



AGENDA
COMBINED BOARD MEETING
Bay County Tourist Development Council
Panama City Beach Convention & Visitors Bureau, Inc.
Panama City Beach

Tuesday, August 13, 2019

9:00 a.m.

Council Room, PCB City Hall

- I. CALL MEETING TO ORDER
- II. ROLL CALL
 - A. Invocation
 - B. Pledge of Allegiance
- III. REQUESTS TO ADDRESS THE BOARD ON AGENDA ITEMS (3 Minutes)
- IV. UPDATE ON TOURIST DEVELOPMENT TAX COLLECTIONS, Mr. Tyler Miller, Tourist Development Tax Specialist
- V. CONSENT AGENDA
 - A. BEACH NOURISHMENT – Approve APTIM Coastal Planning & Engineering, Inc. Invoice #456331-RI-00636
 - B. SPORTS PARK PROJECT MANAGEMENT – Approve Anchor CEI Invoice #281
 - C. FINANCIAL STATEMENTS – Approve CVB/TDC Financial Statements Dated May 31, 2019 and June 30, 2019
- VI. DISCUSSION ITEMS
 - A. Discuss plan for Alcohol Sales at the Sports Park; Mr. JD Wood, Mr. Dan Rowe
- VII. BOARD ACTION ITEMS
 - A. Discuss and consider for approval and recommendation to Bay County Board of Commissioners naming rights for the Sports Park; Mr. J Michael Brown, Mr. JD Wood
- VIII. PRESENTATIONS
 - A. Panama City Beach Sports Complex Construction Update, Ms. Brittany Trumball, Anchor CEI
 - B. Presentation on drowning as a Public Health Issue; Dr. Jack Scott, Medical Director, Emergency Medicine, Ascension Sacred Heart Bay and Beach ER
- IX. PRESIDENT'S REPORT
- X. CHAIRMAN'S REPORT
- XI. AUDIENCE PARTICIPATION
- XII. ADJOURNMENT



APTIM
2481 NW Boca Raton Blvd.
Boca Raton, FL 33431
Tel: +1-561-391-8102
Fax: +1 561-391-9116

Dan Rowe
Bay County TDC
17001 Panama City Beach Pkwy.
Panama City Beach, FL 32413

7/25/2019
Invoice # 456331-RI-00636

Billing Period: through 6/30/19
Consultant's Project # 1570003532

Professional Engineering Services Invoice For:

Phase 2 Geophysical and Geotechnical Sand Search for Mexico Beach, Florida
Task Order # 16

TASK	APPROVED CONTRACT AMOUNT	PERCENT COMPLETE	TOTAL
Phase 2 Sand Search & Numerical Modeling	\$439,110.00	60%	\$263,466.00
Sub-Total:	\$439,110.00		\$263,466.00
		LESS PREVIOUS INVOICE:	109,777.50
		TOTAL CURRENT AMOUNT DUE THIS INVOICE.....	<u>\$153,688.50</u>

Please remit to:

P.O. Box 847958
Boston, MA 02284-7958

0291-5303104



APTIM
2481 NW Boca Raton Blvd.
Boca Raton, FL 33431
Tel: +1-561-391-8102
Fax: +1 561-391-9116

Dan Rowe
Bay County TDC
17001 Panama City Beach Pkwy.
Panama City Beach, FL 32413

7/25/2019
Invoice # 456329-RI-00636

Billing Period: through 6/30/19
Consultant's Project # 1123003532

Professional Engineering Services Invoice For:

Post-Hurricane Michael Coastal Aerials & Coastal Engineering for Panama City Beaches, FL
Task Order # 14

TASK	APPROVED CONTRACT AMOUNT	PERCENT COMPLETE	TOTAL
Task 1: Coastal Aerials	\$7,920.00	100%	\$7,920.00
Task 2: Post- Storm Engineering Assessment	\$33,103.00	90%	\$29,792.70
Sub-Total:	\$41,023.00		\$37,712.70
		LESS PREVIOUS INVOICE:	\$32,747.25
		TOTAL CURRENT AMOUNT DUE THIS INVOICE.....	<u>\$4,965.45</u>

Please remit to:

P.O. Box 847958
Boston, MA 02284-7958



Anchor Consulting Engineering and Inspection, Inc.

450 Magnolia Avenue
Panama City, FL 32401

Invoice

Date	Invoice #
8/5/2019	281

Bill To
PCB Convention and Visitors Bureau 17001 Panama City Beach Parkway Panama City Beach, FL 32413

P.O. No.	Terms
TO 7 - 16	Due on receipt

Description	Contract Amt	Prior Amt	Prior %	Curr %	Total %	Amount
Task Order No. 8 - Construction Inspection and Administration Services - July						
Construction Engineering and Inspection	33,360.00			100.00%	100.00%	33,360.00
SFM Travel Expense (Trip Report 1)	3,290.92			100.00%	100.00%	3,290.92
SFM Travel Expense (Trip Report 2)	6,526.21			100.00%	100.00%	6,526.21
Southern Earth Sciences Material Testing	159.50			100.00%	100.00%	159.50
				Total		\$43,336.63
				Balance Due		\$43,336.63



SOUTHERN EARTH SCIENCES, INC.

Southern Earth Sciences, Inc.
P.O. Box 160745
Mobile, AL 36616-1745
251-445-4354

ANCHOR ENGINEERING CEI
450 MAGNOLIA AVE
PANAMA CITY, FL 32401
ELIZABETH MOORE

Invoice number P180232B-01
Date 06/30/2019

Project **P18-0232B PANAMA CITY BEACH
SPORTS FIELD COMPLEX, PANAMA
CITY BEACH**

MATERIALS TESTING FOR THE PANAMA CITY BEACH SPORTS FIELD COMPLEX, PANAMA CITY BEACH

PANAMA CITY CMT

	Units	Rate	Billed Amount
CONCRETE CYLINDERS	1.00	125.00	125.00
6/11 - SET #1			
Trips	1.00	20.00	20.00
6/11			
Phase subtotal			145.00
		Invoice subtotal	145.00
ENGINEERING REVIEW, REPORT TYPING & MAILOUT (10% OF INVOICE TOTAL)			14.50
		Invoice total	159.50

Aging Summary

Invoice Number	Invoice Date	Outstanding	Current	Over 30	Over 60	Over 90	Over 120
P180232B-01	06/30/2019	159.50	159.50				
	Total	159.50	159.50	0.00	0.00	0.00	0.00

*For questions regarding the services performed, please contact the branch office.
Please include the invoice number on payments. Please do NOT staple or tape payments.
We accept Checks, Visa, MasterCard, American Express and ACH payments.
For questions concerning payment contact Accounts Receivable 251-445-4354.
Finance charges will be assessed at the rate of 1% per month on account balances over 30 days.
You will be responsible for payment of all attorney's fee and other costs of collection on this account.*



Sports Facilities Management LLC
 600 Cleveland Street
 Suite 910
 Clearwater, FL 33755
 (727) 474-3845
 finance@sportadvisory.com

Invoice

BILL TO

Anchor CEI, Inc.
 450 Magnolia Avenue
 Panama City, FL 32401

INVOICE # 4254

DATE 06/30/2019

DUE DATE 08/02/2019

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Reimbursed Travel			
Reimbursable Travel Expenses			
Site Visit - FF&E			
Mike Mays - 6/17-19/2019			
Mike Mays - 6/25-27/2019			
See Attached Expense Report			
Reimbursable Airfare	1	848.00	848.00
Delta Airlines			
Mike Mays - 6/17-19/2019			
Reimbursable Lodging	1	668.87	668.87
Holiday Inn			
Mike Mays - 6/17-19/2019			
Reimbursable Dining	1	176.58	176.58
Mike Mays - 6/17-19/2019			
Reimbursable Parking	1	66.00	66.00
Tampa Airport Parking			
Mike Mays - 6/17-19/2019			
Reimbursable Car Rental	1	170.74	170.74
National Car Rental			
Mike Mays - 6/17-19/2019			
Reimbursable Gasoline	1	22.48	22.48
Texaco			
Mike Mays - 6/17-19/2019			
Reimbursable Airfare	1	498.00	498.00
Delta Airlines			
Mike Mays - 6/25-27/2019			
Reimbursable Car Rental	1	170.74	170.74
National Car Rental			
Mike Mays - 6/25-27/2019			
Reimbursable Lodging	1	541.04	541.04
Holiday Inn			

ACTIVITY	QTY	RATE	AMOUNT
Mike Mays - 6/25-27/2019			
Reimbursable Parking Tampa Airport Parking	1	66.00	66.00
Mike Mays - 6/25-27/2019			
Reimbursable Dining Mike Mays - 6/25-27/2019	1	62.47	62.47

WIRE INSTRUCTIONS:
 Sports Facilities Management
 Valley National Bank
 RT#: 021201383
 ACCT#: 500093182

BALANCE DUE **\$3,290.92**

Draft Only



Sports Facilities Management LLC
 600 Cleveland Street
 Suite 910
 Clearwater, FL 33755 US
 (727) 474-3845
 finance@sportadvisory.com

Invoice

BILL TO

Anchor CEI, Inc.
 450 Magnolia Avenue
 Panama City, FL 32401

INVOICE # 4282

DATE 07/16/2019

DUE DATE 08/15/2019

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Reimbursed Travel			
Reimbursable Travel Expenses			
Site Visit - FF&E			
Ariel Gibbs - 7/1-2/2019			
Jake Whittaker - 7/2-3/2019			
Dylan Lowdermilk - 7/1-3/2019			
Mike Mays - 6/30-7/9/2019			
See Attached Expense Reports			
Reimbursable Airfare	1	594.00	594.00
Delta Airlines			
Ariel Gibbs - 7/1-2/2019			
Reimbursable Lodging	1	175.36	175.36
Resort Collection			
Ariel Gibbs - 7/1-2/2019			
Reimbursable Car Rental	1	166.89	166.89
National Car Rental			
Ariel Gibbs - 7/1-2/2019			
Reimbursable Dining	1	47.61	47.61
Ariel Gibbs - 7/1-2/2019			
Reimbursable Parking	2	18.00	36.00
Tampa Airport Parking			
Ariel Gibbs - 7/1-2/2019			
Reimbursable Airfare	1	454.99	454.99
Delta Airlines			
Jake Whittaker - 7/2-3/2019			
Reimbursable Dining	1	143.52	143.52
Jake Whittaker - 7/2-3/2019			
Reimbursable Parking	2	18.00	36.00
Tampa Airport Parking			
Jake Whittaker - 7/2-3/2019			
Reimbursable Mileage	777.40	0.58	450.89

ACTIVITY	QTY	RATE	AMOUNT
Dylan Lowdermilk - 7/1-3/2019			
Reimbursable Dining	1	32.49	32.49
Dylan Lowdermilk - 7/1-3/2019			
Reimbursable Car Rental	1	740.30	740.30
National Car Rental			
Mike Mays - 6/30-7/9/2019			
Reimbursable Gasoline	1	201.26	201.26
Am Express, Speedway, Raceway, & Dodge's Store Gasoline			
Mike Mays - 6/30-7/9/2019			
Reimbursable Lodging	1	3,078.87	3,078.87
Holiday Inn Express			
Mike Mays - 6/30-7/9/2019			
Reimbursable Dining	1	368.03	368.03
Mike Mays - 6/30-7/9/2019			

WIRE INSTRUCTIONS:
 Sports Facilities Management
 Valley National Bank
 RT#: 021201383
 ACCT#: 500093182

BALANCE DUE **\$6,526.21**

Draft Only

Reimbursable Travel Expense Report

NAME MIKE MAYS

Mileage Rate 0.58000



DATE:	June 17, 2019	June 18, 2019	June 19, 2019				Totals
Miles Driven							0.00
Miles Reimbursement							\$0.00
Airfare	848.00						\$848.00
Car Rental			170.74				\$170.74
Gasoline			22.48				\$22.48
Taxi/Uber/Lyft							\$0.00
Parking			66.00				\$66.00
Tolls							\$0.00
TRANSPORTATION TOTAL	-	848.00	-	259.22	-	-	1,107.22
Lodging		668.87					\$668.87
Meals Reimbursable-Breakfast				33.24			\$56.28
Meals Reimbursable-Lunch	12.11	10.93		16.85			\$120.30
Meals Reimbursable-Dinner	61.95	41.50					
Meals Per Diem							
LODGING & MEALS	-	742.93	52.43	50.09	-	-	845.45
TOTAL PER DAY	-	1,590.93	52.43	309.31	-	-	1,952.67

CLIENT DETAIL			
Client Name & Location	Dates of Travel		
PANAMA CITY BEACH - Anchor CEI	6/17-19/2019		
	Assist with site coordination/FF&E		
			SUMMARY
NOTES:		Total from Above	1,952.67
6/17 DINNER: Attendees: (2) Jonathan Wood, & Mike Mays		Total Reimbursable Travel Expenses	1,952.67
6/19 LUNCH: Attendees: (2) Jonathan Wood, & Mike Mays			



E-Ticket Confirmation

For further assistance please call (866) 284-5774 (312) 525-9805 or e-mail AmtravSupport@Amtrav.com.

TRIP SUMMARY

Booking Date:	13 June 19
Booking Number:	1937782278
Trip:	Anchor CEI/ Panama City Beach
Airline Confirmation #s:	HQQ4RR (Delta)

PASSENGER NAME(S)

MAYS/MICHAEL KEITH (DL#9281147950 KT#TT1125JK7)

ITINERARY

Monday, 17 June 19	Delta Flight #1855	
Depart: Tampa, FL (TPA)	6:25am	
Arrive: Atlanta, GA (ATL)	8:02am	
Economy Class	Boeing 757	Flt Time: 1:37
	Arrives Terminal S	
Seat(s): 26B		
Check in on-line		

Monday, 17 June 19	Delta Flight #2029	
Depart: Atlanta, GA (ATL)	9:20am	
Arrive: Panama City/Northwest Florida Beaches Airport, FL (ECP)	9:25am	
Economy Class	McDonnell Douglas MD-80	Flt Time: 1:05
	Departs Terminal S	
Seat(s): 24D		

Wednesday, 19 June 19	Delta Flight #1403	
Depart: Panama City/Northwest Florida Beaches Airport, FL (ECP)	5:54pm	
Arrive: Atlanta, GA (ATL)	8:15pm	
Economy Class	McDonnell Douglas MD-80	Flt Time: 1:21
	Arrives Terminal S	
Seat(s): 25D		
Check in on-line		

Wednesday, 19 June 19	Delta Flight #2993	
Depart: Atlanta, GA (ATL)	10:24pm	
Arrive: Tampa, FL (TPA)	11:55pm	
Economy Class	Boeing 757	Flt Time: 1:31
	Departs Terminal S	
Seat(s): 24F		

AIR PRICING

Passenger	Ticket #(s)	Base	Tax	Total
Michael Keith Mays	0067402381645	\$746.04	\$101.96	\$848.00
TOTAL				\$848.00

Note: All prices are in U.S. dollars.

IMPORTANT NOTES

- Please review this itinerary carefully and, if you find any discrepancies, contact us within 24 hours.
- Airline schedules are subject to change. We strongly suggest that you reconfirm your reservation with us or the ticketed carrier within 72 hours of your flight.
- These tickets are non-refundable and cannot be transferred to a different person.
- A fee applies for itinerary changes, plus any fare difference if you change to a more expensive itinerary. Some limitations apply.
- Changes or cancellations to air tickets must be made prior to the departure of the flight being changed or cancelled by calling us or the carrier directly. If you are unable to do so, the ticket will become void, with no refund or residual value.
- All fliers over the age of 17 must travel with a government issued photo ID (e.g. driver's license/passport).
- For domestic flights, it is recommended that you arrive at the airport no later than 1 hour prior to flight time. For international flights, you should allow at least 2 hours.

Draft Only



* Store Copy *

Schooners
5121 Gulf Dr.
Panama City, FL 32408
(850) 235-3555

Date: 06/17/19
Time: 7:54 PM
Server: 29. Franzl G
Order: 673445
Description: Table 141:4
Card Type: Amex
Card No: XXXXXXXXXXXX1004
Entry: Chip

Purchases: \$ 51.63

Tip: \$ 10 ³²

Total: \$ 61 ⁹⁵

Suggested Gratuity Amounts:

18.0%	9.29	\$60.92
20.0%	10.33	\$61.96
22.0%	11.36	\$62.99

I agree to pay the above total amount according to the card issuer agreement.

Signature: X *[Signature]*
MICHAEL MAYS

Auth. Code: 878519
Ref. Number: 223180644
Response: Approved
AID: A000000025010801
APPLAB: AMERICAN EXPRESS
APPN:

Schooners Check 402832
5121 Gulf Dr.
Panama City FL 32408
Tel. (850) 235-3555

06/17/19 7:51 PM
Table 141:4 Cust 1
Waiter 29 Franzl G

1 GROUPER DINNER	23.50
1 TUNA DINNER	19.00
NO SEAWEEED/GREENS/SUB 3 PUPS	
1 GREEN BEANS	3.00
1 Ice Tea	2.75

Sub-total: 48.25
Sales Tax: 3.38

Total Due: 51.63

[Signature]
Suggested Gratuity

18.0%	9.29	\$60.92
20.0%	10.33	\$61.96
22.0%	11.36	\$62.99

Only

Publix

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

GW SPKLG WTR LIME	0.99	TLF
DELI TEA PEACH PT	1.19	TLF
COOKI/CREAM CHO PU	2.65	TLF
PBX EGG SALAD CROI	4.79	TLF
HARD BOILED EGGS	1.69	L F

Order Total	11.31	
Sales Tax	0.69	
Local Tax	0.11	
Grand Total	12.11	
Credit	Payment	12.11
Change	0.00	

PRESTO!
Trace #: 066071
Reference #: 1387175220
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$12.11
Auth #: 831196

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was Abby

06/17/2019 12:12 S1241 R106 2679 C0276

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.

Hotel Information

Panama City Beach
11127 Front Beach Road
Panama City Beach, FL 32407 US



AN IHG HOTEL

Front Desk: 1-850-2341111

Billing Information

MichaelMays
CLEARWATER US, FL 33763-1213
UNITED STATES

Folio Number: 531950
Confirmation Number: 24137387

Room Summary Information

Room: 815
Check-In Date: Mon 17 Jun 2019
Check-Out Date: Wed 19 Jun 2019

Date	Description	Amount
Mon 17 Jun 2019	Deposit Transfer at Check-In	668.87
Mon 17 Jun 2019	*Guest Room Accomodation	246.18
Mon 17 Jun 2019	State Tax - 6%	14.77
Mon 17 Jun 2019	Occupancy Tax - 7.07%	17.4
Mon 17 Jun 2019	Service Fee/Resort Fee	30.0
Mon 17 Jun 2019	Resort Fee - State Tax	1.8
Mon 17 Jun 2019	Resort Fee - Occupancy Tax	2.12
Tue 18 Jun 2019	*Guest Room Accomodation	285.38
Tue 18 Jun 2019	State Tax - 6%	17.12
Tue 18 Jun 2019	Occupancy Tax - 7.07%	20.18
Tue 18 Jun 2019	Service Fee/Resort Fee	30.0
Tue 18 Jun 2019	Resort Fee - State Tax	1.8
Tue 18 Jun 2019	Resort Fee - Occupancy Tax	2.12

* Holiday Inn Resort *
Panama City Beach, Florida
The View Restaurant

CHECK: 8967
TABLE: 14/2
SERVER: 6 Isidora
DATE: JUN18'19 6:45PM
CARD TYPE: AMEX
ACCT #: XXXXXXXXXXX1004
AUTH CODE: 567128
MICHAEL MAYS

SUBTOTAL: 34.58
TIP: \$6.92

TOTAL: \$41.50

SIGNATURE: *M. Mays*

PRINT NAME: _____

ROOM#: _____

CHECKING OUT: _____

* Holiday Inn Resort *
The View Restaurant
Panama City Beach, Florida

6 Isidora

TBL 14/2 GST 1

8967

JUN18'19 6:11PM

** Reprint 0 **

1 Penne Pasta 14.00
1 Add Scallops 7.00
1 Mixed Vegetable 4.00
1 Chocolate cake 7.00

Subtotal 32.00
Tax 2.58
Total Due 34.58

FOR ROOM CHARGES, SIGN BELOW

TIP: _____

TOTAL: _____

SIGNATURE: _____

PRINT NAME: _____

ROOM#: _____

CHECKING OUT: _____

Print Only

Publix

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

GW SPKLG NTR LIME	0.99	TLF
DELI TEA PEACH PT	1.19	TLF
TW PK KYLM CHSECK	4.49	L F
PBX CUBAN G&G	3.99	L F

You Saved 1.00

Order Total	10.66
Sales Tax	0.16
Local Tax	0.11
Grand Total	10.93
Credit Payment	10.93
Change	0.00

Savings Summary

Special Price Savings 1.00

* Your Savings at Publix *
* 1.00 *

PRESTO!

Trace #: 045567
Reference #: 1390905272
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$10.93
Auth #: 844437

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was Ariane

06/18/2019 12:29 S1241 R104 3196 C0158

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.

Publix Only

BEEF 'O' BRADY'S
GOOD FOOD. GOOD SPORTS.

Beef 'O' Brady's
11226 Hutchison Blvd
Panama City Beach, FL 32407
850-73-WINGS

Server: Jon B
06/19/19 11:24 AM
Check #12 Table 34

2 Sweet Iced Tea	\$5.18
2 Boneless Basket	\$25.58
Subtotal	\$30.76
Tax	\$2.48
Tip	\$6.15
Total	\$39.39

Credit Card Swiped
Amex xxxxxxxx1004
Time 11:59 AM

Transaction Type Sale
Authorization Approved
Approval Code 564622
Payment ID JLkssfFzLjXb
Merchant ID Q28938712
Card Reader MAGTEK_EDYNAHO
MICHAEL MAYS

Suggested Tip:

15%: (Tip \$4.61 Total \$37.85)
18%: (Tip \$5.54 Total \$38.78)
20%: (Tip \$6.15 Total \$39.39)
25%: (Tip \$7.69 Total \$40.93)

Tip percentages are based on the check price
before taxes.



4617032568048

Where Game Time Meets Family
Time
Join Us For Happy Hour!!
Monday-Friday 11am-6pm
Specials on Drafts and Wells

BEEF 'O' BRADY'S
GOOD FOOD. GOOD SPORTS.

Beef 'O' Brady's
11226 Hutchison Blvd
Panama City Beach, FL 32407
850-73-WINGS

Server: Jon B
06/19/19 11:24 AM
Check #12 Table 34

2 Sweet Iced Tea	\$5.18
2 Boneless Basket	\$25.58
Subtotal	\$30.76
Tax	\$2.48
Total	\$33.24

Where Game Time Meets Family
Time
Join Us For Happy Hour!!
Monday-Friday 11am-6pm
Specials on Drafts and Wells

BACK BEACH TEXACO

00359434
VFI Chevron

< DUPLICATE RECEIPT >

Description	Qty	Amount
UNLD1 CR #07 SELF @ 2.699/ G	8.329G	22.48
Subtotal		22.48
Tax		0.00
TOTAL		22.48
CREDIT \$		22.48

*****1004
Stn# 00359434

AMEX

Inv# 3428348
Auth# 549644
Entry Method: Swiped

Get rewarded on
every fill-up at
Texaco with a
Techron Advantage
card. See app
for details.

**Thank You!!!
Please Come Again!!!**

ST# 2 TILL XXXX DR# 0 TRAN# 9074418
CSH: 0 6/19/19 2:04:01 PM



Rental Agreement Summary

RA #: 844302755
Renter: MICHAEL K MAYS

Dates & Times

Pickup

Jun 17, 2019
8:27 AM

Location

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
8443703973

Return

Jun 19, 2019
2:21 PM

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
8443703973

Vehicle

Make/Model: FORD/F15C
Color: GRAY DK
Car Class Driven: PPAR
Car Class Charged: ICAR
Miles In: 6695 Miles Out: 6491
Mileage: 204
Fuel In: Full Fuel Out: Full
License: C923973 State/Province: LA
Unit #: 758658 Vehicle #: KKD15450

Charges	Price/Unit	Total
TIME & DISTANCE	3 @ \$43.00 / DAY	\$129.00
06/17/2019 - 06/19/2019		
NO CHARGE	0 @ \$0.00 / MILE	\$0.00
DISTANCE		
06/17/2019 - 06/19/2019		
CUSTOMER FACILITY	3 @ \$4.50 / DAY	\$13.50
CHARGE 4.50/DAY		
CONCESSION	11.1100%	\$14.61
RECOUPMENT FEE		
11.11 PCT		
FL WASTE	3 @ \$0.02 / DAY	\$0.06
TIRE/BATTERY FEE		
.02/DAY		
VLF REC .80/DAY	3 @ \$0.00 / DAY	\$2.40
SALES TAX	7.0000%	\$11.17

Total Charges: \$170.74

Charge To: AMERICAN EXPRESS xxxx1004

Amount Due: \$0.00

Subject to Audit
Your Emerald Club number is 388488122
Emerald Club rental credits will be posted
within 24 hours
We hope you enjoyed driving your upgraded
Emerald Club vehicle
Customer Service Number 1-800-468-3334

Draft Only



Cafe Intermezzo
 Hartsfield-Jackson Airport
 Atlanta, GA - 404-574-6195
 404-768-2002
 WECARE@ARMATLANTA.COM

Date: Jun19'19 09:24PM
 Card Type: Amex
 Acct #: XXXXXXXXXXX1004
 Card Entry: SWIPED
 Trans Type: PURCHASE
 Trans Key: IIII009484290995
 Auth Code: 545497
 Check: 4789
 Table: C1L/1
 Server: 1115 Ashley W

Subtotal: 14.04

Tip: \$2.81

Total: \$16.85

Signature *Milny*

Leave this copy with your Server
MERCHANT COPY
 An 18% gratuity will be added to
 all parties of 6 or more



Cafe Intermezzo
 Hartsfield-Jackson Airport
 Atlanta, GA - 404-574-6195
 404-768-2002
 WECARE@ARMATLANTA.COM

1115 Ashley W

Tbl C1L/1 Chk 4789 Gst 1
 Jun19'19 08:59PM

Dine In

1 Bacon/ Tom San Med. Pasta 13.00
 Sal

Subtotal 13.00
 Tax 1.04
 09:21PM Total 14.04

Sales Tax 1.04

An 18% gratuity will be added to
 all parties of 6 or more

Receive an additional 10% off at
 the following locations:
 Buckhead Books, Panda Veranda
 Savannah Candy Kitchen,
 and iTravel. Selected It

Draft Only

TAMPA INTERNATIONAL
AIRPORT
TERMINAL PARKING
GARAGE
(813) 870-8791

Receipt Number: H0091900969111
Ticket-Nr.: 91568975
In: 06/17/2019 4:49
Out: 06/20/2019 2:09
Duration: 2,21:20

Transient Parker	\$ 66.00
Total:	\$ 66.00
Discounts:	\$ 0.00
Balance Due:	\$ 66.00
Sales Tax	\$ 4.32
Credit-Card	\$ 66.00
Change:	\$ 0.00

Reimbursable Travel Expense Report

NAME MIKE MAYS

Mileage Rate 0.58000



DATE:	June 25, 2019	June 26, 2019	June 27, 2019					Totals
Miles Driven								0.00
Miles Reimbursement								\$0.00
Airfare	498.00							\$498.00
Car Rental			170.74					\$170.74
Gasoline								\$0.00
Taxi/Uber/Lyft								\$0.00
Parking			66.00					\$66.00
Tolls								\$0.00
TRANSPORTATION TOTAL	498.00	-	236.74	-	-	-	-	734.74
Lodging			541.04					\$541.04
Meals Reimbursable-Breakfast			9.69					\$9.69
Meals Reimbursable-Lunch	11.70	12.70	12.19					\$36.59
Meals Reimbursable-Dinner			16.19					\$16.19
Meals Per Diem								
LODGING & MEALS	11.70	12.70	579.11	-	-	-	-	603.51
TOTAL PER DAY	509.70	12.70	815.85	-	-	-	-	1,338.25

CLIENT DETAIL	
Client Name & Location	Dates of Travel
PANAMA CITY BEACH - Anchor CEI	6/25-27/2019
	Assist with site coordination/FF&E

SUMMARY	
NOTES:	Total from Above 1,338.25
	Total Reimbursable Travel Expenses 1,338.25



E-Ticket Confirmation

For further assistance please call (866) 284-5774 (312) 525-9805 or e-mail AmtravSupport@Amtrav.com.

TRIP SUMMARY

Booking Date:	19 June 19
Booking Number:	1937872557
Trip:	Anchor CEI/Panama City
Airline Confirmation #s:	GTQM84 (Delta)

PASSENGER NAME(S)

MAYS/MICHAEL KEITH (DL#9281147950 KT#TT1125JK7)

ITINERARY

Tuesday, 25 June 19	Delta Flight #1855	
Depart: Tampa, FL (TPA)	6:25am	
Arrive: Atlanta, GA (ATL)	8:02am	
Economy Class	Boeing 757	Flt Time: 1:37
	Arrives Terminal S	
Seat(s): 25C		
Check in on-line		

Tuesday, 25 June 19	Delta Flight #2029	
Depart: Atlanta, GA (ATL)	9:20am	
Arrive: Panama City/Northwest Florida Beaches Airport, FL (ECP)	9:25am	
Economy Class	McDonnell Douglas MD-80	Flt Time: 1:05
	Departs Terminal S	
Seat(s): 15D		

Thursday, 27 June 19	Delta Flight #1403	
Depart: Panama City/Northwest Florida Beaches Airport, FL (ECP)	5:54pm	
Arrive: Atlanta, GA (ATL)	8:15pm	
Economy Class	McDonnell Douglas MD-80	Flt Time: 1:21
	Arrives Terminal S	
Seat(s): 24C		
Check in on-line		

Thursday, 27 June 19	Delta Flight #2993	
Depart: Atlanta, GA (ATL)	10:24pm	
Arrive: Tampa, FL (TPA)	11:55pm	
Economy Class	Boeing 757	Flt Time: 1:31
	Departs Terminal S	
Seat(s): 28F		

AIR PRICING

Passenger	Ticket #(s)	Base	Tax	Total
Michael Keith Mays	0067402385081	\$420.46	\$77.54	\$498.00
TOTAL				\$498.00

Note: All prices are in U.S. dollars.

