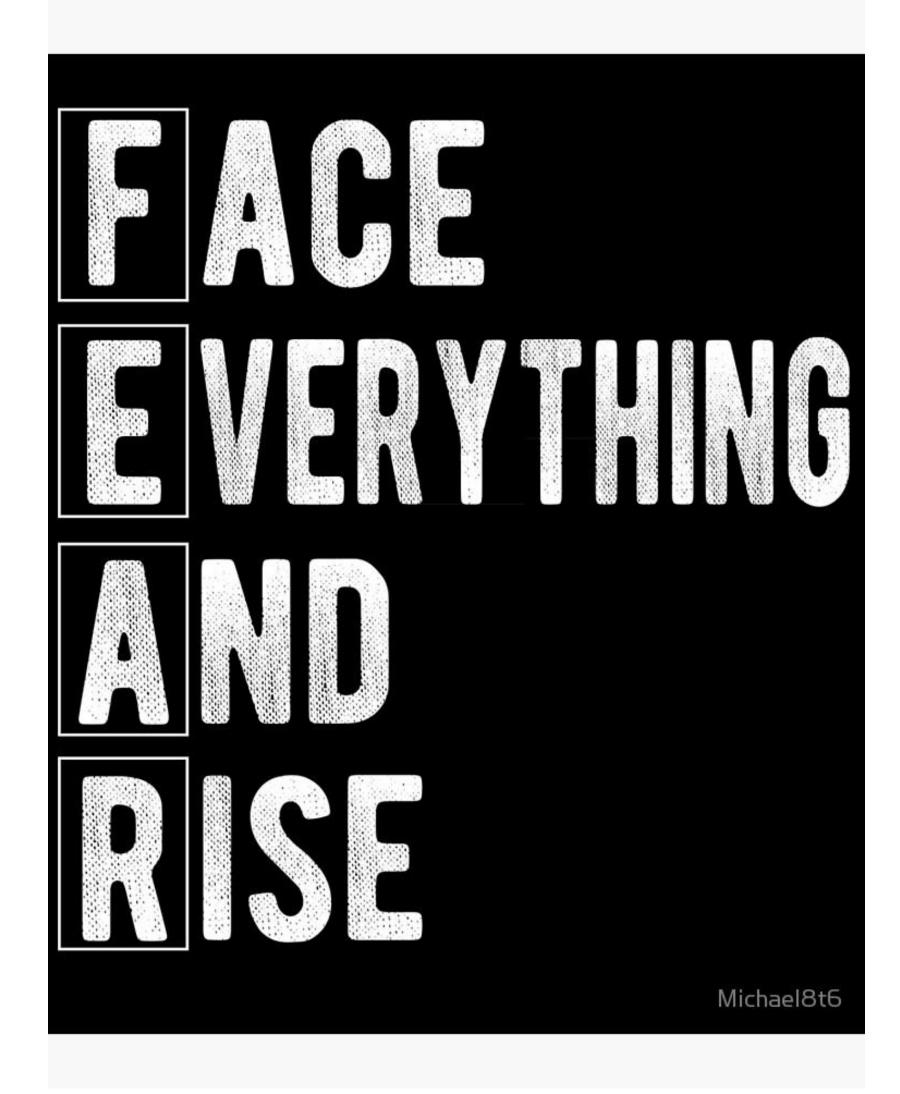


Coronavirus Travel Sentiment Index

Report of Findings—Week of March 30th



F ALSE E VIDENCE A PPEARING R EAL





Thank You







TODAY

Overview of Findings

Travel Marketing Potential Influence Index

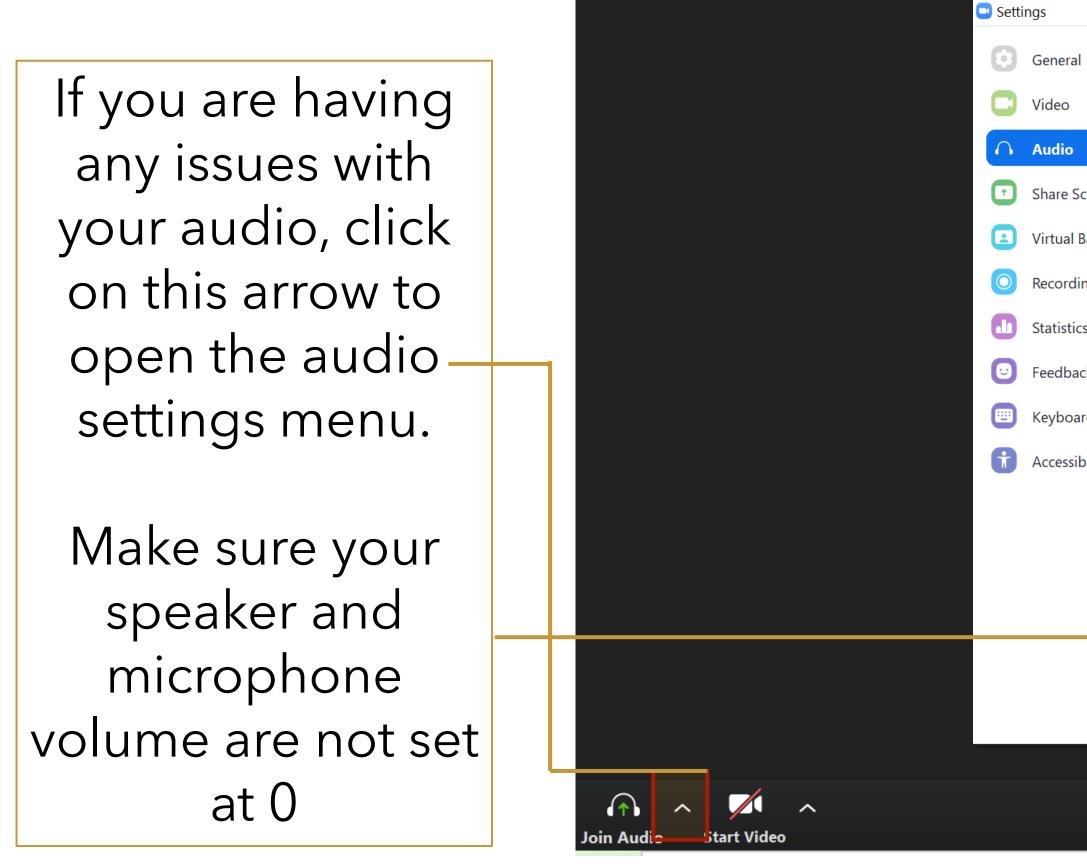
Check-In with DMO reps

Discussion + Questions

CHECKING YOUR AUDIO SETTINGS

(i) 🔒

🗖 Zoom Participant ID: 30 Meeting ID: 453-055-984



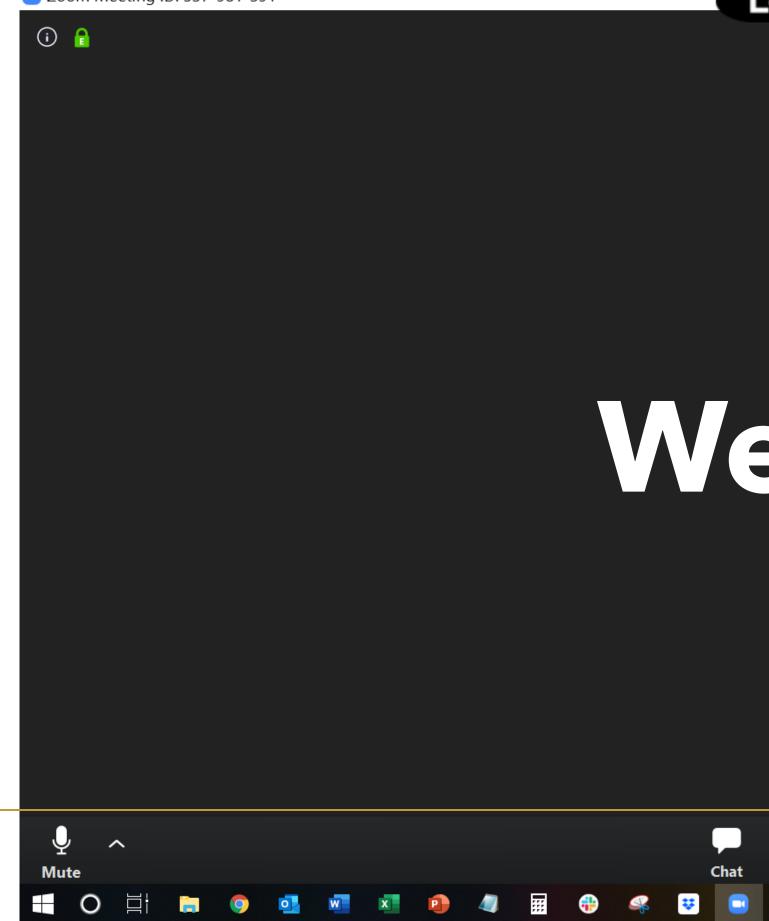
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rd Shortcuts pility	Use separate audio devise to play ringtone simultaneously								
	 Automatically join audio by computer when joining a meeting Mute my microphone when joining a meeting Press and hold SPACE key to temporarily unmute yourself Sync buttons on headset 								
					Advanced				
Participants	Q&A Polls	↑ Share Screen	Chat	O Record	••• More			End Me	etii



VERBAL QUESTIONS/COMMENTS

At then end of the webinar, you can verbally ask a question or make a comment to the entire audience by clicking the "Raise Hand" feature here.

Zoom Meeting ID: 537-981-391





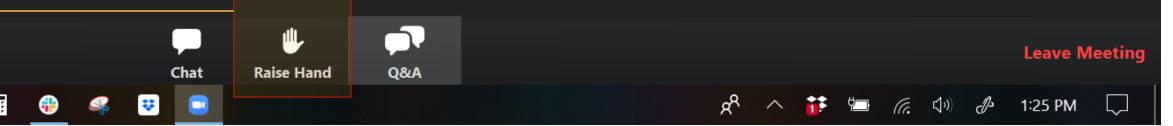
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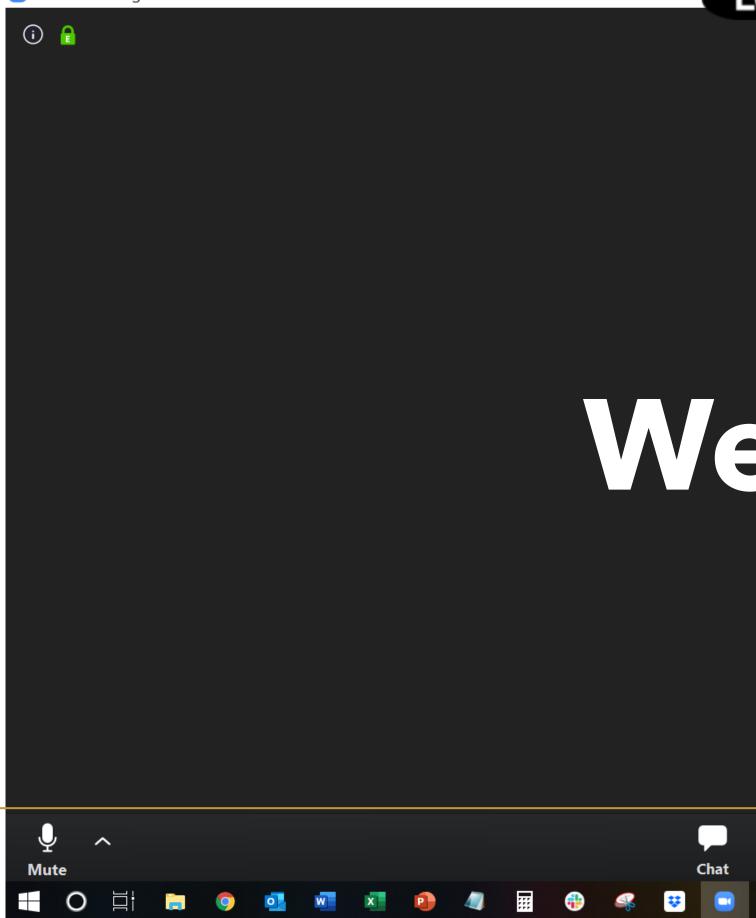
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Webinar



SUBMITTING WRITTEN QUESTIONS

If you prefer to submit a written question you can do so by clicking "Q&A" Zoom Meeting ID: 537-981-391

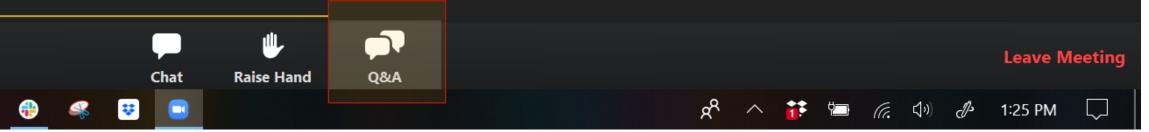






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Webinar



POLLS



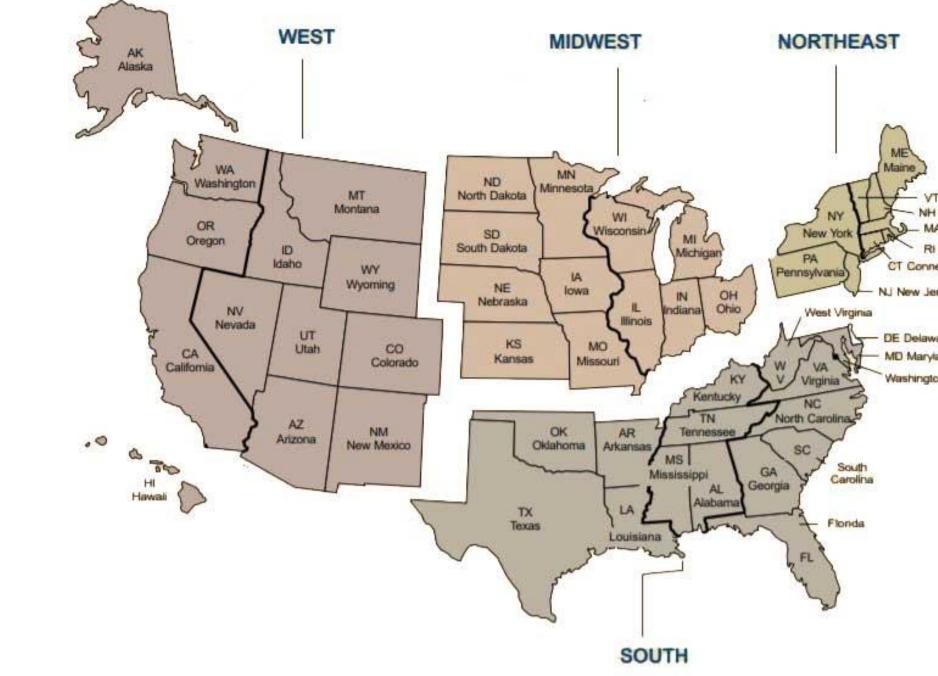


Project Overview & Methodology

- Weekly tracking survey of a representative sample of adult American travelers in each of four U.S. regions
- **Designed to track traveler sentiment and generate** insights into when tourism businesses can expect demand to return and from whom
- Week 3 data (fielded March 27th-29th) will be presented today, and compared to Week 1 (fielded March 13th-15th) and Week 2 data (fielded March 20th-22nd)
- 1,200 fully completed surveys were collected each wave
- **Confidence interval of +/- 2.8%**
- Data is weighted to reflect the actual population of each region



Map of U.S. Showing Survey Regions



Topline Findings: Personal Concerns



Personal Health Concerns

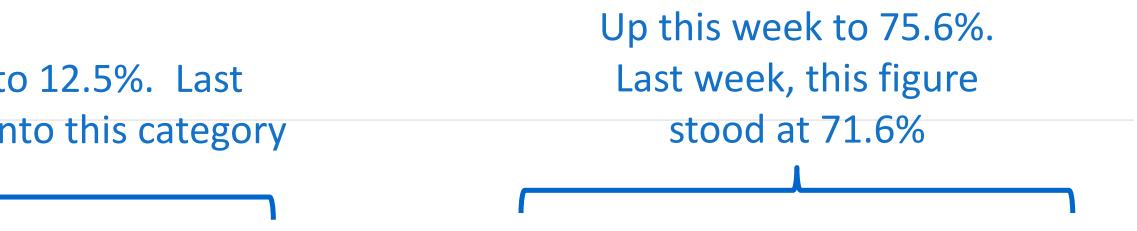
Question: Thinking about the current Coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)

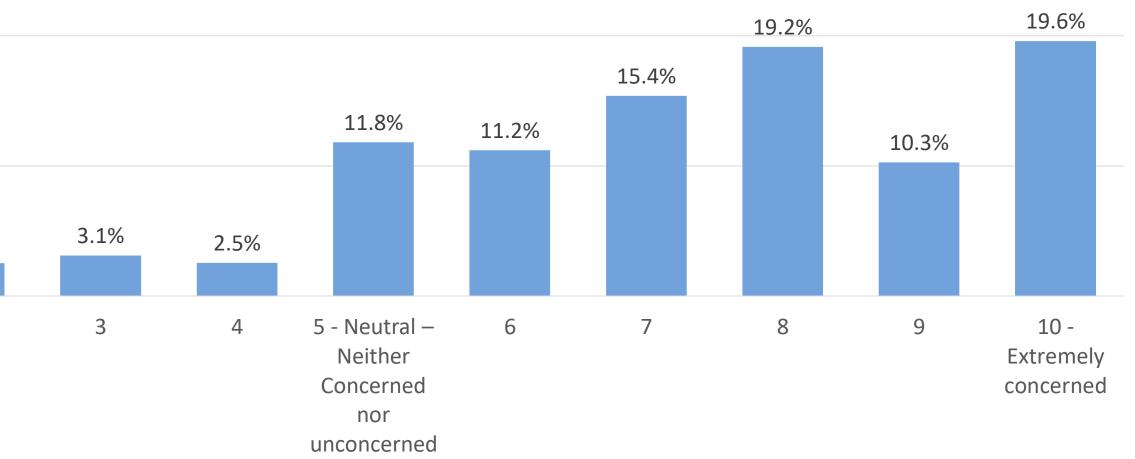
(Base: Wave 3 data. All respondents, 1,201 completed surveys. Data collected March 27-29, 2020)

50%		n this v k 14.7%	
40%			
30%			
20%			
10%			
.	2.9%	1.5%	2.5%
0%	0 - Not at all concerned	1	2

Wave 3 (March 27-29)







Health Concerns (Family & Friends)

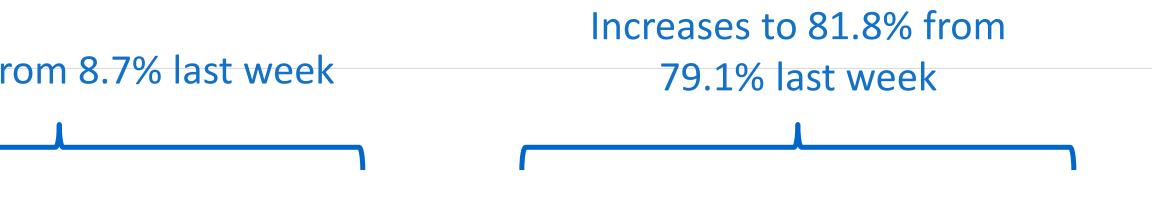
Question: Thinking about the current Coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

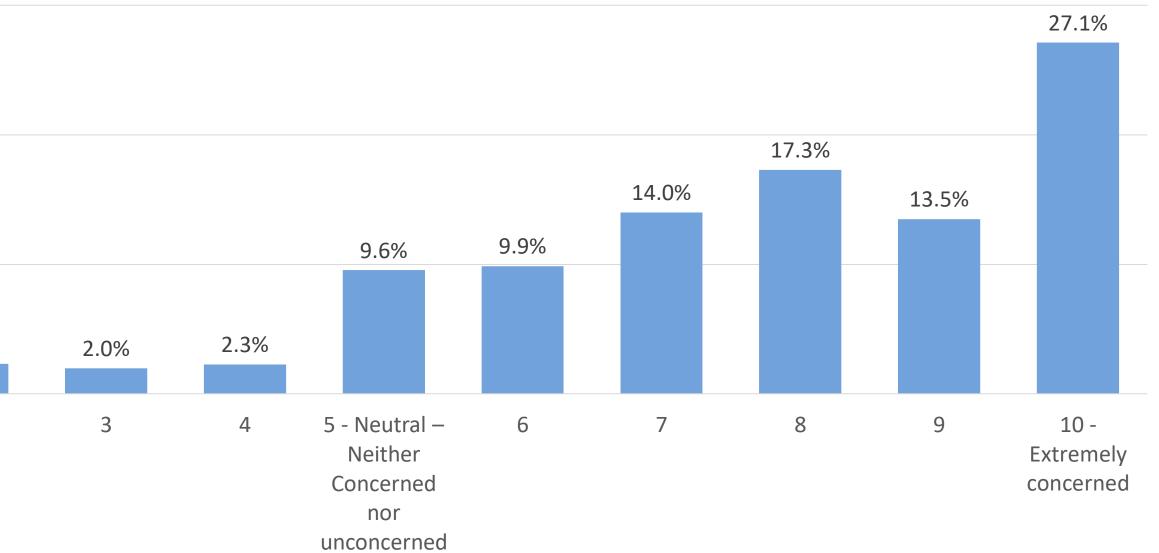
(Base: Wave 3 data. All respondents, 1,201 completed surveys. Data collected March 27-29, 2020)

50%		Unchang	ed fr
40%	۲		
30%			
20%			
10%			
09/	1.8%	0.3%	2.3%
0%	0 - Not at all concerned	1	2

Wave 3 (March 27-29)

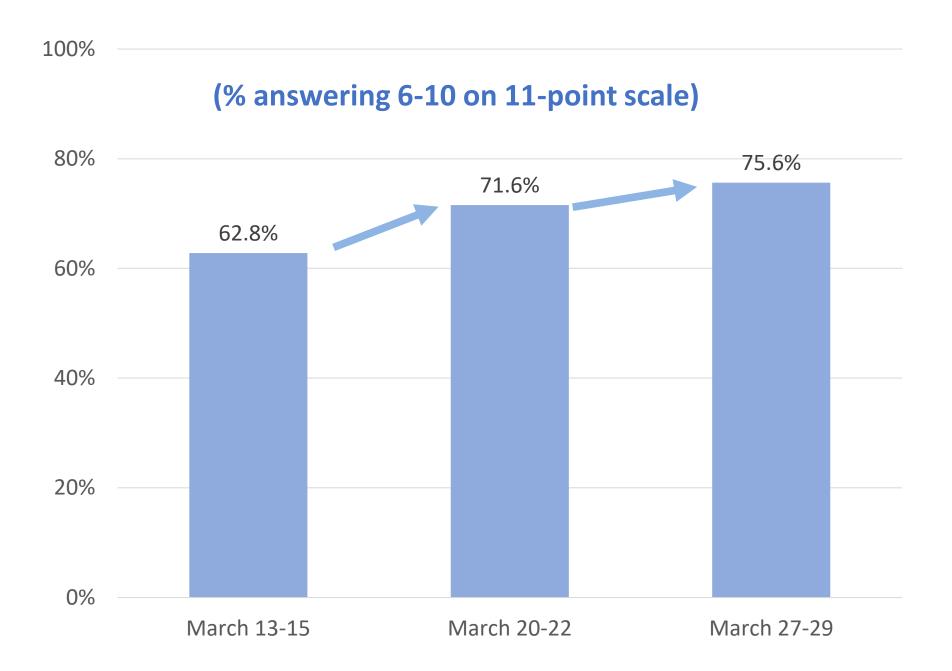






Summary: Safety Concern Metrics

Concern About Contracting Virus (Personally)

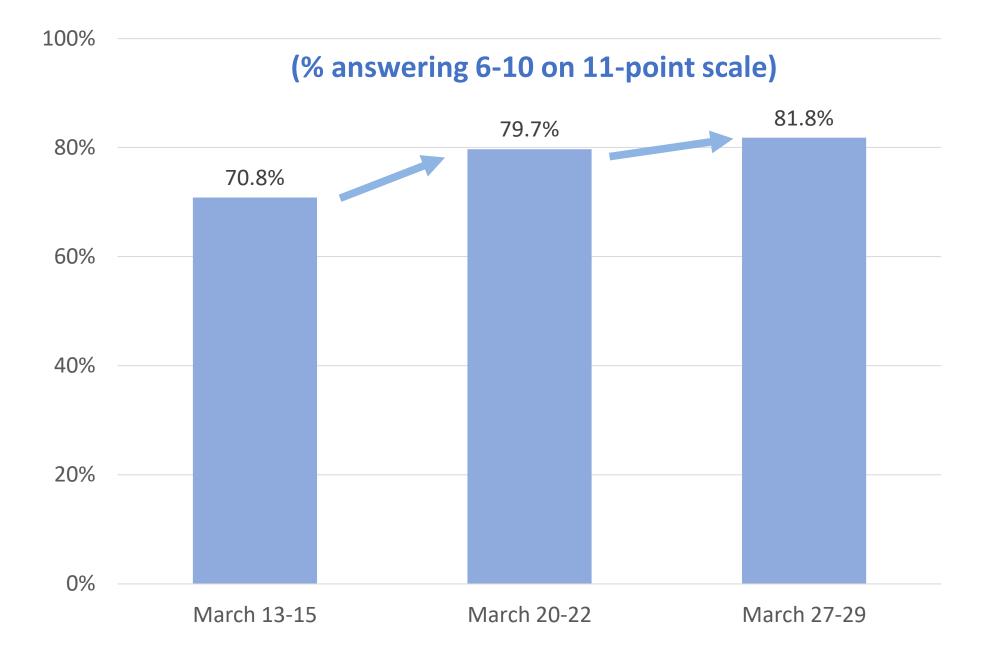


Question: Thinking about the current Coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)



(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

Concern About Loved Ones Contracting Virus



Question: Thinking about the current Coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

Concerns About Personal Finances

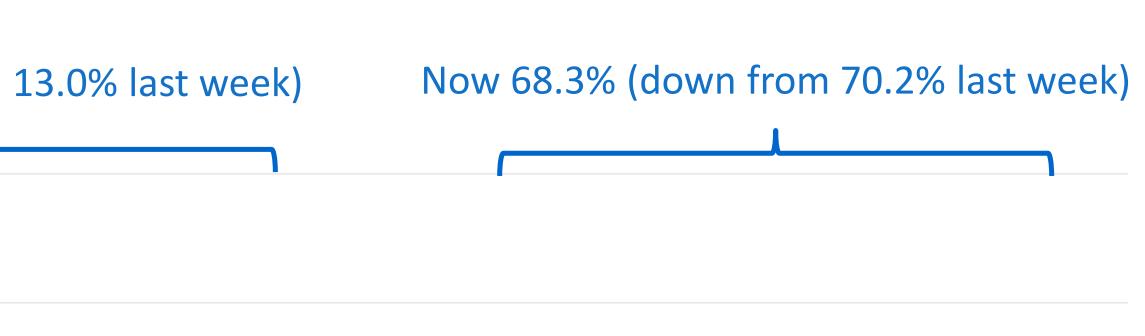
Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)

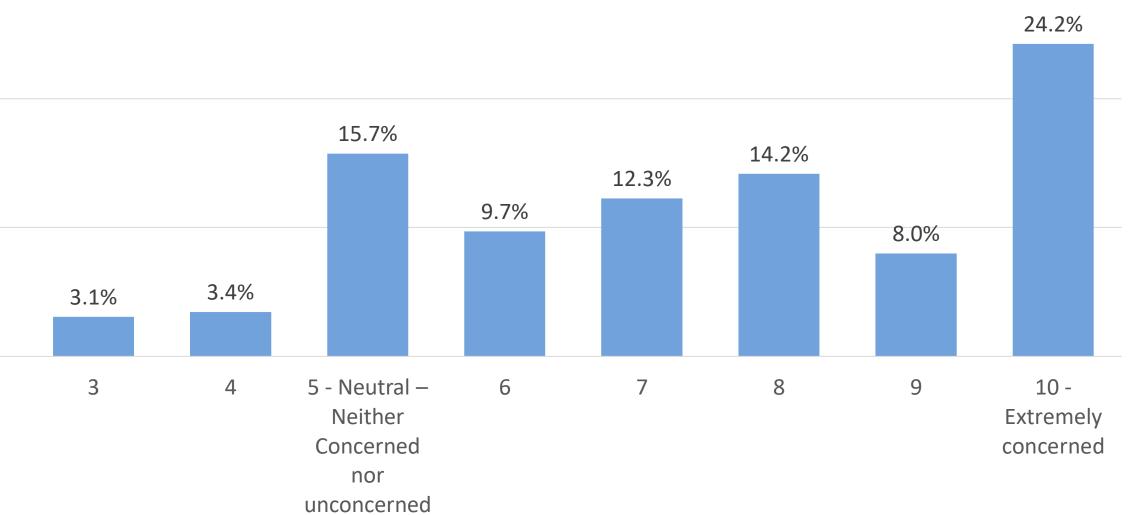
(Base: Wave 3 data. All respondents, 1,201 completed surveys. Data collected March 27-29, 2020)

