

MONTHLY TDT ANALYSIS

Statistical and Graphical Reports for month and year ending: September 30, 2020

October 31, 2020

Tourist Development Council
Bay County, Florida



Council Members:

Attached please find statistical and graphical reports for the twelve months ending September 30th, 2020. Reports included herein include the following:

1. The "Cash Collection Analysis" report reflects actual dollars collected for the period and may include monies for past due taxes from previous reporting periods. This is typically the result of enforcement actions and/or payments against delinquent accounts.
2. The "Cash/Accrual Breakdown" represents the attribution of collected revenue. As collection is an ongoing process, numbers will change as earnings are applied to the period in which they were earned.
3. Statistical and graphic data are presented in accordance with guidelines established by Florida Statute and are based on Gross Rental Receipts reported.
4. Per request of Management of TDC, a Fiscal Year 2020 to Fiscal Year 2018 Revenue Comparison in response to the economic anomaly due to Hurricane Michael for Panama City Beach.

Please be advised that there are inherent limitations to these reports that include but are not limited to:

1. All information is unaudited.
2. Statistical and graphic reports are only for Panama City Beach as Mexico Beach and Panama City have limited property counts.
3. "Gross Receipts" represent only one element in the calculation of the taxes owed.
4. Third party data obtained to provide enhanced statistical data, such as bedroom count, is outside these regulations.
5. All statistics are based upon tax returns that have been submitted and paid, even when there is no income to report. Statistics are subject to change due to subsequent collections and future enforcement action.
6. Unit counts for hotels, motels, and miscellaneous properties are obtained from representatives of those properties.
7. Miscellaneous properties include campgrounds, apartments, duplex / multifamily and timeshare properties.

If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

Sincerely,

Bill Kinsaul

Clerk of Court and Comptroller

Clerk of Court & Comptroller

Report for Month Ending

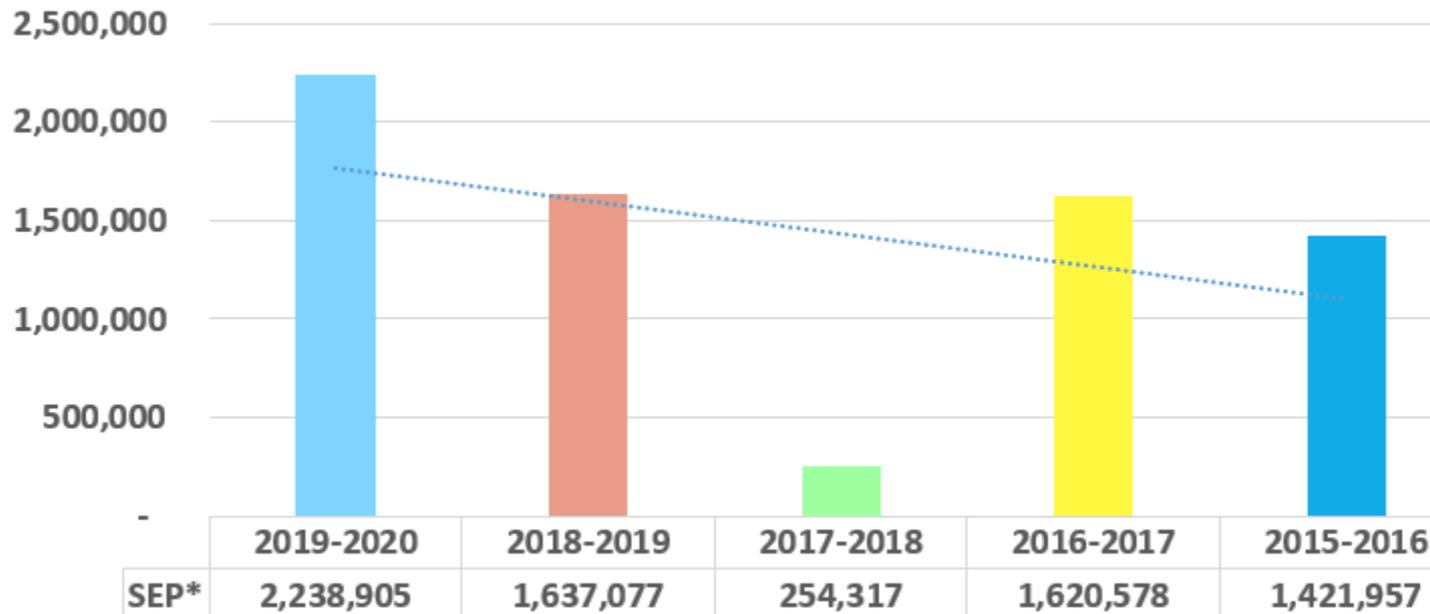
September 30, 2020



Bay County
Tourist Development Council

Cash Collection Analysis: Panama City Beach

For the month ending
September 30, 2020

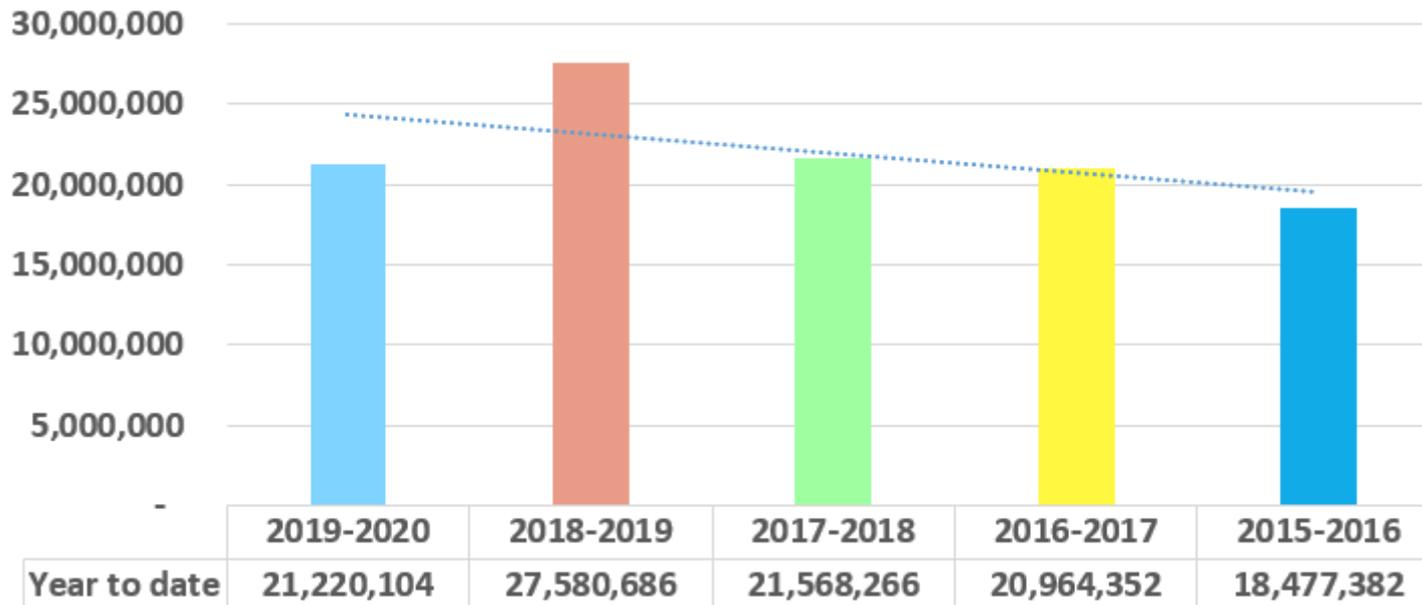


***See Page 5 - Tourist Development Council: Management Report for FY 2020 to FY 2018 Comparison**

*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st). As a result, these figures will correspond with the October column in the Cash/Accrual Breakdown.

Cash Collection Analysis: Panama City Beach

Twelve months ending
September 30 2020



***See Page 5 - Tourist Development Council: Management Report for FY 2020 to FY 2018 Comparison**

*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st). As a result, these figures will correspond with the October column in the Cash/Accrual Breakdown.

Tourist Development Council : Management Report

Revenue Comparison: Fiscal Year 2020 to Fiscal Year 2018

Economic Anomaly Due to Hurricane Michael

Management Report

Panama City Beach

Attributed period	Collected in												FY 2020 Total	FY 2018 Total - as originally reported (2)		FY 2018 Total - Final (3)	
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct		+/-	+/-		
Pre	\$ 39,927.91	\$ 8,923.63	\$ 8,758.97	\$ 14,282.75	\$ 5,036.71	\$ 2,166.57	\$ 739.84	\$ -	\$ 17,823.35	\$ 30,395.40	\$ 4,500.94	\$ 4,032.90	\$ 136,588.97				
Oct	\$ 1,501,899.09	\$ 17,176.66	\$ 16,386.19	\$ 1,635.64	\$ 297.36	\$ 150.00	\$ 199.69	\$ 50.00	\$ 236.80	\$ 288.40	\$ 50.00	\$ 653.83	\$ 1,539,023.66	\$ 1,274,514.28	20.75%	\$ 1,289,618.34	19.34%
Nov	\$ 2,194.58	\$ 589,841.48	\$ 11,904.92	\$ 7,617.22	\$ 16,940.02	\$ 535.38	\$ -	\$ -	\$ 215.27	\$ -	\$ -	\$ 100.00	\$ 629,348.87	\$ 571,798.46	10.06%	\$ 572,843.55	9.86%
Dec		\$ 6,464.10	\$ 535,036.14	\$ 17,423.12	\$ 8,243.07	\$ 3,855.76	\$ 3,482.22	\$ 37.37	\$ 6,941.73	\$ 11,494.22	\$ 2,118.38	\$ 8,930.42	\$ 604,026.53	\$ 422,623.90	42.92%	\$ 473,371.58	27.60%
Jan	\$ 268.53	\$ 6,269.52	\$ 646,902.89	\$ 13,576.29	\$ 1,505.33	\$ 514.38	\$ 1,897.91	\$ 486.62	\$ -	\$ -	\$ -	\$ 150.00	\$ 671,571.47	\$ 494,722.30	35.75%	\$ 506,150.79	32.68%
Feb		\$ 82.47	\$ 602.58	\$ 13,100.88	\$ 812,513.71	\$ 34,928.84	\$ 10,977.86	\$ 10,425.33	\$ 301.81	\$ 266.10	\$ 190.61	\$ -	\$ 883,390.19	\$ 775,691.64	13.88%	\$ 788,427.56	12.04%
Mar		\$ 96.52	\$ 334.87	\$ 566.62	\$ 9,343.55	\$ 824,282.70	\$ 116,554.09	\$ 21,996.87	\$ 509.66	\$ 3,133.52	\$ 1,178.72	\$ 571.26	\$ 978,568.38	\$ 1,763,545.16	-44.51%	\$ 1,785,877.04	-45.21%
Apr	\$ 36.00		\$ 78.00			\$ 1,890.76	\$ 122,914.06	\$ 4,975.08	\$ 1,043.18	\$ 3,875.87	\$ 100.00	\$ 150.00	\$ 135,062.95	\$ 1,669,725.32	-91.91%	\$ 1,704,458.34	-92.08%
May						\$ 1,492.18	\$ 1,157,835.34	\$ 351,503.56	\$ 38,886.10	\$ 620.28	\$ 1,371.51		\$ 1,551,708.97	\$ 2,201,442.25	-29.51%	\$ 2,250,437.62	-31.05%
Jun						\$ 210.09	\$ 24,087.81	\$ 4,088,530.60	\$ 140,440.18	\$ 29,509.27	\$ 6,929.19		\$ 4,289,707.14	\$ 4,217,677.33	1.71%	\$ 4,464,209.57	-3.91%
Jul						\$ 483.91	\$ 37,307.81	\$ 4,934,492.44	\$ 54,074.18	\$ 10,939.38			\$ 5,037,297.72	\$ 5,068,654.19	-0.62%	\$ 5,082,310.80	-0.89%
Aug						\$ 381.87	\$ 21,199.48	\$ 2,520,443.62	\$ 47,672.25				\$ 2,589,697.22	\$ 2,367,213.21	9.40%	\$ 2,375,685.15	9.01%
Sep									\$ 645.01	\$ 15,985.79	\$ 2,140,370.62		\$ 2,157,001.42	\$ 1,746,545.61	23.50%	\$ 1,771,480.33	0.00%
Post										\$ 76.19	\$ 17,034.12		\$ 17,110.31	\$ 2,693,575.62	0.00%	\$ 1,771,481.33	0.00%
TOTAL	\$ 1,544,057.58	\$ 622,853.39	\$ 579,371.19	\$ 701,529.12	\$ 865,950.71	\$ 869,315.34	\$ 257,084.41	\$ 1,221,789.62	\$ 4,505,282.26	\$ 5,185,116.72	\$ 2,628,847.98	\$ 2,238,905.48	\$ 21,220,103.80	\$ 22,574,153.65	-6.00%		