IMPORTANT NOTES

- Please review this itinerary carefully and, if you find any discrepancies, contact us within 24 hours.
- Airline schedules are subject to change. We strongly suggest that you reconfirm your reservation with us or the ticketed carrier within 72 hours of your flight.
- These tickets are non-refundable and cannot be transferred to a different person.
- A fee applies for itinerary changes, plus any fare difference if you change to a more expensive itinerary. Some limitations apply.
- Changes or cancellations to air tickets must be made prior to the departure of the flight being changed or cancelled by calling us or the carrier directly. If you are unable to do so, the ticket will become void, with no refund or residual value.
- All fliers over the age of 17 must travel with a government issued photo ID (e.g. driver's license/passport).
- For domestic flights, it is recommended that you arrive at the airport no later than 1 hour prior to flight time. For international flights, you should allow at least 2 hours.

Draft Only

Publix

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

DELI TEA RASBRY PT	1.19	TLF
ZEPHYR SPRNG WATER	1.25	L F
HARD BOILED EGGS	1.69	L F
PBX EGG SALAD CROI	4.79	TLF
COOKI/CREAM CHO PU	2.09	TLF
Order Total	11.01	
Sales Tax	0.58	
Local Tax	0.11	
Grand Total	11.70	
Credit	Payment	11.70
Change		0.00

PRESTO!

Trace #: 047253

Reference #: 1556251552

Acct #: XXXXXXXXXXXX1004

Purchase American Express

Amount: \$11.70

Auth #: 879971

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was Andy

06/25/2019 11:37 S1241 R104 5457 C0125

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.

Publix

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

DELI TEA RASBRY PT	1.19	TLF
HARD BOILED EGGS	1.69	L F
TWN PCK BRWN CHSCK	4.49	L F
PBX EGG SALAD CROI	4.79	TLF

Order Total	12.16	
Sales Tax	0.42	
Local Tax	0.12	
Grand Total	12.70	
Credit	Payment	12.70
Change	0.00	

PRESTO!
Trace #: 527872
Reference #: 1533764377
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$12.70
Auth #: 877090

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was Brandy W.

06/26/2019 11:41 S1241 R152 9322 C0459

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.



06-27-19

Michael Mays 2118 Bramblewood Dr N Clearwater Us 33763-1213 United States	Folio No. : A/R Number : Group Code : Company : Membership No. : PC 187002357 Invoice No. :	Room No. : 412 Arrival : 06-25-19 Departure : 06-27-19 Conf. No. : 41608684 Rate Code : IKME2 Page No. : 1 of 1
---	---	--

Date	Description	Charges	Credits
06-25-19	Deposit Transfer at Check-In		541.04
06-25-19	*Accommodation	241.53	
06-25-19	Room Tax - 7%	16.91	
06-25-19	Bed Tax - 5%	12.08	
06-26-19	*Accommodation	241.53	
06-26-19	Room Tax - 7%	16.91	
06-26-19	Bed Tax - 5%	12.08	
Thank you for staying with us! Qualifying points for this stay will automatically be credited to your account. Please tell us about your stay by writing a review here - www.ihg.com/reviews . We look forward to welcoming you back soon.		Total	541.04
		Balance	0.00

Guest Signature: _____

I have received the goods and / or services in the amount shown herein. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

Holiday Inn Panama City
2001 North Martin Luther King Cove
Panama City, FL 32405
Telephone: (850) 769-0000 Fax: (850) 215-6179
Owned by Hilton, Inc. Operated by Holiday PC, Inc.

FIREHOUSE SUBS

11560 PANAMA CITY BEACH PKWY

STE B

PANAMA CITY BEACH, FL 32407

(P) 850-588-7127

(F) 850-588-7129

DINE IN 6/27/2019 2:32:19 PM
Order # 349413 Cashier: Kimberly

1 MD Bacon Ranch	7.09
1 Onion NO	
1 Large Drink*	2.44
1 *Bottled Water	1.89

Sub. Total: \$11.42
Tax: \$0.77
Total: \$12.19
Discount Total: \$0.00

American Expres \$12.19

\$0.00 Change

American Express
Card Num : XXXXXXXXXXX1004
Terminal : 001
Approval : 509162

We value your feedback!
You could win \$500 and will be offered
a free medium drink with any adult sub
or salad purchase on your next visit to
any Firehouse Subs location.

Visit www.firehousethrows.com for the
survey and official sweepstakes rules.

Validation code:41398-00479-1406-2799

Survey completion code:

NOT VALID WITH ANY OTHER OFFER



Rental Agreement Summary

RA #: 844406449
Renter: MICHAEL K MAYS

Dates & Times

Pickup

Jun 25, 2019
7:18 AM

Location

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
8443703973

Return

Jun 27, 2019
3:34 PM

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
8443703973

Vehicle

Make/Model: FORD/F15C
Color: RED MED
Car Class Driven: PPAR
Car Class Charged: ICAR
Miles In: 14849 Miles Out: 14266
Mileage: 583
Fuel In: Full Fuel Out: Full
License: CKF4113 State/Province: GA
Unit #: 7R1HV1 Vehicle #: KFB20264

\$ Charges	Price/Unit	Total
TIME & DISTANCE	3 @ \$43.00 / DAY	\$129.00
06/25/2019 - 06/27/2019		
NO CHARGE	0 @ \$0.00 / MILE	\$0.00
DISTANCE		
06/25/2019 - 06/27/2019		
CUSTOMER FACILITY	3 @ \$4.50 / DAY	\$13.50
CHARGE 4.50/DAY		
CONCESSION	11.1100%	\$14.61
RECOUPMENT FEE		
11.11 PCT		
FL WASTE	3 @ \$0.02 / DAY	\$0.06
TIRE/BATTERY FEE		
.02/DAY		
VLF REC .80/DAY	3 @ \$0.00 / DAY	\$2.40
SALES TAX	7.0000%	\$11.17

Total Charges: \$170.74

Charge To: AMERICAN EXPRESS xxxx1004

Amount Due: \$0.00

Subject to Audit
Your Emerald Club number is 388488122
Emerald Club rental credits will be posted
within 24 hours
We hope you enjoyed driving your upgraded
Emerald Club vehicle
Customer Service Number 1-800-468-3334

Draft Only

Card

Sam Adams

Concourse B
Hartsfield Jackson Atlanta
International Airport
470-788-8522

Date: Jun27'19 08:48PM
Card Type: Amex
Acct #: XXXXXXXXXXX1004
Card Entry: SWIPED
Trans Type: PURCHASE
Auth Code: 542640
Check: 4529
Table: 51/3
Server: 300142 Ryneisha
Reference: 1781387077

Subtotal: 13.49

Tip: \$ 2⁷⁰

Total: \$16¹⁹

Signature *[Handwritten Signature]*

Leave this copy with your Server
MERCHANT COPY

Sam Adams

Concourse B
Hartsfield Jackson Atlanta
International Airport
470-788-8522

300142 Ryneisha

Tbl 51/3 Chk 4529 Gst 0
Jun27'19 08:30PM

Dine In

1 CALI TRKY WRAP Chips NO 12.49
RED ONION

Subtotal 12.49

Tax 1.00

08:47PM Total 13.49

Concessions H&H

Hartsfield Jackson
International Airport
Atlanta, GA
www.cintl.com/contact-us

Travelers Cheques

Paradies Shops - ATLANTA
HARTSFIELD-JACKSON ATLANTA AIRPORT
ATLANTA, GA
Thank you for shopping at
PARADIES LAGARDERE

SALESPERSON # 503051

PERRIER PEACH 66187518000
2.99 TT
30Z CHEWY CHIPS AH0Y 92647708000
1.99 N
HARIBO STARMIX 23296509000
3.99 tTT

SUBTOTAL \$8.97
TAX03 \$0.32
TAX06 \$0.24
TAX13 \$0.16
TOTAL \$9.69
AMEX \$9.69

***** PURCHASE *****
APPROVED

Total: \$9.69

Card Type: AMEX
Card Entry: CHIP
Acct #: *****1004
Approval Code: 876876

***** EMV PURCHASE *****

App Label: AMERICAN EXPRESS
Mode: Issuer

AID: A000000025010801
TVR: 080008000
IAD: 0649010360A000
TSI: F800
ARC: 00
AC: 70721C71E81B0BDF
CVM: 5E0300

STORE COPY

ITEMS 3
06/27/2019 08:58PM
002032 04 503051

MIKAELA
1954

Only

TAMPA INTL.
AIRPORT
RECEIPT NO. A12

TAMPA INTERNATIONAL
TERMINAL GARAGE
(813) 870-8791
IN: 06.25.19 04:53
OUT: 06.28.19 00:19
TICKET-NO.

100567453
PARK-DUR.: HRS:MIN
2:19:26

CALCULATED COSTS
USD 66.00
DISCOUNT
USD 0.00

PAID:
USD 66.00

CC-DATA:
AMERICAN EXPRESS
XXXXXXXXXXXX1004
XXXXX 201

AUTH. CODE 554711

RECEIPT NO.
A0121900185719"-12"

THANK YOU
FOR YOUR VISIT

Draft Only

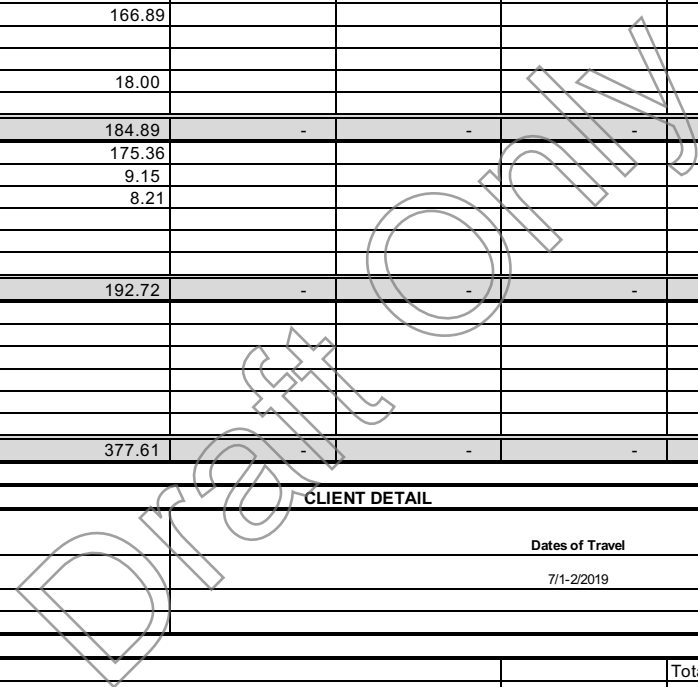
Reimbursable Travel Expense Report

NAME ARIEL GIBBS



Mileage Rate 0.58000

DATE:	July 1, 2019	July 2, 2019							Totals
Miles Driven									0.00
Miles Reimbursement									\$0.00
Airfare	594.00								\$594.00
Car Rental		166.89							\$166.89
Gasoline									\$0.00
Taxi/Uber/Lyft									\$0.00
Parking	18.00	18.00							\$36.00
Tolls									\$0.00
TRANSPORTATION TOTAL	612.00	184.89	-	-	-	-	-	-	796.89
Lodging		175.36							\$175.36
Meals Reimbursable-Breakfast	5.92	9.15							\$15.07
Meals Reimbursable-Lunch		8.21							\$8.21
Meals Reimbursable-Dinner	24.33								\$24.33
Meals Reimbursable-Other									
LODGING & MEALS	30.25	192.72	-	-	-	-	-	-	222.97
TOTAL PER DAY	642.25	377.61	-	-	-	-	-	-	1,019.86



CLIENT DETAIL	
Client Name & Location	Dates of Travel
PANAMA CITY BEACH - Anchor CEI	7/1-2/2019

SUMMARY	
NOTES:	Total from Above 1,019.86
	Total Reimbursable Travel Expenses 1,019.86

Subject: Itinerary for Ariel Gibbs

Date: Thursday, June 27, 2019 at 2:16:05 PM Eastern Daylight Time

From: Amtrav

To: Ariel Gibbs

To view in browser navigate to [https://www.AmTrav.com/trips/details.aspx?json={"bn":"1937972361","lastName":"GIBBS"}](https://www.AmTrav.com/trips/details.aspx?json={)



Travel Itinerary

For further assistance please call (866) 284-5774 (312) 525-9805 or e-mail AmtravSupport@Amtrav.com.

TRIP SUMMARY

Booking Date:	26 June 19
Booking Number:	1937972361
Trip:	AG PCB 7/1-7/2 B
Airline Confirmation #s:	GUHPQS (Delta)

PASSENGER NAME(S)

GIBBS/ARIEL (DL#9381485532 KT#TT122Y98F)
--

ITINERARY


Monday, 01 July 19	Delta Flight #1855
Depart: Tampa, FL (TPA)	6:00am
Arrive: Atlanta, GA (ATL)	7:32am
Economy Class	Airbus A320
	Fit Time: 1:32
	Arrives Terminal S
Check in on-line.	

Monday, 01 July 19	Delta Flight #2029
Depart: Atlanta, GA (ATL)	9:20am
Arrive: Panama City/Northwest Florida Beaches Airport, FL (ECP)	9:25am
Economy Class	McDonnell Douglas MD-80
	Fit Time: 1:05
	Departs Terminal S

Tuesday, 02 July 19	Delta Flight #1403
Depart: Panama City/Northwest Florida Beaches Airport, FL (ECP)	5:54pm
Arrive: Atlanta, GA (ATL)	8:14pm
Economy Class	McDonnell Douglas MD-80
	Fit Time: 1:20
	Arrives Terminal S
Check in on-line.	

Tuesday, 02 July 19	Delta Flight #2993
Depart: Atlanta, GA (ATL)	10:24am

Depart: Panama, ON (PPE)	10:12 pm
Arrive: Tampa, FL (TPA)	11:53pm
Economy Class	Airbus A320
Departs Terminal S	Flt Time: 1:29

Economy Car with NATIONAL CAR RENTAL	(On Terminal Pick-Up)
	
Pick Up: Panama City/Northwest Florida Beaches Airport, FL (ECP)	Monday, 01 Jul 19 @9:55am
Drop Off: Panama City/Northwest Florida Beaches Airport, FL (ECP)	Tuesday, 02 Jul 19 @4:54pm
Rate: \$110.97USD for rental period (includes estimate of taxes and fees)	
Unlimited Miles	Confirmation # 1944807681COUNT
Corp# XZ42209	Automatic Transmission
Air Conditioning	
<i>Rental rate payable upon pick up.</i>	

AIR PRICING

Passenger	Base	Tax	Total
Ariel Gibbs	\$509.76	\$84.24	\$594.00
TOTAL			\$594.00

Note: All prices are in U.S. dollars.

IMPORTANT NOTES

<ul style="list-style-type: none"> Please review this itinerary carefully and, if you find any discrepancies, contact us within 24 hours. Airline schedules are subject to change. We strongly suggest that you reconfirm your reservation with us or the ticketed carrier within 72 hours of your flight. These tickets are non-refundable and cannot be transferred to a different person. A fee applies for itinerary changes, plus any fare difference if you change to a more expensive itinerary. Some limitations apply. Changes or cancellations to air tickets must be made prior to the departure of the flight being changed or cancelled by calling us or the carrier directly. If you are unable to do so, the ticket will become void, with no refund or residual value. All fliers over the age of 17 must travel with a government issued photo ID (e.g. driver's license/passport). For domestic flights, it is recommended that you arrive at the airport no later than 1 hour prior to flight time. For international flights, you should allow at least 2 hours. Rental car rates are approximate total rates including an estimate of taxes and fees. Precise tax/fee amounts are subject to change. Unless other arrangements have been made with the car vendor, rental car drivers must present a valid credit card in his or her name at time of pick-up. Car rental valid only for licensed drivers at least 25 years old. Vendors will typically not permit younger drivers to rent, or will charge a young driver surcharge. For more information, contact us or the vendor.
--

Coffee Beanery - Purple Leaf
Hartsfield Int'l Airport
Concourse B
404-209-0907

Server: Ciara J DOB: 07/01/2019
07:48 AM 07/01/2019
Fast Close/1 1/10029

SALE

Visa 1048602
Card #XXXXXXXXXX6231
Magnetic card present: GIBBS ARIEL
Card Entry Method: S

Approval: 051067

Amount: \$5.92

+ Gratuity: _____

= Total: _____

I agree to pay the above
total amount according to the
card issuer agreement.

X _____

Thank you for your patronage!
Wireless Info:
SSID: CRPI WiFi

Draft Only



North Drop Dining
5323 N. Lagoon Dr.
Panama City, FL 32408
850.249.1500

Date: Ju101'19 07:31PM
Card Type: Visa
Acct #: XXXXXXXXXXXXX1187
Card Entry: SWIPED
Trans Type: PURCHASE
Trans Key: GIG009950518671
Auth Code: 04746D
Check: 2325
Table: 212/1
Server: 482 Dayna H

Subtotal: 20.33

TIP 4.00

TOTAL 24.33

SIGNATURE

THIS IS CUSTOMERS COPY

Draft Only

**THE
NORTH
DROP**
BAR

North Drop Dining
5323 N. Lagoon Dr.
Panama City, FL 32408
850.249.1500

482 Dayna H

Tbl 212/1 Chk 2325 Gst 1
Ju101'19 05:56PM

1 D Shrimp Grits	19.00
Food Total	19.00
Tax Total	1.33
07:27PM Total Due	20.33
Sales Tax	1.33

Call to Book Your Special Event
Serving Sunday Brunch 10AM-2PM

**THE
NORTH
DROP**
BAR



Welcome to Dunkin' Donuts
Store # 347876
17150 Panama City Beach Pkwy. Panama Cit
Phone: 850-459-9458
Manager: Bryan H.
7/2/2019 7:38:50 AM

**Drive-Thru
Order: 324**

Register: 5 Tran Seq No: 1283324
Cashier: Thomas M
*****SALE*****

- 1 Cold Brew Cof HD 3.59
Stack
- 1 Tr-Seg Egg Am. BrdM 3.59
- 1 Add Opz Hash Brown 0.99

Sub Total: \$8.47
Tax: \$0.68
Total: \$9.15
Discount Total: \$0.00

Change \$0.00
Tend: \$9.15

VISA
Card Num : *****6231
Terminal : 2
Approval : 052362
APP: 0000000031010
TVR: 0080001000
FAC: 06010A00A08000
IS: 6800

Draft Only

Welcome to Chick-fil-A
Panama City II FSU (#01427)
Panama City, FL
(850) 234-9540

Operator: Walt Rose
CUSTOMER COPY
7/2/2019 1:33:49 PM
DINE IN

Order Number: 5726831

1 Meal-SpcyDlx+PJ	7.25
SpcDlx+PJ	
- Pickles	
MD Fry	
StrPass Tea Lem Sm	0.34
2 CFA Sauce	0.00
Panama City Tax	0.08

Sub. Total:	\$7.67
Tax:	\$0.54
Total:	\$8.21

Change	\$0.00
Visa:	\$8.21

Register:5
Cashier:Chad

Tran Seq No: 5726831

It was a pleasure serving you!
Forgot to scan your app? Login in at
one.chick-fil-a.com/forgot2scan

Card Number : *****6231
Card Type : VISA
Approval : 095332
 : A0000000031010



11212 Front Beach Road
Panama City Beach, FL 32407
850-235-4044
fax: 850-233-7529
www.resortcollection.com

Gibbs, Ariel
Expedia
Get Info

ACCOUNT NO.: 1144DD
ROOM UNIT NO.: E62208 CLERK: EG
ARRIVE: 07/01/19
DEPART: 07/02/19
TOTAL INCLUSIVE:
RATE/PACKAGE DESCRIPTION: Expedia
1

DATE	DESCRIPTION	DESCRIPTION	CHARGES	PAYMENTS
DATE			CHARGES	PAYMENTS
07/01/19	1 XXXX6231			175.36
07/01/19	1 Cleaning Fee		95.00	
07/01/19	1 Damage Waiver		50.00	
07/01/19	1 Vehicle Pass		10.00	
07/01/19	1 Sales Tax		6.72	
07/01/19	1 Tourism Tax		4.80	
07/01/19	1 Sales Tax		3.54	
07/01/19	1 Tourism Tax		2.53	
07/01/19	1 Sales Tax		0.71	
07/01/19	1 Tourism Tax		0.51	
07/01/19	1 City/Reservation Fee		0.95	
07/01/19	1 City/Reservation Fee		0.50	
07/01/19	1 City/Reservation Fee		0.10	
Subtotals			\$ 175.36	175.36

PAID IN FULL --- THANK YOU!

Thank You For Your Business.
We Look Forward To Welcoming You Back!

The above statement is an accurate record of my account transactions. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, group or association fails to pay for any part of the full amount of these charges. I also agree any disputes or requests for copies of charges must be made within five days after my departure.

Guest Signature _____

Date _____



Rental Agreement # 844468995

Invoice # 10020177433

Renter Information

Renter Name

ARIEL GIBBS

Renter Address

LARGO, FL 33771
USA

Contract

SPORTS FACILITIES ADVISORY LLC

Rental Credits

1 credit has been awarded for this rental

Vehicle Information

4DR SEDAN

License #: GHQS71

State/Province: FL

Unit #: 7R4JH1

Vehicle #: KY278652

Vehicle Class Driven

Intermediate 2 or 4-Door/Automatic/Air

Vehicle Class Charged

Economy 4-Door/Automatic/Air

Odometer Mileage/Kilometers

Starting: 8,100 Ending: 9,371

Total: 1,271

Trip Information

Pickup

Monday, July 1, 2019 9:28 AM

PANAMA CITY ARPT (ECP) →

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
USA

Return

Tuesday, July 2, 2019 5:24 PM

PANAMA CITY ARPT (ECP) →

6300 WEST BAY PKWY
PANAMA CITY, FL 32409
USA

Rental Charges

Rental Rate	Time & Distance 2 Day at \$40.00 / Day	\$80.00
Coverages	Loss Damage Waiver Full (\$24.99 / Day)	\$49.98
Mileage	Unlimited Mileage	Included
Taxes and Fees	Customer Facility Charge 4.50/day (\$4.50 / Day)	\$9.00
	Sales Tax (7.00%)	\$7.65
	Concession-Recoupment Fee 11.11 Pct (11.11%)	\$14.62
	FI Waste Tire/battery Fee .02/day (\$0.02 / Day)	\$0.04
	Vif Rec .80/day (\$0.80 / Day)	\$1.60
	Sc Rec - FI Surchg Recov 2.00/day (\$2.00 / Day)	\$4.00
Total		\$166.89
	(Subject to audit)	
	Amount charged on July 2, 2019 to VISA (1187)	(\$166.89)
Amount Due		\$0.00

Thank you for renting with National Car Rental

We appreciate your business!

This email was automatically generated from an unattended mailbox, so please do not reply to this e-mail.

If you have any questions about your rental, please view our Frequently Asked Questions or send us a secured message by visiting our [Support Center](#)

TAMPA INTL.
AIRPORT
RECEIPT NO. A6

TAMPA INTERNATIONAL
TERMINAL GARAGE
(813) 870-8791
IN: 07.01.19 04:57
OUT: 07.03.19 01:19
TICKET-NO.
20477228

PARK-DUR.: HRS:MIN
1:20:22

CALCULATED COSTS
USD 36.00

DISCOUNT
USD 0.00

PAID:
USD 36.00

CC-DATA:
VISA

XXXXXXXXXXXX1187
XXXXX 201

AUTH. CODE 070490
RECEIPT NO.

A0061900096649"-12"

THANK YOU
FOR YOUR VISIT

Draft Only

Reimbursable Travel Expense Report

NAME DYLAN LOWDERMILK



Mileage Rate

DATE:	July 1, 2019	July 2, 2003	July 3, 2019						Totals
Miles Driven			777.4						777.40
Miles Reimbursement			450.89						\$450.89
Airfare									\$0.00
Car Rental									\$0.00
Gasoline									\$0.00
Taxi/Uber/Lyft									\$0.00
Parking									\$0.00
Tolls									\$0.00
TRANSPORTATION TOTAL	-	-	450.89	-	-	-	-	-	450.89
Lodging									
Meals Reimbursable-Breakfast			4.23						\$4.23
Meals Reimbursable-Lunch			28.26						\$28.26
Meals Reimbursable-Dinner									
Meals Reimbursable-Other									
LODGING & MEALS	-	-	32.49	-	-	-	-	-	32.49
TOTAL PER DAY	-	-	483.38	-	-	-	-	-	483.38

CLIENT DETAIL	
Client Name & Location	Dates of Travel
PANAMA CITY BEACH - Anchor CEI	7/1-3/2019

NOTES:		SUMMARY
	Total from Above	483.38
Mileage: TO/FROM Tampa to PCB sports complex		
Lodging - See Mike Mays expense report	Total Reimbursable Travel Expenses	483.38

Draft Only





APlus 2507
2460 W. County 48,
Florida 33513

7/3/2019 , 8:06:34 PM
Transaction #: 3877961
Register #: 3

FL LB SCO 2.750Z \$1.89
UPC/PLU 02840042061
VITAMIN WATER ZERO SQZD \$2.19
UPC/PLU 78616200297

Sub. Total: \$4.08
Tax: \$0.15
Total: \$4.23
Discount Total: \$0.00
Debit: \$4.23
Change \$0.00

Join Our Loyalty Program And Save

Sale

Debit

Card Num : XXXXXXXXXXXX3445
Chip Read
Terminal : JD12417167001
Approval : 615370
Sequence : 017283

USD\$ 4.23

Debit

Mode: Issuer
AID: A0000000042203
TVR: 8000048000
IAD:
021060100322000000000000000000FF
TSI: 6800
ARC: 00
TC: D6FCB834457D1E1B

Verified by PIN

Thank You For
Shopping APlus

Draft Only

Welcome to Chick-fil-A
Panama City II FSU (#01427)
Panama City, FL
(850) 234-9540

Operator: Walt Rose
CUSTOMER COPY
7/3/2019 11:50:49 AM
DRIVE THRU

Order Number: 5729400

1 Meal-GRLC1ub+CJ	9.09
GRL C1ub +CJ	
MD Fry	
Tea/Unswt MD	
1 Meal-CFASan	6.39
CFA Sand	
LG Fry	0.24
SwT Tea LG	0.34
2 Spc Sand	7.50
- Pickles	
+ PJ Ch	0.60
3 CFA Sauce	0.00
1 Swt Tea LG	1.99
+ Lt Ice	
Panama City Tax	0.26
Sub. Total:	\$26.41
Tax:	\$1.85
Total:	\$28.26

Change \$0.00
Mastercard: \$28.26
Register:2 Tran Seq No: 5729400
Cashier:Mattie

It was a pleasure serving you!
Forgot to scan your app? Login in at
one.chick-fil-a.com/forgot2scan

Card Number : *****3445
Card Type : MASTER CARD
Approval : 003118
AID : A0000000041010

Reimbursable Travel Expense Report

NAME JAKE WHITTAKER

Mileage Rate



DATE:	July 2, 2019	July 3, 2019						Totals
Miles Driven								0.00
Miles Reimbursement								\$0.00
Airfare	157.00	297.99						\$454.99
Car Rental								\$0.00
Gasoline								\$0.00
Taxi/Uber/Lyft								\$0.00
Parking	18.00	18.00						\$36.00
Tolls								\$0.00
TRANSPORTATION TOTAL	175.00	315.99	-	-	-	-	-	490.99
Lodging								
Meals Reimbursable-Breakfast	5.14							\$5.14
Meals Reimbursable-Lunch								
Meals Reimbursable-Dinner	99.41	22.54						\$121.95
Meals Reimbursable-Other	11.08	5.35						\$16.43
LODGING & MEALS	115.63	27.89	-	-	-	-	-	143.52
TOTAL PER DAY	290.63	343.88	-	-	-	-	-	634.51

Draft Only

CLIENT DETAIL	
Client Name & Location	Dates of Travel
PANAMA CITY BEACH - Anchor CEI	7/2-3/2019
SUMMARY	
NOTES:	Total from Above
	634.51
ARRIVING FLIGHT & PARKING EXPENSES SPLIT DUE TO MULTI CITY TRAVEL	
LODGING - SEE MIKE MAYS EXPENSE REPORT	Total Reimbursable Travel Expenses
	634.51
7/2: Dinner Attendees: (3) Jacob Whittaker, Dylan Lowdermilk, & Mike Mays	



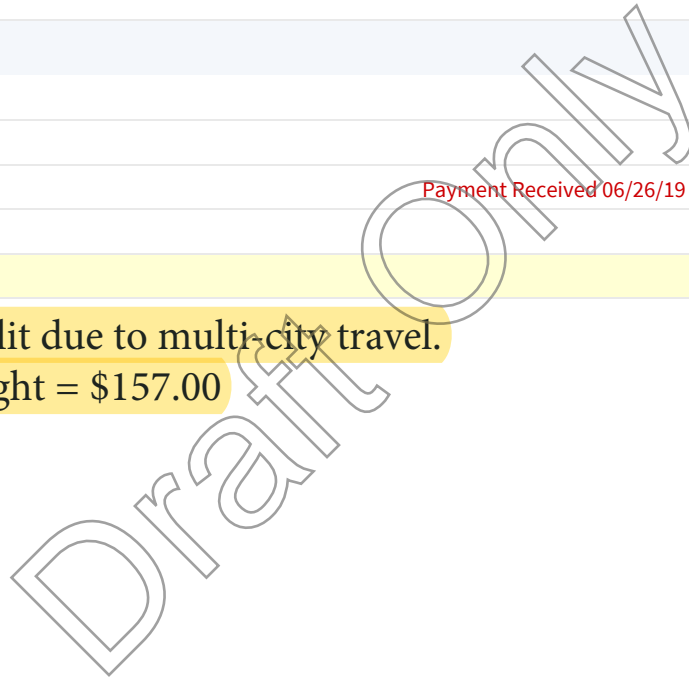
Booking # 1937966350
 Total Price \$314.00
 Policy Status **In Policy**
 Traveler Name(s) **Jacob Whittaker**

Date Booked 06/26/19
 Booked By **Jacob Whittaker**
 Approved By **N/A**

						Amount
✈️ Traveler: Jacob Whittaker		Ticket No. 0067402716027				
AIRLINE	DATE	FROM → TO	DEPART	ARRIVE	CLASS	\$314.00
Delta #1510	07-02-19	Pittsburgh → Atlanta	6:00 am	7:35 am	Economy	
Delta #2029	07-02-19	Atlanta → Panama City	9:20 am	9:25 am	Economy	
					Subtotal	\$314.00
					Payment Received 06/26/19 - via Delta (Visa *0155)	-\$314.00
					Balance Due	\$0.00

Flight expenses split due to multi-city travel.

