PORT EVERGLADES BROWARD COUNTY, FLORIDA

2018 Port Everglades Master/Vision Plan Update

Liquid Bulk Charrette

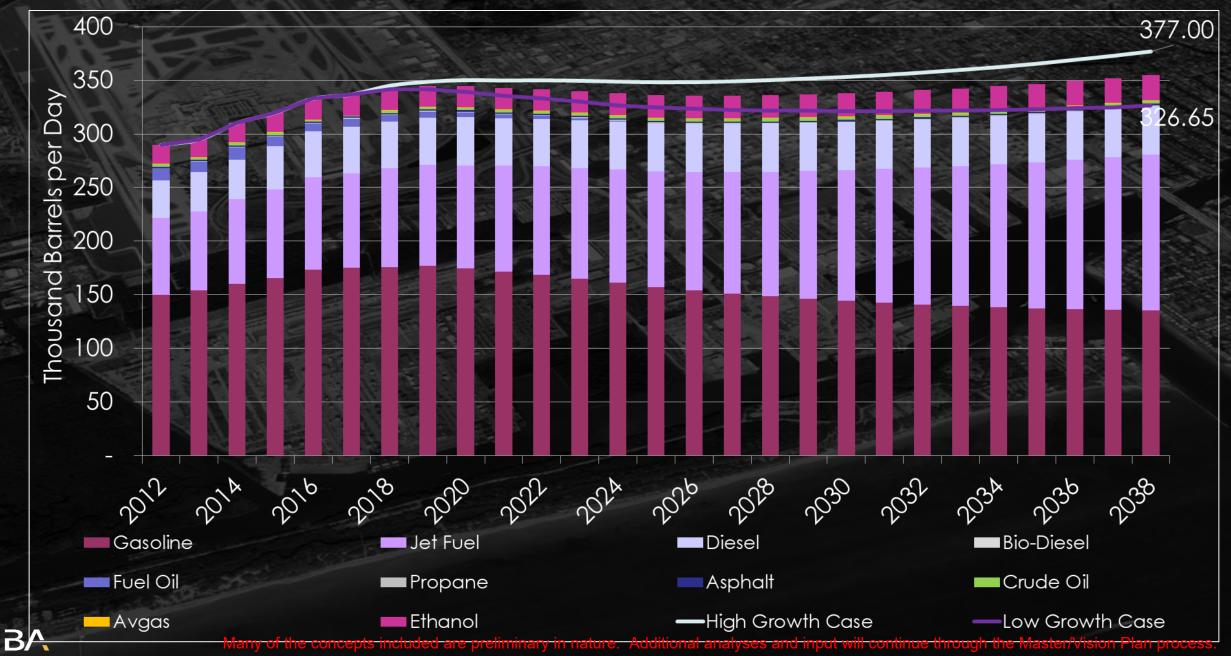
April 30, 2019

Bermello Ajamil & Partners

2018 Master/Vision Plan Update Phase 1: Market Assessments



Liquid Bulk



2018 Master/Vision Plan Update Phase 2: Plan Development





MARKET FORCES

BV,

Many of the concepts included are preliminary in nature. Additional analyses and input will continue through the Master/Vision Plan process.

PORT FINANCES

Major Future Development Considerations

- Market projections for each PEV line of business
- Vessel sizes (cruise, cargo, liquid bulk)
- On-port traffic
- Core trade lanes/source markets, trade policy and macro-economic conditions
- Ongoing PEV improvements (STNE, USACE deepening/widening, etc.)
- Cruise industry expansion and transition to LNG
- Competitive dynamics and developments at other Florida ports
- Technology, industry best practices and supply chain evolution
- Environmental and community impacts
- Return on investment and economic impacts
- Resiliency
- Demand vs. Capacity

