





## **Altitude Tours**

## **Fiordland Discovery**

## **Heliworks Queenstown**













Contact: Nigel Hobbs & Kim Botherway Email: nigel@altitudetours.co.nz

sales@altitudetours.co.nz

Website: www.altitudetours.co.nz

+64 21 957 266 Telephone:

Contact: Debbie Zampieri

Email: marketing@fiordlanddiscovery.co.nz www.fiordlanddiscovery.co.nz Website:

Telephone: +64 21 047-3485 Contact: Tess Kelly

Email: sales@heliworks.co.nz Website: www.heliworks.co.nz Telephone: +64 3 441 4011

Altitude Tours is a multi-award-winning small group operator. We offer daily departures for a diverse range of tours including wine tours, wine and craft beer tours, gin tours, sightseeing tours, Milford Sound tours, Mt Cook day trips and tailored private tours.

Altitude Tours are proudly locally owned and operated and have a gold Qualmark. Clients travel in style in our modern Mercedes vehicles.

Black ZQN is the ultimate bespoke high-end experience. Each tour is uniquely personal. From luxury transport to guiding, hiking, biking and exclusive high country farm experiences our experienced local Queenstown guides will provide a 5-star hosting experience like no other.

Explore the spectacular Milford Sound, up-close-and-personal. Let us introduce you to its incredible beauty aboard the Fiordland Jewel, our boutique catamaran purpose-built to give quests a once-in-a-lifetime experience they'll never forget.

Designed and built by our owner and skipper Rob Swale, the Fiordland Jewel has everything you'll need for your adventure. Taking only 20 passengers, all our climate-controlled cabins and our dining area have sea views. A helipad, top-deck hot tub, and plated meals, prepared by our on-board chef ensure you'll enjoy the comforts, amid the rugged charms of Fiordland.

Milford Sound Overnight Cruise - 2 cruises of Milford Sound, 3 course meal & breakfast. Kayaking, tender boat explorations & use of hot tub following dinner (weather permitting) Milford Sound Heli Lunch Day Cruise - Land directly onboard the Fiordland Jewel to experience a lobster lunch while cruising

Milford Sound. Available for private charter only.

Heliworks Queenstown is a family-owned company based in Queenstown, New Zealand. With a genuine connection to the area and access to some of the world's most spectacular scenery at our doorstep, we provide our quests with once in a lifetime heli adventures.

Within minutes of flying, you can discover Queenstown and Glenorchy from above, Milford Sound or our exclusive hidden gem, the Earnslaw Burn. Our local, experienced team of pilots will show you the best of our backyard while making you feel like part of our family.

No matter which flight you choose, you'll enjoy an experience of a lifetime, one that is truly unique, authentic and full of stories about our incredible region. If you are looking to explore, fly with us.



## **Nomad Safaris**



# **NZONE Skydive**



# Over The Top - The Helicopter Company













Contact: David Gatward-Ferguson
Email: <u>sales@nomadsafaris.co.nz</u>
Website: <u>www.nomadsafaris.co.nz</u>

Telephone: +64 3 442 6699

Contact: Martin Langford
Email: m.langford@exp

m.langford@experienceco.co.nz

Website: <u>www.nzoneskydive.co.nz</u> Telephone: +64 27 249 0088 Contact: Louisa Patterson
Email: marketing@flynz.co.nz
Website: www.flynz.co.nz

Telephone: +64 3 442 2233 / 0800 123 359

From humble beginnings in 1988, Nomad Safaris has grown to be one of the most iconic tourism operators in Queenstown. Passion is the foundation upon which the company is built. It's a feeling shared by all our employees and with our customers.

Our duty of care to our customers, the environment and ourselves means our experiences remain authentic. The Queenstown region is one of the most spectacular places in the world and by welcoming our visitors to our home we aim to exceed dreams with reality, add facts and thoughts, connect people and places and promote a genuine 100% Pure New Zealand Wellness Experience. Nomad Safaris, a 4WD adventure tour operation, was created in 1988 to take visitors to the goldfields area in small capacity off-road vehicles.

