

# MONTHLY TDT ANALYSIS

## Statistical and Graphical Reports for month and year ending September 30, 2021



**Bay County**  
**Tourist Development Council**

# Clerk of Court & Comptroller

## Report for Month Ending

### September 30, 2021

October 29, 2021

Tourist Development Council  
Bay County, Florida

Council Members:



Attached please find statistical and graphical reports for the twelve months ending September 30th, 2021. Reports included herein include the following:

1. The "Cash Collection Analysis" report reflects actual dollars collected for the period and may include monies for past due taxes from previous reporting periods. This is typically the result of enforcement actions and/or payments against delinquent accounts.
2. The "Cash/Accrual Breakdown" represents the attribution of collected revenue. As collection is an ongoing process, numbers will change as earnings are applied to the period in which they were earned.
3. Statistical and graphic data are presented in accordance with guidelines established by Florida Statute and are based on Gross Rental Receipts reported.
4. Per request of Management of TDC, a Fiscal Year 2021 to Fiscal Year 2018 & 2020\* Revenue Comparison in response to the economic anomalies due to Hurricane Michael and COVID-19 for Panama City Beach.

Please be advised that there are inherent limitations to these reports that include but are not limited to:

1. All information is unaudited.
2. Statistical and graphic reports are only for Panama City Beach as Mexico Beach and Panama City have limited property counts.
3. "Gross Receipts" represent only one element in the calculation of the taxes owed.
4. Third party data obtained to provide enhanced statistical data, such as bedroom count, is outside these regulations.
5. All statistics are based upon tax returns that have been submitted and paid, even when there is no income to report. Statistics are subject to change due to subsequent collections and future enforcement action.
6. Unit counts for hotels, motels, and miscellaneous properties are obtained from representatives of those properties.
7. Miscellaneous properties include campgrounds, apartments, duplex / multifamily and timeshare properties.

If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

Sincerely,

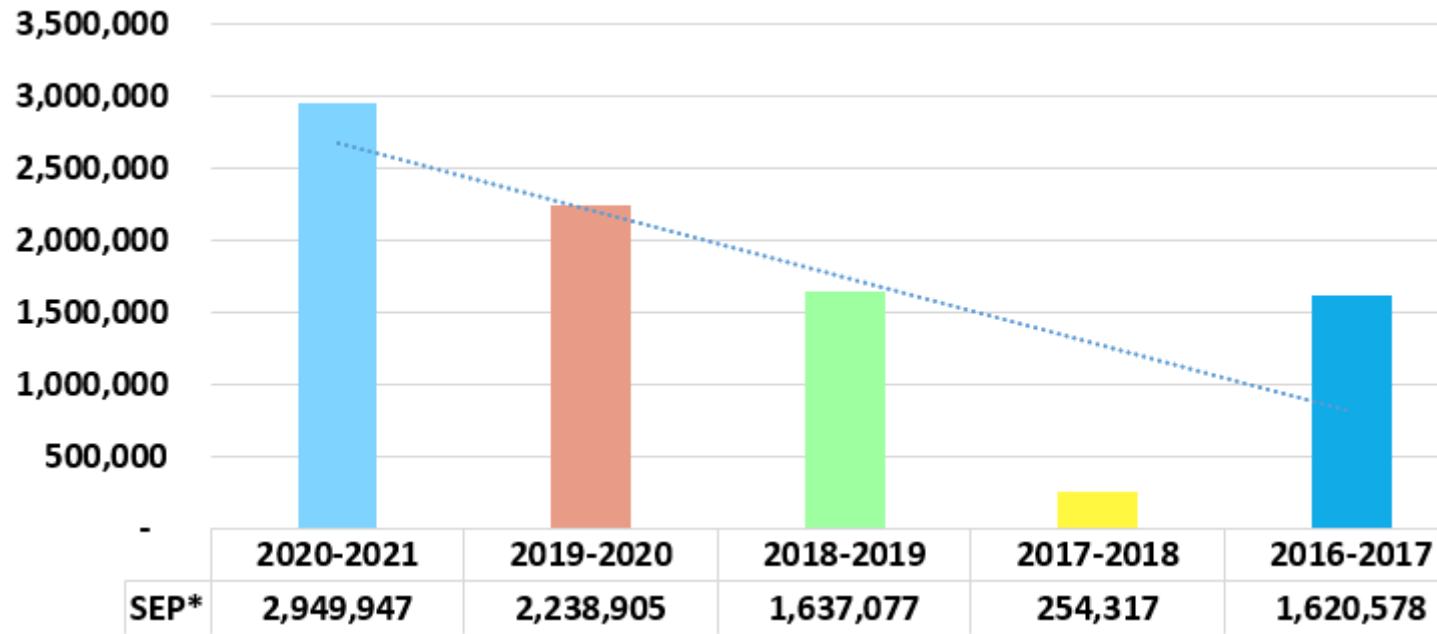


Bill Kinsaul

Clerk of Court and Comptroller

# Cash Collection Analysis: Panama City Beach

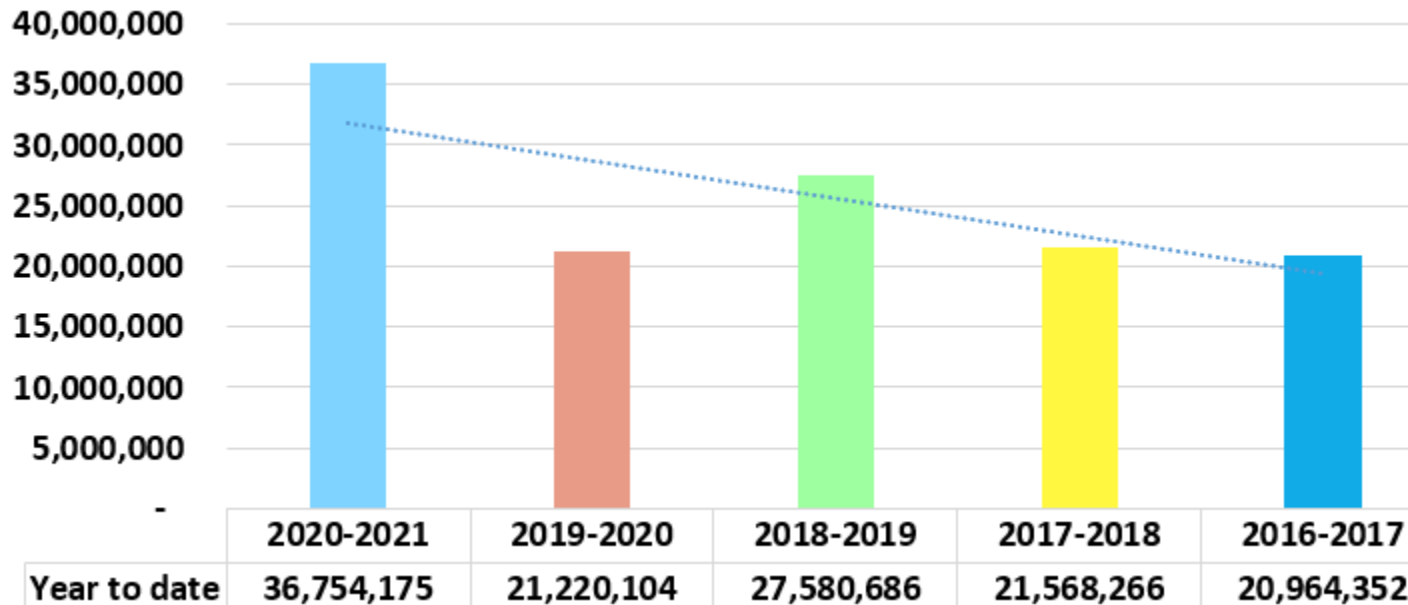
For the month ending  
September 30, 2021



\*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

# Cash Collection Analysis: Panama City Beach

For twelve months ending  
September 30, 2021



\*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

# Tourist Development Council : Management Report

## Revenue Comparison: Fiscal Year 2021 to Fiscal Year 2018 & 2020\*

### Economic Anomalies Due to Hurricane Michael(2019) and COVID-19(2020)

## Management Report

## Panama City Beach

Attributed period	FY 2018/2020* Total - as								FY 2018/2020*			
	FY 2021 Total(4)		originally reported (2)		+/-		Total - Final (3)		+/-			
	Pre	\$ 249,687.25										
	Oct	\$ 2,020,129.33	\$ 1,537,798.82	*	31.36%	\$ 1,539,023.66	*	31.26%				
	Nov	\$ 778,885.44	\$ 611,587.45	*	27.35%	\$ 627,154.29	*	24.19%				
	Dec	\$ 628,082.41	\$ 558,685.80	*	12.42%	\$ 603,072.50	*	4.15%				
	Jan	\$ 661,423.06	\$ 653,678.50	*	1.18%	\$ 665,151.67	*	-0.56%				
	Feb	\$ 764,966.87	\$ 826,300.00	*	-7.42%	\$ 882,970.22	*	-13.36%				
	Mar	\$ 2,554,949.79	\$ 1,763,545.16		44.88%	\$ 1,785,877.04		43.06%				
	Apr	\$ 3,293,879.96	\$ 1,669,725.32		97.27%	\$ 1,704,458.34		93.25%				
	May	\$ 4,219,095.69	\$ 2,201,442.25		91.65%	\$ 2,250,437.62		87.48%				
	Jun	\$ 6,660,092.85	\$ 4,217,677.33		57.91%	\$ 4,464,209.57		49.19%				
	Jul	\$ 8,040,558.39	\$ 5,068,654.19		58.63%	\$ 5,082,310.80		58.21%				
	Aug	\$ 4,096,169.83	\$ 2,367,213.21		73.04%	\$ 2,375,685.15		72.42%				
	Sep	\$ 2,744,050.93	\$ 1,746,545.61		57.11%	\$ 1,771,480.33		54.90%				
	Post	\$ 42,202.77										
TOTAL	\$ 36,754,174.57	\$ 23,222,853.64		57.01%	\$ 23,751,831.19		53.51%					

Attributed period

**NOTE:** This report was created, at the request of the Tourist Development Council, to factor out the economic anomalies related to Hurricane Michael (2019) and COVID-19(2020). This report benchmarks Fiscal Year 2021 off of Fiscal Year 2020 for the months of October through February; then benchmarks Fiscal Year 2021 off of Fiscal Year 2018 for the months of March through September.

