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Bullets **NOTES:**

A	VP MTD TDT LOSS is from not being able to bill the County for checks that have not cleared the bank.
A	VP MTD TDT budget discrepancy is from not being able to bill the County for checks that have not cleared the bank.
B	VP MTD PRIVATE INCOME is being driven by the lack of expenses/invoices received in October.
B	VP MTD PRIVATE budget discrepancy is due to lack of expenses/invoices received in October.
8	VP YEAR TO DATE NET LOSS is being driven by the lack of expenses/invoices received in the month.
8	VP YEAR TO DATE budget discrepancy is due to the lack of expenses/invoices received.

A	VISIT PENSACOLA ONLY Month to Date TDT revenue totaled \$123K
B	VISIT PENSACOLA ONLY Month To Date Private revenue totaled \$33K
C	VISIT PENSACOLA ONLY Month to date total Revenue = \$156K
	VISIT PENSACOLA ONLY Month to date expense:
D	Direct Programming Totaled \$72K
E	Operations totaled \$26K
F	Personnel total \$59K
G	VISIT PENSACOLA ONLY Month to Date total Expense = \$158K
H	VISIT PENSACOLA Only Month to Date Net Income (loss) = (\$2K)

1	UNIFIED Year to Date TDT revenue totaled \$160K
2	UNIFIED Year To Date Private revenue totaled \$33K
3	UNIFIED Year to date total Revenue = \$193K
	UNIFIED Year to date expense:
4	Direct Programming Totaled \$75K
5	Operations totaled \$29K
6	Personnel total \$90K
7	UNIFIED Year to Date total Expense = \$195K
8	UNIFIED Year to Date Net Income (loss) = (\$2K)

County Submissions

*	The \$2M advance for FY18 was received late October. September submissions are still being reviewed by the County, we are waiting on a payment of \$623K from the County to VPI for September. October submission totaled \$160K from both VPI and PSI.
*	Unified FY17 ended with revenue from the County of \$7,609,037.99, direct programming expenses totaled \$5,587,687.59 (73%), operating expenses totaled \$575,882.22 (7.5%), and personnel totaled \$1,445,489.84 (18.9%), total denials for the year, \$3,321.07 (.044%). Of the Unified budget total \$7,994,410.00, not used equaled \$385,372.01 (4.8%).