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**President/CEO** 

## **QUARTERLY NEWSLETTER**

4<sup>TH</sup> QUARTER | OCTOBER - DECEMBER 2017

#### Lights will stay on in the Peoria Area - Don Welch

Lately, local media outlets have reported on the financial issues surrounding the Peoria Marriott Pere Marquette and Courtyard by Marriott Downtown. These reports, and the uncertain re-opening date for the Four Points by Sheraton in Downtown Peoria, creates a great amount of uncertainty for those who rely on success of the two hotels.

We could express "reservations" on the future of the hotel landscape in Downtown Peoria, that would certainly fuel that uncertainty. However, it does no good to complain about the current situation with these properties. We must continue to focus on the positives in our area and sell what we have.

The Marriot Complex and the Four Points by Sheraton hotels are vital to bringing visitors, meetings, conventions and sporting events to the Peoria Civic Center. It has been a long time since all three of these properties have been functioning well at the same time. The management teams inside these properties are some of the best in the industry and I have all the confidence that we will see them emerge from these challenges soon.

There are a lot of positive things going on in the Peoria Area that should put smiles on our faces:

- New restaurants are opening in the Peoria Warehouse District, creating a critical mass for food, drink and entertainment.
- More and more buildings in that district are being renovated and bringing new residents to our downtown.
- The Louisville Slugger Sports Complex will be in "full-swing" this summer, as will East Side Centre. These facilities bring thousands of visitors to our area every year.
- OSF HealthCare will be moving its headquarters to the vacant Chase Bank block, investing \$80-100 million and bringing 700-750 employees to the central business district. This will certainly revitalize Downtown Peoria.
- The Peoria and East Peoria Riverfronts will, yet again, be filled with crowds of people every weekend this summer people who will shop, eat, drink and spend the night in our area.

Those of us in the hospitality industry will continue to work hard to bring people to the Peoria Area and make sure their time here is a memorable experience. We want them to come back and, we want them to spread the word that the Peoria Area is a destination that they must experience.





## HOLIDAY HAPPENINGS



A total of 320 jolly people dressed in their red suits and white beards on December 9<sup>th</sup> for the third annual **Santa Cause 5K**. Another year brought new changes. We added a 1 Mile Reindeer Fun Run for kids and changed the race location to

Limelight Eventplex.

Enjoy Peoria was proud to partner with the Neighborhood House, donating a total of \$1,000, plus a number of new children's toys to the charity. Thank you to everyone who participated, sponsored or volunteered at the event!



Click to see all photos on Facebook!

Be on the lookout for the return of the Santas in 2019!



Pekin, in collaboration with Enjoy Peoria, hosted another successful **Christmas on Court**. Over 18 Pekin businesses kept their doors open late on December 1<sup>st</sup> and offered Christmas specials for everyone to enjoy. Families enjoyed magical carriage rides up and down Court Street, the annual Christmas tree lighting and meeting Santa at Pekin Community Bank.

Thank you to all participating businesses in Pekin who made Christmas on Court a very special holiday celebration once again.

Click to view website!



PLAY. ANY DAY. 57,000 SQ. FT OF FUN.

309-839-0434

1503 W. Altorfer Dr. Peoria, IL 61615

The Yard Peoria.com





## **ARE YOU IN OR ARE YOU OUT?**

1028 SW Adams St. Suite 101 Peoria, IL 61607



Do YOU want to know what's going on in the Peoria Area – fun events or maybe a new restaurant to try? Check out Happy 1/2 Hour every Tuesday on Peoria Life. This new half an hour show – brought to you by Enjoy Peoria – will share area happenings, events and more! With exciting interviews and other weekly segments, we will provide a full calendar of fun for the week! Head over to www.peoria.life every Tuesday at 10:30!

Click to view the latest episode!



Want to know what's going on this weekend?

Click to view website!



**EnjoyPeoria.com** 

## CALENDAR OF EVENTS

Your go-to for Peoria Area events!
Click to view calendar

SUBMIT YOUR EVENTS online at...

Peoria.org/PartnerEventSubmit

^ CLICK LINK ^



# WELCOME NEW PARTNERS!



THE BLEND

COFFEE + COMMUNITY

\_\_\_\_\_ WASHINGTON, IL \_\_\_\_





FATEDV















## - Illinois Made -

The Illinois Office of Tourism launched a campaign
- Illinois Made - that features the craftspeople, artists, familyowned businesses, small-batch breweries, distilleries, foodies,
and farmers that make Illinois thrive. Feature videos are
being created of each "maker" that meets specific criteria and
represents Illinois' unique businesses.

Congratulations to our three local businesses that have been chosen as Makers:

thirty-thirty Coffee Co.
J.K. Williams Distilling
Obed & Isaacs Microbrewery

We love to see the Peoria Area standing out in the entire state of Illinois! **Stay tuned for more Illinois Makers to be announced!** 

## 2018 Experience Guide Update



We have pushed back the release of our 2018 Experience Guide to SPRING 2018. This transition will help us better represent new and existing partners by aligning advertising and partnership due dates for many, as well as give our partners more time to organize events and make plans for the year ahead.