**NOTE(2):** "FY 2018 Total - as originally reported" column is reporting data as originally reported from the corresponding month in FY 2018 or FY2020\*

**NOTE(3):** "FY 2018 Total - Final" column captures all of the funds for the corresponding month in FY 2018 or FY2020\*, regardless of when the funds were collected

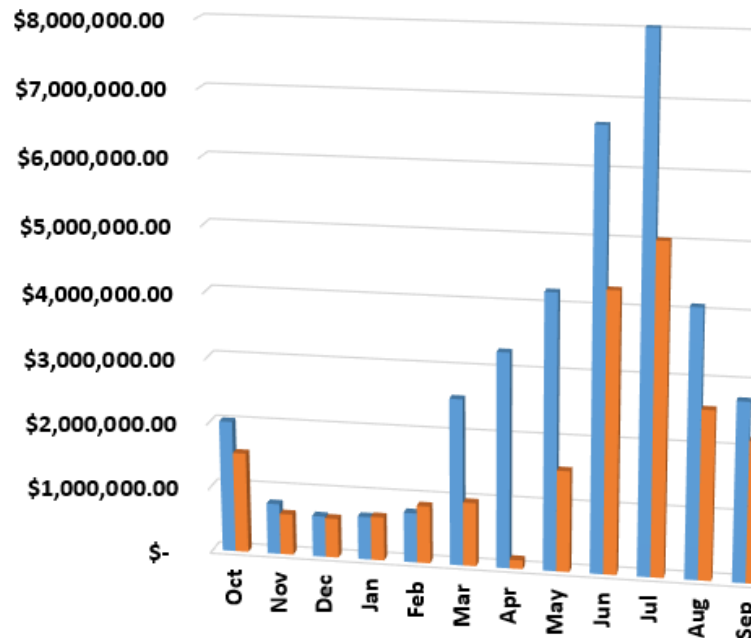
**NOTE(4):** The full dataset in reference to how the FY2021 figures were reached can be found on page 7 of this report

# Accrual Attribution Data

# Panama City Beach

Accrual Attribution Data					
	2020/2021 As of	2019/2020 As of	Variance	Variance %	2019/2020
	10/31/21	10/31/20			FINAL 10/31/21
Oct	\$ 2,020,129.33	\$ 1,539,023.66	\$ 481,105.67	31.26%	\$ 1,539,023.66
Nov	\$ 778,885.44	\$ 629,348.87	\$ 149,536.57	23.76%	\$ 627,154.29
Dec	\$ 628,082.41	\$ 604,026.53	\$ 24,055.88	3.98%	\$ 603,072.50
Jan	\$ 661,423.06	\$ 671,571.47	\$ (10,148.41)	-1.51%	\$ 665,151.67
Feb	\$ 764,966.87	\$ 883,390.19	\$ (118,423.32)	-13.41%	\$ 870,024.47
Mar	\$ 2,554,949.79	\$ 978,568.38	\$ 1,576,381.41	161.09%	\$ 968,928.58
Apr	\$ 3,293,879.96	\$ 135,062.95	\$ 3,158,817.01	2338.77%	\$ 133,339.31
May	\$ 4,219,095.69	\$ 1,551,708.97	\$ 2,667,386.72	171.90%	\$ 1,552,482.90
Jun	\$ 6,660,092.85	\$ 4,289,707.14	\$ 2,370,385.71	55.26%	\$ 4,276,083.27
Jul	\$ 8,040,558.39	\$ 5,037,297.72	\$ 3,003,260.67	59.62%	\$ 5,039,205.11
Aug	\$ 4,096,169.83	\$ 2,589,697.22	\$ 1,506,472.61	58.17%	\$ 2,598,123.75
Sep	\$ 2,744,050.93	\$ 2,157,001.42	\$ 587,049.51	27.22%	\$ 2,196,262.97
	\$ 36,462,284.55	\$ 21,066,404.52	\$ 15,395,880.03	73.08%	\$ 21,068,852.48

■ 2020/2021 As of 10/31/21 ■ 2019/2020 As of 10/31/20



# Cash / Accrual Breakdown

# Panama City Beach FY2021

Attributed period

Collected in													
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 64,138.25	\$ 34,147.37	\$ 35,782.48	\$ 27,732.06	\$ 15,868.90	\$ 21,680.60	\$ 12,970.55	\$ 567.32	\$ 18,855.01	\$ 7,346.48	\$ 1,019.11	\$ 9,579.12	\$ 249,687.25
Oct	\$ 1,955,791.42	\$ 39,323.07	\$ 20,523.93	\$ 1,848.78	\$ 1,724.66	\$ 142.79	\$ -	\$ 50.00	\$ 391.32	\$ 50.00	\$ -	\$ 283.36	\$ 2,020,129.33
Nov	\$ 5,736.84	\$ 748,499.18	\$ 17,942.64	\$ 2,447.02	\$ 3,472.75	\$ 128.56	\$ 400.80	\$ 50.00	\$ 107.65	\$ 50.00	\$ -	\$ 50.00	\$ 778,885.44
Dec	\$ 338.92	\$ 12,699.78	\$ 554,178.75	\$ 14,128.26	\$ 18,631.63	\$ 9,773.86	\$ 4,808.86	\$ 2,082.21	\$ 3,770.44	\$ 2,926.68	\$ 591.51	\$ 4,151.51	\$ 628,082.41
Jan		\$ 107.53	\$ 3,765.70	\$ 627,878.78	\$ 18,241.58	\$ 8,055.78	\$ 643.16	\$ 324.73	\$ 2,219.66	\$ 100.00	\$ -	\$ 86.14	\$ 661,423.06
Feb			\$ 384.84	\$ 8,017.53	\$ 731,325.06	\$ 20,698.71	\$ 964.47	\$ 526.69	\$ 2,407.02	\$ 102.50	\$ 490.05	\$ 50.00	\$ 764,966.87
Mar				\$ 267.39	\$ 16,770.22	\$ 2,414,912.60	\$ 73,466.72	\$ 37,958.15	\$ 7,163.89	\$ 3,220.90	\$ 182.34	\$ 1,007.58	\$ 2,554,949.79
Apr					\$ 893.72	\$ 25,188.21	\$ 3,129,120.06	\$ 111,364.01	\$ 18,343.34	\$ 7,039.43	\$ 1,153.29	\$ 777.90	\$ 3,293,879.96
May						\$ 676.39	\$ 20,081.87	\$ 4,091,539.90	\$ 83,569.65	\$ 14,189.98	\$ 6,636.33	\$ 2,401.57	\$ 4,219,095.69
Jun						\$ 526.64	\$ 3,179.66	\$ 61,731.25	\$ 6,521,303.35	\$ 56,955.40	\$ 12,648.17	\$ 3,748.38	\$ 6,660,092.85
Jul								\$ 3,055.05	\$ 53,799.48	\$ 7,750,293.85	\$ 173,675.15	\$ 59,734.86	\$ 8,040,558.39
Aug								\$ 121.87	\$ 1,997.64	\$ 37,311.91	\$ 3,941,401.49	\$ 115,336.92	\$ 4,096,169.83
Sep								\$ 97.50		\$ 925.58	\$ 32,374.79	\$ 2,710,653.06	\$ 2,744,050.93
Post											\$ 116.37	\$ 42,086.40	\$ 42,202.77
	\$ 2,026,005.43	\$ 834,776.93	\$ 632,578.34	\$ 682,319.82	\$ 806,928.52	\$ 2,501,784.14	\$ 3,245,636.15	\$ 4,309,468.68	\$ 6,713,928.45	\$ 7,880,512.71	\$ 4,170,288.60	\$ 2,949,946.80	\$ 36,754,174.57

\*Note: This report delineates the attribution of collected revenue in a given reporting period.



# Schedule of Collection Allocation

## Panama City Beach

### For the month ending September 2021

	Current period	Prior periods	Total
Taxes	2,747,717	169,999	2,917,716
Penalties	5,008	24,558	29,567
Interest	14	2,650	2,664
<b>Total Collections</b>	<b>2,752,739</b>	<b>197,207</b>	<b>2,949,947</b>

### Fiscal year to date through September 2021

	Current period	Prior periods	Total
Taxes	35,429,124	1,051,105	36,480,229
Penalties	79,697	165,130	244,828
Interest	329	28,789	29,118
<b>Total Collections</b>	<b>35,509,151</b>	<b>1,245,024</b>	<b>36,754,175</b>

### For the month ending September 2020

	Current period	Prior periods	Total
Taxes	2,154,627	69,919	2,224,546
Penalties	2,728	9,842	12,571
Interest	49	1,739	1,788
<b>Total Collections</b>	<b>2,157,405</b>	<b>81,501</b>	<b>2,238,905</b>

### Fiscal year to date through September 2020

	Current period	Prior periods	Total
Taxes	19,987,166	1,073,226	21,060,392
Penalties	46,916	87,901	134,817
Interest	568	24,327	24,895
<b>Total Collections</b>	<b>20,034,650</b>	<b>1,185,454</b>	<b>21,220,104</b>

