

Convention Sales
 Booking Production Analysis (Cont.)
 October 2019

By Key States/Countries (Team only)

State/Country	Number of Bookings	Total Room Nights	Attendees	YTD Number of Bookings	YTD Booked Room Nights
California	13	13,777	7,627	115	57,549
Colorado	1	778	100	5	4,113
Connecticut	0	0	0	1	1,119
District of Columbia	1	235	90	13	16,285
Florida	1	60	35	9	3,566
Georgia	1	125	50	6	4,262
Iowa	1	194	60	4	4,442
Illinois	1	293	105	12	3,675
Kansas	1	349	220	6	2,975
Kentucky	0	0	0	2	3,837
Maryland	1	54	38	5	2,281
Massachusetts	0	0	0	3	1,009
Michigan	0	0	0	0	0
Minnesota	0	0	0	6	5,652
Missouri	0	0	0	0	0
Nebraska	0	0	0	0	0
Nevada	0	0	0	2	156
New Hampshire	0	0	0	0	0
New Jersey	0	0	0	4	4,811
New Mexico	0	0	0	0	0
New York	0	0	0	3	2,744
North Carolina	0	0	0	3	1,935
North Dakota	0	0	0	1	90
Ohio	0	0	0	4	4,941
Oklahoma	0	0	0	0	0
Oregon	1	60	50	2	130
Pennsylvania	0	0	0	7	7,178
South Carolina	0	0	0	1	100
Tennessee	2	465	345	9	4,190
Texas	3	3,398	925	7	4,841
Utah	0	0	0	1	386
Virginia	1	239	180	12	5,831
Washington	0	0	0	11	5,763
Wisconsin	0	0	0	2	143
West Virginia	0	0	0	1	585
Wyoming	0	0	0	1	1,000
[Not Set/Not USA]	0	0	0	14	5,921
Total	28	20,027	9,825	272	161,510