	Now 15	9% (up	o from
50%			
40%			
30%			
200/			
20%			
10%			
10/0	4.8%		
	4.070	4 20/	3.4%
0%		1.2%	
_ , _	0 - Not at all	1	2
	concerned		

Wave 3 (March 27-29)







Concerns About National Economy

Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

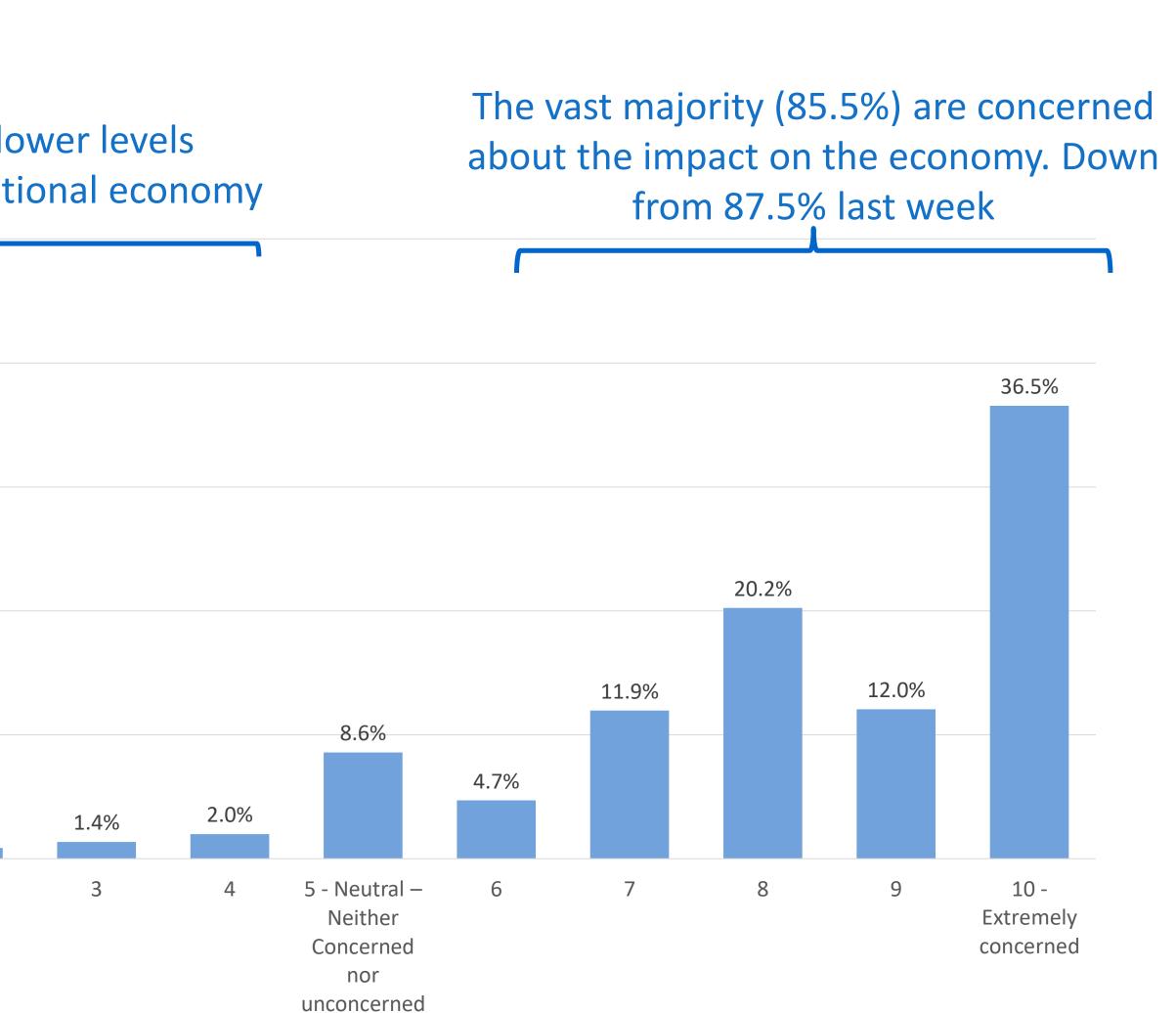
(Base: Wave 3 data. All respondents, 1,201 completed surveys. Data collected March 27-29, 2020)

Only 6.0% show	
of concern for the na	al

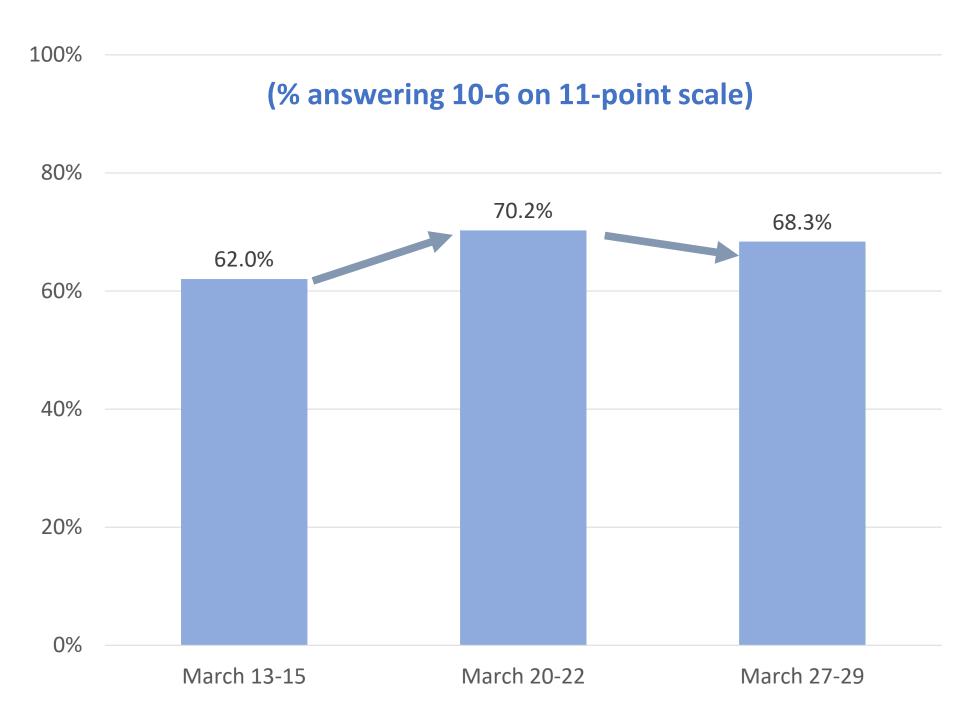
50%			
40%			
30%			
20%			
10%			
0%	1.2%	0.6%	0.9%
070	0 - Not at all concerned	1	2

Wave 3 (March 27-29)





Summary: Economic Concern Metrics



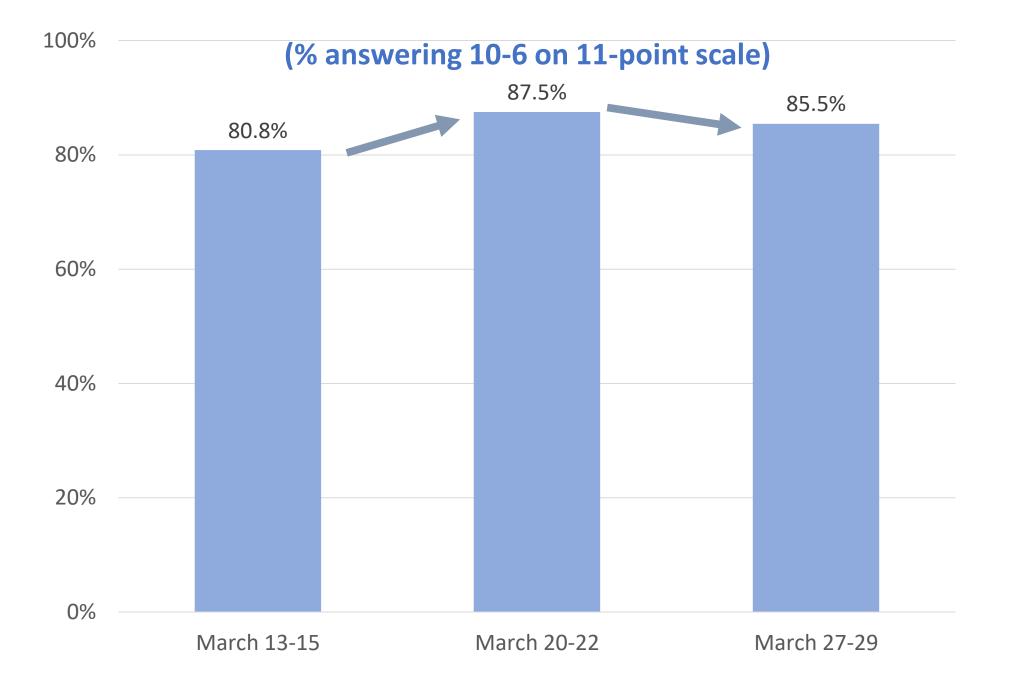
Personal Finances

Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)



(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)





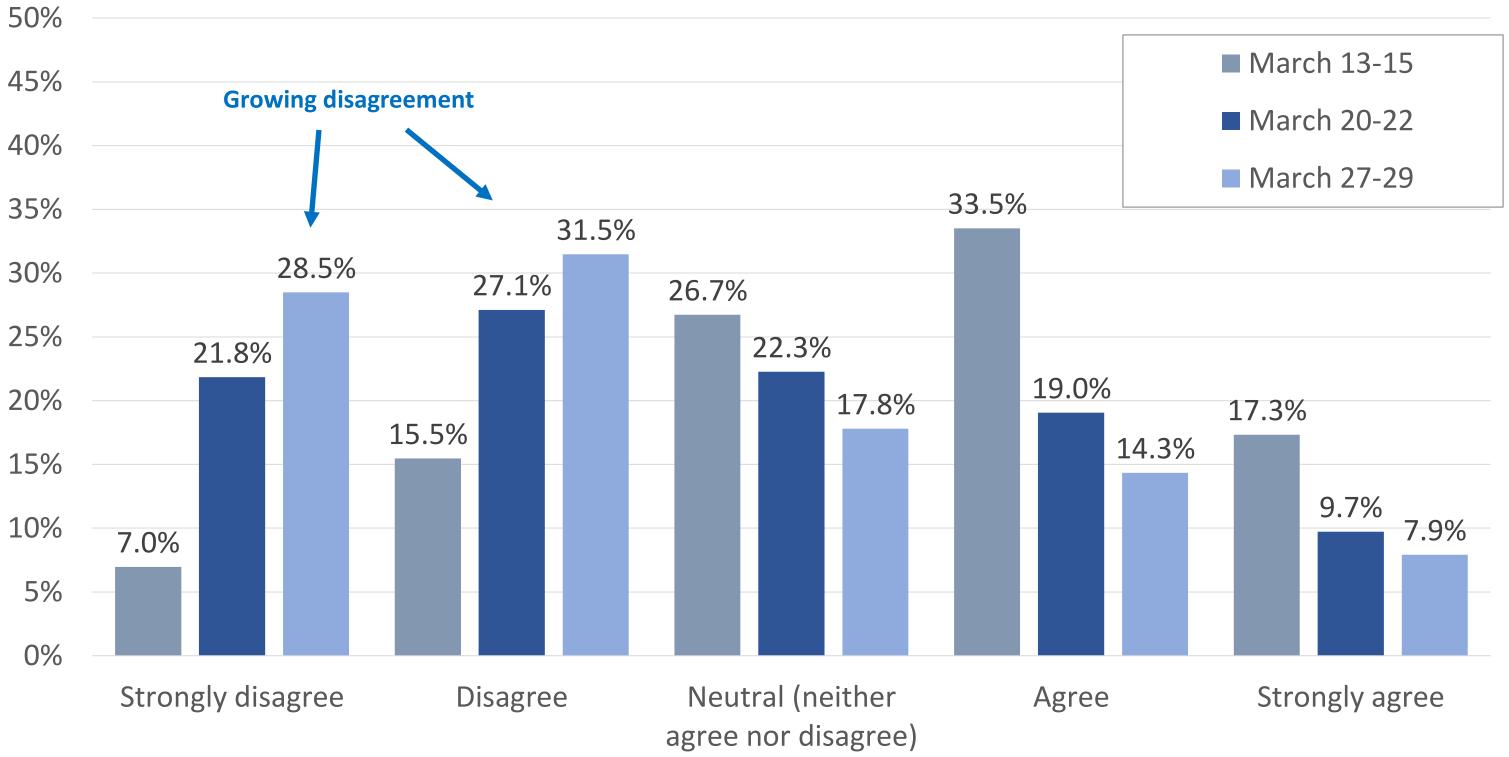
Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

Comfort Enjoying Home Community

How much do you agree with the
following statement?

Statement: I still feel comfortable going out in my community to restaurants, local attractions and undertaking local activities.

(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)





Perceived Safety of Travel Activities (Wave 3)

Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,201

March 27-29, 2020)

completed surveys. Data collected

Traveling on a cruise line Traveling outside the United States Traveling on a commercial airline Traveling for business reasons Dining in a restaurant Staying in a hotel Going shopping Visiting friends and relatives Taking a road trip

Attending a conference or convention Non-team outdoor recreation (biking, hiking, etc.)

Attending a performance (music show, theater, movie, etc.) Visiting an amusement park, zoo, gardens, parks or other outdoor attractions Visiting a museum, aquarium, landmarks or other indoor attraction



Wave 3 (Collected March 27-29)

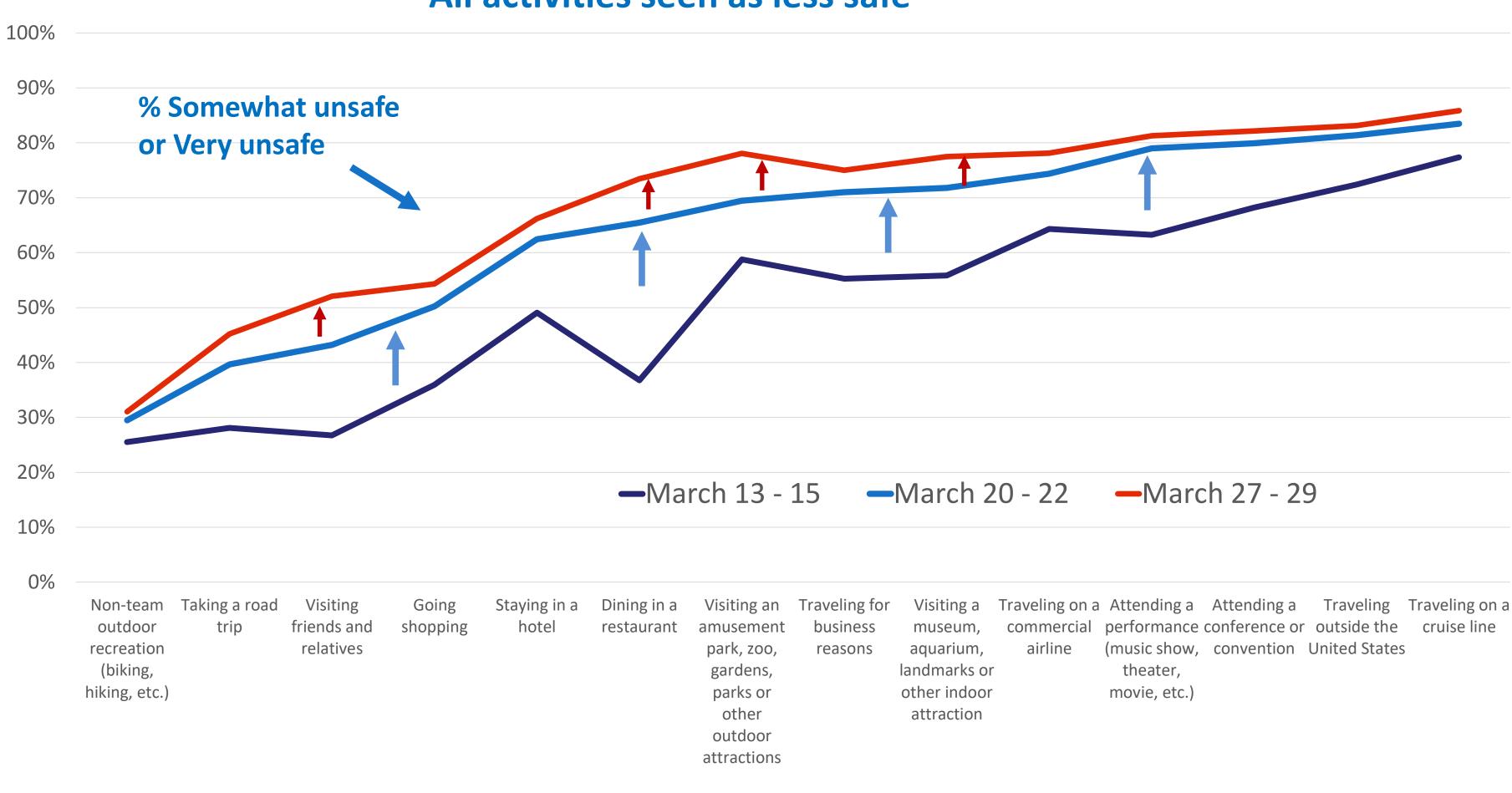
е	11.7%			74.1	%				
S	16.6%			66.	5%				
n	21.3%			6	0.8%				
.)	22.9%			5	8.4%				
е	23.4%			54	.7%				
S	27.2%			5	50.8%				
n	29.3%	,			48.2%				
S	24.6%			50.4	4%				
t	31.59	%		Ĺ	12.0%				
el	29.4%			36.8%	0				
g	35.	2%		19.1%					
S	32.4	%	1	19.6%		Some	ewhat uns	afe 🔳 Ver	ry uns
р	24.2%		21.0%						
.)	14.8%	16.2%							
0	% 10%	20% 30	9% 40)% 50	0% 60)% 70)% 80)% 90	0%



Perceived Safety of Travel Activities (Waves 1-3)

Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)





All activities seen as less safe



Excited to Get Back to Traveling

How much do you agree with the following statement?

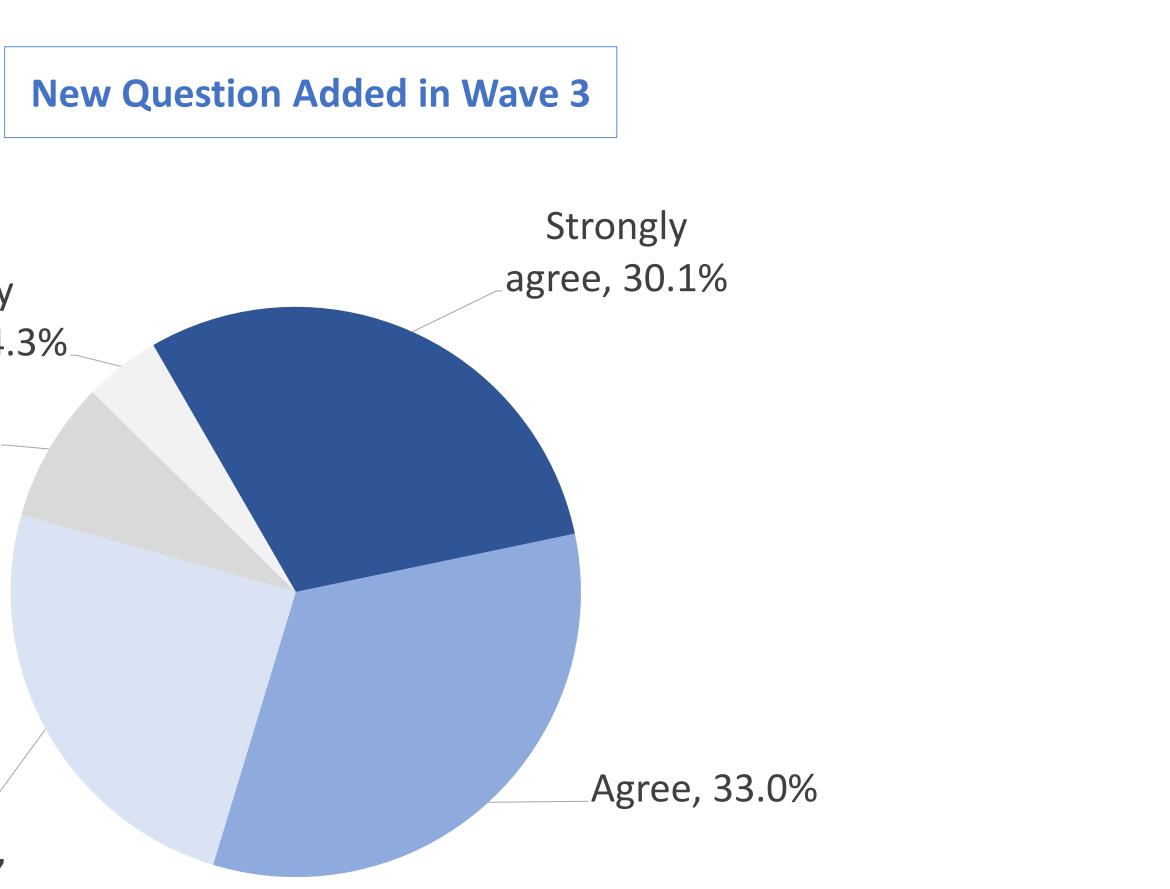
Question: I miss traveling. I can't wait to get out and travel again.

(Base: All respondents, 1,201 completed surveys. Data collected March 27-29, 2020) Strongly disagree, 4.3%

Disagree, 8.0%

Neutral (neither agree nor disagree), 24.7%



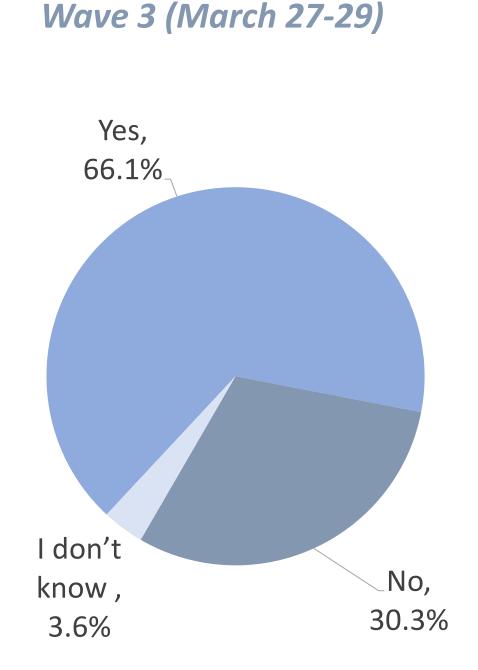


Topline Findings: Impact on Travel Behaviors



Impact of the Coronavirus on Travel

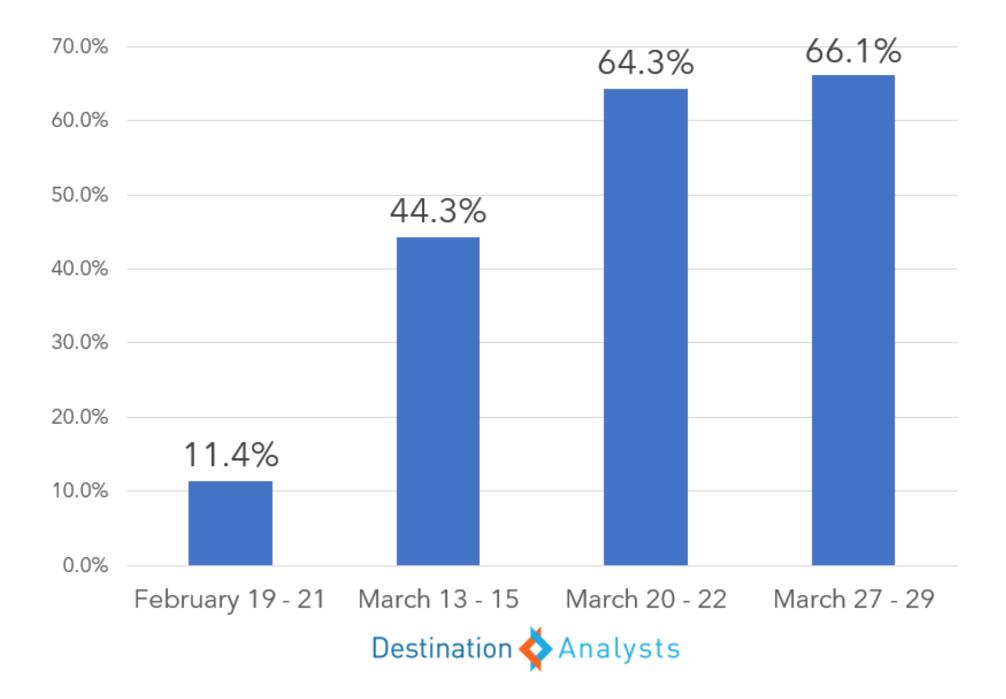
Question: Has the current Coronavirus situation affected your travel in any way? (Please consider all your travel-leisure, business, group meeting, etc.)