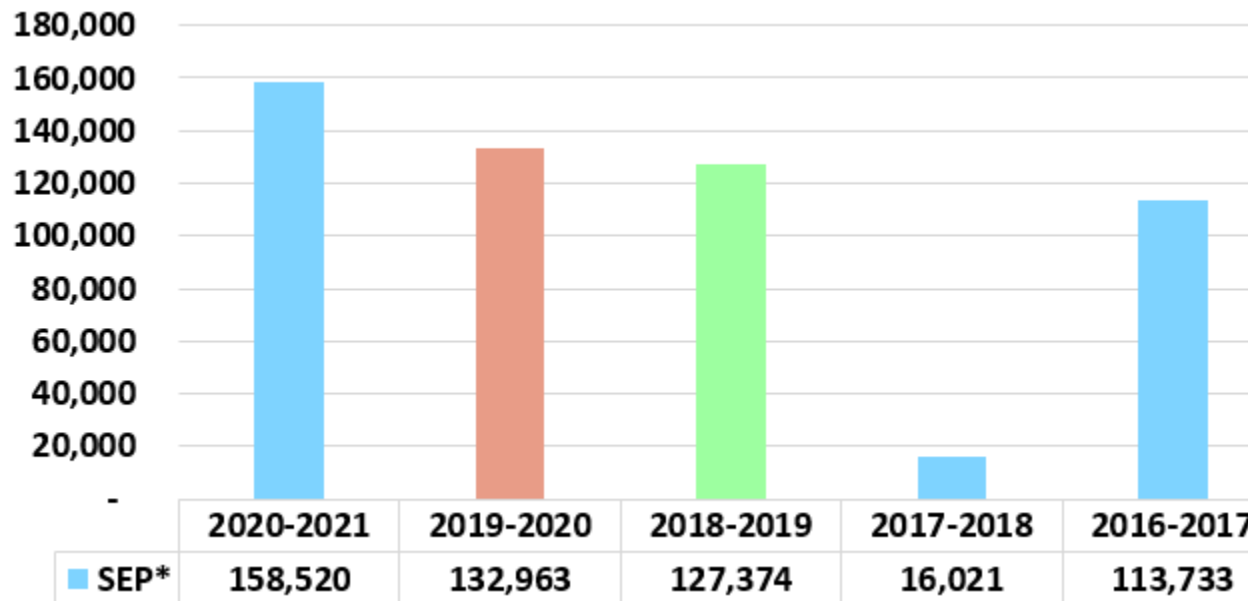




# Cash Collection Analysis:

# Panama City

For the month ending  
September 30, 2021

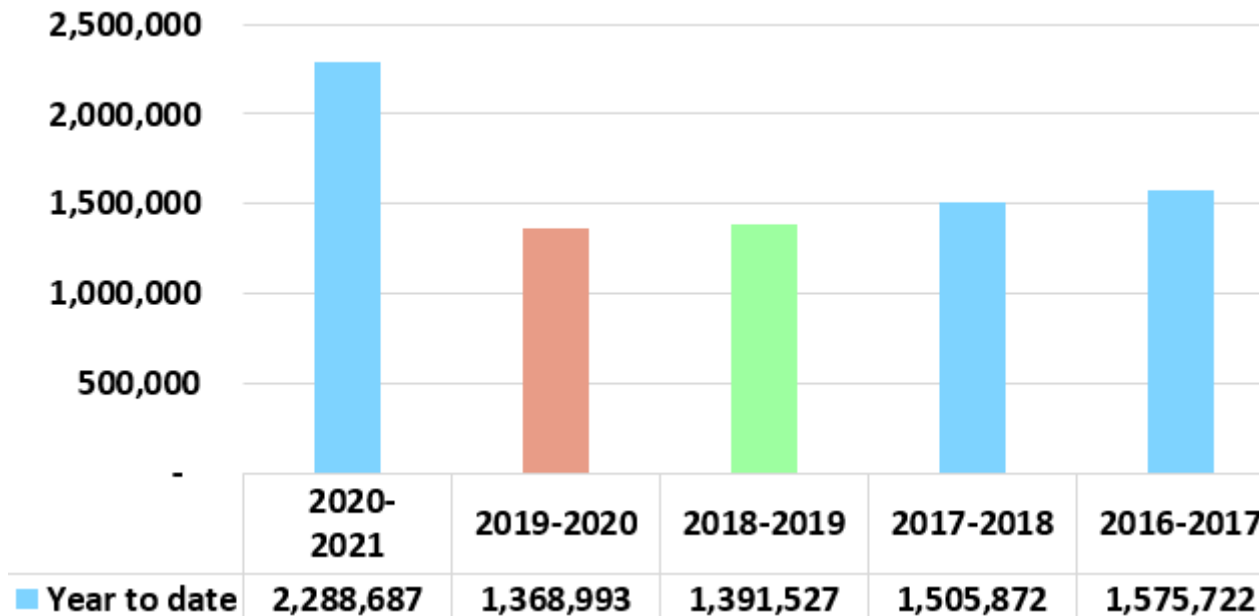


\*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

# Cash Collection Analysis:

# Panama City

**For twelve months ending  
September 30, 2021**



**\*Note:** This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

# Accrual Attribution Data

# Panama City

	Accrual Attribution Data				
	<u>2020/2021 As of 10/31/21</u>	<u>2019/2020 As of 10/31/20</u>	<u>Variance</u>	<u>Variance %</u>	<u>2019/2020 FINAL 10/31/21</u>
Oct	\$ 120,055.75	\$ 123,225.69	\$ (3,169.94)	-2.57%	\$ 123,225.69
Nov	\$ 102,962.22	\$ 95,203.28	\$ 7,758.94	8.15%	\$ 95,203.28
Dec	\$ 81,291.47	\$ 78,999.83	\$ 2,291.64	2.90%	\$ 79,212.03
Jan	\$ 76,372.67	\$ 79,863.76	\$ (3,491.09)	-4.37%	\$ 80,001.63
Feb	\$ 85,361.71	\$ 85,756.52	\$ (394.81)	-0.46%	\$ 89,640.33
Mar	\$ 194,212.99	\$ 99,014.02	\$ 95,198.97	96.15%	\$ 95,478.71
Apr	\$ 228,248.67	\$ 44,145.17	\$ 184,103.50	417.04%	\$ 45,563.72
May	\$ 270,956.42	\$ 125,082.51	\$ 145,873.91	116.62%	\$ 125,226.31
Jun	\$ 348,904.89	\$ 203,963.90	\$ 144,940.99	71.06%	\$ 204,206.40
Jul	\$ 412,241.09	\$ 174,031.56	\$ 238,209.53	136.88%	\$ 174,381.77
Aug	\$ 197,913.20	\$ 126,554.77	\$ 71,358.43	56.39%	\$ 126,406.08
Sep	\$ 155,208.84	\$ 132,515.74	\$ 22,693.10	17.12%	\$ 139,625.74
	\$ 2,273,729.92	\$ 1,368,356.75	\$ 905,373.17	66.16%	\$ 1,378,171.69

■ 2020/2021 As of 10/31/21 ■ 2019/2020 As of 10/31/20



# Cash / Accrual Breakdown

## Panama City FY2021

	Collected in												
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 11,029.59	\$ -		\$ 1,900.21	\$ 580.31		\$ 1,357.51						\$ 14,867.62
Oct	\$ 117,739.20	\$ 154.95	\$ 1,966.60	\$ 195.00									\$ 120,055.75
Nov		\$ 101,344.69	\$ 1,429.24	\$ 188.29									\$ 102,962.22
Dec		\$ 131.09	\$ 75,253.42	\$ 1,840.61	\$ 528.29	\$ 1,591.44	\$ 1,434.27	\$ 428.88			\$ 83.47		\$ 81,291.47
Jan				\$74,784.65	\$ 1,373.20	\$ 105.68	\$ 109.14						\$ 76,372.67
Feb					\$ 84,413.62	\$ 714.32						\$ 233.77	\$ 85,361.71
Mar					\$ 392.68	\$192,896.30	\$ 27.91	\$ 387.00				\$ 509.10	\$ 194,212.99
Apr							\$216,421.09	\$ 11,377.01	\$ 66.52			\$ 384.05	\$ 228,248.67
May								\$267,995.07	\$ 2,377.52	\$ 128.37		\$ 455.46	\$ 270,956.42
Jun								\$ 185.93	\$324,041.49	\$ 24,137.89		\$ 539.58	\$ 348,904.89
Jul								\$ 167.11	\$ 275.87	\$410,362.60	\$ 891.85	\$ 543.66	\$ 412,241.09
Aug										\$ 351.60	\$196,791.03	\$ 770.57	\$ 197,913.20
Sep											\$ 214.11	\$154,994.73	\$ 155,208.84
Post												\$ 89.16	\$ 89.16
	\$ 128,768.79	\$ 101,630.73	\$ 78,649.26	\$78,908.76	\$ 87,288.10	\$195,307.74	\$219,349.92	\$280,541.00	\$326,761.40	\$434,980.46	\$197,980.46	\$158,520.08	\$ 2,288,686.70

\*Note: This report delineates the attribution of collected revenue in a given reporting period.



# Schedule of Collection Allocation

## Panama City

### For the month ending September 2021

	Current period	Prior periods	Total
Taxes	154,934	2,879	157,812
Penalties	150	500	650
Interest	0	58	58
<b>Total Collections</b>	<b>155,084</b>	<b>3,436</b>	<b>158,520</b>

### Fiscal year to date through September 2021

	Current period	Prior periods	Total
Taxes	2,215,073	64,142	2,279,215
Penalties	3,738	4,510	8,248
Interest	35	1,189	1,224
<b>Total Collections</b>	<b>2,218,845</b>	<b>69,841</b>	<b>2,288,687</b>

### For the month ending September 2020

	Current period	Prior periods	Total
Taxes	132,387	474	132,861
Penalties	50	50	100
Interest	-	3	3
<b>Total Collections</b>	<b>132,437</b>	<b>527</b>	<b>132,963</b>

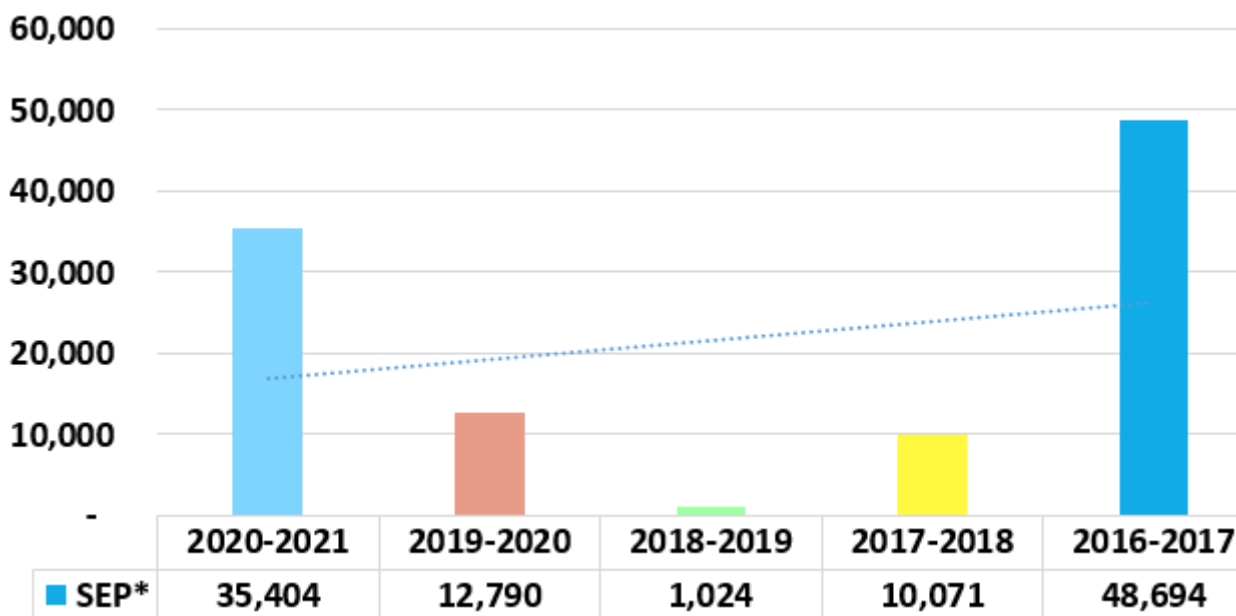
### Fiscal year to date through September 2020