NOTE: This report was created, at the Request of Management of the Tourist Development Council, to factor out the economic anomaly related to Hurricane Michael. This report benchmarks Fiscal Year 2020 off of Fiscal Year 2018.

NOTE(2): "FY 2018 Total - as originally reported" column is reporting data as originally reported from the corresponding month in FY 2018

NOTE(3): "FY 2018 Total - Final" column captures all of the funds for the corresponding month in FY 2018, regardless of when the funds were collected

Accrual Attribution Data

Panama City Beach



Accrual Attribution Data					
	2019/2020 As of 10/31/20	2018/2019 As of 9/30/19	Variance	Variance %*	2018/2019 FINAL 10/31/20
Oct	\$ 1,539,023.66	\$ 1,324,326.51	\$ 214,697.15	16.21%	\$ 1,324,337.37
Nov	\$ 629,348.87	\$ 1,399,006.63	\$ (769,657.76)	-55.01%	\$ 1,399,006.63
Dec	\$ 604,026.53	\$ 1,165,374.36	\$ (561,347.83)	-48.17%	\$ 1,171,627.27
Jan	\$ 671,571.47	\$ 1,187,071.69	\$ (515,500.22)	-43.43%	\$ 1,187,943.59
Feb	\$ 883,390.19	\$ 1,206,502.22	\$ (323,112.03)	-26.78%	\$ 1,213,816.58
Mar	\$ 978,568.38	\$ 2,033,129.35	\$ (1,054,560.97)	-51.87%	\$ 2,015,177.75
Apr	\$ 135,062.95	\$ 1,859,954.50	\$ (1,724,891.55)	-92.74%	\$ 1,851,702.89
May	\$ 1,551,708.97	\$ 2,547,571.26	\$ (995,862.29)	-39.09%	\$ 2,525,123.21
Jun	\$ 4,289,707.14	\$ 4,441,034.06	\$ (151,326.92)	-3.41%	\$ 4,427,150.15
Jul	\$ 5,037,297.72	\$ 4,838,396.87	\$ 198,900.85	4.11%	\$ 4,797,713.45
Aug	\$ 2,589,697.22	\$ 2,300,892.41	\$ 288,804.81	12.55%	\$ 2,296,314.57
Sep	\$ 2,157,001.42	\$ 1,589,068.57	\$ 567,932.85	35.74%	\$ 1,610,196.27
	\$ 21,066,404.52	\$ 25,892,328.43	\$ (4,825,923.91)	-18.64%	\$ 25,820,109.73

*Per request of the TDC, as a result of the Economic Anomaly created by Hurricane Michael in FY 2019, FY 2020 data is compared to FY 2018 data. Please refer to Page 5, The Tourist Development Council: Management Report, included in this presentation.

Cash / Accrual Breakdown

Panama City Beach

FY2020

Collected in

Attributed period	Collected in												
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 39,927.91	\$ 8,923.63	\$ 8,758.97	\$ 14,282.75	\$ 5,036.71	\$ 2,166.57	\$ 739.84	\$ -	\$ 17,823.35	\$ 30,395.40	\$ 4,500.94	\$ 4,032.90	\$ 136,588.97
Oct	\$ 1,501,899.09	\$ 17,176.66	\$ 16,386.19	\$ 1,635.64	\$ 297.36	\$ 150.00	\$ 199.69	\$ 50.00	\$ 236.80	\$ 288.40	\$ 50.00	\$ 653.83	\$ 1,539,023.66
Nov	\$ 2,194.58	\$ 589,841.48	\$ 11,904.92	\$ 7,617.22	\$ 16,940.02	\$ 535.38	\$ -	\$ -	\$ 215.27	\$ -		\$ 100.00	\$ 629,348.87
Dec		\$ 6,464.10	\$ 535,036.14	\$ 17,423.12	\$ 8,243.07	\$ 3,855.76	\$ 3,482.22	\$ 37.37	\$ 6,941.73	\$ 11,494.22	\$ 2,118.38	\$ 8,930.42	\$ 604,026.53
Jan		\$ 268.53	\$ 6,269.52	\$ 646,902.89	\$ 13,576.29	\$ 1,505.33	\$ 514.38	\$ 1,897.91	\$ 486.62	\$ -		\$ 150.00	\$ 671,571.47
Feb		\$ 82.47	\$ 602.58	\$ 13,100.88	\$ 812,513.71	\$ 34,928.84	\$ 10,977.86	\$ 10,425.33	\$ 301.81	\$ 266.10	\$ 190.61	\$ -	\$ 883,390.19
Mar		\$ 96.52	\$ 334.87	\$ 566.62	\$ 9,343.55	\$ 824,282.70	\$ 116,554.09	\$ 21,996.87	\$ 509.66	\$ 3,133.52	\$ 1,178.72	\$ 571.26	\$ 978,568.38
Apr	\$ 36.00		\$ 78.00			\$ 1,890.76	\$ 122,914.06	\$ 4,975.08	\$ 1,043.18	\$ 3,875.87	\$ 100.00	\$ 150.00	\$ 135,062.95
May							\$ 1,492.18	\$ 1,157,835.34	\$ 351,503.56	\$ 38,886.10	\$ 620.28	\$ 1,371.51	\$ 1,551,708.97
Jun							\$ 210.09	\$ 24,087.81	\$ 4,088,530.60	\$ 140,440.18	\$ 29,509.27	\$ 6,929.19	\$ 4,289,707.14
Jul								\$ 483.91	\$ 37,307.81	\$ 4,934,492.44	\$ 54,074.18	\$ 10,939.38	\$ 5,037,297.72
Aug									\$ 381.87	\$ 21,199.48	\$ 2,520,443.62	\$ 47,672.25	\$ 2,589,697.22
Sep										\$ 645.01	\$ 15,985.79	\$ 2,140,370.62	\$ 2,157,001.42
Post											\$ 76.19	\$ 17,034.12	\$ 17,110.31
	\$ 1,544,057.58	\$ 622,853.39	\$ 579,371.19	\$ 701,529.12	\$ 865,950.71	\$ 869,315.34	\$ 257,084.41	\$ 1,221,789.62	\$ 4,505,282.26	\$ 5,185,116.72	\$ 2,628,847.98	\$ 2,238,905.48	\$ 21,220,103.80

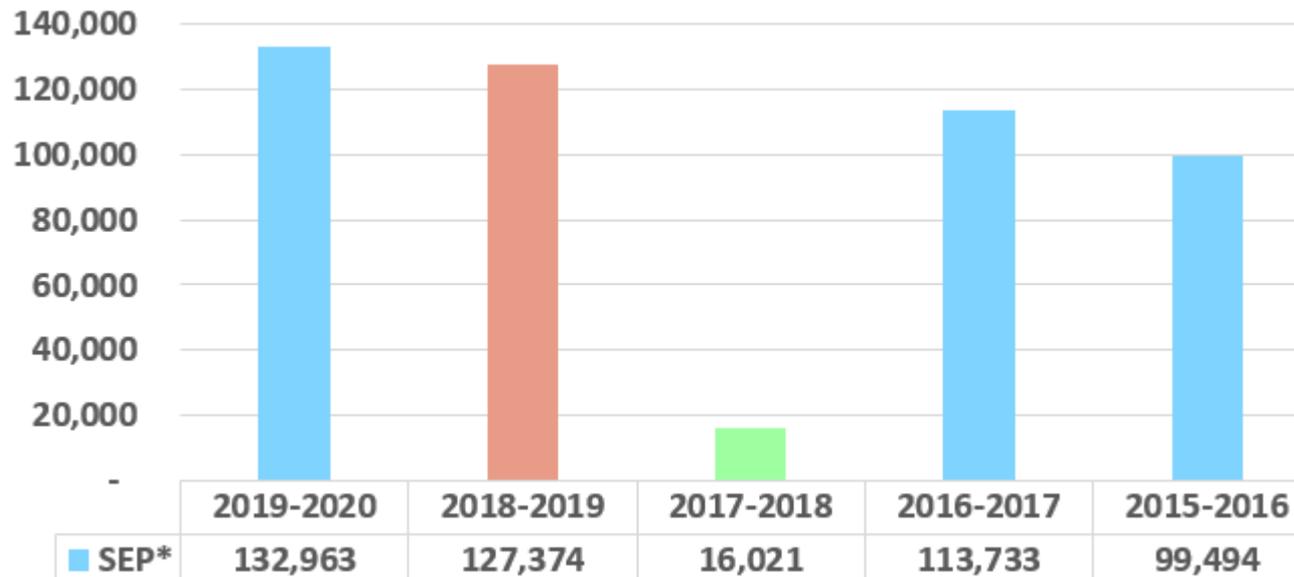
*Note: This report delineates the attribution of collected revenue in a given reporting period.