(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

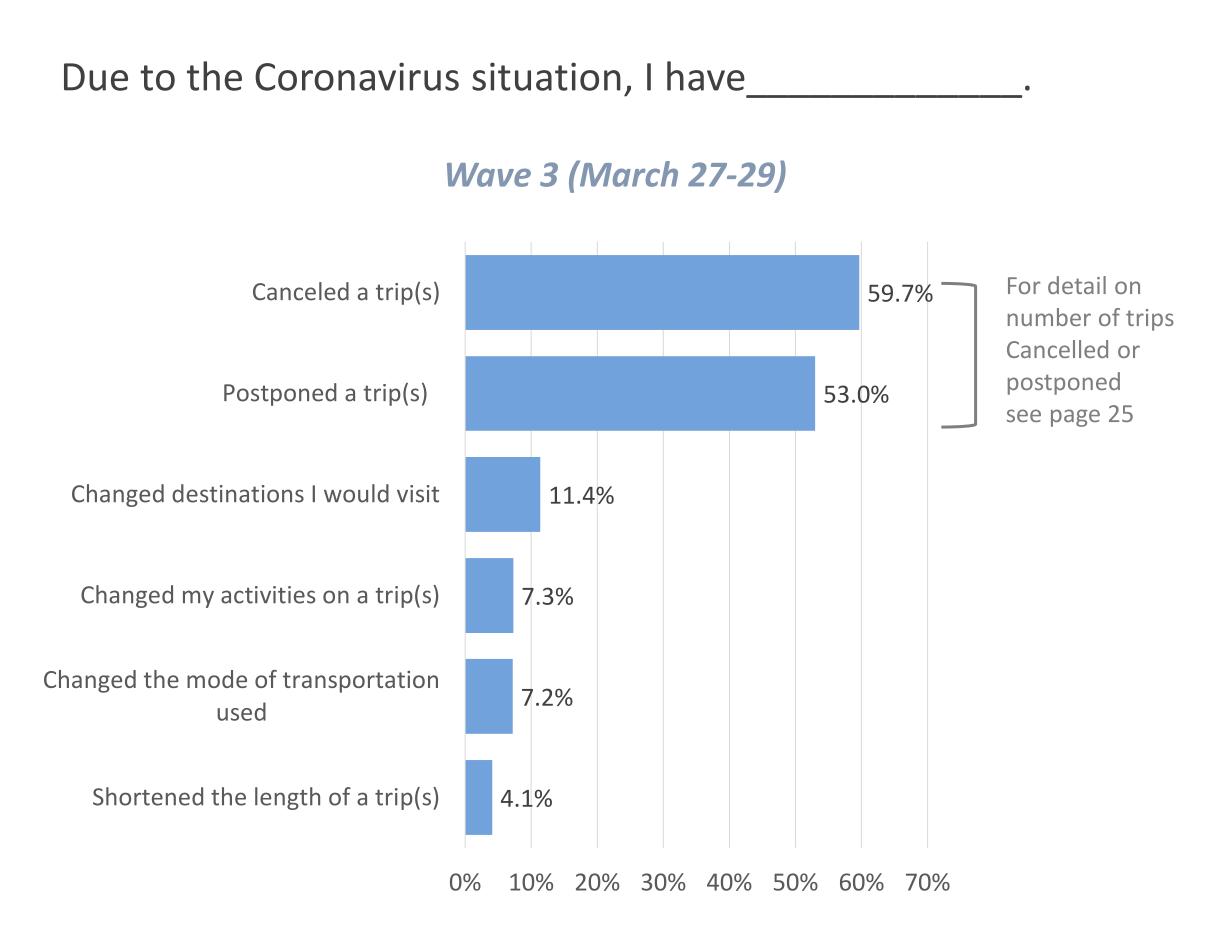


American Travelers Who Have Had Trips Affected by COVID-19

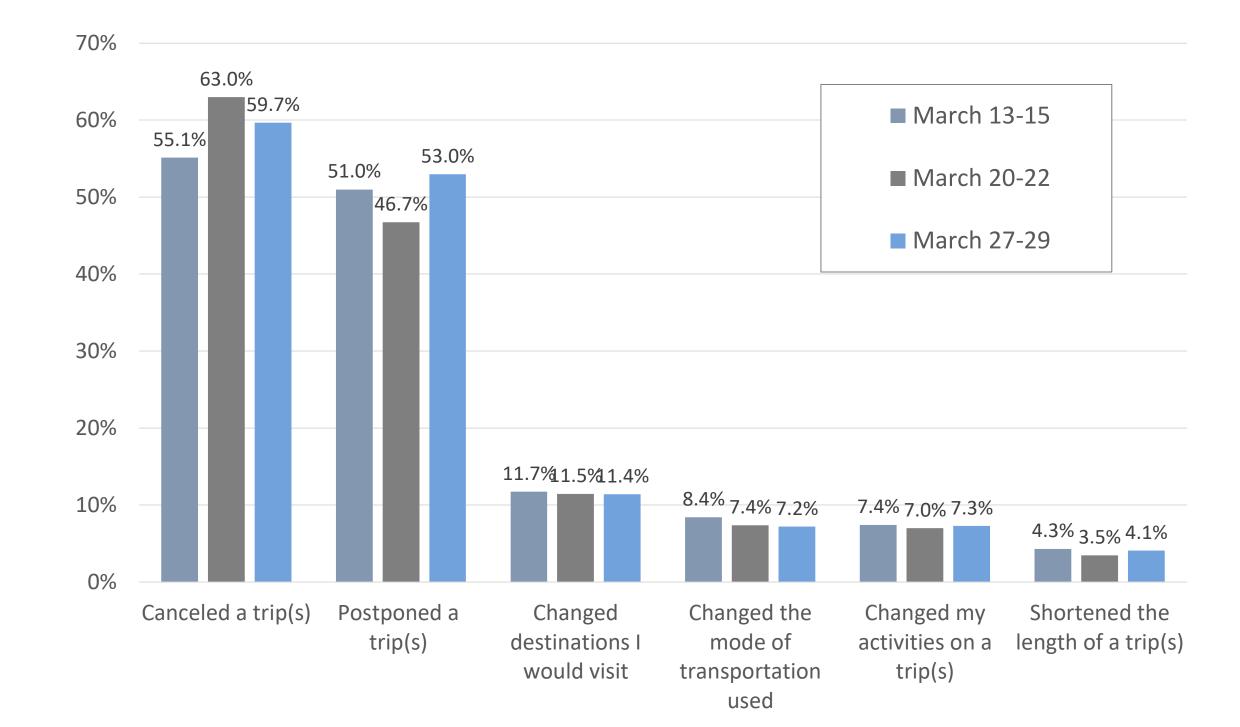


How the Coronavirus has Impacted Travel

Question: How has Coronavirus situation affected your travel? (Select all that apply) ?



Destination Do your RESEARCH (Base: Respondents whose travel was impacted by the Coronavirus, 533, 770 and 795 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)



Why the Coronavirus is Impacting Travel

Question: Which of the following are reasons the Coronavirus situation has changed your travels?

Concerns about coronavirus situation impacting my personal finances

(Base: Respondents whose travel was impacted by the Coronavirus, 533, 770 and 795 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)



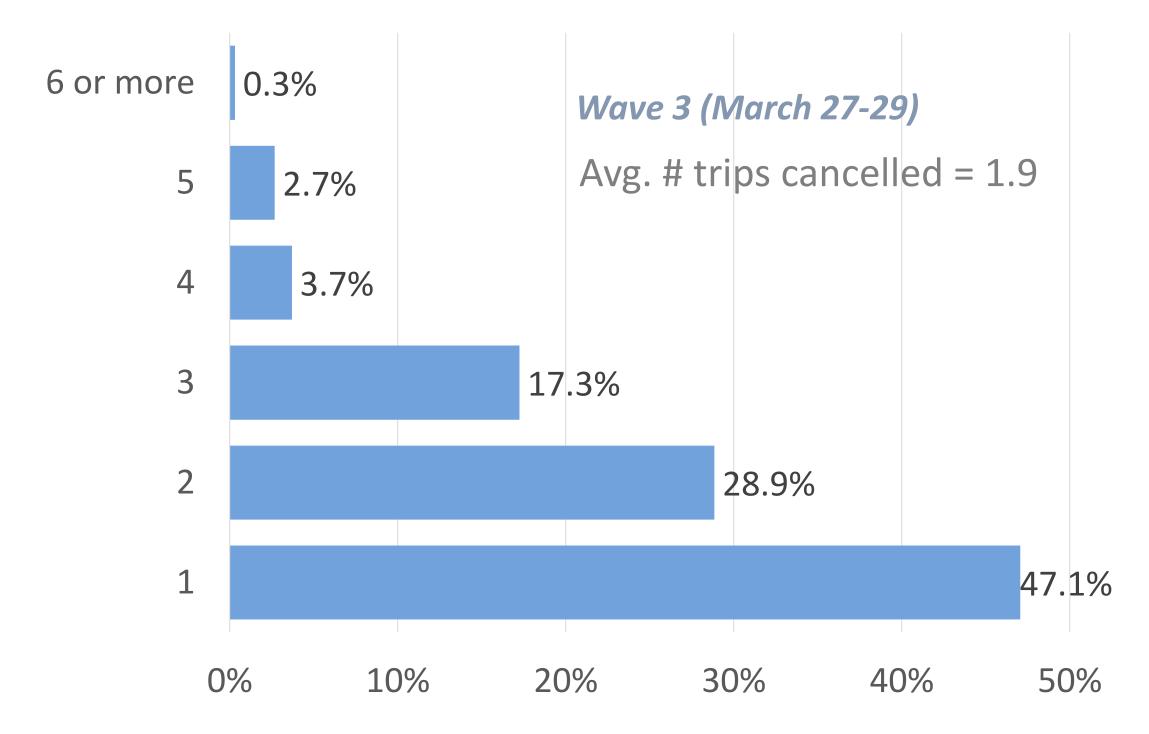
Wave 3 (March 27-29) 65.6% 64.0% 54.6% 41.8% 36.7% 36.7% 30.6% 23.4% 22.7% 9.4% 0% 10% 20% 30% 40% 50% 60% 70%

- Concerns about my safety
- Concerns about contracting the virus and passing it on to others
 - Concerns about my loved ones' safety
- Potential to get stuck somewhere (unable to get home on schedule)
- Cancellations outside my control (airline flights, cruise trips, tours, etc.)
 - Potential to have my travel experiences limited/ruined by the situation
 - Government travel restrictions
- Cancellations outside my control (events, meetings, conferences, festivals, etc.)

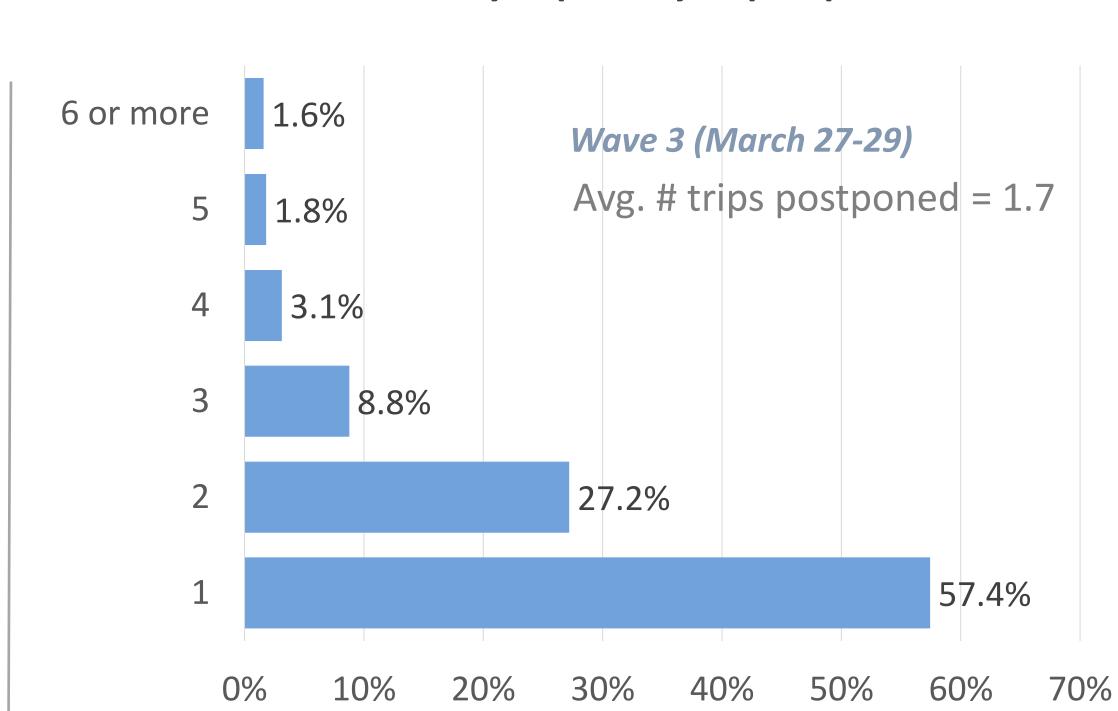
 - Business restrictions/employer-mandated restrictions)

Trips Cancelled/Postponed

Question: How many trips did you cancel?





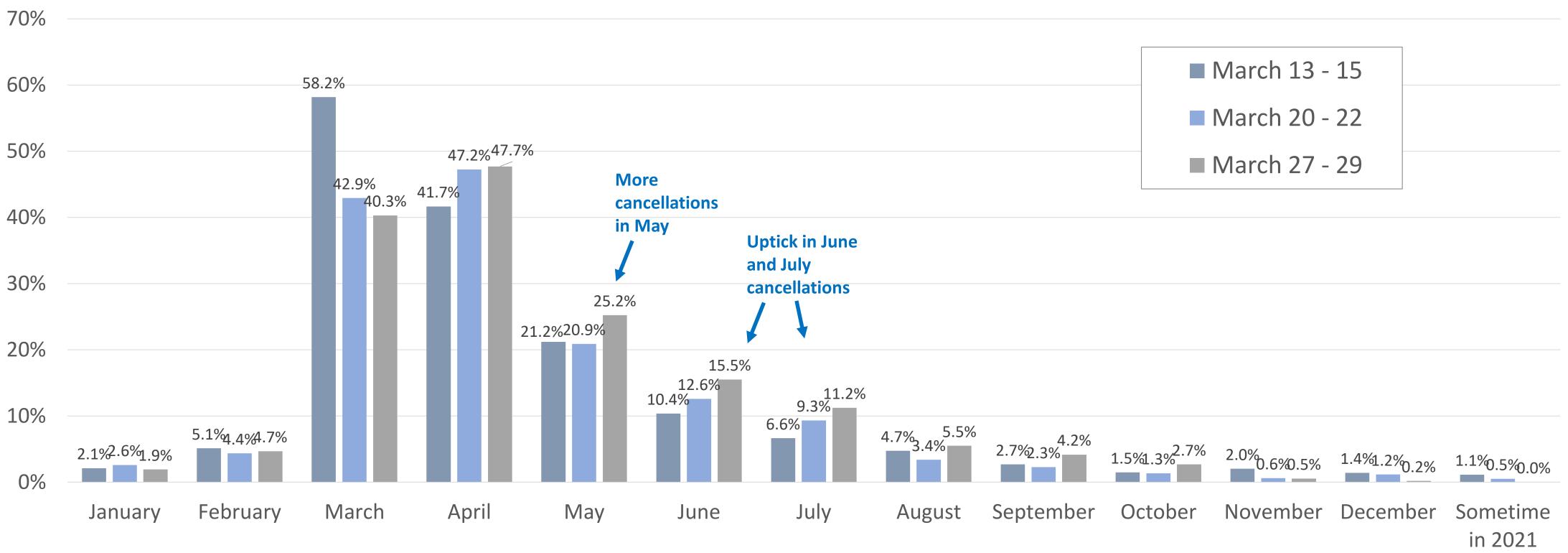


Question: How many trips did you postpone?

(Base: Respondents cancelling/postponing a trip, 507/408 completed surveys. Data collected March 27-29th, 2020)

Month of Trip Cancellation

Question: The trip(s) you CANCELLED would have taken place in which months? (Select all that apply)

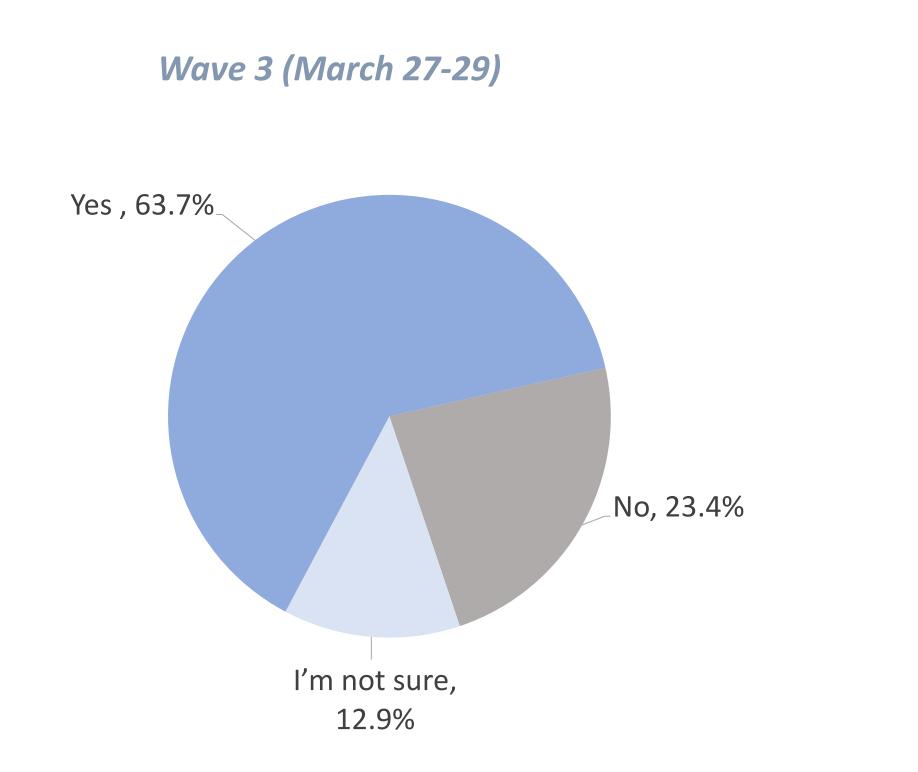






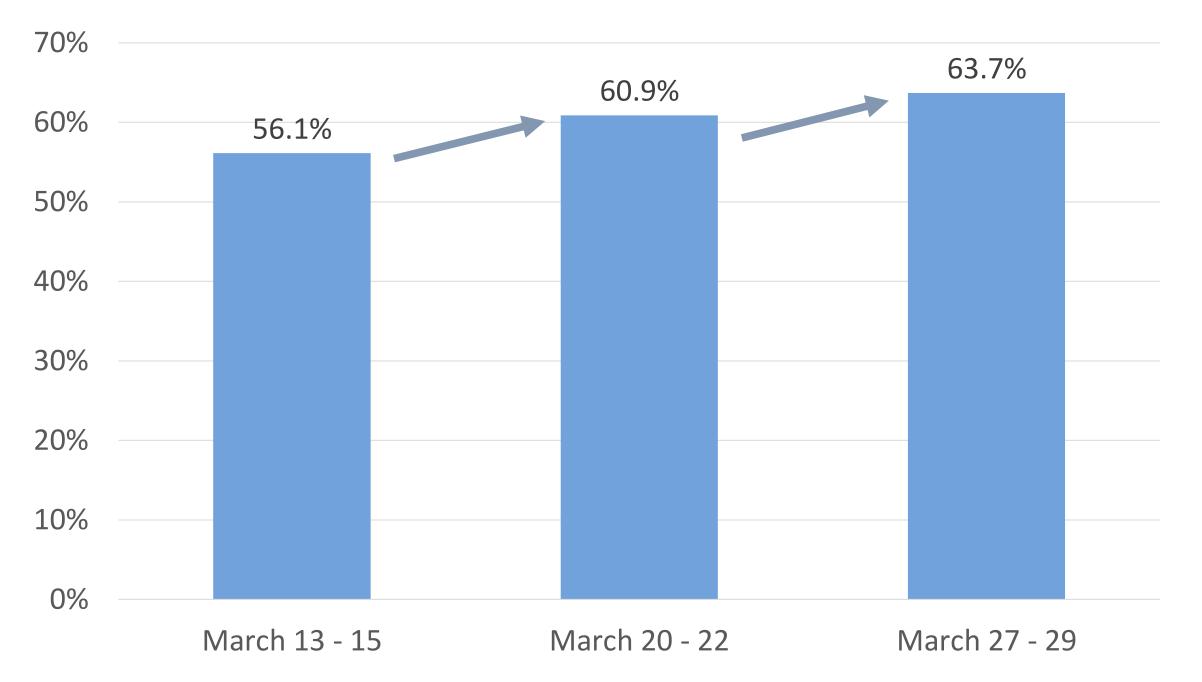
Did Traveler Get Full Refunds?

Question: Did you get full refunds for any reservations you cancelled? (Select one)



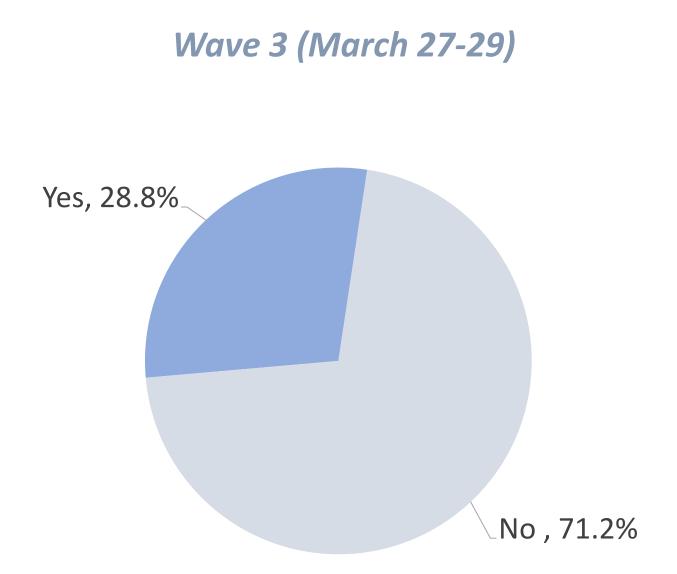
(Base: Respondents cancelling a trip, 404 completed surveys. Data collected March 27-29, 2020)



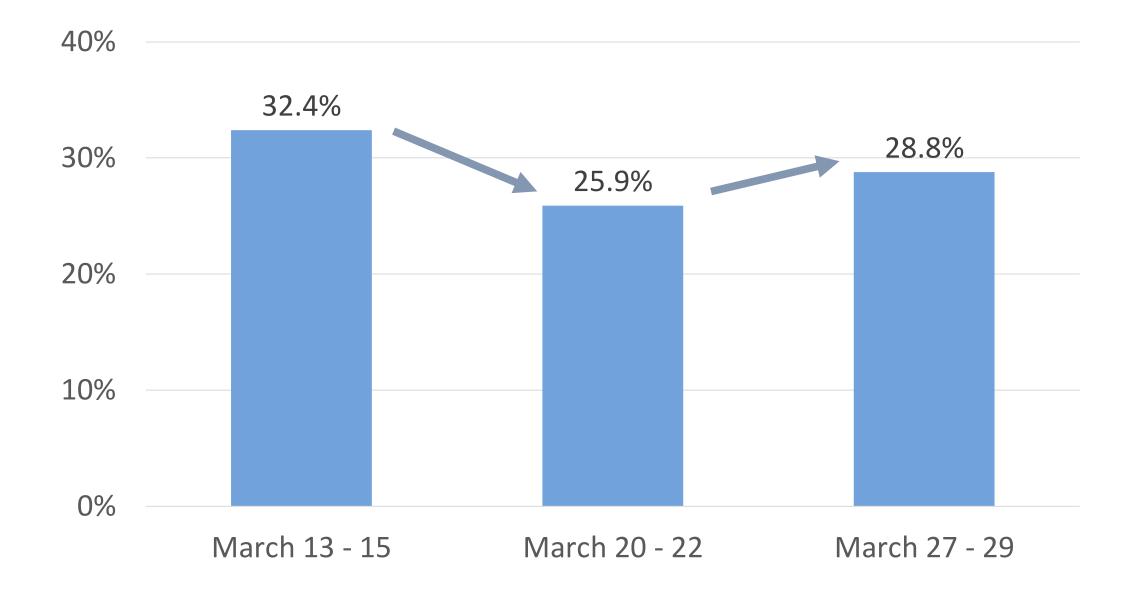


Were Postponed Trips Rescheduled?

Question: You said earlier that you had POSTPONED at least one trip. Have you rescheduled a date (even tentatively) for this travel?



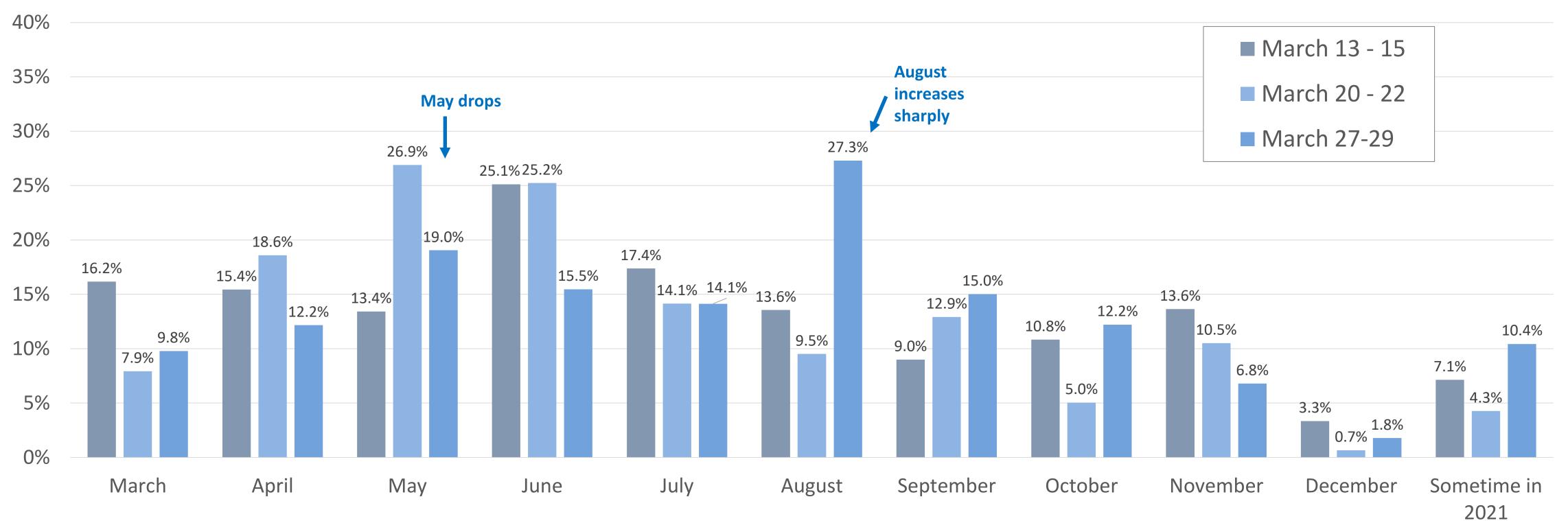




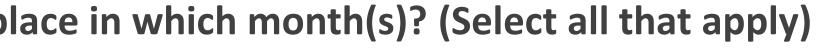


Month Postponed Trips Rescheduled

Question: The trip(s) you postponed were rescheduled to take place in which month(s)? (Select all that apply)





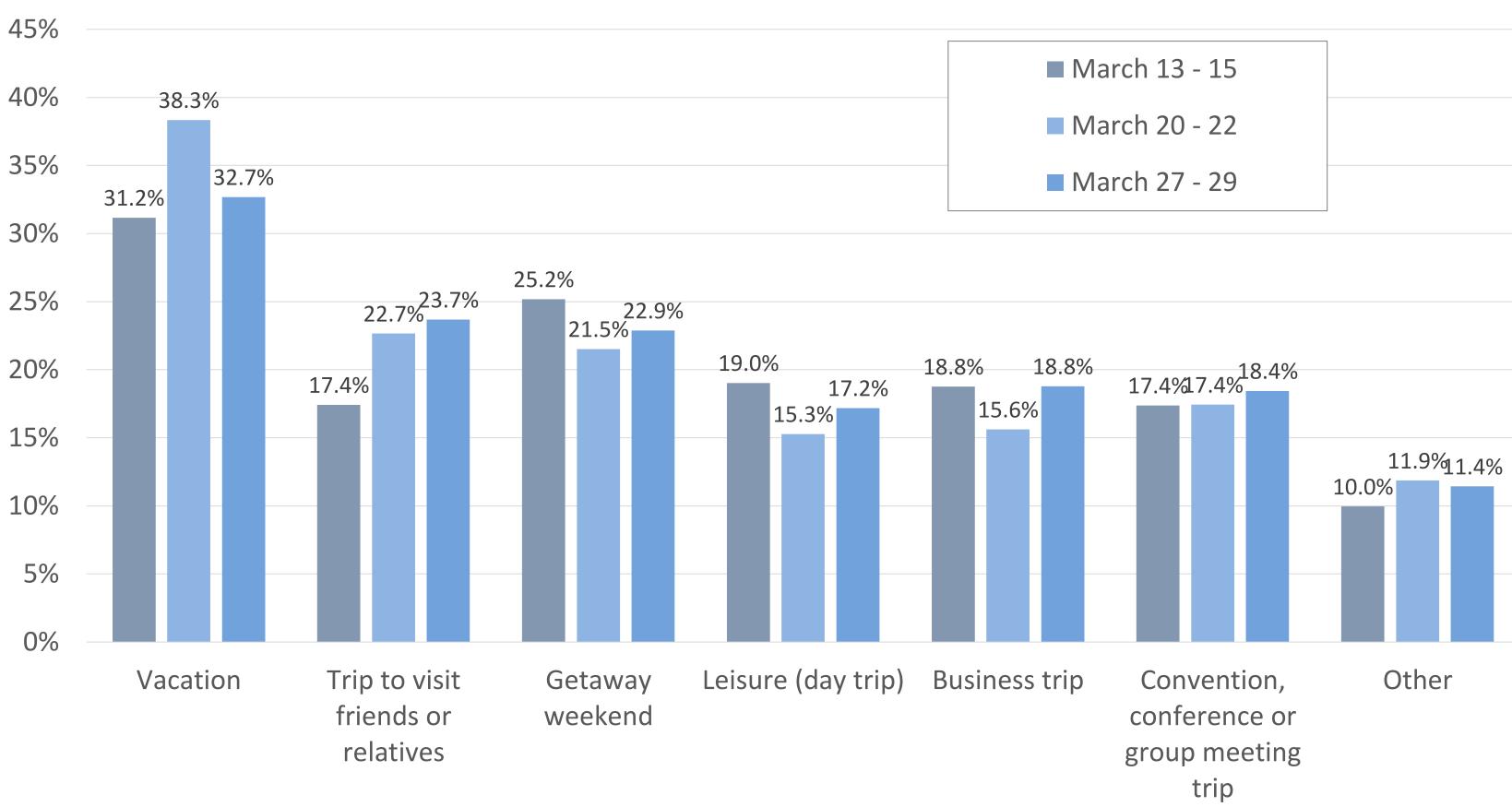


(Base: Postponing trips rescheduled, 99, 86 and 120 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

