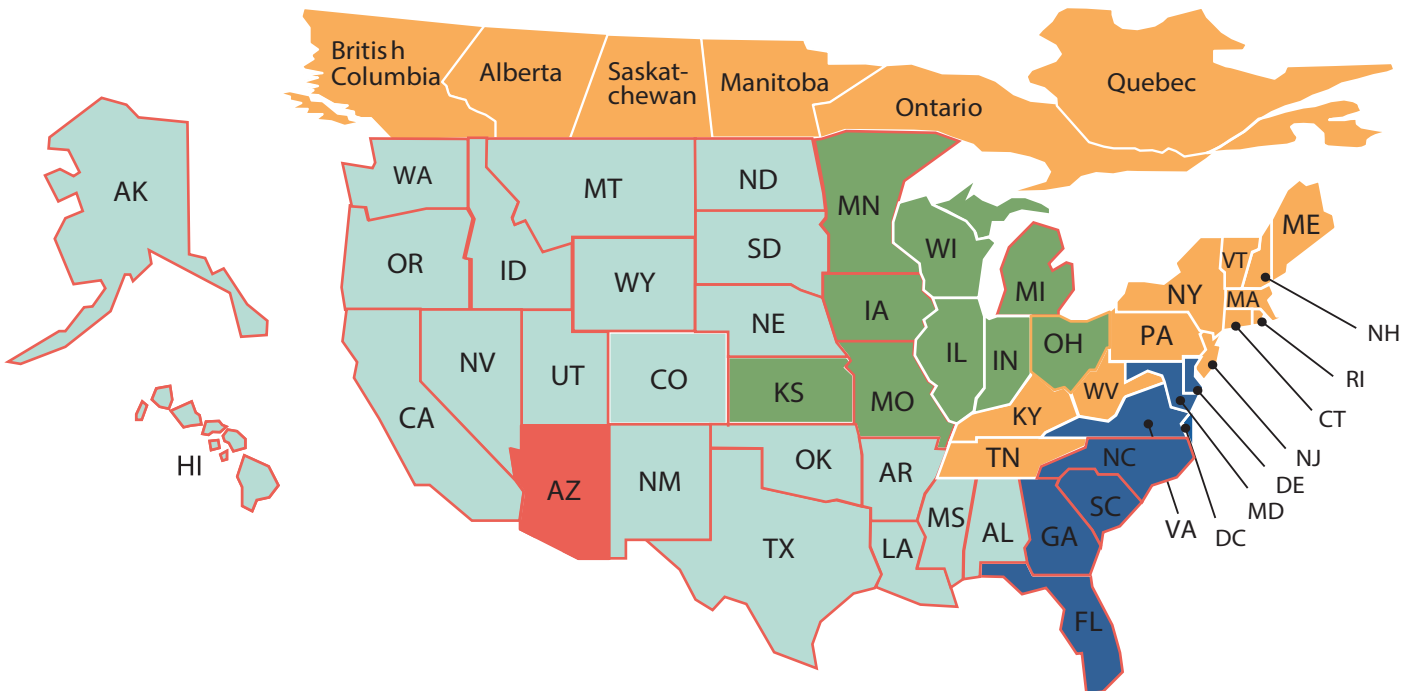


CONVENTION CENTER/CITYWIDE TEAM



LORNE EDWARDS
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 nryan@visitphoenix.com

ERICA RIETMANN
National Sales Coordinator
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DONN OSWALD
Director of Sales Operations
Territory: U.S. Nationwide
Association Accounts:
 AZ
Corporate Accounts:
 AK, HI, WA, OR, ID, MT, WY, ND,
 SD, NE, CA, NV, UT, CO, NM, TX,
 KS, MN, IA, MO, MI, OK, AR, LA,
 MS, AL, GA, SC, NC, FL, DE
Vertical:
 Religious, Fraternal, Hobby
 602-452-6219
 doswald@visitphoenix.com

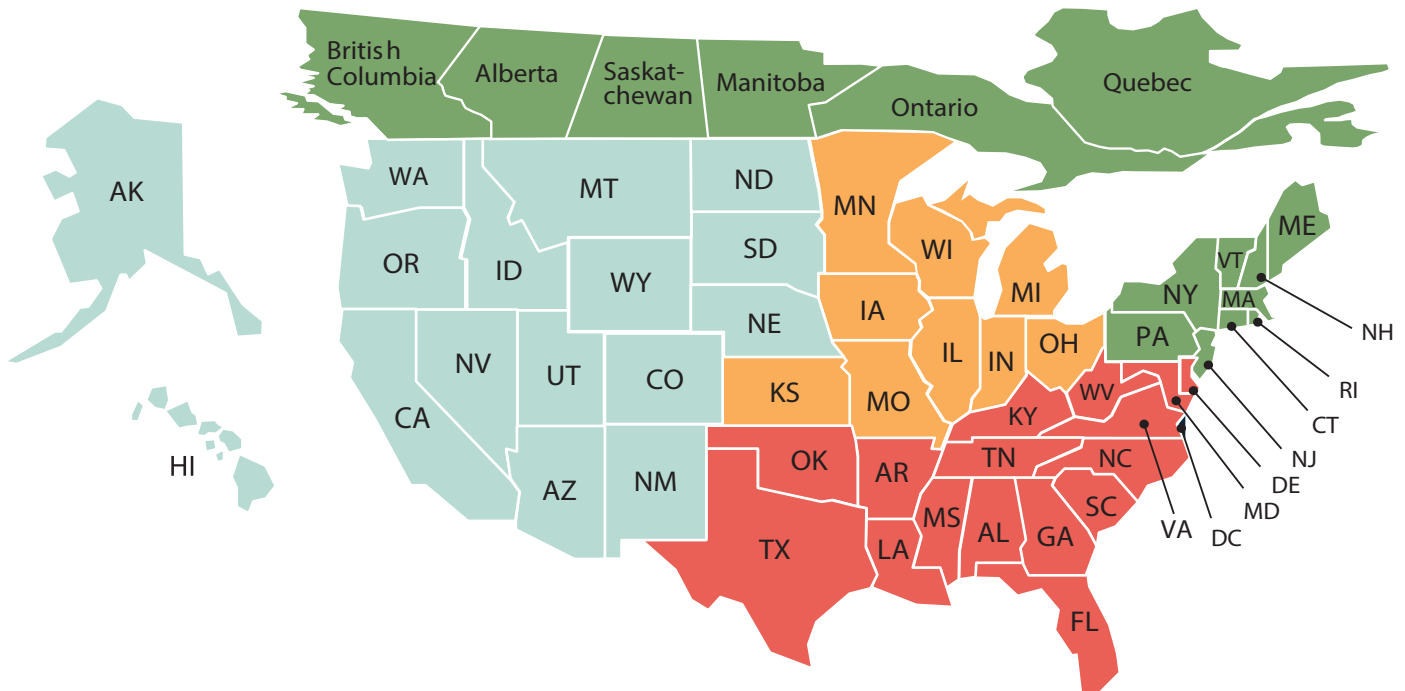
VAL CANTALOPE
Director of National Accounts
Territory: West Coast and
 Central U.S.
Association Accounts:
 AK, HI, WA, OR, ID, MT, WY,
 ND, SD, NE, CA, NV, UT, CO, NM,
 TX, LA, MS, AL, OK, AR
Corporate Accounts:
 TX (Austin & San Antonio only)
 512-600-1574
 vcantalope@visitphoenix.com

MICHELE LAWRIE
Director of National Accounts
Territory: Midwest U.S.
Association Accounts:
 MN, IL, IN, OH, MI, IA, MO, KS, WI
Corporate Accounts:
 IL, IN, WI
Key Accounts: Smith Bucklin
 312-216-8777
 mlawrie@visitphoenix.com

CHRIS ROBERTSON
Director of National Accounts
Territory: Canada and
 Northeast U.S.
Corporate & Association
Accounts:
 TN, KY, WV, PA, NY, NJ, VT, MA,
 CT, RI, NH, ME,
Corporate Account: OH
Vertical: All International, Sports
Key Accounts:
 Sports Inc., Cardiovascular
 Research Foundation, Volleyball
 Festival
 602-452-6221
 crobertson@visitphoenix.com

OPEN POSITION
Territory: Mid-Atlantic U.S.
Association Accounts:
 DC, MD, VA, DE, NC, SC, GA, FL
Corporate Accounts:
 DC, VA, MD
Protected Accounts:
 Midstates Distribution, SEMI

HOTEL & RESORT TEAM



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CAITLIN SHAFFER

National Sales Manager
Territory: West Coast U.S. and International
76+ peak rooms
Vertical: Fraternal
10+ peak rooms
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JULIE NICOLAZZI, CMP

Director of National Accounts
Territory: Midwest U.S.
76+ peak rooms
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jnicolazzi@visitphoenix.com

MARK METCALFE

Director of National Accounts
Territory: Southeast U.S., Mid-Atlantic U.S., FL, GA
76+ peak rooms
Vertical: IMN Solutions Accounts, Lamont Associates Accounts
10+ peak rooms
202-459-4481
mmetcalfe@visitphoenix.com

RYAN DANIELS

National Sales Manager
Territory: Northeast U.S.
76+ peak rooms
Canada
10+ peak rooms
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KYLE OSTERBERG

National Sales Manager
Small Meetings
10-75 peak rooms
Vertical: Non-Convention Sport & Non-Convention Religious, Arrowhead Conference Accounts
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kosterberg@visitphoenix.com