Current vs. Future Demand/Capacity – LNG Preferred

		Berth	Requirements (berths)	KPIs	Δ 2018-2038	Land	d Requirements (acres) KPIs	Δ 2018-2038
		2018	2038			2018	2038	
Cruise (including parking)		9.0	10.0		1.0	88.0	109.0	21.0
	Multi-Day	8.0	10.0			84.0	109.0	
		467,676	716,220	PAX/berth		44,541	65,708 PAX/acre	
	Daily	1.0	0.0			4.0	0.0	
		128,934	n/a	PAX/berth		32,234	n/a PAX/acre	
Liquid Bulk		3.0	3.0		0.0	23.0	15.0	-8.0
		112,698	118,280	BPD/berth		14,700	23,656 BPD/acre	
Containers		5.5	8.0		2.5	327.0	294.0	-33.0
	Southport (w/ cranes)	4.0	6.0			279.0	294.0	
		252,116	330,529	TEUs/berth		3,615	6,947 TEUs/acre	
		80,037	84,751	Moves/crane				
	Southport (w/o cranes)	0.0	2.0					
		n/a	29,600	TEUs/berth				
	Midport	1.5	0.0			48.0	0.0	
		66,667	n/a	TEUs/berth		2,083	n/a TEUs/acre	
Break-bulk		0.9	0.5		-0.4	14.0		-4.0
		403,396	409,514	Tons/berth		25,933	20,476 Tons/acre	
Dry Bulk		3.6	1.0		-2.6	16.0	14.0	-2.0
		416,553	1,700,000	Tons/berth		93,724	121,429 Tons/acre	
Automobiles		1.0	0.5		-0.5	9.0	25.0	16.0
		107,208	72,954	CEUs/berth		3,219	1,459 CEUs/acre	2
Commercial		n/a	n/a			20.0	13.0	-7.0
		n/a	n/a			n/a	n/a	
Warehousing/Logistics/Miscellaneous		n/a	n/a			46.0	78.0	32.0
		n/a	n/a			n/a	n/a	
Vacant/Other		n/a	n/a			99	52	-47.0
N	any of the concepts inc	uded are n	reliminary in nature Addition	nal analyse	and input	will continu	e through the Master/Vision Plan pro	ness
Total		23.0	23.0		0.0	642.0	e through the Master/Vision Plan pro 610.0	-32.0

Current vs. Future Demand/Capacity – LNG Alternative

		Berth	Requirements (berths)	KPIs	Δ 2018-2038	Land	d Requirements (acres)	KPIs	Δ 2018-2038
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Warehousing/Logistics/Miscellaneous		n/a	n/a			46.0	78.0		32.0
		n/a	n/a			n/a	n/a		
Vacant/Other		n/a	n/a			99	52		-47.0
Total	any of the concepts inc	uded are p 23.0	reliminary in nature. Additio 23.0	onal analyses	and input 0.0	will continu 642.0	e through the Master/Visior 606.0	Plan proc	ess. - 36.0

Plan Development – Guiding Principles

Increase Efficiency

- Increase effective capacity and minimize intra-port drayage and associated truck trips/costs through operational improvements
- Consolidate similar operations/operators
 - Southport = containers + logistics + commercial (office)
 - Midport = cruise + ro-ro + dry bulk
 - Northport = liquid bulk/break-bulk + cruise + logistics + CVB/commercial
- Separate modes of transportation to minimize truck and non-truck traffic

Preserve Flexibility

- Meet projected future demand without precluding changes in market conditions over time
 - Berths are the primary asset of all ports
 - Land should be configured to support berth utilization
 - Technology will drive future operations in unexpected ways

Plan Development – Guiding Principles

Facilitate Integration

- Integration within the port
 - Cruise/Bulk/Liquid Bulk/Containers/ICTF/Parking/Logistics/Commercial
 - Traffic and transportation
- Integration between the port and surrounding area
 - FLL-PEV-CVB synergies
 - Logistics (cargo and people)
 - Traffic and transportation
- Integration across the broader supply chain
 - Cruise: PEV/PortMiami/Port Canaveral/Caribbean destinations
 - Containers: shippers/vessel operators/MTOs/3PLs/trucking community
 - Liquid bulk: critical regional and national energy infrastructure
 - Bulk/break-bulk: regional alternatives and business cycle dynamics