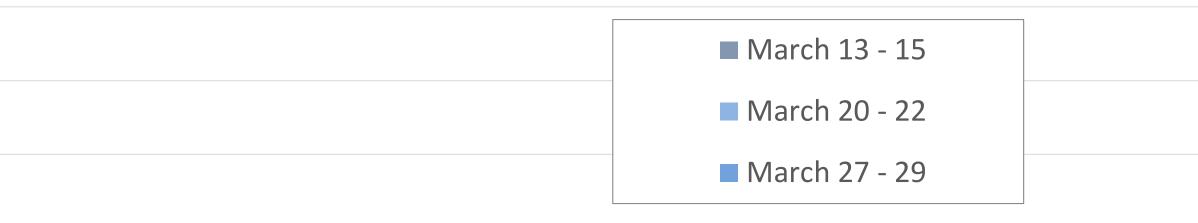
Types of Trips Cancelled

Question: What kind of trip (or trips) did you cancel or postpone? (Select all that apply)

(Base: Cancelling trips, 292,477 and 506 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

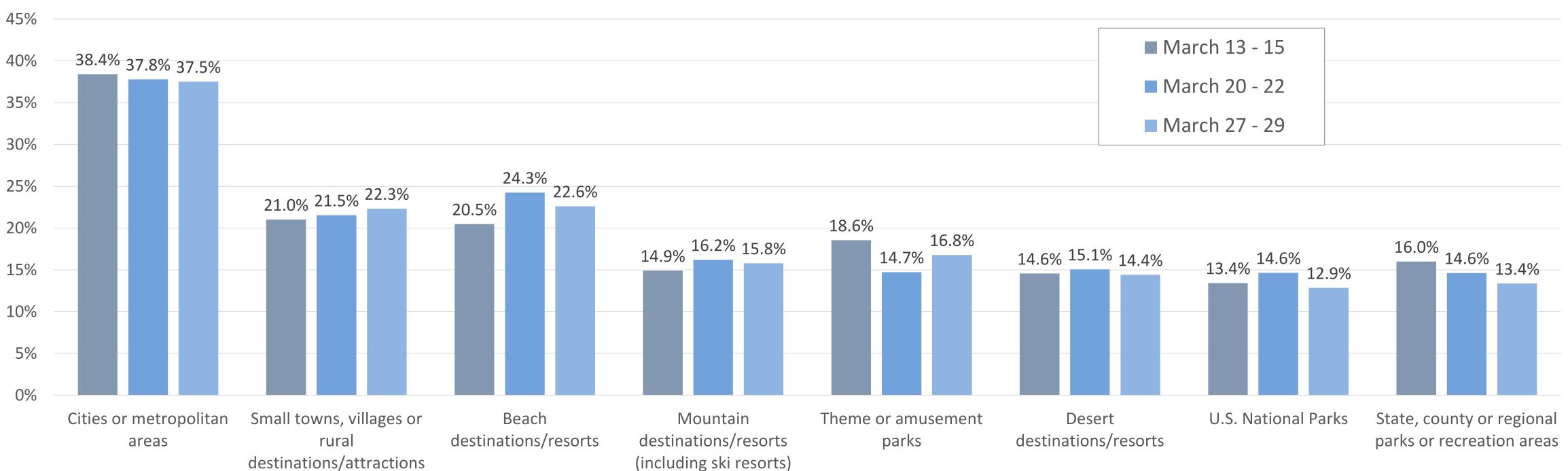






Type of Destination Being Cancelled

Question: Thinking about these cancelled or postponed trips, which destination types were you planning to visit but ended up postponing or cancelling? (Select all that apply)



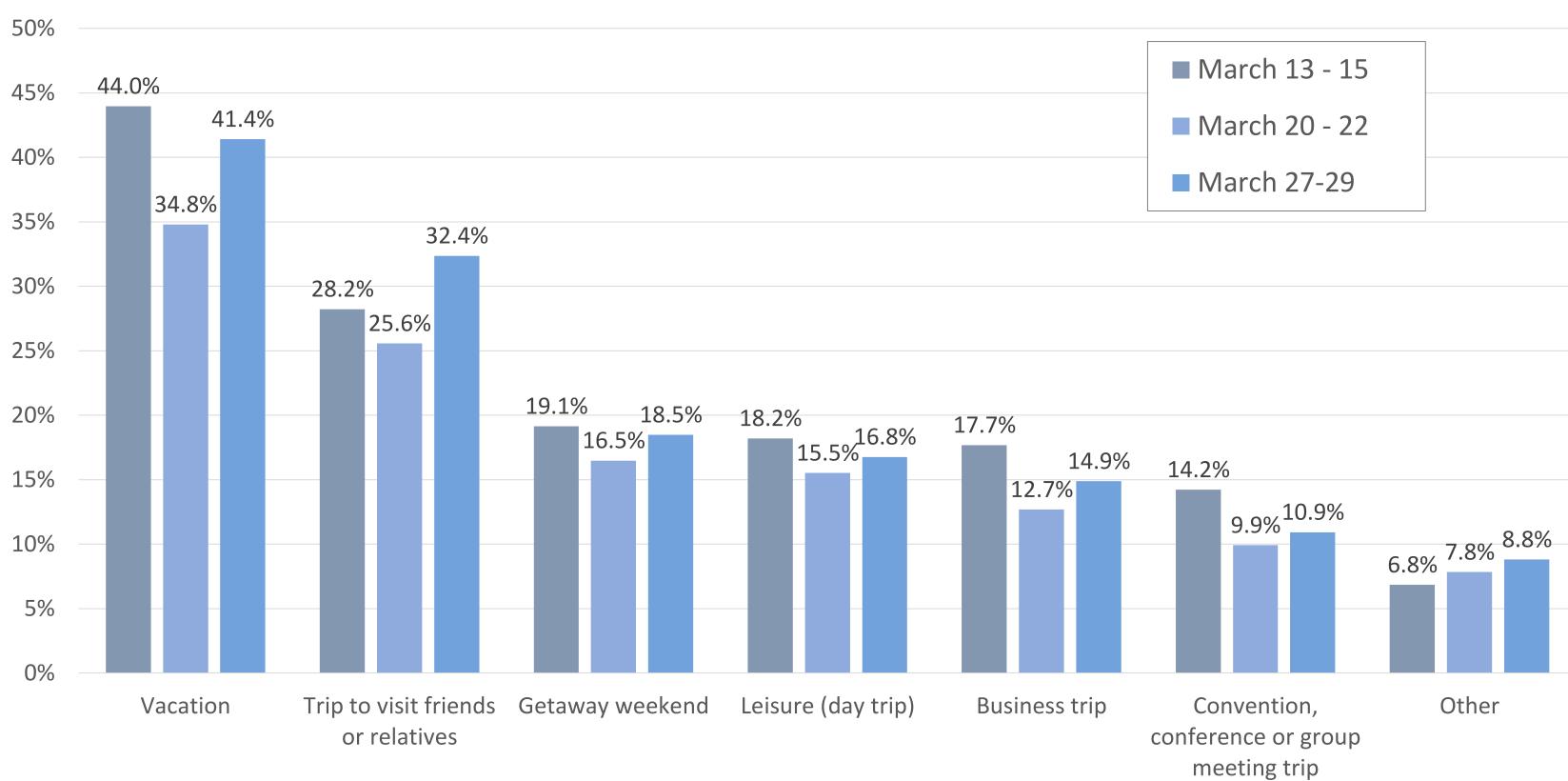


(Base: Cancelling trips, 292,477 and 506 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

Types of Trips Postponed

Question: What kind of trip (or trips) did you cancel or postpone? (Select all that apply)

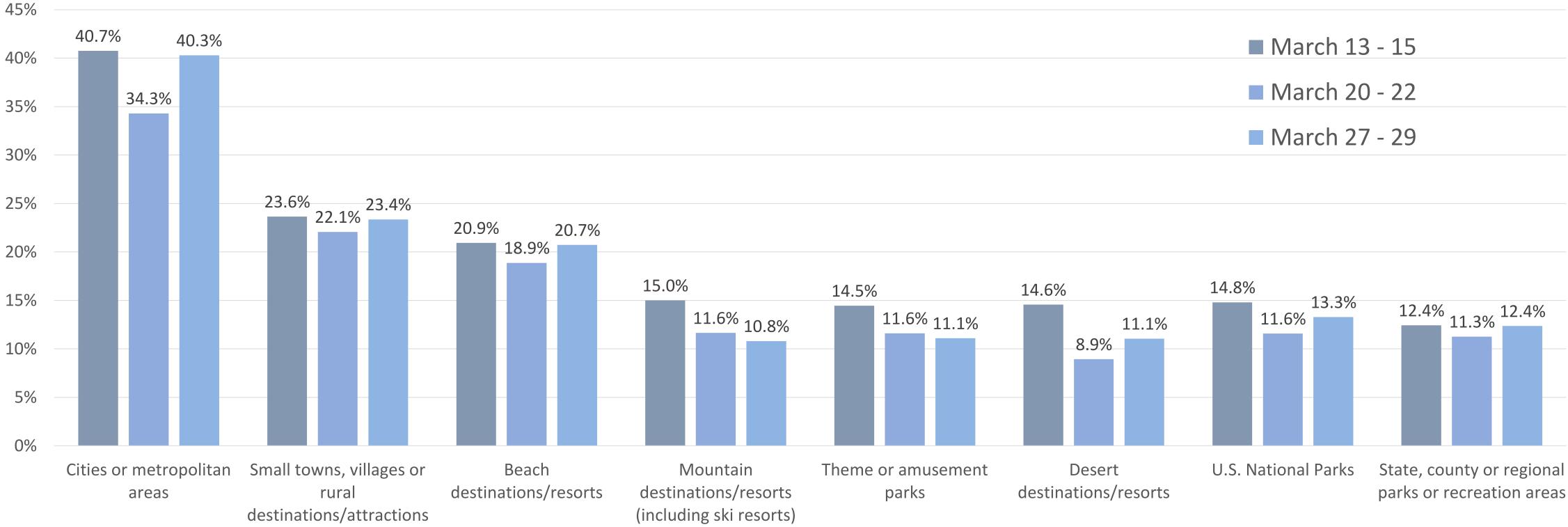
(Base: Postponing trips , 277, 354 and 404 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)





Type of Destination Being Postponed

Question: Thinking about these cancelled or postponed trips, which destination types were you planning to visit but ended up postponing or cancelling? (Select all that apply)

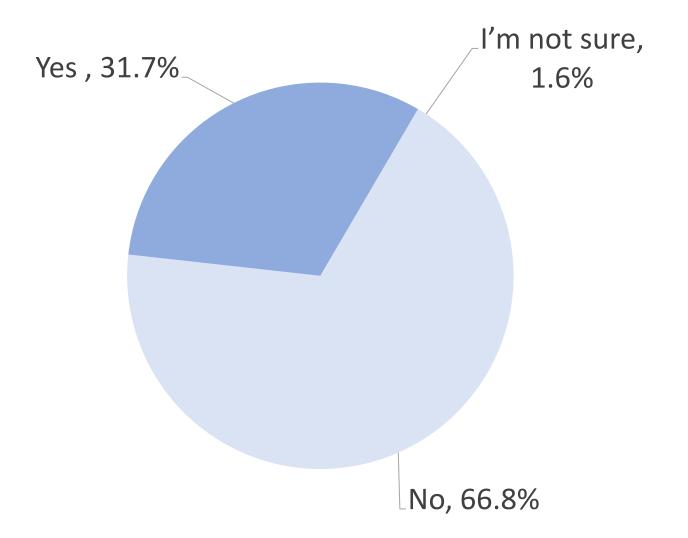




(Base: Postponing trips, 277, 354 and 404 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

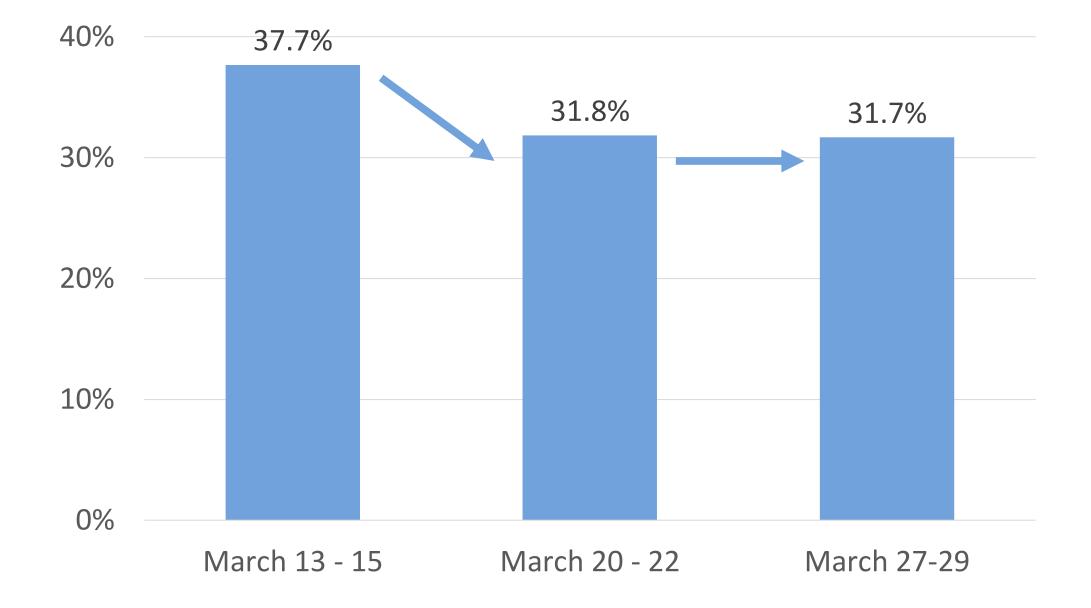
International Trips Postponed and Cancelled

Question: Were any of the trips you cancelled or postponed foreign trips (i.e., travel to countries outside the United States)?



(Base: Respondents cancelling or postponing a trip, 795 completed surveys. Data collected March 27-29, 2020)





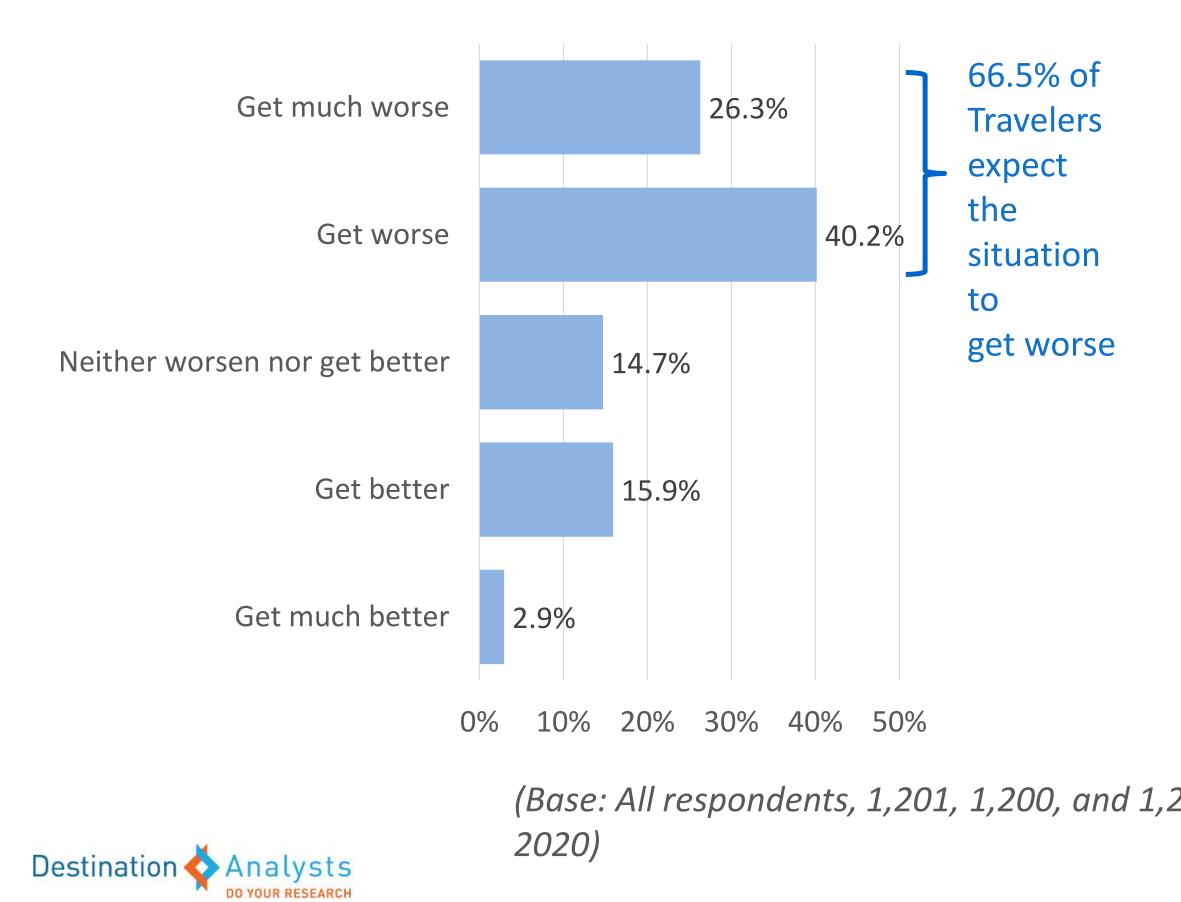
Topline Findings: Impact on Sentiment & Perceptions

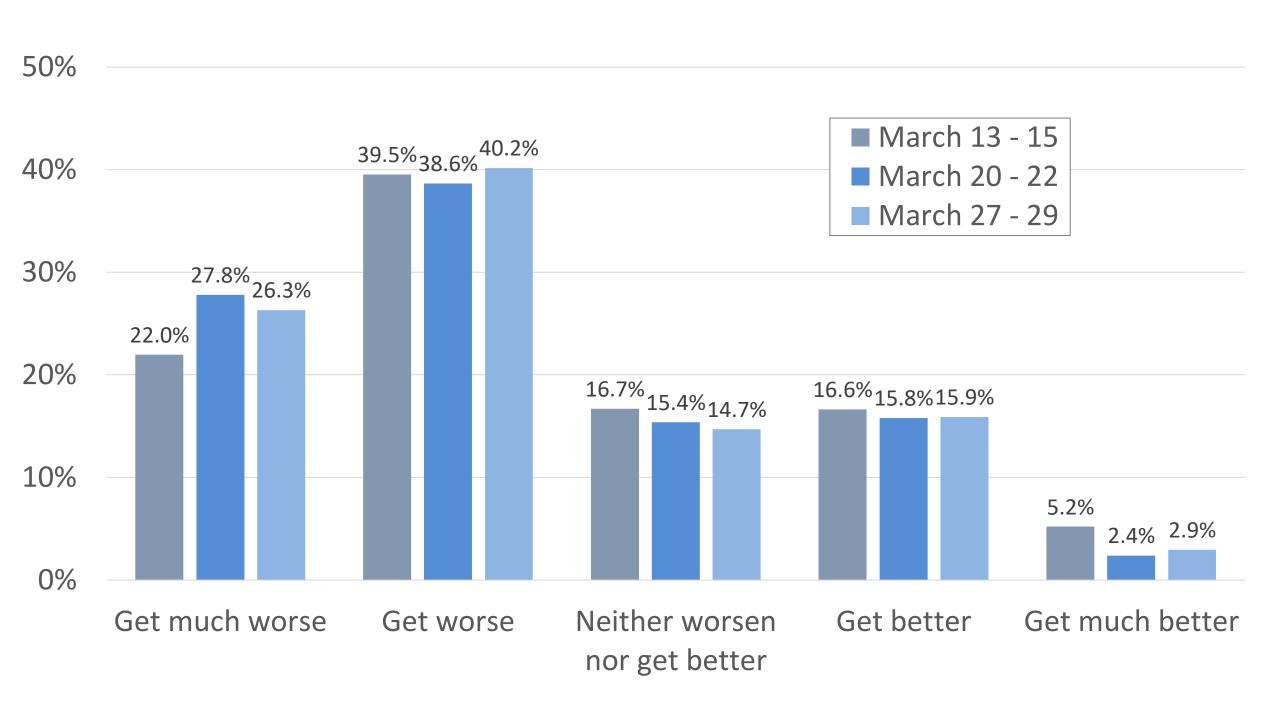


Expectations for Coronavirus Outbreak

Question: In the NEXT MONTH, how (if at all) do you expect the severity of the Coronavirus situation in the **United States to change? (Select one)**

In the next month the Coronavirus situation will

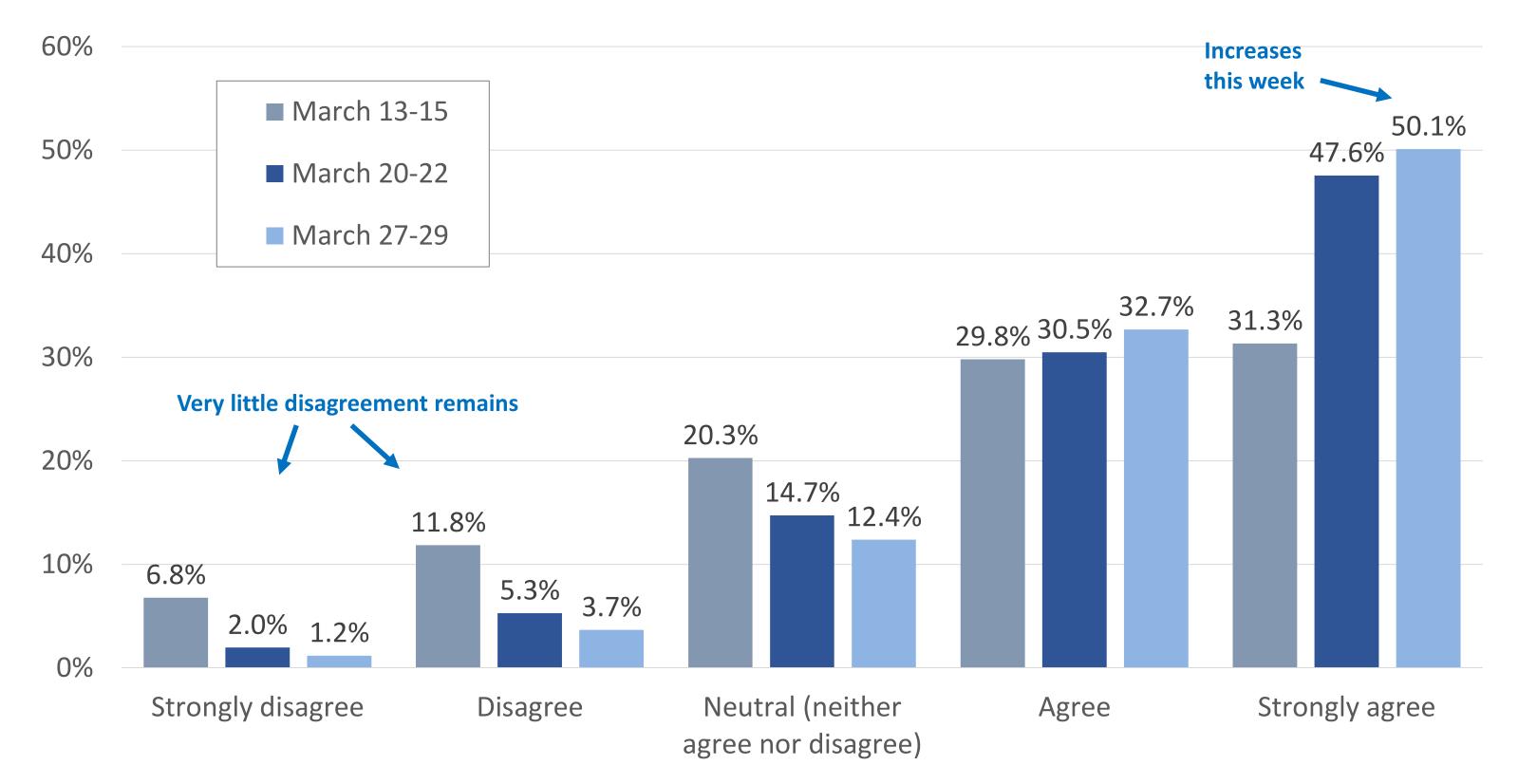




Avoiding Travel Until the Crisis Blows Over

How much do you agree with the following statement?

Statement: I'm planning to avoid all travel until the Coronavirus situation blows over.

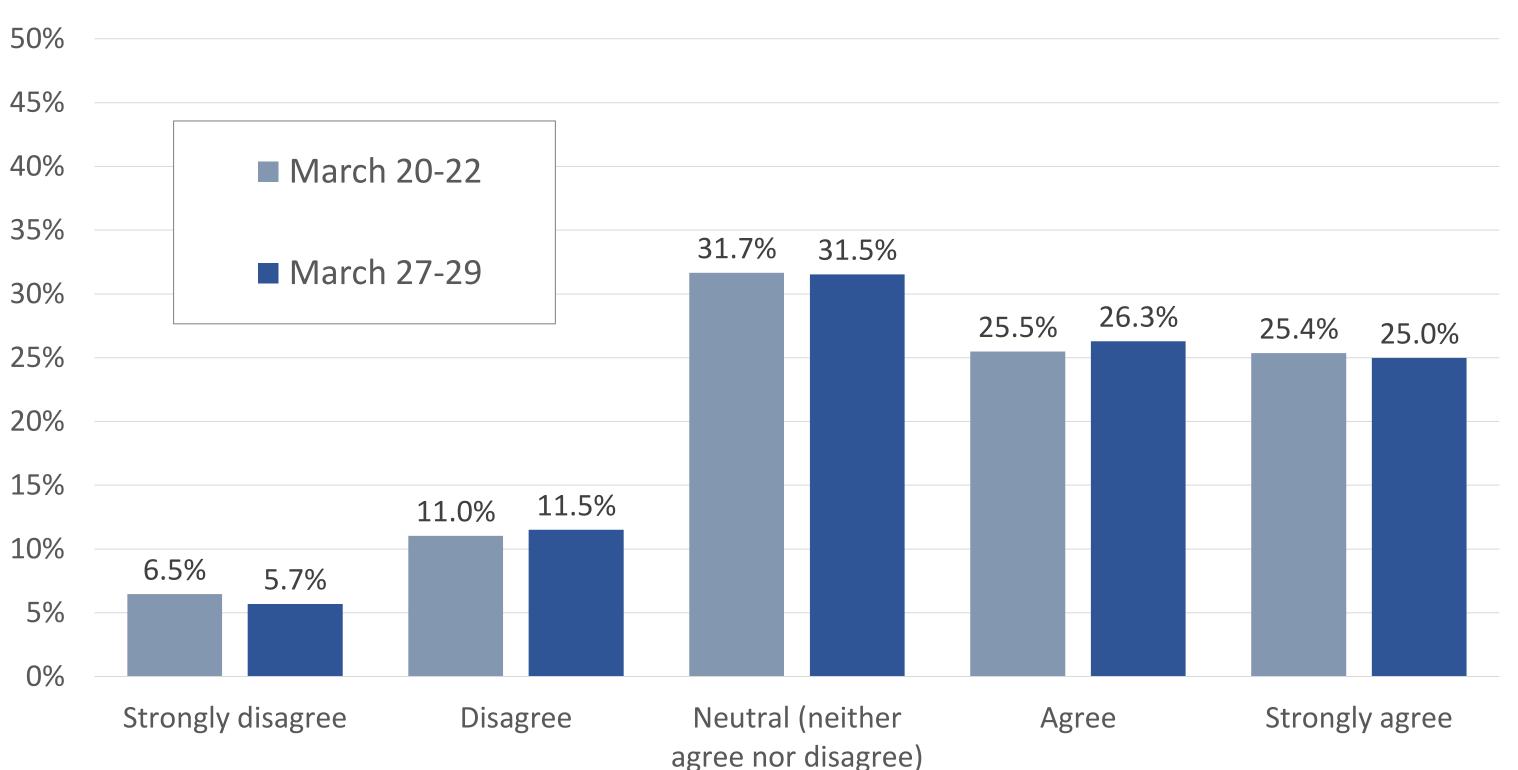




How much do you agree with the following statement?

Statement: People who continue to travel right now should be ashamed of themselves.

