Destination Queenstown

Australia Virtual Reconnect Travel Trade Expo Supplier Directory





Accor Hotels



Air Milford



Alpine Wine Tours



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Accor is a world-leading hospitality group offering unique and meaningful experiences for our guests. With an unrivalled hotel portfolio of brands from luxury to economy, Accor has been providing hospitality savoir-faire for over 50 years. In Queenstown, Accor offers four idyllically situated hotels to choose from.

Sofitel Queenstown Hotel and Spa - Inspired by the charms of Paris, this boutique hotel is centrally located with 82 luxuriously appointed rooms and suites.

Hotel St Moritz Queenstown - Offering 134 rooms and suites with inspiring alpine décor and breath-taking views overlooking Lake Wakatipu and the Remarkables.

Novotel Queenstown Lakeside - Contemporary 4 star hotel with 273 rooms and and an unrivalled lakefront location steps from Queenstown's restaurants, bars, shops and iconic activities.

Mercure Queenstown Resort - A 4 star hotel located on a unique vantage point in Fernhill with spectacular views overlooking Lake Wakatipu and the Remarkables. All 148 rooms offers lake or garden views. Air Milford is proudly NZ owned and operated, offering luxurious and exclusive flightseeing in a fleet of Cessna aircraft around Queenstown and specialising in Milford Sound. We have created a range of different flight options or you can create your own with our charter flights.

Our Queenstown flights are a fantastic way to see the region, choose a 20 minute experience taking in all the surrounding mountains and lakes or our quaint Walter Peak combo where you land, enjoy a farm tour, lunch and cruise on the TSS Earnslaw.

Our Milford Souwnd flights offer extraordinary beauty. Be privileged to this majestic fiord, dramatic and awe inspiring scenery and prolific flora and fauna. Although the flight to and from Milford Sound has regularly been described as the most stunning part of our tour options, combining this with a Milford cruise on the fiord happens to be the most popular option. Alpine Wine Tours specialises in boutique and personalised food and wine experiences exclusively for adults only, small group size and are all inclusive.

Journey through the valley of the vines and greater Central Otago wine regions on a wine tour with a choice of full day and half day options (morning and afternoon departures).

Proud to have created the regions first progressive winery lunch tour and progressive dinner tour which offers a unique dining experience. Food and wine lovers are taken on a culinary journey as they experience three restaurants for each course with wine, the progressive winery lunch tour, it's a long lunch like no other and progressive dinner tour is a unique night time dining experience.

Private and custom tours are tailored for couples, families and groups. Travel in comfort and style in our Mercedes Sprinters with your local wine guide as you create everlasting memories on your visit to Queenstown.



Email:

Altitude Tours & Black ZQN



Crowne Plaza



Fiordland Discovery



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Altitude Tours is a multi-award-winning small group operator. We offer daily departures for a diverse range of tours including wine tours, wine and craft beer tours, gin tours, sightseeing tours, Milford Sound tours, My Cook day trips and tailored private tours.

Altitude Tours are proudly locally owned and operated and have a gold Qualmark. Clients travel in style in our modern Mercedes vehicles.

Black ZQN is the ultimate bespoke high-end experience. Each tour is uniquely personal. From luxury transport to guiding, hiking, biking and exclusive high country farm experiences our experienced local Queenstown guides will provide a 5-star hosting experience like no other.

Welcome to Crowne Plaza Queenstown, where you will find yourself reconnecting with powerful landscapes and inspiring mountain & lake views.

The hotel is on privileged site, just opposite the historic Steamer Wharf and prime lakeside eating, drinking and entertainment destinations. Here you can experience the pleasure of being right in the heart of town.

Crowne Plaza's 139 hotel rooms are designed to make the most of the beautiful scenery surrounding the hotel, with a mix of different room types to suit and impress everyone. Coupled with ample onsite parking, threesixty Restaurant and Bar with its floor to ceiling windows and easy access to Lake Wakatipu, Crowne Plaza Queenstown has something to offer for everyone.

Explore the spectacular Milford Sound, up-close-and-personal. Let us introduce you to its incredible beauty aboard the Fiordland Jewel, our boutique catamaran purpose-built to give quests a once-in-a-lifetime experience they'll never forget.