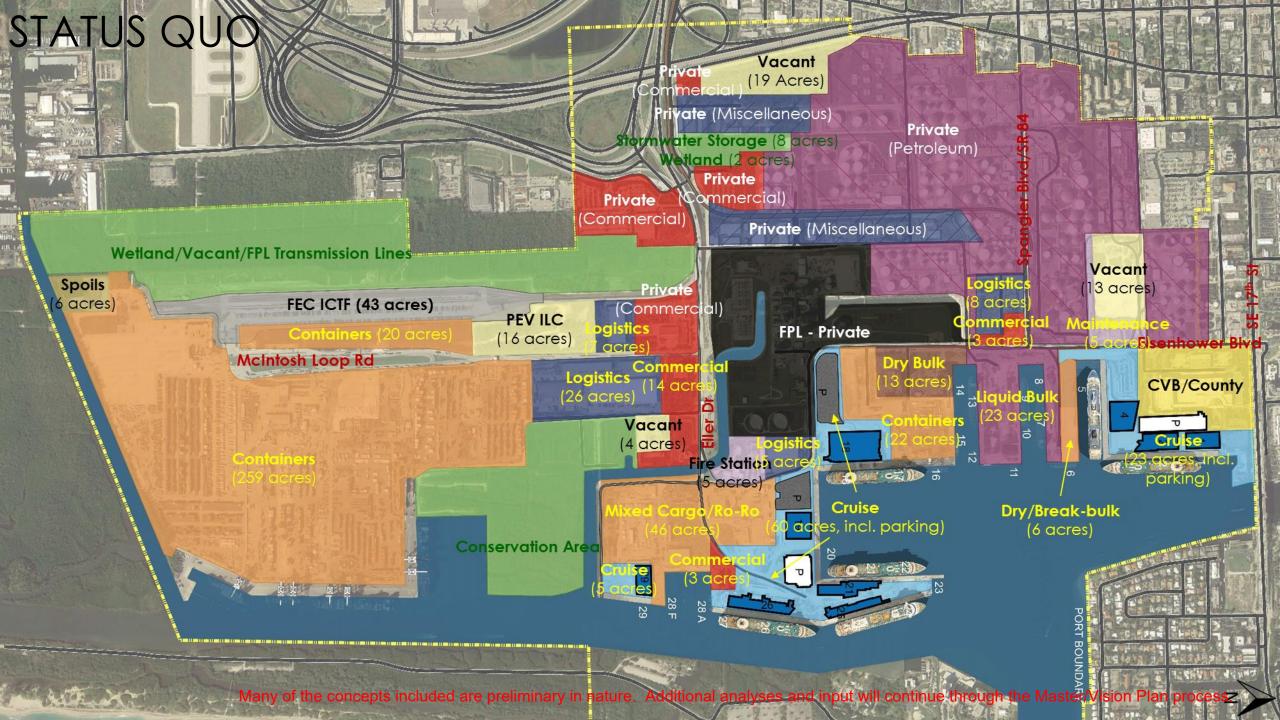
2018 Master/Vision Plan Update Phase 2a: Port Projects



