



### VISITOR PROFILE

Visitor Market Area	% Visitors	% Visitor Spend	Avg. Visitor Spend
Baltimore MD	22.9%	19.8%	\$151
Washington DC (Hagerstown MD)	17.1%	21.5%	\$197
Philadelphia PA	14.5%	12.6%	\$183
Harrisburg-Lancaster-Lebanon-York PA	9.3%	11.1%	\$223
New York NY	6.8%	7.9%	\$183
Pittsburgh PA	5.8%	5.6%	\$259
Wilkes Barre-Scranton PA	4.8%	6.0%	\$204
Johnstown-Altoona-State College PA	2.3%	2.6%	\$221
Salisbury MD	1.6%	-	-
Cleveland-Akron (Canton) OH	1.0%	0.8%	\$262

### VISITORS

Visits: **7.4 M**      Visitors: **2 M**      Visitor Frequency: **3.7**

### ROOM TAX

# \$5,490,408

2023 Room Tax Collection: \$6,790,843

### WEBSITE

Sessions: **574,381** (↑26% change, 455,496 prev. period)  
 Avg. Session Duration: **04:10** (↑51% change, 02:46 prev. period)  
 Engagement Rate: **55.9%** (↓5% change, 59.0% prev. period)  
 New Users: **425,777** (↑24% change, 342,088 prev. period)

Ocean City, Maryland  
<https://www.oceocan.com>  
 The Official Travel Resource for Ocean City, MD

### Web Search Sessions by Content

- Home Page: **45.0%**
- Events: **16.4%**
- Outdoor Rec.: **9.7%**
- Logistics & Planning: **7.9%**
- Accommodations: **5.4%**

Page List	Views (>100)	Organic Views % of Total (<50%)	Engagement Rate (>40%)
<a href="http://www.oceocan.com/media-gallery/album/jet-skis-&amp;-parasailing/6410f72096e...">http://www.oceocan.com/media-gallery/album/jet-skis-&amp;-parasailing/6410f72096e...</a>	3.5 K	41%	100.0%
<a href="http://www.oceocan.com/media-gallery/album/surfing/6410ec23944e3e115d516138/">http://www.oceocan.com/media-gallery/album/surfing/6410ec23944e3e115d516138/</a>	289	42%	100.0%
<a href="http://www.oceocan.com/plan-your-visit/transportation/">http://www.oceocan.com/plan-your-visit/transportation/</a>	592	44%	88.9%
<a href="http://www.oceocan.com/plan-your-visit/visitor-guide/thank-you/">http://www.oceocan.com/plan-your-visit/visitor-guide/thank-you/</a>	998	39%	88.2%
<a href="http://www.oceocan.com/things-to-do/">http://www.oceocan.com/things-to-do/</a>	101.0 K	45%	85.6%
<a href="http://www.oceocan.com/listing/robins-nest-apartments/224/">http://www.oceocan.com/listing/robins-nest-apartments/224/</a>	146	42%	83.3%
<a href="http://www.oceocan.com/meetings/venues/">http://www.oceocan.com/meetings/venues/</a>	137	31%	83.3%
<a href="http://www.oceocan.com/things-to-do/seasonal/fall/">http://www.oceocan.com/things-to-do/seasonal/fall/</a>	106	45%	83.3%
<a href="http://www.oceocan.com/performing-arts-center/upcoming-events/">http://www.oceocan.com/performing-arts-center/upcoming-events/</a>	3.2 K	41%	81.4%
<a href="http://www.oceocan.com/events/">http://www.oceocan.com/events/</a>	159.3 K	42%	80.3%
<a href="http://www.oceocan.com/events/annual-events-festivals/">http://www.oceocan.com/events/annual-events-festivals/</a>	14.4 K	45%	79.5%
<a href="http://www.oceocan.com/things-to-do/attractions/outdoor-activities/">http://www.oceocan.com/things-to-do/attractions/outdoor-activities/</a>	3.4 K	46%	79.1%
<a href="http://www.oceocan.com/events/movies-on-the-beach/1804/">http://www.oceocan.com/events/movies-on-the-beach/1804/</a>	7.4 K	49%	78.9%
<a href="http://www.oceocan.com/events/ocean-city-century-tennis-tournament/1969/">http://www.oceocan.com/events/ocean-city-century-tennis-tournament/1969/</a>	183	45%	78.6%
<a href="http://www.oceocan.com/explore-ocloc-webcam/">http://www.oceocan.com/explore-ocloc-webcam/</a>	664	5%	78.5%
<a href="http://www.oceocan.com/plan-your-visit/deals/">http://www.oceocan.com/plan-your-visit/deals/</a>	5.7 K	34%	78.4%

### SOCIALS

Facebook Impressions: **3.4 M**  
 Instagram Impressions: **617,066 K**  
 Top FB Post: **26,998 Engagements**  
 Top IG Post: **29,481 Engagements**



### OCCUPANCY

Hotel Occupancy: **76.7%** (↓2.5% change, 78.7% prev. year)  
 Hotel ADR: **\$288** (↓3.7% change, \$299 prev. year)  
 Hotel RevPAR: **\$221** (↓6.1% change, \$235 prev. year)

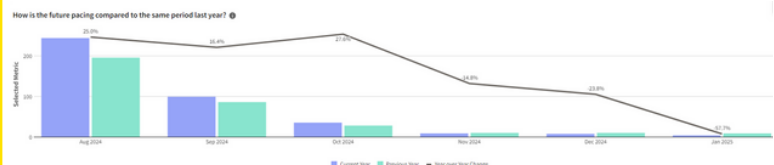
### SHORT TERM RENTAL

Occupancy: **82%**  
 ADR: **\$348**  
 RevPAR: **\$287**  
 Available Listings: **8,285**  
 Booked Listings: **8,079**

### E-NEWSLETTERS

**5** E-Mails Sent  
**351 k** Recipients  
**4,395** New Subscribers

### PACING 6 mths



\* metric information provided by placera.com, Zartico.com & Sprout Social reporting  
 \*Occupancy Numbers reported by AirDNA & STR Destination Report