PCB - Arriving flight = \$157.00





E-Ticket Confirmation

For further assistance please call (866) 284-5774 (312) 525-9805 or e-mail AmtravSupport@Amtrav.com.

TRIP SUMMARY

Booking Date:	26 June 19
Booking Number:	1937966477
Trip:	JW PCB 7/2-7/3 B
Airline Confirmation #s:	GMN4UG (Delta)

PASSENGER NAME(S)

WHITTAKER/JACOB (DL#9305758212 KT#TT117H6RN)

ITINERARY

Wednesday, 03 July 19	Delta Flight #1403	
Depart: Panama City/Northwest Florida Beaches Airport, FL (ECP)	5:54pm	
Arrive: Atlanta, GA (ATL)	8:14pm	
Economy Class	McDonnell Douglas MD-80	Flt Time: 1:20
	Arrives Terminal S	
Seat(s): 15A		
Check in on-line.		

Wednesday, 03 July 19	Delta Flight #2993	
Depart: Atlanta, GA (ATL)	10:24pm	
Arrive: Tampa, FL (TPA)	11:54pm	
Economy Class	Boeing 757	Flt Time: 1:30
Departs Terminal S		
Seat(s): 25A		

AIR PRICING

Passenger	Ticket #(s)	Base	Tax	Total
Jacob Whittaker	0067402716030	\$254.88	\$42.12	\$297.00
TOTAL				\$297.00

Note: All prices are in U.S. dollars.

IMPORTANT NOTES

- Please review this itinerary carefully and, if you find any discrepancies, contact us within 24 hours.
- Airline schedules are subject to change. We strongly suggest that you reconfirm your reservation with us or the ticketed carrier within 72 hours of your flight.
- These tickets are non-refundable and cannot be transferred to a different person.
- A fee applies for itinerary changes, plus any fare difference if you change to a more expensive itinerary. Some limitations apply.
- Changes or cancellations to air tickets must be made prior to the departure of the flight being changed or cancelled by calling us or the carrier directly. If you are unable to do so, the ticket will become void, with no refund or residual value.
- All fliers over the age of 17 must travel with a government issued photo ID (e.g. driver's license/passport).
- For domestic flights, it is recommended that you arrive at the airport no later than 1 hour prior to flight time. For international flights, you should allow at least 2 hours.

Draft Only

TAMPA INTL.
AIRPORT
RECEIPT NO. A10

TAMPA INTERNATIONAL
TERMINAL GARAGE
(813) 870-8791
IN: 07.01.19 06:47
OUT: 07.04.19 00:02
TICKET-NO.
30704670

PARK-DUR.: HRS:MIN
 2:17:15
CALCULATED COSTS
USD 54.00

DISCOUNT
USD 0.00

PAID:
USD 54.00

CC-DATA:
VISA
XXXXXXXXXXXX9493
 XXXXX 201
 07304D
AUTH. CODE
RECEIPT NO.

A0101900057162"-12"
THANK YOU
FOR YOUR BUSINESS

PARKING EXPENSES SPLIT DUE TO MULTI-CITY
TRAVEL. \$18/DAY X 2/DAYS = \$36.00

Draft Only

G Foley's
3214 West 23rd St
850.481.0354

Server: Khuong
06:53 PM
Table 22/1

DOB: 07/02/2
07/02/2
2/200

SALE

VISA
Card #XXXXXXXXXXXX9493
Magnetic card present: WHITTAKER JACOB
Entry Method: S
Approval: 048250

Amount: \$ 82.41
+ Tip: 17.00
= Total: 99.41

I agree to pay the above
total amount according to the
card issuer agreement.

Merchant Copy!

G Foley's
3214 West 23rd St
850.481.0354

Server: Khuong
Table 22/1
Guests: 0
Reprint #: 1

07/02/2019
6:51 PM
20022

Ribeye 14oz 29.00
1/3 Pork Tenderloin 8.00
1/2 Ribeye 14oz 14.50
1/6 Red Snapper 4.34
1/3 Pork Tenderloin 8.00
1/3 Pork Tenderloin 8.00
1/6 Red Snapper 4.33

Subtotal 76.17
Tax 0.76
State Tax 5.48
Total 82.41

Balance Due 82.41

Thank You for Dining with us!
Gift Cards Available.

Suggested Tip

18% = 13.71
20% = 15.23
25% = 19.04

Draft Only



PIER PARK - 850-236-3720
07/02/2019 09:53 AM EXPIRES 09/30/19
ORDER #: 71692



GROCERY
254150107 STARBUCKS T \$4.75

FLPB1 1% ON \$4.75 \$0.05

PCB BUS LIC FEE TRANSACTION FEE
T = FL TAX 7.0000% on \$4.80 \$0.34

TOTAL \$5.14
*9493 VISA CHARGE \$5.14
AID: A0000000031010
VISA CREDIT

REC#2-9183-2208-0157-1692-3 VCD#759-251-855

PIER PARK CHEVRON
14111 PCB PARKWAY
Panama City Beach FL
PANAMA CITY BEACH FL
00202467
Chevron
14111 Back Beach
P.C. Beach FL

<CUSTOMER COPY>

Description	Qty	Amount
L DASANI .5 LITER	1	7.99
2 BAG OF ICE 10LB	1	2.79
Subtotal		10.78
Tax		0.30
TOTAL		11.08
CREDIT \$		11.08

CUSTOMER COPY

Stn# 00202467 009
Inv# 6733812
Auth# 01148D

Sale
CAPITAL ONE VISA
Entry Method: Chip Read
Acct/Card #: *****9493 E/VISA
USD\$ 11.08
Approve 0001

VISA CREDIT
MODE: ISSUER
AID: A0000000031010
TVR: 0800008000
IAD: 06010A0360A000
TSI: F800
ARC: 00

Water for Job Site

Draft Only

Date:
Card:

6300 West Bay Parkway
Panama City Bch Fl 32409
850-234-5798

Server: Briana
Fast Close/1
Guests: 0

07/03/2019
4:28 PM
40298

Lg Chai Latte 5.00
Subtotal 5.00
Tax 0.35
Total 5.35

VISA #XXXXXXXXXXXX9493
Auth:06489D 5.35

+ Tip: _____
= Total: _____

X _____

Balance Due 0.00

Thank you!!!!

Draft Only

Shake Shack
Hartsfield Jackson International
Airport-Concourse A-F1
Atlanta, GA 30320
www.shakeshack.com

4922746 Alexis M

hk 8204 JAKE Gst 3
Ju103'19 08:17PM

To Go

1 Db1 Smoke Shack	10.69
1 Cheese Fries	4.39
1 Strawberry Shake	5.79
XXXXXXXXXXXX9493	
Visa	22.54
Subtotal	20.87
Tax	1.67
Payment	22.54

Thank You!!!
Please Come Again

Reimbursable Travel Expense Report

NAME MIKE MAYS

Mileage Rate 0.58000



DATE:	June 30, 2019	July 1, 2019	July 2, 2019	July 3, 2019	July 4, 2019	July 5, 2019	July 6, 2019	July 7, 2019	July 8, 2019	July 9, 2019	Totals
Miles Driven											0.00
Miles Reimbursement											\$0.00
Airfare											\$0.00
Car Rental											\$740.30
Gasoline		57.45			45.03				55.03	43.75	\$201.26
Taxi/Uber/Lyft											\$0.00
Parking											\$0.00
Tolls											\$0.00
TRANSPORTATION TOTAL	-	57.45	-	-					55.03	784.05	941.56
Lodging - DL & JW					851.72						\$851.72
Lodging - Mike Mays					734.88					1,492.27	\$2,227.15
Meals Reimbursable-Breakfast	16.00						19.57				\$35.57
Meals Reimbursable-Lunch		26.40	24.63		10.02						\$61.05
Meals Reimbursable-Dinner	39.52	70.99		34.23	37.98	21.42	27.41	20.00	19.86		\$271.41
Meals Per Diem											
LODGING & MEALS	55.52	97.39	24.63	34.23	1,634.60	21.42	46.98	20.00	19.86	1,492.27	3,446.90
TOTAL PER DAY	55.52	154.84	24.63	34.23	1,634.60	21.42	46.98	20.00	74.89	2,276.32	4,388.46

CLIENT DETAIL	
Client Name & Location	Dates of Travel
PANAMA CITY BEACH - Anchor CEI	6/30-7/9/2019
	Assist with site coordination/FF&E
	SUMMARY
NOTES:	Total from Above
Lodging: Mike Mays, Dylan Lowdermilk, and Jake Whittaker	4,388.46
Meal - Attendees: Michael Mays, & Dylan Lowdermilk: 6/30 Brk/Dnr, 7/1 Lnch/Dnr, & 7/2 Lnch	Total Reimbursable
	4,388.46

APPLEBEE'S
NEIGHBORHOOD GRILL & BAR

Callaway, FL
(850)522-0903

MARQUEIL W TB#52
DATE: 06-30-19 TIME: 07:01 PM GUESTS: 1
Check #:9430-593003

SOURCE: TED
CARD TYPE: AMEX
CARD NUMBER: *****1004
APPROVAL CODE: 837123
Merchant ID: 061345
Trans Type: SALE

AID: A00000025010801
TVR:
TSI:
AC:
ARC:

We value your feedback!

Visit www.talktoapplebees.com in
the next 3 days & tell us about
your experience.

To enter the survey, you will need
to use the following code.

* Survey Code: 9430063030030 *

Amount: 32.93
Tip: 6.59
Total: 39.52

Cardmember agrees to pay total in
accordance with agreement governing
use of such card.

Gratuity Examples
15 % Tip = \$4.94
18 % Tip = \$5.93
20 % Tip = \$6.59

APPLEBEE'S
NEIGHBORHOOD GRILL & BAR

Callaway, FL
(850)522-0903

MARQUEIL W TB#52
DATE: 06-30-19 TIME: 07:01 PM GUESTS: 1
Check #:9430-593003

1 3CHZ CHX PENNE 12.99
1 8OZ SIRLOIN 15.99
1 GMUSH TOP 1.79

Check TOTAL: 30.77
TAX: 2.16

AMEX: 39.52
Tip/Chg: 6.59
BALANCE: 0.00

Eatin' Good Made Easy
On-line Ordering
www.applebees.com

We Value Your Compliments, Concerns or
Suggestions. Contact us at:
Applebee's NRP Guest Services
1-800-216-8147

Chris Prus
Corporate Supervisor
cprus@nrpflorida.com

Print Only

See back of receipt for your chance
to win \$1000 ID #:7N6B6VF25XJ

Walmart

850-785-6011 Mgr:TIMOTHY COBB
725 NO. TYNDALL PKWY
CALLAWAY FL 32404

ST# 01207 OP# 009045 TE# 45 TR# 01044
GATORADE 005200020808 F 4.98 X
3 ORANGES 003338314605 F 3.98 N
APPLE 3 BAG 068113127662 F 4.67 N
COKE ORG VA 004900007891 F 1.88 X
SUBTOTAL 15.51
TAX 1 7.000 % 0.49
TOTAL 16.00
AMEX TEND 16.00

AMERICAN EXPRESS *** **** ***1 004 I 0

APPROVAL # 894315

REF # 000100372469

TRANS ID - 001207679676486

AID A000000025010801

TC 05BB20B0796EF776

TERMINAL # SC010150

*NO SIGNATURE REQUIRED

06/30/19 19:13:00

CHANGE DUE 0.00

ITEMS SOLD 4

TC# 9114 1940 1196 2000 7183



Low Prices You Can Trust. Every Day.

06/30/19 19:13:00

CUSTOMER COPY

Draft Only

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

APPLES FUJI LG		
2.34 lb @ 2.59/ lb	6.06	L F
PBX EGG SALAD CROI	4.79	TLF
VAN HOLTEN SOUR	1.09	L F
HARD BOILED EGGS	1.69	L F
ICE 20 LB	3.99	TLF
PBX LEMONADE LIT P	1.19	TLF
PBX CHIX TNR1/2SB	6.19	TL
Order Total	25.00	
Sales Tax	1.15	
Local Tax	0.25	
Grand Total	26.40	
Credit	Payment	26.40
Change		0.00

PRESTO!
Trace #: 030325
Reference #: 1567723646
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$26.40
Auth #: 882083

CREDIT CARD
A000000025010801
Entry Method:
Mode:
PURCHASE
AMERICAN EXPRESS
Chip Read
Issuer

Your cashier was Ellie
07/01/2019 12:09 S1241 R103 5513 C0126

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle
Publix Super Markets, Inc.

Only

*** REPRINT *** REPRINT *** REPRINT ***

EXPRESS LANE #90
FG12137070001
7624 FRONT BEACH ROAD
PANAMA CITY, FL
32407
07/01/2019 902234031
12:30:31 PM

XXXXXXXXXXXX1004
Am Express
INVOICE 040824
AUTH 550925

PUMP# 11
Regular 21.286G
PRICE/GAL \$2.699

FUEL TOTAL \$ 57.45

*** REPRINT *** REPRINT *** REPRINT ***

CREDIT \$ 57.45

*** REPRINT *** REPRINT *** REPRINT ***

Customer-activated Purchase/Capture
Site #: 000000004741146
Shift Number 1
Sequence Number 20778
APPROVED 550925

Tell us about
your visit!
myexxonmobilvisit
.com

Print Only

THE NORTH DROP



North Drop Dining
5323 N. Lagoon Dr.
Panama City, FL 32408
850.249.1500

482 Dayna H

Tbl 212/2 Chk 2343 Gst 1
 Jul101'19 05:56PM

1 D Fish Dip	12.00
2 D Pasta	38.00
1 SH-Grits	7.00

Subtotal	57.00
Tax Total	3.99
07:27PM Total Due	60.99

Sales Tax 3.99

Call to Book Your Special Event
Serving Sunday Brunch 10AM-2PM

10 am - 2 pm

THE NORTH DROP

BAR

North Drop Dining
5323 N. Lagoon Dr.
Panama City, FL 32408
850.249.1500

Date: Jul101'19 07:32PM
Card Type: Amex
Acct #: XXXXXXXXXXX1004
Card Entry: SWIPED
Trans Type: PURCHASE
Trans Key: GIG009950521519
Auth Code: 573898
Check: 2343
Table: 212/2
Server: 482 Dayna H

Subtotal: **60.99**

TIP **\$ 10⁰⁰**

TOTAL **\$ 70⁹⁹**

SIGNATURE *Dayna H*

THIS IS MERCHANT COPY

Merchant Only

to we can
ive Infor-
changes,
fin.

Publix

Breakfast Point Marketplace
11240 Panama City Bch. Pkwy.
Panama City Beach, FL 32407
Store Manager: Tim Screws
850-236-4515

DELI TEA PEACH PT	1.19	TLF
PBX CT CAESAR WRAP	5.99	L F
ICE 20 LB	3.99	TLF
HARD BOILED EGGS	1.69	L F
APPLES FUJI LG		
2.04 lb @ 2.59/ lb	5.28	L F
5PC WING DINNER	5.49	TL

Order Total	23.63	
Sales Tax	0.76	
Local Tax	0.24	
Grand Total	24.63	
Credit	Payment	24.63
Change	0.00	

PRESTO!
Trace #: 057058
Reference #: 1570067288
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$24.63
Auth #: 854391

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was Abby

07/02/2019 12:19 S1241 R105 4051 C0276

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.

Draft Only

2397 SR 77
Panama City, FL 32405-4403

*****ToGo Pickup*****

Server: Susan S Check #: 800482

Mike Mays
6:20PM, 07/03/2019
727-470-4323

Special Requests:
1 Silverware

Guest No.1
1 Black Tie Mousse Cake 7.79 []
1 Chicken Margherita 16.29 []
1 *ToGo Garden Salad []
* No
* Olive
* No
* Onion
* No
* Peperoncini 2.95 []
1 Bellini Peach Tea

___ Braadsticks []
___ Silverware []
___ Chaese []
___ Mints []
___ Dressing []
___ Croutons []
___ To Go! Menu []

ID # 4185 30783 8331

* We value your opinion. Please *
* tell us about your ToGo experience *
* by completing a brief online *
* survey within 7 days of your visit.*
* You could win a \$1,000 Grand Prize *
* or 1 of 100 \$50 prizes. *
* Winners are drawn monthly!!! *
* *
* To complete the survey and enter *
* the contest, go to *
* www.ogtososurvey.com and enter *
* the ID on this receipt. *
* NO PURCHASE NECESSARY. Void where *
* prohibited. See Official Rules at *
* www.ogtososurvey.com *

(OFFER EXPIRES Jul 10, 2019)

Subtotal 27.03
Sales Tax 1.92
1% License Fee 0.28

Please pay this amount
Total 29.23

(1004) Amex 29.23

Amount Due 0.00
Change 0.00

18:10:05 07/03/2019

Try us To Go - order online! ogtoGo.com

THANKS FOR VISITING US TODAY!
GRACIAS POR VISITARNOS HOY!

OLIVE GARDEN 1395
2397 SR 77
Panama City, FL 32405-4403

*****ToGo Pickup*****

Check #: 800482
Susan S
18:10 07/03/2019 Gst 1
Transaction #: 1600717479

Card Number Auth Code
xxxxxxxxxxxx1004 580176
Amex

Check Amount 29.23

Tip..... # 5⁰⁰

Total... # 34²⁵

Mike Mays
Cardmember agrees to pay total in
accordance with agreement governing
use of such card.

Restaurant Copy

Draft Only



07-04-19

Michael Mays 2118 Bramblewood Dr N Clearwater Us 33763-1213 United States	Folio No. :		Room No. : 129
	A/R Number :		Arrival : 06-30-19
	Group Code :		Departure : 07-04-19
	Company :		Conf. No. : 24261658
	Membership No. : PC 187002357		Rate Code : IDMEP
	Invoice No. :		Page No. : 1 of 1

Date	Description	Charges	Credits
06-30-19	*Accommodation	199.00	
06-30-19	State Tax - Room	13.93	
07-01-19	*Accommodation	199.00	
07-01-19	State Tax - Room	13.93	
07-02-19	*Accommodation	199.00	
07-02-19	State Tax - Room	13.93	
07-03-19	*Accommodation	199.00	
07-03-19	State Tax - Room	13.93	
07-04-19	American Express		851.72
Thank you for staying with us! Qualifying points for this stay will automatically be credited to your account. Please tell us about your stay by writing a review here - www.ihgrewardsclub.com/review . We look forward to welcoming you back soon.		Total	851.72
		Balance	0.00

Guest Signature: _____
 I have received the goods and / or services in the amount shown heron. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

Holiday Inn Express Panama City
 5627 East Hwy 22
 Panama City, FL 32404
 Telephone: (850) 215-3200 Fax: (850) 215-3223

Only



26 07-04-19

Michael Mays	Folio No. :	Room No. : 128
2118 Bramblewood Dr N	A/R Number :	Arrival : 06-30-19
Clearwater Us 33763-1213	Group Code :	Departure : 07-04-19
United States	Company :	Conf. No. : 28860348
	Membership No. : PC 187002357	Rate Code : IDMEP
	Invoice No. :	Page No. : 1 of 1

Date	Description	Charges	Credits
06-30-19	*Accommodation	171.70	
06-30-19	State Tax - Room	12.02	
07-01-19	*Accommodation	171.70	
07-01-19	State Tax - Room	12.02	
07-02-19	*Accommodation	171.70	
07-02-19	State Tax - Room	12.02	
07-03-19	*Accommodation	171.70	
07-03-19	State Tax - Room	12.02	
07-04-19	American Express		734.88
Thank you for staying with us! Qualifying points for this stay will automatically be credited to your account. Please tell us about your stay by writing a review here - www.ihgwardsclub.com/review . We look forward to welcoming you back soon.		Total	734.88
		Balance	0.00

Guest Signature: _____
 I have received the goods and / or services in the amount shown heron. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. if a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

Holiday Inn Express Panama City
 5627 East Hwy 22
 Panama City, FL 32404
 Telephone: (850) 215-3200 Fax: (850) 215-3223

Draft Only

RaceWay 6869
3433 East 15th Stree
Panama City, FL
32401

Term: JD12943459003
Appr: 521220
Seq#: 003471
PUMP No. 05
GRADE Un1-87
GALLONS 18.021
PRICE \$2.499
TOTAL FUEL \$45.03
Capture

American Express
XXXXXXXXXXXX1004
Swiped

07/04/2019 10:18:36

I agree to pay the
above Total Amount
according to Card
Issuer Agreement.
TOTAL SALE \$45.03

Draft Only

Culver's 571
Panama City, FL
850-249-0709

Reg:2 Trn:680744 7/4/2019 1:37:52 PM

***Dine In**

1 M&S SNGL Bsk	6.69
FRY	
DRINK MED	
1 PEPSI LG	2.59
Subtotal:	\$9.28
Tax:	\$0.74
Total:	\$10.02
Discount Total:	\$0.00
American Express:	\$10.02
Change	\$0.00

Welcome to Delicious!
GUEST 18

American Express
Card Num : XXXXXXXXXXXX1004
Terminal : 001
Approval : 527082

Draft Only

RED LOBSTER 6315

910 East 23rd Street
Panama City, FL 32405

Check # :37834

Table 36

Phoenix R

18:10 07/04/2019

Transaction #:6315190704181095

Gst 1

Card Number
XXXXXXXXXXXX 1004

Auth Code
842450
Amex

Check Amount 31.65

TIP NOT INCLUDED.

Suggested tip amount is
based on total with tax,
before any discounts.

20% - \$6.33
18% - \$5.70
15% - \$4.75

Tip..... \$6.33
Total... \$37.98

Account Holder agrees to pay total in
accordance with agreement governing
use of such account.

AID 000000025010801
CVM 5E0300
IAD 0649010360A000
TSI E800
TVR 0800008000
Cryptogram 9838CBDA2CA2CC37
Payment Brand Name AMERICAN EXPRESS
Card Inserted

Restaurant Copy

RED LOBSTER 6315

910 East 23rd Street
Panama City, FL 32405

Check # :37834

Table 36

Phoenix R

18:10:25 07/04/2019

Gst 1

Guest No.1

1 Boston Ice Tea Peach 3.29
1 Sirloin Shrimp & Scallops 25.99

ID # 3853 10573 5862

* Survey - Chance to win \$1000! *
* Each month we award one Guest *
* \$1,000 & 100 Guests \$50! *
* * * * *
* Visit www.redlobstersurvey.com *
* And enter the ID # above *
* * * * *
* NO PURCHASE NECESSARY. Void where *
* prohibited. See Official Rules at *
* redlobstersurvey.com *

(OFFER EXPIRES Jul 11, 2019)

Subtotal 29.28
Sales Tax 2.07
1% License Fee 0.30

18:10:25 07/04/2019

Please pay this amount
Total 31.65

TIP NOT INCLUDED.

Suggested tip amount is
based on total with tax,
before any discounts.

20% - \$6.33
18% - \$5.70
15% - \$4.75

(1004)Amex 31.65
Amount Due 0.00
Change 0.00

Dine In

Get rewarded! Scan the QR code below with
your My Red Lobster Rewards app to earn
29 points (excludes tax, tip and alcohol
where prohibited).

Visit the Apple App Store or Google Play
today to download My Red Lobster Rewards!



Only

Holiday Inn
2001 Martin Luther King
850. 769. 0000

Server: Krista DOB: 07/05/2019
07:54 PM 07/05/2019
Southwest/3 2/20008

SALE

Amex 4194308
Card #XXXXXXXXXX1004
Magnetic card present: MAYS MICHAEL
Card Entry Method: S

Approval: 623348

Amount: \$31.42
+ Tip: \$6²³
= Total: \$37⁷²

I agree to pay the above
total amount according to the
card issuer agreement.

x Mil My

Thanks! Come again.

Holiday Inn
2001 Martin Luther King
850. 769. 0000

Server: Krista 07/05/2019
Southwest/3 7:53 PM
Guests: 0 20008

TUSCAN CHICKN PENNE 16.75
Old Fashion 9.00
BROWNIE SUNDAE 4.00

Subtotal 29.75
Tax 1.67
Total 31.42

Balance Due \$31.42

Tip : _____
TOTAL : _____
SIGNATURE : _____

It is our pleasure to serve you!
Please let us know how we can make your st
Like us on facebook

Publix

23rd Street Plaza
650 W. 23rd St.
Panama City, FL 32405
Store Manager: Tyler Watkins
850-747-9780

ICE 20 LB		3.89	TLF
PUBLIX SPRNG 24PK		4.49	L F
APPLES FUJI LG			
2.80 lb @	1.69/ lb	4.73	L F
You Saved	2.24		
MANDARINS		5.99	L F

Order Total	19.10
Sales Tax	0.28
Local Tax	0.19
Grand Total	19.57
Credit Payment	19.57
Change	0.00

Savings Summary

Special Price Savings 2.24

* Your Savings at Publix *
* 2.24 *

PRESTO!
Trace #: 098025
Reference #: 1579243218
Acct #: XXXXXXXXXXXX1004
Purchase American Express
Amount: \$19.57
Auth #: 871595

CREDIT CARD	PURCHASE
A000000025010801	AMERICAN EXPRESS
Entry Method:	Chip Read
Mode:	Issuer

Your cashier was David

07/06/2019 7:59 S0481 R109 8813 00251

Explore the many ways to save at Publix.
View bargains at publix.com/savingstyle

Publix Super Markets, Inc.

Draft Only

Lucky's Market

2329 Martin Luther King Blvd
Panama City, FL 32405
(850) 387-7709
Store Hours MON-SUN 7AM-10PM

Lucky's Market

2329 Martin Luther King Blvd
Panama City, FL 32405
(850) 387-7709
Store Hours MON-SUN 7AM-10PM

07/06/2019 18:06:32
MID:023873174 TID: 002
038255

CREDIT CARD

PURCHASE

CARD #: XXXXXXXXXXXX1004
Chip Card: AMERICAN EXPRESS
Chip Card AID: A00000025010801
ATC: 007C
TC: D840D61DB4D00B1B
TSI: F800 ARC: 842815
INVOICE: 470300090
Approval Code: 842815
Entry Method: Chip Read
Mode: Issuer

SALE AMOUNT \$7.55
APPROVED BY ISSUER

BAKERY

COOKIESAND CREAM CHE \$3.99 TLF
LIMONCELLO CAKE SLIC \$3.49 TLF

TAX REPORT
2 FD TAX \$7.48 \$0.00
5 LOCAL TAX \$7.48 \$0.07

2 BALANCE DUE \$7.55
American Express \$7.55
Auth Code = 842815

CHANGE \$0.00

CASHIER NAME: Cierra
C0314 #4753 18:06:36 6JUL2019
500034 R003

Win a \$250 gift card!
Tell us how we did today and you
will qualify to win.
luckysmarket.com/survey

Original Only

MISSION BBQ
The American Way.
508 East 23rd St
Panama City, FL 32405
850-304-2140

Host: Jessica 07/06/2019
MIKE 5:40 PM
20081

Black Plate Special XXL 18.39
Green Beans
Mac n Chz
American Hero Cup

Subtotal 18.39
Tax 0.18
State & County 1.29

Eat In Total 19.86

AMEX #XXXXXXXXXXXX1004 19.86
Auth:555368

Please Come Again
www.Mission-BBQ.com
Proudly Serving Those
Who Serve!

--- Check Closed ---

Draft Only

Holiday Inn
2001 Martin Luther King
850. 769. 0000

Server: Krista DOB: 07/07/2019
07:18 PM 07/07/2019
T/1 2/20012

SALE

Amex 2097156
Card #XXXXXXXXXX1004
Magnetic card present: MAYS MICHAEL
Card Entry Method: S

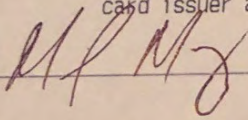
Approval: 613668

Amount: \$18.10

+ Tip: \$5.00

= Total: \$23.10

I agree to pay the above
total amount according to the
card issuer agreement.



Thanks! Come again.

Holiday Inn
2001 Martin Luther King
850. 769. 0000

Server: Krista 07/07/2019
T/1 7:18 PM
Guests: 0 20012

TUSCAN CHX PENNE 16.75

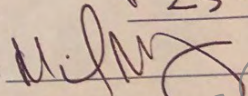
Subtotal 16.75
Tax 1.35

Total 18.10

Balance Due \$18.10

Tip : \$5.00

TOTAL : \$23.10

SIGNATURE : 

It is our pleasure to serve you!
Please let us know how we can make your st
Like us on facebook

Dodge's Store # DODGE'S STORE #9101
1610 W 15TH ST

(DUPLICATE RECEIPT)

Tax Description	Qty	Amount
Uni-87	Pump 11	
20.620 G @	\$2.6/ G	\$55.03

Sub Total \$55.03
Tax: \$0.00

Total \$55.03

American Express: \$55.03
Change \$0.00

Completion
American Express
XXXXXXXXXX1004
Ref#: 9800039023
Term: 1011
Swiped
AUTH: 00-541685
STAN: 436540
Batch: 39 Seq: 23

ZIP ENTERED
INVOICE: 120443

REPRINT

REG# 100CSH ICR TRAN#3927677
7/8/2019 12:04:53 PM

JOIN OUR TEAM
www.DodgesCareer.com

Area Leader-Rich Coons
(833) 604-0599

Draft Only

MISSION BBQ
The American Way.
508 East 23rd St
Panama City, FL 32405
850-304-2140

Host: Alex
MIKE

07/08/2019
5:40 PM
20100

Black Plate Special XXL 18.39
Mac n Chz
Fries
American Hero Cup

Subtotal 18.39
Tax 0.18
State & County 1.29

Eat In Total 19.86

AMEX #XXXXXXXXXX1004 19.86
Auth:539532

Please Come Again
www.Mission-BBQ.com
Proudly Serving Those
Who Serve!