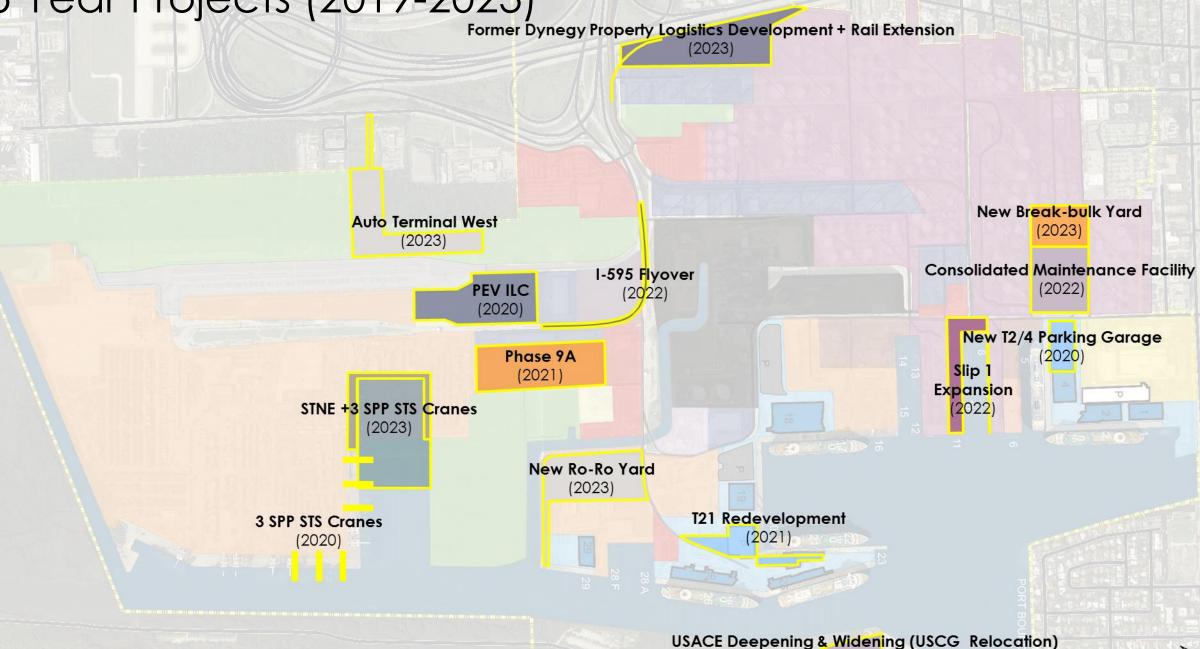
Port Projects by Area by Year

	0-5 Year Projects		5-10 Year Projects		10-20 Year Projects	
Northport	T2/T4 Parking Garage	2020	Port Access Road	2025		
	Slip 1 Expansion	2022	Slip 3 Expansion	2026		
	Maintenance Facility Consolidation	2022	LNG Bunkering + Storage Facility	2028		
	Break-bulk Yard	2023				
Midport	T21 Redevelopment	2021	Tracor Basin Fill	2024	Berth 19 Finger Pier	2029
	Ro-Ro Yard Relocation/Expansion	2023	T29	2027	T19/20	2030
			Ro-Ro Yard Expansion	2027	Berths 14/15 Realignment	2037
			T26	2028	Ro-Ro Yard Expansion	2033
					T14/15	2038
Southport	PEV ILC	2020	Phase 9C-1	2025	Phase 9C-2	2029
	3 SPP STS Cranes	2020	Phase 9A-2	2026		
	Phase 9A-1	2021	Griffin Road Extension	2026		
	STNE + 3 SPP STS Cranes	2023	McIntosh Road Realignment	2027		
			Berth 33 Alignment	2028		
			Container Terminal reconfiguration	2028		
Portwide/Other	USACE Deepening & Widening (USCG Relocation)	2022	Shaw Property Development	2024	APM	2035
	Shaw Property Acquisition	2022	USACE Deepening & Widening	2025		
	I-595 Flyover	2022	Commercial Consolidation	2025		
	Former Dynegy Logistics Development	2023				
	Auto Terminal West	2023				

