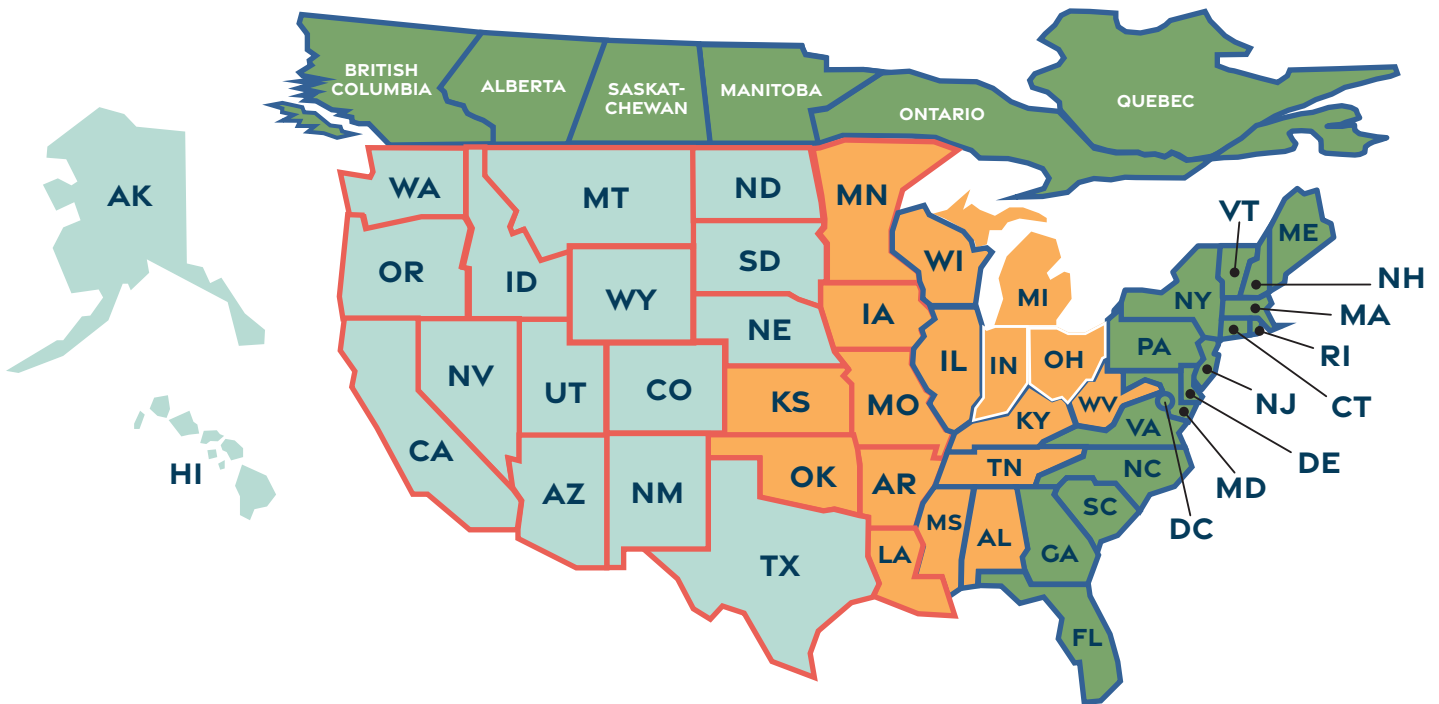


HOTEL & RESORT TEAM



LORNE EDWARDS

Chief Sales Officer
602-452-6210
ledwards@visitphoenix.com

GIGI FITZGERALD

Director of Hotel & Resort Sales
602-452-6220
gfitzgerald@visitphoenix.com

KATIE GOLE

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602-452-6228
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LAUREN JOBE

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602-452-6223
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NICOLE RYAN

National Sales Coordinator
602-452-6225
nryan@visitphoenix.com

ERICA RIETMANN

National Sales Coordinator
602-452-6224
erietmann@visitphoenix.com

CAITLIN SHAFFER

National Sales Manager
Territory: West Coast (AK, HI, WA, OR, CA, NV, ID, UT, AZ, NM, CO, ND, SD, NE, TX)
200+ peak rooms
Vertical: Fraternal
10+ peak rooms
602-452-6212
cshaffer@visitphoenix.com

JULIE NICOLAZZI, CMP

Director of National Accounts
Territory: Midwest (MN, WI, IA, KS, MO, IL, IN, MI, OH, OK, AR, LA, MS, AL, TN, KY, WV)
200+ peak rooms
602-452-6218
jnicolazzi@visitphoenix.com

LINDSAY MYERS

National Sales Manager
Territory: East Coast (FL, GA, SC, NC, VA, DC, MD, DE, NJ, CT, RI, MA, NH, ME), Canada
200+ peak rooms
602-452-6222
lmyers@visitphoenix.com

