

## AGENDA

### Sales Committee Meeting

May 7, 2020 | 3:00 PM – 5:00 PM

### Virtual Meeting –Zoom

<https://us02web.zoom.us/j/83969165420?pwd=eENkdVFZOTA0UEpCNnOraGFrMEVYOT09>

or Dial In: +1 (669) 900-9128

Meeting ID: 839 6916 5420

Password: 351515

Public Comments may be sent up to two hours in advance of the meeting start time to

[MCCVB@seemonterey.com](mailto:MCCVB@seemonterey.com)

## CALL TO ORDER

### PUBLIC COMMENT

*(This portion of the meeting is reserved for members of the public to address the Sales & Marketing Committees on any matter not on this agenda but under the jurisdiction of the MCCVB Sales & Marketing Committees.*

*Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for information, or request staff to report to the Committee at a future meeting but no deliberation may occur.)*

## MEMBER AND STAFF ANNOUNCEMENTS

### CONSENT AGENDA:

- A. Meeting Minutes from January 15, 2020 Sales Committee Meeting  
Recommended Action: Approve minutes as presented
- B. Monthly Reports  
Recommended Action: Receive April Monthly Reports

## REGULAR AGENDA

### NEW BUSINESS

- A. Property Updates  
Recommended Action: Committee members to provide operation status updates from their hotel.
- B. Recovery Plan  
Recommended Action: Discuss business re-opening protocol and short term strategy plans.

## C. Industry Updates

Recommended Action: Discuss planner requests regarding contractual language/terms, booking windows and what markets are producing RFPs.

## **GOOD OF THE ORDER**

Information: Comments from members of the Committee for the Good of the Order and possible recommendations for future committee items.

## **ADJOURN**

**Next Sales Committee Meeting: TBD**