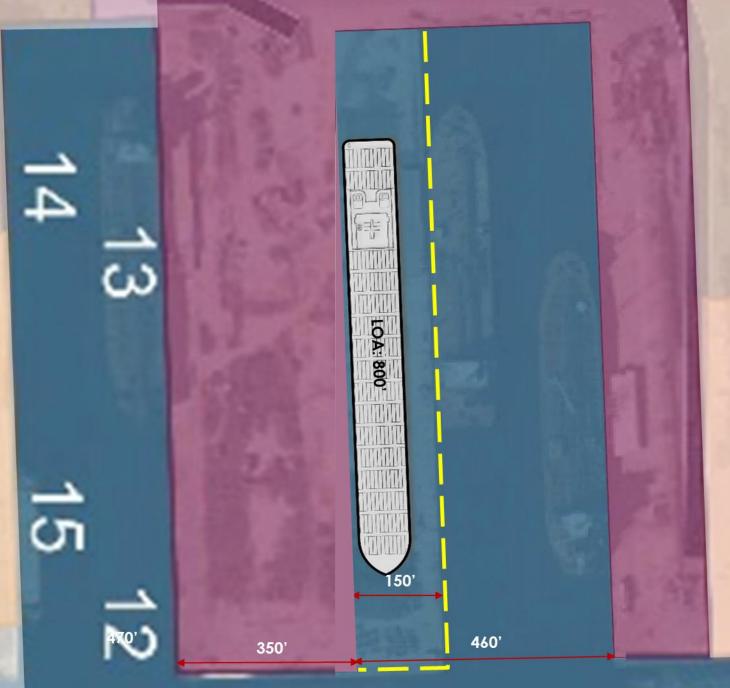








Slip 1 Expansion – 2022



Consolidated Maintenance Facility – 2022 New Break-Bulk Yard – 2023

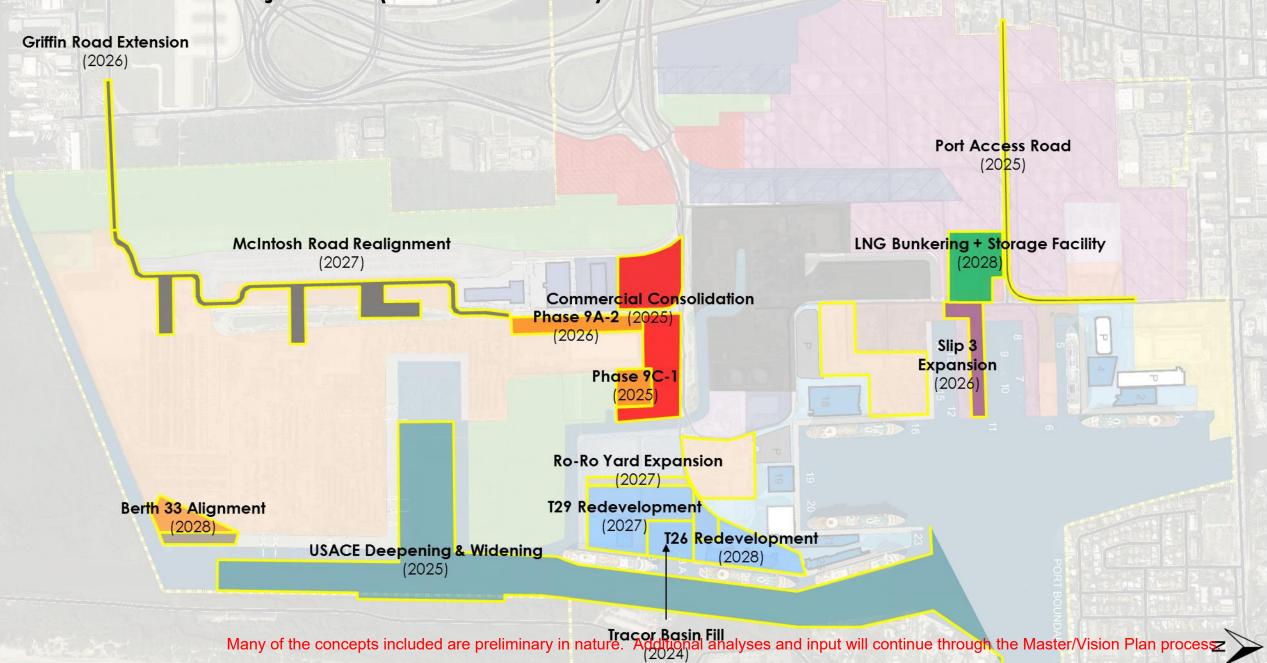
New Break-bulk Yard 7 acres

Consolidated Maintenance Facility

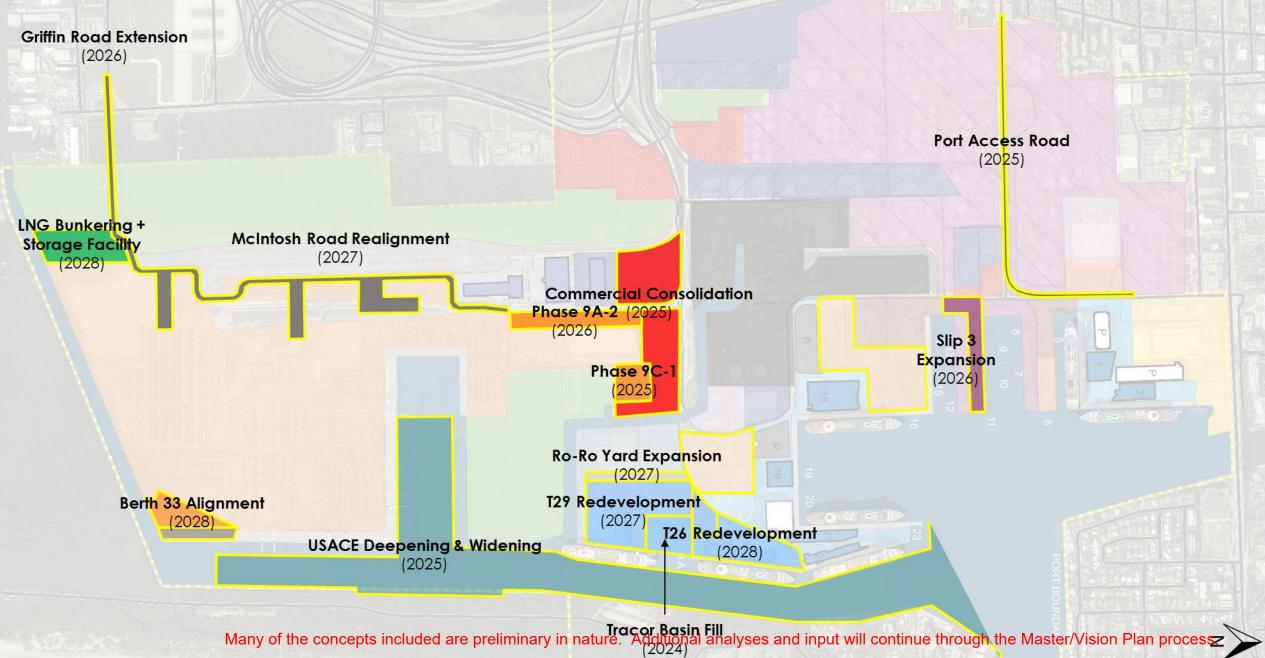
Spangler Blvd/SR 84



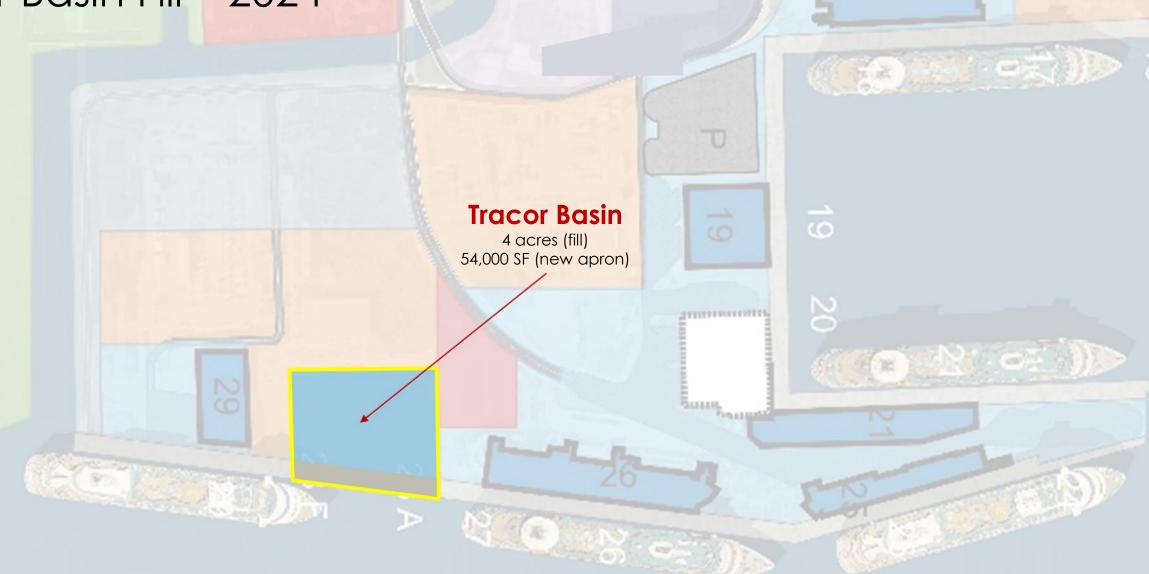
5-10 Year Projects (2024-2028) - LNG Site A



5-10 Year Projects (2024-2028) - LNG Site B



Tracor Basin Fill – 2024



Port Access Road - 2024

New County Road