Nowadays Nomad Safaris is well known internationally for it's Lord Of The Rings movie tours. Complementing the 4WD activity there is a fleet of ATV quad bikes and buggies, a fleet of electric bicycles, guided walking products and two all electric Tesla SUV vehicles targeting the eco-conscious luxury market.

Experience New Zealand's most dramatic and breathtaking scenery from 15.000ft with NZONE Skydive, located in the Southern Lakes region, Otago.

Owned and operated by ExperienceCo, NZONE Skydive is the birthplace of tandem skydiving in New Zealand and has been operating since 1990.NZONE Skydive are proud to be New Zealand's #1 skydive operator, with over 30 years of operational experience. With a daily capacity of over 500 customers, NZONE Skydive cater to everything from the individual traveller all the way to big corporate group events.

NZONE Skydive operates from our private dropzone set at the foot of the spectacular Remarkables Mountain range. Enjoy breathtaking views from 15.000ft of the stunning Lake Wakatipu, New Zealand's longest lake at 80km, and beautiful Queenstown in the background. Experience New Zealand's most breathtaking scenery and skydive above Snow-capped mountains peaks, incredible valleys all with views of the awe-inspiring Southern Alps mountain range.

Our helicopter company is more than a helicopter flight. Few region offer such diversity in terrain over such a compact distance, pure and unspoilt offering privacy and exclusivity.

Over The Top offers interpretative helicopter excursions throughout New Zealand . Lift off from luxury lodges and explore Milford Sound, Fiordland, Glaciers and Stewart Island.

Discover areas normally inaccessible to man. Our helicopter itineraries may also include heli skiing, fly fishing, wineries, heli biking, high country, and hermit visits.

Our modern luxurious helicopters will ensure you a safe and memorable day. The Over The Top pilots will share their knowledge of New Zealand and Over The Top's participation in conservation projects.

Understand our land, its heritage, and us, its people.

Arrive as a guest and leave as an enriched friend.



## RealNZ



# **Skyline Queenstown**



## **Southern Discoveries**













Contact: Julia Savill

Email: julia.savill@realnz.com
Website: www.realnz.com
Telephone: +64 21 890 005

Contact: Collette Rogers

Email: <u>Collette.Rogers@skyline.co.nz</u>

Website: <u>www.skyline.co.nz</u> Telephone: +64 27 836 6775 Contact: Kerry Lahood

Email: <u>kerry.lahood@southerndiscoveries.co.nz</u>

Website: <u>www.southerndiscoveries.co.nz</u>

Telephone: +64 27 228 5126

# RealNZ offers memorable experiences in some of the most untouched regions of New Zealand.

Trips include day and overnight cruises through Milford and Doubtful Sounds, and glowworm caves in Te Anau. In Queenstown we offer Gourmet BBQ Dining and farm tours at Walter Peak High Country Farm, cruises on the heritage steamship TSS Earnslaw, as well as whitewater rafting trips and thrilling jet boat experiences. Stewart Island is a haven for nature lovers, and our ferries operate regularly to the island from Bluff. Stewart Island Lodge offers bed and breakfast accommodation, and half-day trips include Village and Bays orientation tour, Ulva Island bird sanctuary trips, and Wild Kiwi Encounter for kiwispotting.

Near Wanaka, Cardrona Alpine Resort is an alpine playground including wide open ski slopes in winter or mountain bikes and carting trails in summer. The International Antarctic Centre is Christchurch's leading visitor attraction offering a fun and interactive experience of Antarctica.

Take a scenic ride in the iconic Skyline Gondola and discover a spectacular panoramic view of Queenstown and the surrounding mountains. And there's more to enjoy!

When you get to the top, discover a host of family-friendly activities on offer. Get your fix of downhill fun with the Luge - the global thrill ride for all ages and abilities. Celebrate the best of New Zealand and international cuisine at Stratosfare Restaurant & Bar - our buffet-style restaurant with stunning views to match. For something more casual, pick from a selection of fresh, local fare in the Market Kitchen café.

Situated an easy five-minute walk from central Queenstown, a visit to Skyline Queenstown is a must-do during every visit to Queenstown!

Southern Discoveries, the original Milford Sound cruise company is a local and family-owned company dedicated to sharing some of New Zealand's most iconic scenery and extraordinary experiences with the world.