--- Check Closed ---

Draft Only

19 07-09-19

Michael Mays	Folio No. : 233274	Room No. : 208
2118 Bramblewood Dr N	A/R Number :	Arrival : 07-04-19
Clearwater Us 33763-1213	Group Code :	Departure : 07-09-19
United States	Company :	Conf. No. : 24602751
	Membership No. : PC 187002357	Rate Code : IDME2
	Invoice No. :	Page No. : 1 of 2

Date	Description	Charges	Credits
			1,492.27
07-04-19	Deposit Transfer at Check-In		
07-04-19	*Accommodation	296.82	
07-04-19	Room Tax - 7%	20.78	
07-04-19	Bed Tax - 5%	14.84	
07-05-19	*Accommodation	290.70	
07-05-19	Room Tax - 7%	20.35	
07-05-19	Bed Tax - 5%	14.54	
07-06-19	*Accommodation	281.20	
07-06-19	Room Tax - 7%	19.68	
07-06-19	Bed Tax - 5%	14.06	
07-07-19	*Accommodation	231.83	
07-07-19	Room Tax - 7%	16.23	
07-07-19	Bed Tax - 5%	11.59	
07-08-19	American Express Refund XXXXXXXXXXXX1004		-259.65
07-08-19	*Accommodation	231.83	
07-08-19	Room Tax - 7%	16.23	
07-08-19	Bed Tax - 5%	11.59	
07-09-19	American Express		259.65

Holiday Inn Panama City
2001 North Martin Luther King Cove
Panama City, FL 32405
Telephone: (850) 769-0000 Fax: (850) 215-6179
Owned by Hilton, Inc. Operated by Holiday PC, Inc.

19 07-09-19

Michael Mays	Folio No. : 233274	Room No. : 208
2118 Bramblewood Dr N	A/R Number :	Arrival : 07-04-19
Clearwater Us 33763-1213	Group Code :	Departure : 07-09-19
United States	Company :	Conf. No. : 24602751
	Membership No. : PC 187002357	Rate Code : IDME2
	Invoice No. :	Page No. : 2 of 2

Date	Description	Charges	Credits
			1,492.27
			1,492.27
	Balance	0.00	

Thank you for staying with us! Qualifying points for this stay will automatically be credited to your account. Please tell us about your stay by writing a review here - www.ihg.com/reviews. We look forward to welcoming you back soon.

Guest Signature: _____
I have received the goods and/or services in the amount shown herein. I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

Holiday Inn Panama City
2001 North Martin Luther King Cove
Panama City, FL 32405
Telephone: (850) 769-0000 Fax: (850) 215-6179
Owned by Hilton, Inc. Operated by Holiday PC, Inc.

SPEEDWAY 0006554
Clearwater FL 33759
TRAN#: 3613214
7/9/2019 2:22 PM

Pump 12
Regular Unleaded
16.577 @ \$2.639/GAL
GAS TOTAL \$43.75

TAX \$0.00
TOTAL \$43.75

American Express
Card Num :
XXXXXXXXXXXX1004
TERM: 0050006554001
TRANS TYPE: CAPTURE
APPR#: 573170
ENTRY METHOD: Swiped

07/09/2019 14:19:32

Cardholder agrees to
pay to issuer total
charges per the
agreement between
cardholder & issuer.
WWW.SPEEDWAY.COM

Draft Only



Rental Agreement Summary

RA #: 346349083
Renter: MICHAEL K MAYS



Dates & Times



Location

Pickup

Jun 30, 2019
10:15 AM

5405 AIRPORT SERVICE RD
TAMPA, FL 33607-1428
8443709186

Return

Jul 9, 2019
2:45 PM

5405 AIRPORT SERVICE RD
TAMPA, FL 33607-1429
8443709186



Vehicle

Make/Model: FORD/F15C
Color: SILVER
Car Class Driven: PPAR
Car Class Charged: PPAR
Miles In: 15969 Miles Out: 14845
Mileage: 1124
Fuel In: Full Fuel Out: Full
License: 897YWX State/Province: KY
Unit #: 7RPHBB Vehicle #: KFA65733



Charges

Price/Unit

Total

TIME & DISTANCE	3 @ \$62.00 / DAY	\$186.00
06/30/2019 - 07/09/2019		
TIME & DISTANCE	1 @ \$372.00 / W	\$372.00
06/30/2019 - 07/09/2019		
FREE DISTANCE	1500 @ \$0.00 / MILE	\$0.00
06/30/2019 - 07/09/2019		
RENTAL CAR	10 @ \$5.95 / DAY	\$59.50
FACILITY FEE \$5.95/DAY		
CONC REC	10.000%	\$56.60
PCT		
FL WASTE	10 @ \$0.02 / DAY	\$0.20
TIRE/BATTERY FEE .02/DAY		
VLF REC	10 @ \$0.80 / DAY	\$8.00
SALES TAX 8.5000%		
		\$58.00

Total Charges: \$740.30

Charge To: AMERICAN EXPRESS xxx1004

Amount Due: \$0.00

Subject to Audit
Your Emerald Club number is 388488122
Emerald Club rental credits will be posted
within 24 hours
We hope you enjoyed driving your upgraded
Emerald Club vehicle
Customer Service Number 1-800-468-3334

Draft Only

PANAMA CITY BEACH CONVENTION & VISITORS BUREAU, INC.

PANAMA CITY BEACH, FLORIDA

FINANCIAL STATEMENTS

FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

PANAMA CITY BEACH CONVENTION & VISITORS BUREAU, INC.

PANAMA CITY BEACH, FLORIDA

FINANCIAL STATEMENTS

FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

CONTENTS

	<u>PAGE</u>
Independent accountant's compilation report	2
Statement of financial position	3
Statement of activities	4
Statement of activities – budget comparison	7



INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

Panama City Beach Convention & Visitors Bureau, Inc.
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Panama City Beach Convention & Visitors Bureau, Inc. (a corporation), which comprise the statement of financial position as of May 31, 2019, and the related statements of activities for the month and eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Panama City Beach Convention & Visitors Bureau, Inc. for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Bureau's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

Tipton, Marler, Garner & Chastain

Panama City, Florida
June 25, 2019

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF FINANCIAL POSITION
MAY 31, 2019

ASSETS

Current Assets

Cash - Operating Account	1,966,224.30
Cash - Sports Park Operating	156,508.37
Cash - Change Your Fall POV	5,109.48
Cash - Home For Holidays	2,003.72
Cash - Xchange Your Summer POV	5,109.48
Cash - Change Your Spring	5,109.48
Trustmark - Trust Account	7,719.52
Trustmark Bank	583,526.52
Trustmark - Sports Park Savings	95.93
Petty Cash	100.00
Accounts Receivable	109,706.30
Allowance for Doubtful Accounts	(49,870.00)
Other Current Assets	109.17
Prepaid Expenses	142,780.00
Total Current Assets	<u>2,934,232.27</u>

Fixed Assets

Land	498,453.00
Equipment	32,800.68
Boat	95,000.00
Construction in Progress	2,527,146.39
Accumulated Depreciation	(10,567.27)
Total Fixed Assets	<u>3,142,832.80</u>

TOTAL ASSETS

6,077,065.07

LIABILITIES & NET ASSETS

Current Liabilities

Accounts Payable - CVB	796,724.45
Accounts Payable - Sports Park	240.57
Total Accounts Payable	<u>796,965.02</u>

Other Current Liabilities

Accrued Vacation	94,768.71
Accrued Wages Payable	27,334.30
Employee Flexible Spend Acct	(297.35)
Deferred Revenue	142,780.00
Total Other Current Liabilities	<u>264,585.66</u>

Total Liabilities

1,061,550.68

Net Assets

Net Assets	5,282,180.41
Current Year Net Income (Loss)	(266,666.02)
Total Net Assets	<u>5,015,514.39</u>

TOTAL LIABILITIES & NET ASSETS

6,077,065.07

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

	<u>MAY</u>	<u>YTD</u>
Revenue		
County Contract Revenue		
Bay County TDC Contract	\$ 1,470,614.49	\$ 9,469,330.00
Sports Park Funding	0.00	486,810.29
Total County Contract Revenue	<u>\$ 1,470,614.49</u>	<u>\$ 9,956,140.29</u>
Service Fee and Event Revenue		
Co-Op/Visitor Guide Income	\$ (200.00)	\$ 71,394.00
Fees from Web Site	544.68	1,149.55
Syndication Fees CTS-TV	0.00	2,762.50
Event Income	91,429.60	106,306.24
Winter Resident Program	0.00	18,095.00
Corp & Event Sponsorship Income	13,853.70	227,707.70
Corp & Event Sponsorship In-kind	7,294.00	7,294.00
Total Service Fee and Event Revenue	<u>\$ 112,921.98</u>	<u>\$ 434,708.99</u>
Interest Income - CVB	3,355.62	19,545.00
Interest Income - Sports Park	8.10	37.08
Miscellaneous Income	7,802.00	8,999.00
Total Revenue	<u>\$ 1,594,702.19</u>	<u>\$ 10,419,430.36</u>
Expenses		
Operations Department		
Salaries	\$ 96,700.48	\$ 876,246.26
Payroll Taxes	7,252.14	63,196.15
401k Program	4,228.93	38,549.86
Insurance Employees	15,527.57	146,487.42
Professional Services	2,330.98	5,860.26
Legal Services	11,235.00	32,764.30
Accounting Services	0.00	2,192.00
Annual Audit	0.00	14,225.00
Film Commission	3,325.00	26,600.00
Meetings, Seminars & Travel	282.02	5,138.04
Mileage Reimbursement	622.93	5,225.34
Auto Allowance	500.00	4,000.00
Communication	449.07	2,416.97
Postage & Freight	5,604.33	53,832.21
Insurance-Bus, D&O, Work Comp	0.00	8,116.00
Printing	189.87	1,377.32
Promotional Items	9,230.57	30,500.76
Repairs and Maintenance	0.00	553.00
Surveys & Research	0.00	107,359.91
Bad Debt Expense	0.00	200.00
Community/Employee Relations	147.44	16,423.70
Miscellaneous Admin Expense	407.91	584.63
Office Supplies	1,694.97	9,890.76
Uniforms	185.24	4,235.40
Dues & Subscriptions	1,237.77	106,005.74
Training & Development	1,009.13	1,044.13
Contributions & Donations	20,252.00	20,252.00
Reconciliation Discrepancies	0.00	0.24
Total Operations Department	<u>\$ 182,413.35</u>	<u>\$ 1,583,277.40</u>
Marketing Department		
Agency Retainer	\$ -	\$ 159,892.56
Advertising	717,374.73	2,827,717.03
Advertising Co-Op Sp Events	120,000.00	300,791.20
Advertising-Co op	30,249.62	35,208.56
Advertising Production	91,336.67	509,834.07

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

	<u>MAY</u>	<u>YTD</u>
Meeting/Seminars/Travel	1,627.26	17,217.25
Internet Expense	0.00	125,030.35
Interactive Marketing	12,898.34	94,873.95
Printing Cost	816.67	34,287.47
Public Relations	45,692.72	234,973.14
Public Relations-Int'l	9,107.66	105,571.42
Familiarization Tours Inbound	9,585.00	52,898.65
Marketing - Misc.	0.00	880.49
Dues & Subscriptions	242.95	3,918.60
Total Marketing Department	\$ 1,038,931.62	\$ 4,503,094.74
Sales Department		
Citywide Convention Expenses	\$ -	\$ 17,060.00
Tradeshows	394.29	80,480.35
Travel & Entertainment	2,579.02	27,453.27
International	6,811.72	66,734.03
Sponsorships	0.00	21,198.63
Familiarization Tours-Inbound	0.00	314.56
Dues & Subscriptions	342.00	2,292.31
Tradeshow Displays	0.00	658.49
Total Sales Department	\$ 10,127.03	\$ 216,191.64
Special Events Department		
Travel & Entertainment	\$ -	\$ 2,186.89
Communication	1,300.00	1,300.00
Sponsorships	0.00	1,308,600.00
Festivals & Events	4,913.54	1,006,023.80
Equipment	100,000.00	205,260.81
Total Special Events Department	\$ 106,213.54	\$ 2,523,371.50
Visitor Services Department		
Contract Labor	\$ -	\$ 13,154.00
Travel	0.00	(146.80)
Visitor Inquiry Fulfillment	0.00	600.00
Sponsorships	0.00	6,500.00
Visitor Services Events	15,772.97	134,681.53
Community Relations	0.00	411.68
Visitor Center Supplies	0.00	11,117.30
Total Visitor Services Department	\$ 15,772.97	\$ 166,317.71
Sports Marketing		
Travel/Tradeshows	\$ -	\$ 4,528.98
Meetings/Seminar/Travel	110.13	13,789.72
Facility Usage	0.00	6,403.30
Sponsorships	5,000.00	61,264.50
Sporting Bid Fees	25,000.00	36,750.00
Familiarization Tours	325.47	325.47
Dues & Subscriptions	0.00	1,882.24
Tradeshow Booth	0.00	0.00
Total Sports Marketing	\$ 30,435.60	\$ 124,944.21
Beach Renourishment Department		
Beach Management Contract Labor	\$ 10,000.00	\$ 70,000.00
Miscellaneous	0.00	124.44
Dues & Subscriptions	0.00	1,500.00
Total Beach Renourishment Department	\$ 10,000.00	\$ 71,624.44
Community Support Department		
Development	0.00	2,459.93
Total Community Support Department	\$ -	\$ 2,459.93
Tourism Development Department		
Pre-Opening Expenses	0.00	93,232.26
Visit PCB Magazine-Production	0.00	80,489.92

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.

STATEMENT OF ACTIVITIES

FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

	<u>MAY</u>	<u>YTD</u>
Chasin The Sun TV	29,293.13	508,335.30
Repairs and Maintenance	0.00	988.30
Visit PCB Magazine-Printing	537.57	67,216.79
Mktng & PR PC and MB	13,600.00	78,610.00
Planning & Development	40,635.00	431,607.05
Construction	0.00	466.93
Total Tourism Development Department	\$ 84,065.70	\$ 1,260,946.55
Sports Park Department		
Accounting Consult/Audit Fees	\$ 60.00	\$ 60.00
Bank Service Fee	0.00	4.37
Communication	0.00	0.00
Computer/IT Expense	0.00	4,529.61
Consultant Travel	0.00	13,265.76
Employee Relations	0.00	724.93
Facility Dev Consulting Fees	14,500.00	82,000.00
Marketing Allowance	4,321.56	27,083.33
Misc Admin Expense	0.00	0.00
Office Printing & Equipment	0.00	129.99
Office Supplies	301.05	1,229.10
Pre-Launch Professional Services	600.00	600.00
Presentation Materials	990.94	2,475.94
Permits & Extensions	0.00	0.00
Pre-Opening Staff Budget	27,413.58	95,021.63
Printing	0.00	0.00
Professional Dues	140.00	950.90
Relocation Expenses	2,000.00	2,000.00
Rent	1,185.56	3,792.70
Working Capital Reserves	0.00	0.00
Total Sports Park Department	\$ 51,512.69	\$ 233,868.26
Total Expenses	1,529,472.50	10,686,096.38
Net Income (Loss)	\$ 65,229.69	\$ (266,666.02)

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019

	YTD	Annual Budget	Available Balance
Revenue			
County Contract Revenue			
Bay County TDC Contract	\$ 9,469,330.00	\$ 11,830,203.00	\$ 2,360,873.00
Fund 127 Revenues	0.00	150,000.00	150,000.00
Excess Collections PY	0.00	2,202,600.00	2,202,600.00
CVB Unrestricted Cash	0.00	1,660,000.00	1,660,000.00
Unrecognized PY Funds	0.00	2,975,000.00	2,975,000.00
Sports Park Funding	486,810.29	730,348.00	243,537.71
CVB Subsidy Income-Sports Park	0.00	507,000.00	507,000.00
Total County Contract Revenue	<u>\$ 9,956,140.29</u>	<u>\$ 20,055,151.00</u>	<u>\$ 10,099,010.71</u>
Other Funding			
Florida Sports Foundation	\$ -	\$ 50,000.00	\$ 50,000.00
Film Commission BCC	0.00	30,000.00	30,000.00
Total Other Funding	<u>\$ -</u>	<u>\$ 80,000.00</u>	<u>\$ 80,000.00</u>
Service Fee and Event Revenue			
Co-Op/Visitor Guide Income	\$ 71,394.00	\$ 150,000.00	\$ 78,606.00
Fees from Web Site	1,149.55	0.00	(1,149.55)
Syndication Fees CTS-TV	2,762.50	0.00	(2,762.50)
Event Income	106,306.24	100,000.00	(6,306.24)
Winter Resident Program	18,095.00	0.00	(18,095.00)
Corp & Event Sponsorship Income	227,707.70	350,000.00	122,292.30
Corp & Event Sponsorship In-kind	7,294.00	0.00	(7,294.00)
Total Service Fee and Event Revenue	<u>\$ 434,708.99</u>	<u>\$ 600,000.00</u>	<u>\$ 165,291.01</u>
Interest Income - CVB	19,545.00	5,000.00	(14,545.00)
Interest Income - Sports Park	37.08	0.00	(37.08)
Miscellaneous Income	8,999.00	0.00	(8,999.00)
Total Revenue	<u>\$ 10,419,430.36</u>	<u>\$ 20,740,151.00</u>	<u>\$ 10,320,720.64</u>
Expenses			
Operations Department			
Salaries	\$ 876,246.26	\$ 1,446,720.00	\$ 570,473.74
Payroll Taxes	63,196.15	116,040.00	52,843.85
401k Program	38,549.86	66,445.00	27,895.14
Workers Compensation	0.00	5,844.00	5,844.00
Advertising & Fees	0.00	348.00	348.00
Volunteer Recognition	0.00	204.00	204.00
Insurance Employees	146,487.42	211,368.00	64,880.58
Professional Services	5,860.26	9,996.00	4,135.74
Legal Services	32,764.30	90,000.00	57,235.70
Accounting Services	2,192.00	32,004.00	29,812.00
Annual Audit	14,225.00	15,000.00	775.00
Film Commission	26,600.00	39,900.00	13,300.00
Meetings, Seminars & Travel	5,138.04	24,996.00	19,857.96
Mileage Reimbursement	5,225.34	9,996.00	4,770.66
Auto Allowance	4,000.00	6,000.00	2,000.00
Communication	2,416.97	0.00	(2,416.97)
Postage & Freight	53,832.21	120,000.00	66,167.79
Insurance-Bus, D&O, Work Comp	8,116.00	6,996.00	(1,120.00)
Printing	1,377.32	5,004.00	3,626.68
Promotional Items	30,500.76	50,004.00	19,503.24
Repairs and Maintenance	553.00	0.00	(553.00)
Surveys & Research	107,359.91	200,004.00	92,644.09
Bad Debt Expense	200.00	0.00	(200.00)
Community/Employee Relations	16,423.70	20,004.00	3,580.30
Miscellaneous Admin Expense	584.63	992.00	407.37
Office Supplies	9,890.76	12,504.00	2,613.24

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019

	YTD	Budget	Available Balance
Uniforms	4,235.40	15,000.00	10,764.60
Dues & Subscriptions	106,005.74	80,004.00	(26,001.74)
Training & Development	1,044.13	7,500.00	6,455.87
Contributions & Donations	20,252.00	0.00	(20,252.00)
Contingency	0.00	15,000.00	15,000.00
Reconciliation Discrepancies	0.24	0.00	(0.24)
Total Operations Department	\$ 1,583,277.40	\$ 2,607,873.00	\$ 1,024,595.60
Marketing Department			
Agency Retainer	\$ 159,892.56	\$ 414,000.00	\$ 254,107.44
Advertising	2,827,717.03	5,300,004.00	2,472,286.97
Advertising Co-Op Sp Events	300,791.20	495,000.00	194,208.80
Advertising-Co op	35,208.56	65,004.00	29,795.44
Advertising Production	509,834.07	500,004.00	(9,830.07)
Meeting/Seminars/Travel	17,217.25	30,000.00	12,782.75
Internet Expense	125,030.35	0.00	(125,030.35)
Interactive Marketing	94,873.95	675,000.00	580,126.05
Printing Cost	34,287.47	94,976.00	60,688.53
Public Relations	234,973.14	312,000.00	77,026.86
Public Relations-Int'l	105,571.42	125,004.00	19,432.58
Familiarization Tours Inbound	52,898.65	65,004.00	12,105.35
Marketing - Misc.	880.49	0.00	(880.49)
Dues & Subscriptions	3,918.60	15,000.00	11,081.40
Contingency	0.00	50,004.00	50,004.00
Total Marketing Department	\$ 4,503,094.74	\$ 8,141,000.00	\$ 3,637,905.26
Sales Department			
Citywide Convention Expenses	17,060.00	35,000.00	17,940.00
Collateral	0.00	10,000.00	10,000.00
Tradeshows	80,480.35	125,000.00	44,519.65
Travel & Entertainment	27,453.27	52,000.00	24,546.73
International	66,734.03	125,000.00	58,265.97
Sponsorships	21,198.63	10,000.00	(11,198.63)
Familiarization Tours-Inbound	314.56	10,000.00	9,685.44
Dues & Subscriptions	2,292.31	25,260.00	22,967.69
Tradeshow Displays	658.49	10,000.00	9,341.51
Contingency	0.00	10,000.00	10,000.00
Total Sales Department	\$ 216,191.64	\$ 412,260.00	\$ 196,068.36
Special Events Department			
Travel & Entertainment	2,186.89	12,000.00	9,813.11
Communication	1,300.00	0.00	(1,300.00)
Sponsorships	1,308,600.00	1,378,000.00	69,400.00
Festivals & Events	1,006,023.80	910,000.00	(96,023.80)
Equipment	205,260.81	125,000.00	(80,260.81)
Contingency	0.00	30,000.00	30,000.00
Total Special Events Department	\$ 2,523,371.50	\$ 2,455,000.00	\$ (68,371.50)
Visitor Services Department			
Contract Labor	\$ 13,154.00	\$ 9,996.00	\$ (3,158.00)
Travel	(146.80)	2,400.00	2,546.80
Visitor Inquiry Fulfillment	600.00	20,004.00	19,404.00
Sponsorships	6,500.00	15,000.00	8,500.00
Visitor Services Events	134,681.53	150,000.00	15,318.47
Community Relations	411.68	0.00	(411.68)
Visitor Center Supplies	11,117.30	15,000.00	3,882.70
Training & Development	0.00	2,400.00	2,400.00
Contingency	0.00	7,500.00	7,500.00
Total Visitor Services Department	\$ 166,317.71	\$ 222,300.00	\$ 55,982.29

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019

	YTD	Annual Budget	Available Balance
Sports Marketing Department			
Awards/Appreciation	\$ -	\$ 504.00	\$ 504.00
Travel/Tradeshows	4,528.98	18,000.00	13,471.02
Meetings/Seminar/Travel	13,789.72	35,004.00	21,214.28
Facility Usage	6,403.30	15,000.00	8,596.70
Signage	0.00	3,000.00	3,000.00
Sponsorships	61,264.50	204,000.00	142,735.50
Sporting Bid Fees	36,750.00	301,500.00	264,750.00
Familiarization Tours	325.47	15,000.00	14,674.53
Dues & Subscriptions	1,882.24	76,500.00	74,617.76
Tradeshow Booth	0.00	9,996.00	9,996.00
Contingency	0.00	24,996.00	24,996.00
Total Sports Marketing Department	\$ 124,944.21	\$ 703,500.00	\$ 578,555.79
Beach Renourishment Department			
Beach Management Contract Labor	\$ 70,000.00	\$ 120,000.00	\$ 50,000.00
Miscellaneous	124.44	0.00	(124.44)
Dues & Subscriptions	1,500.00	1,500.00	0.00
Contingency	0.00	3,500.00	3,500.00
Total Beach Renourishment Department	\$ 71,624.44	\$ 125,000.00	\$ 53,375.56
Community Support Department			
Development	\$ 2,459.93	\$ 275,004.00	\$ 272,544.07
Total Community Support Department	\$ 2,459.93	\$ 275,004.00	\$ 272,544.07
Tourism Development Department			
Pre-Opening Expenses	\$ 93,232.26	\$ 108,928.00	\$ 15,695.74
Visit PCB Magazine-Production	80,489.92	621,424.00	540,934.08
Chasin The Sun TV	508,335.30	165,000.00	(343,335.30)
Repairs and Maintenance	988.30	600,000.00	599,011.70
Visit PCB Magazine-Printing	67,216.79	0.00	(67,216.79)
Mktng & PR PC and MB	78,610.00	135,000.00	56,390.00
Planning & Development	431,607.05	0.00	(431,607.05)
Construction	466.93	3,660,862.00	3,660,395.07
Total Tourism Development Department	\$ 1,260,946.55	\$ 5,291,214.00	\$ 4,030,267.45
Sports Park Department			
Accounting Consult/Audit Fees	\$ 60.00	\$ -	\$ (60.00)
Bank Service Fee	4.37	0.00	(4.37)
Computer/IT Expense	4,529.61	0.00	(4,529.61)
Consultant Travel	13,265.76	20,000.00	6,734.24
Employee Relations	724.93	0.00	(724.93)
Facility Dev Consulting Fees	82,000.00	135,000.00	53,000.00
Marketing Allowance	27,083.33	79,000.00	51,916.67
Office Printing & Equipment	129.99	0.00	(129.99)
Office Supplies	1,229.10	0.00	(1,229.10)
Pre-Launch Professional Services	600.00	24,000.00	23,400.00
Presentation Materials	2,475.94	8,000.00	5,524.06
Permits & Extensions	0.00	8,000.00	8,000.00
Pre-Opening Staff Budget	95,021.63	220,000.00	124,978.37
Professional Dues	950.90	0.00	(950.90)
Relocation Expenses	2,000.00	3,000.00	1,000.00
Rent	3,792.70	0.00	(3,792.70)
Working Capital Reserves	0.00	10,000.00	10,000.00
Total Sports Park Department	\$ 233,868.26	\$ 507,000.00	\$ 273,131.74
Total Expense	\$ 10,686,096.38	\$ 20,740,151.00	\$ 10,054,054.62
Net Income (Loss)	\$ (266,666.02)	0.00	\$ 266,666.02

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 125 (1ST, 2ND & 4TH CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND EIGHT MONTHS ENDED
MAY 31, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida, which comprise the statement of financial position as of May 31, 2019, and the related statements of activities for the month and eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of May 31, 2019, and the changes in its' financial position for the month and eight months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
June 26, 2019

501 West 19th Street
Panama City, Florida 32405
(850) 769-9491 ■ Fax: (850) 785-9590
www.cpagroup.com

600 Grand Panama Blvd., Suite 360
Panama City Beach, Florida 32407
(850) 233-1360 ■ Fax: (850) 233-1941
www.cpagroup.com

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF FINANCIAL POSITION
MAY 31, 2019**

ASSETS

Current Assets

Cash in Pool	\$ (784,830.41)
Restricted-18 HMI SNK FUND	\$ 78.08
Due From Clerk of Court	0.00
Accounts Receivable	23,297.71
Prepaid Expenses	160,937.50
Total Current Assets	<u>\$ (600,517.12)</u>

Fixed Assets

Buildings	\$ 1,105,278.74
Accumulated Depreciation - Building	(549,799.04)
Improvements Other Than Buildings	228,174.74
Accumulated Depreciation - Improvements	(72,191.02)
Equipment	238,812.10
Accumulated Depreciation - Equipment	(225,073.14)
CIP - Building/Improvements	4,140.00

Total Fixed Assets	<u>729,342.38</u>
--------------------	-------------------

TOTAL ASSETS	<u><u>\$ 128,825.26</u></u>
---------------------	-----------------------------

LIABILITIES & ASSETS

Liabilities

Accounts Payable	\$ -
Accounts Payable - Other	191.27
Accounts Payable - Retainages	59,711.00
Accrued Annual Leave	7,862.55
Capital Leases Payable	2,826.86
Bonds Payable	11,048.65
Net OPEB Obligation	221,235.65

Total Liabilities	<u>\$ 302,875.98</u>
-------------------	----------------------

Net Assets

Reserve - Promotion	\$ 1,147,386.71
Reserve - BCBS Excess	173.24
Fund Balance	3,640,312.33
Net Income (Loss)	(4,961,923.00)

Total Net Assets	<u>(174,050.72)</u>
------------------	---------------------

TOTAL LIABILITIES & NET ASSETS	<u><u>\$ 128,825.26</u></u>
---	-----------------------------

TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

	<u>May</u>	<u>YTD</u>
Revenue		
Sales & Use Tax - Tourism	\$ 1,047,444.35	\$ 5,974,311.90
Penalties	6,598.28	33,930.38
Interest - Pool	1,623.60	27,856.50
Interest - Sales & Use Tax	415.55	1,687.49
Unrealized Gain/Loss on Investment	0.00	1,907.60
Total Revenue	<u>\$ 1,056,081.78</u>	<u>\$ 6,039,693.87</u>
Expense		
Tourism Administration		
Salaries & Wages - Regular	\$ 10,590.26	\$ 77,773.02
Salaries & Wages - Disaster	0.00	9,781.02
FICA Taxes Matching	765.56	6,373.90
Retirement Contributions	1,130.72	9,386.07
Life & Health Insurance	531.91	4,177.79
Virtual Doctor	6.00	36.00
Workers Comp	0.00	288.00
Professional Services - Attorney	0.00	22,230.00
Lifeguards	0.00	1,072.50
Contracted Services	100.00	25,136.64
Contracted Services - Beach Cleanup	0.00	291,715.02
Contracted Services - Consultation	542.00	1,206.00
Contracted Services - Clerk Finance	36,310.55	181,802.46
Contracted Services - Landscape	14,500.00	113,962.59
Contracted Services - Admin Fees	0.00	73,460.00
Contracted Services - PCBCVB	2,074,638.22	9,936,919.41
Contracted Services - Facilities	0.00	18,512.00
Communication Services	1,758.68	9,985.79
Communication Services - Leased Lines	1,676.36	4,076.53
Utility Services	1,169.86	4,595.32
Rentals/Leases - Building	909.00	8,213.82
Rentals/Leases - Equipment	61.50	1,642.59
Rentals/Leases - Equipment IT	250.96	4,450.54
Insurance & Bonds	0.00	3,444.00
R&M Building & Grounds	16,289.40	25,453.40
R&M Facilities Approved	500.00	3,252.50
R&M Equipment	0.00	666.25
Fees & Costs - Purchasing	0.00	2,338.00
Fees & Costs - Court Filing	0.00	30.00
Office Supplies	1,258.95	3,401.23
Operating Supplies	63,250.00	70,389.28
Equipment	0.00	2,205.29
Equipment Less than \$1,000	199.99	1,906.01
Computer Software	1,930.76	6,245.20
Aid - Spring Break	48,556.94	64,340.31
Interest - Loans	99.74	99.74
FEMA B - Emergency	0.00	11,048.65
Total Expense	<u>\$ 2,277,027.36</u>	<u>\$ 11,001,616.87</u>
Net Income	<u>\$ (1,220,945.58)</u>	<u>\$ (4,961,923.00)</u>

TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019

	YTD	ANNUAL BUDGET	AVAILABLE BALANCE
Revenue			
Sales & Use Tax - Tourism	\$ 5,974,311.90	\$ 14,107,500.00	\$ 8,133,188.10
Penalties	33,930.38	50,000.00	16,069.62
Interest - Pool	27,856.50	15,000.00	(12,856.50)
Interest - Sales & Use Tax	1,687.49	10,000.00	8,312.51
Loan Proceeds	0.00	11,049.00	11,049.00
Balance FWD - Cash Forward	0.00	416,000.00	416,000.00
Unrealized Gain/Loss on Investment	1,907.60	0.00	(1,907.60)
Total Revenue	\$ 6,039,693.87	14,609,549.00	8,569,855.13
Expense			
Tourism Administration			
Salaries & Wages - Regular	\$ 77,773.02	\$ 122,000.00	\$ 44,226.98
Salaries & Wages - Disaster	9,781.02	0.00	(9,781.02)
FICA Taxes Matching	6,373.90	9,333.00	2,959.10
Retirement Contributions	9,386.07	17,213.00	7,826.93
Life & Health Insurance	4,177.79	15,196.00	11,018.21
Virtual Doctor	36.00	126.00	90.00
Workers Comp	288.00	577.00	289.00
Professional Services - Attorney	22,230.00	44,460.00	22,230.00
Lifeguards	1,072.50	470,000.00	468,927.50
Contracted Services	25,136.64	101,200.00	76,063.36
Contracted Services - Beach Cleanup	291,715.02	1,020,000.00	728,284.98
Contracted Services - Consultation	1,206.00	8,000.00	6,794.00
Contracted Services - Clerk Finance	181,802.46	423,225.00	241,422.54
Contracted Services - Landscape	113,962.59	225,000.00	111,037.41
Contracted Services - Admin Fees	73,460.00	146,919.00	73,459.00
Contracted Services - PCBCVB	9,936,919.41	10,569,008.00	632,088.59
Contracted Services - Facilities	18,512.00	37,024.00	18,512.00
Travel - Local	0.00	375.00	375.00
Communication Services	9,985.79	16,740.00	6,754.21
Communication Services - Leased Lines	4,076.53	4,543.00	466.47
Utility Services	6,430.14	14,500.00	8,069.86
Rentals/Leases - Building	6,379.00	13,000.00	6,621.00
Rentals/Leases - Equipment	1,642.59	10,000.00	8,357.41
Rentals/Leases - Equipment IT	4,450.54	6,910.00	2,459.46
Insurance & Bonds	3,444.00	6,887.00	3,443.00
R&M Building & Grounds	25,453.40	58,469.00	33,015.60
R&M Facilities Approved	3,252.50	170,000.00	166,747.50
R&M Equipment	666.25	32,500.00	31,833.75
Fees & Costs - Purchasing	2,338.00	4,675.00	2,337.00
Fees & Costs - Court Filing	30.00	0.00	(30.00)
Office Supplies	3,401.23	3,750.00	348.77
Operating Supplies	70,389.28	90,000.00	19,610.72
Equipment	2,205.29	0.00	(2,205.29)
Equipment Less than \$1,000	1,906.01	2,500.00	593.99
Computer Software	6,245.20	4,000.00	(2,245.20)
Interest-Loans	99.74	-	(99.74)
Aid - Spring Break	64,340.31	470,000.00	405,659.69
Aid - Leave No Trace	0.00	130,000.00	130,000.00
FEMA B - Emergency	11,048.65	11,049.00	0.35
Reserve For Contingency	0.00	370.00	370.00
Reserve - Cash Forward	0.00	350,000.00	350,000.00
Total Expense	11,001,616.87	14,609,549.00	3,607,932.13
Net Income	\$ (4,961,923.00)	-	\$ 4,961,923.00

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND EIGHT MONTHS ENDED
MAY 31, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 128 (5th cent) of Bay County, Florida, which comprise the statement of financial position as of May 31, 2019, and the related statements of activities for the month and eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Fund 128 (5th cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 128 (5th cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of May 31, 2019, and the changes in its' financial position for the month and eight months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
June 25, 2019

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF FINANCIAL POSITION
MAY 31, 2019**

ASSETS

Current Assets

Cash in Pool	\$ 3,768,716.35
Cash - Sports Park Construction	10,596,516.36
Restricted - 18 TDT Sinking Fund	515,417.25
Restricted - 18 TDT Reserve	3,237,715.50
Accounts Receivable	7,765.90

Total Current Assets	\$ 18,126,131.36
----------------------	------------------

Fixed Assets

CIP - Sports Park	\$ 9,554,913.46
-------------------	-----------------

Total Fixed Assets	9,554,913.46
--------------------	--------------

TOTAL ASSETS	\$ 27,681,044.82
---------------------	-------------------------

LIABILITIES & ASSETS

Liabilities

Accounts Payable - Other	\$ 419,960.59
Accrued Interest Payable - Bond	752,805.90
Bonds Payable - Current TDT	1,710,000.00
Bonds Payable - LT TDT	33,435,000.00

Total Accounts Payable	36,317,766.49
------------------------	---------------

Total Liabilities	\$ 36,317,766.49
-------------------	------------------

Net Assets

Fund Balance	\$ 1,640,739.93
Reserved Fund Balance - Bond Debt Service	4,792,401.90
Current Year Net Income (Loss)	(15,069,863.50)

Total Net Assets	(8,636,721.67)
------------------	----------------

TOTAL LIABILITIES & NET ASSETS	\$ 27,681,044.82
---	-------------------------

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019**

	<u>May</u>	<u>YTD</u>
Revenue		
Sales & Use Tax - Tourism	\$ 349,068.28	\$ 1,991,357.42
Contributions - Private	0.00	628,050.34
Contributions - Other Govnt Units	0.00	1,019,826.87
Penalties	2,121.65	11,232.33
Interest - Pool	59,546.46	407,526.81
Interest - Sales & Use Tax	65.95	489.89
Unrealized Gain/Loss on Investment	0.00	18,800.54
Balance FWD- Cash Forward	0.00	0.00
Total Revenue	<u>\$ 410,802.34</u>	<u>\$ 4,077,284.20</u>
Expense		
Professional Services - Co Attorney	\$ -	\$ 7,458.00
Contracted Services - Clerk Finance	12,103.51	60,600.79
Contracted Services - Admin Fees	0.00	17,652.00
Contracted Services - PCBCVB	(622,181.23)	(0.01)
CIP - Sports Park	8,610,288.87	15,880,673.02
Principal - Loans	0.00	0.00
Principal - Revenue Bonds	0.00	1,710,000.00
Interest - Loans	0.00	0.00
Interest - Revenue Bonds	0.00	1,469,763.90
Arbitrage Rebate Expense	1,000.00	1,000.00
Reserve for Contingencies	0.00	0.00
Total Expense	<u>\$ 8,001,211.15</u>	<u>\$ 19,147,147.70</u>
Net Income (Loss)	<u>\$ (7,590,408.81)</u>	<u>\$ (15,069,863.50)</u>

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019**

	YTD	ANNUAL BUDGET	AVAILABLE BALANCE
Revenue			
Sales & Use Tax - Tourism	\$ 1,991,357.42	\$ 4,702,500.00	\$ 2,711,142.58
Contributions - Private	628,050.34	0.00	(628,050.34)
Contributions - Other Govnt Units	1,019,826.87	0.00	(1,019,826.87)
Penalties	11,232.33	18,000.00	6,767.67
Interest - Pool	407,526.81	50,000.00	(357,526.81)
Interest - Sales & Use Tax	489.89	4,500.00	4,010.11
Unrealized Gain/Loss on Investment	18,800.54	0.00	(18,800.54)
Balance FWD- Cash Forward	0.00	30,362,600.00	30,362,600.00
Total Revenue	\$ 4,077,284.20	\$ 35,137,600.00	\$ 31,060,315.80
Expense			
Professional Services - Co Attorney	\$ 7,458.00	\$ 14,916.00	\$ 7,458.00
Contracted Services - Clerk Finance	60,600.79	141,075.00	80,474.21
Contracted Services - Admin Fees	17,652.00	35,302.00	17,650.00
Contracted Services - PCBCVB	(0.01)	4,266,543.00	4,266,543.01
CIP - Sports Park	15,880,673.02	25,000,000.00	9,119,326.98
Principal - Revenue Bonds	1,710,000.00	1,710,000.00	-
Interest - Revenue Bonds	1,469,763.90	1,469,764.00	0.10
Arbitrage Rebate Expense	1,000.00	0.00	(1,000.00)
Reserve for Contingencies	0.00	2,500,000.00	2,500,000.00
Total Expense	\$ 19,147,147.70	\$ 35,137,600.00	\$ 15,990,452.30
Net Income (Loss)	\$ (15,069,863.50)	\$ -	\$ 15,069,863.50

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 127 (3rd CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND EIGHT MONTHS ENDED
MAY 31, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 127 (3rd cent) of Bay County, Florida, which comprise the statement of financial position as of May 31, 2019, and the related statements of activities for the month and eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Fund 127 (3rd cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 127 (3rd cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of May 31, 2019, and the changes in its' financial position for the month and eight months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
June 26, 2019

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF FINANCIAL POSITION
MAY 31, 2019**

ASSETS

Current Assets

Cash in Pool \$ 32,653,178.31

Accounts Receivable 7,765.90

Total Current Assets \$ 32,660,944.21

Fixed Assets

Equipment \$ 3,634.65

Accumulated Depreciation - Equipment (3,634.65)

Infrastructure 42,192,890.74

Accumulated Depreciation - Infrastructure (7,492,710.28)

Total Fixed Assets 34,700,180.46

TOTAL ASSETS \$ 67,361,124.67

LIABILITIES & ASSETS

Liabilities

Accounts Payable 0.00

Total Accounts Payable 0.00

Total Liabilities 0.00

Net Assets

Fund Balance \$ 65,320,948.34

Current Year Net Income (Loss) 2,040,176.33

Total Net Assets 67,361,124.67

TOTAL LIABILITIES & NET ASSETS \$ 67,361,124.67

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019**

	<u>May</u>	<u>YTD</u>
Revenue		
Sales & Use Tax - Tourism	\$ 349,188.07	\$ 1,991,477.30
Penalties	2,238.06	11,348.75
Interest - Pool	63,326.89	388,021.47
Interest - Sales & Use Tax	174.80	598.78
Unrealized Gain/Loss on Investment	0.00	46,302.08
Total Revenue	<u>\$ 414,927.82</u>	<u>\$ 2,437,748.38</u>
Expense		
Professional Services - Co Attorney	\$ -	\$ 1,180.00
Professional Services- Other Attorney	375.00	962.50
Professional Services - Engineering	4,693.95	256,442.08
Contracted Services - Clerk	12,103.51	60,600.79
Contracted Services - Admin Fees	0.00	10,114.00
Contracted Services - Consultation	3,500.00	27,250.00
Contracted Services - Tur Trac	0.00	15,860.00
Dues & Memberships	0.00	6,000.00
CIP Beach Till/Scrapmt	0.00	19,162.68
Total Expense	<u>\$ 20,672.46</u>	<u>\$ 397,572.05</u>
Net Income	<u>\$ 394,255.36</u>	<u>\$ 2,040,176.33</u>

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE EIGHT MONTHS ENDED MAY 31, 2019**

	YTD	ANNUAL BUDGET	AVAILABLE BALANCE
Revenue			
Sales & Use Tax - Tourism	\$ 1,991,477.30	\$ 4,702,500.00	\$ 2,711,022.70
Penalties	11,348.75	18,000.00	\$ 6,651.25
Interest - Pool	388,021.47	175,000.00	\$ (213,021.47)
Interest - Sales & Use Tax	598.78	4,500.00	\$ 3,901.22
Unrealized Gain/Loss on Investmen	46,302.08	0.00	\$ (46,302.08)
Balance FWD- Cash Forward	0.00	23,800,000.00	\$ 23,800,000.00
Total Revenue	<u>\$ 2,437,748.38</u>	<u>\$ 28,700,000.00</u>	<u>\$ 26,262,251.62</u>
Expense			
Professional Services - Co Attorney	\$ 1,180.00	\$ 2,359.00	\$ 1,179.00
Professional Services- Other Attorn	962.50	16,500.00	\$ 15,537.50
Professional Services - Engineering	256,442.08	0.00	\$ (256,442.08)
Contracted Services - Clerk	60,600.79	141,075.00	\$ 80,474.21
Contracted Services - Admin Fees	10,114.00	20,228.00	\$ 10,114.00
Contracted Services - Consultation	27,250.00	39,000.00	\$ 11,750.00
Contracted Services - PCBCVB	0.00	150,000.00	\$ 150,000.00
Contracted Services - Tur Trac	15,860.00	110,000.00	\$ 94,140.00
Dues & Memberships	6,000.00	6,000.00	\$ -
CIP Beach Till/Scrapmt	19,162.68	0.00	\$ (19,162.68)
Reserve for Contingencies	0.00	28,214,838.00	\$ 28,214,838.00
Total Expense	<u>\$ 397,572.05</u>	<u>\$ 28,700,000.00</u>	<u>\$ 28,302,427.95</u>
Net Income	<u>\$ 2,040,176.33</u>	<u>\$ -</u>	<u>\$ (2,040,176.33)</u>

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 125 (1ST, 2ND & 4TH CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND NINE MONTHS ENDED
JUNE 30, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida, which comprise the statement of financial position as of June 30, 2019, and the related statements of activities for the month and nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 125 (1st, 2nd & 4th cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of June 30, 2019, and the changes in its' financial position for the month and nine months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
July 25, 2019

TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019

ASSETS

Current Assets

Cash in Pool	\$	(412,382.91)
Restricted - 18 HM1 Sink Fund		78.08
Accounts Receivable		23,297.71
Prepaid Expenses		239,770.50
Total Current Assets	\$	<u>(149,236.62)</u>

Fixed Assets

Buildings	\$	1,105,278.74
Accumulated Depreciation - Building		(549,799.04)
Improvements Other Than Buildings		228,174.74
Accumulated Depreciation - Improvements		(72,191.02)
Equipment		241,017.39
Accumulated Depreciation - Equipment		(225,073.14)
CIP - Building/Improvements		4,140.00
Total Fixed Assets		<u>731,547.67</u>

Deferred Outflows

Deferred Outflows - OPEB		7,397.40
--------------------------	--	----------

TOTAL ASSETS

\$ 589,708.45

LIABILITIES & ASSETS

Liabilities

Accounts Payable	\$	-
Accounts Payable - Other		251.27
Accounts Payable - Retainages		59,711.00
Accrued Annual Leave		7,862.55
Capital Leases Payable		2,826.86
Bonds Payable - Rev LT 18 HM1		11,048.65
Net OPEB Obligation		221,235.65

Total Liabilities

\$ 302,935.98

Net Assets

Reserve - Promotion	\$	1,147,386.71
Reserve - BCBS Excess		173.24
Deferred Inflows - OPEB		11,503.25
Fund Balance		3,636,206.48
Net Income (Loss)		(4,508,497.21)

Total Net Assets

286,772.47

TOTAL LIABILITIES & NET ASSETS

\$ 589,708.45

TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	<u>June</u>	<u>YTD</u>
Revenue		
Sales & Use Tax - Tourism	\$ 1,365,981.81	\$ 7,340,293.71
Penalties	6,013.45	39,943.83
Interest - Pool	2,885.79	30,742.29
Interest - Sales & Use Tax	620.02	2,307.51
Unrealized Gain/Loss on Investment	0.00	1,907.60
Total Revenue	<u>\$ 1,375,501.07</u>	<u>\$ 7,415,194.94</u>
Expense		
Tourism Administration		
Salaries & Wages - Regular	\$ 15,248.49	\$ 93,021.51
Salaries & Wages - Disaster	0.00	9,781.02
FICA Taxes Matching	1,114.74	7,488.64
Retirement Contributions	1,784.28	11,170.35
Life & Health Insurance	2,276.83	6,454.62
Virtual Doctor	12.00	48.00
Workers Comp	0.00	288.00
Professional Services - Attorney	0.00	22,230.00
Lifeguards	47,875.76	48,948.26
Contracted Services	(8,943.86)	16,192.78
Contracted Services - Beach Cleanup	162,045.01	453,760.03
Contracted Services - Consultation	664.00	1,870.00
Contracted Services - Clerk Finance	31,663.95	213,466.41
Contracted Services - Landscape	14,500.00	128,462.59
Contracted Services - Admin Fees	0.00	73,460.00
Contracted Services - PCBCVB	632,088.59	10,569,008.00
Contracted Services - Facilities	0.00	18,512.00
Communication Services	808.69	10,794.48
Communication Services - Leased Lines	0.00	4,076.53
Utility Services	897.80	7,327.94
Rentals/Leases - Building	904.00	7,283.00
Rentals/Leases - Equipment	66.75	1,709.34
Rentals/Leases - Equipment IT	286.75	4,737.29
Insurance & Bonds	0.00	3,444.00
R&M Building & Grounds	0.00	25,453.40
R&M Facilities Approved	500.00	3,752.50
R&M Equipment	0.00	666.25
Fees & Costs - Purchasing	0.00	2,338.00
Fees & Costs - Court Filing	20.00	50.00
Office Supplies	133.47	3,534.70
Operating Supplies	0.00	70,389.28
Equipment	(2,205.29)	0.00

**TOURIST DEVELOPEMENT COUNCIL
 BAY COUNTY FUND 125
 (1st, 2nd and 4th CENT)
 STATEMENT OF ACTIVITIES
 FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019**

	June	YTD
Equipment Less than \$1,000	459.69	2,365.70
Computer Software	0.00	6,245.20
Interest - Loans	0.00	99.74
Aid - Spring Break	18,123.63	82,463.94
Aid - Leave No Trace	1,750.00	1,750.00
FEMA B - Emergency	0.00	11,048.65
Total Expense	\$ 922,075.28	\$ 11,923,692.15
Net Income	\$ 453,425.79	\$ (4,508,497.21)

TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 125
(1st, 2nd and 4th CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019

	YTD	ANNUAL BUDGET	AVAILABLE BALANCE
Revenue			
Sales & Use Tax - Tourism	\$ 7,340,293.71	\$ 14,107,500.00	\$ 6,767,206.29
Penalties	39,943.83	50,000.00	10,056.17
Interest - Pool	30,742.29	15,000.00	(15,742.29)
Interest - Sales & Use Tax	2,307.51	10,000.00	7,692.49
Loan Proceeds	0.00	11,049.00	11,049.00
Balance FWD - Cash Forward	0.00	416,000.00	416,000.00
Unrealized Gain/Loss on Investment	1,907.60	0.00	(1,907.60)
Total Revenue	<u>\$ 7,415,194.94</u>	<u>14,609,549.00</u>	<u>7,194,354.06</u>
Expense			
Tourism Administration			
Salaries & Wages - Regular	\$ 93,021.51	\$ 122,000.00	\$ 28,978.49
Salaries & Wages - Disaster	9,781.02	0.00	(9,781.02)
FICA Taxes Matching	7,488.64	9,333.00	1,844.36
Retirement Contributions	11,170.35	17,213.00	6,042.65
Life & Health Insurance	6,454.62	15,196.00	8,741.38
Virtual Doctor	48.00	126.00	78.00
Workers Comp	288.00	577.00	289.00
Professional Services - Attorney	22,230.00	44,460.00	22,230.00
Lifeguards	48,948.26	470,000.00	421,051.74
Contracted Services	16,192.78	101,200.00	85,007.22
Contracted Services - Beach Cleanup	453,760.03	1,020,000.00	566,239.97
Contracted Services - Consultation	1,870.00	8,000.00	6,130.00
Contracted Services - Clerk Finance	213,466.41	423,225.00	209,758.59
Contracted Services - Landscape	128,462.59	225,000.00	96,537.41
Contracted Services - Admin Fees	73,460.00	146,919.00	73,459.00
Contracted Services - PCBCVB	10,569,008.00	10,569,008.00	0.00
Contracted Services - Facilities	18,512.00	37,024.00	18,512.00
Travel - Local	0.00	375.00	375.00
Communication Services	10,794.48	16,740.00	5,945.52
Communication Services - Leased Lines	4,076.53	4,543.00	466.47
Utility Services	7,327.94	14,500.00	7,172.06
Rentals/Leases - Building	7,283.00	13,000.00	5,717.00
Rentals/Leases - Equipment	1,709.34	10,000.00	8,290.66
Rentals/Leases - Equipment IT	4,737.29	6,910.00	2,172.71
Insurance & Bonds	3,444.00	6,887.00	3,443.00
R&M Building & Grounds	25,453.40	58,469.00	33,015.60
R&M Facilities Approved	3,752.50	170,000.00	166,247.50
R&M Equipment	666.25	32,500.00	31,833.75
Fees & Costs - Purchasing	2,338.00	4,675.00	2,337.00
Fees & Costs - Court Filing	50.00	0.00	(50.00)
Office Supplies	3,534.70	3,750.00	215.30
Operating Supplies	70,389.28	90,000.00	19,610.72
Equipment	0.00	0.00	0.00
Equipment Less than \$1,000	2,365.70	2,500.00	134.30
Computer Software	6,245.20	4,000.00	(2,245.20)
Interest - Loans	99.74	0.00	(99.74)
Aid - Spring Break	82,463.94	470,000.00	387,536.06
Aid - Leave No Trace	1,750.00	130,000.00	128,250.00
FEMA B - Emergency	11,048.65	11,049.00	0.35
Reserve For Contingency	0.00	370.00	370.00
Reserve - Cash Forward	0.00	350,000.00	350,000.00
Total Expense	<u>11,923,692.15</u>	<u>14,609,549.00</u>	<u>2,685,856.85</u>
Net Income	<u>\$ (4,508,497.21)</u>	<u>0.00</u>	<u>\$ 4,508,497.21</u>

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 127 (3rd CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND NINE MONTHS ENDED
JUNE 30, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 127 (3rd cent) of Bay County, Florida, which comprise the statement of financial position as of June 30, 2019, and the related statements of activities for the month and nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Fund 127 (3rd cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 127 (3rd cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of June 30, 2019, and the changes in its' financial position for the month and nine months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
July 25, 2019

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019**

ASSETS

Current Assets

Cash in Pool	\$ 33,159,355.52
Due From Other Govn't Units	0.00
Accounts Receivable	7,765.90

Total Current Assets	\$ 33,167,121.42
----------------------	------------------

Fixed Assets

Equipment	\$ 3,634.65
Accumulated Depreciation - Equipment	(3,634.65)
Infrastructure	42,192,890.74
Accumulated Depreciation - Infrastructure	(7,492,710.28)

Total Fixed Assets	34,700,180.46
--------------------	---------------

TOTAL ASSETS	\$ 67,867,301.88
---------------------	-------------------------

LIABILITIES & ASSETS

Liabilities

Accounts Payable	0.00
Total Accounts Payable	0.00

Total Liabilities	0.00
-------------------	------

Net Assets

Fund Balance	\$ 65,320,948.34
Current Year Net Income (Loss)	2,546,353.54

Total Net Assets	67,867,301.88
------------------	---------------

TOTAL LIABILITIES & NET ASSETS	\$ 67,867,301.88
---	-------------------------

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019**

	June	YTD
Revenue		
Sales & Use Tax - Tourism	\$ 455,327.22	\$ 2,446,804.52
Penalties	2,004.48	13,353.23
Interest - Pool	103,439.65	491,461.12
Interest - Sales & Use Tax	206.65	805.43
Unrealized Gain/Loss on Investment	0.00	46,302.08
Total Revenue	\$ 560,978.00	\$ 2,998,726.38
Expense		
Professional Services - Co Attorney	\$ -	\$ 1,180.00
Professional Services- Other Attorney	175.00	1,137.50
Professional Services - Engineering	21,955.50	278,397.58
Contracted Services - Clerk	10,544.29	71,145.08
Contracted Services - Admin Fees	0.00	10,114.00
Contracted Services - Consultation	3,500.00	30,750.00
Contracted Services - Tur Trac	18,626.00	34,486.00
Dues & Memberships	0.00	6,000.00
CIP Beach Till/Scrapmt	0.00	19,162.68
Total Expense	\$ 54,800.79	\$ 452,372.84
Net Income	\$ 506,177.21	\$ 2,546,353.54

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 127 (3RD CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019**

	<u>YTD</u>	<u>ANNUAL BUDGET</u>	<u>AVAILABLE BALANCE</u>
Revenue			
Sales & Use Tax - Tourism	\$ 2,446,804.52	\$ 4,702,500.00	\$ 2,255,695.48
Penalties	13,353.23	18,000.00	\$ 4,646.77
Interest - Pool	491,461.12	175,000.00	\$ (316,461.12)
Interest - Sales & Use Tax	805.43	4,500.00	\$ 3,694.57
Unrealized Gain/Loss on Investmen	46,302.08	0.00	\$ (46,302.08)
Balance FWD- Cash Forward	0.00	23,800,000.00	\$ 23,800,000.00
Total Revenue	<u>\$ 2,998,726.38</u>	<u>\$ 28,700,000.00</u>	<u>\$ 25,701,273.62</u>
Expense			
Professional Services - Co Attorney	\$ 1,180.00	\$ 2,359.00	\$ 1,179.00
Professional Services- Other Attorn	1,137.50	16,500.00	\$ 15,362.50
Professional Services - Engineering	278,397.58	0.00	\$ (278,397.58)
Contracted Services - Clerk	71,145.08	141,075.00	\$ 69,929.92
Contracted Services - Admin Fees	10,114.00	20,228.00	\$ 10,114.00
Contracted Services - Consultation	30,750.00	39,000.00	\$ 8,250.00
Contracted Services - PCBCVB	0.00	150,000.00	\$ 150,000.00
Contracted Services - Tur Trac	34,486.00	110,000.00	\$ 75,514.00
Dues & Memberships	6,000.00	6,000.00	0.00
CIP Beach Till/Scrapmt	19,162.68	0.00	\$ (19,162.68)
Reserve for Contingencies	0.00	28,214,838.00	\$ 28,214,838.00
Total Expense	<u>\$ 452,372.84</u>	<u>\$ 28,700,000.00</u>	<u>\$ 28,247,627.16</u>
Net Income	<u>\$ 2,546,353.54</u>	<u>\$ -</u>	<u>\$ (2,546,353.54)</u>

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
PANAMA CITY BEACH, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND NINE MONTHS ENDED
JUNE 30, 2019**



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Tourist Development Council
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Fund 128 (5th cent) of Bay County, Florida, which comprise the statement of financial position – cash basis as of June 30, 2019, and the related statements of activities – cash basis for the month and nine months then ended in accordance with the cash basis of accounting, and for determining the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The accompanying budget information of Fund 128 (5th cent) of Bay County, Florida for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all the disclosures ordinarily included in the financial statements prepared in accordance with the cash basis accounting and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Company's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

The financial statements present only Fund 128 (5th cent) of Bay County, Florida and do not purport to, and do not, present fairly the financial position of Bay County, Florida, as of June 30, 2019, and the changes in its' financial position for the month and nine months then ended in conformity with generally accepted accounting principles.

Tipton, Marler, Garner & Chastain

Panama City, Florida
July 25, 2019

**TOURIST DEVELOPMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019**

ASSETS

Current Assets

Cash in Pool	\$ 2,697,773.46
Cash - Sports Park Construction	8,890,250.05
Restricted - 18 TDT Sinking Fund	776,736.06
Restricted - 18 TDT Reserve	3,248,220.35
Advance to Sports Park	491,995.00
Accounts Receivable	7,765.90

Total Current Assets	\$ 16,112,740.82
----------------------	------------------

Fixed Assets

CIP - Sports Park	\$ 9,554,913.46
-------------------	-----------------

Total Fixed Assets	9,554,913.46
--------------------	--------------

TOTAL ASSETS	\$ 25,667,654.28
---------------------	-------------------------

LIABILITIES & ASSETS

Liabilities

Accounts Payable - Other	\$ 419,960.59
Accrued Interest Payable - Bond	752,805.90
Bonds Payable - Current TDT	1,710,000.00
Bonds Payable - LT TDT	33,435,000.00

Total Accounts Payable	36,317,766.49
------------------------	---------------

Total Liabilities	\$ 36,317,766.49
-------------------	------------------

Net Assets

Fund Balance	\$ 1,640,739.93
Reserved Fund Balance - Bond Debt Service	4,792,401.90
Current Year Net Income (Loss)	(17,083,254.04)

Total Net Assets	(10,650,112.21)
------------------	-----------------

TOTAL LIABILITIES & NET ASSETS	\$ 25,667,654.28
---	-------------------------

TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	<u>June</u>	<u>YTD</u>
Revenue		
Sales & Use Tax - Tourism	\$ 455,327.21	\$ 2,446,684.63
Contributions - Private	0.00	628,050.34
Contributions - Other Govnt Units	0.00	1,019,826.87
Penalties	2,004.48	13,236.81
Interest - Pool	54,779.99	462,306.80
Interest - Sales & Use Tax	206.68	696.57
Unrealized Gain/Loss on Investment	0.00	18,800.54
Balance FWD- Cash Forward	0.00	0.00
Total Revenue	<u>\$ 512,318.36</u>	<u>\$ 4,589,602.56</u>
Expense		
Professional Services - Co Attorney	\$ -	\$ 7,458.00
Contracted Services - Clerk Finance	10,544.29	71,145.08
Contracted Services - Admin Fees	0.00	17,652.00
Contracted Services - PCBCVB	775,735.98	775,735.97
CIP - Sports Park	1,739,428.63	17,620,101.65
Principal - Loans	0.00	0.00
Principal - Revenue Bonds	0.00	1,710,000.00
Interest - Loans	0.00	0.00
Interest - Revenue Bonds	0.00	1,469,763.90
Arbitrage Rebate Expense	0.00	1,000.00
Reserve for Contingencies	0.00	0.00
Total Expense	<u>\$ 2,525,708.90</u>	<u>\$ 21,672,856.60</u>
Net Income (Loss)	<u>\$ (2,013,390.54)</u>	<u>\$ (17,083,254.04)</u>

**TOURIST DEVELOPEMENT COUNCIL
BAY COUNTY FUND 128 (5th CENT)
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019**

	<u>YTD</u>	<u>ANNUAL BUDGET</u>	<u>AVAILABLE BALANCE</u>
Revenue			
Sales & Use Tax - Tourism	\$ 2,446,684.63	\$ 4,702,500.00	\$ 2,255,815.37
Contributions - Private	628,050.34	0.00	(628,050.34)
Contributions - Other Govnt Units	1,019,826.87	0.00	(1,019,826.87)
Penalties	13,236.81	18,000.00	4,763.19
Interest - Pool	462,306.80	50,000.00	(412,306.80)
Interest - Sales & Use Tax	696.57	4,500.00	3,803.43
Unrealized Gain/Loss on Investment	18,800.54	0.00	(18,800.54)
Balance FWD- Cash Forward	0.00	30,362,600.00	30,362,600.00
Total Revenue	<u>\$ 4,589,602.56</u>	<u>\$ 35,137,600.00</u>	<u>\$ 30,547,997.44</u>
Expense			
Professional Services - Co Attorney	\$ 7,458.00	\$ 14,916.00	\$ 7,458.00
Contracted Services - Clerk Finance	71,145.08	141,075.00	69,929.92
Contracted Services - Admin Fees	17,652.00	35,302.00	17,650.00
Contracted Services - PCBCVB	775,735.97	4,047,208.00	3,271,472.03
CIP - Sports Park	17,620,101.65	25,000,000.00	7,379,898.35
Principal - Revenue Bonds	1,710,000.00	1,710,000.00	0.00
Interest - Revenue Bonds	1,469,763.90	1,469,764.00	0.10
Arbitrage Rebate Expense	1,000.00	0.00	(1,000.00)
Transfers	0.00	219,335.00	219,335.00
Reserve for Contingencies	0.00	2,500,000.00	2,500,000.00
Total Expense	<u>\$ 21,672,856.60</u>	<u>\$ 35,137,600.00</u>	<u>\$ 13,464,743.40</u>
Net Income (Loss)	<u>\$ (17,083,254.04)</u>	<u>0.00</u>	<u>\$ 17,083,254.04</u>

PANAMA CITY BEACH CONVENTION & VISITORS BUREAU, INC.

