



HAVE A PROGRAM BOOK AND  
ACTUALIZE BY DECEMBER 31ST, 2021.

# CHOOSE YOUR CONCESSION

500-acre Ranch playground for corporate conferences and retreats. 181 guest studios and suites with vaulted ceiling, spacious deck, fireplace. 11,500 sq.ft naturally lit indoor venues, adjacent terraces and courtyards. 35,000 sq.ft of unique outdoor function spaces; 3 event lawns that capture the spirit of Carmel Valley. Features: Spa Aiyana, 3 Pools, Fitness Center, Golf, Vineyard, Organic Garden, Honey Apiary. Team Building: Falconry, Ranch Chef, Ranch Race, Bandana Blitz, Bees Experience, Archery, Bocce, Golf, Tennis.

## UNDER \$20,000 TOTAL REVENUE AND GET CHOICE OF TWO

- 5 Complimentary VIP upgrades to our one bedroom suites
- 3 complimentary welcome amenities
- 10% off standard Audio-Visual pricing
- Complimentary guided hike, garden tour or yoga break (up to 20 participants)

## \$20,001- \$40,000 TOTAL REVENUE AND GET CHOICE OF TWO

- 1 per 50 comp guest rooms
- 5 Complimentary VIP upgrades to our one bedroom suites
- 4 complimentary welcome amenities
- 10% off standard Audio-Visual pricing
- Welcome Drink Coupon for all attendees
- Complimentary afternoon Custom Ranch Break
- Complimentary hatchet throwing, archery, or falconry (up to 20 participants)

## \$40,001 - \$70,000 TOTAL REVENUE AND GET CHOICE OF TWO

- 1 per 40 comp guest rooms
- 6 Complimentary VIP upgrades to our one bedroom suites
- 6 complimentary welcome amenities
- 15% off standard Audio-Visual pricing
- \$20 Off Resort Fee
- Complimentary afternoon Custom Ranch Break
- 2 Complimentary 50 minute spa treatments
- Complimentary hatchet throwing, archery, bees experience, or falconry (up to 20 participants)

## \$70,001 + TOTAL REVENUE AND GET CHOICE OF THREE

- 1 per 30 comp guest rooms
- 10 Complimentary VIP upgrades to our one bedroom suites
- 10 complimentary welcome amenities
- 15% off standard Audio-Visual pricing
- \$25 Off Resort Fee
- Complimentary prosecco toast
- 2% rebate off Food & Beverage bill (excluding Alcohol)
- 2 Complimentary 50 minute spa services
- Complimentary hatchet throwing, archery, bees experience, or falconry (up to 20 participants)

### 2021 HOT DATES

APR 5-10, 2021  
APR 12-15, 2021  
APR 19-23, 2021  
MAY 1-7, 2021

MAY 17-21, 2022  
MAY 24-28, 2021  
SEP 7-10, 2021  
SEP 13-17, 2021

SEP 20-24, 2021  
SEP 26-30, 2021  
OCT 4-8, 2021

OCT 18-22, 2021  
OCT 25-29, 2021  
NOV 1-5, 2021

NOV 15-19, 2021  
DEC 6-10, 2021  
DEC 13-17, 2021

*Offer is subject to availability and is valid for new groups only. Previously contracted groups are not eligible and cannot be combined with any other offer. Meeting must be contracted and actualized by December 31, 2021.*