(Base: All respondents, 1,200 and 1,201 completed surveys. Data collected March 20-22, and 27-29, 2020)

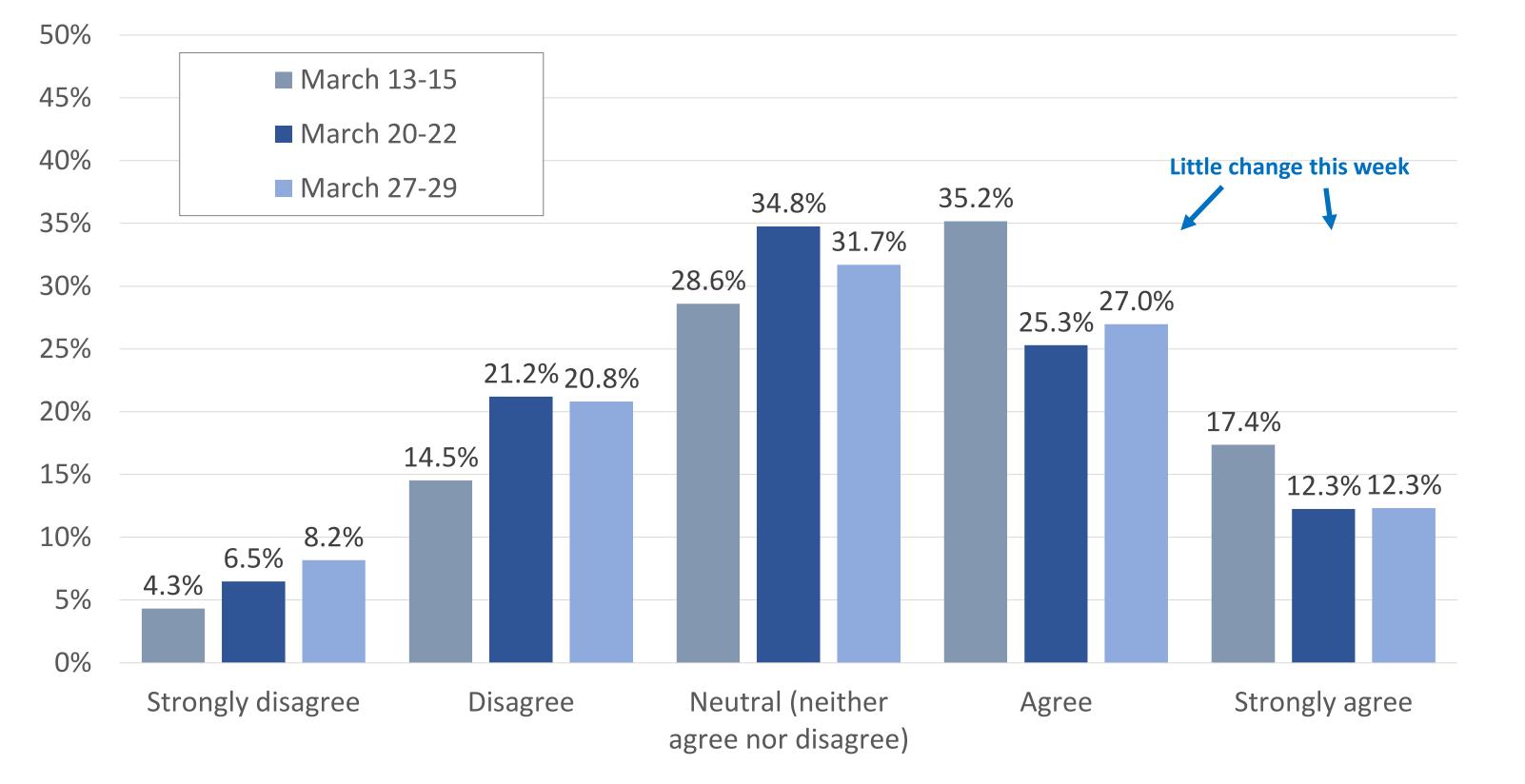




Question Added in Wave 2 (March 20-22)

Expectations for Summer Travel Season

How much do you agree with the following statement?
Statement: I expect the Coronavirus situation will be resolved before the summer travel season.
(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data

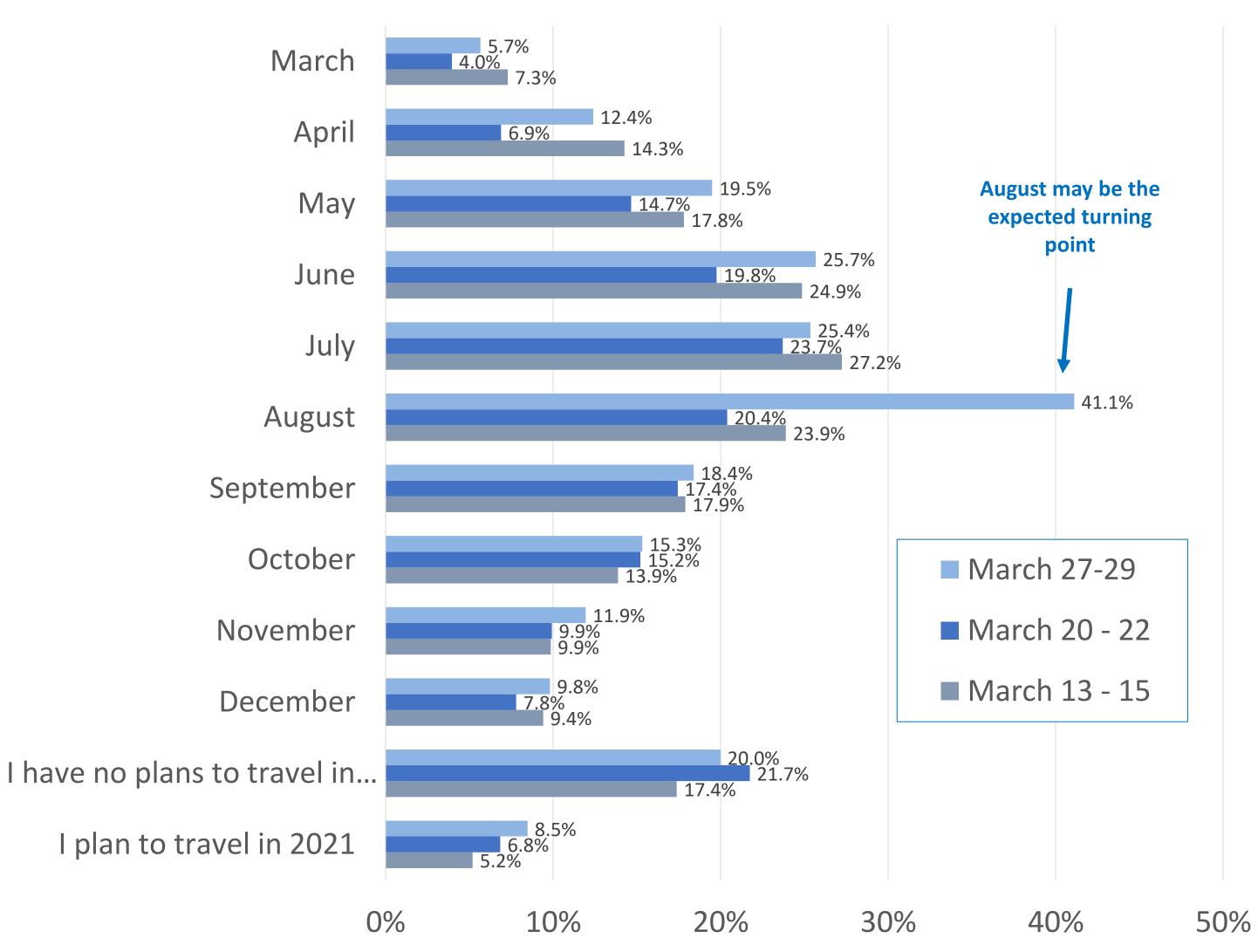


collected March 13-16, 20-22, and 27-29, 2020)



Question: Even if only tentatively scheduled, in which months of this year do you currently plan to take any leisure trips? (Select all that apply)



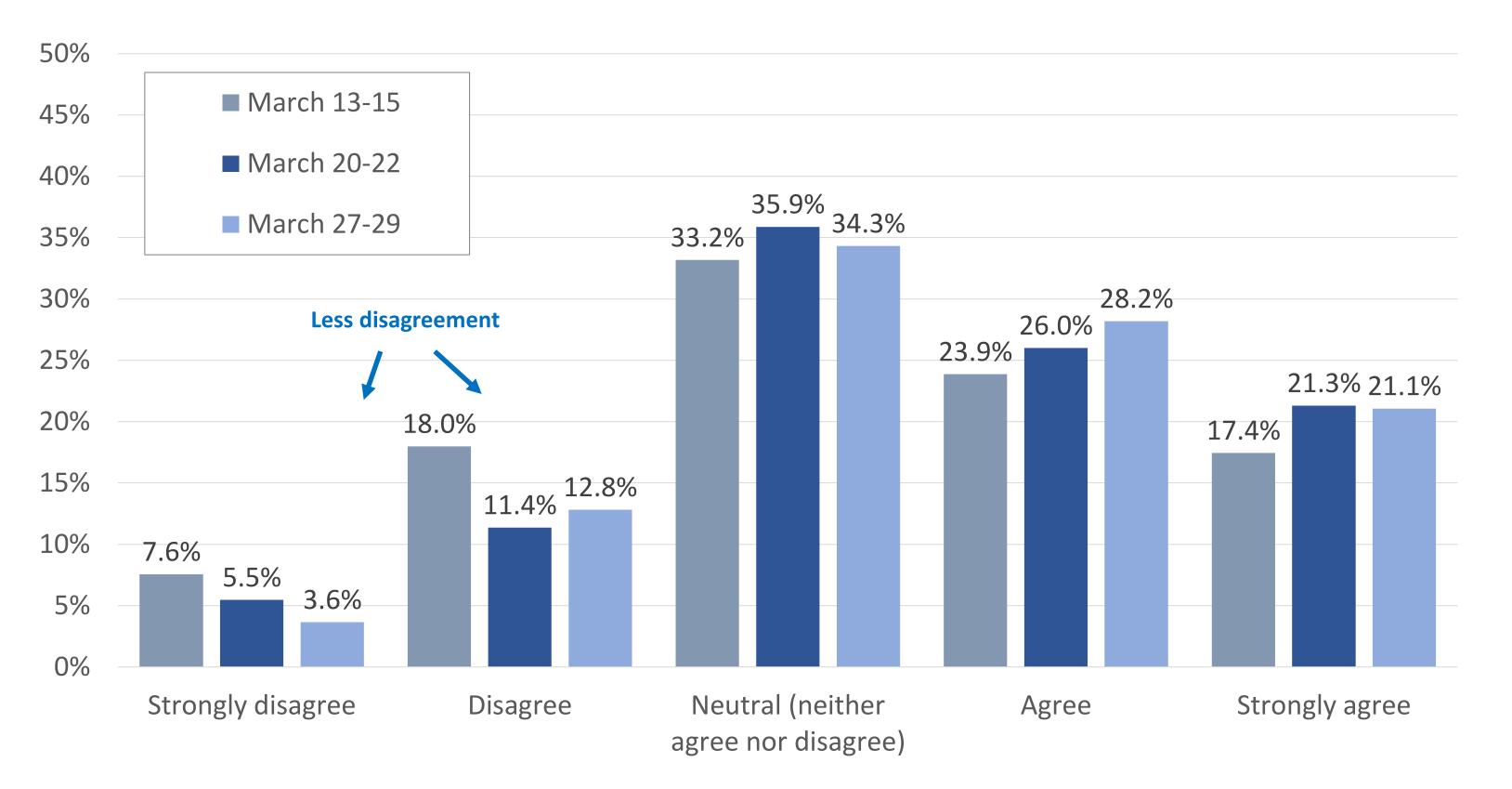




Staycations as a Replacement for Vacations

How much do you agree with the following statement?

Statement: Because of the Coronavirus, I'll probably take a staycation(s) this summer rather than a vacation(s).

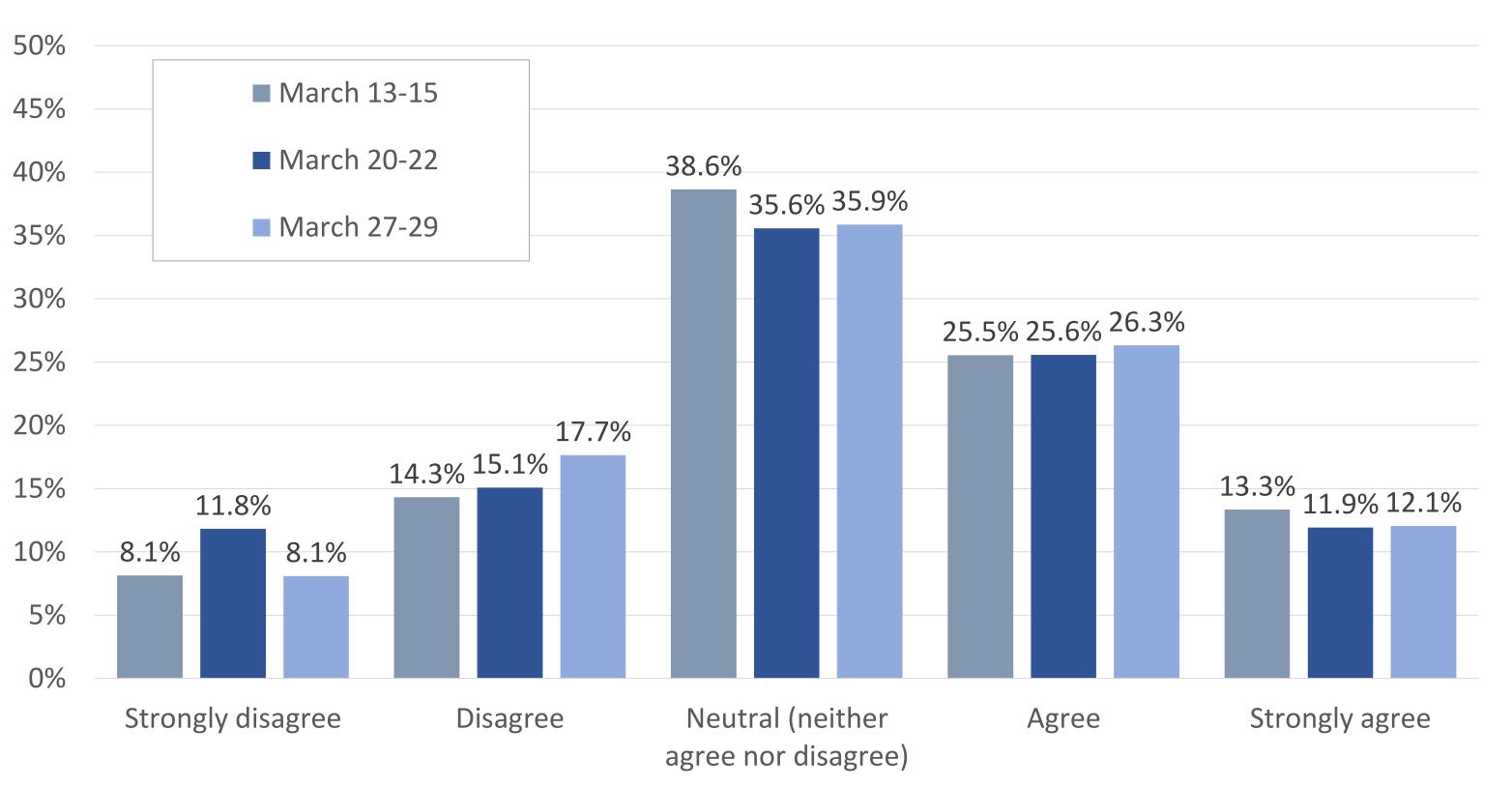




Replacing Air Travel With Road Trips

How much do you agree with the following statement?

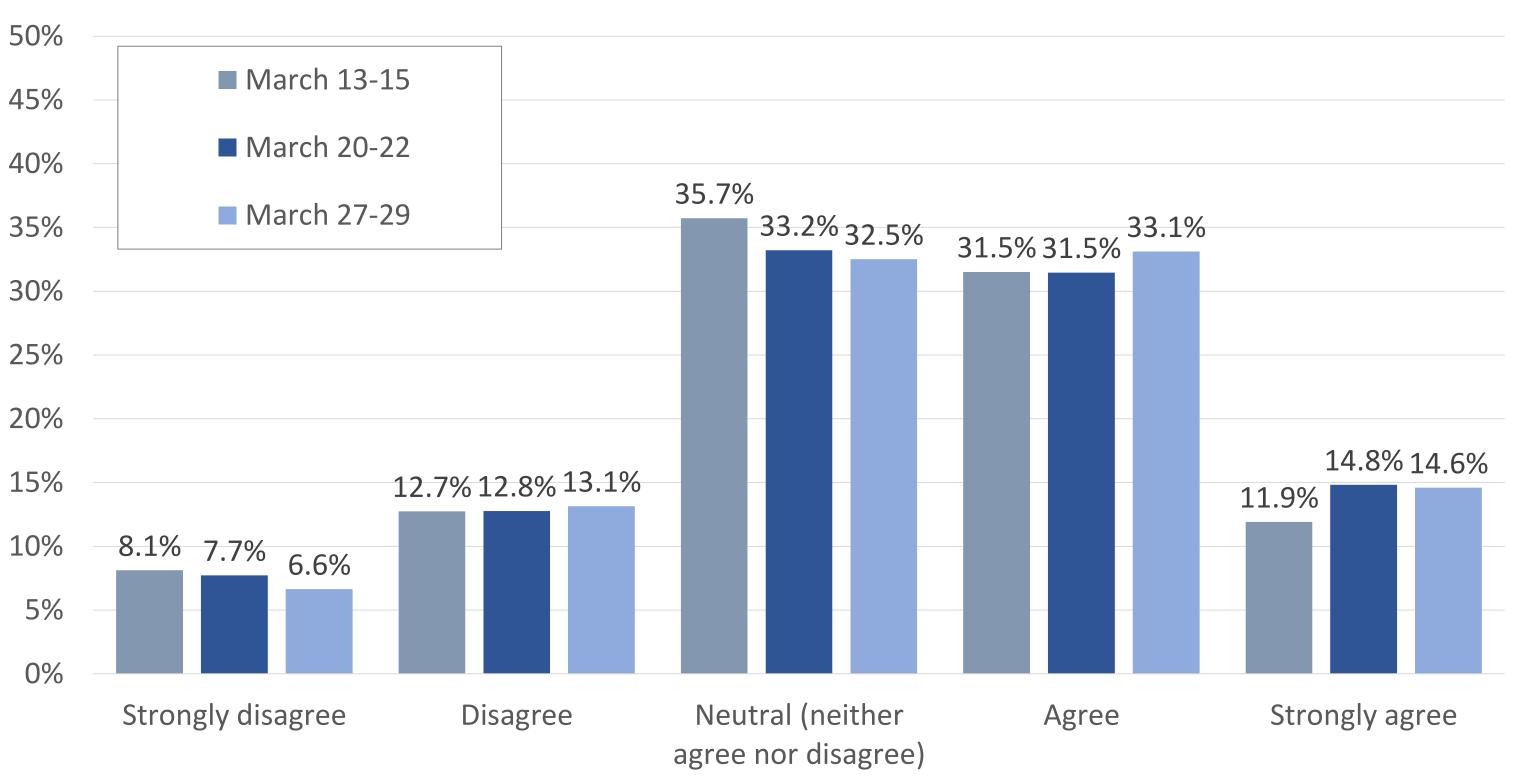
Statement: Because of the Coronavirus, I'll probably be taking more road trips this year to avoid airline travel.





Replacing Long-haul Travel with Regional Trips

How much do you agree with the following statement?	
Statement: Because of the	Z
Coronavirus, I'll probably be	3
taking more regional trips (near	
my home) and avoid long-haul travel (further from home).	2
traver (further from flome).	
(Base: All respondents, 1,201, 1,200	1



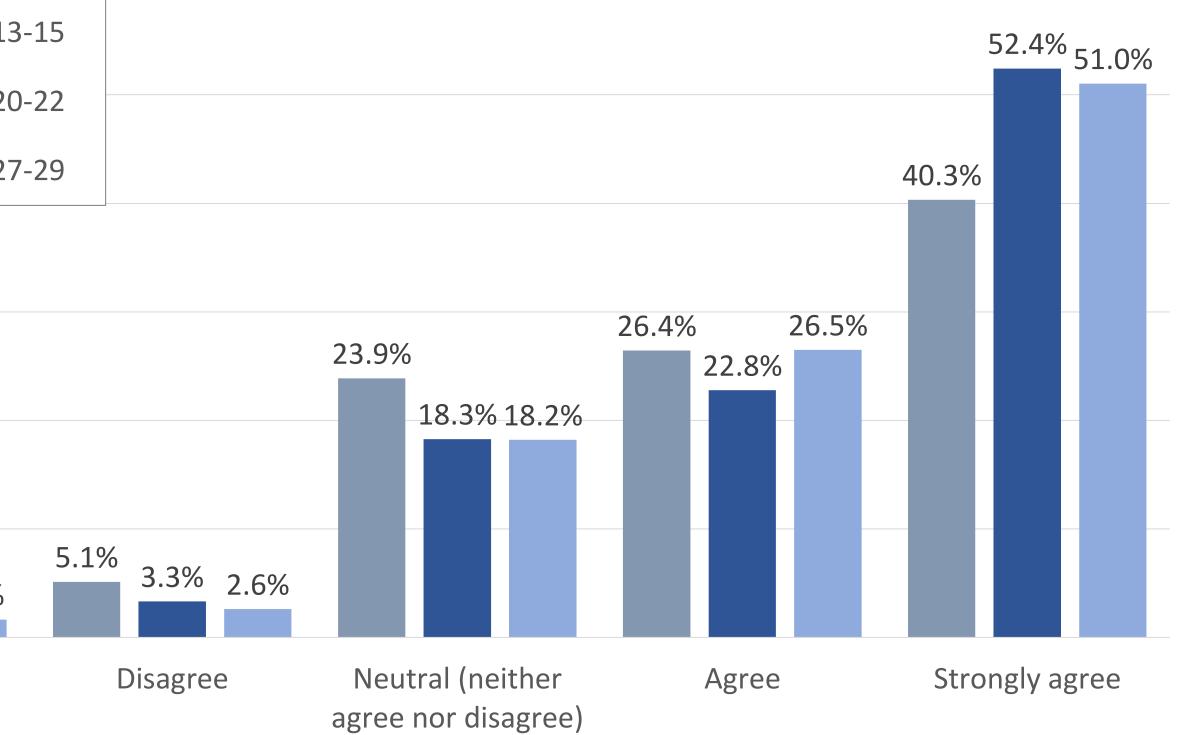


Avoiding Conventions & Conferences

How much do you agree with the following statement?	
Statement: I will be unlikely to attend any conferences or conventions until the Coronavirus situation is resolved.	

60%			
			arch 1
50%			arch 20
40%			arch 2 [°]
30%			
20%			
10%	4.2%	2.20/	
0%	- T.Z 70	3.2%	1.7%
070	Stror	ngly dis	agree

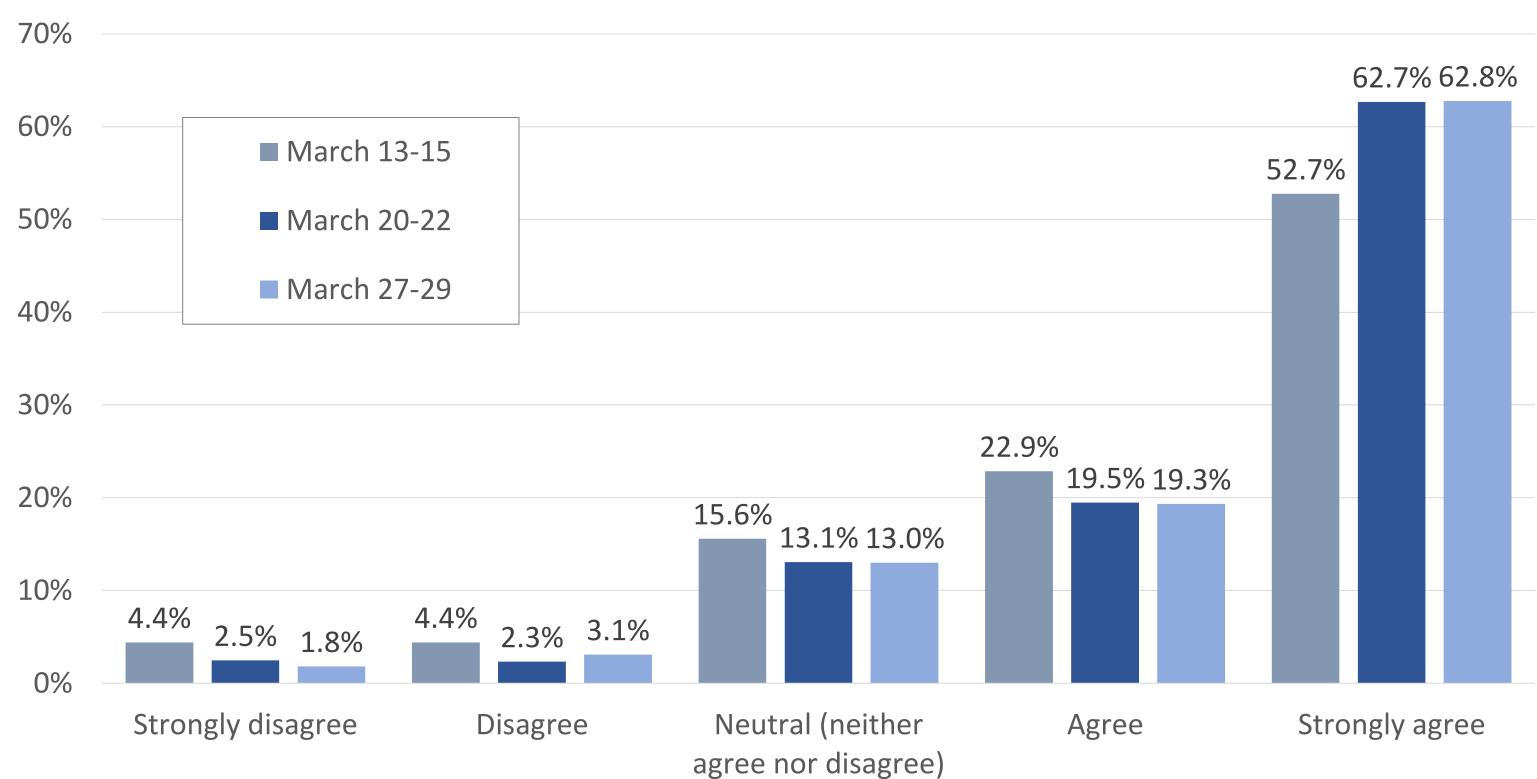




Avoiding International Travel

How much do you agree with the following statement?

Statement: I will be unlikely to travel outside the United States until the Coronavirus situation is resolved.





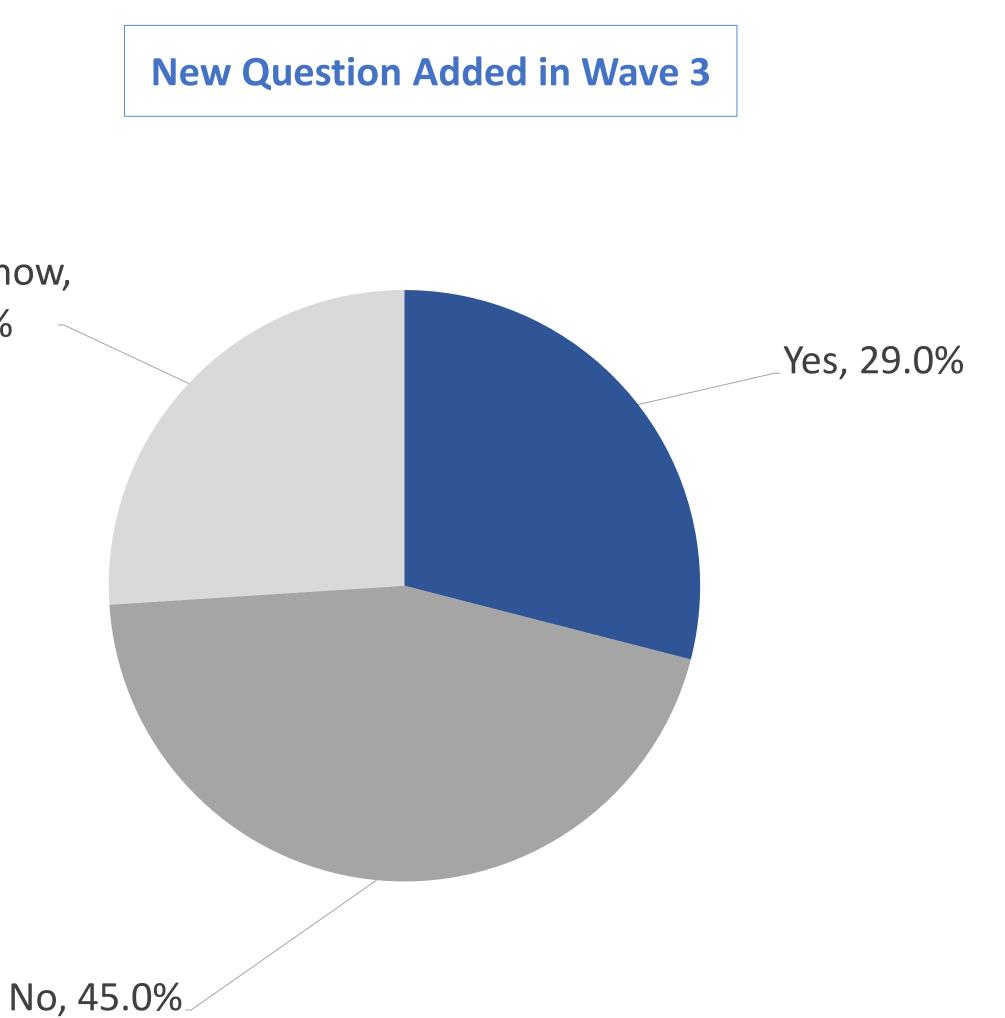
Question: When the coronavirus situation is resolved, do you expect that you will change the types of travel destinations you chose to visit?

