## New Mexico True Certified Performance Measure

1. Marketing	
Please provide information on your marketing for the 2020 calendar year	
* 1. What is the name of your business?	
* 2. What is the type of business?	
O Food/Beverage	
Clothing/Jewelry/Accessories	
Art	
Home (decor, furniture)	
Personal Care	
* 3. How did you implement the New Mexico True Certified (NMTC) brand in digital advertising?	
* 4. Did your marketing costs increase when implementing NMTC brand?	
Yes	
○ No	
5. If yes, by how much? (Please select only one)	
\$0-\$999	
\$1000-\$4999	
\$5000-\$9999	
\$10000 or more	
* 6. What were your total impressions from <u>digital</u> advertising for the past year? (Impressions are defined	as
the number of times an individual or individuals saw the advertisement)	
* 7. What were your total impressions from <u>digital</u> advertising that incorporated the NMTC brand for the page	ıst
year?	

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3illboard				
lyer				
	e, farmer's market, festival)			
	ents (newspaper, magazine	es)		
/A				
ther (please spe	ecify)			
successful we	ere the physical adver	rtisements? (1- Not Suc	ccessful 5- Very Succ	essful) Selec
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$\bigcirc$	f no physical advertisement	0	4	5
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New Mexico True Certi	fied Performance Measure		
. Sales	neu Penoimance Measure		
	on your sales for the 2020 calenda	ur year	
10. What percentage of you	r products carry the Certified Logo?		
0		100	
* 11. Are you selling a grea Yes No	ater amount of True Certified products	s compared to other product	s?
2. If yes, by what percentage	e are Certified Products outselling oth	ners?	
0		100	
* 13. Are you receiving a g  Yes  No	reater net profit from True Certified p	roducts?	
4. If yes, by what percentage	9?		
0		100	

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3. Feedback
Please provide any feedback about the NMTC program or the New Mexico Tourism Department (NMTD)
15. What about the program has helped you to best grow your sales?
* 16. Do you commonly export products out of state?
Yes
No
17. How can NMTD and the True Certified program best assist you in exporting products out of the state?
* 18. Are you interested in product placement opportunities in retail settings?
Yes
○ No
19. Any additional feedback