



**NOTES:**

- \* MTD Loss is due to not being able to bill County for all expenses. Needing back up from vendors.
- \* YEAR TO DATE Net income is being driven by Partnership income and sale of visitor guide ads.

- \* VISIT PENSACOLA ONLY Month to Date TDT revenue totaled \$302K
- \* VISIT PENSACOLA ONLY Month To Date Private revenue totaled \$16K
- \* VISIT PENSACOLA ONLY Month to date total Revenue = \$318K
- \* VISIT PENSACOLA ONLY Month to date expense:
  - \* Direct Programming Totaled \$199K
  - \* Operations totaled \$45K (this includes HRT operations)
  - \* Personnel total \$77K
- \* VISIT PENSACOLA ONLY Month to Date total Expense = \$321K
- \* **VISIT PENSACOLA Month to Date net income (loss) = (\$2K)**

- \* UNIFIED Year to Date TDT revenue totaled \$819K
- \* UNIFIED Year To Date Private revenue totaled \$69K
- \* UNIFIED Year to date total Revenue = \$888K
- \* UNIFIED Year to date expense:
  - \* Direct Programming Totaled \$478K
  - \* Operations totaled \$125K (this includes HRT operations)
  - \* Personnel total \$253K
- \* UNIFIED Year to Date total Expense = \$856K
- \* **UNIFIED Year to Date net income = \$32K**

**County Submissions**

- \* November submission of \$350,669.03 was paid 1/11/17.
- \* YTD have received from County \$477,223.82, with no denials
- \* December submission totaled \$342,364.34, submitted to County on 1/11/17.

**FORMS:**

- A Balance Sheet
- B Summary of Income Statement
- C Unified Income Statement

- D** Visit Pensacola TDT Only Income Statement
- E** Visit Pensacola Private Revenue Income Statement
- F** Submission to County table



DECEMBER MTD FY17			
	VISIT PENSACOLA- TDT		VISIT PENSACOLA
Revenue	ACTUALS	BUDGET	ACTUALS
TDT Revenue	\$302,491.50	\$411,065.00	
Private Revenue			\$16,357.70
<b>Total Revenue</b>	<b>\$302,491.50</b>	<b>\$411,065.00</b>	<b>\$16,357.70</b>
Expense	ACTUALS	BUDGET	ACTUALS
Direct Programming	\$188,325.66	\$258,929.14	\$10,515.24
Operations	\$41,134.70	\$40,772.15	\$4,213.56
Personnel	\$76,586.70	\$113,044.78	\$0.00
<b>Total Expenses</b>	<b>\$306,047.06</b>	<b>\$412,746.07</b>	<b>\$14,728.80</b>
<i>Net Income (loss)</i>	<b>-\$3,555.56</b>	<b>-\$1,681.07</b>	<b>\$1,628.90</b>
	0.00	0.00	0.00

	OCT-DEC YTD FY17		
OLA PRIVATE	VISIT PENSACOLA ONLY		PSA & ACE YTD
BUDGET	ACTUALS	BUDGET	ACTUALS YTD
	\$719,451.67	\$881,696.67	\$100,136.49
\$12,558.61	\$68,641.01	\$127,372.70	
<b>\$12,558.61</b>	<b>\$788,092.68</b>	<b>\$1,009,069.37</b>	<b>\$100,136.49</b>
BUDGET	ACTUALS	BUDGET	ACTUALS YTD
\$875.00	\$439,019.43	\$592,003.65	\$38,892.85
\$3,614.29	\$113,226.21	\$119,933.66	\$11,592.25
\$0.00	\$203,886.45	\$253,609.92	\$49,651.39
<b>\$4,489.29</b>	<b>\$756,132.09</b>	<b>\$965,547.23</b>	<b>\$100,136.49</b>
\$8,069.32	\$31,960.59	\$43,522.14	\$0.00
0.00	0.00	0.00	

<b>OCT-DEC YTD FY17</b>			
<b>UNIFIED</b>			<b>FY17 UNIFIED</b>
<b>ACTUALS</b>	<b>BUDGET</b>	<b>ANNUAL FY17 UNIFIED BUDGET</b>	<b>REMAINING FISCAL BUDGET</b>
\$819,588.16	\$1,029,407.04	\$7,413,412.00	\$ 6,593,823.84
\$68,641.01	\$127,372.70	\$731,338.25	\$ 662,697.24
<b>\$888,229.17</b>	<b>\$1,156,779.74</b>	<b>\$8,144,750.25</b>	<b>\$ 7,256,521.08</b>
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<b>ACTUALS</b>	<b>BUDGET</b>		<b>REMAINING FISCAL BUDGET</b>
\$477,912.28	\$676,102.65	\$5,896,202.75	\$ 5,418,290.47
\$124,818.46	\$134,126.34	\$745,360.00	\$ 620,541.54
\$253,537.84	\$303,028.61	\$1,317,037.50	\$ 1,063,499.66
<b>\$856,268.58</b>	<b>\$1,113,257.60</b>	<b>\$7,958,600.25</b>	<b>\$ 7,102,331.67</b>
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\$31,960.59	\$43,522.14	\$186,150.00	\$ 154,189.41

0.00

0.00