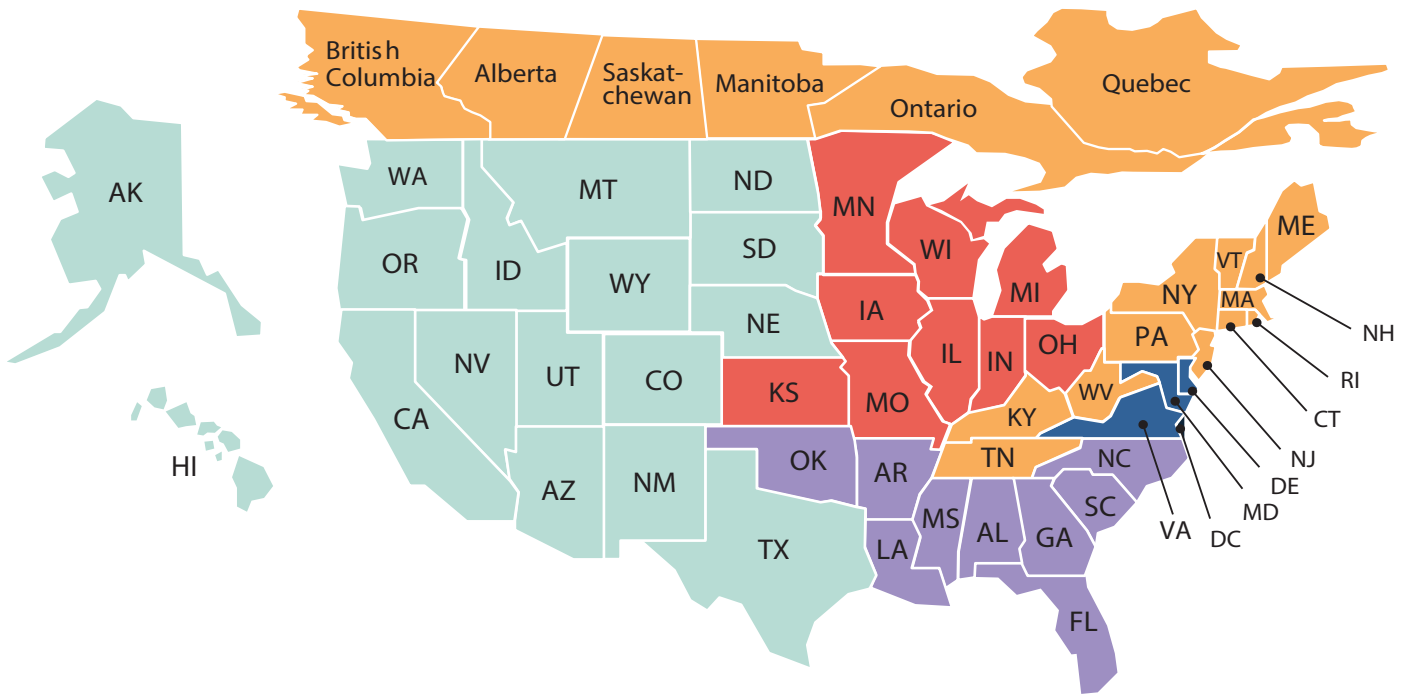


CONVENTION CENTER/CITYWIDE TEAM



LORNE EDWARDS

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DONN OSWALD

Director of National Accounts
Territory: Midwest U.S.
Corporate business leads,
800+ peak rooms
Vertical: Religious & Fraternal
400+ peak rooms
Key Accounts: Golf Course Superintendents, WM Symposia, Competitor Group, IEEE (Microwave Symposia Convention only)
(602) 452-6219
doswald@visitphoenix.com

MICHELE LAWRIE

Director of National Accounts
Territory: Midwest U.S.
Association Business leads,
800+ peak rooms
All Chicago area association leads
400+ peak rooms
Key Accounts: Molson/Coors, Solution Tree, SmithBucklin out of IL
(312) 216-8777
mlawrie@visitphoenix.com

AMANDA "AJ" ARNETT

Director of National Accounts
Territory: West Coast and Central U.S.
800+ peak rooms
(602) 452-6214
aarnett@visitphoenix.com

CHRIS ROBERTSON

Director of National Accounts
Territory: Southeast and Northeast U.S.
800+ peak rooms
Vertical: Sports
400+ peak rooms
All International
400+ peak rooms
Key account: IEEE (other than Microwave Symposia Conv)
(602) 452-6221
crobertson@visitphoenix.com

MARIA EATON, CMP

Director of National Accounts
Territory: Southern U.S.
400+ peak rooms
400-799 peak rooms for the rest of the US (excluding Sports, Religious, Fraternal, IMN or DC/ Chicago area accounts)
Vertical: HPN
(602) 452-6239
meaton@visitphoenix.com