	Current period	Prior periods	Total
Taxes	1,259,941	107,601	1,367,543
Penalties	450	794	1,244
Interest	10	196	206
<b>Total Collections</b>	<b>1,260,401</b>	<b>108,591</b>	<b>1,368,993</b>



# Cash Collection Analysis: Mexico Beach

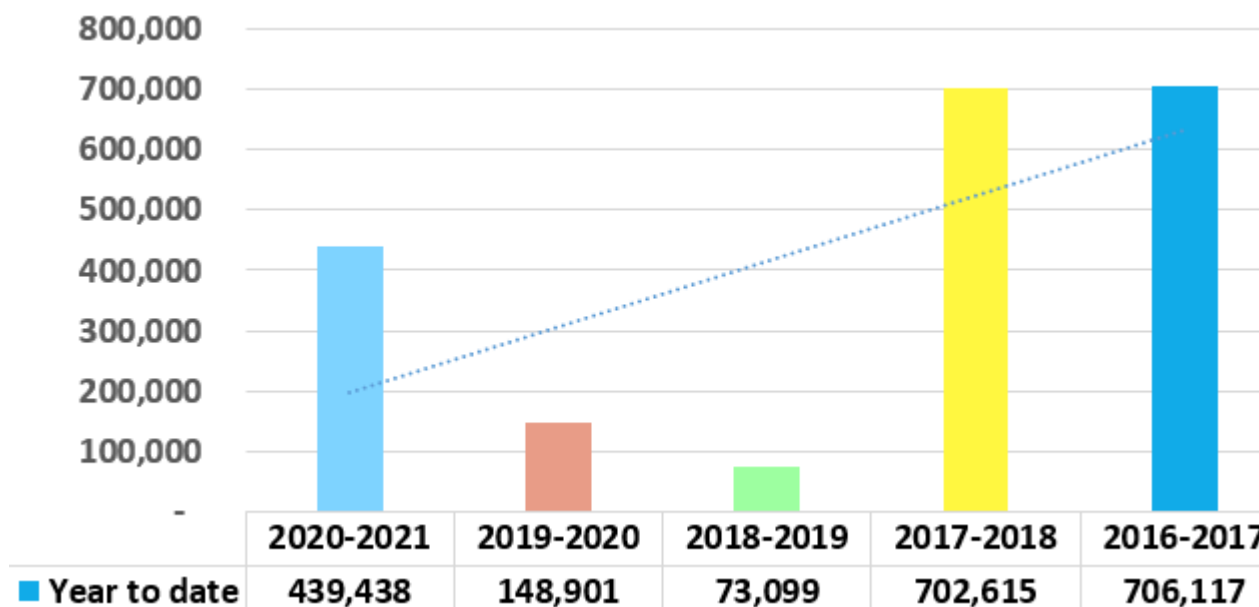
For the month ending  
September 30, 2021



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# Cash Collection Analysis: Mexico Beach

For twelve months ending  
September 30, 2021



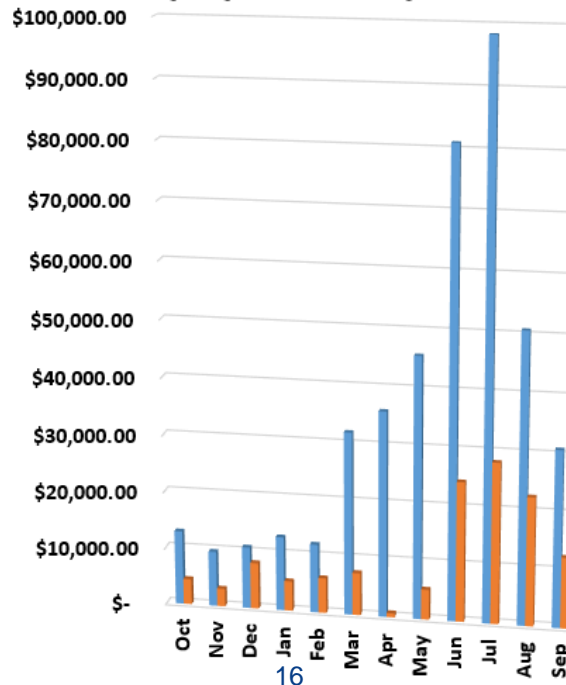
\*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

# Accrual Attribution Data

# Mexico Beach

Accrual Attribution Data					
	<u>2020/2021 As</u>	<u>2019/2020 As</u>	<u>Variance</u>	<u>Variance %</u>	<u>2019/2020</u>
	<u>of 10/31/21</u>	<u>of 10/31/20</u>			<u>FINAL 10/31/21</u>
Oct	\$ 12,958.76	\$ 4,472.61	\$ 8,486.15	189.74%	\$ 4,472.61
Nov	\$ 9,663.29	\$ 3,130.55	\$ 6,532.74	208.68%	\$ 3,130.55
Dec	\$ 10,807.25	\$ 8,107.19	\$ 2,700.06	33.30%	\$ 8,107.19
Jan	\$ 12,981.55	\$ 5,235.55	\$ 7,746.00	147.95%	\$ 5,235.55
Feb	\$ 12,043.77	\$ 6,156.36	\$ 5,887.41	95.63%	\$ 6,003.67
Mar	\$ 32,008.13	\$ 7,462.89	\$ 24,545.24	328.90%	\$ 7,462.89
Apr	\$ 35,944.36	\$ 687.96	\$ 35,256.40	5124.77%	\$ 687.96
May	\$ 45,690.80	\$ 5,287.46	\$ 40,403.34	764.14%	\$ 4,146.03
Jun	\$ 81,030.55	\$ 24,501.62	\$ 56,528.93	230.72%	\$ 24,192.54
Jul	\$ 98,374.79	\$ 28,193.03	\$ 70,181.76	248.93%	\$ 28,139.69
Aug	\$ 50,775.59	\$ 22,575.93	\$ 28,199.66	124.91%	\$ 23,687.38
Sep	\$ 30,926.26	\$ 12,426.35	\$ 18,499.91	148.88%	\$ 13,257.38
	\$ 433,205.10	\$ 128,237.50	\$ 304,967.60	237.81%	\$ 128,523.44

■ 2020/2021 As of 10/31/21 ■ 2019/2020 As of 10/31/20



**Bay County**  
**Tourist Development Council**

**BILL KINSAUL**  
**CLERK OF COURT**  
**& COMPTROLLER**  
BAY COUNTY



# Cash / Accrual Breakdown

# Mexico Beach FY2021

	Collected in												
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	
Pre	\$ 1,565.42	\$ -	\$ 609.06		\$ 290.65				\$ 3,376.01				\$ 5,841.14
Oct	\$ 12,382.24	\$ 70.77	\$ 505.75										\$ 12,958.76
Nov	\$ 76.84	\$ 6,600.74	\$ 2,171.22			\$ 814.49							\$ 9,663.29
Dec		\$ 137.53	\$ 7,417.65		\$ 416.86	\$ 1,087.45	\$ 425.94				\$ 1,321.82		\$ 10,807.25
Jan			\$ 54.24	\$10,658.85	\$ 2,004.40	\$ 108.09		\$ 155.97					\$ 12,981.55
Feb					\$ 11,527.25	\$ 373.28		\$ 143.24					\$ 12,043.77
Mar						\$ 30,904.97	\$ 386.40	\$ 583.64			\$ 133.12		\$ 32,008.13
Apr						\$ 71.32	\$ 34,582.43	\$ 923.11		\$ 50.00	\$ 143.88	\$ 173.62	\$ 35,944.36
May							\$ 90.67	\$ 42,640.31	\$ 1,203.22	\$ 934.95	\$ 398.75	\$ 422.90	\$ 45,690.80
Jun									\$ 75,797.94	\$ 3,034.60	\$ 806.32	\$ 1,391.69	\$ 81,030.55
Jul									\$ 39.72	\$ 93,847.34	\$ 3,068.03	\$ 1,419.70	\$ 98,374.79
Aug										\$ 483.99	\$ 48,980.70	\$ 1,310.90	\$ 50,775.59
Sep											\$ 632.80	\$ 30,293.46	\$ 30,926.26
Post												\$ 391.80	\$ 391.80
	\$ 14,024.50	\$ 6,809.04	\$ 10,757.92	\$10,658.85	\$ 14,239.16	\$ 33,359.60	\$ 35,485.44	\$ 44,446.27	\$ 80,416.89	\$ 98,350.88	\$ 55,485.42	\$ 35,404.07	\$ 439,438.04

\*Note: This report delineates the attribution of collected revenue in a given reporting period.