Cash Collection Analysis:

Panama City

For the month ending
September 30, 2020

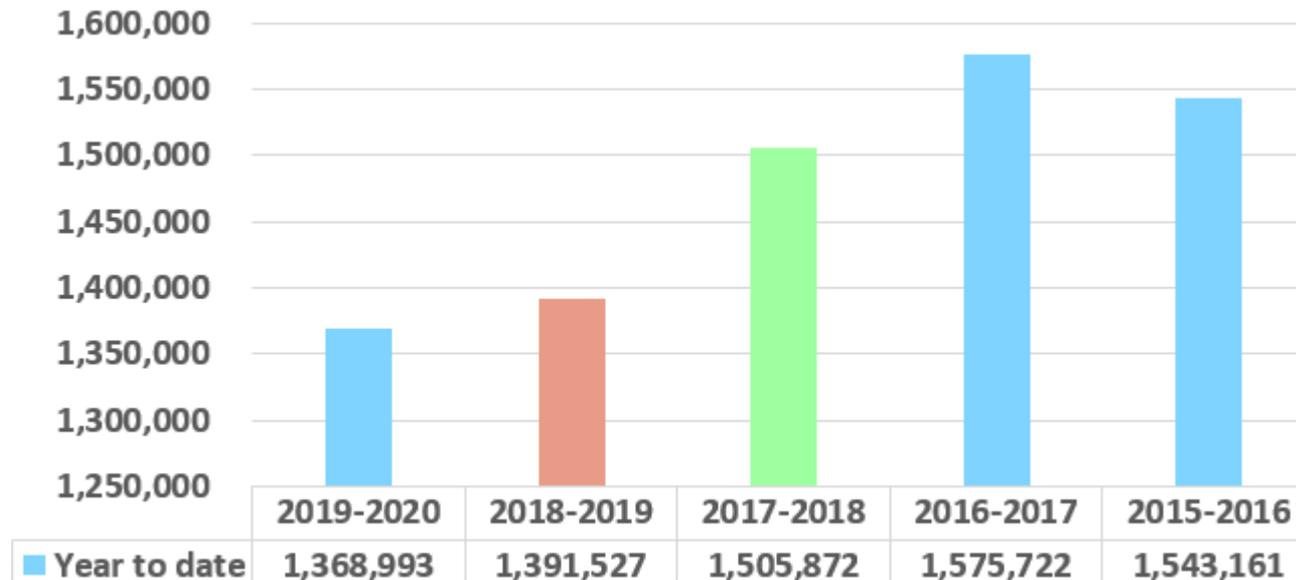


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Cash Collection Analysis:

Panama City

Twelve months ending
September 30, 2020



*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st). As a result, these figures will correspond with the October column in the Cash/Accrual Breakdown.

Accrual Attribution Data

Panama City



Accrual Attribution Data					
	<u>2019/2020 As of 10/31/20</u>	<u>2018/2019 As of 10/31/19</u>	<u>Variance</u>	<u>Variance %</u>	<u>2018/2019 FINAL 10/31/20</u>
Oct	\$ 123,225.69	\$ 53,465.19	\$ 69,760.50	130.48%	\$ 53,465.19
Nov	\$ 95,203.28	\$ 40,942.54	\$ 54,260.74	132.53%	\$ 40,942.54
Dec	\$ 78,999.83	\$ 37,691.14	\$ 41,308.69	109.60%	\$ 40,885.58
Jan	\$ 79,863.76	\$ 50,642.49	\$ 29,221.27	57.70%	\$ 50,642.49
Feb	\$ 85,756.52	\$ 59,891.56	\$ 25,864.96	43.19%	\$ 59,891.56
Mar	\$ 99,014.02	\$ 80,393.83	\$ 18,620.19	23.16%	\$ 80,393.83
Apr	\$ 44,145.17	\$ 112,406.97	\$ (68,261.80)	-60.73%	\$ 111,952.23
May	\$ 125,082.51	\$ 139,913.92	\$ (14,831.41)	-10.60%	\$ 139,045.44
Jun	\$ 203,963.90	\$ 187,808.86	\$ 16,155.04	8.60%	\$ 187,808.86
Jul	\$ 174,031.56	\$ 231,805.34	\$ (57,773.78)	-24.92%	\$ 231,648.37
Aug	\$ 126,554.77	\$ 158,028.14	\$ (31,473.37)	-19.92%	\$ 158,028.14
Sep	\$ 132,515.74	\$ 125,158.45	\$ 7,357.29	5.88%	\$ 125,794.49
Total	\$ 1,368,356.75	\$ 1,278,148.43	\$ 90,208.32	7.06%	\$ 1,280,498.72

Cash / Accrual Breakdown

Panama City FY2020

Attributed period

Collected in

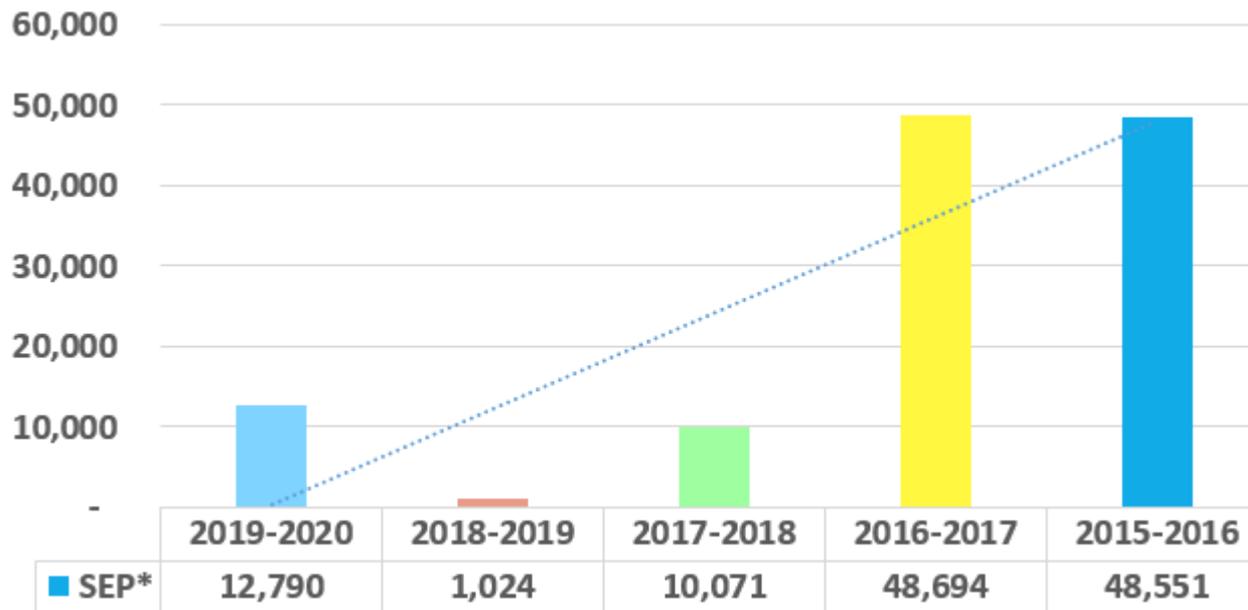
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 636.04	\$ -											\$ 636.04
Oct	\$ 123,225.69	\$ -											\$ 123,225.69
Nov		\$ 91,643.79	\$ 3,550.25	\$ 9.24									\$ 95,203.28
Dec			\$ 78,892.78	\$ 107.05									\$ 78,999.83
Jan				\$ 79,863.76									\$ 79,863.76
Feb					\$ 70,308.95	\$ 1,993.52	\$ 13,454.05						\$ 85,756.52
Mar					\$ 3,687.78	\$ 86,817.71	\$ 8,508.53						\$ 99,014.02
Apr							\$ 44,145.17						\$ 44,145.17
May								\$ 46,263.90	\$ 77,834.54	\$ 984.07			\$ 125,082.51
Jun								\$ 162.58	\$ 202,367.42	\$ 1,433.90			\$ 203,963.90
Jul										\$ 173,951.40	\$ 80.16		\$ 174,031.56
Aug										\$ 315.65	\$ 125,712.23	\$ 526.89	\$ 126,554.77
Sep											\$ 79.22	\$ 132,436.52	\$ 132,515.74
Post													\$ -
	\$ 123,861.73	\$ 91,643.79	\$ 82,443.03	\$ 79,980.05	\$ 73,996.73	\$ 88,811.23	\$ 66,107.75	\$ 46,426.48	\$ 280,201.96	\$ 176,685.02	\$ 125,871.61	\$ 132,963.41	\$ 1,368,992.79

*Note: This report delineates the attribution of collected revenue in a given reporting period.



Cash Collection Analysis: Mexico Beach

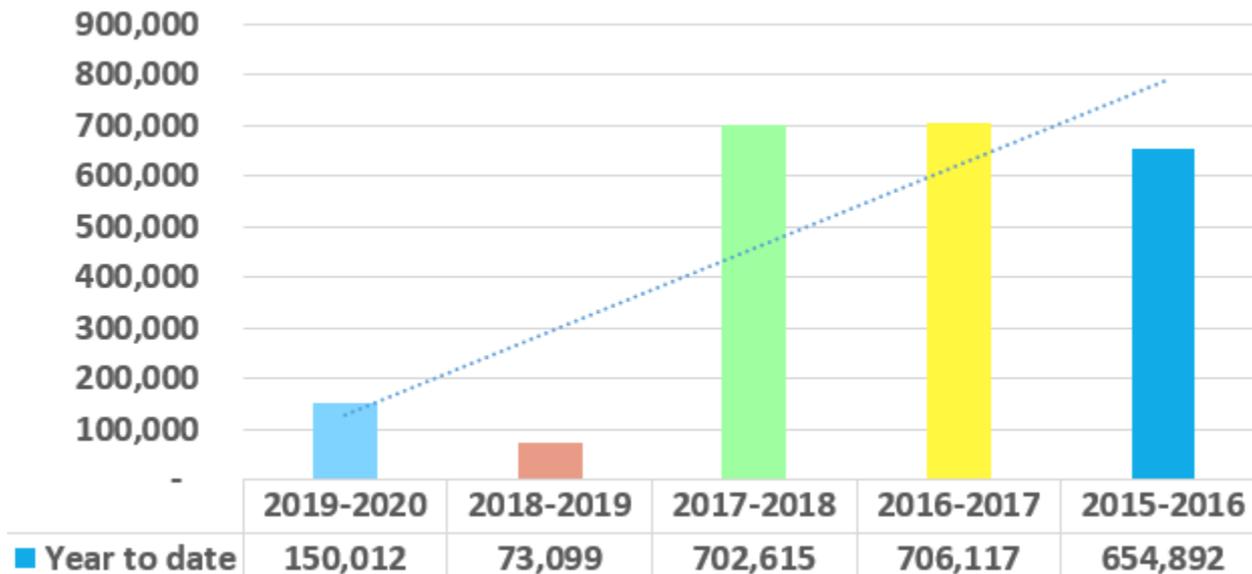
For the month ending
September 30, 2020



*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st). As a result, these figures will correspond with the October column in the Cash/Accrual Breakdown.

