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Meet Cambridge

Event Planners' Toolkit

PCO/DCO Checklist (page 1 of 4)

Some of the services commonly provided by professional conference organisers are listed below. Use our checklist to help you decide which services you might need. Having a clear idea of your requirements will help you when you start to contact PCOs/DCOs to obtain quotations.

Service	Required	
Budget and Finance:		
Formulating a preliminary budget		
Managing income & expenditure, bank reconciliation and production of final event account		
Handling, and advising on, VAT issues		
Delegate invoicing and receipt of registration fees		
Sponsor and exhibitor invoicing and receipt of payments		
Debt management		
Negotiating prices and contracts		
Attendees:		
Number of attendees – in person		
Number of attendees – virtual		
Total number of attendees		
Event Logistics and Liaison with Venues/Suppliers:		
Overall coordination of event production		
Attendance at organising committee and venue meetings		
Audio visual and telecomms equipment hire and installation		
Staging and set design/decor		
Virtual / Hybrid platform and app design/management		
Live streaming		
Pre-recorded video content		
Post event session recordings		
Signage		

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Service	Required
Translation/simultaneous interpretation	
Catering – assistance with menu selection/appointment of caterers	
In venue catering	
Virtual catering package (by post)	
Social programmes and entertainment	
Accompanying persons' tours and excursions	
Pre- and post-event tours	
Transport/shuttle bus service	
Delegate "meet and greet" at airport/station	
Exhibition and Sponsorship:	
In person or virtual exhibition	
Identify and secure potential exhibitors	
Manage and sell the trade exhibition or supervise a subcontractor	
Develop and implement an exhibition marketing plan	
Identify and secure potential sponsors	
Draw up sponsorship packages for sale or contra deals	
Manage sponsor requirements	
Marketing and PR:	
Design of event brand and logo	
Design and production of programmes, brochures and related materials	
Devise communications strategy for pre-event marketing	
PR and media coordination and liaison with press	
Design and production of promotional accessories (bags, pens etc)	
Website development and maintenance	

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Service	Required
Scientific / Working Programme:	
Event theme ideas	
Speaker management and registration	
Managing the call for papers	
Processing of abstracts	
Arranging poster sessions	
Identifying and securing keynote speakers	
Technical briefings for speakers on virtual/hybrid delivery	
Production of event proceedings	
Meeting room management – staffing of physical/virtual breakout rooms	
Delegate Registration:	
Provision of secretariat prior to event	
Event phone line	
Event e-mail address	
Receipt and acknowledgement of registrations and payments and general enquiries	
Coordinating delegate travel	
Provision of regular delegate reports prior to event	
Preparation of delegate badges	
Preparation and printing of delegate list	

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Service	Required
General Administration:	
On-site management during event	
Online management during event	
Recruitment and briefing of staff for attendance during the event	
Delegate questionnaire/feedback and analysis	
Post-event evaluation	
Arrange insurance cover	
Arrange security cover	
Other Requirements:	
List anything we haven't covered here!	

If you are planning an event talk please do contact us to tell us your ideas. We have a wealth of contacts and resources to help you save time and money!

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