We have been operating for more than 60 years and are the original Milford Sound cruise company. We offer the widest range of adventure activities in the fiord, including a variety of cruises, kayaking and underwater observatory excursions.

In Queenstown, we offer a scenic cruise on Lake Wakatipu where customers can enjoy stunning views while sampling local wine, craft beer and artisan cheese. Private charters are also available for larger groups. We also offer daily coach, flight and helicopter connections to Milford Sound.

## SUDIMA HOTELS





## **Sudima Queenstown Five** Mile





Contact:



Michel Adolphe

michela@sudimahotels.com Email: Website: www.sudimahotels.com Telephone: +64 29 678 8184

Address: 22 Grant Road, Frankton

## The Rees Hotel, **Luxury Apartments & Lakeside Residences**





Mark Rose Contact:

Email: mark@therees.co.nz www.therees.co.nz Website: Telephone: +64 21 247 7222

Sudima Queenstown Five Mile is a brand new 4.5-star hotel on

Conveniently located in the Five Mile retail precinct only 2.5kms from Queenstown Airport, on the main road to the surrounding golf and ski fields as well as routes north and south, Sudima Queenstown is a great location for leisure and business travellers.

the fringe of Queenstown in the bustling Frankton area.

The hotel enjoys a high quality fit-out with natural finish décor to complement the spectacular surrounds and features wellappointed rooms, restaurant, bar, ski and bike storage along with 4 meeting rooms for 12 to 170 people.

With its modern fit-out, Sudima Queenstown represents 4.5 star style, comfort and value. We are well equipped to meet your needs with an array of convenient facilities and services to help make your stay relaxing and enjoyable, and it's the perfect location to explore Queenstown's world renowned natural wonders, activities and attractions.

Showcasing breath taking panoramic lake and alpine views, The Rees Hotel Queenstown is a sophisticated five star hotel situated right on the shores of Lake Wakatipu, with its own beach and private wharf.

The Rees Hotel offers a variety of spacious and luxurious airconditioned accommodation options including 60 Hotel rooms, 90 Apartments and 5 lakeside private Residences, all with terraces, taking advantage of the spectacular views across Lake Wakatipu to the Remarkable mountain range.

The many unique features at The Rees Hotel include a fine dining restaurant with an award winning chef who creates exquisite menus showcasing the spectacular produce available in Central Otago, an extensive award winning wine cellar, courtesy shuttle to/from Queenstown town centre, complimentary high speed Wi-Fi, movies and local telephone calls, conference rooms, gymnasium and secure undercover parking. Quiet, private and sophisticated, The Rees Hotel epitomises southern hospitality at its finest.

# **Totally Tourism / The Helicopter Line**





**Brad Patterson** Contact:

Email: brad@totallytourism.co.nz Website: www.helicopter.co.nz/ Telephone: +64 21 615 048

The Helicopter Line (THL) is New Zealand's leading helicopter company operating scenic flights from Franz Josef, Fox Glacier, Mt Cook, and Queenstown.

Our professional team is dedicated to ensuring you experience the best. Our pilots have specialist experience flying in New Zealand's alpine environments and all our crew are qualified to ensure your safety, both in the air and on the ground.

Many of the scenic flight options are within New Zealand's national parks and THL has many concessions from the Department of Conservation, allowing flights to parts of the country which may not otherwise be accessible.

This access to some of the most iconic landscapes within New Zealand is a privilege that THL is proud to share with you. As well as scenic flights, THL offers an extensive menu of private charter and VIP corporate options around the South Island.





# **Wānaka**

## **Distinction Hotels**

## **Visit Fiordland**

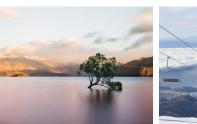
## Lake Wānaka Tourism













Contact: Duncan Fletcher

Email: <u>duncan@distinctionhotels.co.nz</u>

Website: <a href="https://www.fiordland.org.nz/">www.fiordland.org.nz/</a>
Telephone: +64 27 444 7630

Contact: Stu Cordelle
Email: stu@greatsouth.nz
Website: www.fiordland.org.nz/
Telephone: +64 21 617 916

Contact: Molly Hope

 Email:
 molly@wanaka.co.nz

 Website:
 www.lakewanaka.co.nz/

 Telephone:
 +64 21 199 7511

Explore some of the most awe-inspiring landscapes that nature has to offer from the comfort of a Distinction Hotel.

