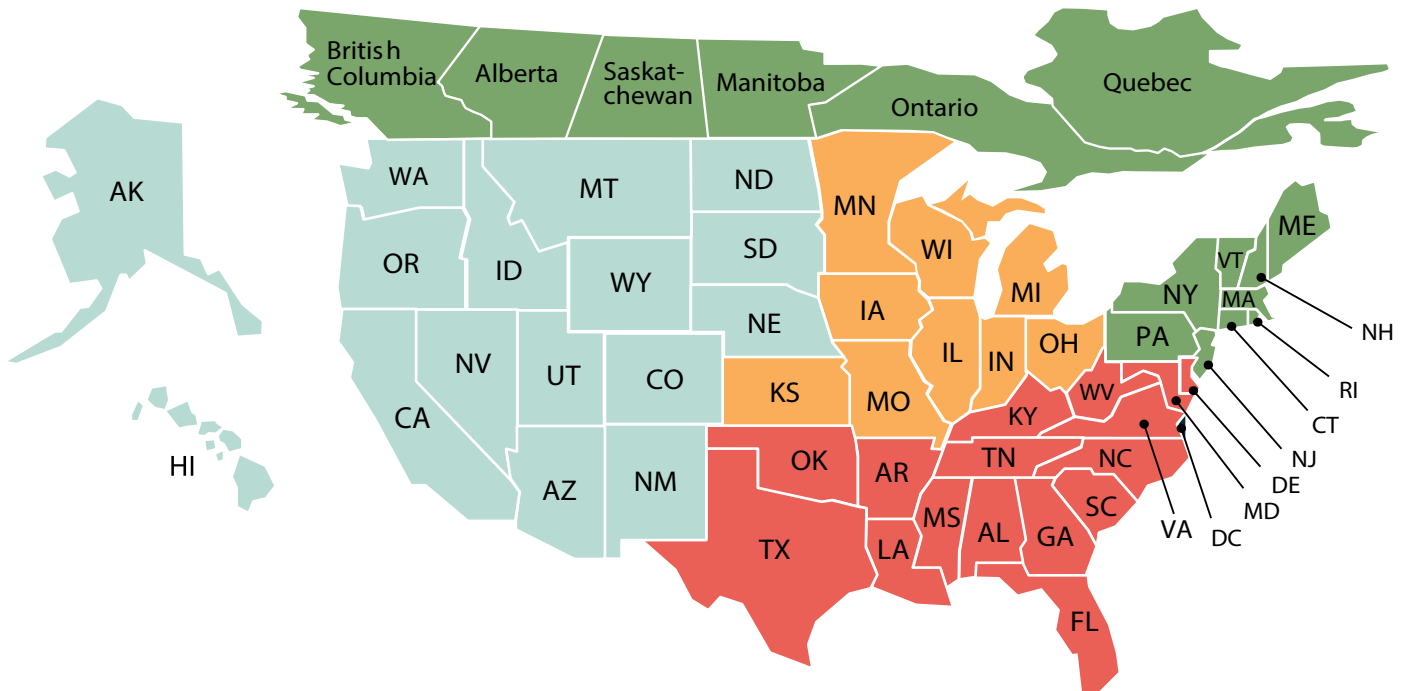


# HOTEL & RESORT TEAM



## LORNE EDWARDS

Chief Sales Officer

602-452-6210

ledwards@visitphoenix.com

## GIGI FITZGERALD

Director of Hotel & Resort Sales

602-452-6220

gfitzgerald@visitphoenix.com

## KATIE GOLE

Manager of Sales Events

602-452-6228

kgole@visitphoenix.com

## LAUREN JOBE

National Sales Coordinator

602-452-6223

ljobe@visitphoenix.com

## NICOLE RYAN

National Sales Coordinator

602-452-6225

nryan@visitphoenix.com

## ERICA RIETMANN

National Sales Coordinator

602-452-6224

erietmann@visitphoenix.com

## CAITLIN SHAFFER

National Sales Manager

Territory: West Coast U.S.

76+ peak rooms

Vertical: Fraternal

10+ peak rooms

602-452-6212

cshaffer@visitphoenix.com

## JULIE NICOLAZZI, CMP

Director of National Accounts

Territory: Midwest U.S.

76+ peak rooms

602-452-6218

jnicolazzi@visitphoenix.com

## LINDSAY MYERS

National Sales Manager

Territory: Southeast U.S., Mid-

Atlantic U.S., FL, GA

76+ peak rooms

Vertical: IMN Solutions Accounts,

Lamont Associates Accounts

10+peak rooms

602-452-6222

lmyers@visitphoenix.com

## RYAN DANIELS

National Sales Manager

Territory: Northeast U.S. and

International

76+ peak rooms

Canada

10+ peak rooms

602-452-6213

rdaniels@visitphoenix.com

## KYLE OSTERBERG

National Sales Manager

Small Meetings

10-75 peak rooms

Vertical: Non-Convention Sport

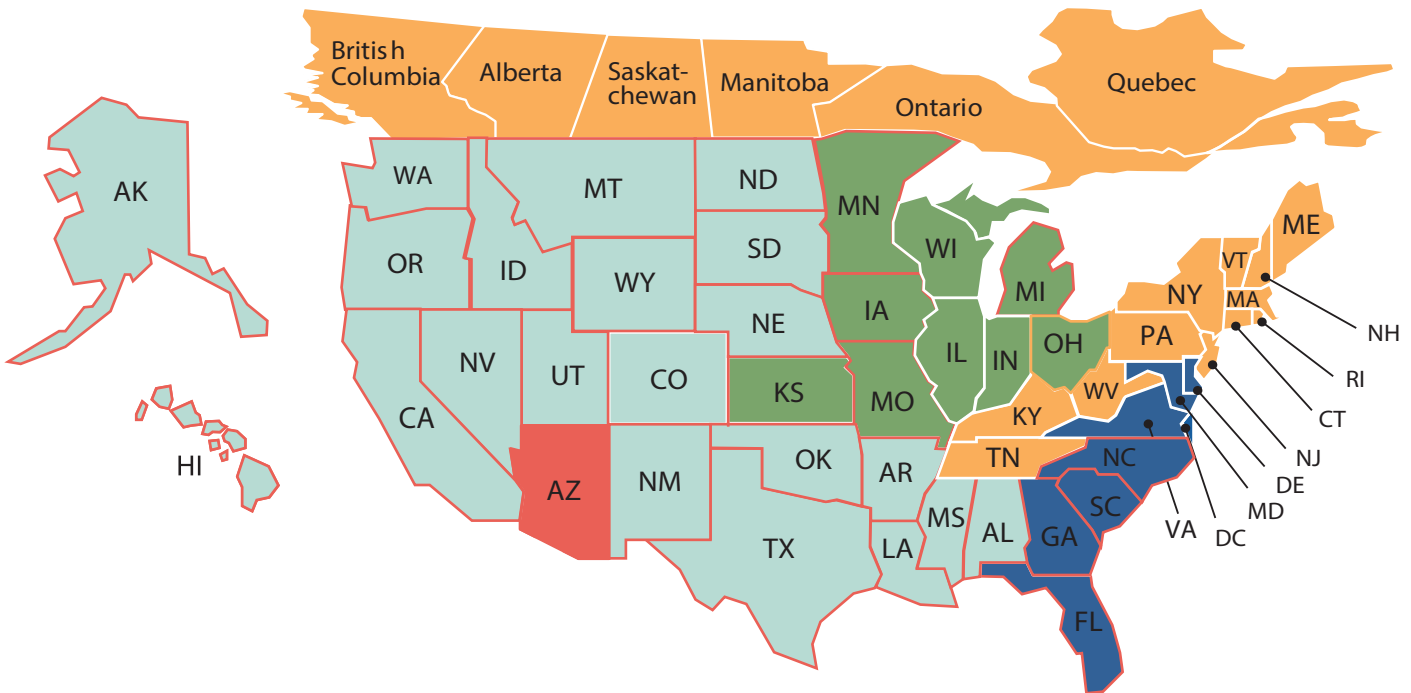
& Non-Convention Religious,

Arrowhead Conference Accounts

602-452-6217

kosterberg@visitphoenix.com

# CONVENTION CENTER/CITYWIDE TEAM



## LORNE EDWARDS

Chief Sales Officer

602-452-6210

ledwards@visitphoenix.com

## DONN OSWALD

Director of Citywide Sales

602-452-6219

doswald@visitphoenix.com

## KATIE GOLE

Manager of Sales Events

602-452-6228

kgole@visitphoenix.com

## LAUREN JOBE

National Sales Coordinator

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## NICOLE RYAN

National Sales Coordinator

602-452-6225

nryan@visitphoenix.com

## ERICA RIETMANN

National Sales Coordinator

602-452-6224

erietmann@visitphoenix.com

## DONN OSWALD

Director of Citywide Sales

Territory: U.S. Nationwide

Association Accounts:

AZ

Corporate Accounts:

AK, HI, WA, OR, ID, MT, WY, ND, SD, NE, CA, NV, UT, CO, NM, TX, KS, MN, IA, MO, MI, OK, AR, LA, MS, AL, GA, SC, NC, FL, DE

Vertical:

Religious, Fraternal, Hobby

602-452-6219

doswald@visitphoenix.com

## MICHELE LAWRIE

Director of National Accounts

Territory: Midwest U.S.

Association Accounts:

MN, IL, IN, OH, MI, IA, MO, KS, WI

Corporate Accounts:

IL, IN, WI

Key Accounts: Smith Bucklin

312-216-8777

mlawrie@visitphoenix.com

## MARK METCALFE

Director of National Accounts

Territory: Mid-Atlantic U.S.

Association Accounts:

DC, MD, VA, DE, NC, SC, GA, FL

Corporate Accounts:

DC, VA, MD

202-459-4481

mmetcalfe@visitphoenix.com

## CHRIS ROBERTSON

Director of National Accounts

Territory: Canada and Northeast U.S.

Corporate & Association

Accounts:

TN, KY, WV, PA, NY, NJ, VT, MA, CT, RI, NH, ME,

Corporate Account: OH

Vertical: All International, Sports

Key Accounts:

Sports Inc., Cardiovascular Research Foundation, Volleyball Festival

602-452-6221

crobertson@visitphoenix.com

## VAL CANTALOPE

Director of National Accounts

Territory: West Coast and Central U.S.

Association Accounts:

AK, HI, WA, OR, ID, MT, WY, ND, SD, NE, CA, NV, UT, CO, NM, TX, LA, MS, AL, OK, AR

Corporate Accounts:

TX (Austin & San Antonio only)

512-600-1574

vcantalope@visitphoenix.com