Cash Collection Analysis: Mexico Beach

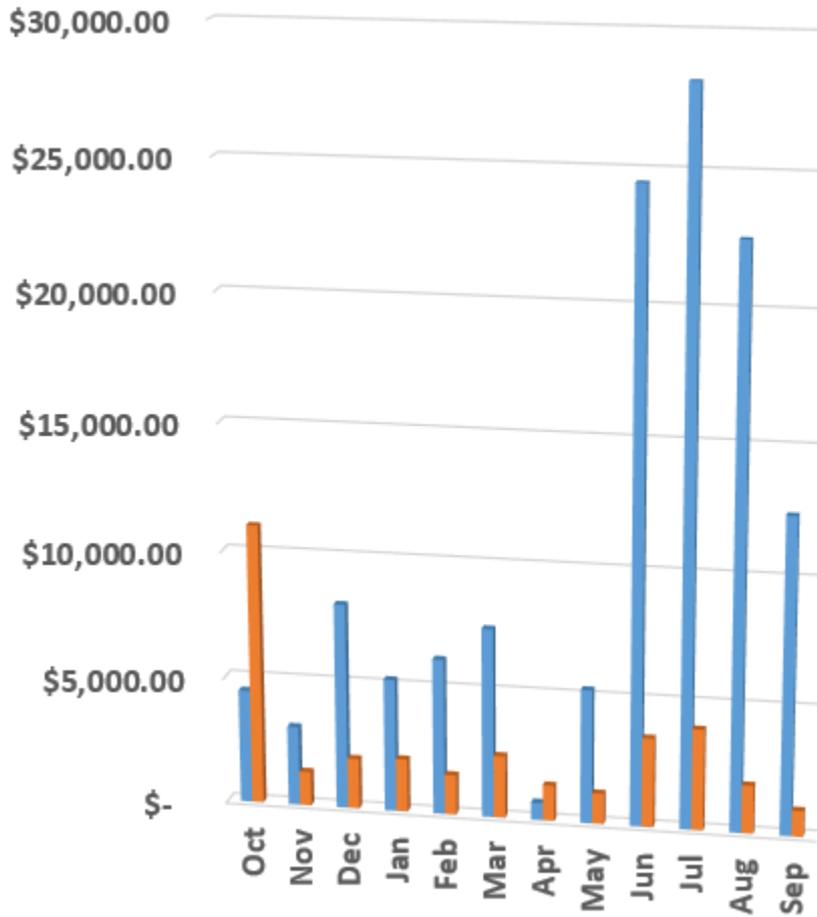
Twelve months ending
September 30, 2020



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Accrual Attribution Data

Mexico Beach



Accrual Attribution Data					
	2019/2020 As of 10/31/20	2018/2019 As of 10/31/19	Variance	Variance %	2018/2019 FINAL 10/31/20
Oct	\$ 4,472.61	\$ 11,031.44	\$ (6,558.83)	-59.46%	\$ 11,031.44
Nov	\$ 3,130.55	\$ 1,344.97	\$ 1,785.58	132.76%	\$ 1,344.97
Dec	\$ 8,107.19	\$ 1,992.06	\$ 6,115.13	306.98%	\$ 2,533.77
Jan	\$ 5,235.55	\$ 2,094.25	\$ 3,141.30	150.00%	\$ 2,094.25
Feb	\$ 6,156.36	\$ 1,576.72	\$ 4,579.64	290.45%	\$ 1,576.72
Mar	\$ 7,462.89	\$ 2,463.93	\$ 4,998.96	202.89%	\$ 2,547.61
Apr	\$ 687.96	\$ 1,403.50	\$ (715.54)	-50.98%	\$ 4,801.88
May	\$ 5,287.46	\$ 1,209.83	\$ 4,077.63	337.04%	\$ 4,872.09
Jun	\$ 24,501.62	\$ 3,523.16	\$ 20,978.46	595.44%	\$ 7,445.65
Jul	\$ 28,193.03	\$ 3,992.15	\$ 24,200.88	606.21%	\$ 8,173.97
Aug	\$ 22,575.93	\$ 1,902.69	\$ 20,673.24	1086.53%	\$ 5,411.24
Sep	\$ 12,426.35	\$ 1,023.94	\$ 11,402.41	1113.58%	\$ 2,948.00
Total	\$ 128,237.50	\$ 33,558.64	\$ 94,678.86	282.13%	\$ 54,781.59

