Visit Pensacola, Inc., is seeking a company to be our technology partner, providing necessary equipment and expertise in providing internet support for Pensacola and Perdido Key Visitor Centers, to ensure maximum up time.

Visit Pensacola, Inc. is organized exclusively for the common business interest of promoting and improving tourism related business activities throughout Escambia County. The Corporation has the responsibility of promoting Escambia County’s tourism through advertising and marketing activities to promote the unique attributes and resources for all visitors to our area. Visit Pensacola is a private organization designed to enhance visitor, tourism, and meeting and convention development efforts within Escambia County. VP has two locations, 1401 East Gregory Street, Pensacola, (in Way Side Park East, off 17 Avenue at the foot of the bridge and 15500 Perdido Key, connected to the Perdido Key Community and Fire House.

Our current provider for each location is COX with Optical Internet of 100 MBPS at Pensacola and CBI 100 MBPS X 20mbps at Perdido Key. This needs to be upgraded to 1 GIG at both locations due to change in work habits.

**Scope of equipment and connections:**
Analyze current equipment, connections, make necessary recommendations for upgrade or changes.

**Proposal Response:**
- Provide cover letter with outline of your proposal.
- Discuss your organizational experience in requested service.
- Discuss timeline to assess current system and complete date.
- Provide methods of VPI contacting your organization for reporting issues, plan for redirecting in event of weather disruption of service.

**Addressing Cost:**
- Total cost for each location for components of service fulfillment.
- Any additional fees, i.e., licenses, warranty, modification, upgrades, if any.

**Proposal Timeline:**
- Questions during the preparation of submissions should be directed to Larry Orvis at lorvis@visitpensacola.com.
- On site views are encouraged. Contact Larry Orvis, 850-435-9267 or lorvis@visitpensacola.com to arrange a time and date.
- All proposals must be received by 5:00 PM, March 22, 2021 to be eligible.
- Contract term will be for 3 years (6/1/21 – 5/31/24).

**Terms and Conditions:**
- By submitting a proposal, the proposer agrees that all or portions of the proposal’s contents may become part of a contract, if accepted.
- Visit Pensacola, Inc., reserves the right to negotiate the award and conditions prior to entering into a written agreement.

Selected firm will be announced no later than May 27, 2021.

If the firm selected is not currently a partner of Visit Pensacola, it is expected that they will join, as a Tourism Partner and remain a partner throughout the term of the contract.

Darin Schaefer  
Visit Pensacola, Inc.  
President/CEO