(Please think about changes you might make in the SIX (6) MONTH period after the coronavirus situation is resolved)

(Base: All respondents, 1,201 completed surveys. Data collected March 27-29, 2020)

I don't know, 26.0%





"I am not likely to change the way I travel. I will be practicing better hygiene - cleaning down surfaces, washing hands more frequently and not touching my face"

"I will just make sure to say clean and safe nothing will change"

"No change, just delay"

"Will still go to the places I choose, usually exclusive and high end anyway.



"I won't visit any place where a lot of people go"

"I will not travel anywhere that has not shown virus cases to be 0%"

"I will probably be more local with only one person in party"

"I will be camping, instead of relying on how others clean and care for different spaces"

"I will be spending more time doing individual things and outdoor activities"

















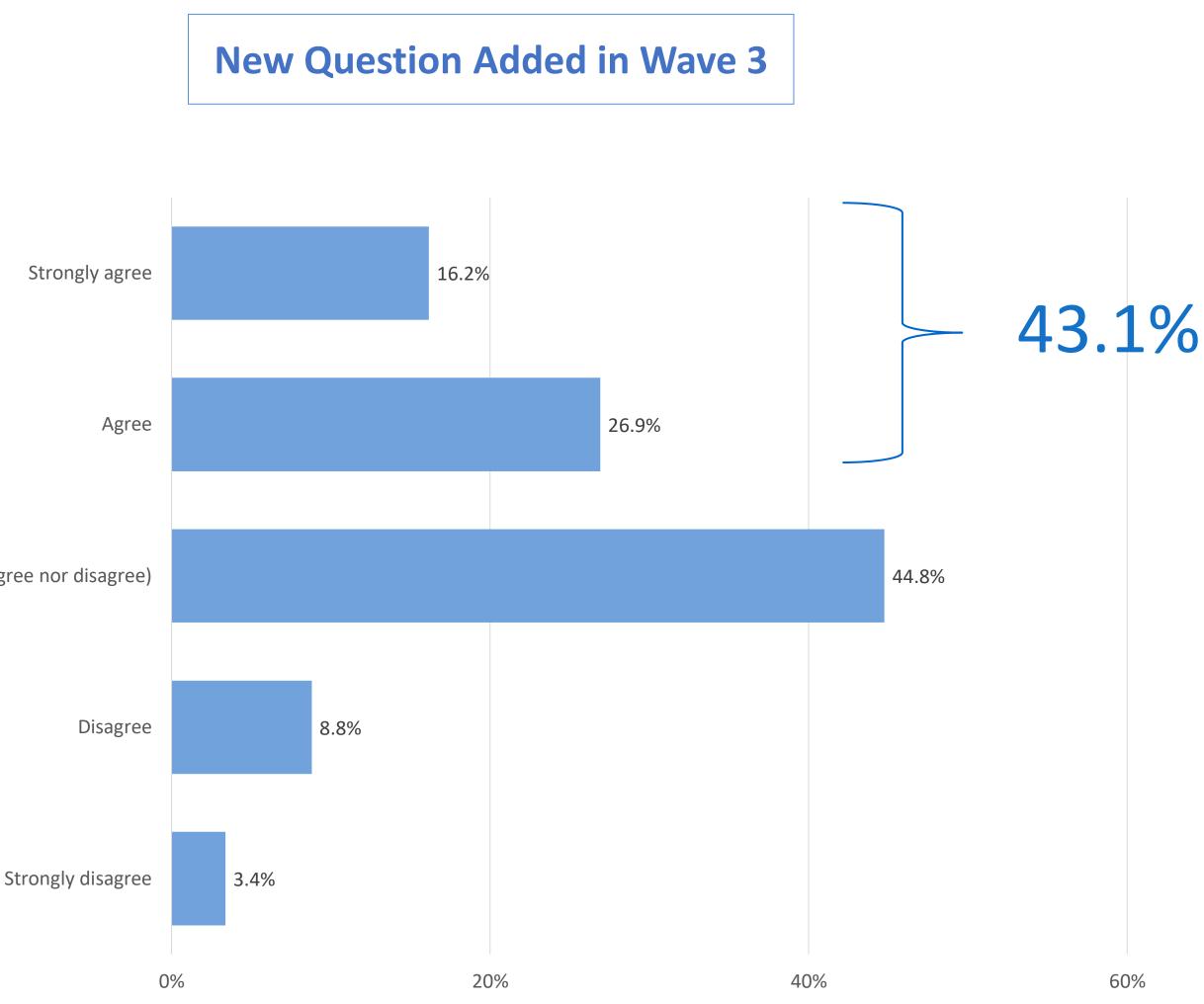
Question: Some U.S. States and destinations acted more rapidly than others in making preparations and putting in travel restrictions and shelter in place orders.

When the coronavirus situation is resolved, I'll be more likely to visit places that acted rapidly than those that acted more slowly.

Neutral (neither agree nor disagree)

(Base: All respondents, 992) completed surveys. Data collected March 27-29, 2020)

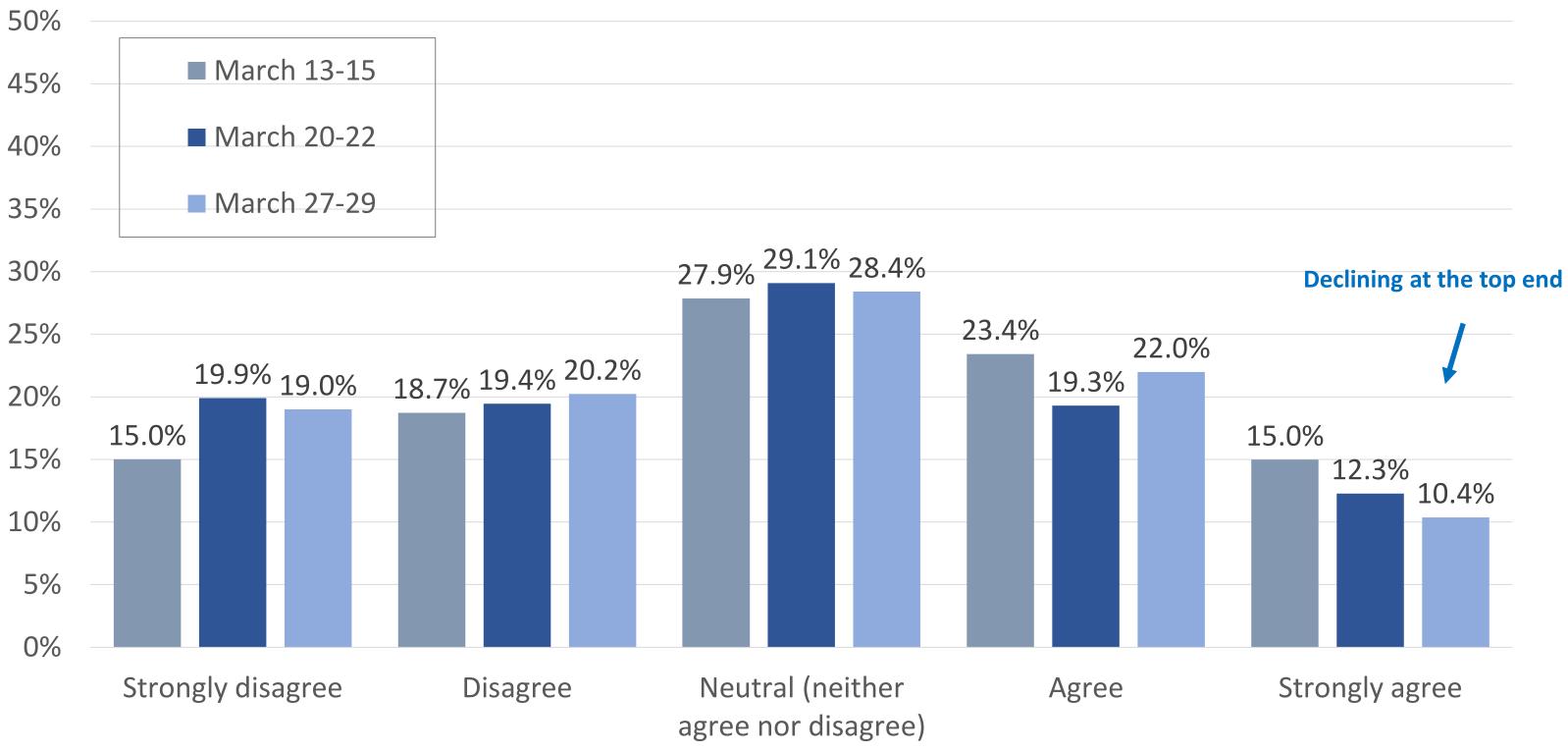




Discounts and Price Cuts

How much do you agree with the following statement?

Statement: The Coronavirus has led many travel providers to cut their prices. These discounts and price cuts (airline, hotel, etc.) make me more interested in traveling in the **NEXT THREE (3) MONTHS.**





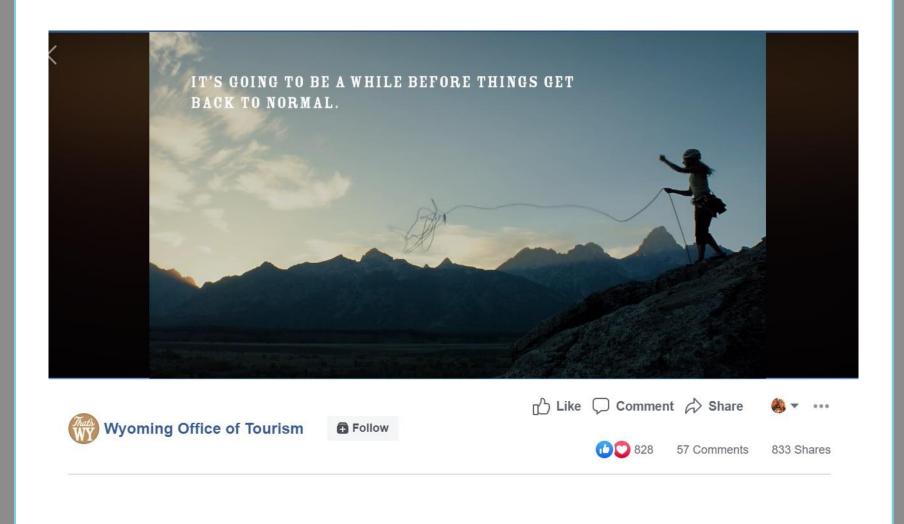


17,961 Views

Visit Myrtle Beach, South Carolina March 22 at 4:14 PM

┢ Like Page

Sending Some Sunshine Your Way... Until we see you again, where we all belong. #sharingsunshine #mymyrtlebeach #happinesscomesinwaves



Destination Analysts



In following the CDC's guidance and practicing #SocialDistancing to #StoptheSpread of the coronavirus, we ask you to continue to plan your trip to Big Sky, but #TravelTomorrow





2 Shares

...



Openness to Travel Information

Question: At this moment, how interested are you in learning about new, exciting travel experiences or destinations to visit?

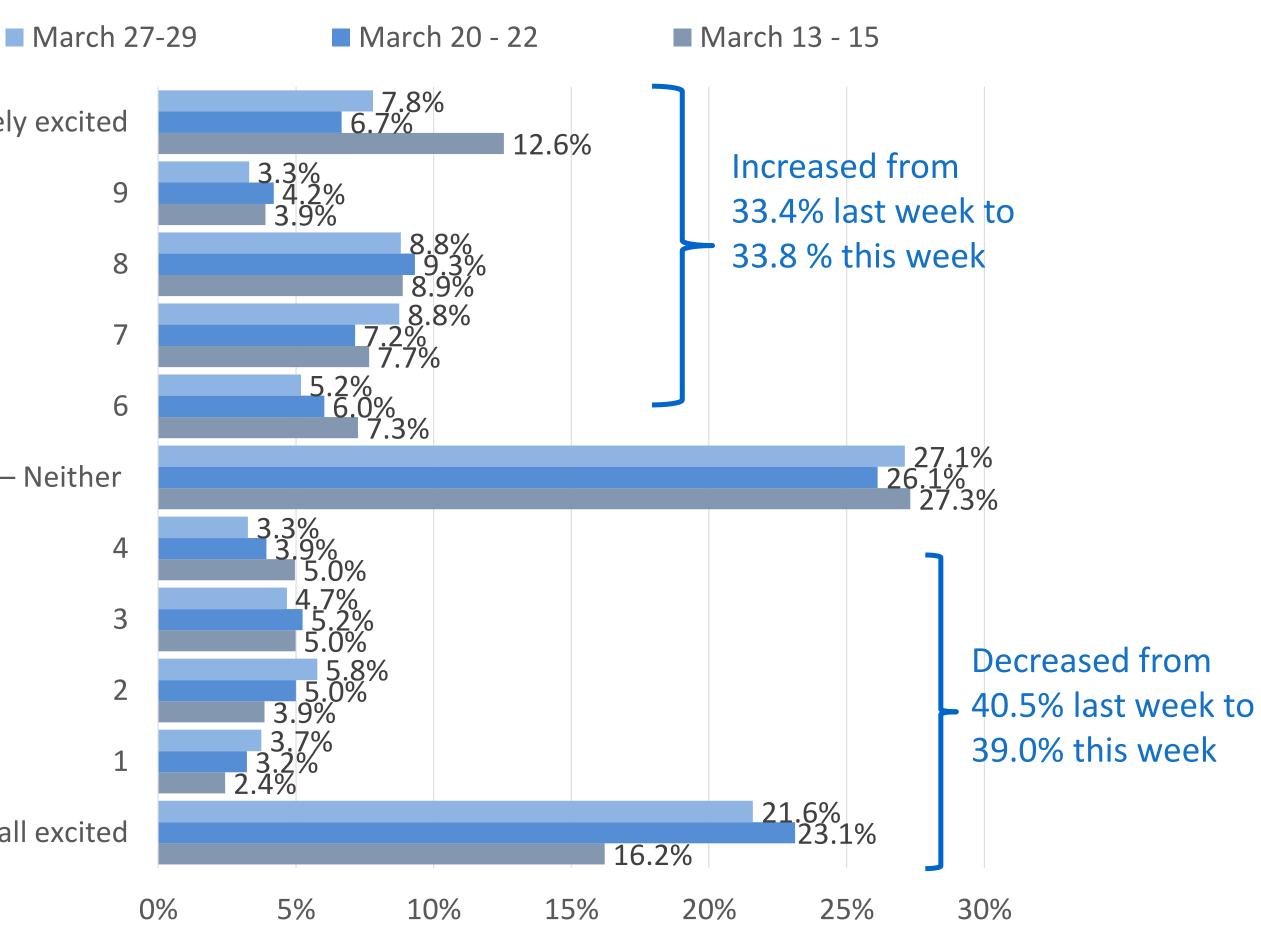
(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

10 - Extremely excited

5 - Neutral – Neither

0 - Not at all excited





Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

How excited would you be to go? (Assume the getaway is to a place you want to visit)

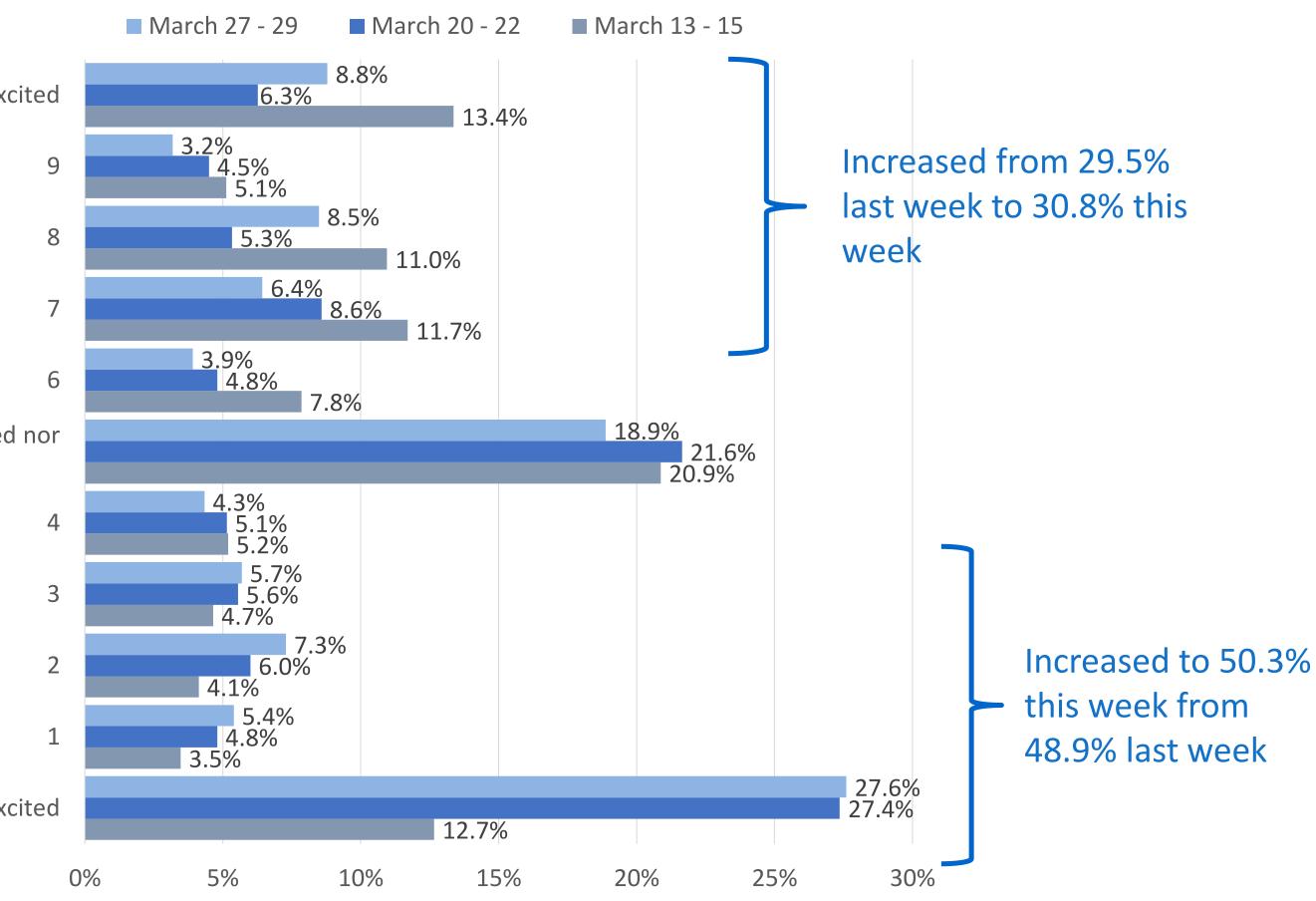
5 - Neutral – Neither excited nor unexcited

(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

0 - Not at all excited



10 - Extremely excited



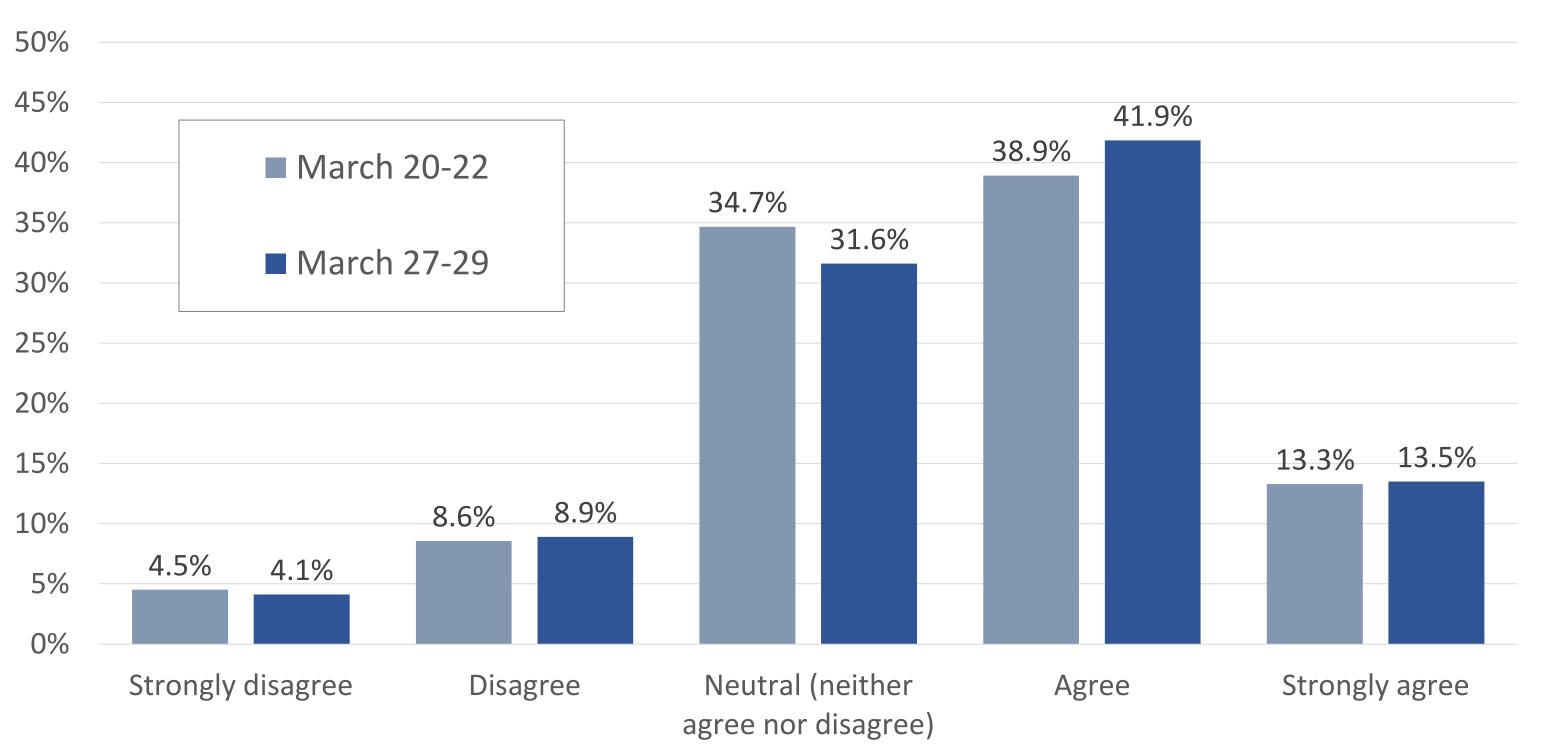


Supporting Local Businesses

How much do you agree with the following statement?

Statement: I have been taking action to try to support local businesses where I live.

((Base: All respondents1,200 and 1,201 completed surveys. Data collected March 20-22, and 27-29, 2020)



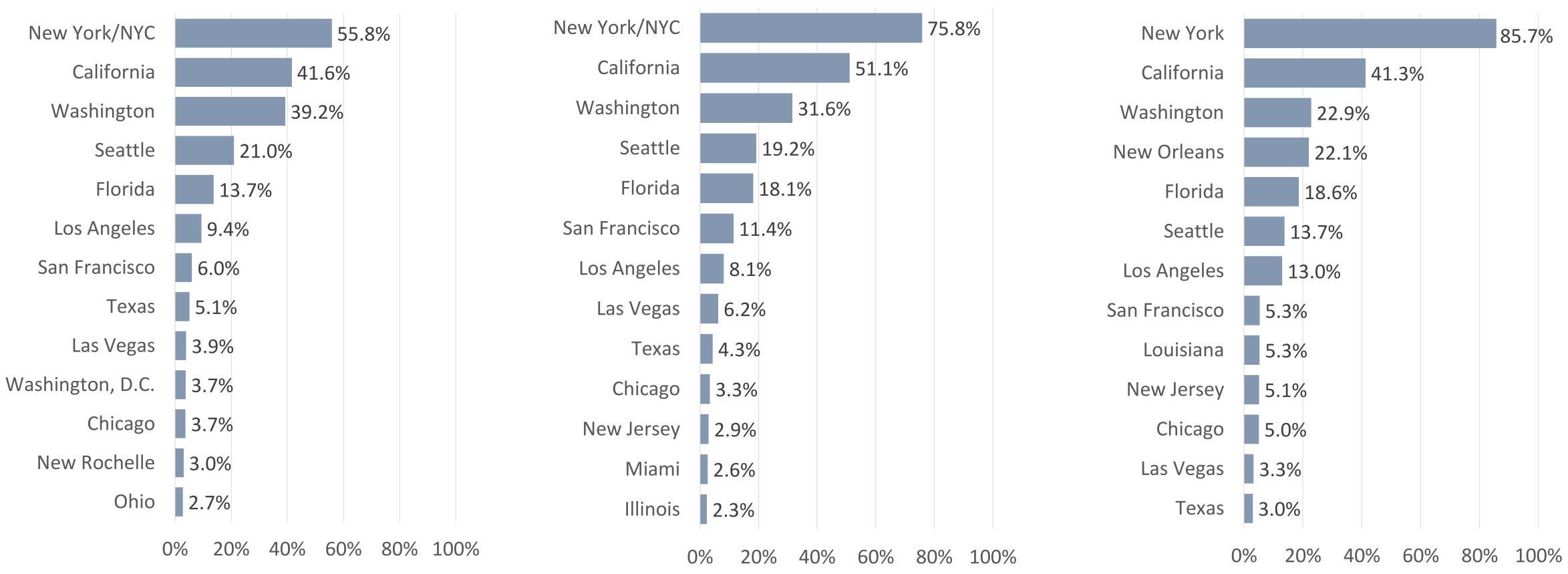


Question Added in Wave 2 (March 20-23)

Most Talked About Coronavirus Hotspots

Wave 1 (March 15-17)

Wave 2 (March 20-22)