PANAMA CITY BEACH, FLORIDA

FINANCIAL STATEMENTS

FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

PANAMA CITY BEACH CONVENTION & VISITORS BUREAU, INC.

PANAMA CITY BEACH, FLORIDA

FINANCIAL STATEMENTS

FOR THE MONTH AND EIGHT MONTHS ENDED MAY 31, 2019

CONTENTS

	<u>PAGE</u>
Independent accountant's compilation report	1
Statement of financial position	2
Statement of activities	3
Statement of activities – budget comparison	7



INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

Panama City Beach Convention & Visitors Bureau, Inc.
Panama City Beach, Florida

Management is responsible for the accompanying financial statements of Panama City Beach Convention & Visitors Bureau, Inc. (a corporation), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities for the month and nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget information of Panama City Beach Convention & Visitors Bureau, Inc. for the year ending September 30, 2019, that is presented in comparison with the statement of activities has not been compiled or examined by us, and, accordingly, we do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America for financial statements and the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial information (budget). If the omitted disclosures and statement of cash flows were included in the financial statements, and the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the Bureau's financial position, results of operations, and budgeted revenues and expenses. Accordingly, the accompanying presentation is not designed for those who are not informed about such matters.

Tipton, Marler, Garner & Chastain

Panama City, Florida
July 25, 2019

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019

ASSETS

Current Assets

Cash - Operating Account	2,027,756.94
Cash - Sports Park Operating	585,997.57
Cash - Change Your Fall POV	5,109.69
Cash - Home For Holidays	2,003.80
Cash - Xchange Your Summer POV	5,109.69
Cash - Change Your Spring	5,109.69
Trustmark - Trust Account	7,719.84
Trustmark Bank	584,573.89
Trustmark - Sports Park Savings	6,100.36
Petty Cash	300.00
Accounts Receivable	305,805.32
Allowance for Doubtful Accounts	(49,870.00)
Other Current Assets	1,152.46
Prepaid Expenses	239,770.50
Total Current Assets	<u>3,726,639.75</u>

Fixed Assets

Land	498,453.00
Equipment	32,800.68
Boat	95,000.00
Construction in Progress	2,527,146.39
Accumulated Depreciation	(10,567.27)
Total Fixed Assets	<u>3,142,832.80</u>

TOTAL ASSETS

6,869,472.55

LIABILITIES & NET ASSETS

Current Liabilities

Accounts Payable - CVB	519,716.87
Accounts Payable - Sports Park	15,136.59
Total Accounts Payable	<u>534,853.46</u>

Other Current Liabilities

Accrued Vacation	94,768.71
Accrued Wages Payable	27,334.30
Employee Flexible Spend Acct	203.04
Deferred Revenue	260,770.50

Total Other Current Liabilities

383,076.55

Total Liabilities

917,930.01

Net Assets

Net Assets	4,654,155.51
Retained Earnings	1,120,019.90
Current Year Net Income (Loss)	177,367.13

Total Net Assets

5,951,542.54

TOTAL LIABILITIES & NET ASSETS

6,869,472.55

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	June	YTD
Sports Marketing		
Travel/Tradeshows	\$ 1,996.88	\$ 6,525.86
Meetings/Seminar/Travel	1,425.85	15,215.57
Facility Usage	975.00	7,378.30
Sponsorships	6,500.00	67,764.50
Sporting Bid Fees	0.00	36,750.00
Familiarization Tours	0.00	325.47
Dues & Subscriptions	598.00	2,480.24
Tradeshow Booth	0.00	0.00
Total Sports Marketing	\$ 11,495.73	\$ 136,439.94
Beach Renourishment Department		
Beach Management Contract Labor	\$ 10,000.00	\$ 80,000.00
Miscellaneous	0.00	124.44
Dues & Subscriptions	0.00	1,500.00
Total Beach Renourishment Department	\$ 10,000.00	\$ 81,624.44
Community Support Department		
Development	124,873.00	127,332.93
Total Community Support Department	\$ 124,873.00	\$ 127,332.93
Tourism Development Department		
Pre-Opening Expenses	\$ -	\$ 93,232.26
Visit PCB Magazine-Production	2,149.55	82,639.47
Chasin The Sun TV	2,762.50	511,097.80
Repairs and Maintenance	0.00	988.30
Visit PCB Magazine-Printing	30,024.07	97,240.86
Mktng & PR PC and MB	18,665.00	105,642.50
Planning & Development	149,150.34	580,757.39
Construction	0.00	466.93
Total Tourism Development Department	\$ 202,751.46	\$ 1,472,065.51
Sports Park Department		
Communication		
Bank Service Fee	\$ (4.07)	\$ 0.30
Accounting/Audit Fees	0.00	60.00
Employee Training/CPE	323.75	323.75
Consultant Travel	6,309.95	19,575.71
Marketing Allowance	9,095.95	36,179.28
Pre-Opening Staff Budget	29,738.30	124,759.93
Background Check	1,981.75	1,981.75
Health Insurance	4,908.65	4,908.65
Professional Dues	0.00	950.90
Printing	0.00	129.99
Legal Fees	110.00	110.00
Community/Employee Relations	274.66	999.59
Office Supplies	1,032.67	2,261.77
Pre-Launch Professional Svcs	0.00	600.00
Presentation Materials	0.00	2,475.94
Facility Development Consult Fees	0.00	82,000.00
Relocation Expenses	0.00	2,000.00
Postage & Freight	33.00	33.00
Computer/IT Expenses	3,789.63	8,319.24

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	<u>June</u>	<u>YTD</u>
Supplies	13,355.55	13,355.55
Utilities	613.00	613.00
Pre-Opening Expenses	1,744.00	1,744.00
Rent	3,903.22	7,695.92
Total Sports Park Department	<u>\$ 77,210.01</u>	<u>\$ 311,078.27</u>
Total Expenses	1,123,621.43	11,826,962.77
Net Income (Loss)	<u>\$ 461,278.11</u>	<u>\$ 177,367.13</u>

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	June	YTD
Revenue		
County Contract Revenue		
Bay County TDC Contract	\$ 1,389,667.07	\$ 10,858,997.07
Fund 127 Revenue	\$ 150,000.00	\$ 150,000.00
Sports Park Funding	0.00	486,810.29
Total County Contract Revenue	\$ 1,539,667.07	\$ 11,495,807.36
Other Funding		
Film Commission	\$ 30,000.00	\$ 30,000.00
Total Other Funding	\$ 30,000.00	\$ 30,000.00
Service Fee and Event Revenue		
Co-Op/Visitor Guide Income	\$ 21,625.02	\$ 93,019.02
Fees from Web Site	163.12	1,312.67
Syndication Fees CTS-TV	0.00	2,762.50
Event Income	0.00	106,306.24
Winter Resident Program	0.00	18,095.00
Corp & Event Sponsor In-kind	0.00	7,294.00
Corp & Event Sponsorship Income	(10,000.00)	217,707.70
Total Service Fee and Event Revenue	\$ 11,788.14	\$ 446,497.13
Interest Income - CVB	3,431.71	22,976.71
Interest Income - Sports Park	12.62	49.70
Miscellaneous Income		8,999.00
Total Revenue	\$ 1,584,899.54	\$ 12,004,329.90
Expenses		
Operations Department		
Salaries	\$ 96,735.30	\$ 972,981.56
Payroll Taxes	7,212.55	70,408.70
401k Program	4,226.55	42,776.41
Insurance Employees	15,442.91	161,930.33
Professional Services	484.28	6,344.54
Legal Services	8,366.70	41,131.00
Accounting Services	2,920.00	5,112.00
Annual Audit	0.00	14,225.00
Film Commission	3,325.00	29,925.00
Meetings, Seminars & Travel	3,487.49	8,625.53
Mileage Reimbursement	943.39	6,168.73
Auto Allowance	500.00	4,500.00
Communication	471.47	2,888.44
Postage & Freight	7,895.05	61,727.26
Insurance-Bus, D&O, Work Comp	3,431.90	11,547.90
Printing	0.00	1,377.32
Promotional Items	4,042.63	34,543.39
Repairs and Maintenance	158.00	711.00
Surveys & Research	12,363.38	119,723.29
Bad Debt Expense	0.00	200.00
Community/Employee Relations	147.81	16,571.51
Miscellaneous Admin Expense	15.00	599.63
Office Supplies	658.56	10,549.32
Uniforms	91.17	4,326.57
Dues & Subscriptions	(19,834.78)	86,170.96

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES
FOR THE MONTH AND NINE MONTHS ENDED JUNE 30, 2019

	June	YTD
Training & Development	80.00	1,124.13
Contributions/Donations	0.00	20,252.00
Reconciliation Discrepancies	0.00	0.24
Total Operations Department	\$ 153,164.36	\$ 1,736,441.76
Marketing Department		
Agency Retainer	\$ 64,392.17	\$ 224,284.73
Advertising	435,985.35	3,263,702.38
Advertising Co-Op Sp Events	0.00	300,791.20
Advertising-Co op	(20,208.23)	15,000.33
Advertising Production	29,395.54	540,229.61
Meeting/Seminars/Travel	11,693.19	28,910.44
Internet Expense	(182,127.84)	(57,097.49)
Interactive Marketing	212,376.83	307,250.78
Printing Cost	7,759.84	42,047.31
Public Relations	45,103.61	285,803.21
Public Relations-Int'l	4,950.39	110,521.81
Familiarization Tours Inbound	62.88	52,961.53
Marketing - Misc.	0.00	880.49
Dues & Subscriptions	574.00	4,492.60
Total Marketing Department	\$ 609,957.73	\$ 5,119,778.93
Sales Department		
Citywide Convention Expenses	\$ -	\$ 17,060.00
Tradeshows	5,205.16	85,685.51
Travel & Entertainment	2,552.68	30,005.95
International	8,013.28	74,747.31
Sponsorships	0.00	21,198.63
Familiarization Tours-Inbound	676.04	990.60
Dues & Subscriptions	50.00	2,342.31
Tradeshow Displays	291.44	949.93
Total Sales Department	\$ 16,788.60	\$ 232,980.24
Special Events Department		
Travel & Entertainment	\$ -	\$ 2,186.89
Communication	9,100.00	\$ 10,400.00
Sponsorships	0.00	1,308,600.00
Festivals & Events	15,186.57	1,021,210.37
Equipment	(107,800.00)	97,460.81
Total Special Events Department	\$ (83,513.43)	\$ 2,439,858.07
Visitor Services Department		
Contract Labor	\$ -	\$ 13,154.00
Travel	37.39	(109.41)
Visitor Inquiry Fulfillment	0.00	600.00
Sponsorships	0.00	6,500.00
Visitor Services Events	800.45	137,632.98
Community Relations	56.13	467.81
Visitor Center Supplies	0.00	11,117.30
Total Visitor Services Department	\$ 893.97	\$ 169,362.68

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019

	YTD	Annual Budget	Variance
Revenue			
County Contract Revenue			
Bay County TDC Contract	\$ 10,858,997.07	\$ 11,830,203.00	\$ 971,205.93
Fund 127 Revenues	150,000.00	150,000.00	0.00
Excess Collections PY	0.00	2,202,600.00	2,202,600.00
CVB Unrestricted Cash	0.00	1,660,000.00	1,660,000.00
Unrecognized PY Funds	0.00	2,975,000.00	2,975,000.00
Sports Park Funding	486,810.29	730,348.00	243,537.71
CVB Subsidy Income	0.00	507,000.00	507,000.00
Total County Contract Revenue	<u>\$ 11,495,807.36</u>	<u>\$ 20,055,151.00</u>	<u>\$ 8,559,343.64</u>
Other Funding			
Florida Sports Foundation	\$ -	\$ 50,000.00	\$ 50,000.00
Film Commission BCC	30,000.00	30,000.00	0.00
Total Other Funding	<u>\$ 30,000.00</u>	<u>\$ 80,000.00</u>	<u>\$ 50,000.00</u>
Service Fee and Event Revenue			
Co-Op/Visitor Guide Income	\$ 93,019.02	\$ 150,000.00	\$ 56,980.98
Fees from Web Site	1,312.67	0.00	(1,312.67)
Syndication Fees CTS-TV	2,762.50	0.00	(2,762.50)
Event Income	106,306.24	100,000.00	(6,306.24)
Winter Resident Program	18,095.00	0.00	(18,095.00)
Corp & Event Sponsor In-kind	7,294.00	0.00	(7,294.00)
Corp & Event Sponsorship Income	217,707.70	350,000.00	132,292.30
Total Service Fee and Event Revenue	<u>\$ 446,497.13</u>	<u>\$ 600,000.00</u>	<u>\$ 153,502.87</u>
Interest Income - CVB	22,976.71	5,000.00	(17,976.71)
Interest Income - Sports Park	49.70	0.00	(49.70)
Miscellaneous Income	8,999.00	0.00	(8,999.00)
Total Revenue	<u>\$ 12,004,329.90</u>	<u>\$ 20,740,151.00</u>	<u>\$ 8,735,821.10</u>
Expenses			
Operations Department			
Salaries	\$ 972,981.56	\$ 1,446,720.00	\$ 473,738.44
Payroll Taxes	70,408.70	116,040.00	45,631.30
401k Program	42,776.41	66,445.00	23,668.59
Workers Compensation	0.00	5,844.00	5,844.00
Advertising & Fees	0.00	348.00	348.00
Volunteer Recognition	0.00	204.00	204.00
Insurance Employees	161,930.33	211,368.00	49,437.67
Professional Services	6,344.54	9,996.00	3,651.46
Legal Services	41,131.00	90,000.00	48,869.00
Accounting Services	5,112.00	32,004.00	26,892.00
Annual Audit	14,225.00	15,000.00	775.00
Film Commission	29,925.00	39,900.00	9,975.00
Meetings, Seminars & Travel	8,625.53	24,996.00	16,370.47
Mileage Reimbursement	6,168.73	9,996.00	3,827.27
Auto Allowance	4,500.00	6,000.00	1,500.00
Communication	2,888.44	0.00	(2,888.44)
Postage & Freight	61,727.26	120,000.00	58,272.74
Insurance-Bus, D&O, Work Comp	11,547.90	6,996.00	(4,551.90)
Printing	1,377.32	5,004.00	3,626.68
Promotional Items	34,543.39	50,004.00	15,460.61

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019

	YTD	Annual Budget	Variance
Repairs and Maintenance	711.00	0.00	(711.00)
Surveys & Research	119,723.29	200,004.00	80,280.71
Bad Debt Expense	200.00	0.00	(200.00)
Community/Employee Relations	16,571.51	20,004.00	3,432.49
Miscellaneous Admin Expense	599.63	992.00	392.37
Office Supplies	10,549.32	12,504.00	1,954.68
Uniforms	4,326.57	15,000.00	10,673.43
Dues & Subscriptions	86,170.96	80,004.00	(6,166.96)
Training & Development	1,124.13	7,500.00	6,375.87
Contributions & Donations	20,252.00	0.00	(20,252.00)
Contingency	0.00	15,000.00	15,000.00
Reconciliation Discrepancies	0.24	0.00	(0.24)
Total Operations Department	\$ 1,736,441.76	\$ 2,607,873.00	\$ 871,431.24
Marketing Department			
Agency Retainer	\$ 224,284.73	\$ 414,000.00	\$ 189,715.27
Advertising	3,263,702.38	5,300,004.00	2,036,301.62
Advertising Co-Op Sp Events	300,791.20	495,000.00	194,208.80
Advertising-Co op	15,000.33	65,004.00	50,003.67
Advertising Production	540,229.61	500,004.00	(40,225.61)
Meeting/Seminars/Travel	28,910.44	30,000.00	1,089.56
Internet Expense	(57,097.49)	0.00	57,097.49
Interactive Marketing	307,250.78	675,000.00	367,749.22
Printing Cost	42,047.31	94,976.00	52,928.69
Public Relations	285,803.21	312,000.00	26,196.79
Public Relations-Int'l	110,521.81	125,004.00	14,482.19
Familiarization Tours Inbound	52,961.53	65,004.00	12,042.47
Marketing - Misc.	880.49	0.00	(880.49)
Dues & Subscriptions	4,492.60	15,000.00	10,507.40
Contingency	0.00	50,004.00	50,004.00
Total Marketing Department	\$ 5,119,778.93	\$ 8,141,000.00	\$ 3,021,221.07
Sales Department			
Citywide Convention Expenses	\$ 17,060.00	\$ 35,000.00	\$ 17,940.00
Collateral	0.00	10,000.00	10,000.00
Tradeshows	85,685.51	125,000.00	39,314.49
Travel & Entertainment	30,005.95	52,000.00	21,994.05
International	74,747.31	125,000.00	50,252.69
Sponsorships	21,198.63	10,000.00	(11,198.63)
Familiarization Tours-Inbound	990.60	10,000.00	9,009.40
Dues & Subscriptions	2,342.31	25,260.00	22,917.69
Tradeshow Displays	949.93	10,000.00	9,050.07
Contingency	0.00	10,000.00	10,000.00
Total Sales Department	\$ 232,980.24	\$ 412,260.00	\$ 179,279.76
Special Events Department			
Travel & Entertainment	\$ 2,186.89	12,000.00	\$ 9,813.11
Communication	10,400.00	0.00	(10,400.00)
Sponsorships	1,308,600.00	1,378,000.00	69,400.00
Festivals & Events	1,021,210.37	910,000.00	(111,210.37)
Equipment	97,460.81	125,000.00	27,539.19
Contingency	0.00	30,000.00	30,000.00
Total Special Events Department	\$ 2,439,858.07	\$ 2,455,000.00	\$ 15,141.93
Visitor Services Department			
Contract Labor	\$ 13,154.00	\$ 9,996.00	\$ (3,158.00)
Travel	(109.41)	2,400.00	2,509.41
Visitor Inquiry Fulfillment	600.00	20,004.00	19,404.00
Sponsorships	6,500.00	15,000.00	8,500.00
Visitor Services Events	137,632.98	150,000.00	12,367.02
Community Relations	467.81	0.00	(467.81)
Visitor Center Supplies	11,117.30	15,000.00	3,882.70
Training & Development	0.00	2,400.00	2,400.00
Contingency	0.00	7,500.00	7,500.00
Total Visitor Services Department	\$ 169,362.68	\$ 222,300.00	\$ 52,937.32

PANAMA CITY BEACH CONVENTION AND VISITORS BUREAU, INC.
STATEMENT OF ACTIVITIES - BUDGET COMPARISON
FOR THE NINE MONTHS ENDED JUNE 30, 2019

	YTD	Annual Budget	Variance
Sports Marketing Department			
Awards/Appreciation	\$ -	\$ 504.00	\$ 504.00
Travel/Tradeshows	6,525.86	18,000.00	11,474.14
Meetings/Seminar/Travel	15,215.57	35,004.00	19,788.43
Facility Usage	7,378.30	15,000.00	7,621.70
Signage	0.00	3,000.00	3,000.00
Sponsorships	67,764.50	204,000.00	136,235.50
Sporting Bid Fees	36,750.00	301,500.00	264,750.00
Familiarization Tours	325.47	15,000.00	14,674.53
Dues & Subscriptions	2,480.24	76,500.00	74,019.76
Tradeshow Booth	0.00	9,996.00	9,996.00
Contingency	0.00	24,996.00	24,996.00
Total Sports Marketing Department	\$ 136,439.94	\$ 703,500.00	\$ 567,060.06
Beach Renourishment Department			
Beach Management Contract Labor	\$ 80,000.00	\$ 120,000.00	\$ 40,000.00
Miscellaneous	124.44	0.00	(124.44)
Dues & Subscriptions	1,500.00	1,500.00	0.00
Contingency	0.00	3,500.00	3,500.00
Total Beach Renourishment Department	\$ 81,624.44	\$ 125,000.00	\$ 43,375.56
Community Support Department			
Development	127,332.93	275,004.00	147,671.07
Total Community Support Department	\$ 127,332.93	\$ 275,004.00	\$ 147,671.07
Tourism Development Department			
Pre-Opening Expenses	\$ 93,232.26	\$ 621,424.00	\$ 528,191.74
Visit PCB Magazine-Production	82,639.47	165,000.00	82,360.53
Chasin The Sun TV	511,097.80	600,000.00	88,902.20
Repairs and Maintenance	988.30	0.00	(988.30)
Visit PCB Magazine-Printing	97,240.86	135,000.00	37,759.14
Mktng & PR PC and MB	105,642.50	0.00	(105,642.50)
Planning & Development	580,757.39	3,660,862.00	3,080,104.61
Sports Park Operations Subsidy	0.00	108,928.00	108,928.00
Construction	466.93	0.00	(466.93)
Total Tourism Development Department	\$ 1,472,065.51	\$ 5,291,214.00	\$ 3,819,148.49
Sports Park Department			
Pre-Launch Professional Services	600.00	24,000.00	\$ 23,400.00
Bank Service Fee	0.30	0.00	(0.30)
Accounting/Audit Fees	60.00	0.00	(60.00)
Professional Dues	950.90	0.00	(950.90)
Legal Fees	110.00	0.00	(110.00)
Permits & Extensions	0.00	8,000.00	8,000.00
Relocation Expenses	2000.00	3,000.00	1,000.00
Working Capital Reserves	0.00	10,000.00	10,000.00
Computer/IT Expenses	8,319.24	0.00	(8,319.24)
Marketing Allowance	36,179.28	79,000.00	42,820.72
Postage & Freight	33.00	0.00	(33.00)
Community/Employee Relations	999.59	0.00	(999.59)
Supplies	13,355.55	0.00	(13,355.55)
Background Check/Drug Screen	1,981.75	0.00	(1,981.75)
Health Insurance	4,908.65	0.00	(4,908.65)
Employee Training & CPE	323.75	0.00	(323.75)
Office Supplies	2,261.77	0.00	(2,261.77)
Office Printing & Equipment	129.99	0.00	(129.99)
Pre-Opening Staff Budget	124,759.93	220,000.00	95,240.07
Presentation Materials	2,475.94	8,000.00	5,524.06
Facility Development Consult Fees	82,000.00	135,000.00	53,000.00
Consultant Travel	19,575.71	20,000.00	424.29
Utilities	613.00	0.00	(613.00)
Pre-Opening Expenses	1,744.00	0.00	(1,744.00)
Rent	7,695.92	0.00	(7,695.92)
Total Sports Park Department	\$ 311,078.27	\$ 507,000.00	\$ 195,921.73
Total Expense	11,826,962.77	20,740,151	8,913,188.23
Net Income (Loss)	\$ 177,367.13	0.00	\$ (177,367.13)



FACILITY NAMING RIGHTS OPPORTUNITY ENTITLEMENTS

The Panama City Beach Sports Complex naming rights package means far more than a traditional corporate sponsorship. Naming Rights provides you with the opportunity to create a valuable positive partnership with the ultimate destination for sports through marketing, advertising, website, promotional and face to face interaction with the facility patrons. The naming right sponsorship will enhance the complex experience for all patrons visiting the complex and Panama City Beach destination as a whole.

SPONSOR NAMING EXAMPLE ENTITLEMENTS:

Item	Description
1	Entitlement to the New Sports Facility
2	Incorporation into photo op at complex
3	Publications/Collateral
4	Sponsor ID Website
5	Email Newsletters
6	Database/Mailing List
7	Sponsor ID in Measured Media
8	Sampling/Display
9	Tickets/Hospitality
10	Facility usage at no cost for two (2) events

INTANGIBLE ASSETS:

Item	Description
1	Prestige of Property
2	Recognizability/Awareness
3	Audience Loyalty
4	Ambush Protection
5	Degree of Sponsor Clutter
6	Ability to Activate
7	Networking Opportunities
8	Media Coverage
9	Track Record

DESCRIPTION BREAKDOWN NAMING RIGHTS ENTITLEMENTS:

1. **Entitlement to the New Sports Facility** – the logo will be redesigned as the Royal American Sports Complex at Panama City Beach. Anywhere this logo is used through the complex it will be incorporated, to include any and all signage.
2. **Incorporation into the photo op at complex** – this design has been already created by the CVB. If we can still incorporate Royal American Sports Complex into the photo op, then we definitely will. If not, then this is our opportunity to switch this out with branded photo booths.
3. **Publications/Collateral** – all our website, social media, in-house materials, fact sheet, facility guides, maps, promotion items will be branded with the new logo/naming.
4. **Sponsor ID Website** – playpanamacitybeach.com will have a sponsorship tab on the website. On that tab will break down our level of sponsors with Royal American being at the top with a link to their website.
5. **Email Newsletter** – the monthly emails will be branded with the new logo/naming, with a branded messaging included about Royal American.
6. **Database/Mailing List** – access to the events right's holders.
7. **Sponsor ID in Measured Media** – any radio, billboard, internet ads, newspaper, magazine, radio or tv mediums used to promote the park will be branded with the new logo/naming.
8. **Sampling/Display** – can vary based on type of sampling conducted by sponsor.
9. **Tickets/Hospitality** – this would give Royal American tickets to events at the complex.
10. **Facility usage at no cost for two (2) events**

Commented [SH1]: This is something that we offered Pepsi as well, and truthfully, we are just building this database. We only have 34 people signed up to receive our newsletter. Since Royal American is investing in a new complex, we should be able to justify other entitlements as we build this database up.

Commented [SH2]: This can be for teambuilding, corporate events, etc.

DESCRIPTION BREAKDOWN OF INTAGIBLE ASSETS:

1. **Prestige of Property** – The Panama City Beach Sports Complex is part of the SFM Network. SFM Network is just one part of the Sports Facilities Management (SFM). Alongside our sister company, the Sports Facilities Advisory, we've worked in over 2,000 communities around the world. SFA specializes in planning and funding services for new and emerging projects and has been an industry leader since its founding in 2003. Together, SFA and SFM are the leading authorities in youth and amateur sports. SFA & SFM are a founding member of the Aspen Institute's Project Play initiative alongside major brands like the NHL, MLB, Target, Dick's, US Olympic Committee and more. We are also the only strategic partner to the International City and County Manager's Association. The Panama City Beach Sports Complex came about through a public-private partnership with Visit Panama City Beach, St. Joe Company and Bay District Schools, sports visitors on play-cation can enjoy a world-class sports complex on the World's Most Beautiful Beaches. The project will be one of the largest complexes in the southeast. Panama City Beach Sports Complex is conveniently located at the main intersection of the south. Whether you're here for a travel tournament or a local Floridian, you'll feel right at home among the Florida landscape and endless white sands. Located just North of Highway 98 in Panama City Beach, your team is never too far away from the area's best dining, lodging, and activities for the whole family to

enjoy. Enjoy superior facilities, warm weather and sugar white sand. Our goal is to create a play-cation experience for all those that visit.

2. **Recognizability /Awareness**– the Panama City Beach Sports Complex is a brand-new state of the art sports complex. As part of the SFM Network our complex and this community leads the way in sports tourism.
3. **Audience Loyalty** – The Panama City Beach Sports Complex is composed of a combination of local and regional patrons, within a 10-hour driving radius, who are passionate about the facility and its programs, contrasted with a regional/national audience, who will have a more casual relationship with the complex. However, the direct economic impact and business-to- business opportunities that exist within the national/regional segments of the Panama City Beach Sports Complex audience, can prove to be extremely valuable to sponsors.
4. **Ambush Protection** – we will not allow any non-sponsor to advertise within the sport’s complex property.
5. **Degree of Clutter** – The Panama City Beach Sports Complex is searching for a handful of official partners that will mark the official opening of the complex. Taking a “less is more” approach, the Panama City Beach Sports has limited sponsorships that are considered a true fit with the property’s audience and it values.
6. **Ability of Activate** – official sponsorship/partner benefits include the ability to use the Panama City Beach Sports Complex logos/marks and imagery. In addition to the ability to activate on-site at events, the Panama City Beach Sports Complex is open to partner created pre-approved on-site entertainment and activities to enhance the experience for the patrons.
7. **Networking Opportunities** – The Panama City Beach Sports Complex anticipates scheduling annual round table sponsor/partner discussions that will review best practices, success stories and help facilitate cross-marketing and promotions between new and existing sponsors/partners at all levels.
8. **Media Coverage** – the Panama City Beach Sports Complex will receive media coverage as being part of the SFM/SFA Network and CVB.
9. **Track Record** – the staff at the Panama City Beach Sports Complex in partnership with SFM/SFA has more than 25 years’ worth of experience in selling, servicing and collaborating with major sponsors/partners at every level. The management philosophy behind their approach to partnerships is to take an “agency-like” approach and build “best practice” relationships that are true partnerships – providing a win for the property, a win for the partner, **but more importantly a win for the Panama City Beach Sports Complex audience.**

ADDITIONAL ENTITLEMENTS AGREED TO BY ROYAL AMERICAN STAFF AND THE PANAMA CITY BEACH SPORTS COMPLEX

- **Playground** – Royal American would like the option to consider going above and beyond the asking value of the naming rights and may provide a playground/play area/splash pad for children that are not playing in the tournaments. A playground was part of the

original plans for the complex and was cut out. Royal American may provide a playground/play area/ splash pad to help enhance the experience for the parents with smaller child and help alleviate some of the stress on parents of trying to entertain the smaller kids while still watching the games.