# Schedule of Collection Allocation

## Mexico Beach

### For the month ending September 2021

	Current period	Prior periods	Total
Taxes	30,485	4,117	34,602
Penalties	200	553	753
Interest	0	49	49
<b>Total Collections</b>	<b>30,685</b>	<b>4,719</b>	<b>35,404</b>

### Fiscal year to date through September 2021

	Current period	Prior periods	Total
Taxes	405,984	28,166	434,150
Penalties	1,624	2,976	4,599
Interest	5	684	689
<b>Total Collections</b>	<b>407,613</b>	<b>31,825</b>	<b>439,438</b>

### For the month ending September 2020

	Current period	Prior periods	Total
Taxes	12,370	167	12,537
Penalties	50	200	250
Interest	0	2	3
<b>Total Collections</b>	<b>12,420</b>	<b>369</b>	<b>12,790</b>

### Fiscal year to date through September 2020

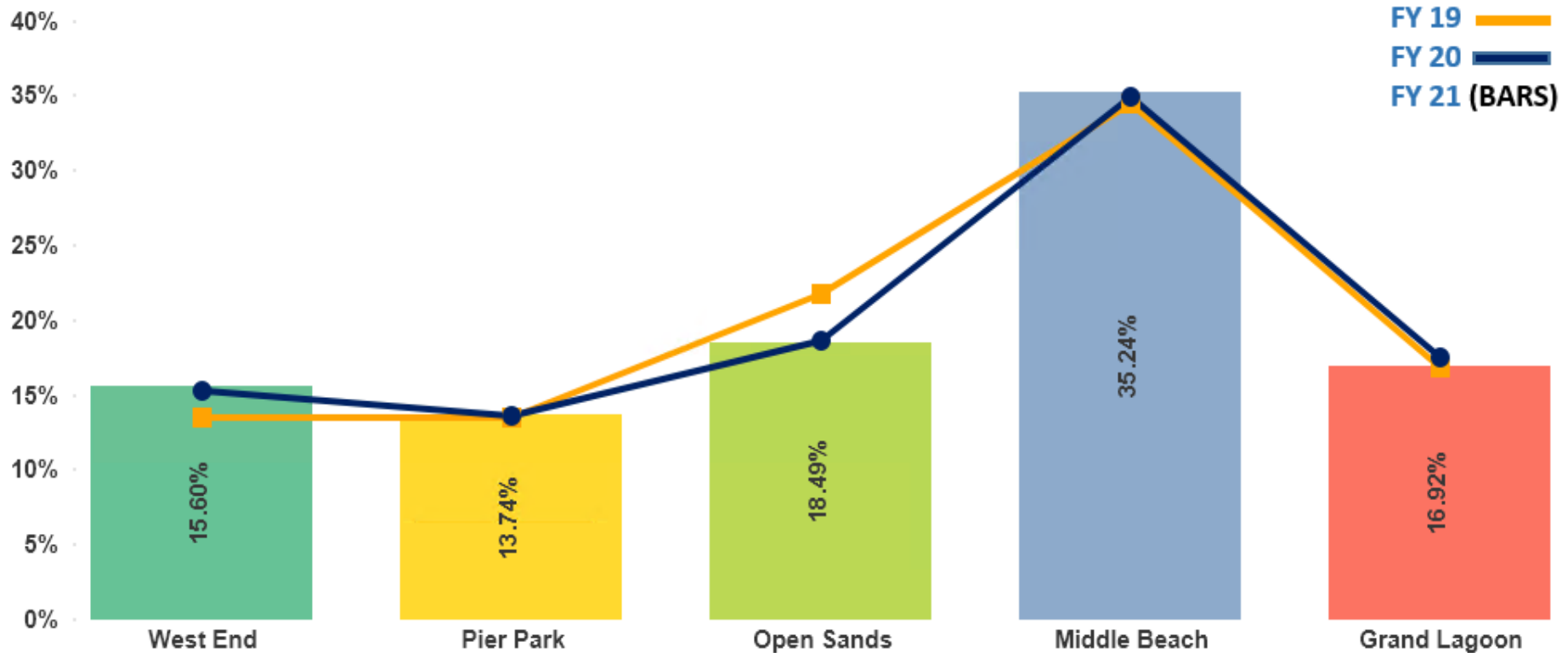
	Current period	Prior periods	Total
Taxes	95,691	47,114	142,805
Penalties	1,285	4,215	5,500
Interest	8	588	596
<b>Total Collections</b>	<b>96,984</b>	<b>51,916</b>	<b>148,901</b>



# TDC Zones: Panama City Beach and Surrounding

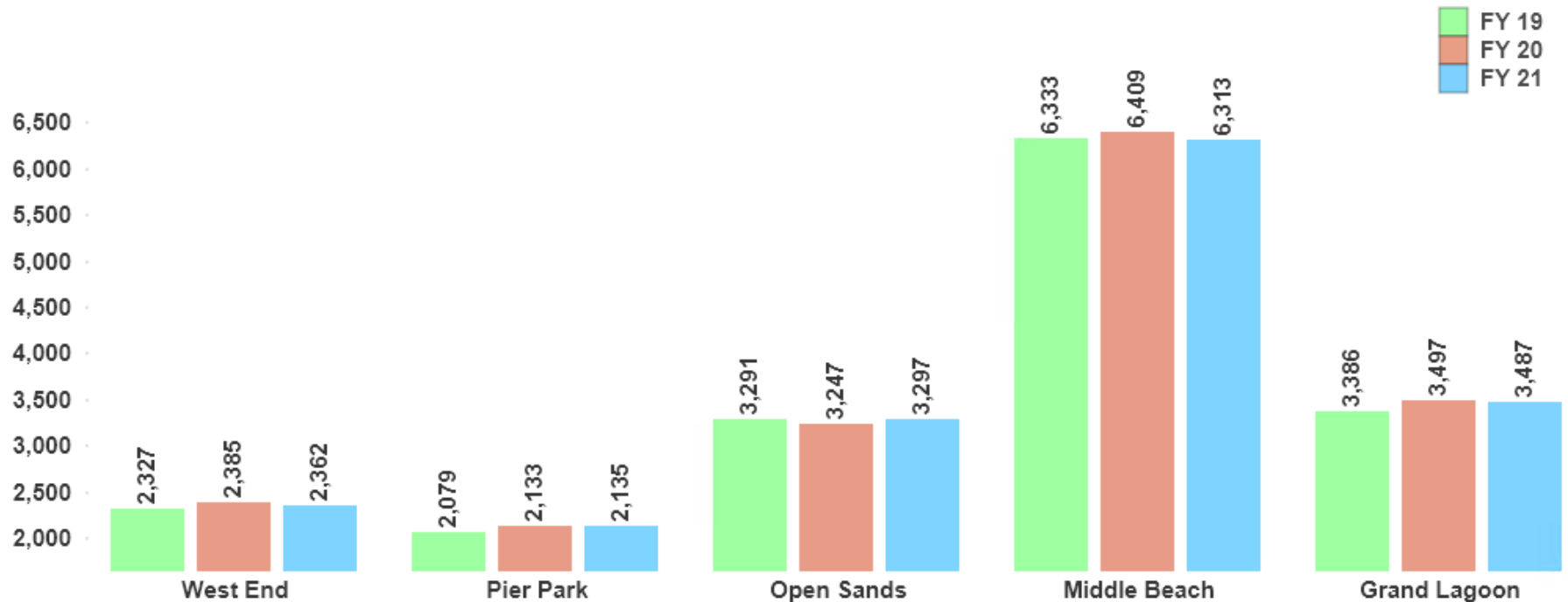


# Annual % of Gross Receipts by Zones Three Year September Comparison



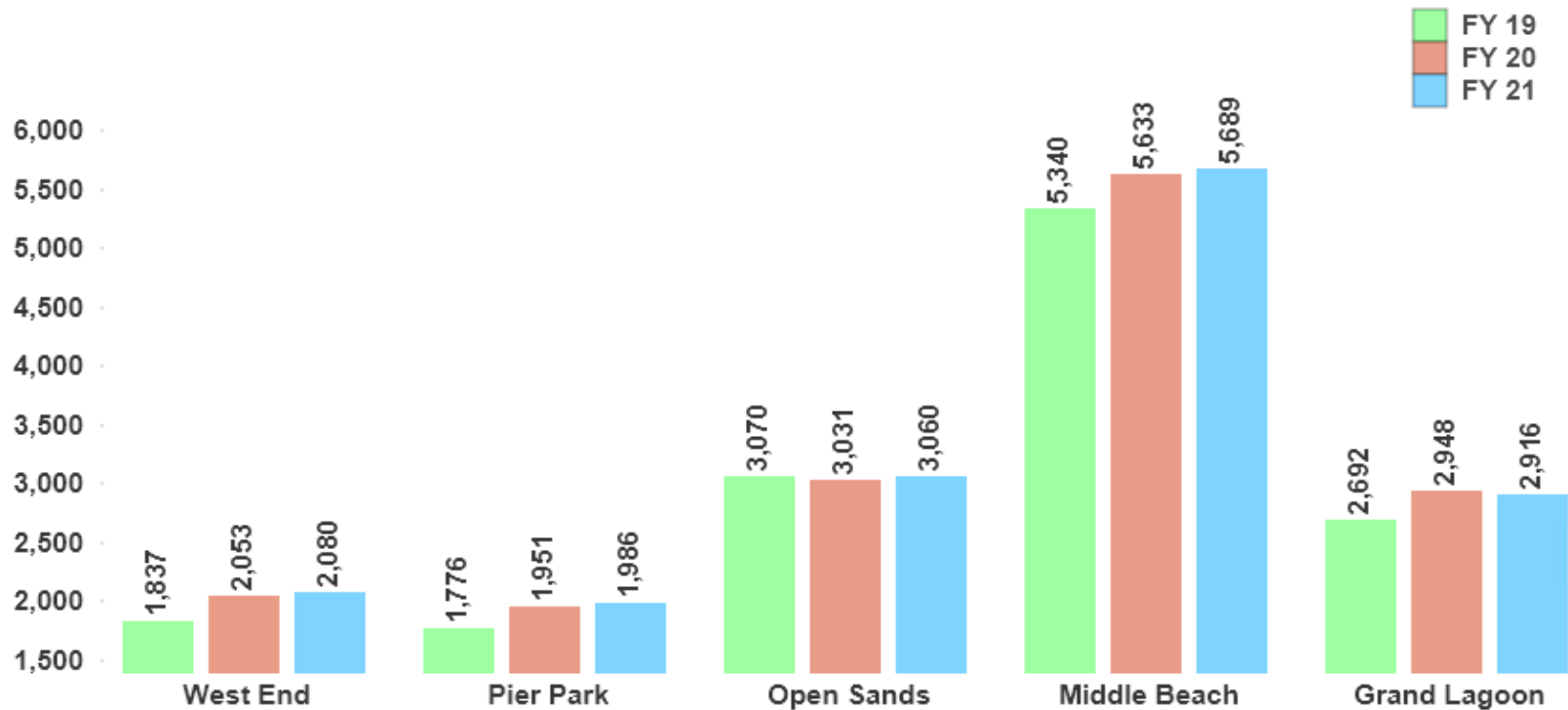
Sep	West End	Pier Park	Open Sands	Middle Beach	Grand Lagoon
FY19	13.47%	13.47%	21.74%	34.43%	16.88%
FY20	15.31%	13.59%	18.66%	34.93%	17.51%
FY21	15.60%	13.74%	18.49%	35.24%	16.92%