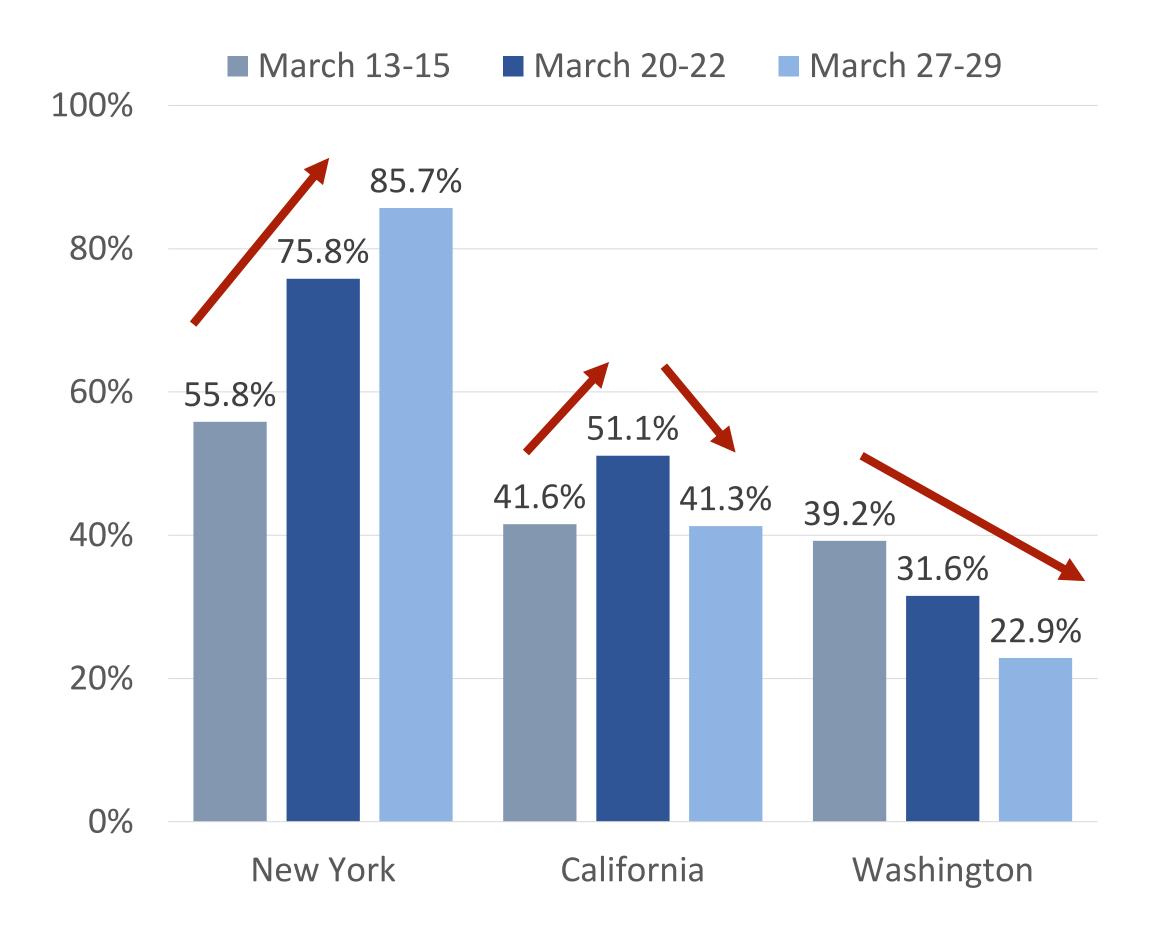




(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

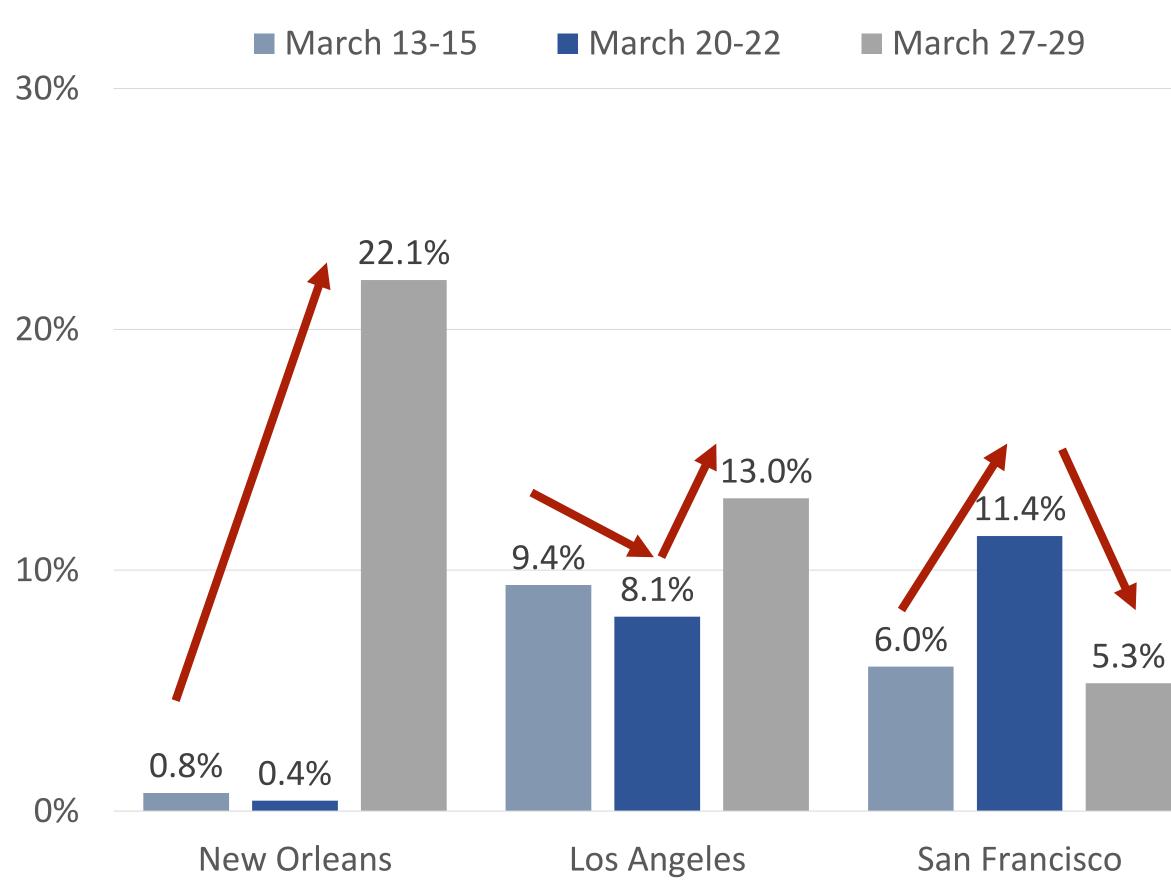
Wave 3 (March 27-29)

Most Talked About Coronavirus Hotspots





Question: What are the THREE (3) U.S. travel destinations (if any) that have been most talked about as places with Coronavirus issu

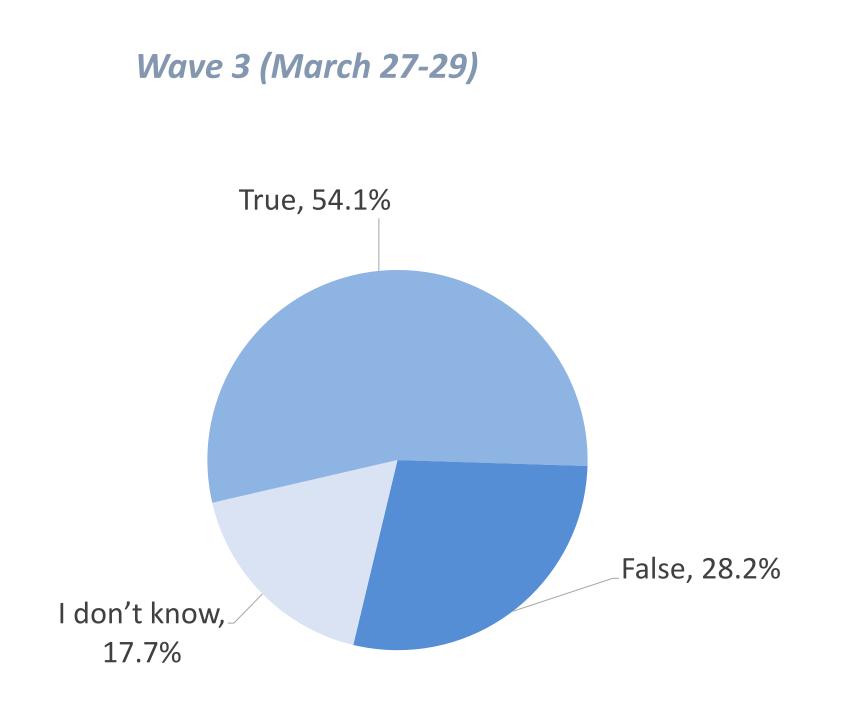


(Base: All respondents, 1,201, 1,200 and 1,201 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

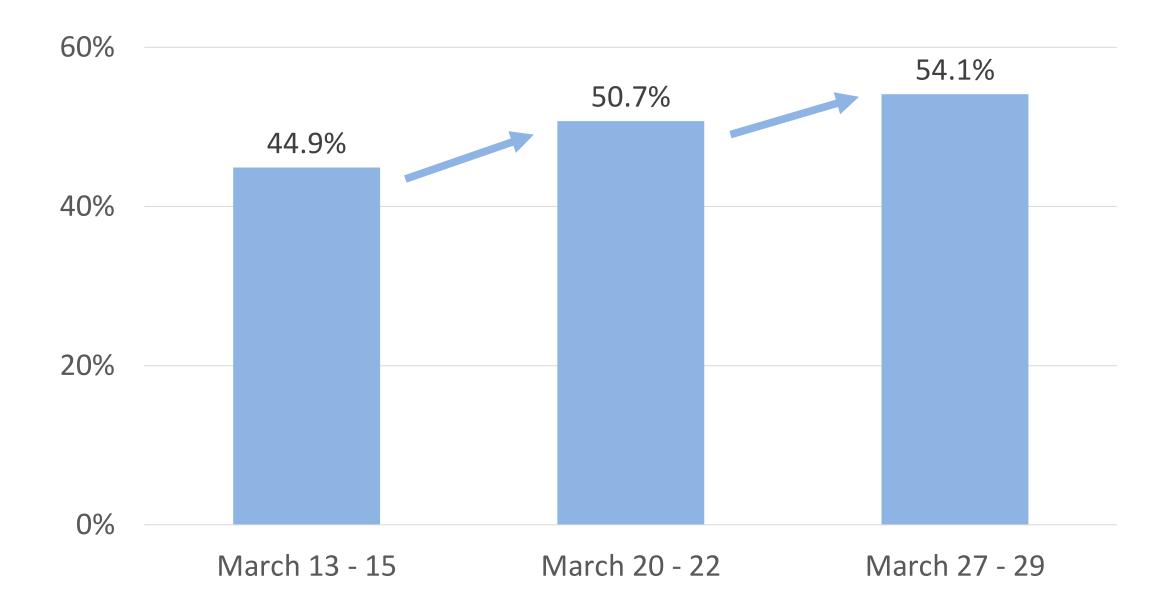
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Business Travel Restrictions

True or False: My employer has put travel restrictions in place due to the Coronavirus situation.



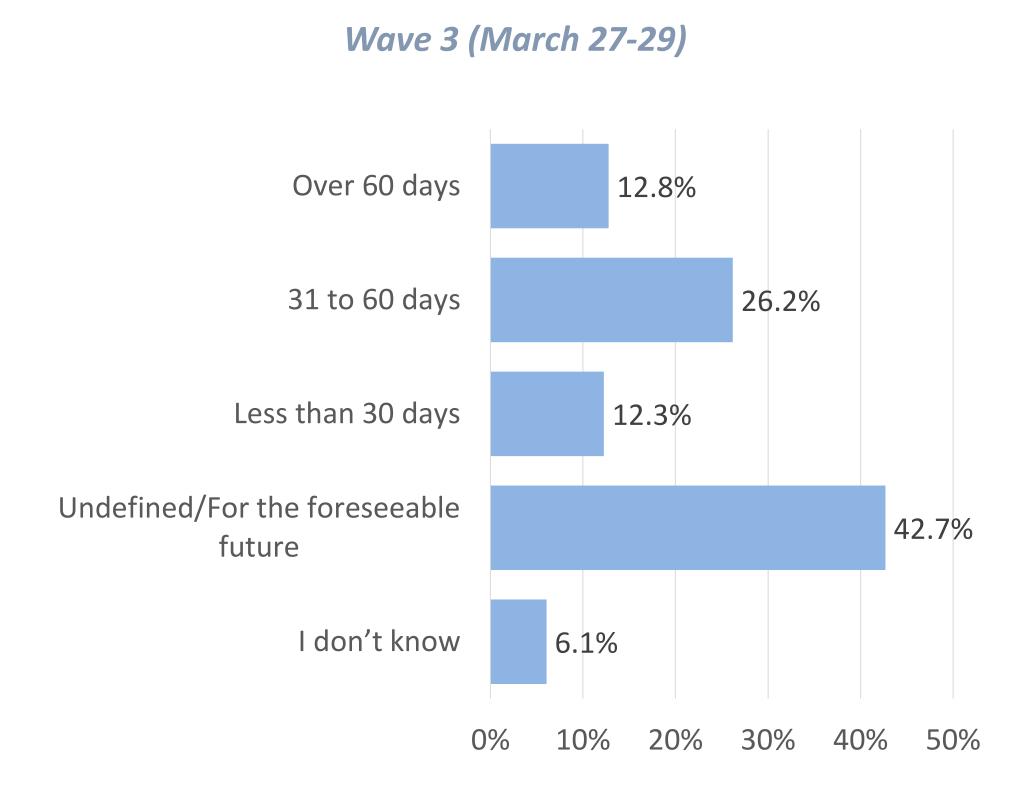




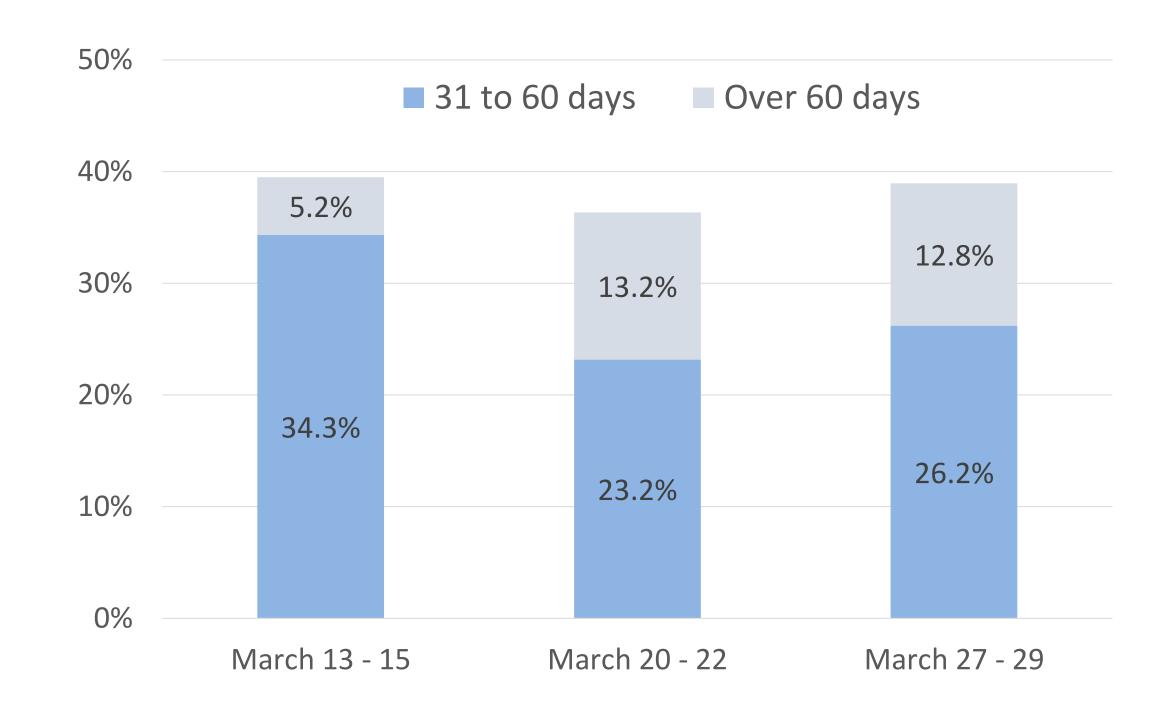


Business Travel Restrictions

Question: From today, how much longer has your employer said these travel restrictions will be in place? (Select one)



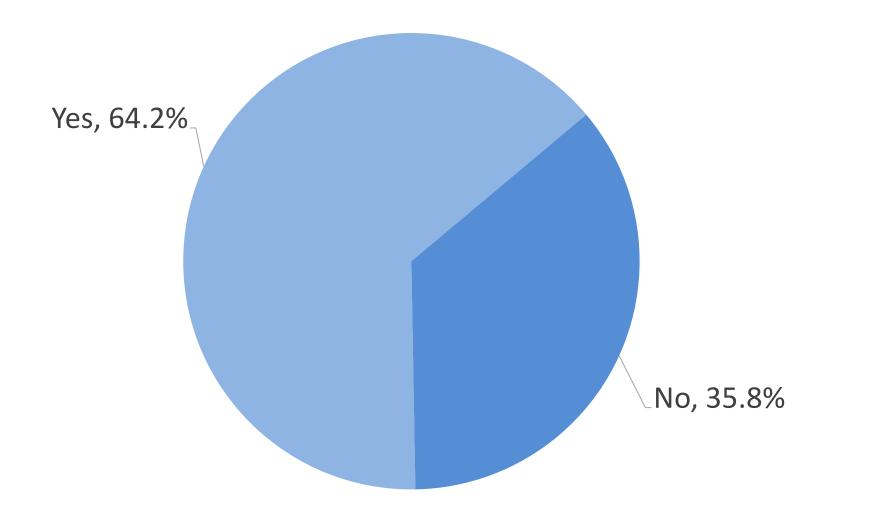




(Base: Employed respondents with travel restrictions, 418, 371 and 488 completed surveys. Data collected March 13-16, 20-22, and 27-29, 2020)

Vacation and PTO Usage to Deal with Crisis

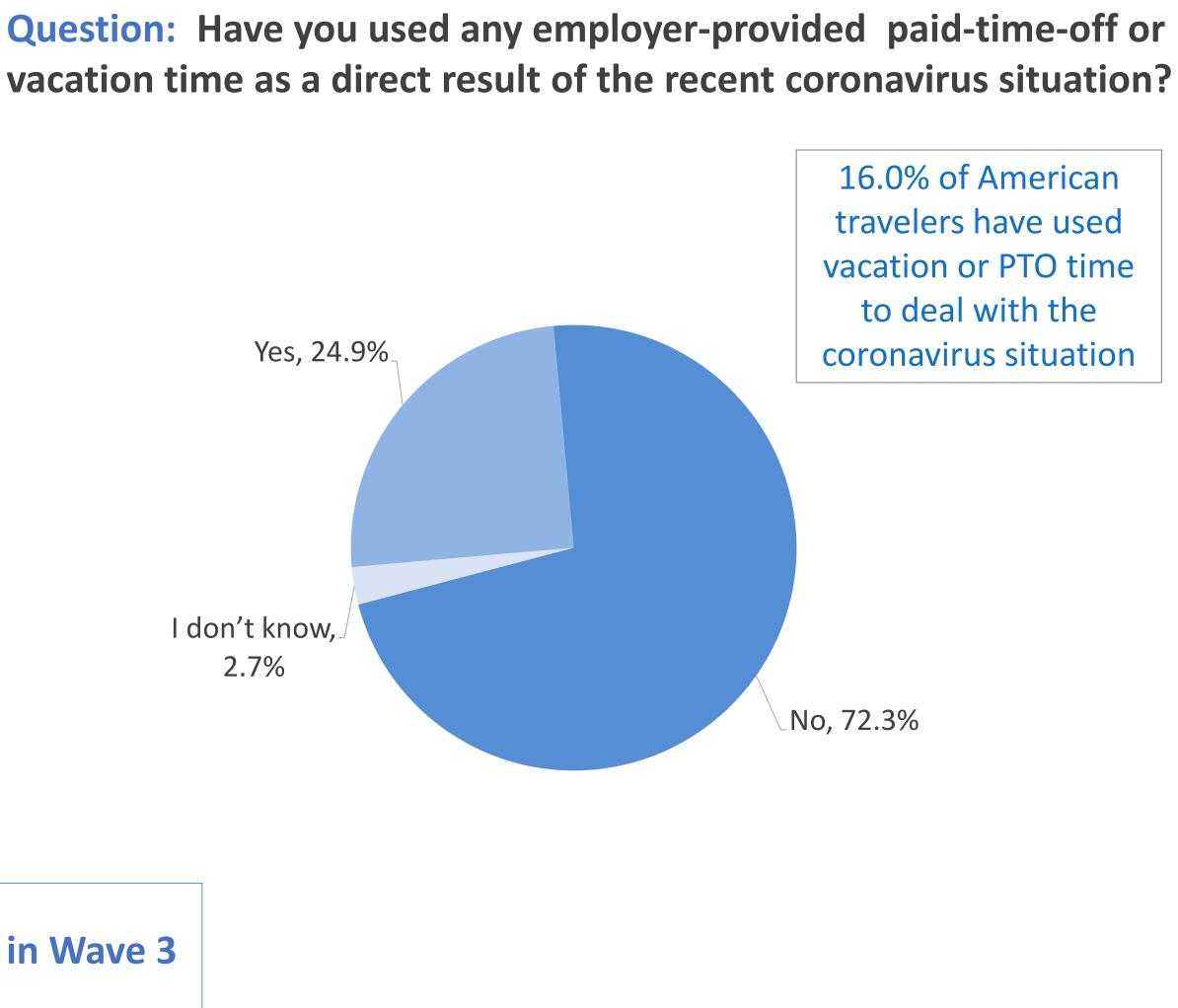
Question: Does your employer offer you paid-time-off (PTO) or vacation time?



New Question Added in Wave 3

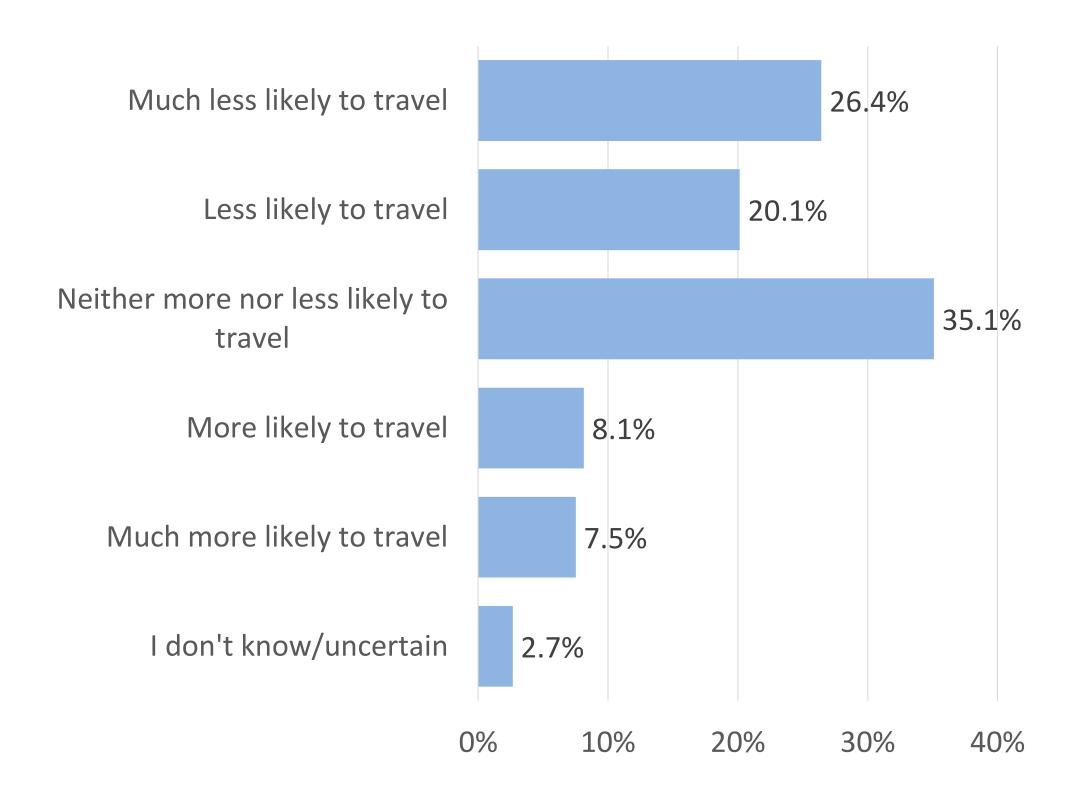


(Base: All employed respondents/respondents with paid vacation or PTO leave, 909/595 completed surveys. Data collected March 27-29, 2020)



Vacation and PTO Usage to Deal with Crisis

Question: Does having used this paid-time-off or vacation time effect how likely you are to travel in the NEXT SIX (6) **MONTHS?**





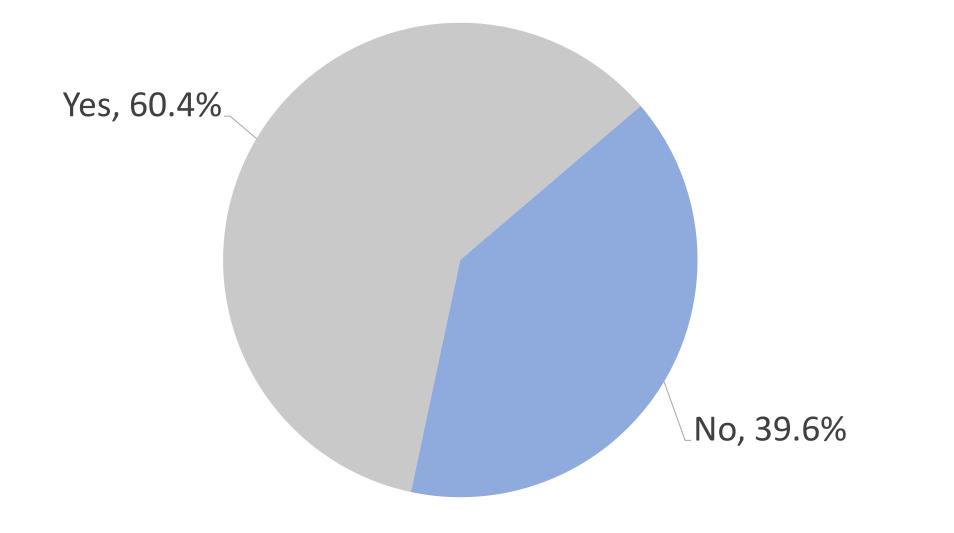
(Base: Respondents who used paid leave to deal with coronavirus situation, 157 completed surveys. Data collected March 27-29, 2020)

New Question Added in Wave 3

This suggests that 7.5% of employed American travelers think they are less likely to travel in the near future due to having used this vacation or PTO time.

Stock Market Volatility

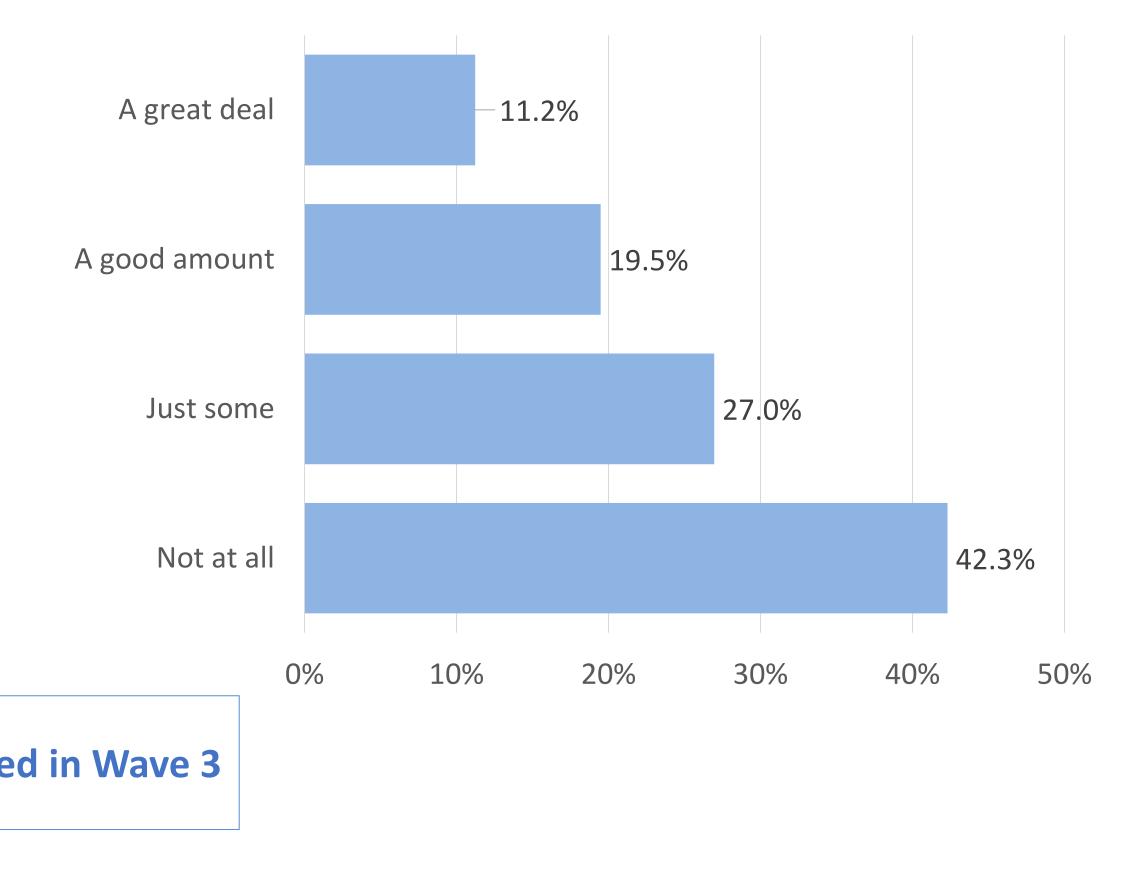
Question: Thinking about all of your investments, including retirement savings at work, do you currently have money invested in stocks or mutual funds?