Connects US1 northbound to SE 17th Street via partial grade separation over existing road (SR84/Spangler Blvd & Eisenhower Blvd)

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Spangler Blvd/SR 84

Commercial Consolidation

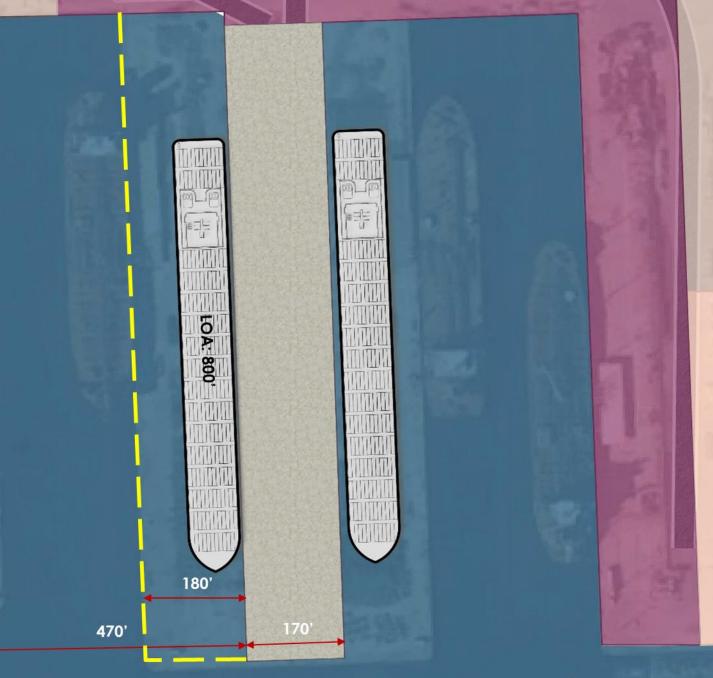
Eller Drive

PEV Administration + Maritime/Government Offices 12 acres (site)

Many of the concepts included are preliminary in nature. Additional analyses and input v

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Slip 3 Expansion – 2026



LNG Bunkering + Storage Facility (Site A)

