

QUARTERLY ACTIVITIES REPORT – APRIL 23, 2019 (JANUARY – FEBRUARY – MARCH) Michael Meek, Executive Director

- 18 NEW LEADS received through April 15.
 - o 17 "still active" prospects as of April 12, 2019.
- PROJECTS GO AND NAUTILUS combined would add 1,000+ jobs and \$130 million in capital investment.
- LOOP 337 WIDENING project ahead of schedule. Completion estimated for Summer 2020. MPO selects River Road/Loop 337 overpass project as priority. \$9.5 million. Plus signal synchronization project.
- SPARK SBDC Quarterly Stats for 2019 (fiscal year):

- 4 business starts

- 4 business expansions

- 33 jobs created

- 13 jobs retained

- \$629,620 in capital investment
- HD SUPPLY possibly expanding operations locally. NBEDC land-banked adjacent property in 2016.
- ASR PROJECT via NBU has received favorable reception at state legislature.
- AIRPORT MASTER PLAN update completed. Ready for consideration by City Council.
- LOOP 337 traffic switch completed in April and opens into Veramendi, where 736,000 square foot of retail space is in next sector plan for development.
- SOLMS LANDING receives PID designation. First one for New Braunfels.
- TXGLO property being actively marketed. Deadline has passed for master developer proposals.
- RIVER MILL \$100 million capital investment planned. Industrial re-use that would revitalize neighborhood. Hotel, apartments, retail, office space.
- CALENDARS moving into Stream Realty Building. 66 full-time jobs. \$5 million capital. Tire distribution in other 100,000 square feet.
- NBEDC receives Economic Excellence Award from TEDC for its 12th consecutive year.
- Prospecting Mission to Germany held in March with Governor's Office of Economic Development.