- **Concession Support** – Royal American understands that we have on-site concessions and have a set amount profit that we have to achieve. When necessary in support of larger events may provide support our concessions, to help reduces long lines and provide other options for patrons that we might not be able to produces in house.



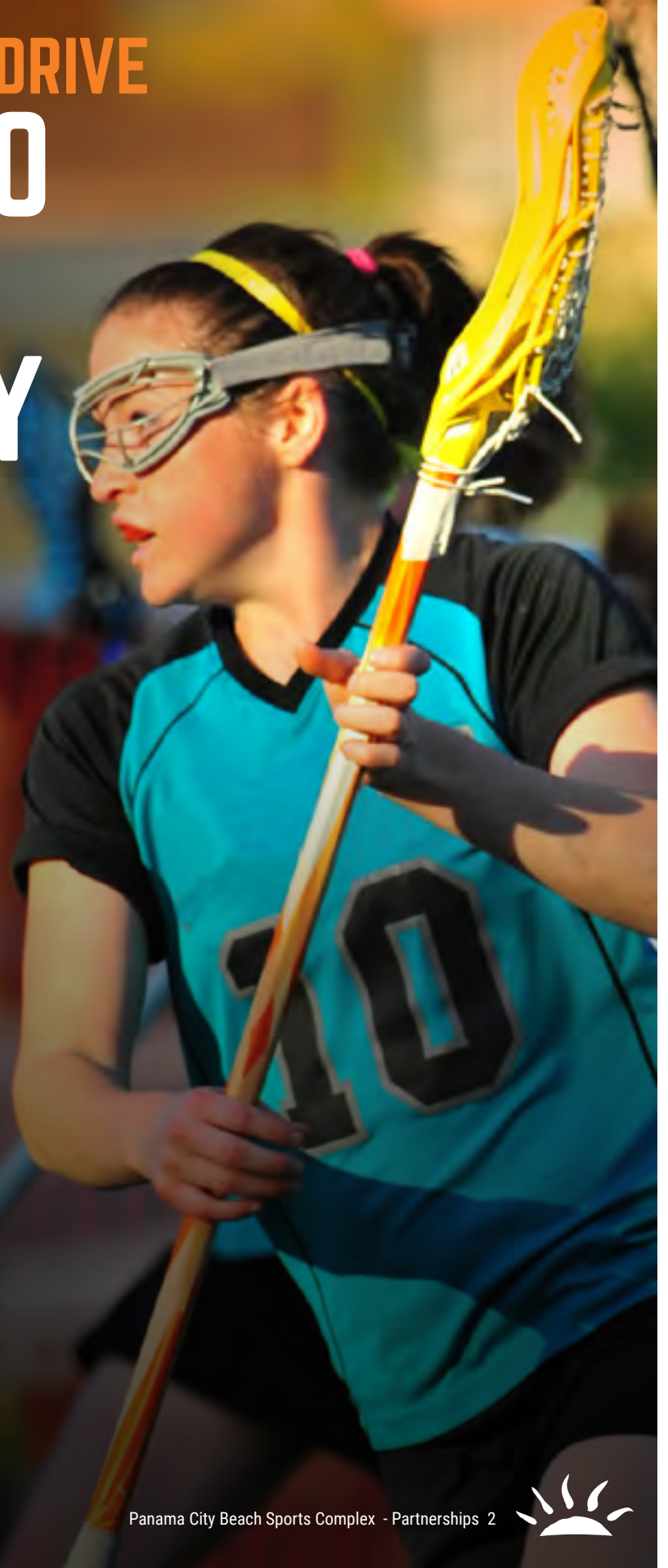
PARTNERSHIPS

ADVERTISING & PROMOTION



TOGETHER WE WILL DRIVE
VISITORS TO
OUR BEACH
COMMUNITY

YOUR AUDIENCE IS HERE
AT PANAMA CITY BEACH
SPORTS COMPLEX,
WHERE WE ARE THE
DESTINATION FOR
ATHLETES AND
FAMILIES TO PLAY
AND STAY.





ADVANTAGES TO PARTNERING WITH PANAMA CITY BEACH SPORTS COMPLEX

- Reach Your Audiences
- Active Lifestyle Families
- Thousands of Impressions
- Massive Social Media Reach

WHO ARE WE?



Panama City Beach Sports Complex is the premier destination for travel sports tourism in Northwest Florida and beyond. The facility features 13 rectangular fields including nine with artificial turf, four natural grass and two championship fields with seating for up to 1,500 spectators. The flexible design allows for soccer, lacrosse, football and flag football, as well as baseball and softball to be played.

REAL. FUN. SPORTS.

Located in Panama City Beach, FL the new complex will be the epicenter for outdoor sports in the Southeast. Partnering with us means you want to partner with the best and implement marketing that matters to your business or organization.

Our partners have been a large part of our success, and we want you to share in that success! Now more than ever, we want to partner with our community to bring visitors to our beautiful, friendly beach.



ENGAGE OUR VISITORS WITH YOUR BRAND WITH A PERSONAL EXPERIENCE AT PCB SPORTS COMPLEX



THE OPPORTUNITY

Panama City Beach Sports Complex represents the newest evolution in sports travel destinations, hosting events from all over the nation in our state-of-the-art facility.

Panama City Beach Sports Complex provides a local marketing platform that reaches people when they're willing to be engaged. A platform with the power to let consumers experience your brand – not just see or hear about it. Television can't do that. Neither can radio or print.

We can connect your products and services with people who have the money to spend and the desire to buy - families, coaches, sports professionals, teens, young adults and athletes. Get up close and personal with the audiences and events at one of the nation's most exciting family entertainment and performance training centers.

Panama City Beach Sports Complex is the perfect marketing platform - a place where consumers can see, touch and develop an emotional connection with your brand, face-to-face.

A venue that builds engagement and drives sales - isn't that what it's all about?



130,000+

Projected website sessions



72,000+

Athletes and their families



\$13.9M

in year one economic impact





**CONNECT TO OUR
AUDIENCES**

**BE AT THE FOREFRONT
OF OUR CUSTOMERS'
MINDS AND A PART
OF OUR ACTIVATION
STRATEGY.**





AUDIENCE

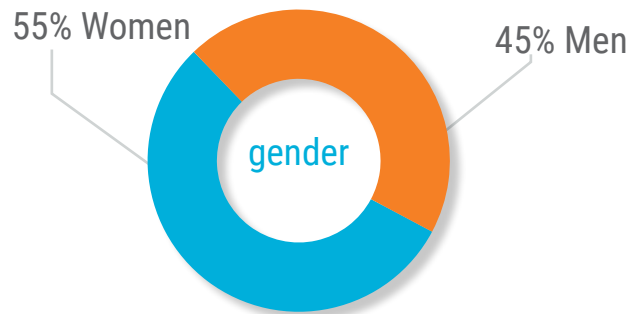
UNDERSTAND OUR GUESTS TO BUILD SMART CAMPAIGNS

Build meaningful relationships with our audience through relevant activation strategies designed to increase brand loyalty, generate leads, and drive sales.

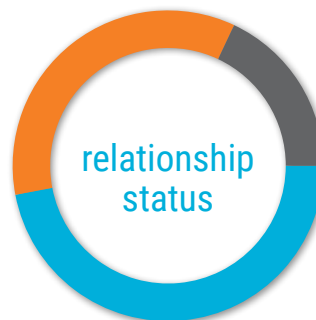
It all starts with a complete understanding of our audiences, their lifestyles, and their Panama City Beach experiences—along with creative ideas and clever implementation. We can help you tailor promotions around your products or services that add to the experience of the Panama City Beach customer, either face-to-face or online through social and digital media.

When it comes to making a connection to our consumers who are ready to be engaged when visiting the city or our facility, our team will help you get the job done.

Let's make OUR audience YOUR customers!



Top Ages of Users



- 47% Married/Engaged
- 18% In A Relationship
- 35% Single



- 66% College
- 8% Grad School
- 27% High School



THE POWER OF EMOTION



EMOTION AND PASSION ARE AT THE VERY CORE OF EVERY PANAMA CITY BEACH EXPERIENCE. IT'S OUR FOCUS, FROM THE THRILL OF VICTORY TO THE CAMARADERIE OF BEING PART OF A TEAM. YOU CAN HELP US BUILD THAT EXPERIENCE.





PARTNERSHIP ACTIVATION

KEY MARKETING PARTNERSHIP BENEFITS MAY INCLUDE:

1. Direct Sales Opportunities
2. Advertising / PR Benefits
3. On-Site Branding & Signage
4. Promotional Opportunities
5. Facility Usage for Events / Experiences
6. Opportunities for Branded Events
7. Opportunities for On-Site, In-Person Activation

SAMPLE Advertising benefits:

Advertising opportunities could include:

- Website Ads & Featured Links
- E-Newsletter Features
- Social Media Mentions & Advertising
- Printed Brochures / Materials



LET'S CREATE A CUSTOM SOLUTION THAT WORKS FOR YOU.

You can choose one (or a few) of our standard options or we can work with you to develop something unique.

The best approach really depends on your marketing and sales goals - and who you want to reach. Our team can help you create a unique way to engage with our audience and ultimately drive sales. We get thousands of athletes and families at our facility year after year. Often, those families are treating their visit like a vacation and are ready to spend on food, fun, and all Panama City Beach has to offer.

Why not bring your message right to the center of their experience...
at the tournament itself?



IT'S ABOUT ENGAGEMENT

PANAMA CITY BEACH SPORTS COMPLEX OFFERS
OUR PARTNERS A BROAD RANGE OF ENGAGEMENT
OPPORTUNITIES. WHEN YOUR BRAND IS AT OUR
EVENTS, BOTH OF OUR RESULTS WILL GO FURTHER!





ABOUT OUR FACILITY



Panama City Beach Sports Complex is the ultimate destination for championship sports events! With more than 160 acres of fields, our facility is configurable for nearly any event from major tournaments to regional sports competitions. We are the epicenter for sports events in the southeast region, featuring:

- **13 tournament quality fields**
- **9 AstroTurf with Z-Cap cooling technology fields**
- **4 natural grass fields**
- **5 collegiate-size baseball fields**
- **10 220-ft softball fields/youth baseball fields**
- **2 Championship fields with seating for up to 1,500 spectators**
- **7 batting cages**
- **LED-Lighted fields**
- **Scoreboards on each field**
- **Umpire/Referee locker room and lounge**
- **Warm-Up area**
- **Dedicated tournament facilities**
- **Scenic boardwalk**
- **Lounging pavilions**
- **On-site WiFi**
- **3 concessions on-site**
- **1,000+ parking spots**



ARE YOU ON BOARD?



STRONGER TOGETHER



DISCOVER ALL OUR
OPPORTUNITIES AT
PANAMA CITY BEACH
SPORTS COMPLEX.

CALL TODAY TO BEGIN
YOUR PARTNERSHIP!





BECOME A PARTNER TODAY

SAMANTHA HARLANDER

Marketing & Sponsorship Manager

sharlander@sportadvisory.com

C: 850-896-0608

In partnership with the
Sports Facilities Management
sportadvisory.com





SPONSORSHIPS

2019 RATE SHEET



A GAME PLAN FOR SUCCESS

If you are looking for an opportunity to get your name in front of thousands of potential customers who will visit our facility and attend our events all year around.

Sponsorship with the Panama City Beach Sports Complex is an exceptional promotional opportunity for local businesses. By becoming a sponsor, you have the opportunity to reach youths, coaches, families and friends visiting the area, resulting in increased visibility, top-of-mind awareness and new customers.

AS A PANAMA CITY BEACH SPORTS COMPLEX SPONSOR YOU WILL:

- Increase your visibility with local residents and families from throughout the country.
- Receive Top of Mind brand awareness with your signage.
- Demonstrate community spirit.
- Increase your marketing ROI by targeting profitable demographics.
- Opportunities to promote your product or services to visiting patrons from all over the Southeast.





WORLD CLASS FACILITY

A \$37 million-dollar sports complex in Panama City Beach, Florida

The ultimate marketing platform for your brand in the ultimate destination!

- Projected \$13.9 million-dollar Annual Economic Impact for Panama City Beach and the surrounding communities.
- Projected Average Annual Attendance 194,200 + visitors. Our visitors include parents, coaches, players and friends, including players as young as 3 years old and up to 65+ years of age.

PRIMARY MARKET

The ideal marketing platform. Your brand will reach an audience that is willing to be engaged and experience your brand. Your sponsorship with the Panama City Beach Sports Complex will connect you with an active audience on play-cation at a complex that offers the best in sports in Northwest Florida and beyond.

OUR STORY

Through a public-private partnership with the Panama City Beach Convention & Visitors Bureau, St. Joe Company and Bay District Schools, 210 acres of land were donated. The complex itself boasts 160 acres of premium, flexible space to provide visiting teams, players and coaches with a unique experience when participating in events or training for the upcoming season.

THE NEW SPORTS COMPLEX WILL FEATURE:

- 13 tournament quality fields
- 9 AstroTurf with Z-Cap cooling technology fields
- 4 natural grass fields
- 5 collegiate-size baseball fields
- 10 220-ft softball fields/youth baseball fields

- 2 Championship fields with seating for up to 1,500 spectators
- 7 batting cages
- LED-Lighted fields
- Scoreboards on each field
- Umpire/Referee locker room and lounge
- Warm-Up area
- Dedicated tournament facilities
- Scenic boardwalk
- Lounging pavilions
- On-site WiFi
- 3 concessions on-site
- 1,000+ parking spots

The Panama City Beach Sports Complex represents a premier sports tourism and community recreation venue unlike any you've ever seen.





SPONSORSHIP OPPORTUNITIES

FACILITY NAMING RIGHTS

\$100,000 – ANNUALLY FOR 5 YEARS

WHY YOU SHOULD CONSIDER

- Position your company as a forward thinking, community leader.
- Expose your brand to a cross-section of demographic, geographic and lifestyle market segments.
- Build frequency through thousands of impressions and exposures to your brand every year.
- Build engaging relationships.
- Build positive associations through beloved events, experiences, traditions and memories made at the Panama City Beach Sports Complex.
- Drive sales for new and existing business.
- Corporate community engagement.
- Influence consumer perceptions.

The Panama City Beach Sports Complex naming rights package means far more than a traditional corporate sponsorship. Naming Rights provides you with marketing, advertising, website, promotional and face-to-face interaction with the facility patrons.

INTANGIBLE ASSETS

Item	Description
1	Prestige of Property
2	Recognizability/Awareness
3	Audience Loyalty
4	Ambush Protection
5	Degree of Sponsor Clutter
6	Ability to Activate
7	Networking Opportunities
8	Media Coverage
9	Track Record

SPONSOR NAMING EXAMPLE ENTITLEMENTS

Item	Description
1	Entitlement to the New Sports Facility
2	Incorporation into photo op at complex
3	Publications/Collateral
4	Logo and link on sponsor website page
5	Email Newsletters
6	Database/Mailing List
7	Sponsor ID in Measured Media
8	Sampling/Display
9	Tickets/Hospitality
10	Facility usage at no cost for two (2) events

CHAMPIONSHIP FIELDS

NAMING RIGHTS

\$50,000 – ANNUALLY FOR 5 YEARS
2 FIELDS AVAILABLE

Item	Description
1	Entitlement to one of the championship fields
2	Field signage, scoreboards and bleachers
3	Logo and link on website sponsor page
4	Name/logo on all printed/collateral material
5	Tickets/Hospitality
6	Facility usage at no cost for two (2) events
7	Ability to activate

FIELD NAMING RIGHTS

\$25,000 – ANNUALLY FOR 5 YEARS
11 FIELDS AVAILABLE

Item	Description
1	Entitlement to one of the fields
2	Field signage, main logo on field scoreboard (top location)
3	Logo and link on website sponsor page
4	Name/logo on all printed/collateral material
5	Tickets/Hospitality
6	Facility usage at no cost for one (1) event
7	Ability to activate

MEETING ROOMS

NAMING RIGHTS

\$15,000 – ANNUALLY FOR 5 YEARS
2 ROOMS AVAILABLE

Item	Description
1	Entitlement to meeting room
2	Logo on door and in room
3	Logo and link on website sponsor page
4	Name/logo on all printed/collateral material

SCOREBOARD SIGNAGE

\$5,000 – ANNUALLY FOR 5 YEARS
9 AVAILABLE (RIGHT-SIDE LOCATION)

Item	Description
1	Logo and link on website sponsor page

DUG OUTS

\$6,000 – ANNUALLY FOR 5 YEARS
9 SETS OF 2 AVAILABLE

BULL PENS

\$6,000 – ANNUALLY FOR 3 YEARS
4 SETS OF 2 AVAILABLE

BLEACHERS

\$3,000 – ANNUALLY FOR 2 BLEACHERS,
FOR 3 YEARS
24 AVAILABLE

SCORE BOXES

\$3,000 – ANNUALLY FOR 3 YEARS
4 AVAILABLE

BATTING CAGES

\$1,500 – ANNUALLY FOR 3 YEARS

BANNERS

\$500 – MONTHLY FOR 1 YEAR

Ask Us About: Golf Carts, Leagues/Programs, Welcome Kiosk and Concession sponsorship.

STAY TUNED: We will continue to add more sponsorship opportunities as they become available.

*Signage creation is sponsor provided unless otherwise noted. Signage installation provided by the Panama City Beach Sports Complex





BECOME A PARTNER TODAY

SAMANTHA HARLANDER

Marketing & Sponsorship Manager

sharlander@sportadvisory.com

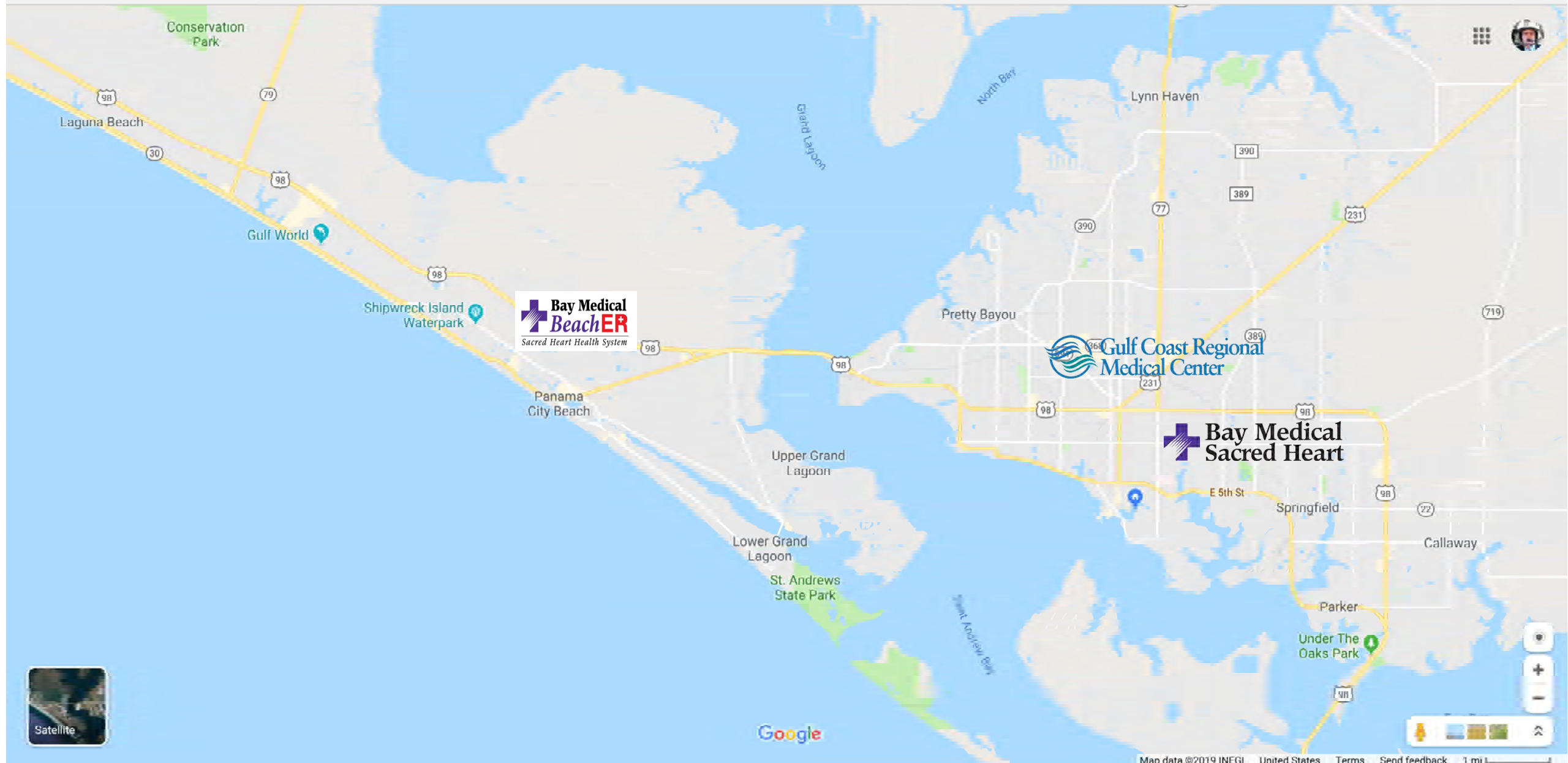
C: 850-896-0608

In partnership with the
Sports Facilities Management
sportadvisory.com





Jack D. Scott, MD, MBA, FACEP
Medical Director, Emergency Medicine
Ascension Sacred Heart Bay and Beach ER



Google

Freestanding Emergency Center

11111 Panama City Beach Parkway, PCB, FL 32407

- 10 Bed Freestanding ER
 - Closest ER for Panama City Beach open ocean water emergencies
- Medical Case Review Three Month Period (May 01st – July 31st, 2019)
 - Fatal Drownings **Open Ocean Only**
 - Non-fatal Drownings **Open Ocean Only**
- Single Facility Experience Only
- Data Redacted per HIPAA
- Identify Possible Cases Cluster with Risk to Public Health
 - **CDC Definition:** A **cluster** is defined as a greater-than-expected number of cases that occurs within a group of people in a geographic area over a period of time.

Drowning

“Process of experiencing respiratory impairment from submersion/immersion in liquid.”

This definition results in three drowning subsets:

- **Fatal drowning (Mortality)**
- **Non-fatal drowning with illness/injury (Morbidity)**
- **Non-fatal drowning without illness/injury (No Morbidity)**

Fatal and Non-fatal Drownings

Cases 1 - 23

#	Date	Residence	Age	Sex	Arrival	Time	Chief Complaint	Disposition
1	5/6/2019	Panama City, FL	12	Male	POV	1850	Non-fatal Drowning	Discharged
							Attempt to rescue	
							Cardiac Arrest	
2	5/7/2019	Slidell, LA	53	Male	EMS	1321	Fatal Drowning	Expired
							Attempt to rescue	
3	5/20/2019	Cookeville, TN	65	Female	EMS	1530	Non-fatal Drowning	Discharged
4	5/22/2019	Haute, IN	53	Male	POV	1425	Non-fatal Drowning	Discharged
5	5/25/2019	Cumming, GA	57	Male	EMS	1357	Non-fatal Drowning	Discharged
6	5/25/2019	Pike Road, AL	38	Male	EMS	1655	Non-fatal Drowning	Discharged
7	5/27/2019	Panama City, FL	18	Female	EMS	1602	Non-fatal Drowning	Discharged
8	6/8/2019	Paoli, IN	19	Male	EMS	2030	Non-fatal Drowning	Admit GCRMC
9	6/8/2019	Paoli, IN	18	Male	EMS	2035	Non-fatal Drowning	Discharged
10	6/10/2019	Marietta, GA	15	Male	EMS	1228	Non-fatal Drowning	Discharged
11	6/10/2019	Marietta, GA	52	Male	EMS	1229	Non-fatal Drowning	Discharged
12	6/15/2019	Panama City Beach, FL	60	Male	EMS	1758	Attempt to rescue Non-fatal Drowning	Discharged

#	Date	Residence	Age	Sex	Arrival	Time	Chief Complaint	Disposition
13	6/15/2019	Panama City, FL	48	Male	EMS	1806	Attempt to rescue Nonfatal Drowning	Discharged
14	6/20/2019	Moore, OK	53	Male	EMS	1538	Cardiac Arrest Fatal Drowning	Expired
15	6/21/2019	Vernon, FL	48	Male	EMS	1929	Attempt to rescue Cardiac Arrest Fatal Drowning	Expired
16	Fatal Drowni	Alexander City, AL	34	Female	POV	1413	Non-fatal Drowning	Discharged
17	6/22/2019	Enterprise, AL	34	Male	EMS	1455	Attempt to rescue Non-fatal Drowning	Discharged
18	6/22/2019	Enterprise, AL	37	Male	EMS	1504	Attempt to rescue Non-fatal Drowning	Discharged
19	6/22/2019	Enterprise, AL	8	Male	Police	1507	Non-fatal Drowning	Discharged
20	6/22/2019	Enterprise, AL	8	Male	POV	1507	Non-fatal Drowning	Discharged
21	6/22/2019	Leesburg, GA	49	Female	EMS	1540	Non-fatal Drowning	Discharged
22	6/22/2019	Atlanta, GA	36	Female	EMS	1807	Cardiac Arrest Non-fatal Drowning	Admit BMC, improved in ICU over 3 days, dc'd home intact.
23	6/22/2019	Oklahoma City, OK	59	Male	EMS	1907	Attempt to rescue Non-fatal Drowning	AMA

Fatal and Non-fatal Drownings

Cases 24 - 41

#	Date	Residence	Age	Sex	Arrival	Time	Chief Complaint	Disposition
24	6/22/2019	Fayetteville, GA	13	Female	EMS	1928	Non-fatal Drowning	Discharged
25	6/22/2019	Fayetteville, GA	43	Female	EMS	1929	Non-fatal Drowning	Discharged
26	6/23/2019	Murfreesboro, TN	39	Male	EMS	1036	Non-fatal Drowning	Admit SHEC
27	6/23/2019	Dingess, WV	41	Male	EMS	1349	Cardiac Arrest Fatal Drowning	Expired
28	6/23/2019	Washington, PA	59	Male	EMS	1447	Cardiac Arrest Fatal Drowning	Expired
29	6/23/2019	Stearns, KY	20	Male	EMS	1547	Non-fatal Drowning	Discharged
30	6/24/2019	Ewing, KY	48	Male	EMS	1023	Attempt to rescue Non-fatal Drowning	Discharged
31	6/25/2019	Norcross, GA	21	Male	EMS	1158	Non-fatal Drowning	Discharged
32	6/29/2019	Charlotte, TN	31	Female	EMS	1735	Non-fatal Drowning	Discharged
33	7/14/2019	Pearson, GA	9	Male	EMS	1920	Non-fatal Drowning	Discharged

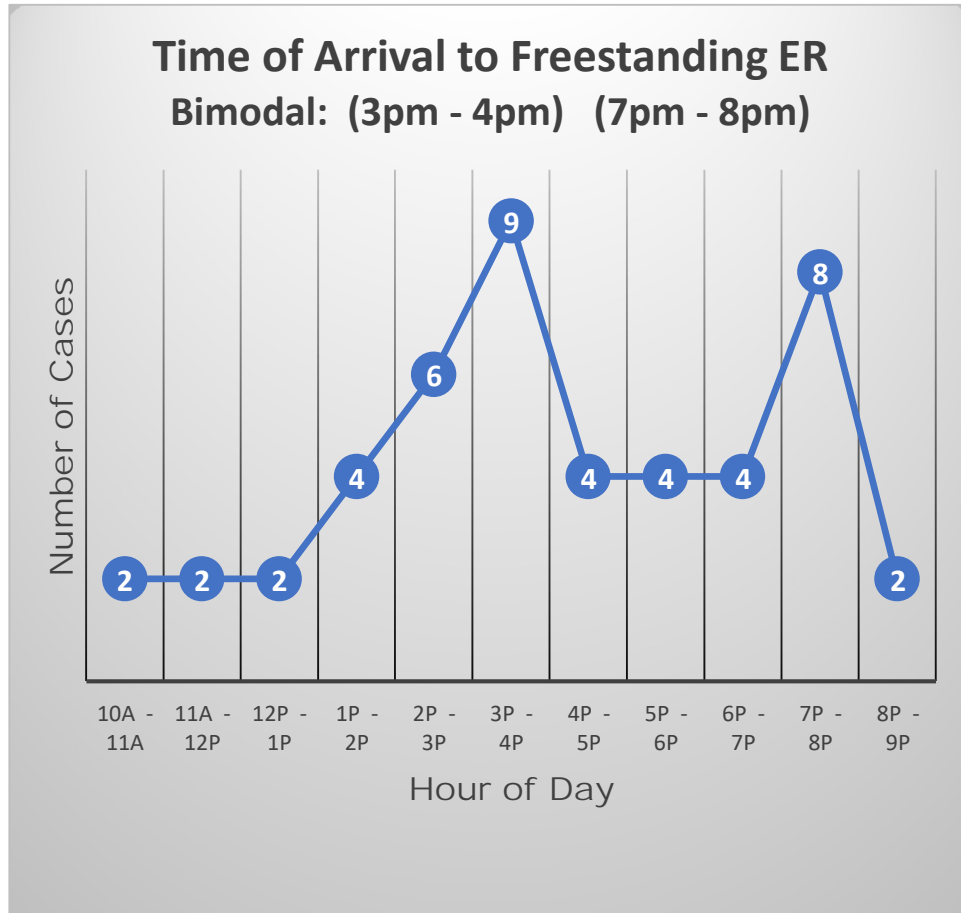
#	Date	Residence	Age	Sex	Arrival	Time	Chief Complaint	Disposition
34	7/14/2019	Pearson, GA	46	Female	EMS	1921	Non-fatal Drowning	Admitted. SAMC
35	7/14/2019	Huntsville, AL	33	Female	POV	1941	Attempt to rescue Non-fatal Drowning	Discharged
36	7/14/2019	Huntsville, AL	33	Male	POV	1945	Attempt to rescue Non-fatal Drowning	Discharged
37	7/15/2019	Louisville, KY	36	Male	EMS	1321	Non-fatal Drowning	Recommend admission, pt declined. Discharged
38	7/15/2019	Louisville, KY	33	Female	EMS	1328	Attempt to rescue Non-fatal Drowning	Discharged
39	7/15/2019	Chattanooga, TN	61	Male	EMS	1450	Cardiac Arrest Fatal Drowning	Expired
40	7/15/2019	Truman, AR	18	Male	EMS	1601	Cardiac Arrest Fatal Drowning	Admit SAMC ShandsCair. Expired in ICU
41	7/15/2019	Stockbridge, GA	30	Male	EMS	1645	Non-fatal Drowning	Discharged