2028

NG Bunkering + Storage Facility

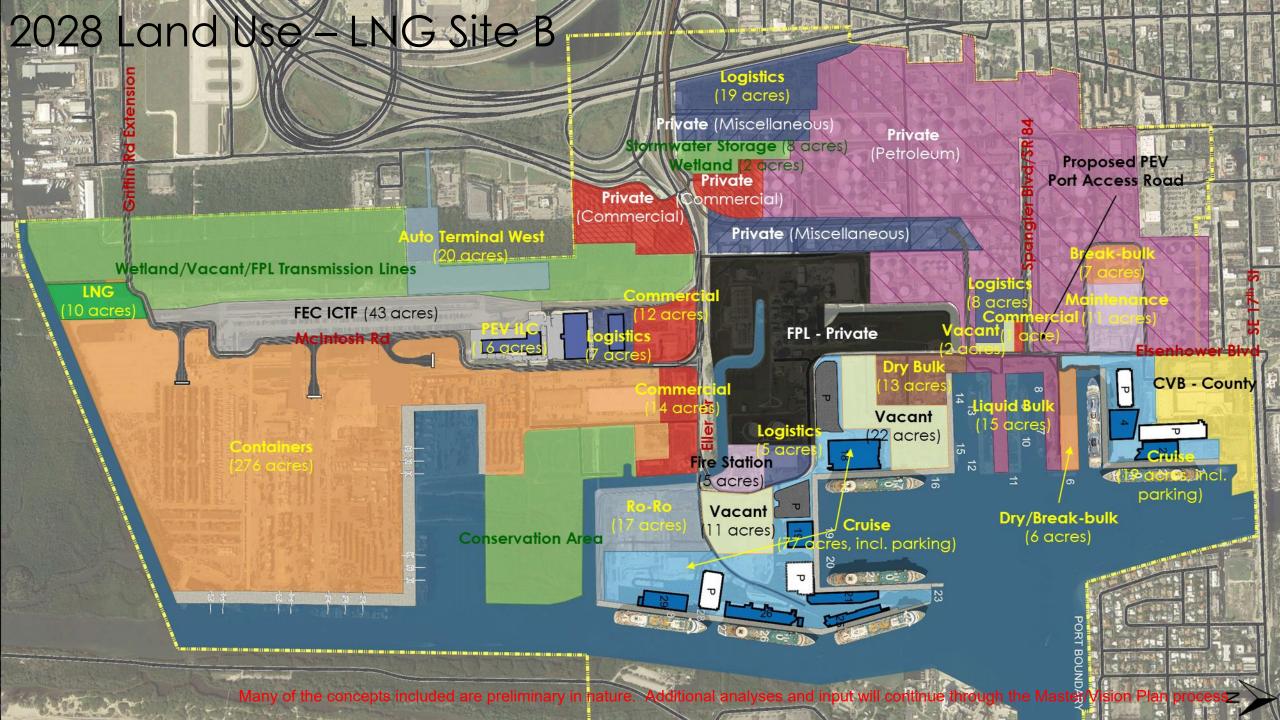
LNG Bunkering + Storage Facility (Site B) – 2028