KYLE OSTERBERG

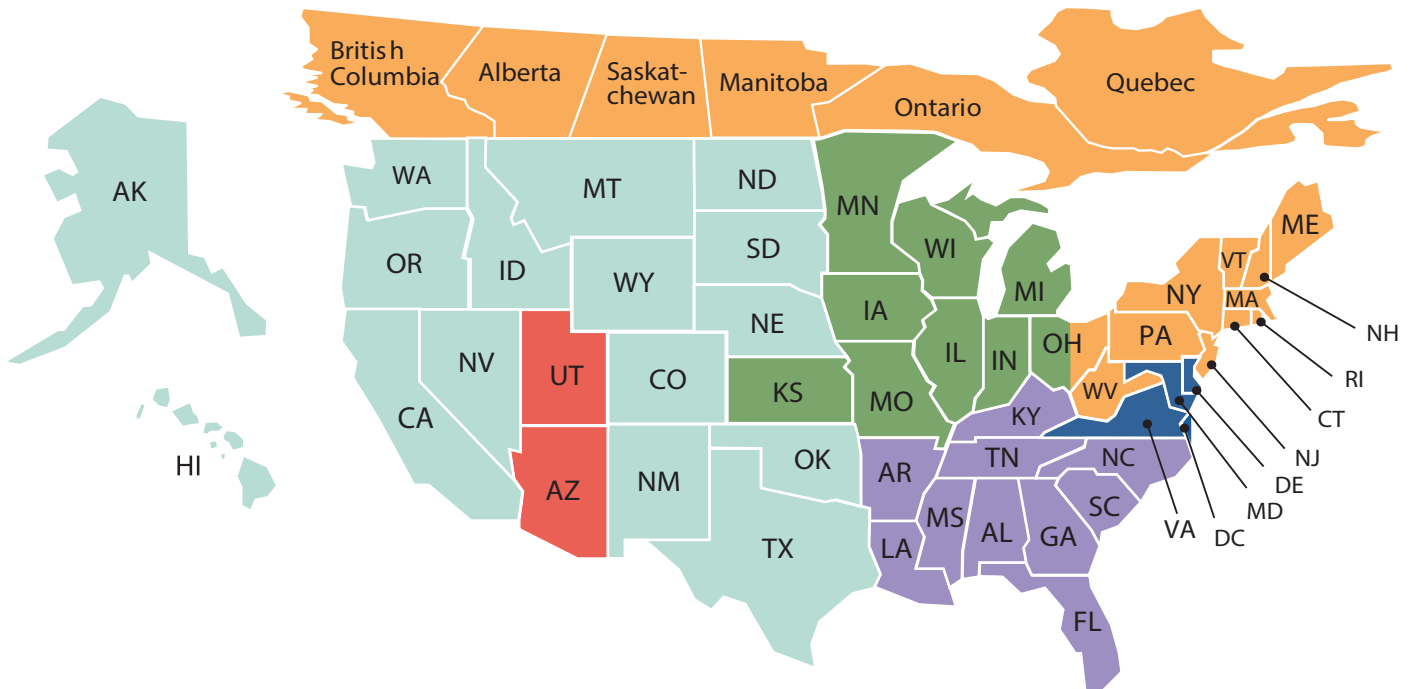
National Sales Manager
Small Meetings
25-199 peak rooms
Vertical: West Coast; States West of the Mississippi River (WA, OR, CA, NV, ID, UT, AZ, NM, ND, SD, NE, TX, MN, IA, MO, AR, OK, LA), Non-Convention Sport & Non-Convention Religious
602-452-6217
kosterberg@visitphoenix.com

OPEN POSITION

National Sales Manager
Territory: East Coast; States East of the Mississippi River (WI, IL, KY, TN, MS, AL, GA, FL, SC, NC, WV, VA, DC, MD, DE, NJ, CT, RI, NH, PA, NY, MA, VT, ME), Canada
25-199 peak rooms

CONVENTION CENTER/CITYWIDE TEAM

(GROUPS OF 400 AND ABOVE UTILIZING THE PHOENIX CONVENTION CENTER)



LORNE EDWARDS

Chief Sales Officer

602-452-6210

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DONN OSWALD

Director of Citywide Sales

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kgole@visitphoenix.com

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ERICA RIETMANN

National Sales Coordinator

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erietmann@visitphoenix.com

DONN OSWALD

Director of Citywide Sales

Territory:

Local Programs; AZ, UT

Vertical:

Religious

602-452-6219

doswald@visitphoenix.com

VAL CANTALOPE

Director of National Accounts

Territory:

West Coast and Central U.S.

AK, HI, WA, OR, ID, MT, WY, ND, SD, NE, CA, NV, CO, NM, TX, OK

512-600-1574

vcantalope@visitphoenix.com

MICHELE LAWRIE

Director of National Accounts

Territory:

Midwest U.S.

MN, IL, IN, MI, IA, MO, KS, WI

Association: OH

312-216-8777

mlawrie@visitphoenix.com

CHRIS ROBERTSON

Director of National Accounts

Territory:

Canada and Northeast U.S.:

WV, PA, NY, NJ, VT, MA, CT, RI, NH, ME

Corporate: OH

602-452-6221

crobertson@visitphoenix.com

MARK METCALFE

Territory:

Mid-Atlantic U.S.

DC, MD, DE, VA

202-333-1744

mmetcalfe@visitphoenix.com

RYAN DANIELS

Territory:

FL, GA, AL, MS, LA, AR, TN, KY,

NC, SC

Vertical:

Fraternal, Hobby

602-452-6213

rdaniels@visitphoenix.com