

Convention Sales
 Booking Production Analysis (Cont.)
 May 2019

By Key States/Countries (Team only)					
State/Country	Number of Bookings	Total Room Nights	Attendees	YTD Number of Bookings	YTD Booked Room Nights
California	11	4,518	2,252	50	24,858
Colorado	2	404	300	3	2,496
District of Columbia	1	1,114	450	5	5,227
Florida	0	0	0	5	3,118
Georgia	1	177	50	2	1,882
Iowa	1	3,020	1,300	2	3,179
Illinois	1	115	50	4	1,355
Kansas	0	0	0	4	2,251
Massachusetts	0	0	0	1	789
Michigan	0	0	0	0	0
Minnesota	1	1,776	400	2	4,171
Missouri	0	0	0	0	0
Nebraska	0	0	0	0	0
Nevada	0	0	0	0	0
New Hampshire	0	0	0	0	0
New Jersey	0	0	0	2	3,219
New Mexico	0	0	0	0	0
New York	0	0	0	3	2,744
North Carolina	0	0	0	0	0
Ohio	0	0	0	2	2,241
Oklahoma	0	0	0	0	0
Oregon	0	0	0	1	70
Pennsylvania	2	1,696	612	3	2,484
South Carolina	0	0	0	1	100
Tennessee	1	266	100	1	266
Texas	0	0	0	0	0
Utah	0	0	0	0	0
Virginia	0	0	0	3	3,110
Washington	0	0	0	5	1,715
Wisconsin	0	0	0	0	0
[Not Set/Not USA]	3	1,088	185	7	3,317
Total	24	14,174	5,699	106	68,592