Cash / Accrual Breakdown

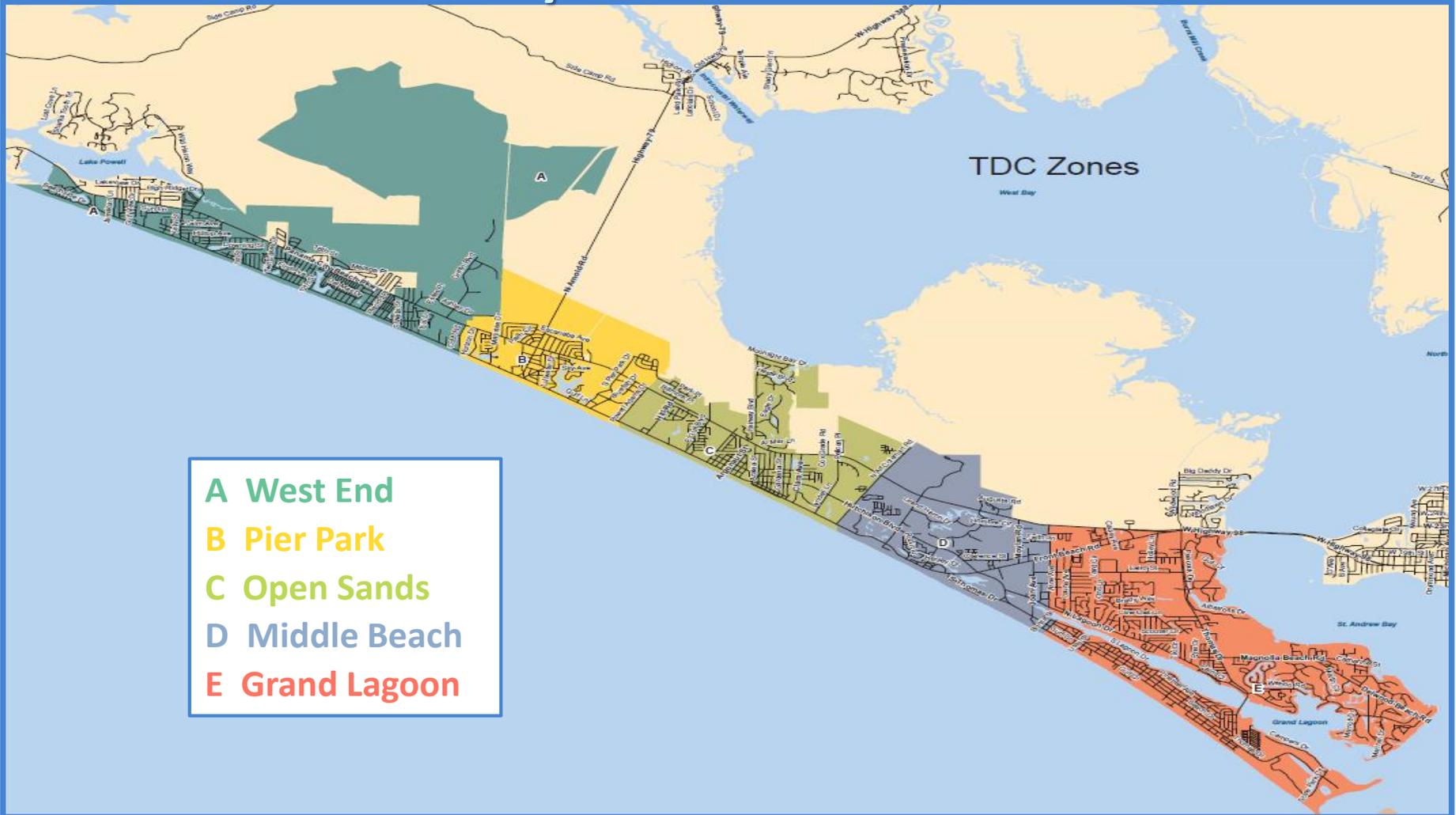
Mexico Beach FY2020

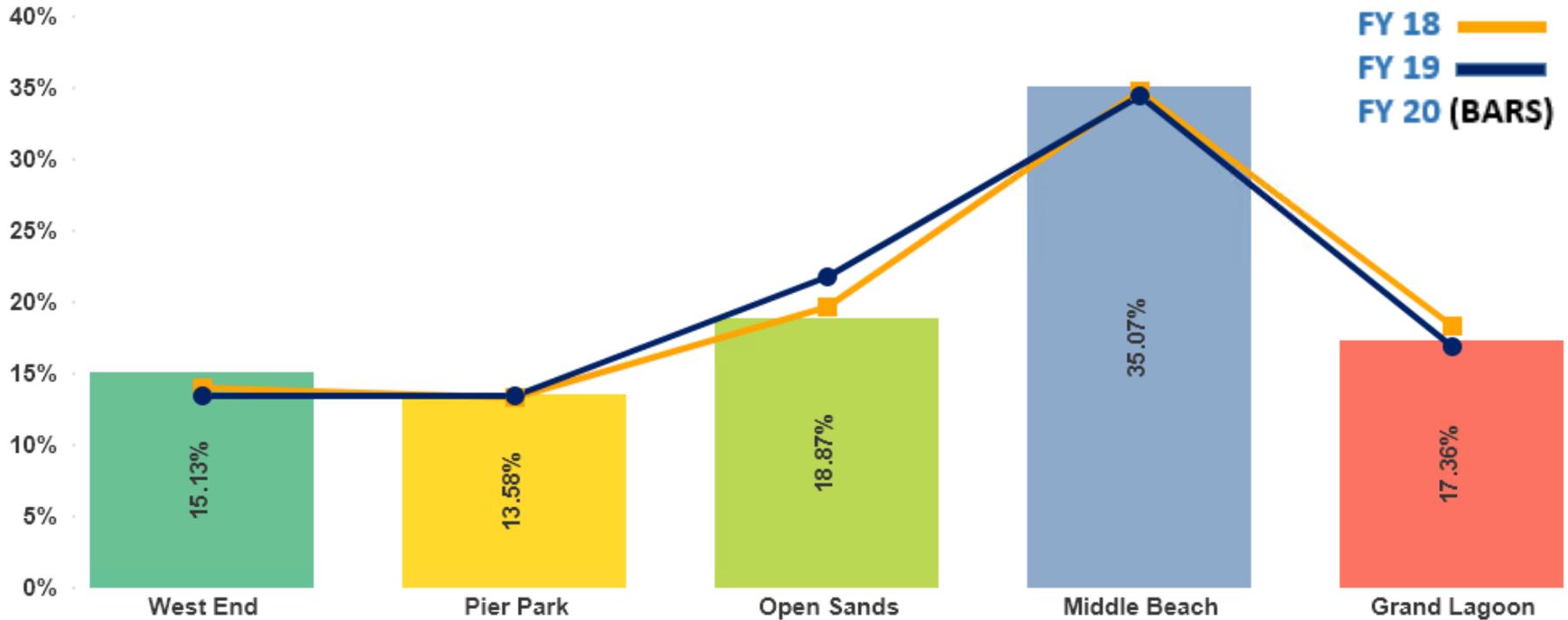
Collected in

Attributed period	Collected in												
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 19,351.87	\$ (678.37)	\$ 606.26				\$ 1,925.00				\$ 487.45		\$ 21,692.21
Oct	\$ 1,780.36	\$ 36.76	\$ 730.49				\$ 1,925.00						\$ 4,472.61
Nov		\$ 880.55	\$ 50.00				\$ 2,200.00						\$ 3,130.55
Dec			\$ 4,310.68	\$ 90.17			\$ 2,475.00	\$ 15.47			\$ 1,215.87		\$ 8,107.19
Jan				\$ 1,171.60		\$ 50.00	\$ 3,300.00	\$ 50.00		\$ 663.95			\$ 5,235.55
Feb				\$ 152.69	\$ 2,579.05	\$ 88.97	\$ 3,250.00	\$ 49.95		\$ 35.70			\$ 6,156.36
Mar						\$ 3,285.11	\$ 3,924.18			\$ 253.60			\$ 7,462.89
Apr							\$ 290.63	\$ 297.33		\$ 50.00		\$ 50.00	\$ 687.96
May							\$ 29.55	\$ 3,963.53	\$ 1,194.38	\$ 50.00		\$ 50.00	\$ 5,287.46
Jun								\$ 309.08	\$ 21,556.13	\$ 2,636.41			\$ 24,501.62
Jul									\$ 53.34	\$ 22,759.97	\$ 5,221.72	\$ 158.00	\$ 28,193.03
Aug										\$ 143.28	\$ 22,321.50	\$ 111.15	\$ 22,575.93
Sep											\$ 88.72	\$ 12,337.63	\$ 12,426.35
Post												\$ 82.76	\$ 82.76
	\$ 21,132.23	\$ 238.94	\$ 5,697.43	\$ 1,414.46	\$ 2,579.05	\$ 3,424.08	\$ 19,319.36	\$ 4,685.36	\$ 22,803.85	\$ 26,592.91	\$ 29,335.26	\$ 12,789.54	\$ 150,012.47

*Note: This report delineates the attribution of collected revenue in a given reporting period.

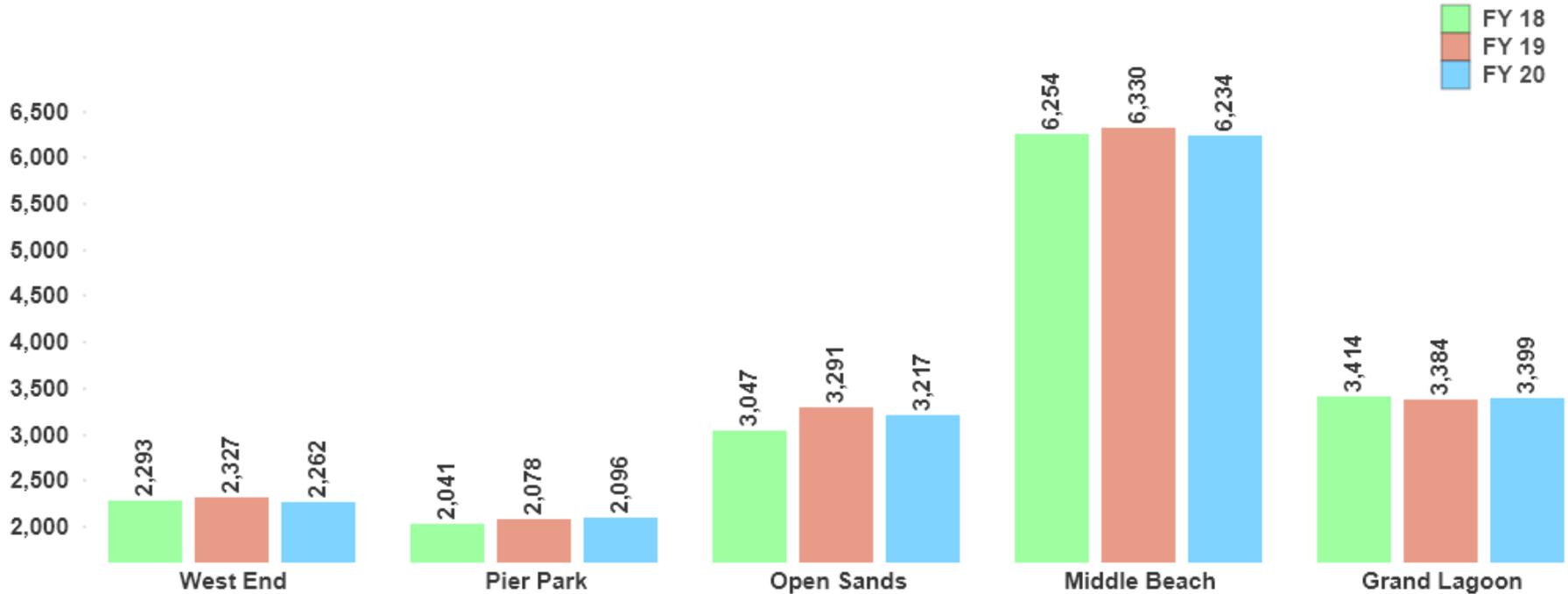
Layout of TDC Zones





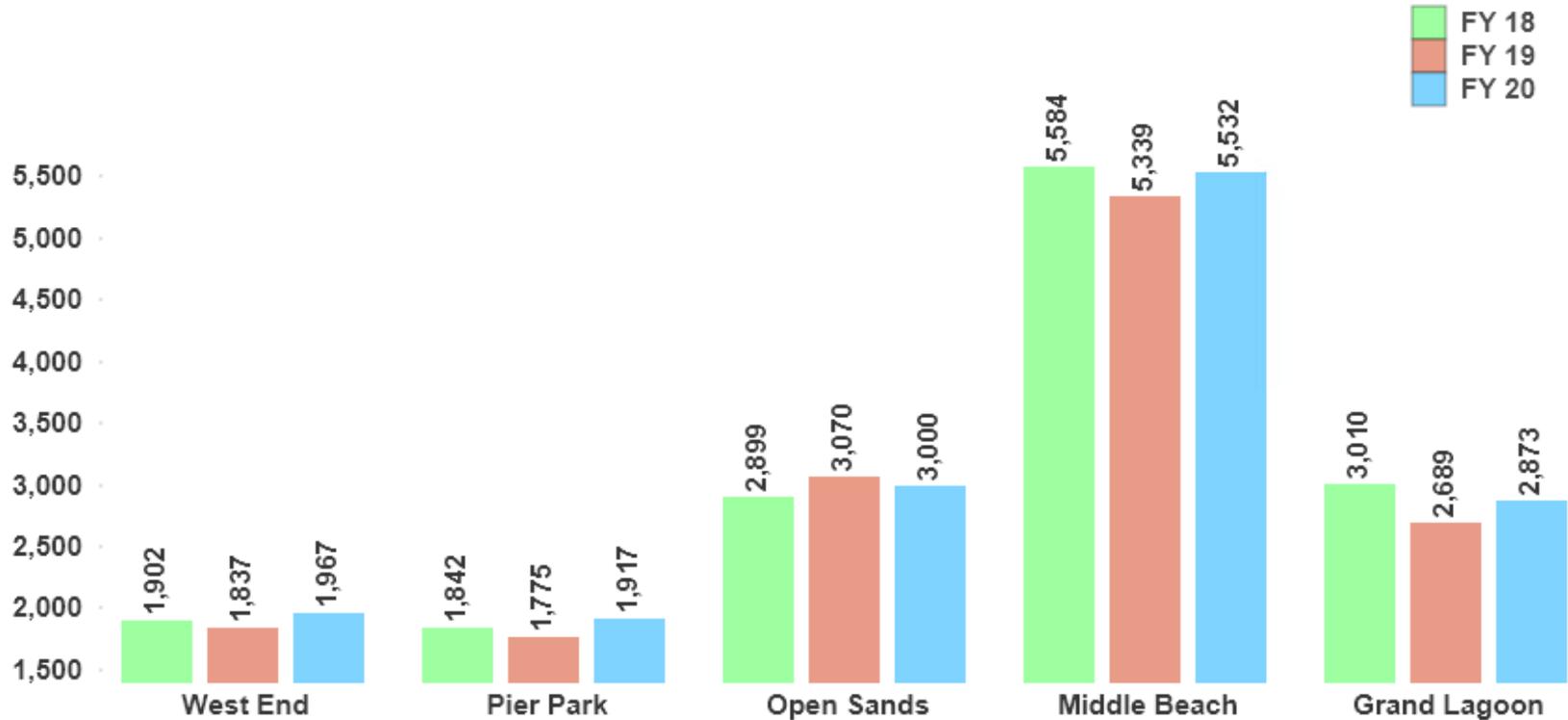
Sep	West End	Pier Park	Open Sands	Middle Beach	Grand Lagoon
FY18	14.01%	13.30%	19.60%	34.79%	18.30%
FY19	13.48%	13.47%	21.75%	34.43%	16.87%
FY20	15.13%	13.58%	18.87%	35.07%	17.36%

