

Convention Sales
 Booking Production Analysis (Cont.)
 April 2019

By Key States/Countries (Team only)

State/Country	Number of Bookings	Total Room Nights	Attendees	YTD Number of Bookings	YTD Booked Room Nights
California	14	9,436	4,366	39	20,340
Colorado	0	0	0	1	2,092
District of Columbia	2	2,468	1,250	4	4,113
Florida	0	0	0	5	3,118
Georgia	0	0	0	1	1,705
Iowa	1	159	80	1	159
Illinois	1	28	10	3	1,240
Kansas	0	0	0	4	2,251
Massachusetts	0	0	0	1	789
Michigan	0	0	0	0	0
Minnesota	1	2,395	700	1	2,395
Missouri	0	0	0	0	0
Nebraska	0	0	0	0	0
Nevada	0	0	0	0	0
New Hampshire	0	0	0	0	0
New Jersey	0	0	0	2	3,219
New Mexico	0	0	0	0	0
New York	1	200	175	3	2,744
North Carolina	0	0	0	0	0
Ohio	1	1,753	1,100	2	2,241
Oklahoma	0	0	0	0	0
Oregon	0	0	0	1	70
Pennsylvania	1	788	350	1	788
South Carolina	0	0	0	1	100
Tennessee	0	0	0	0	0
Texas	0	0	0	0	0
Utah	0	0	0	0	0
Virginia	1	2,326	700	3	3,110
Washington	1	286	150	5	1,715
Wisconsin	0	0	0	0	0
[Not Set/Not USA]	0	0	0	4	2,229
Total	24	19,839	8,881	82	54,418