# Total Unit Count Three Year September Comparison



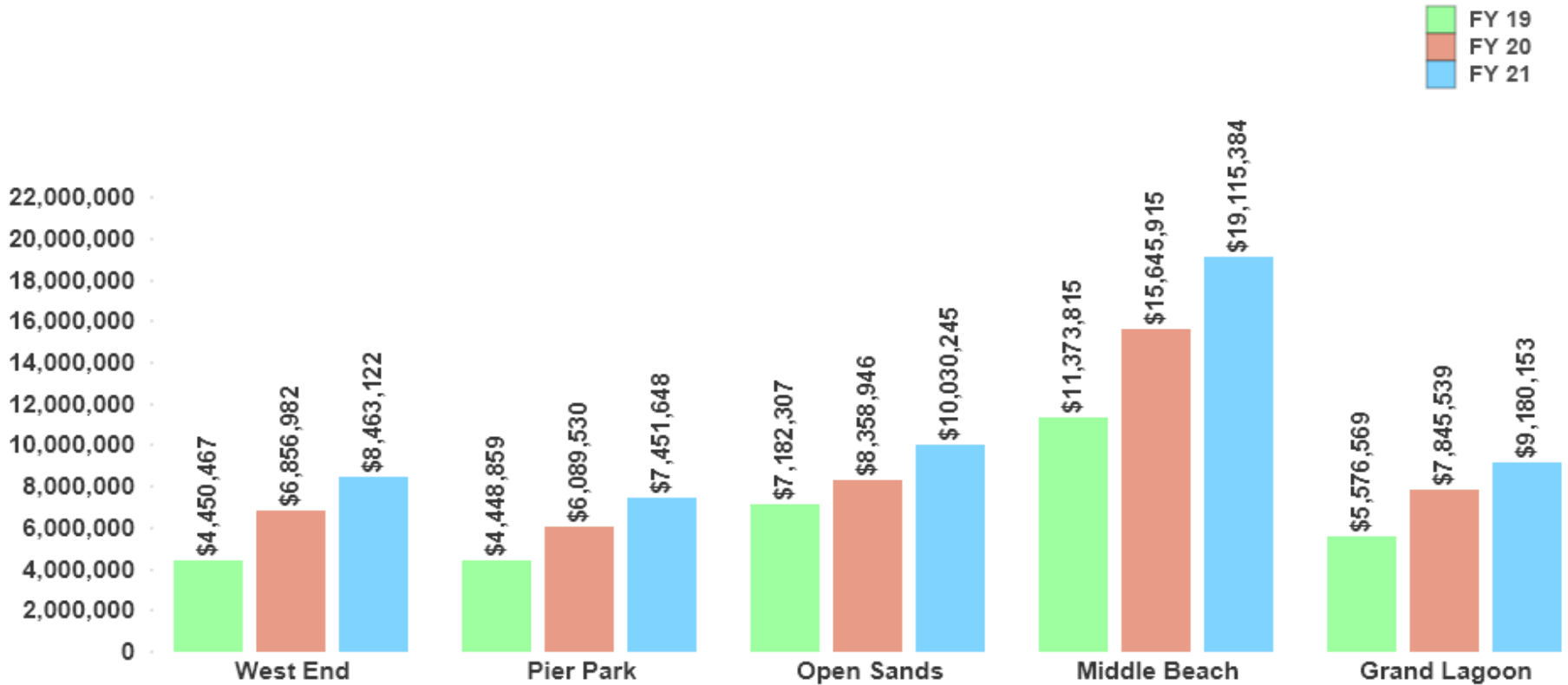
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 19	16,890	16,897	17,115	16,880	16,665	17,102	16,966	17,109	17,526	17,430	17,348	17,416
FY 20	17,246	17,224	17,514	17,303	16,914	17,131	17,193	17,453	17,555	17,566	17,494	17,671
FY 21	17,587	17,570	17,744	17,586	17,632	17,952	17,913	18,003	18,157	17,891	17,855	17,594

# Unit Count Reporting Income Three Year September Comparison



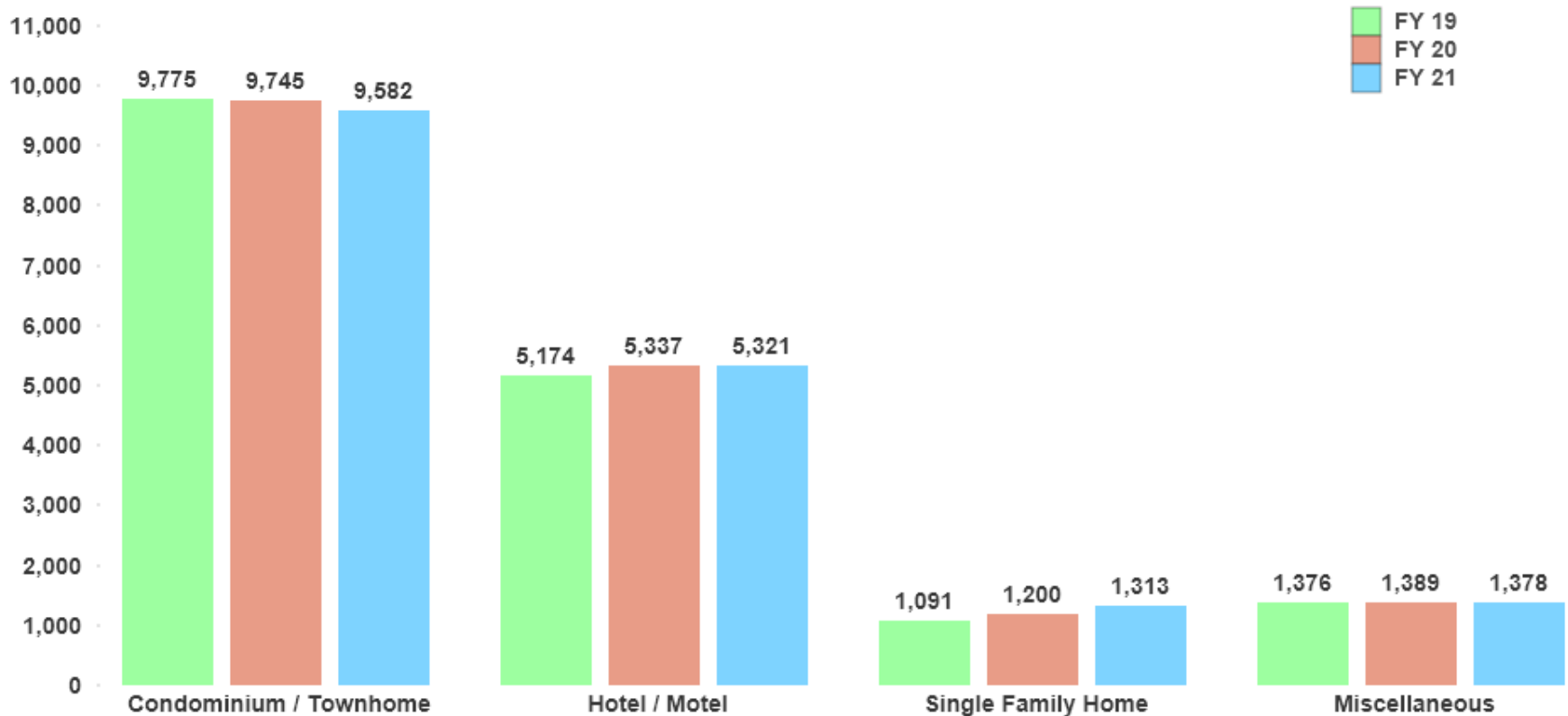
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 19	14,083	11,436	11,877	12,528	12,641	14,033	13,894	15,068	15,431	15,575	15,260	14,715
FY 20	14,463	10,949	10,987	11,624	12,425	12,937	5,817	12,975	15,840	16,039	15,423	15,616
FY 21	14,993	12,057	10,750	11,452	11,776	15,208	15,759	16,207	16,567	16,506	16,398	15,731

# Gross Rental Receipts Three Year September Comparison



\*Rounded to nearest whole dollar per each element

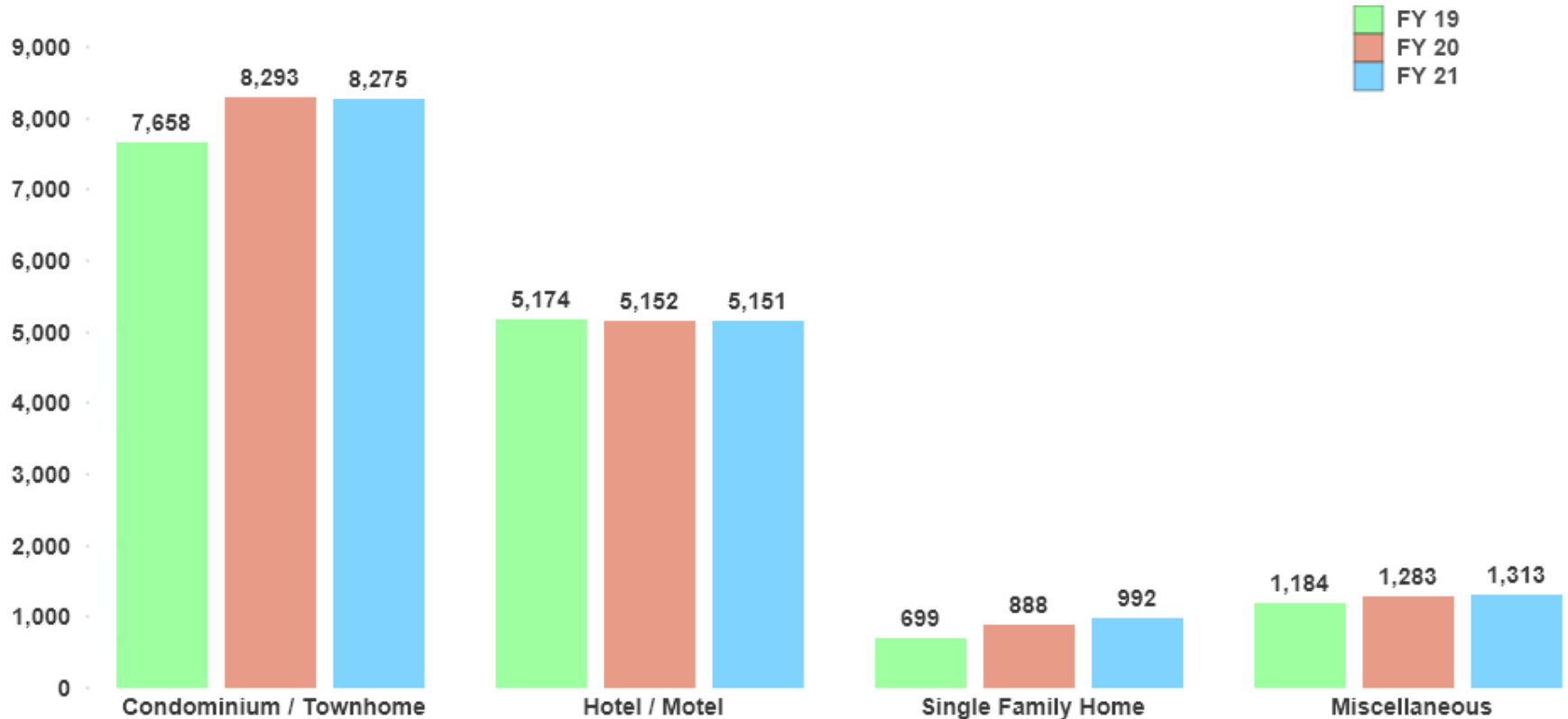
# Unit Count by Property Type Three Years - September



