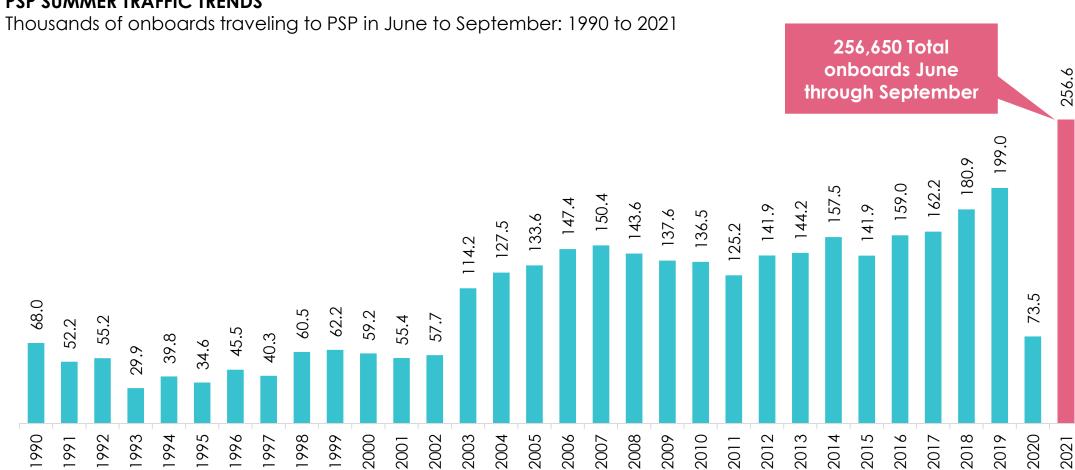
### PSP SAW RECORD DEMAND THIS PAST SUMMER ...

