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**NOTES:**

A	VP MTD TDT LOSS is from unable to bill the County for checks that have not cleared the bank (\$155K total). Direct Program Expenses are large this month due to the purchase of the .com site and the payment to the Bay Center.
A	VP MTD TDT budget discrepancy is due to the purchase of the .com site.
B	VP MTD PRIVATE LOSS is being driven by Tall Ship payment of sales tax with no Tall Ship income to offset this expense this month.
B	VP MTD PRIVATE budget discrepancy is due to not having the BP expense and Tall Ship sales tax not budgeted.
8	VP YEAR TO DATE NET PROFIT is from billing the County for expenses as incurred, yet with prepaids being moved to the balance sheet, a year total of \$179K, along with event income.
8	VP YEAR TO DATE budget discrepancy is due to Showcase projects not being completed as projected and Festival and Event Support more than budgeted. Showcase accounts for 39%, with Festival and Event support being 26% of DP at 77%. Ops at 5% and Personnel at 18% (unfilled positions).

A	VISIT PENSACOLA ONLY Month to Date TDT revenue totaled \$473K
B	VISIT PENSACOLA ONLY Month To Date Private revenue totaled \$27K
C	VISIT PENSACOLA ONLY Month to date total Revenue = \$500K
	VISIT PENSACOLA ONLY Month to date expense:
D	Direct Programming Totalled \$521K
E	Operations totalled \$22K
F	Personnel total \$86K
G	VISIT PENSACOLA ONLY Month to Date total Expense = \$629K
H	<b>VISIT PENSACOLA Only Month to Date Net Income (loss) = (\$129K)</b>

1	UNIFIED Year to Date TDT revenue totaled \$6,109K
2	UNIFIED Year To Date Private revenue totaled \$585K
3	UNIFIED Year to date total Revenue = \$6,694K
	UNIFIED Year to date expense:
4	Direct Programming Totalled \$5,179K
5	Operations totalled \$288K
6	Personnel total \$1,009K
7	UNIFIED Year to Date total Expense = \$6,476K
8	<b>UNIFIED Year to Date Net Income (loss) = \$218K</b>

**County Submissions**

*	At the end of June, May and June submissions were outstanding with the County. For a total owed of \$2M. In May there were \$1K in expenses needing more backup, these were removed for that month and resubmitted in June. These will be paid. There is clarification needed on an additional \$582.00 from a vendor. These have been removed from the submission and not resubmitted as of yet.
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