



VISITOR PROFILE

Visitor Market Area	% Visitors	% Visitor Spend	Avg. Visitor Spend
Baltimore MD	26.2%	23.6%	\$179
Washington DC (Hagerstown MD)	18.9%	23.8%	\$218
Philadelphia PA	14.2%	13.1%	\$189
Harrisburg-Lancaster-Lebanon-York PA	10.0%	11.8%	\$234
New York NY	6.3%	5.0%	\$157
Pittsburgh PA	4.8%	4.8%	\$298
Wilkes Barre-Scranton PA	3.8%	3.6%	\$195
Johnstown-Altoona-State College PA	1.8%	1.3%	\$199
Norfolk-Portsmouth-Newport News VA	0.9%	1.0%	\$210
Cleveland-Akron (Canton) OH	0.9%	0.6%	\$207

VISITORS

Visits **6 M** Visitors **1.8 M** Visitor Frequency **3.34**

ROOM TAX

TBD

2023 Room Tax Collection: \$5,794,245

WEBSITE

Sessions: **503,857** (change: -12% | prev. period: 574,381)
 Avg. Session Duration: **03:59** (change: -4% | prev. period: 04:10)
 Engagement Rate: **51.6%** (change: -8% | prev. period: 55.9%)
 New Users: **386,060** (change: -9% | prev. period: 425,777)

Ocean City, Maryland
<https://www.oceancity.com>
 The Official Travel Resource for Ocean City, MD

Web Search Sessions by Content

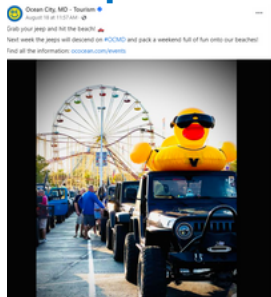
- Home Page 50.4%**
- Events 16.4%**
- Outdoor Rec. 7.1%**
- Logistics & Planning 5.0%**
- Accommodations 5.8%**

Page Url	Views (>100)	Organic Views % of ...	Engagement Rate (>4...
http://www.oceancity.com/events/	158.7 K	40%	80.0%
http://www.oceancity.com/things-to-do/	77.7 K	44%	84.7%
http://www.oceancity.com/things-to-do/outdoor-adventures/	32.9 K	40%	40.8%
http://www.oceancity.com/stay/	26.1 K	14%	44.7%
http://www.oceancity.com/things-to-do/attractions/	23.0 K	49%	76.6%
http://www.oceancity.com/events/annual-events-festivals/	14.5 K	43%	83.1%
http://www.oceancity.com/things-to-do/nightlife/	14.0 K	46%	76.5%
http://www.oceancity.com/things-to-do/tours/	12.4 K	39%	51.9%
http://www.oceancity.com/media-gallery/album/free-family-fun/641100769d4e3a115e5165f0/	8.7 K	46%	59.3%
http://www.oceancity.com/event/oc-beach-dance-parties-with-fireworks/1794/	5.6 K	41%	55.0%

SOCIALS

Facebook Impressions **4.7 M** Instagram Impressions **443,403 K**

Top FB Post



18,777 Engagements

Top IG Post



19,098 Engagements

OCCUPANCY

Hotel Occupancy **77.8%** (change: +1.1% | prev. year: 77.0%)
 Hotel ADR **\$282** (change: -1.4% | prev. year: \$286)
 Hotel RevPAR **\$219** (change: -0.3% | prev. year: \$220)

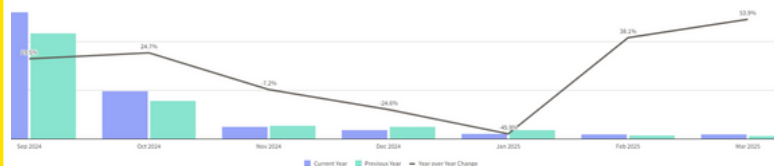
SHORT TERM RENTAL

Occupancy **80%** ADR **\$402** RevPAR **\$322**
 Available Listings **8,323** Booked Listings **8,060**

E-NEWSLETTERS

5 E-Mails Sent **233 k** Recipients **784** New Subscribers

PACING 6 mths



* metric information provided by placera1.com, Zartico.com & Sprout Social reporting
 *Occupancy Numbers reported by AirDNA & STR Destination Report