## 

Goal: To restore and reinvigorate events as a critical driver of New Mexico's tourism economy. Process & **Partner** 

Partners selected for initial pilot will collaborate with the CoOp team to assess opportunities and implement improvements for future event execution. Pilot initiative includes technical assistance 100% funded by NMTD.



Key **Deliverables:** 

Responsibility:

- 3rd Party Strategic Assessment
- Consumer Discoverability Audit & Actionable Insights for Improvement
- Comprehensive Event Analysis, including:
  - Organization and Event Operations
  - Market, Competitive and SWOT Analysis
  - Financial Audit and "Health Check"
  - National Sponsorship Opportunities
- Collaborative Implementation Plan to Capture Identified Opportunities

Timing & **Duration:** 

As early as January 2021; range of 16-24 weeks for initial pilot phase