## **BE INFORMED!**

We are now offering text alerts to our partners to keep them informed about incoming groups to the area. We plan on sending text alerts two weeks in advance of any group, 500 people or larger, coming to Peoria and/ or East Peoria. The same group information will still be available in the convention calendar.

To learn more about receiving text alerts or access to our convention calendar, please contact Trianna Kientzle at tkientzle@peoria.org

# ENJOY PEORIA'S GREAT EVENT SEARCH OF 2018

## SUBMIT YOUR EVENTS AT WWW.ENJOYPEORIA.ORG/PARTNEREVENTSUBMIT



All event submissions will be reviewed and shared as deemed appropriate.
Submissions are not guaranteed to be advertised.

Examples include:

- Festivals
- Spectator sports and competitions
- · Ticketed shows and performances
- Arts and theater productions
- · Special programs and hosted events
- Seasonal happenings
- Workshops

We are amidst assembling the go-to events calendar for our community and visitors.

If you are hosting an event in 2018, let us promote it!

Fill out the form at [goo.gl/36geaN] and remember to submit events throughout the year at [www.EnjoyPeoria.org/PartnerEventSubmit]

\*Once approved, we will help spread the word via social media, our online events calendar, e-mail blasts and/or the Enjoy Peoria 2018 Experience Guide!

## Groups Serviced in 4th Quarter























## CHECK OUT OUR NEW VIDEOS!



Tourin' the Town Washington in the Fall December - Indoor Fun



#### **Marigold Festival**



#### **Festival of Lights**

INTRODUCING
THE 2017-2018
AMEREN ILLINOIS
BROADWAY SERIES!

Broadway Series
Dirty Dancing
Motown the Musical



The Yard



## 2017 MARKETING AT A GLANCE







ARE YOU UP FOR AMAZING?

Updates to Illinois Office of Tourism

**Digital Ads** 

Designed

55

PUMPKIN CLASSIC

Saturday

Sm1 16

CHOOSE BETWEEN A
10 MILE RUN
OR A
2 MILE WALK/RUN

Live Broadcast

44

Assisted Broadcast Interviews



46 Media

**Mentions** 

13
Snapchat
Filters

13
In-House
Content
Stories



40
Print Ads
Designed

tories

6
Press
Conferences



Radio

PSA's



Eajey Peuria to Hiest Illinois CVFY at Illinois Guardi of Convention and Videor Bureaus Fall Membership Conference

Press Releases

Calendar of Events
Submissions

1125

#### **Peoria Area Convention and Visitors Bureau Mission Statement**

Our mission is to promote the Peoria Area as a destination and contribute to the economic growth of the communities we represent.

#### **ENJOY PEORIA STAFF**

**Don Welch, President & CEO** 

Gail Hedrick, VP of Finance & Administration

**Melissa Cavanaugh,** Finance & Administration Coordinator

**Joni Staley, Director of Sales** 

**Lelonie Luft,** Convention Sales Manager

**Danielle Bensing,** Convention & Sports Sales Manager

Ryan Thornton, Sales & Sports Coordinator

Kim McKune, Client Services Manager

**Cara Allen, VP of Marketing and Operations** 

Heather Soviar, Creative Media Manager

**Kaci Geier,** Partnership & Community Development Manager

**Trianna Kientzle,** Marketing Project Manager

**Andrew Barra,** Marketing Specialist

**Emily Jockisch,** Marketing & Events Assistant

#### **ENJOY PEORIA BOARD**

Mr. Dan Kouri, Chair - HOIHA

Mr. Brad Ingram, Vice Chair - Heyl, Royster, Voelker & Allen

Mr. Gary Densberger, Secretary/Treasurer - City of East Peoria

Ms. Leigh Ann Brown, Past Chair - Morton EDC & Chamber of Commerce

Mr. Matt Bartolo, West Central Building & Construction Trade Council

Mr. Derrick Booth, Peoria Public Schools

Mr. Carl Bunker, R & B Productions

Ms. Anne Clayton, Peoria Civic Center

Ms. Jill Crowder, Petersen Hotels

Mr. Allen Cullinan, R. A. Cullinan & Sons

Mr. Rusty Dunn, Caterpillar

Mr. Jeff Griffin, Peoria Area Chamber of Commerce

Mr. David Haney, U of I College of Medicine

Mr. Rex Linder, Heyl, Royster, Voelker & Allen

Mr. Jeff McLinden, Peoria Marriott Pere Marquette

Ms. Susan Morton, Caterpillar Visitors Center

Ms. Susan Pyles, Village of Morton

Mr. Steve Reed, Stoney Creek Inn

Ms. Cori Rutherford, PAR-A-DICE Hotel Casino

Mr. Christopher Setti, Greater Peoria EDC

Ms. Kathryn Shackelford, City of Pekin

Ms. Sherrill West, Village of Washington

## **FOLLOW US ON SOCIAL MEDIA!**

@EnjoyPeoria









### **CONTACT US**



456 Fulton Street, Suite 300 Peoria, IL 61602



309-676-0303



309-676-8470



info@peoria.org

EnjoyPeoria.com





#### Check out these upcoming events!

See more events on our website: www.EnjoyPeoria.com/Events











Thru Mid-Feb



Feb 1-2















March 9-10, 16-17



March 8-10, 15-17



