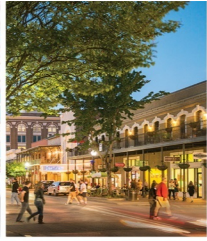




	JAN MTD FY19		OCT-JAN YTD FY19			FY19		
	<u>VISIT PENSACOLA-TDT</u>	<u>VISIT PENSACOLA PRIVATE</u>	<u>VISIT PENSACOLA ONLY</u>	<u>PSA & ACE ONLY</u>	<u>UNIFIED</u>	<u>UNIFIED</u>		
	ACTUALS MTD	ACTUALS MTD	ACTUALS YTD	ACTUALS YTD	ACTUALS YTD	ANNUAL BUDGET	REMAINING FY19 BUDGET	% REMAINING OF BUDGET
Revenue								
TDT Revenue	\$803,674.11		\$1,584,334.22	\$639,196.18	1 \$2,223,530.40	\$9,120,879.00	\$ 6,897,348.60	76%
Private Revenue		\$13,939.35	\$92,010.13		2 \$92,010.13	\$511,600.00	\$ 419,589.87	82%
Total Revenue	A \$803,674.11	B \$13,939.35	\$1,676,344.35	\$639,196.18	3 \$2,315,540.53	\$9,632,479.00	\$ 7,316,938.47	76%
			-					
Expense								
Direct Programming	D \$438,015.87	D \$3,973.62	\$1,209,393.88	\$501,014.48	4 \$1,710,408.36	\$7,226,279.00	\$ 5,515,870.64	76%
Operations	E \$24,551.65	E \$4,012.09	\$112,626.70	\$22,993.01	5 \$135,619.71	\$711,200.00	\$ 575,580.29	81%
Personnel	F \$139,043.01	F \$376.41	\$383,404.17	\$115,188.69	6 \$498,592.86	\$1,695,000.00	\$ 1,196,407.14	71%
Total Expenses	G \$601,610.53	G \$8,362.12	\$1,705,424.75	\$639,196.18	7 \$2,344,620.93	\$9,632,479.00	\$ 7,287,858.07	76%
			-					
<i>Net Income (loss)</i>	H \$202,063.58	H \$5,577.23	-\$29,080.40	\$0.00	8 -\$29,080.40	\$0.00		
	\$0.00	-	0.00	-	\$0.00			



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Bullets NOTES:

FY19 JANUARY TAKEAWAYS:	
JANUARY 2019 as compared to January 2018 are comparable due to being able to bill all expenses to the County with the exception of the Thunder Beach expense 2019 that is needing more back up.	
Supplemental numbers have been provided and are accounted for in QBs now	
MAJOR HIGHLIGHTS:	
Annual budget increase of \$625K to VPI from the County for FY19.	
PSA had 2 months submitted in January, for a total of \$155K. There are now 2 months submission for ACE for a total of \$375K	
VPI submitted \$991K to TDT in Jan. An increase of \$425K from previous year month. This is due to ACE being funded earlier in FY19 than previous years, two months of PSA and being able to bill the County all expenses from VPI.	
The County is requesting further backup on \$58K.	
A	VP MTD TDT INCOME is from billing the County for all expenses to date. VPI cannot recognize the income until we can bill the County for the expense. We cannot bill the County until the checks have cleared the bank.
B	VP MTD PRIVATE INCOME is Membership dues. This will be front loaded for the fiscal year as all membership dues are now set on our fiscal year, 10.01.18 to 9.30.19. to date we have met 63% of membership budget in 4 months. Again this is front loaded in the fiscal year.
8	VP YEAR TO DATE NET INCOME is from billing the County for all expenses year to date.
A	VISIT PENSACOLA ONLY Month to Date TDT revenue totaled \$804K (\$300K more than last year due to recognizing income for all expenses YTD)
B	VISIT PENSACOLA ONLY Month To Date Private revenue totaled \$14K (similar to last year)
C	VISIT PENSACOLA ONLY Month to date total Revenue = \$818K
	VISIT PENSACOLA ONLY Month to date expense:
D	Direct Programming Totaled \$442K
E	Operations totaled \$29K
F	Personnel total \$139K
G	VISIT PENSACOLA ONLY Month to Date total Expense = \$610K
H	VISIT PENSACOLA Only Month to Date Net Income (loss) = \$208K
1	UNIFIED Year to Date TDT revenue totaled \$2,224K
2	UNIFIED Year To Date Private revenue totaled \$92K
3	UNIFIED Year to date total Revenue = \$2,316K
	UNIFIED Year to date expense:
4	Direct Programming Totaled \$1,710K
5	Operations totaled \$136K
6	Personnel total \$499K
7	UNIFIED Year to Date total Expense = \$2,345K
8	UNIFIED Year to Date Net Income (loss) = (\$29K)
County Submissions	
*	At the end of January, December and January submissions were outstanding with the County. For a total owed of \$1,440K. The December submission was paid early February. The County pulled \$58K in expenses requiring more backup. This is being worked and will be resubmitted. There have been no denials for VPI in 2+ years. We have applied \$264K to the advance as repayment YTD, for a balance owed of \$1,736K.