Total Unit Count Three Year September Comparison



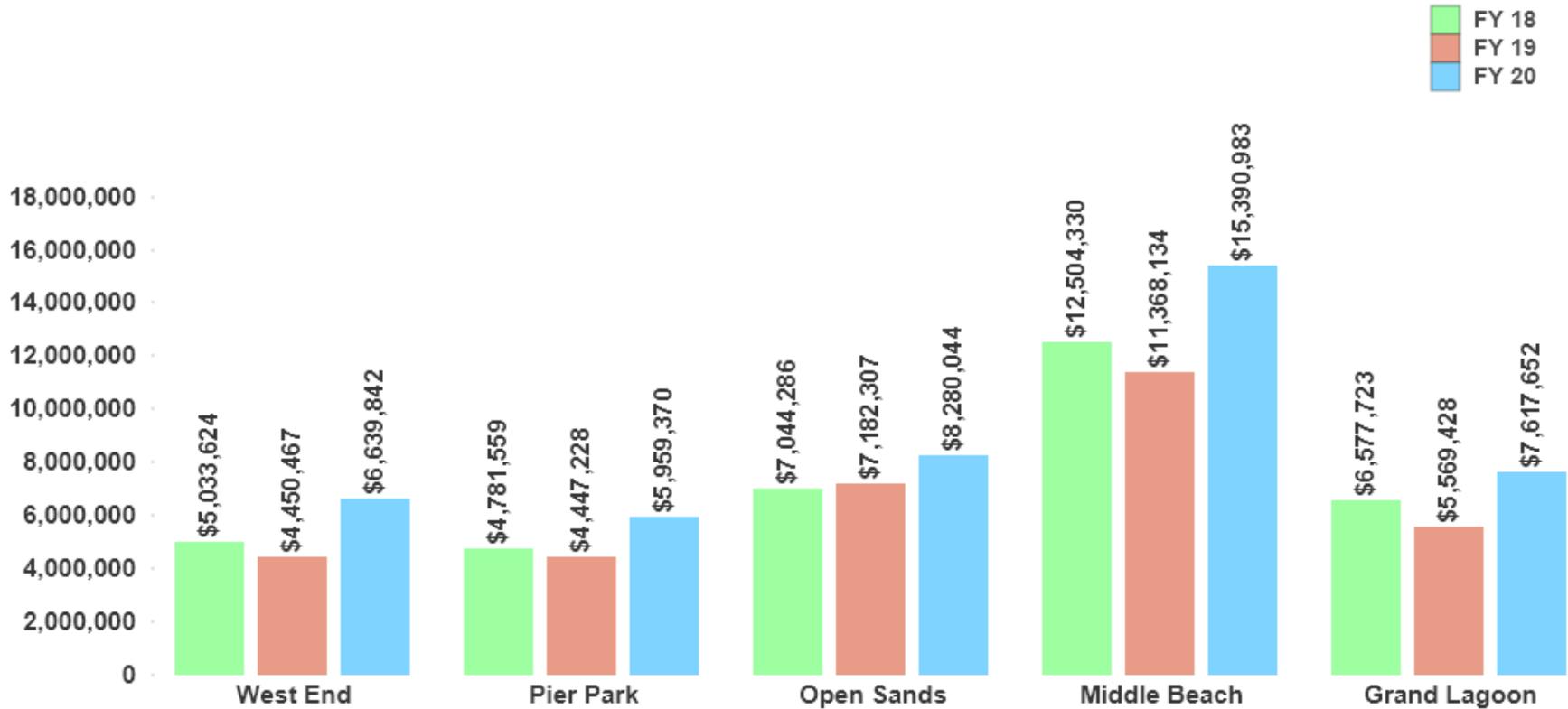
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 18	16,618	16,597	16,858	16,708	16,615	16,890	16,623	16,782	17,038	16,907	16,912	17,049
FY 19	16,891	16,898	17,099	16,881	16,666	17,102	16,966	17,110	17,525	17,430	17,348	17,410
FY 20	17,246	17,225	17,480	17,303	16,878	17,116	17,181	17,404	17,505	17,430	17,265	17,208

Unit Count Reporting Income Three Year September Comparison



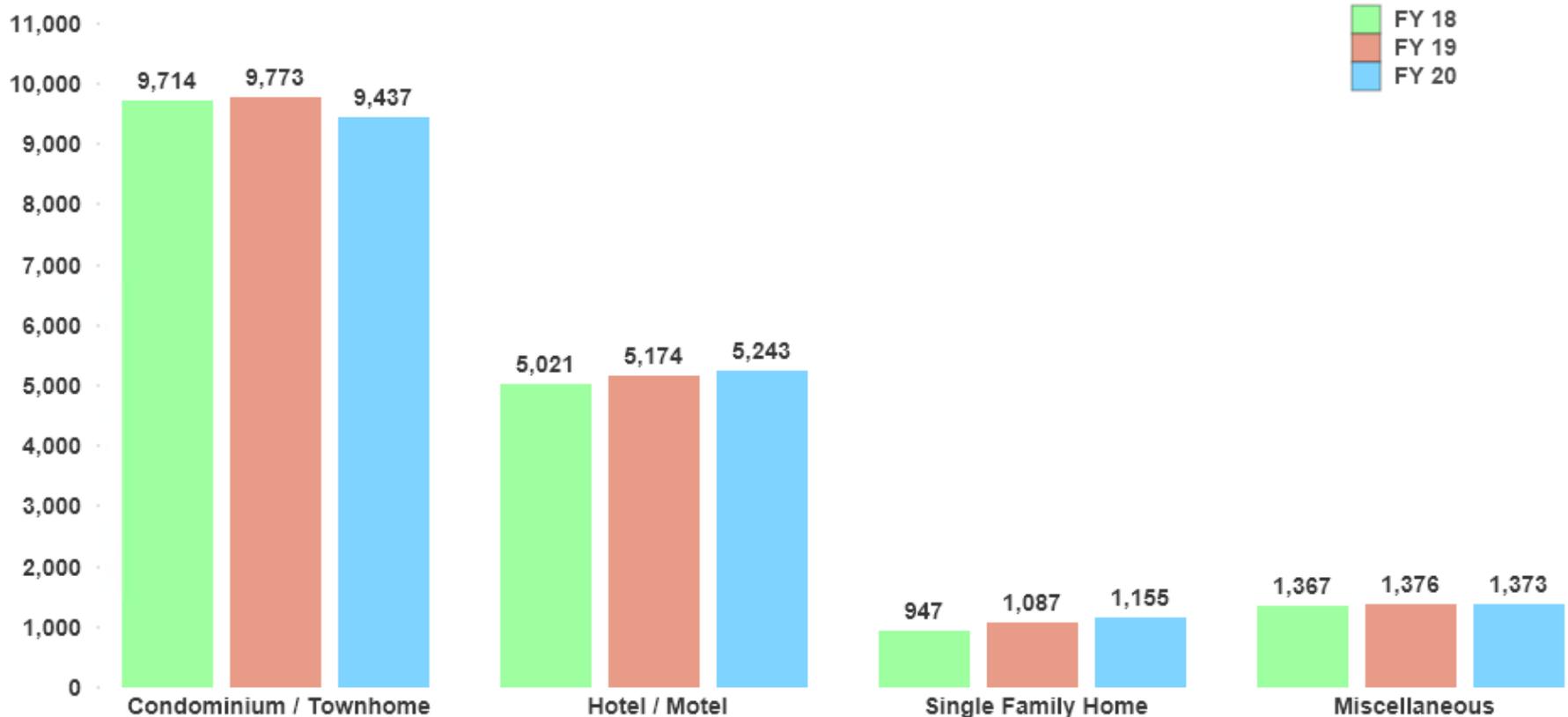
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 18	14,235	11,447	10,868	11,846	13,171	14,980	14,921	15,546	16,316	16,260	15,699	15,237
FY 19	14,084	11,437	11,861	12,528	12,642	14,033	13,894	15,068	15,430	15,575	15,259	14,710
FY 20	14,462	10,949	10,951	11,622	12,413	12,924	5,816	12,956	15,805	15,935	15,242	15,289

Gross Rental Receipts Three Year September Comparison



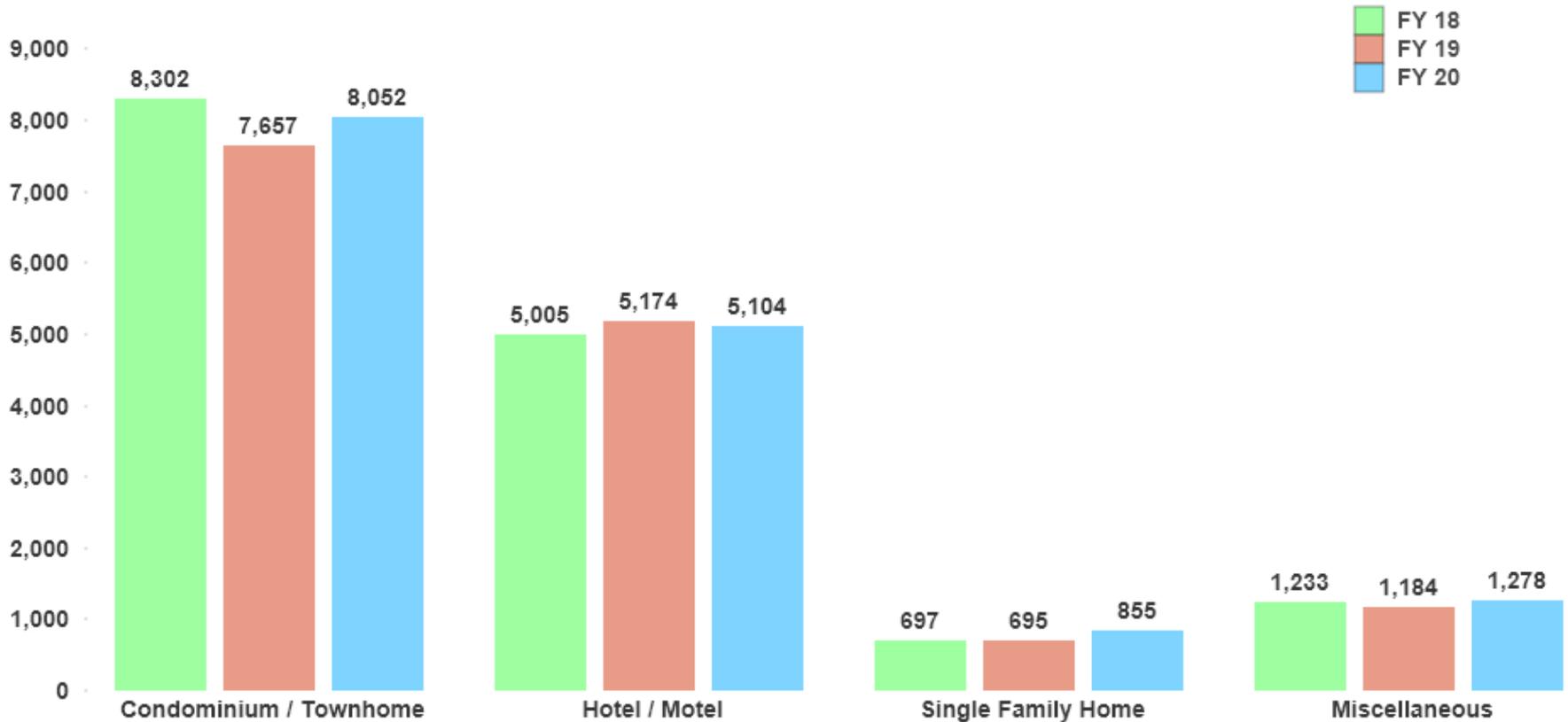
*Rounded to nearest whole dollar per each element