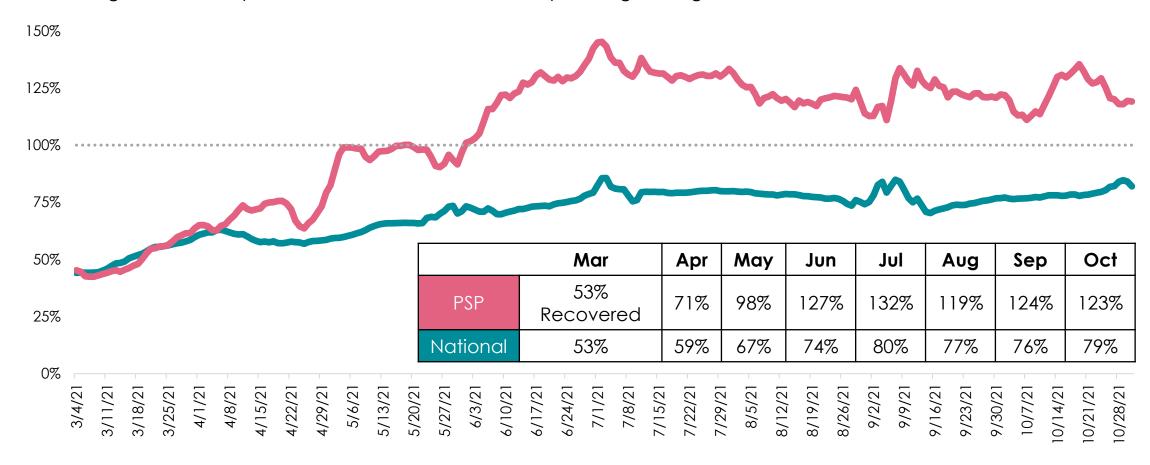
#### **PSP SUMMER TRAFFIC TRENDS**



## ...PSP HAS ALSO BEEN TRENDING SIGNIFICANTLY ABOVE THE NATIONAL AVERAGE SINCE APRIL

#### PALM SPRINGS (PSP) TSA THROUGHPUT: MARCH TO OCTOBER

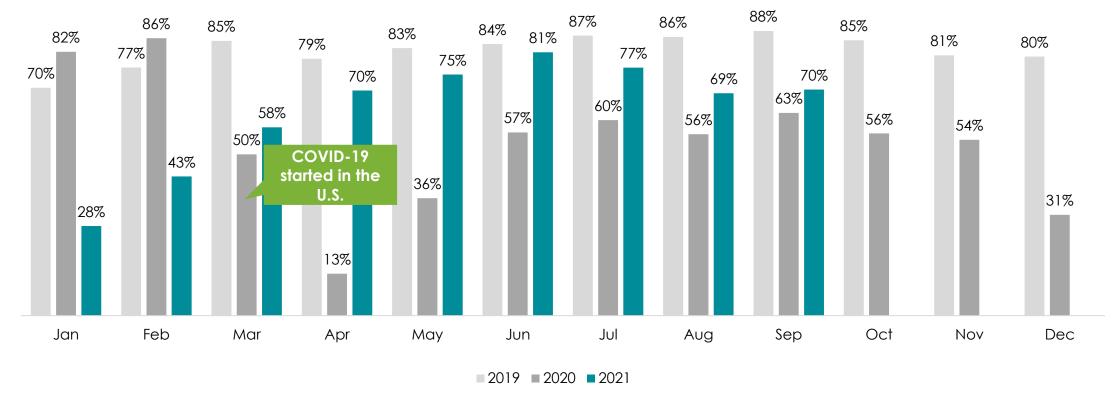
Percentage of same day travel in 2019 vs. 2021 - seven day moving average



# LOAD FACTOR IN SEPTEMBER REACHED 70% ON TOP OF 58% SEAT INCREASE VERSUS SEPTEMBER 2019

#### **PSP LOAD FACTOR BY MONTH**

Load Factor: January 2019 to September 2021

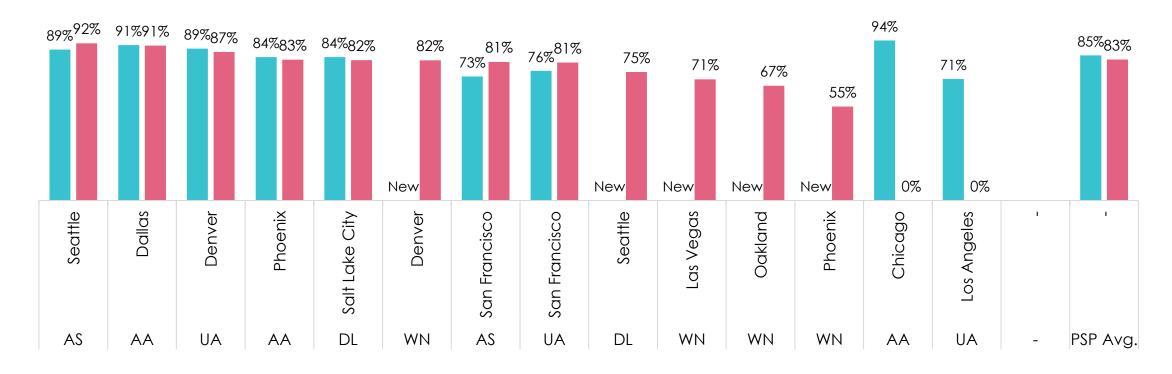


## PSP'S HIGHEST LOAD FACTOR MARKETS IN SUMMER 2021 WERE SEATTLE ON ALASKA, DALLAS ONAMERICAN & DENVER ON UNITED

#### **PSP MARKETS - LOAD FACTOR**

June & July 2019 vs. June & July 2021

PSP Onboards were up 42% on top of a 48% increase in seat capacity resulting in load factor of 83%



2019 2021

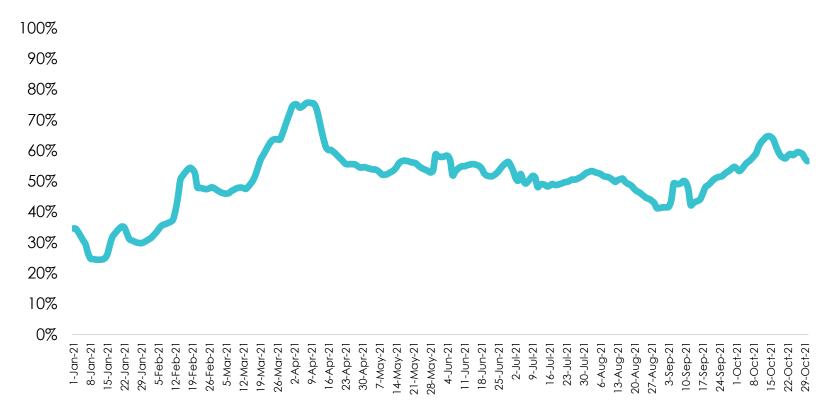
Note 1: Ascending order by Current Year LF (%)