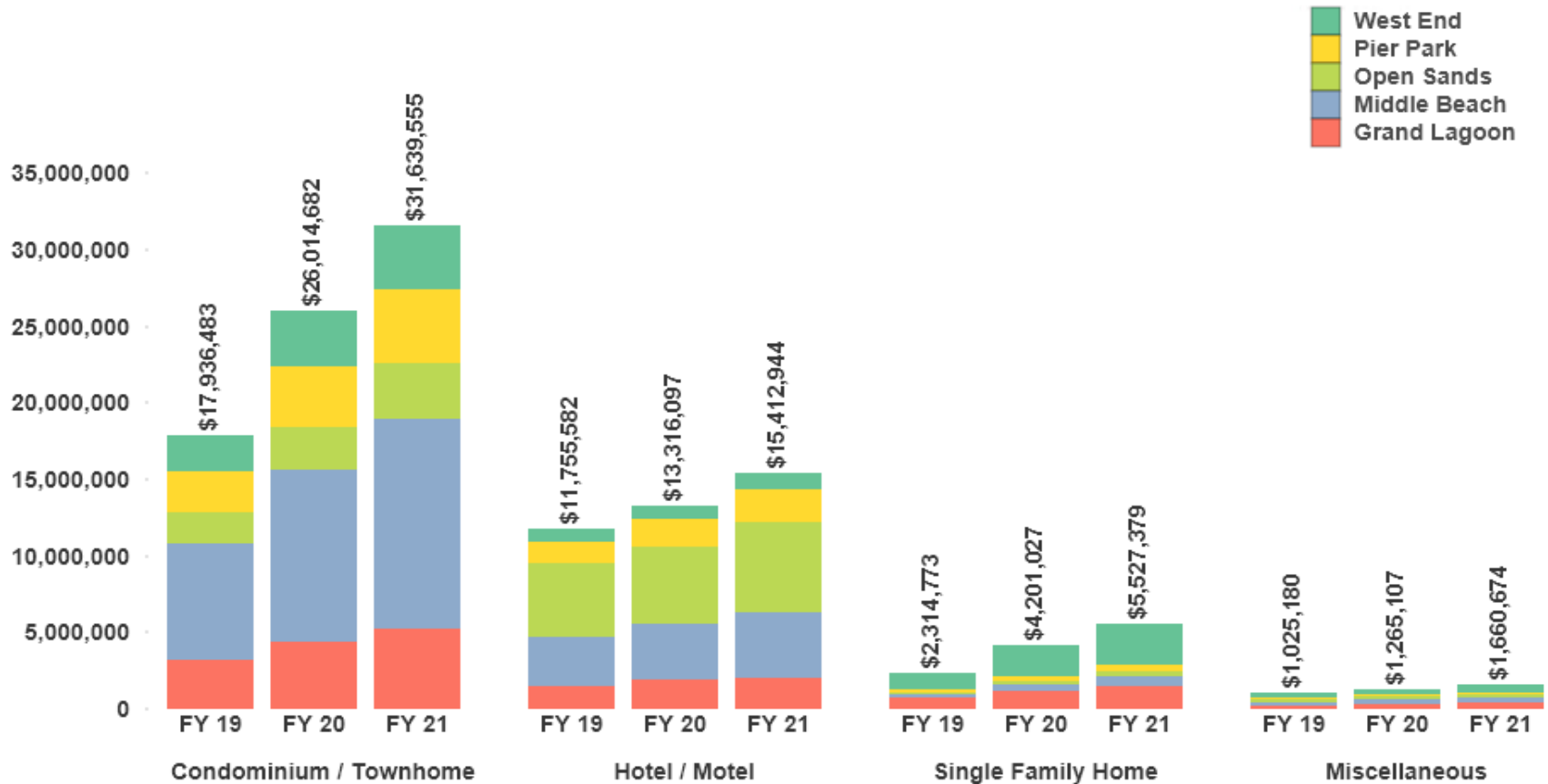
Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.



