	ackage			\$200			
TOTAI	L INVESTME	NT:					
\$	Partne	Partnership Level					
\$	Advert	Advertising Package					
\$	Additio	Additional Categories Total (See page 5)					
	TOTAL	. INVESTMENT					
<i>Waters</i> at the B or provid	Visitors Bureau	u. Payments can be you wish to pay by o	Credit Card. Please make c mailed to PO Box 251, Man credit card, you may call w	itowish Waters, W	I or dropped		
Cre	Credit Card Number		Expiration	CVC			
Bill	ing Zip Code	Name on Card					



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CONTACT INFORMATION:	
Business Name	Contact Name
Mailing Address	
Physical Address (to be shared with	public)
Phone Number	Email Address
Priorie Number	Email Address
Additional Contact Person	Title
Information to be shared with pu	ıblic:
Same as above Use	contact information below
Phone Number	Email Address
Website / Social Media:	
Social Media Handles (Facebook, Ins	tagram, etc.)
Website Address	



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BUSINESS INFO	RMATION:										
Months of Operat	ion: (circle)	ALL OCT	JAN NOV		MAR	APR	MAY	JUN	JUL	AUG	SEP
Hours of Operation	n:										
Summer:											
SUN N	M	_T		_ W		TH		F		S_	
Winter:											
SUN N	Μ	_ T		_ W		TH		F_		S_	
One category is in Please number in	cluded in m	nembe portan ng & Me ure & Er nk & Insura Beauty	rship. ce. dia ntertain nce	Additi		tegori Place Real	es to Stay Estate eation		lected	(\$50 e	ach).
ACCOMMODATIONS	:										
Number of Units	# of Bedr	rooms		N	ame of	Lake	Proper	ty is O	n		
Please check all th	at apply:										
Amenities											
Open Year-Round				ሌ Handid	cap Access	ible				♦ Towe	els Included
Open Seasonally	─ * Sno			♣ Snowr	nowmobile Trail Access				☐ ☐ Television		
Swim Area	☐ ? WiF			? WiFi /	/iFi / Internet				Telephone		
Ö Firepit	_ £ Dock									ॐ Bike	S
→ Housekeeping → Boat										_	oe/Kayak
				Boat L						SUP	
್ ಕ್ರೆ Air Conditioning				- Linens	Included						

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DINING ESTABLISHMENT	·S:	Name of Lake Property is On
Meals Served: (circle) Breal	kfast Lunch Dinner Bar	
Please check all that apply:		
 Pets Allowed Air Conditioning Handicap Accessible Snowmobile Trail Access Outdoor Seating Local Ingredients 	Take OutDock/Pier ParkingWiFi/InternetGluten FreeVegetarian/VeganCatering	 Kid-Friendly Game Room Reservations Required Reservations Encouraged Private Events / Event Space Bike Trail Accessible
, ,	vishwaters.org) photos of your iption. If you would like, you can writing out below.	5
ANNUAL TRAVEL GUIDE 450 characters total (charac	DESCRIPTION: ter count includes punctuatio	n and spacing)



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PARTNER CODE OF CONDUCT:

Our organization in all its activities shall be non-sectarian, non-political and shall take no part in, or lend its influence on the election or appointment of any candidate for any public office. We are committed to providing the best user experience that we can offer and it is important that we are able to attract, brand, and business build a positive destination experience for visitors and locals alike.

Our Board of Directors has oversight and review authority of serious complaints of breaches by a partner business to this Partner Code of Conduct. Our organizational bylaws authorize the board to terminate partnership for any reason deemed sufficient and is in the best interest of the association by a two-thirds (2/3) vote of the Board of Directors.

As a partner in good standing of Manitowish Waters Visitors Bureau, I commit to:

- 1. Abide by all applicable federal, state, municipal laws and codes and are also in compliance with local and municipal ordinances and permits.
- 2. Provide a clean, non-discriminatory, well-maintained and safe environment for all customers.
- 3. Respond promptly, fairly, and professionally to all customer inquiries and complaints.
- 4. Provide customers with the highest possible level of service.

By signing this, you agree to the partnership code of conduct:

- 5. Treat customers, visitors, and MW Bureau staff, and other partners of the MW Bureau courteously, ethically, respectfully and professionally.
- 6. During periods of full capacity, assist customers with finding other suitable arrangements to ensure that they feel welcome to the destination.
- 7. Keep business information updated with MW Visitors Bureau including, but not limited to, staff contacts, website listing and other public information.
- 8. Keep association account invoices current by paying promptly or within 30 days of receipt.
- 9.Be a good steward of your community putting the "we" before "I", and work to ensure a positive view of the Northwoods by all who visit and live here.

Partners should recognize that a business's serious breach in delivering a quality experience can work to harm the reputation of the association and even the destination overall.

Manitowish Waters Visitors Bureau reserves the right to deny or discontinue partnership due to unbecoming conduct by a partner, non-payment of invoices, or for reasons that may be detrimental to MW Visitors Bureau's goodwill, reputation and/or goals of the organization, including contravention of the principles above.

Signature	Date



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STAFF CONTACT INFORMATION

It is important for both you and your staff to be included in our Bureau email updates and monthly newsletters. Please list your staff contact information below so we can add them to our lists.

NAME:	TITLE:	EMAIL ADDRESS: