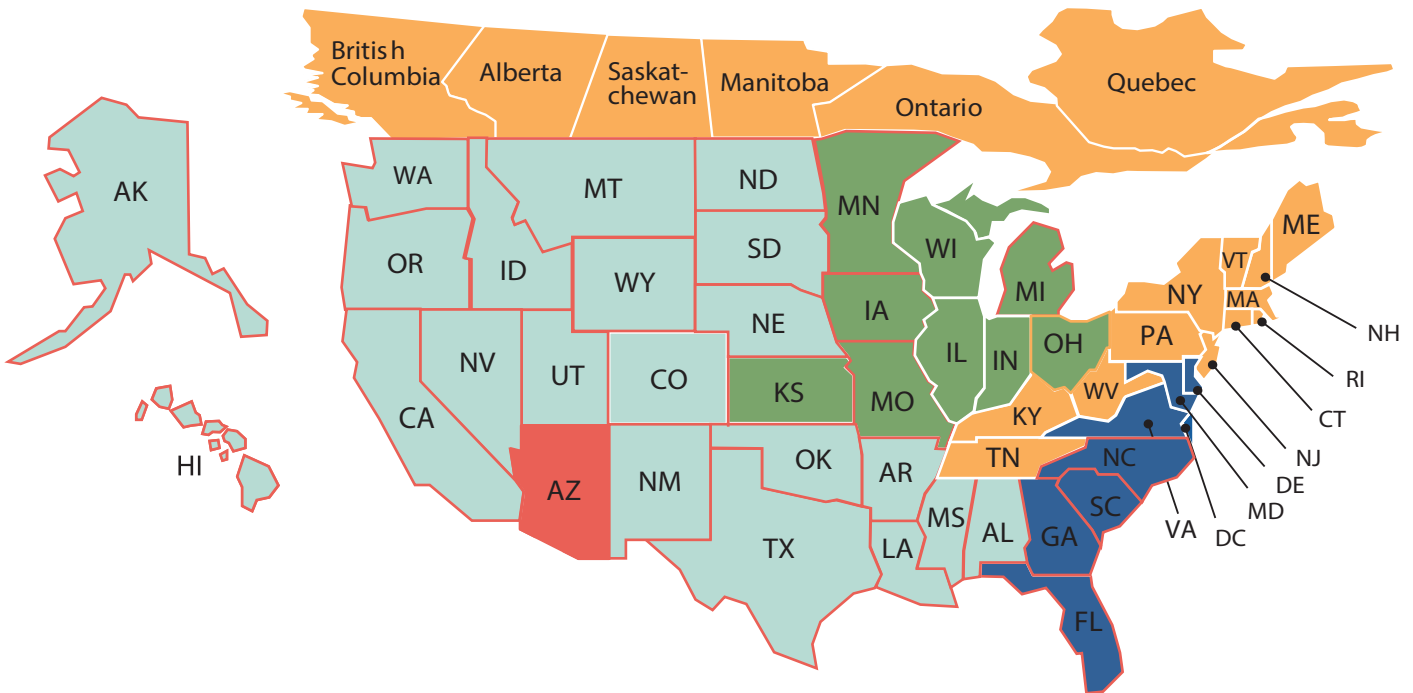


# CONVENTION CENTER/CITYWIDE TEAM



**LORNE EDWARDS**  
**Chief Sales Officer**  
 602-452-6210  
 ledwards@visitphoenix.com

**STUART EVANS**  
**Vice President of Sales**  
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 kgole@visitphoenix.com

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 ljobe@visitphoenix.com

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 nryan@visitphoenix.com

**ERICA RIETMANN**  
**National Sales Coordinator**  
 602-452-6224  
 erietmann@visitphoenix.com

**DONN OSWALD**  
**Director of Sales Operations**  
Territory: U.S. Nationwide  
Association Accounts:  
 AZ  
Corporate Accounts:  
 AK, HI, WA, OR, ID, MT, WY, ND,  
 SD, NE, CA, NV, UT, CO, NM, TX,  
 KS, MN, IA, MO, MI, OK, AR, LA,  
 MS, AL, GA, SC, NC, FL, DE  
Vertical:  
 Religious, Fraternal, Hobby  
 602-452-6219  
 doswald@visitphoenix.com

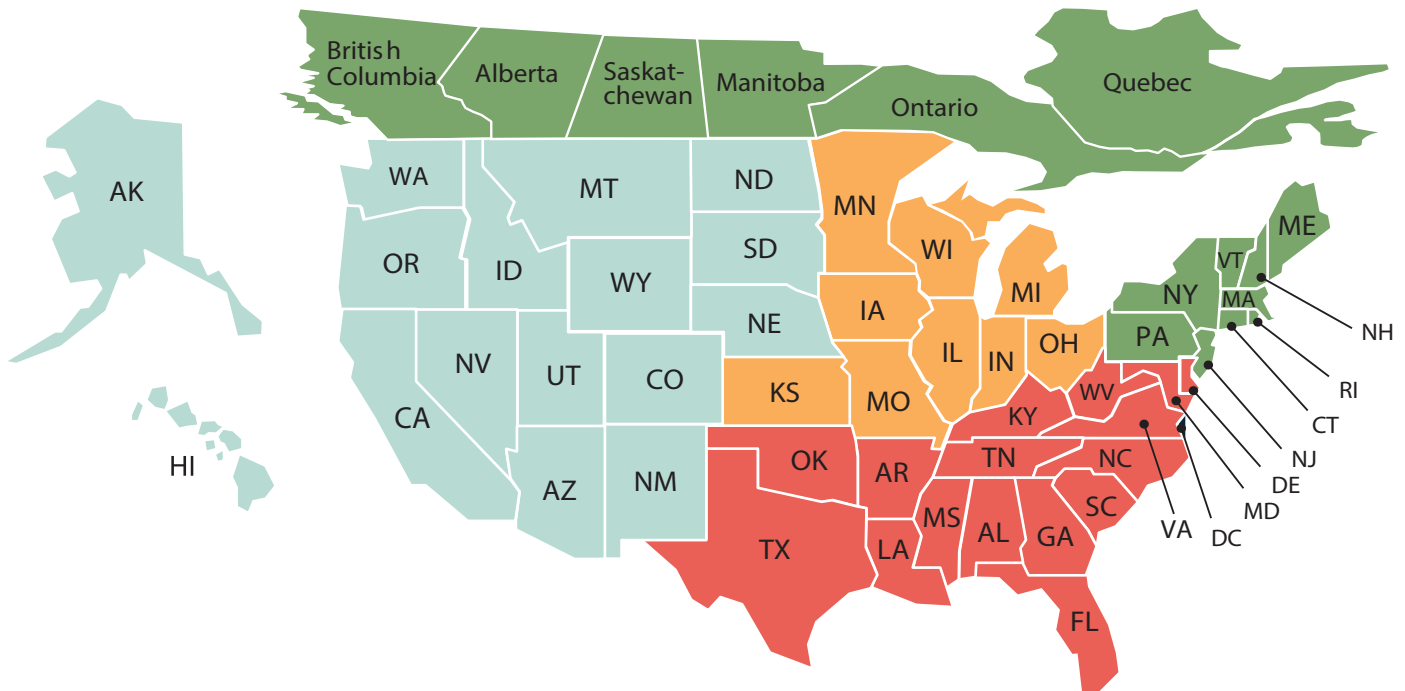
**VAL CANTALOPE**  
**Director of National Accounts**  
Territory: West Coast and  
 Central U.S.  
Association Accounts:  
 AK, HI, WA, OR, ID, MT, WY,  
 ND, SD, NE, CA, NV, UT, CO, NM,  
 TX, LA, MS, AL, OK, AR  
Corporate Accounts:  
 TX (Austin & San Antonio only)  
 512-600-1574  
 vcantalope@visitphoenix.com

**MICHELE LAWRIE**  
**Director of National Accounts**  
Territory: Midwest U.S.  
Association Accounts:  
 MN, IL, IN, OH, MI, IA, MO, KS, WI  
Corporate Accounts:  
 IL, IN, WI  
Key Accounts: Smith Bucklin  
 312-216-8777  
 mlawrie@visitphoenix.com

**CHRIS ROBERTSON**  
**Director of National Accounts**  
Territory: Canada and  
 Northeast U.S.  
Corporate & Association  
Accounts:  
 TN, KY, WV, PA, NY, NJ, VT, MA,  
 CT, RI, NH, ME,  
Corporate Account: OH  
Vertical: All International, Sports  
Key Accounts:  
 Sports Inc., Cardiovascular  
 Research Foundation, Volleyball  
 Festival  
 602-452-6221  
 crobertson@visitphoenix.com

**OPEN POSITION**  
Territory: Mid-Atlantic U.S.  
Association Accounts:  
 DC, MD, VA, DE, NC, SC, GA, FL  
Corporate Accounts:  
 DC, VA, MD  
Protected Accounts:  
 Midstates Distribution, SEMI

# HOTEL & RESORT TEAM



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## STUART EVANS

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Director of Hotel & Resort Sales  
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## ERICA RIETMANN

National Sales Coordinator  
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erietmann@visitphoenix.com

## CAITLIN SHAFFER

National Sales Manager  
Territory: West Coast U.S.  
76+ peak rooms  
Vertical: Fraternal  
10+ peak rooms  
602-452-6212  
cshaffer@visitphoenix.com

## JULIE NICOLAZZI, CMP

Director of National Accounts  
Territory: Midwest U.S.  
76+ peak rooms  
602-452-6218  
jnicolazzi@visitphoenix.com

## MARK METCALFE

Director of National Accounts  
Territory: Southeast U.S., Mid-Atlantic U.S., FL, GA  
76+ peak rooms  
Vertical: IMN Solutions Accounts, Lamont Associates Accounts  
10+peak rooms  
202-459-4481  
mmetcalfe@visitphoenix.com

## RYAN DANIELS

National Sales Manager  
Territory: Northeast U.S. and International  
76+ peak rooms  
Canada  
10+ peak rooms  
602-452-6213  
rdaniels@visitphoenix.com

## KYLE OSTERBERG

National Sales Manager  
Small Meetings  
10-75 peak rooms  
Vertical: Non-Convention Sport & Non-Convention Religious, Arrowhead Conference Accounts  
602-452-6217  
kosterberg@visitphoenix.com