Unit Count by Property Type Three Years - September



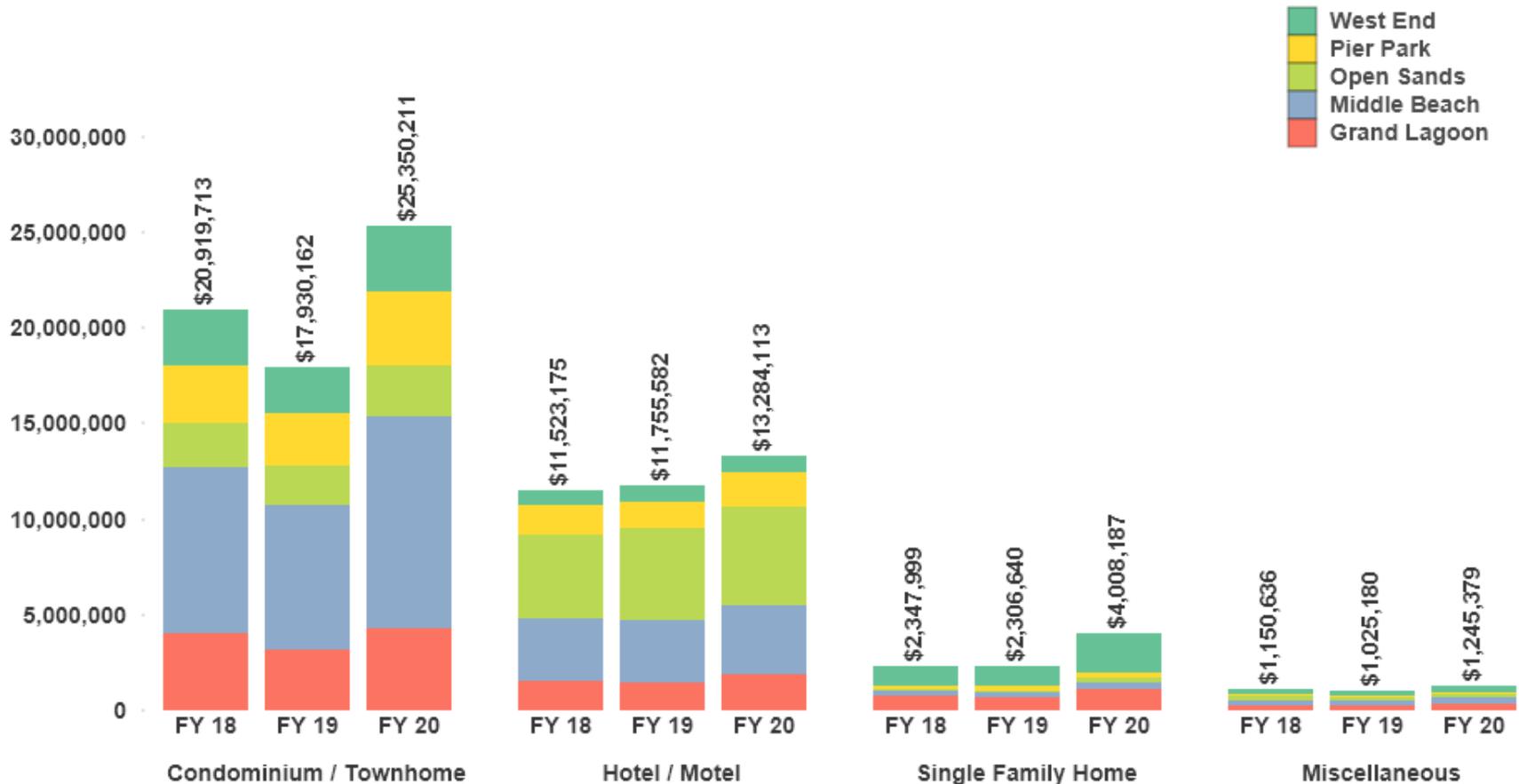
Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

Unit Count Reporting Income by Property Type - Three Year - September



Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

Gross Receipts by Property Type Three Year September Comparison

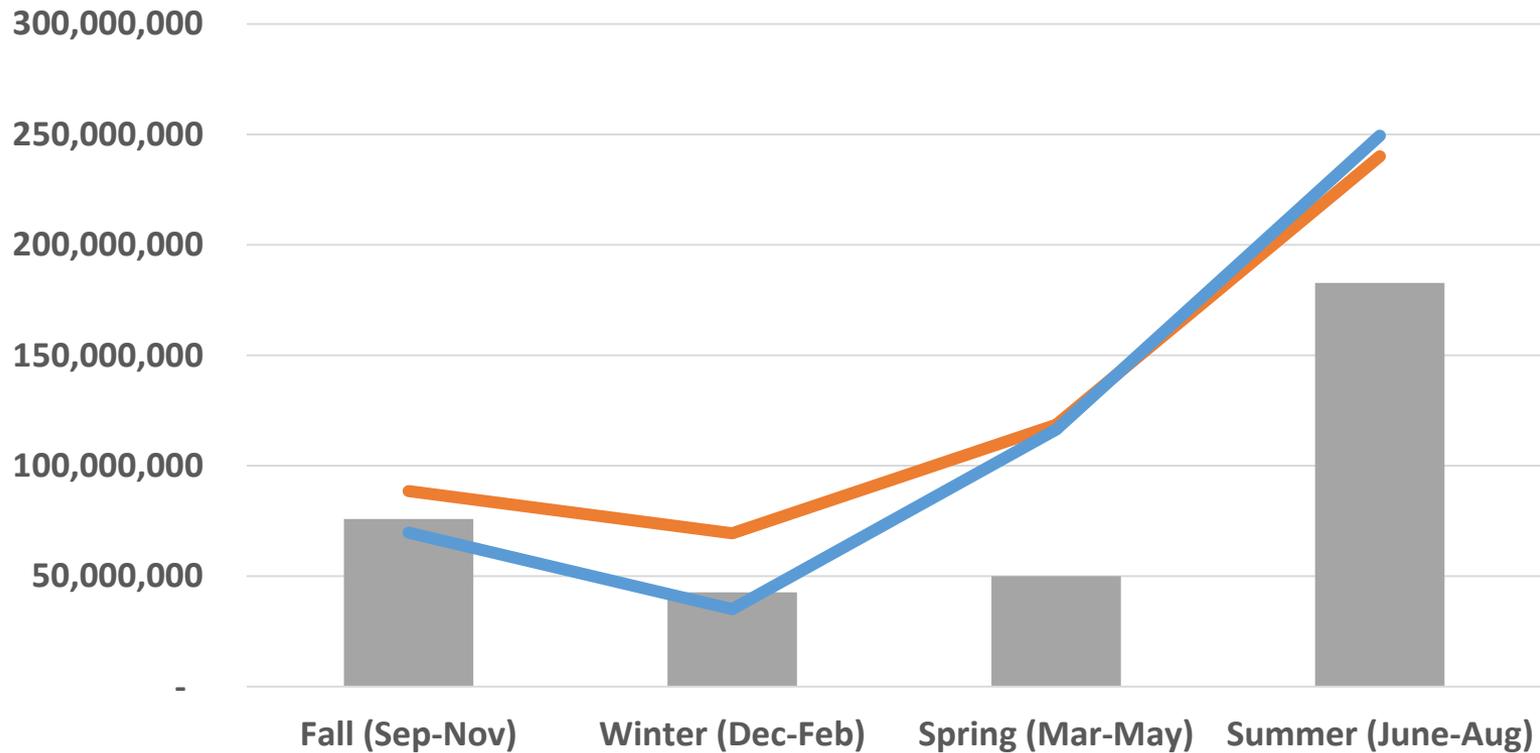


Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

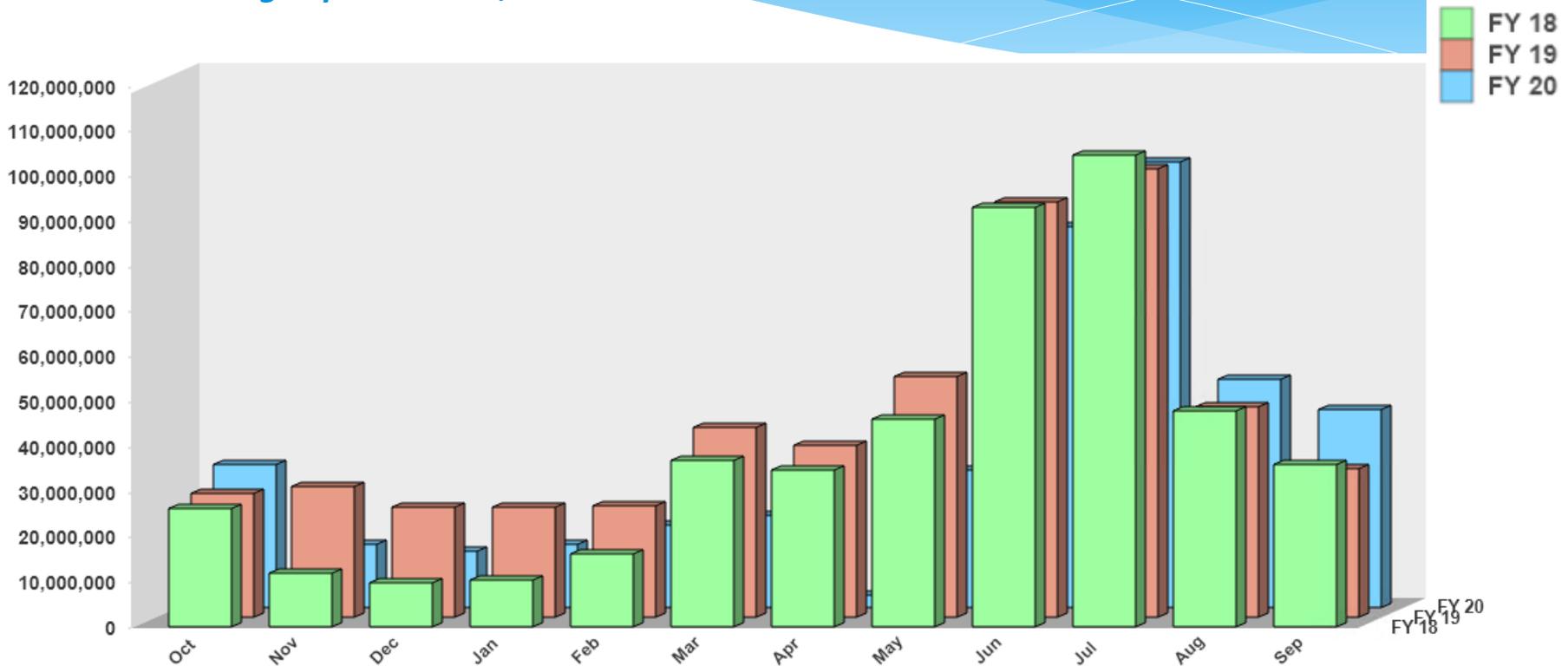
***Rounded to nearest whole dollar per each element**