# Unit Count Reporting Income by Property Type - Three Year - September



Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

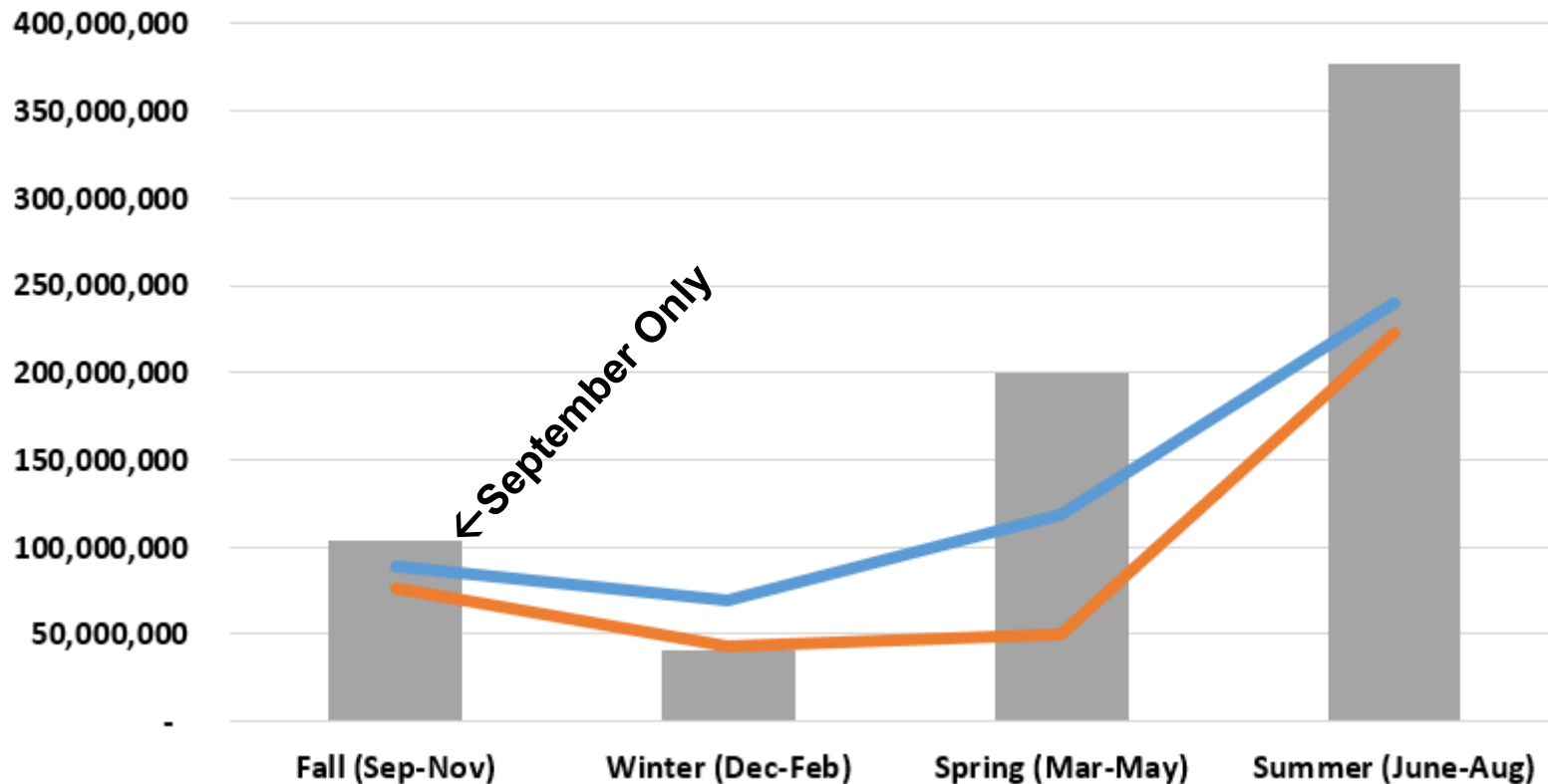


Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

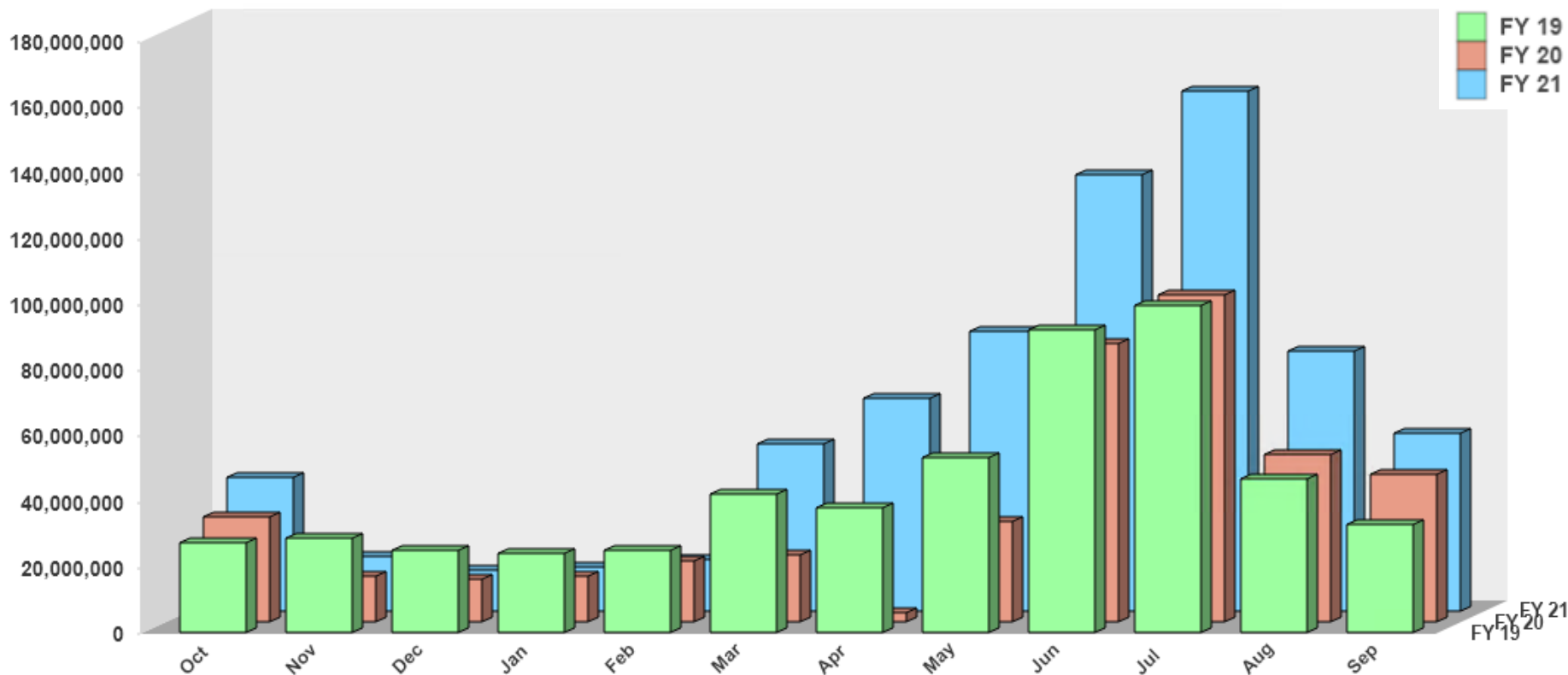
**\*Rounded to nearest whole dollar per each element**

# Seasonal Gross Receipts Three Year Comparison

■ 2020-2021    ■ 2019-2020    ■ 2018-2019



*Fiscal Year Ending September 30, 2021*



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 19	\$27,446,942	\$28,845,746	\$24,844,172	\$24,287,575	\$24,825,225	\$42,139,089	\$38,006,810	\$53,366,688	\$92,189,320	\$99,321,572	\$46,754,793	\$33,032,018
FY 20	\$31,797,427	\$13,919,860	\$13,147,809	\$13,988,447	\$18,419,358	\$20,341,523	\$2,826,680	\$30,543,209	\$84,599,438	\$99,582,152	\$51,131,416	\$44,796,913
FY 21	\$40,666,204	\$16,740,729	\$12,659,423	\$13,290,452	\$15,818,228	\$50,721,235	\$64,617,970	\$85,270,889	\$132,919,466	\$158,572,362	\$79,250,275	\$54,240,552

\*Rounded to nearest whole dollar per each element

# MONTHLY TDT DATA DETAIL

## **Tourist Tax Data and Statistics Report for Panama City Beach Area for month ending: September 30, 2021**



**Bay County  
Tourist Development Council**

GIS_Zone_Desc	BedRoomGroup	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
West End	1 Bedroom	288	199	134	189	204	313	322	331	336	325	323	317
	2 Bedroom	561	348	237	320	360	568	610	610	632	626	607	570
	3+ Bedrooms	158	124	97	98	89	166	161	178	188	183	177	168
Pier Park	1 Bedroom	437	324	213	310	309	469	490	513	525	520	508	490
	2 Bedroom	477	331	218	331	325	474	502	511	531	529	513	493
	3+ Bedrooms	167	138	91	127	111	165	178	186	184	184	176	163
Open Sands	1 Bedroom	491	349	284	335	376	499	534	540	549	549	538	523
	2 Bedroom	282	176	161	193	192	328	345	350	356	352	339	326
	3+ Bedrooms	141	108	94	94	99	154	161	164	168	170	169	156
Middle Beach	1 Bedroom	1,330	864	744	776	875	1,372	1,423	1,490	1,546	1,553	1,518	1,436
	2 Bedroom	1,358	945	790	837	929	1,325	1,404	1,449	1,509	1,486	1,465	1,403
	3+ Bedrooms	730	557	458	491	498	732	778	802	836	827	818	781
Grand Lagoon	1 Bedroom	338	195	136	194	218	350	346	371	393	384	372	364
	2 Bedroom	774	422	338	402	439	689	805	867	911	909	889	804
	3+ Bedrooms	271	159	122	147	143	249	261	283	301	307	301	281



# Panama City Beach

## Bedroom Type Reporting Gross Receipts grouped by Condominium / Townhome property type Fiscal Year thru September 30, 2021

GIS_Zone_Desc	BedRoomGroup	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
West End	1 Bedroom	\$796,124.50	\$269,607.59	\$160,456.30	\$222,418.18	\$277,095.80	\$999,805.93	\$1,263,286.76	\$1,525,725.53	\$2,380,300.49	\$2,745,983.26	\$1,524,492.38	\$1,020,913.09
	2 Bedroom	\$1,750,893.38	\$523,808.86	\$331,939.89	\$444,497.84	\$628,358.49	\$2,091,045.88	\$2,591,592.12	\$3,348,310.52	\$5,078,647.76	\$5,897,188.09	\$3,170,137.31	\$2,177,583.63
	3+ Bedrooms	\$772,442.50	\$290,738.42	\$217,859.39	\$204,615.17	\$210,965.10	\$869,243.09	\$1,004,606.80	\$1,385,699.98	\$2,435,362.80	\$2,772,531.93	\$1,406,888.64	\$978,597.66
Pier Park	1 Bedroom	\$1,251,957.13	\$418,788.30	\$288,730.65	\$392,790.33	\$451,493.94	\$1,433,600.49	\$2,099,394.58	\$2,554,152.16	\$3,755,164.52	\$4,560,611.73	\$2,652,290.15	\$1,735,534.39
	2 Bedroom	\$1,602,908.46	\$517,851.81	\$321,588.47	\$483,379.17	\$570,926.88	\$1,765,202.07	\$2,552,038.62	\$3,143,381.26	\$5,145,660.89	\$6,122,659.60	\$3,350,944.35	\$2,123,298.25
	3+ Bedrooms	\$814,462.18	\$310,450.16	\$187,971.35	\$277,261.20	\$239,770.05	\$862,192.20	\$1,199,100.41	\$1,467,639.82	\$2,296,304.87	\$2,909,893.21	\$1,471,419.64	\$990,357.41
Open Sands	1 Bedroom	\$1,071,021.57	\$419,636.65	\$383,678.41	\$336,040.46	\$424,407.79	\$1,339,477.85	\$1,795,063.68	\$2,302,516.05	\$3,217,694.12	\$4,011,743.08	\$2,212,000.92	\$1,493,931.84
	2 Bedroom	\$819,527.01	\$245,901.07	\$203,646.72	\$306,329.82	\$280,471.24	\$1,129,217.94	\$1,460,809.89	\$1,989,534.85	\$2,995,882.79	\$3,822,215.88	\$1,895,552.60	\$1,186,156.97
	3+ Bedrooms	\$681,596.88	\$255,304.33	\$240,349.09	\$191,921.78	\$203,242.78	\$933,535.00	\$1,155,617.55	\$1,498,117.25	\$2,388,096.18	\$2,969,344.60	\$1,413,044.80	\$927,726.69
Middle Beach	1 Bedroom	\$2,725,438.33	\$911,782.79	\$640,208.36	\$770,784.93	\$1,001,972.28	\$3,762,042.15	\$4,718,215.99	\$6,420,236.03	\$9,729,638.59	\$11,451,318.60	\$6,280,198.27	\$4,035,578.75
	2 Bedroom	\$3,947,615.78	\$1,298,985.08	\$979,628.84	\$1,033,835.82	\$1,449,827.83	\$4,648,982.27	\$5,757,740.50	\$7,892,036.00	\$12,458,423.55	\$14,864,327.27	\$7,897,255.08	\$5,303,782.66
	3+ Bedrooms	\$3,199,645.72	\$1,209,744.20	\$849,972.61	\$847,783.03	\$976,343.92	\$3,986,463.82	\$4,986,408.78	\$6,727,783.84	\$10,981,042.72	\$12,934,230.10	\$6,837,351.90	\$4,434,676.46
Grand Lagoon	1 Bedroom	\$752,642.21	\$229,748.90	\$161,475.60	\$223,932.50	\$284,777.04	\$900,413.33	\$1,145,102.10	\$1,570,415.64	\$2,389,901.23	\$2,846,405.01	\$1,506,963.39	\$1,092,072.26
	2 Bedroom	\$2,227,558.89	\$639,256.95	\$447,925.89	\$597,672.13	\$672,784.11	\$1,933,970.86	\$2,892,418.23	\$4,280,932.43	\$7,447,958.86	\$8,901,594.76	\$4,148,576.55	\$2,723,666.12
	3+ Bedrooms	\$1,138,654.50	\$365,396.91	\$237,120.20	\$297,060.45	\$294,847.63	\$1,051,032.72	\$1,488,273.26	\$2,074,912.42	\$3,651,256.25	\$4,592,387.47	\$2,191,885.58	\$1,415,678.47

## Reporting Units and Gross Receipts for Hotel/Motel, Single Family and Miscellaneous property types for month ending September 30, 2021

Hotel/Motel Units:	<b>5,151</b>
Hotel/Motel Gross Receipts:	<b>\$15,412,944</b>

Single Family Units:	<b>992</b>
Single Family Gross Receipts:	<b>\$5,527,379</b>

Miscellaneous Units:	<b>1,313</b>
Miscellaneous Gross Receipts:	<b>\$1,660,674</b>

Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.



# Supporting Data and Service Contributors

Dan Sowell, CFA  
Bay County Property Appraiser



Bay County  
Geographic Information System