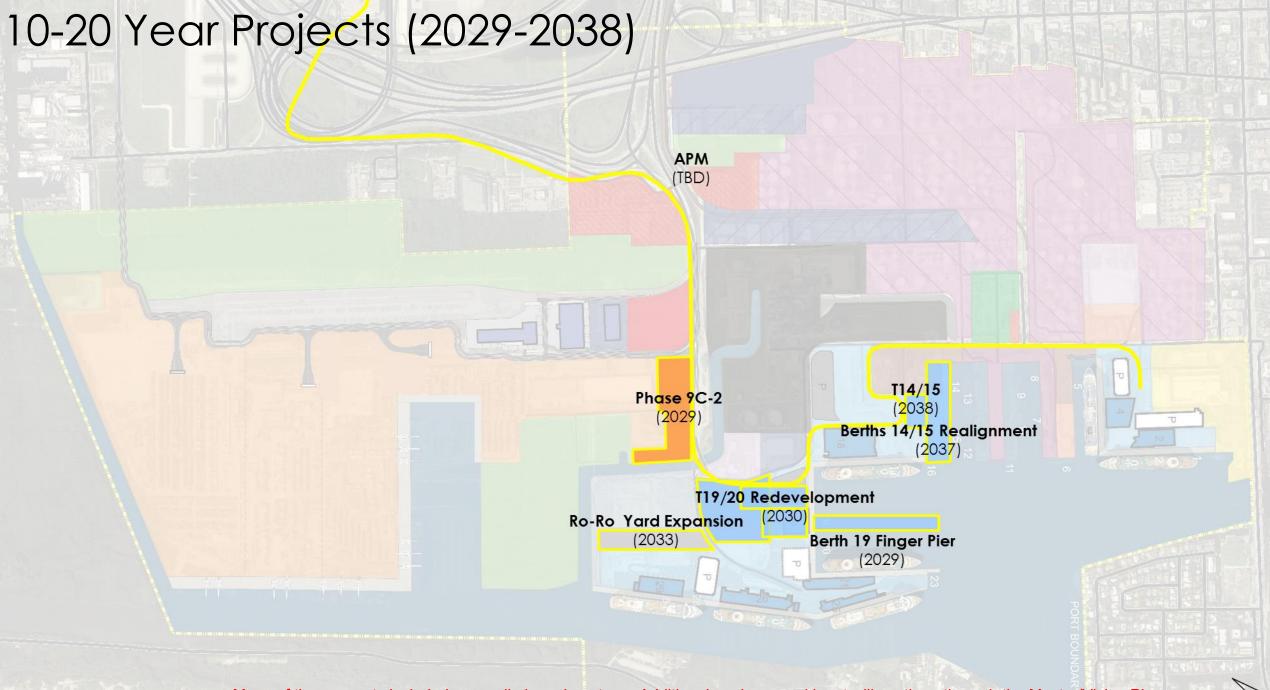
LNG Bunkering + Storage Facility

10 acres

FEC Rail Spur



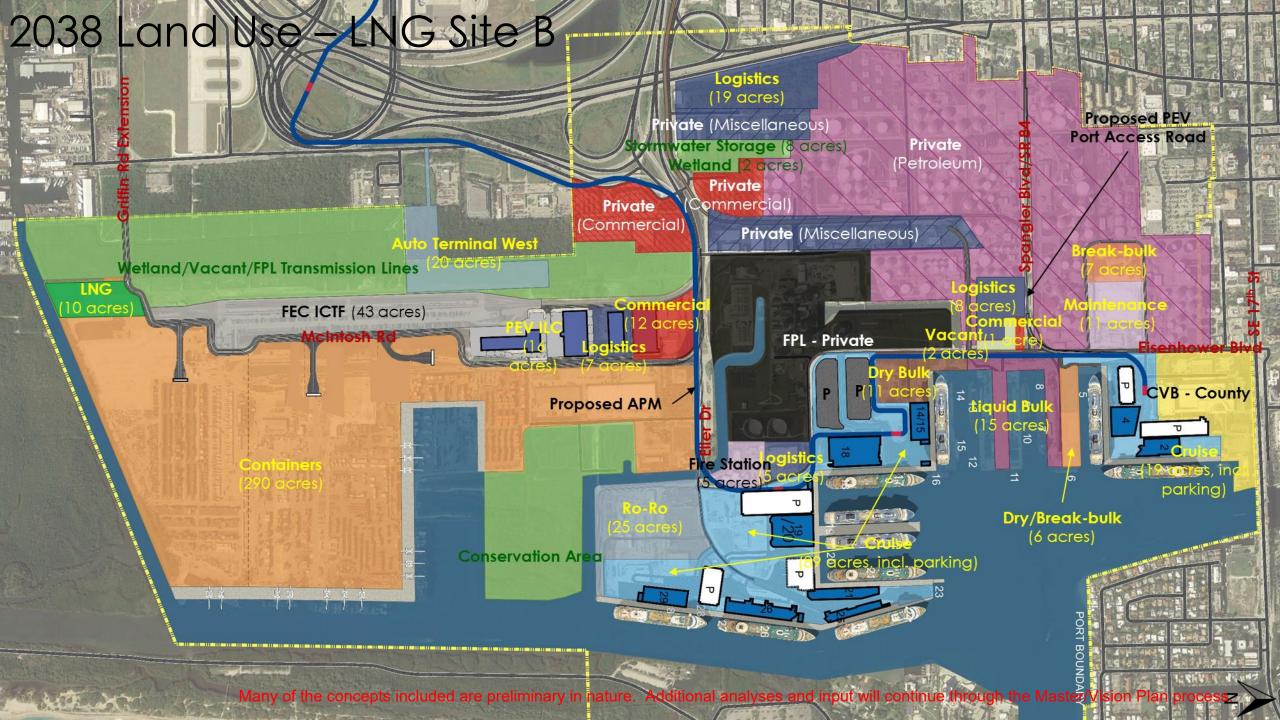




Automated People Mover







Issues and Opportunities

Ability to add berths/acres very limited

- Prioritization of berth/land use against different criteria required
- More volume on same footprint required
 - Liquid bulk: steady as she goes
 - Cruise: more berths and percent utilization of berths will need to increase
 - Containers: moves per crane/berth and TEUs per acre need to increase; dwell times need to decrease
 - Bulk/breakbulk: tons/acre need to increase
 - Ro-Ro: high growth market; requires more land
- Regional demand vs. PEV demand
 - Three ports (PEV, PortMiami, Port of Palm Beach) serve the core South Florida market
 - Market conditions will drive future berth and land demand in the region
 - Value proposition, capacity, efficiency and relationships will drive port selection
 - Infrastructure and efficient operations are key to PEV's future success

Immediate Next steps

Phase 1

Phase 1 (Elements 1 and 2) final report delivered in October, 2018

• Phase 2

- Future development concepts and projects
 - Berth and land demand for each line of business
 - Operational and infrastructure enhancements
 - Commercial and logistics opportunities
 - Traffic and parking
 - Financial evaluation
- Final recommended plan
- Strategies for implementation

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