Note 2: AA = American, AS = Alaska, DL = Delta UA = United, WN = Southwest

## HOTEL OCCUPANCY FOR JULY 2021 REACHED JULY 2019 LEVELS

#### **GREATER PALM SPRINGS: HOTEL OCCUPANCY % BY DAY**

Daily hotel occupancy rates (%): January 1, 2021 to October 30, 2021



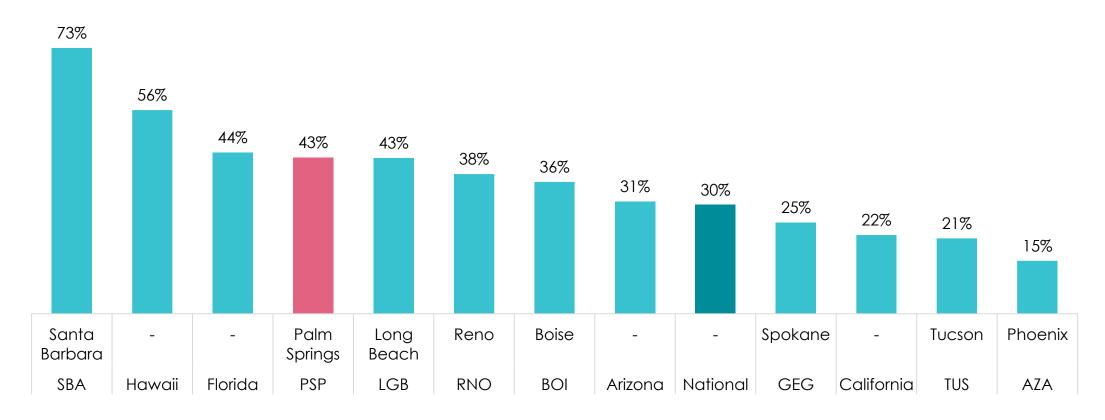
	2019	2020	2021
Jan	62%	66%	30%
Feb	73%	76%	45%
Mar	84%	36%	57%
Apr	75%	23%	63%
May	64%	13%	56%
Jun	56%	34%	53%
Jul	51%	39%	51%
Aug	49%	39%	47%
Sep	52%	39%	49%
Oct	60%	41%	60% 1-30
Nov	65%	41%	
Dec	55%	27%	

Sources: STR Data via GPS CVB, Ailevon Pacific Aviation Consulting analysis

## 2021 IS PROJECTED TO BE UP 43% IN SEAT CAPACITY VERSUS 2020

#### **PSP VS. PEERS: SEAT CHANGE YEAR-OVER-YEAR**

Percentage of seat change 2020 vs. 2021



### PSP WILL WELCOME THREE NEW AIRLINES THIS WINTER



New service operating twice weekly:

- **Edmonton, Alberta (YEG)** December 17
- Toronto, Ontario (YYZ) December 18
- Vancouver, British Columbia (YVR) – December 17



New service operating two times weekly:

- Edmonton (YEG) - December 16, 2021



New service operating three times weekly:

- Reno, Nevada (RNO) - January 3, 2022

## 15 NEW MARKETS SET TO LAUNCH IN PSP THIS WINTER SEASON

Market	Airline	Start Date	Frequency
Austin, Texas (AUS)	Alaska	November 19, 2021	5x Weekly
Chicago, Illinois (MDW)	Southwest	November 23, 2021 to January 3, 2022	12 flights within time frame
Dallas, Texas (DAL)	Southwest	November 7,2021 to January 16, 2022	24 flights within time frame
Des Moines, Iowa (DSM)	Allegiant	November 18, 2021	2x Weekly
Edmonton, Canada (YEG)	Flair	December 17, 2021	2x Weekly
Fort Lauderdale, Florida (FLL)	JetBlue	December 23, 2021 To January 2, 2022	4 flights within time frame
Indianapolis, Indiana (IND)	Allegiant	November 18, 2021	2x Weekly
Nashville, Tennessee (BNA)	Allegiant	November 17, 2021	2x Weekly
Portland, Oregon (PDX)	Southwest	November 20, 2021, to April 23, 2022	11 flights within time frame
Provo, Utah (PVU)	Allegiant	November 19, 2021	2x Weekly
Reno, Nevada (RNO)	aha!	January 3, 2022	3x Weekly
Sacramento, California (SMF)	Southwest	October 7, 2021	2x Daily
San Jose, California (SJC)	Alaska	November 19, 2021	1x Daily
Toronto, Canada (YYZ)	Flair	December 18, 2021	2x Weekly
Vancouver, Canada (YVR)	Flair	December 17, 2021	2x Weekly