



VISITOR PROFILE

Visitor Market Area	Percentage	Visitor Spend
Baltimore MD	26.6%	25.3%
Washington DC (Hagerstown MD)	19.6%	27.4%
Philadelphia PA	14.3%	10.2%
Harrisburg-Lancaster-Lebanon-York PA	10.3%	12.5%
New York NY	5.8%	2.9%
Wilkes Barre-Scranton PA	3.4%	2.4%
Pittsburgh PA	3.4%	1.5%
Norfolk-Portsmouth-Newport News VA	1.2%	3.0%
Johnstown-Altoona-State College PA	1.1%	0.9%

VISITORS

Visits: **1.1M** Visitors: **390.9K** Visitor Frequency: **2.75**

ROOM TAX

TBD

2024 Room Tax Collection: \$856,320

WEBSITE

Sessions: **348,497** (11% change vs 314,189 prev. year)
 Avg. Session Duration: **02:03** (-9% change vs 02:15 prev. year)
 Engagement Rate: **42.7%** (-21% change vs 54.1% prev. year)
 New Users: **275,706** (14% change vs 241,613 prev. year)

Ocean City, Maryland
<https://www.ococean.com>
 The Official Travel Resource for Ocean City, MD

Web Search Sessions by Content

- Home Page: **52.3%**
- Events: **25.6%**
- Outdoor Recreation: **10.1%**
- Accommodations: **3.7%**
- Arts & Entertainment: **2.3%**

Page Url	Views (>250)	Organic Views % of Total (<=)	Engagement Rate (>40%)
http://www.ococean.com/events/	58.4 K	45%	77.4%
http://www.ococean.com/events/risingtidesfest/	13.8 K	11%	45.5%
http://www.ococean.com/springfest/music-lineup/	11.4 K	36%	66.7%
http://www.ococean.com/food-drink/	11.4 K	46%	45.8%
http://www.ococean.com/performing-arts-center/	6.4 K	46%	75.7%
http://www.ococean.com/webcams/	3.8 K	40%	77.2%
http://www.ococean.com/search/	3.6 K	43%	44.9%
http://www.ococean.com/sunfest/	3.6 K	47%	65.1%
http://www.ococean.com/events/150-days-of-celebrations/	2.4 K	22%	77.5%
http://www.ococean.com/events/concerts-live-music/	2.2 K	48%	68.0%
http://www.ococean.com/meetings/	1.9 K	12%	63.1%

SOCIALS

Facebook Impressions: **3.9 M** (Top FB Post)
 Instagram Impressions: **554,961 K** (Top IG Post)



44,242 Engagements



26,504 Engagements

OCCUPANCY

Hotel Occupancy: **34.4%** (10% change vs 38.4% prev. year)
 Hotel ADR: **\$112.68** (2.4% change vs \$115 prev. year)
 Hotel RevPAR: **\$38.8** (12.6% change vs \$44.4 prev. year)

SHORT TERM RENTAL

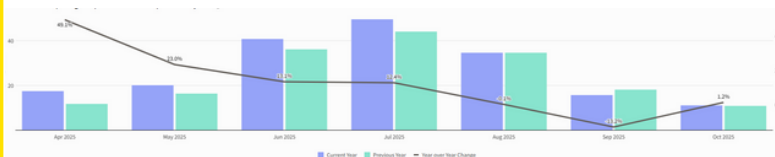
Occupancy: **38%**
 ADR: **\$245**
 RevPAR: **\$94**
 Available Listings: **2,493**
 Booked Listings: **2,302**

E-NEWSLETTERS

3 E-Mails Sent **234 k** Recipients **0** New Subscribers

PACING 6 mths

Occupancy Rate



* metric information provided by placera.com, Zartico.com & Sprout Social reporting

*Occupancy Numbers reported by AirDNA & STR Destination Report