New Questions Added in Wave 3



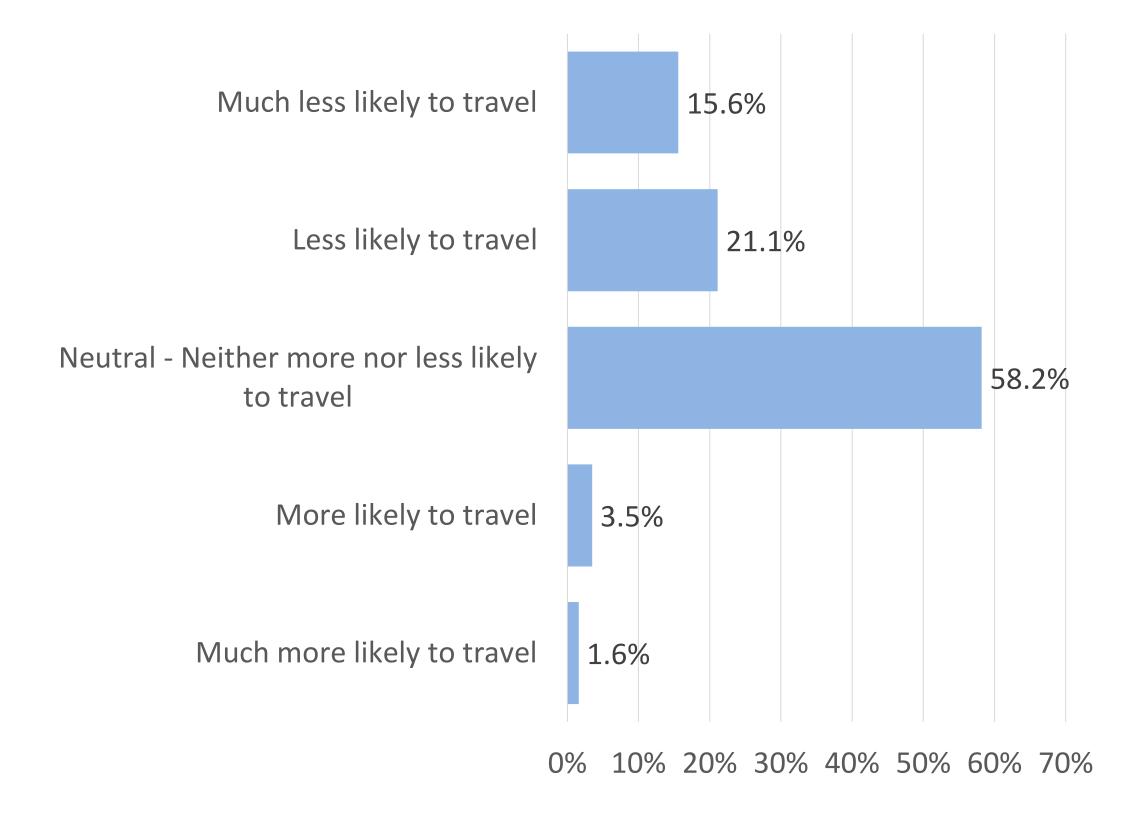
Question: How much do you rely on your stock or mutual fund investments as a source of income today?



(Base: All respondents/Respondents with stock or mutual fund portfolios, 1,201/751 completed surveys. Data collected March 27-29, 2020)

Stock Market Volatility

Question: How have recent downward movements in the stock market (i.e., stock prices falling) impacted how likely you are to travel in the NEXT SIX (6) MONTHS?





New Question Added in Wave 3

This suggests that 1-in-5 travelers (22.2%) feel that stock market volatility makes them less likely to travel in the upcoming months.

(Base: Respondents with stock or mutual fund portfolios, 751 completed surveys. Data collected March 27-29, 2020)

Travel Marketing Potential Influence Index

A tool to quantify signals of the return of travel demand



Indexing is the practice of compiling data into a single metric.

- An index is a *statistical measure of change* in a representative group of data points, which is then compared to a standard base value.
- Our index measures variations in traveler sentiment underlying receptivity to travel in this peculiar climate.
 - Personal safety
 - **Financial well-being**
 - **Openness to travel messaging**
 - **Excitement to travel (now)**
- Goal: Identify in a timely manner the traveler groups that appear receptive to travel marketing.
- Action benchmarks are under development.







Four Variables, Equally Weighted

Concern for Personal Health

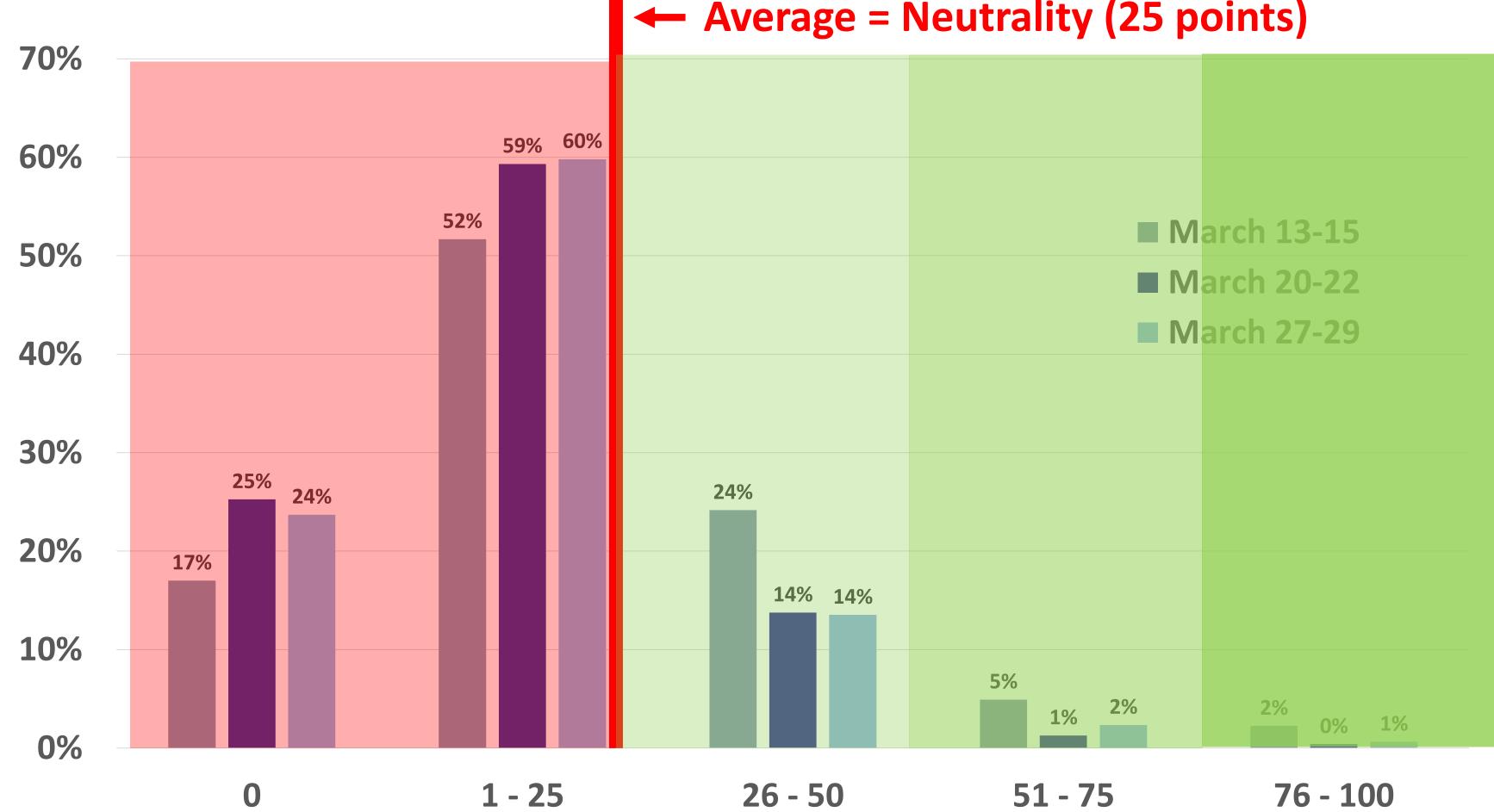
Concern for Personal Finances

Normalized to a 100-point scale

Openness to Messaging

Excitement to Travel Now

Current Distribution of Index Scores

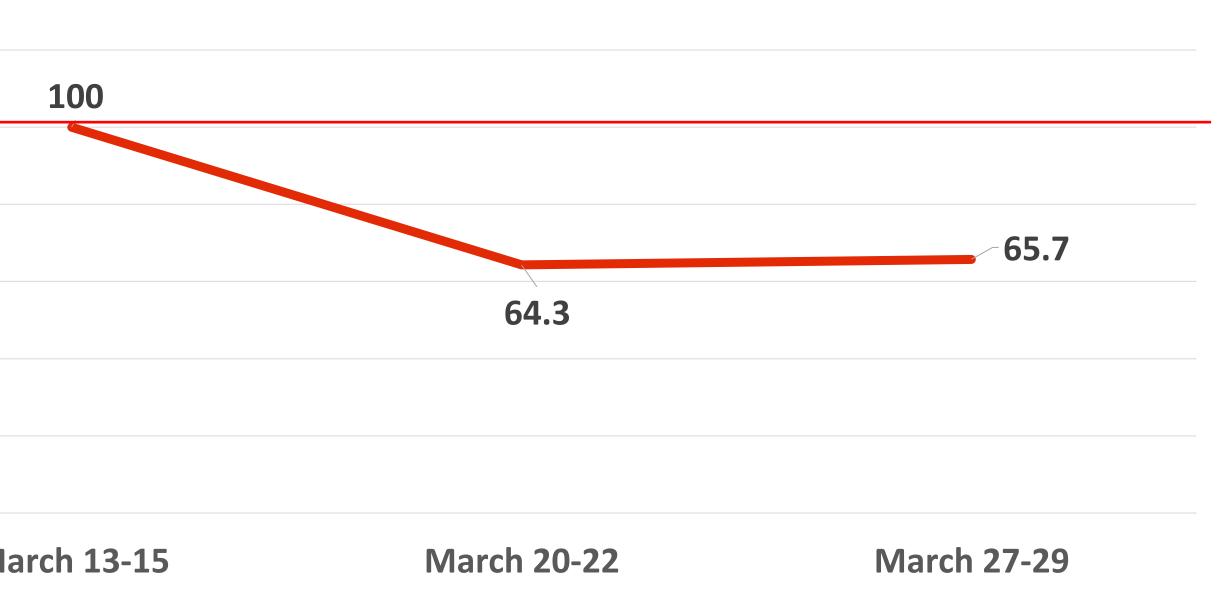


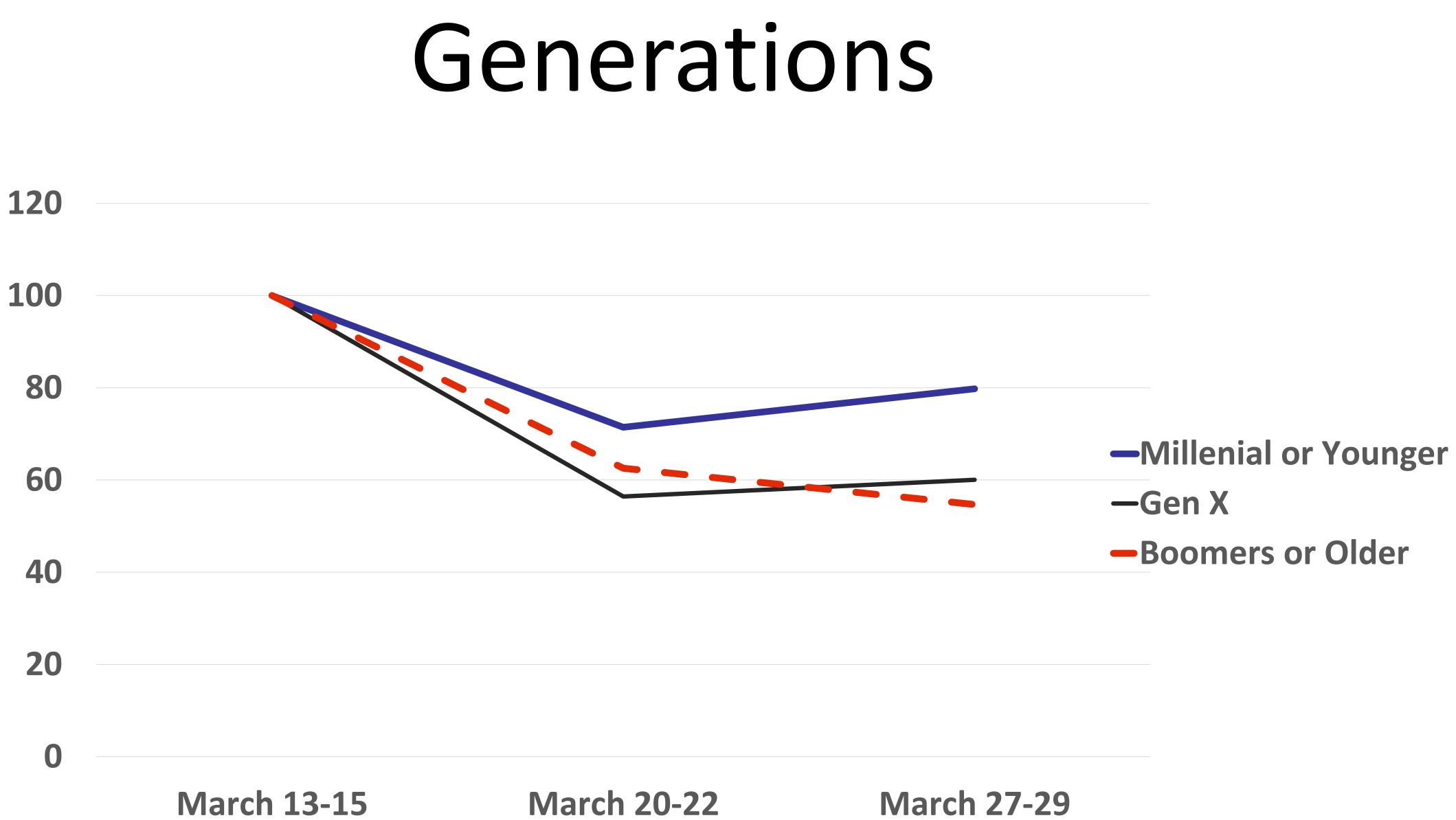
Average = Neutrality (25 points)

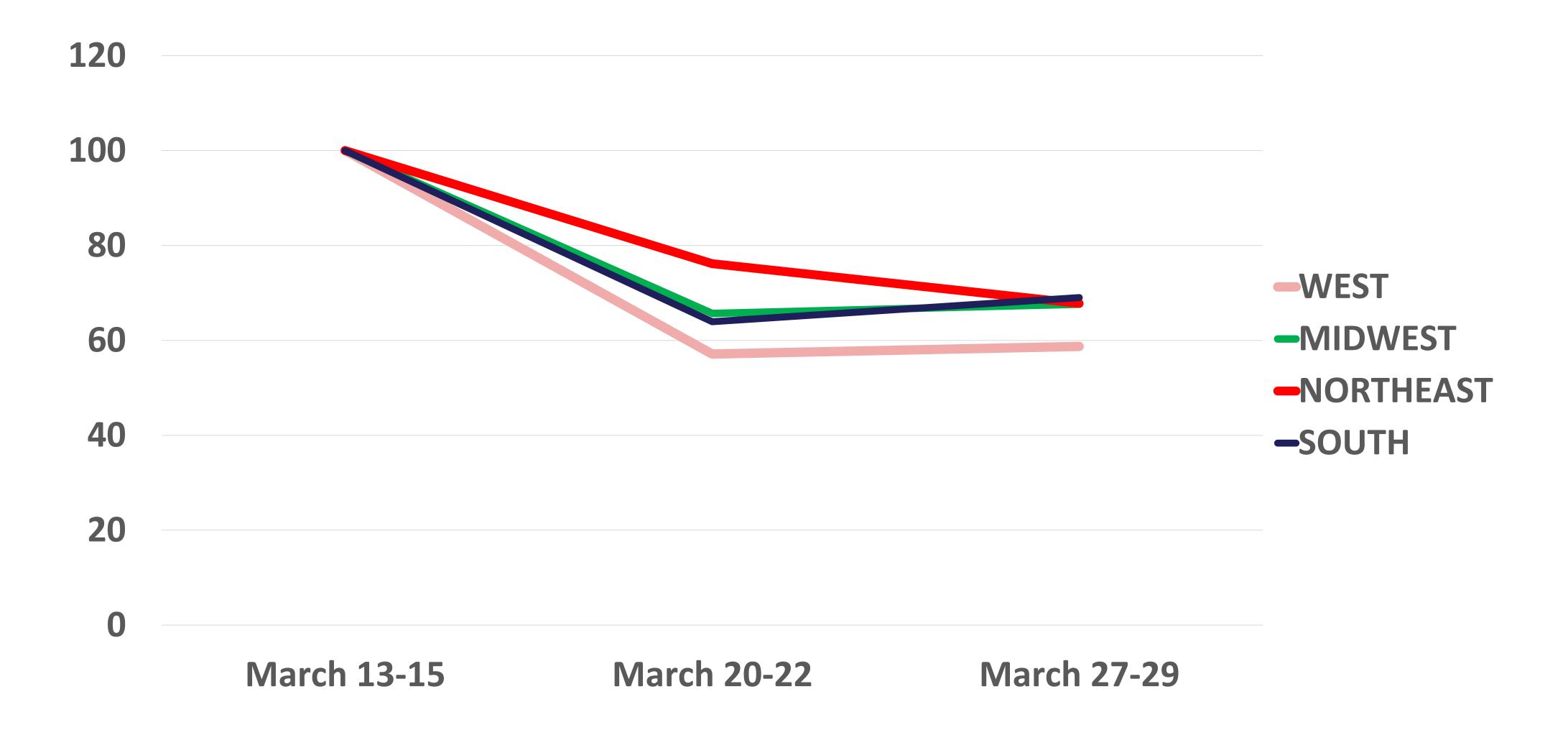
	March 13-15	March 20-22	March 27-29	
Total	100	64.3	65.7	
Millenial or Younger	100	71.4	79.8	
Gen X	100	56.4	60.0	
Boomers or Older	100	62.6	54.7	
WEST	100	57.1	58.7	
MIDWEST	100	65.7	67.6	
NORTHEAST	100	76.2	67.8	
SOUTH	100	64.0	69.0	
Commercial Lodging Travelers	100	60.6	64.8	
International Travelers	100	63.0	64.2	
Air Travelers	100	62.0	65.0	
Cruise Travelers	100	73.5	71.8	
Leisure Travelers	100	63.6	66.1	
VFR Travelers	100	65.2	65.3	
Business Travelers	100	64.7	80.2	
Convention Travelers	100	71.1	75.6	
Female	100	67.6	63.4	
Male	100	61.6	68.3	
Affluent	100	53.9	62.0	
City Travelers	100	60.5	61.2	
Beach Travelers	100	63.8	67.1	
US National Parks Travelers	100	64.7	64.3	
Suburban area	100	66.4	65.7	
Large city (urban area)	100	63.4	68.1	
Rural area	100	60.0	63.6	
Coronavirus Infected City	100	66.7	70.8	
Non-Coronavirus Infected City	100	66.6	68.7	



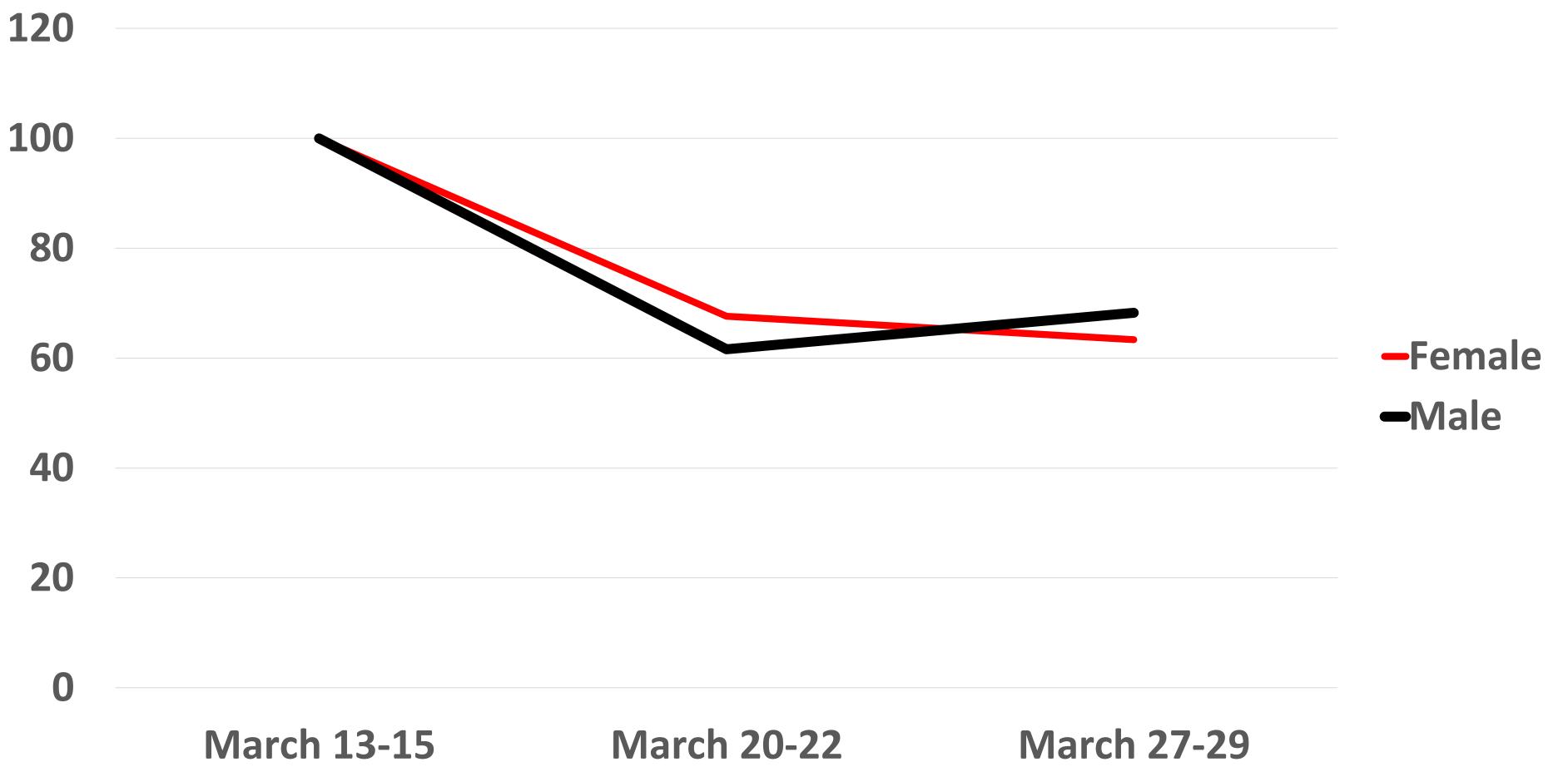
Indexed Value



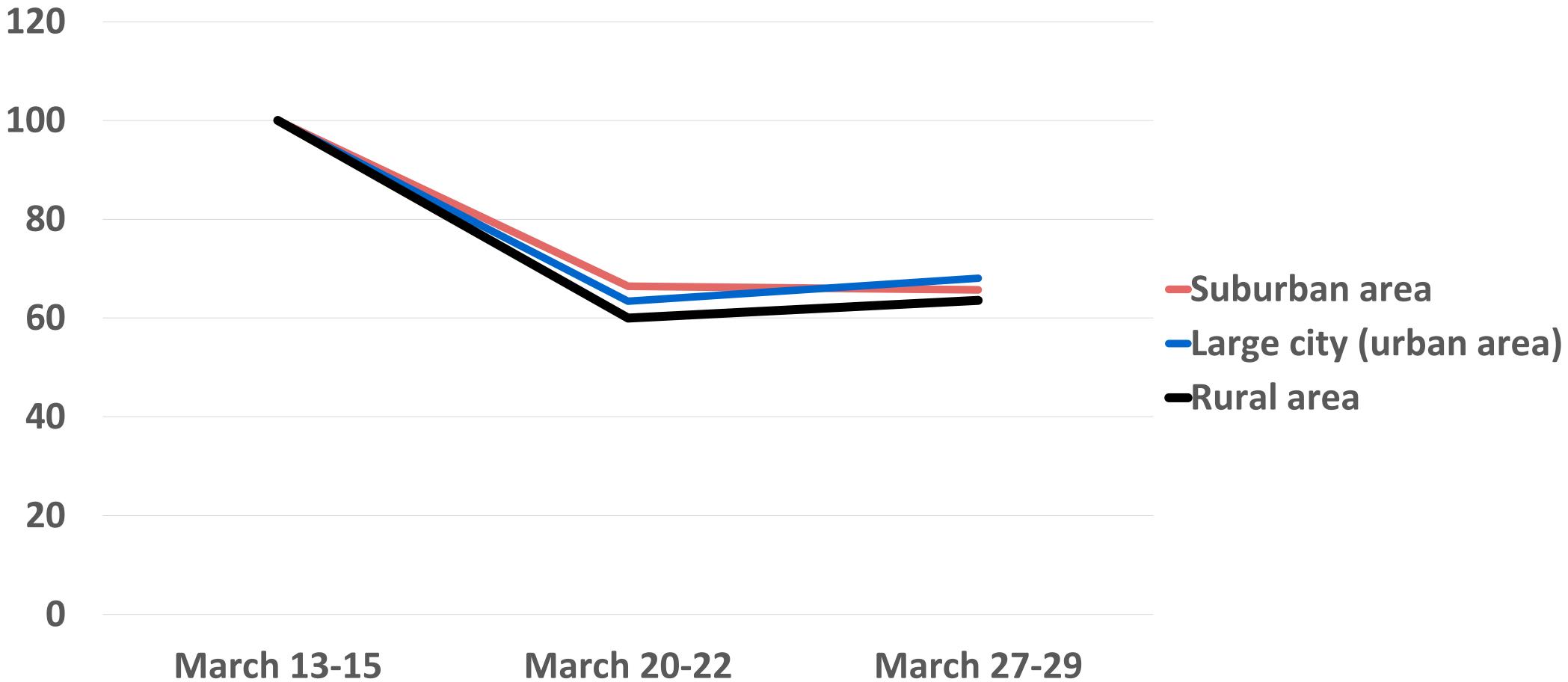




U.S. Regions



Gender



Place of Residence

March 27-29





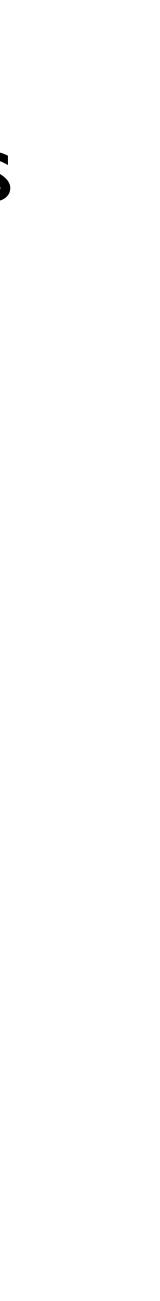
To segment the results by a specific group (generational, geographical, etc.) Click on "Filters" in the top right corner.





Next/Ongoing Updates

- Key Findings to Know released via email every Monday morning
- Complete Report of Findings sent (and dashboard updated) by each Tuesday morning
- Online Presentation of Findings every Tuesday at 8:00am PST/11:00am EST
- Shareable infographics and gifs week-daily





Upcoming for You

 Meeting Planner Micro-Focus Group on next week's webinar

Meeting Planner Sentiment Survey Findings

DMO Website Value Study

• Live Online Focus Group with Travelers



With Us Today



Chelsea Benitez Los Angeles Tourism & Convention Board



Allison Schult Visit North Carolina





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