# 16<sup>th</sup> Palm Beach Partners Business Matchmaker Conference & Expo



## Palm Beach County Department of Airports

## Palm Beach County owns, operates and maintains a system of airports:

- → Palm Beach International Airport (PBI)
- → North Palm Beach County General Aviation Airport (F45)
- → Palm Beach County Park Airport (LNA)
- → Palm Beach County Glades Airport (PHK)
- → Operates as an enterprise fund, no ad valorem tax support.
- → Operations are funded by user fees to airlines, businesses and passengers.
- → Construction is funded by a combination of grants, passenger facility charges, revenue bonds, and local airport revenues.



## Examples – Types of Opportunities

#### → Professional Services

→ Engineering, Architectural & Planning Services

#### **→** Construction Services

- → Airfield Pavement Rehabilitation/Reconstruction
- → Facility Construction/Improvements



#### → Maintenance/Repair Services

- → Baggage Handling System
- → Janitorial Services
- → Passenger Loading Bridges

#### → Management Services

→ Parking Management Services



#### **→** Concessions

→ Food/Beverage/Retail/Rental Cars/Advertising

### Small/Disadvantaged Business Enterprise Programs

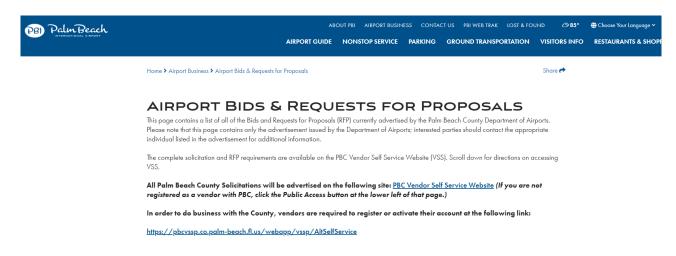
- → Local Ordinance Equal Business Opportunity (EBO) Ordinance
  - → Applies to projects funded exclusively with local revenues, includes professional services, construction, goods and services projects
  - → Certification program administered by the PBC Office of Equal Business Opportunity <a href="https://discover.pbcgov.org/oebo">https://discover.pbcgov.org/oebo</a>
- → Federal Programs Disadvantaged Business Enterprise (DBE)/Airport Concession Disadvantaged Business Enterprise (ACDBE) Programs
  - → DBE Program applies to projects funded in whole or in part by grants, includes professional services, construction, goods and services projects
  - → ACDBE Program –applies to all airport concessions
  - Certification program administered by the Florida Unified Certification Program
    - https://www.pbia.org/business/-business-dbe/



## How to Find Upcoming Airport Opportunities

#### → Palm Beach International Airport Website

- Preview of Upcoming Projects: <a href="https://www.pbia.org/business/bids/">https://www.pbia.org/business/bids/</a>
- → Links to PBC Vendor Self Service (VSS) Website.
- → Vendors must create a VSS account to do business with PBC.
- → Vendors will receive direct e-mail notices of upcoming opportunities based on commodity codes used for registration.





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