Fatal and Non-fatal Drownings

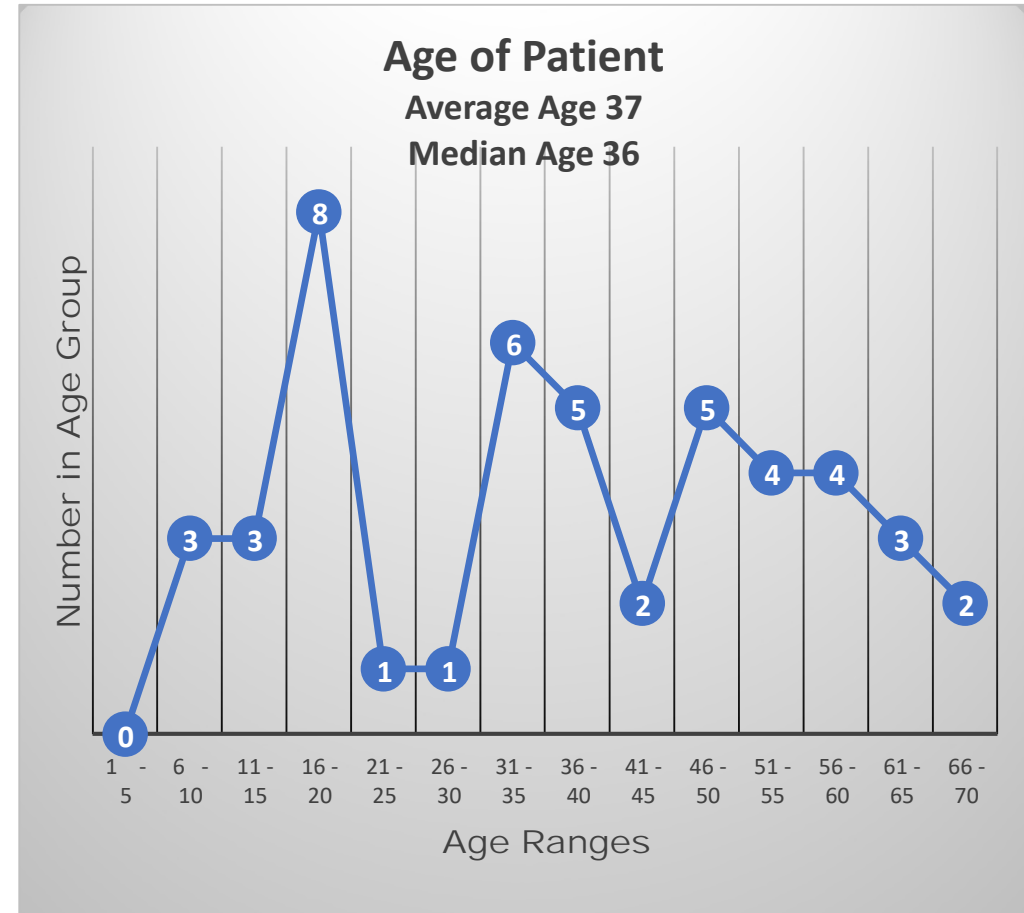
Cases 42 - 47

#	Date	Residence	Age	Sex	Arrival	Time	Chief Complaint	Disposition
42	7/15/2019	Truman, AR	19	Male	POV	1719	Attempt to rescue Non-fatal Drowning	Discharged
43	7/15/2019	Cartersville, GA	16	Male	POV	1736	Non-fatal Drowning	Discharged
44	7/16/2019	Ringgold, GA	63	Male	EMS	1803	Non-fatal Drowning	Admit SHEC
45	7/17/2019	Dalton, GA	69	Male	EMS	1219	Cardiac Arrest Fatal Drowning	Expired
46	7/20/2019	Canton, GA	16	Male	EMS	1456	Non-fatal Drowning	Discharged
47	7/30/2019	Statesboro, GA	68	Male	EMS	1554	Cardiac Arrest Fatal Drowning	Expired

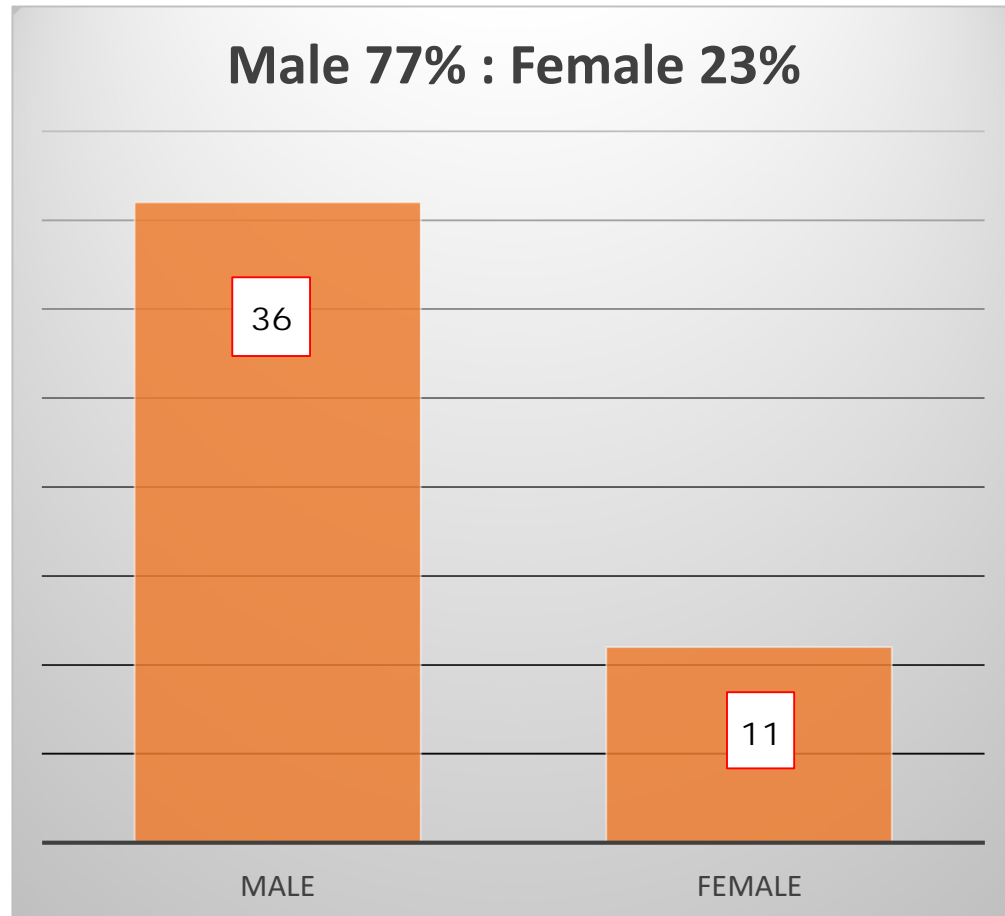
Time of Arrival



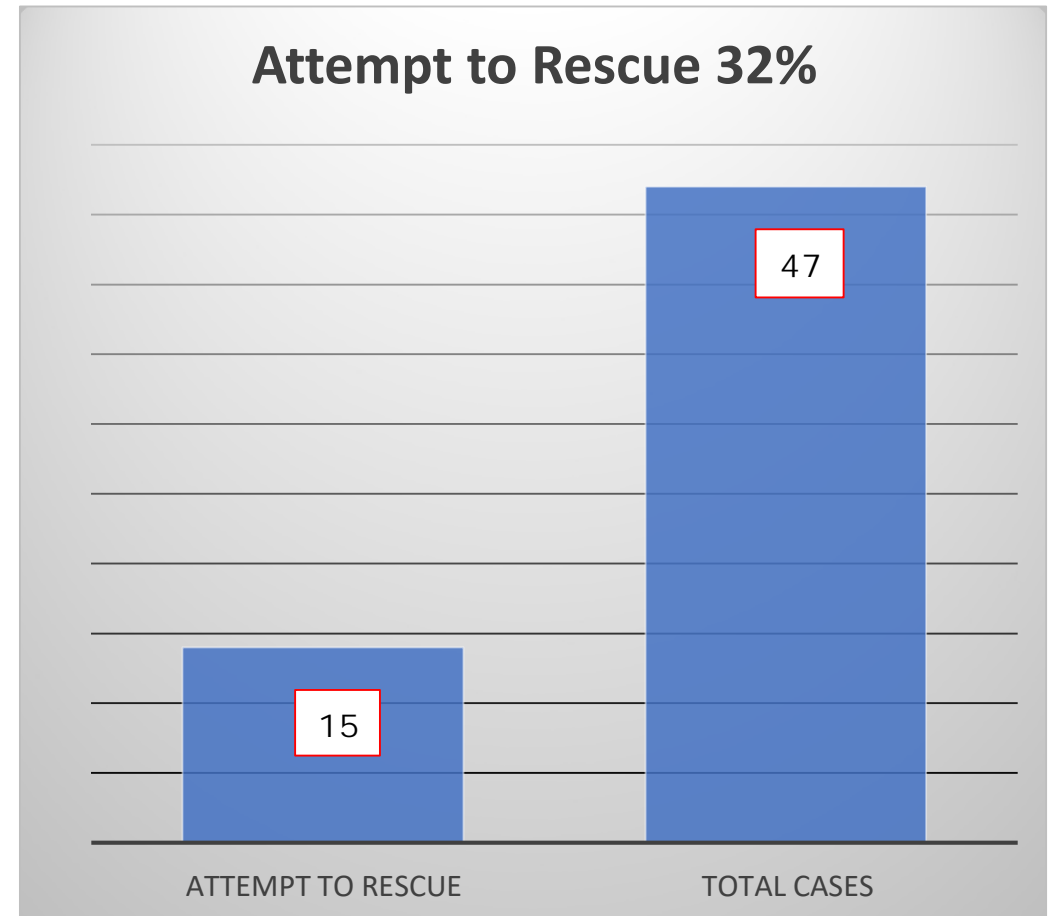
Age of Patient



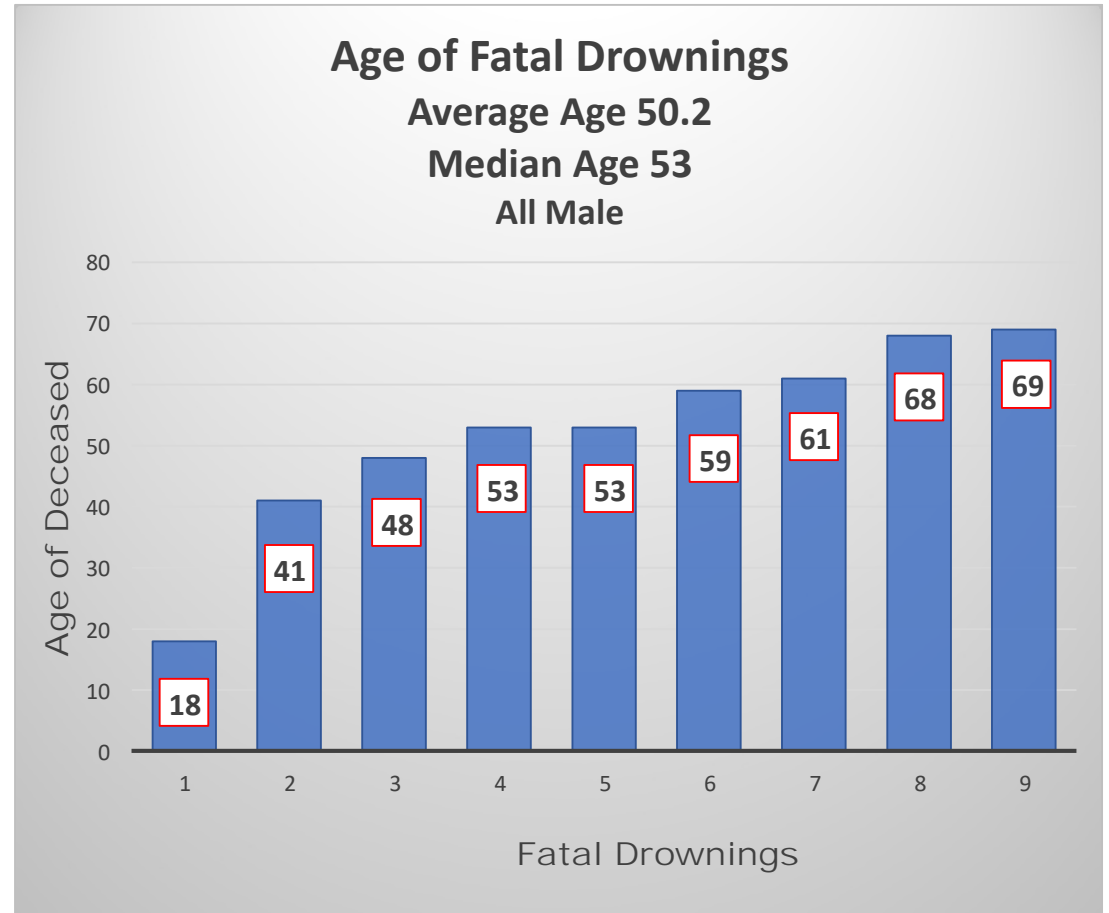
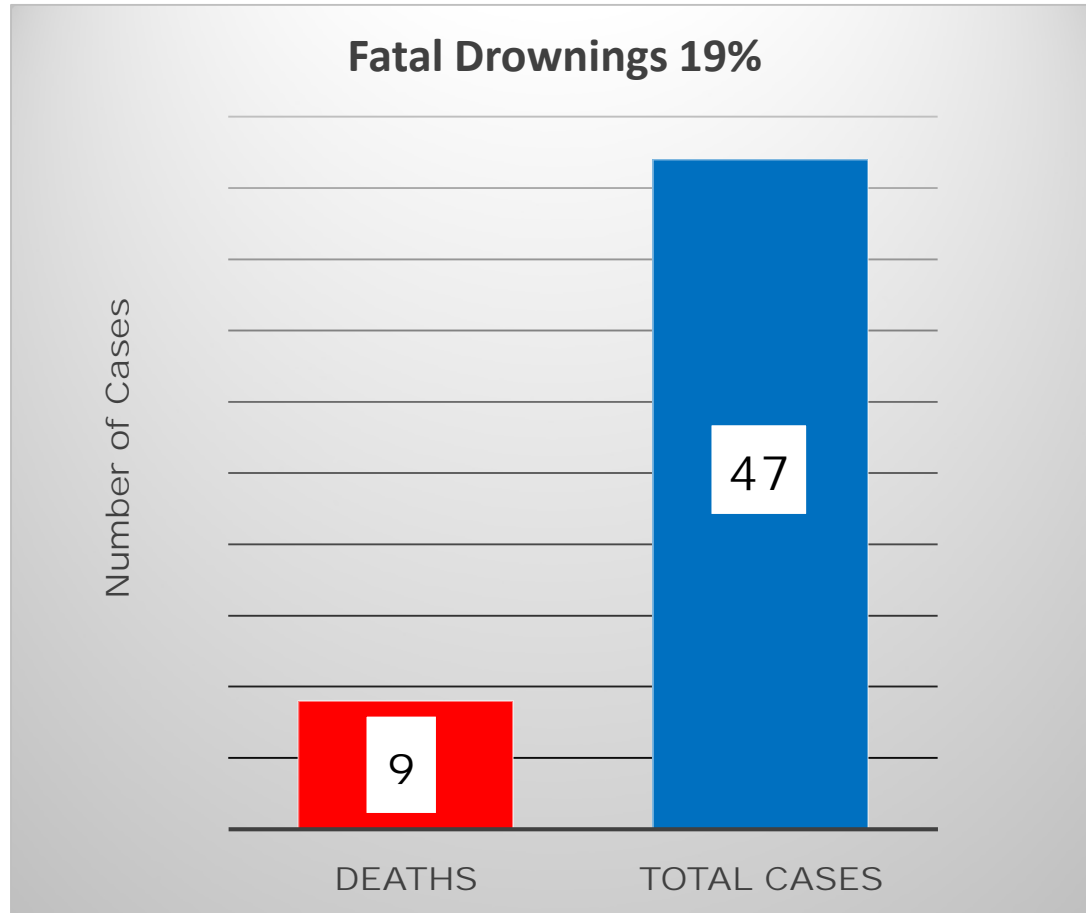
Gender



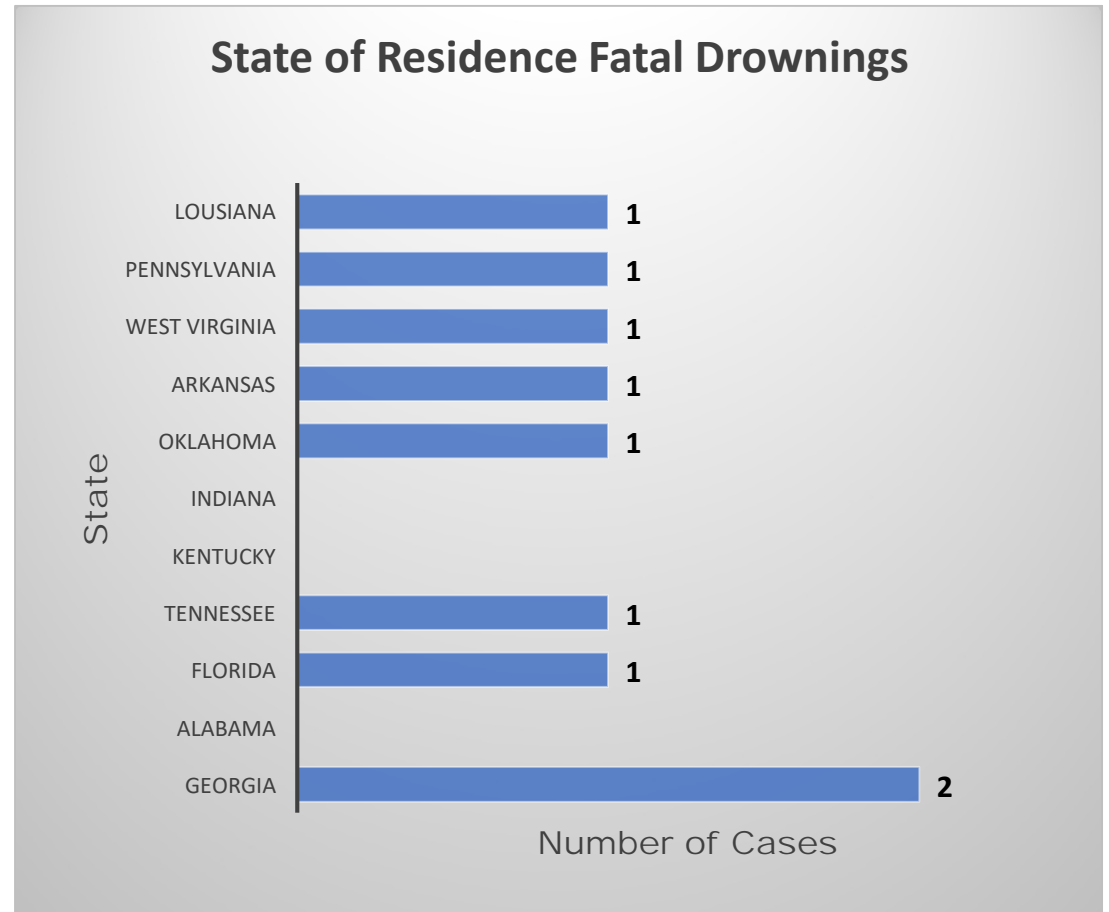
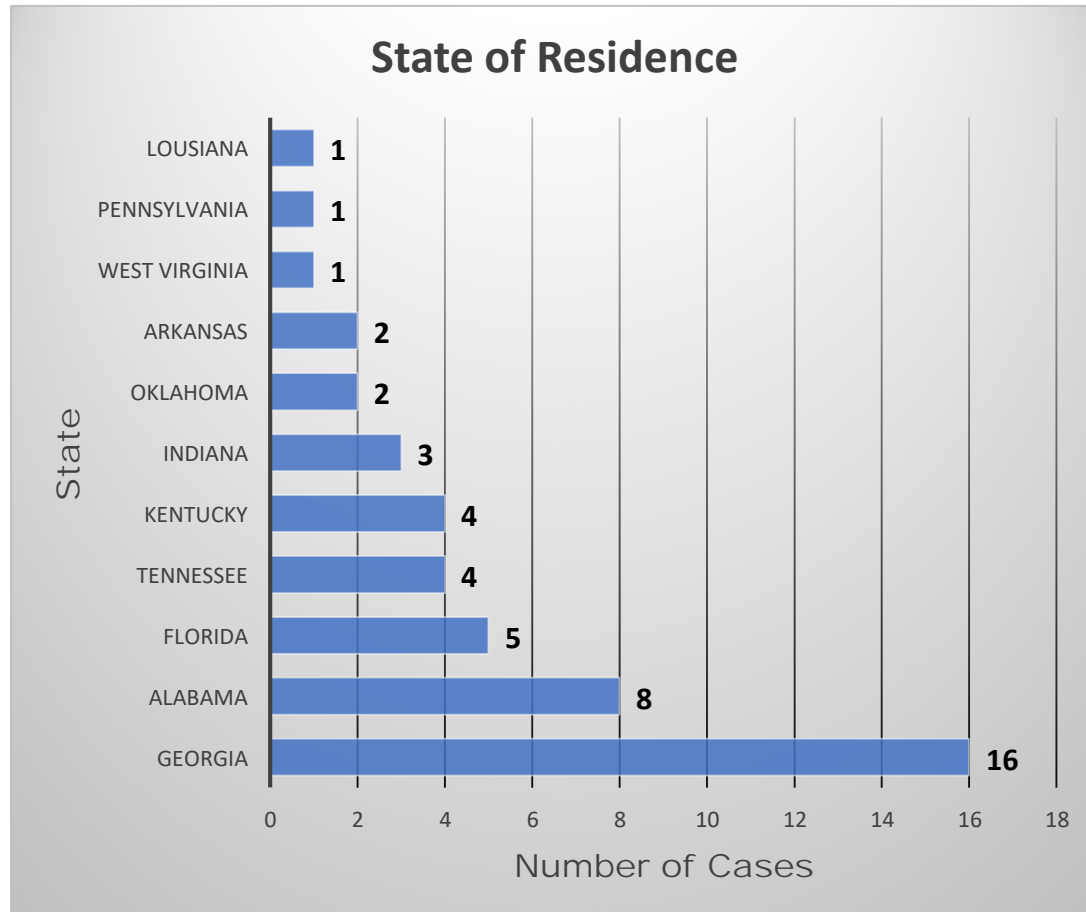
Event Details



Fatal Drownings

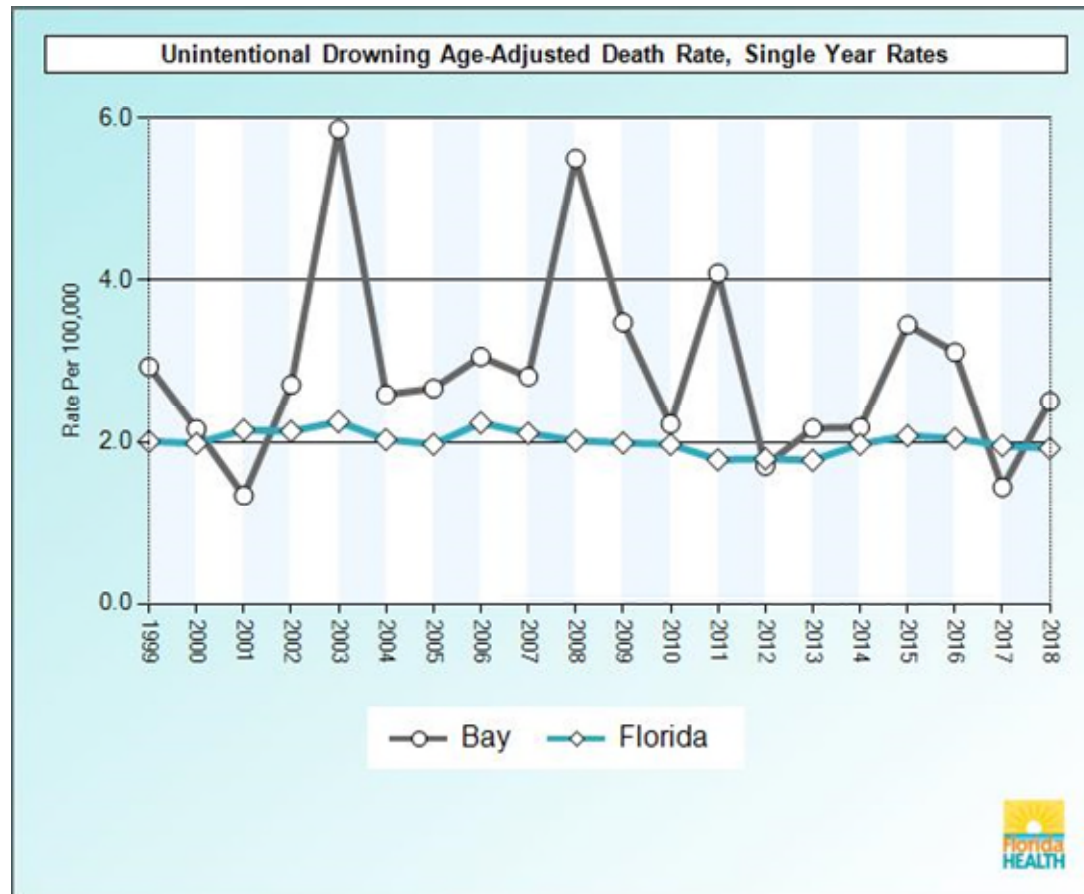


State of Residence



Bay County, FL Drowning Statistics

All Causes 1999 - 2018



Years	Bay Count	Bay Rate	State Count	State Rate
2018	4	2.5	408	1.9
2017	3	1.4	415	2.0
2016	6	3.1	428	2.0
2015	6	3.4	430	2.1
2014	4	2.2	397	2.0
2013	4	2.2	353	1.8
2012	3	1.7	353	1.8
2011	7	4.1	349	1.8
2010	4	2.2	373	2.0
2009	5	3.5	382	2.0
2008	9	5.5	390	2.0
2007	5	2.8	393	2.1
2006	6	3.1	404	2.2
2005	4	2.7	353	2.0
2004	4	2.6	355	2.0
2003	9	5.9	381	2.3
2002	4	2.7	358	2.1
2001	2	1.3	359	2.2
2000	3	2.2	312	2.0
1999	5	2.9	319	2.0

Data Discussion

- **Single facility Freestanding ER evaluated and treated 47 cases of open ocean water emergencies in a three-month period May – July 2019**
- **Population at risk for open ocean water emergencies:**
 - Male
 - Median age 36
 - 90% Out of State residents
 - 1/3 of cases Attempt to Rescue
- **Time of day arrival to Freestanding ER bimodal distribution of cases:**
 - 3p – 4p, 7p – 8p; Drowning occurrence 30 – 60 minutes prior to arrival to FSED
- **9 Deaths:**
 - 19% of cases
 - Median age 53, all Male
- **In one 24-hour period 06/22 – 06/23, received 14 cases**
 - 3 cardiac arrests

Data Discussion

- **Once cardiac arrest has occurred, < 10% chance of recovery**
 - Asystole most common heart rhythm on cardiac arrest presentation
- **Early Predictors of Admission to ICU**
 - Tachypnea Respiratory Rate > 22/minute
 - Tachycardia Heart Rate > 110/minute
 - Pulse Oximetry < 91%
 - Arrival on EMS CPAP (Continuous Positive Airway Pressure)
- **Diagnostic Predictors of Admission to ICU**
 - Significant lactic acidosis (> 10 millimoles)
 - Abnormal Chest Xray
 - Noninvasive Ventilation requirement in ED (BiPAP)
- **Hypotension and Electrolyte Abnormalities were rare in this case series**

Recommendations

- **Prevention**

- **Keep patients out of dangerous water conditions (Disease Avoidance)**
 - Public Announcements
 - Double red flags
 - Trained Lifeguards
- **Target education to population at risk (Disease Education)**
 - Young male (Distressed swimmer)
 - Older male, many with comorbidities, (Risk of attempt to rescue)
 - Out of State residents (Combined effort with State of Georgia)
- **Public education swim strategy to escape a Rip Tide (Disease Management)**
 - Billboards, Beach TV, pamphlets in condo/hotels

Recommendations

- **Head up Buoyancy for Victim and Rescuer**
 - **Personal flotation devices for both victim and rescuer**
 - Accessible at shoreline and rapidly deployed with tether
 - Trained Lifeguards
- **Rapid removal from water**
 - **Trained Lifeguards**
 - Consider C-Spine stabilization for shallow water events
 - **Tethered flotation devices**
- **High Quality CPR**
 - **Consider rescue breathing as well in this population due to hypoxemia**
 - **Lifeguards and lay public CPR training**

Recommendations

- **Rapid transport to closest Emergency Facility for stabilization**
 - Chain of Survival with EMS Advanced Life Support
- **Consider ICU admission**
 - Tachypnea, Tachycardia, Significant lactic acidosis, Ongoing airway support
- **Real time tracking of cases**
 - Indicator of potential unappreciated dangerous water conditions
 - Opportunity for real-time intervention for public safety