

Convention Sales

Booking Production Analysis (Cont.)

September 2019

By Key States/Countries (Team only)

State/Country	Number of Bookings	Total Room Nights	Attendees	YTD Number of Bookings	YTD Booked Room Nights
California	17	7,765	5,468	103	43,852
Colorado	1	839	375	4	3,335
Connecticut	0	0	0	1	1,119
District of Columbia	3	2,875	920	12	16,050
Florida	1	117	50	8	3,506
Georgia	1	30	17	5	4,137
Iowa	0	0	0	3	4,248
Illinois	1	265	125	11	3,382
Kansas	0	0	0	5	2,626
Kentucky	0	0	0	2	3,837
Maryland	1	1,690	500	4	2,227
Massachusetts	0	0	0	3	1,009
Michigan	0	0	0	0	0
Minnesota	1	721	200	6	5,652
Missouri	0	0	0	0	0
Nebraska	0	0	0	0	0
Nevada	0	0	0	2	156
New Hampshire	0	0	0	0	0
New Jersey	1	1,147	550	4	4,811
New Mexico	0	0	0	0	0
New York	0	0	0	3	2,744
North Carolina	0	0	0	3	1,935
Nort Dakota	0	0	0	1	90
Ohio	0	0	0	4	4,941
Oklahoma	0	0	0	0	0
Oregon	0	0	0	1	70
Pennsylvania	1	46	25	7	7,178
South Carolina	0	0	0	1	100
Tennessee	0	0	0	7	3,725
Texas	2	711	338	4	1,443
Utah	0	0	0	1	386
Virginia	6	1,839	629	11	5,592
Washington	2	126	50	11	5,763
Wisconsin	0	0	0	2	143
West Virginia	0	0	0	1	585
Wyoming	0	0	0	1	1,000
[Not Set/Not USA]	1	30	10	14	5,921
Total	39	18,201	9,257	245	141,563