Seasonal Gross Receipts Three Year Comparison

■ 2019-2020 — 2018-2019 — 2017-2018



Fiscal Year Ending September 30, 2020



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 18	\$26,221,376	\$11,990,127	\$9,767,153	\$10,512,744	\$16,210,829	\$36,857,758	\$34,633,551	\$46,088,959	\$93,083,240	\$104,464,649	\$47,937,383	\$35,941,523
FY 19	\$27,447,472	\$28,846,596	\$24,396,033	\$24,287,575	\$24,825,970	\$42,139,089	\$38,006,810	\$53,366,688	\$92,187,395	\$99,324,865	\$46,753,968	\$33,017,563
FY 20	\$31,796,927	\$13,919,860	\$12,449,242	\$13,991,822	\$18,395,888	\$20,309,214	\$2,825,180	\$30,484,293	\$84,416,259	\$98,948,604	\$50,642,439	\$43,887,890

*Rounded to nearest whole dollar per each element

MONTHLY TDT DATA DETAIL

Tourist Tax Data and Statistics Report for Panama City Beach Area for month ending: September 30, 2020

*

GIS_Zone_Desc	BedRoomGroup	Oct	Nov	Dec	Jan	Feb	Mar	May	Jun	Jul	Aug	Sep
West End	1 Bedroom	279	164	165	188	213	226	252	338	339	321	317
	2 Bedroom	488	228	253	360	411	433	441	623	628	577	575
	3+ Bedrooms	151	79	82	87	110	126	127	186	186	168	170
Pier Park	1 Bedroom	417	249	271	313	316	337	370	486	479	460	451
	2 Bedroom	442	255	252	302	309	348	374	494	506	475	468
	3+ Bedrooms	164	99	113	129	117	127	123	169	172	170	167
Open Sands	1 Bedroom	499	280	287	283	358	357	427	507	520	505	502
	2 Bedroom	314	164	181	218	208	208	239	301	312	291	287
	3+ Bedrooms	141	80	96	100	103	112	112	145	148	140	136
Middle Beach	1 Bedroom	1,322	849	690	765	990	1,060	1,197	1,427	1,437	1,400	1,374
	2 Bedroom	1,304	801	783	888	1,065	1,101	1,070	1,465	1,465	1,367	1,395
	3+ Bedrooms	726	472	425	457	547	586	568	814	821	783	782
Grand Lagoon	1 Bedroom	297	168	147	194	252	259	260	383	377	337	353
	2 Bedroom	729	368	403	542	633	600	469	852	876	804	809
	3+ Bedrooms	221	128	132	163	177	195	158	293	306	274	266

* As to April, 2020 - Per Florida Statute 213.0535, “statistics may not be published if they contain data pertaining to fewer than three taxpayers or if the statistics are prepared for geographic areas below the county level and contain data pertaining to fewer than 10 taxpayer”. As a result, we are reporting all bedroom units as one number. April, 2020 Total Units 585

*

GIS_Zone_Desc	BedRoomGroup	Oct	Nov	Dec	Jan	Feb	Mar	May	Jun	Jul	Aug	Sep
West End	1 Bedroom	\$563,319.27	\$154,250.19	\$169,878.30	\$224,874.79	\$306,757.86	\$309,184.82	\$378,564.29	\$1,659,514.18	\$2,072,206.14	\$1,056,429.16	\$845,798.56
	2 Bedroom	\$1,007,666.83	\$281,221.40	\$382,944.82	\$603,383.91	\$682,599.54	\$728,898.20	\$723,432.60	\$3,627,417.93	\$4,420,997.70	\$2,189,137.33	\$1,837,131.18
	3+ Bedrooms	\$571,248.29	\$116,888.49	\$117,701.28	\$152,822.54	\$243,964.33	\$330,921.89	\$337,419.02	\$1,717,917.74	\$2,126,057.07	\$1,079,054.88	\$793,701.11
Pier Park	1 Bedroom	\$929,113.42	\$292,954.30	\$325,335.01	\$430,630.88	\$564,581.70	\$557,736.65	\$554,540.97	\$2,535,426.83	\$3,112,279.66	\$1,627,453.67	\$1,383,223.49
	2 Bedroom	\$1,110,116.02	\$285,232.87	\$326,111.84	\$540,571.81	\$630,701.24	\$698,644.24	\$686,999.80	\$3,313,275.76	\$4,250,416.39	\$2,097,683.83	\$1,672,920.27
	3+ Bedrooms	\$586,630.99	\$166,941.31	\$189,538.99	\$236,078.43	\$257,416.82	\$303,753.17	\$337,321.61	\$1,527,838.12	\$2,060,789.10	\$1,092,079.77	\$765,358.50
Open Sands	1 Bedroom	\$734,824.44	\$278,479.50	\$273,234.55	\$316,271.14	\$429,560.86	\$463,111.64	\$543,495.46	\$2,131,083.40	\$2,596,006.63	\$1,293,454.16	\$1,154,429.07
	2 Bedroom	\$648,913.84	\$180,062.76	\$214,256.72	\$312,173.38	\$372,165.24	\$343,363.25	\$394,323.72	\$1,798,614.43	\$2,339,379.66	\$956,490.57	\$834,642.86
	3+ Bedrooms	\$543,162.78	\$131,521.97	\$143,708.28	\$210,513.53	\$248,456.89	\$333,665.06	\$393,042.17	\$1,465,645.27	\$1,830,023.42	\$787,271.36	\$708,167.21
Middle Beach	1 Bedroom	\$2,010,178.54	\$879,216.84	\$607,912.00	\$801,154.70	\$1,168,058.72	\$1,327,282.47	\$1,782,575.97	\$6,408,484.54	\$7,684,360.35	\$3,680,826.33	\$3,059,609.78
	2 Bedroom	\$2,618,142.27	\$1,037,340.36	\$865,481.11	\$1,181,485.38	\$1,705,400.79	\$1,884,898.26	\$1,842,703.34	\$8,387,574.59	\$10,664,072.02	\$4,912,653.50	\$4,261,237.53
	3+ Bedrooms	\$2,342,947.37	\$989,287.51	\$942,763.20	\$790,703.24	\$1,061,162.05	\$1,578,035.70	\$1,610,117.03	\$7,293,687.86	\$9,095,340.39	\$4,210,863.29	\$3,726,056.24
Grand Lagoon	1 Bedroom	\$574,449.34	\$165,472.43	\$129,706.15	\$259,423.02	\$347,039.47	\$363,375.85	\$384,675.33	\$1,633,382.79	\$1,978,575.62	\$940,262.79	\$873,893.22
	2 Bedroom	\$1,656,152.86	\$471,197.48	\$507,574.98	\$922,210.17	\$1,127,691.14	\$1,001,210.29	\$786,209.93	\$4,640,259.37	\$6,060,226.73	\$2,692,692.85	\$2,288,196.62
	3+ Bedrooms	\$756,510.62	\$257,029.91	\$312,610.09	\$320,042.92	\$370,038.23	\$496,461.36	\$405,999.82	\$2,372,577.03	\$3,181,257.52	\$1,440,862.99	\$1,145,845.40

* As to April, 2020 - Per Florida Statute 213.0535, "statistics may not be published if they contain data pertaining to fewer than three taxpayers or if the statistics are prepared for geographic areas below the county level and contain data pertaining to fewer than 10 taxpayer". As a result, we are reporting all bedroom units as one number. April 2020 Total Revenue \$613,632.90

Reporting Units and Gross Receipts for Hotel/Motel, Single Family and Miscellaneous property types for month ending September 30, 2020

Hotel/Motel Units:	5,104
Hotel/Motel Gross Receipts:	\$13,284,113

Single Family Units:	855
Single Family Gross Receipts:	\$4,008,187

Miscellaneous Units:	1,278
Miscellaneous Gross Receipts:	\$1,245,379

Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

Schedule of Collection Allocation

Panama City Beach

For the month ending and fiscal year to date September 2020 and 2019

For the month ending September 2020

	Current period	Prior periods	Total
Taxes	2,154,627	69,919	2,224,546
Penalties	2,728	9,842	12,571
Interest	49	1,739	1,788
Total Collections	2,157,405	81,501	2,238,905

For the month ending September 2019

	Current period	Prior periods	Total
Taxes	1,329,840	290,794	1,620,634
Penalties	(14,782)	30,745	15,963
Interest	(1,082)	1,562	480
Total Collections	1,313,976	323,101	1,637,077

Fiscal year to date through September 2020

	Current period	Prior periods	Total
Taxes	19,986,746	1,073,646	21,060,392
Penalties	46,666	88,151	134,817
Interest	559	24,335	24,895
Total Collections	20,033,971	1,186,132	21,220,104

Fiscal year to date through September 2019

	Current period	Prior periods	Total
Taxes	24,074,887	3,272,070	27,346,958
Penalties	63,875	157,502	221,377
Interest	409	11,943	12,352
Total Collections	24,139,172	3,441,515	27,580,687



Supporting Data and Service Contributors

Dan Sowell, CFA
Bay County Property Appraiser

BILL KINSAUL
CLERK OF COURT
& COMPTROLLER
BAY COUNTY



Bay County
Geographic Information Systems



QlikView

GeoQlik