100% NZ owned and operated, the Distinction Hotels Group's goal is for visitors exploring the beauty of New Zealand's most captivating regions to stay in quality, comfortable accommodation with the highest standard of service.

Our growing chain currently offers fourteen properties strategically located throughout New Zealand including 2 idyllic 4-star hotels in Te Anau, the perfect holiday base for travel throughout Fiordland.

Distinction Wanaka Alpine Resort offers stylish, self-contained apartments perfect for all seasons, nestled in a quiet Wanaka location with wonderful mountain views. The luxury Distinction Dunedin Hotel is widely regarded as one of New Zealand's premier hotels and in early 2024 we look forward to opening the doors to another elegant hotel in Invercargill.

Fiordland is a UNESCO World Heritage Site of vast ancient rainforest, stunning fiords and renowned as the home of spectacular Piopiotahi Milford Sound, Patea Doubtful Sound and Tamatea Dusky Sound.

Your basecamp to explore this spectacular wilderness is Te Anau, a beautiful lakeside town offering a full range of visitor services. Te Anau is known as the "walking capital of the world" due its proximity to excellent walking tracks, including three of New Zealand's Great Walks; the Milford Track, Routeburn Track and Kepler Track.

Te Anau provides the ideal location for day trips to Milford Sound and Doubtful Sound, with guided tour options available for both. There are also Glowworm Cave tours departing daily, as well as multiple flightseeing options, jetboating, day hikes and historic lake cruises. Fiordland is the ideal location for anyone looking for adventure, biking, hiking, scenery, family time or for those just wanting to relax and slow down.

Wānaka is more than just a beautiful place. A place for you to go beyond the everyday, to find connection, to experience the incredible energy that begins with the landscape, extends to the people and sets us apart.

Lake Wānaka, New Zealand is a beautiful year-round destination, set against the alpine backdrop of Mount Aspiring National Park. Downtown Wānaka is home to a vibrant mix of restaurants, cafes, shops and plenty of ambient areas to relax and enjoy the amazing scenery. The fishing is superb, there's a multitude of adventure activities on offer and anywhere you walk you'll find breath-taking scenery and wide open spaces.

Wānaka is found in the Otago region of the South Island of New Zealand. Surrounded by the mountains of the Southern Alps, Wānaka rests at the southern end of the lake for which it is named. Mt. Aspiring National Park and the surrounding landscape provide endless adventures - it's what brings people back to this place again and again.

# DQ Travel Trade Marketing

## **Resources for Travel Trade**



# Newsletter Sign Up Sign up for our newsletter and stay up to date with what's happening in Queenstown, the Home of Adventure.







#### Meet the Team



As a travel seller, we understand the importance of knowing a destination so that you can build itineraries confidently and dream weave travel experiences that are tailored to your client's specific needs.

The Destination Queenstown trade team work closely with all travel trade to help promote Queenstown, New Zealand. If you need support with telling our story and selling Queenstown the Home of Adventure to the world, check out our resources on the DQ <u>Travel Trade</u> section of our website or contact one of our team.



## Kiran Nambiar

Business Development Director
T: +64 3 441 0700 ext. 216
M: +64 27 611 3188
E: kirann@queenstownNZ.nz



## Linda McIntosh

Trade Marketing Manager

T: +64 3 441 0700 ext. 209

M: +64 27 264 7533

E: lindam@queenstownNZ.nz



#### **Alex Holmes**

Business Development Executive
T: +64 3 441 0700 ext. 218
M: +64 27 740 8597
E: alexh@queenstownNZ.nz



## Sarah McDonald

QCB Business Development & Marketing Manager

T: +64 3 441 0700 ext. 213
M: +64 27 448 8030
E: sarahm@queenstownNZ.nz



## Sophie Koehler

Business Development Executive
T: +64 3 441 0700 ext. 208
M: +64 27 293 5445
E: sophiek@queenstownNZ.nz