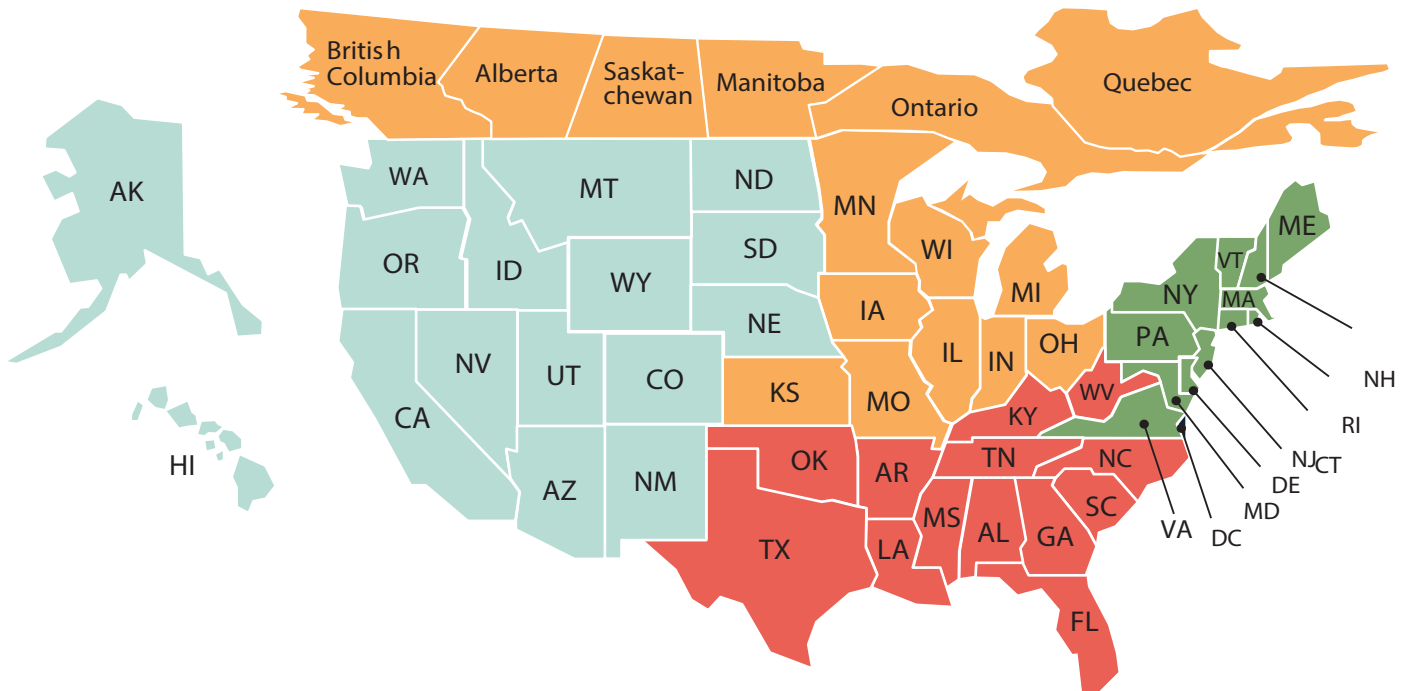
KAREN MORRIS, CMP

Director of National Accounts
Territory: Mid-Atlantic U.S.
All Washington D.C. leads
800+ peak rooms
Vertical: IMN
400+ peak rooms
(202) 459-4484
kmorris@visitphoenix.com

MARIBEL VELAZQUEZ

Director of National Accounts
Territory: Mid-Atlantic U.S.
400-799 peak rooms
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HOTEL & RESORT TEAM



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Mega Events & Incentive Market
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CAITLIN SHAFFER

National Sales Manager
Territory: West Coast U.S.
25+ peak rooms
Vertical: Fraternal
(602) 452-6212
cshaffer@visitphoenix.com

JULIE NICOLAZZI, CMP

Director of National Accounts
Territory: Midwest U.S.
100+ peak rooms
Canada
25+ peak rooms
(602) 452-6218
jnicolazzi@visitphoenix.com

MARIBEL VELAZQUEZ

Director of National Accounts
Territory: Mid-Atlantic U.S.
126+ peak rooms
Northeast U.S.
100+ peak rooms
All International
25+ peak rooms
Vertical: Non-Convention IMN
(202) 459-4480
mvelazquez@visitphoenix.com

MARK METCALFE

National Sales Manager
Territory: Southeast U.S.
100+ peak rooms
Mid-Atlantic U.S.
25-125 peak rooms
(202) 459-4481
mmetcalfe@visitphoenix.com

KYLE OSTERBERG

Sales Manager
Territory: Midwest to East Coast
except Mid-Atlantic
25-99 peak rooms
Vertical: Non-Convention Sports
& Non-Convention Religious
(602) 452-6217
kosterberg@visitphoenix.com