

AGENDA

Sales Committee Meeting
Wednesday, September 19, 2018 | 3:00PM- 5:00PM
MCCVB Conference Room

CALL TO ORDER

PUBLIC COMMENT

(This portion of the meeting is reserved for members of the public to address the Sales Committee on any matter not on this agenda but under the jurisdiction of the MCCVB Sales Committee.) Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for information, or request staff to report back to the Committee at a future meeting but no deliberation may occur.

MEMBER AND STAFF ANNOUNCEMENTS

CONSENT AGENDA

- A. Meeting Minutes from July 18th Sales Committee Meeting
Recommended Action: Approve Minutes
- B. Monthly Reports
Recommended Action: Receive Monthly Reports

REGULAR AGENDA

NEW BUSINESS

- A. 2019 U.S. Open Room Availability
Recommended Action: Discussion of U.S. Open hotel availability & booking parameters
- B. New Reporting tools for MCCVB Group Sales
Recommended Action: Presentation on new reporting tools for MCCVB Group Sales
- C. Group Campaign - "In The Moment" Update
Recommended Action: Presentation and follow up discussion of group marketing campaign and community participation

GOOD OF THE ORDER

Information: Comments from members of the Committee for the Good of the Order and possible recommendations for future committee items.

ADJOURN

Next Meeting
November 14, 2018 | 3:00-5:00PM | MCCVB Conference Room

MCCVB MISSION: Drive business growth through compelling marketing and targeted sales initiatives that maximize the benefits of tourism to our guests, members and community.