Designed and built by our owner and skipper Rob Swale, the Fiordland Jewel has everything you'll need for your adventure. Taking only 20 passengers, all our climate-controlled cabins and our dining area have sea views. A helipad, top-deck hot tub, and plated meals, prepared by our on-board chef ensure you'll enjoy the comforts, amid the rugged charms of Fiordland.

Milford Sound overnight cruise - 2 cruises of Milford Sound, 3 course meal & breakfast. Kayaking, tend boat explorations & use of hot tub following dinner (weather permitting) Milford Sound Heli Lunch - Land directly onboard the Fiordland Jewel to experience a lobster lunch while cruising Milford Sound. Available for private charter only.







Glacier Southern Lakes Helicopters

Heliworks Queenstown & Heli Glenorchy



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Conveniently based in Queenstown, Glacier Southern Lakes Helicopters flies your clients to awe-inspiring glaciers, remote snow-covered mountain plateaus and tussocky alpine areas on our many scenic flights around this spectacular region.

Flights into iconic Milford Sound are our most popular flights and we're are also renown for landing on hidden glaciers. In the winter season we offer New Zealand's only heli-snowmobiling adventure.

For many clients, their flight will be a once-in-a-lifetime journey of discovery, that will leave them enthralled. Our highly experienced pilots specialise in flying around our rugged, mountainous environments. We operate a pristine fleet of sixseater helicopters including four Airbus H125 (Squirrel), and a luxury Airbus H130 T2.

Let Glacier Southern Lakes Helicopters take you clients into the heart of New Zealand's amazing landscape!

Heliworks Queenstown is a family-owned company based in Queenstown, New Zealand. With a genuine connection to the area and access to some of the world's most spectacular scenery at our doorstep, we provide our guests with once in a lifetime heli adventures.

Within minutes of flying, you can discover Queenstown and Glenorchy from above, Milford Sound or our exclusive hidden gem, the Earnslaw Burn. Our local, experienced team of pilots will show you the best of our backyard while making you feel like part of our family.

No matter which flight you choose, you'll enjoy an experience of a lifetime, one that is truly unique, authentic and full of stories about our incredible region. If you are looking to explore, fly with us.

The new 4 star Holiday Inn Express and Suites is in a prime downtown location for city centre shopping, activities and entertainment.

We believe in keeping it simple and smart by providing our guests with more where it matters most. We also think travel should have more to offer, such as fast check-in, free Express Start Buffet Breakfast, free uncapped Wi-Fi, comfy beds, choice of pillows and everything else needed for a great stay.

The hotel features 227 rooms including Standard Queens, King Splits, Queen Twins through to One and Two Bedroom spacious suites with separate lounge with double sofa beds and kitchenettes, perfect for families. Facilities include a sauna, dryroom and gym. The Great Room features bespoke alpine interior design and is versatile in design allowing guests to choose how they want to relax either by one of two roaring fireplaces with a glass of Pinot or in our restaurant enjoying classics prepared by our chefs or in our outdoor terrace by the inviting firepit. Call and collect is also available 24/7.







iFLY Indoor Skydiving

The Imperium Collection

KJet



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iFLY is home to New Zealand's first and only Indoor Skydiving facility. Safe and fun for all ages (5 - 105) and abilities, iFLY simulates the solo freefall of skydiving in wind speeds of up to 265kms.

iFLY operates all-weather, 7 days a week, and is the ultimate experience for the family. Come experience the thrill of flight with our award-winning team. We are Qualmark Gold, excellence in service delivery winners, and peoples choice 2021 finalists Imperium Luxury Collection. Queenstown, New Zealand's ultimate ensemble of luxury accommodation, dining and experiences. Eichardt's Private Hotel; Eichardt's Bar' Eichardt's Grille' The Spire Hotel; No5 Church Lane; Pacific Jemm.

Eichardt's Private Hotel is a Queenstown icon located on a premium lakefront position, providing fine accommodation and dining in Queenstown.

The Spire Hotel is a contemporary five-star hotel nestled within the heart of Queenstown's vibrant cultural scene.

The Grille by Eichardt's is Queenstown's finest dining experience on the shores of Lake Wakatipu.

Pacific Jemm is Eichardt's 80-foot luxury yacht, the most luxurious private cruising in Queenstown

No5 Church Lane is renowned for its world-class cocktail list, unsurpassed service and a refreshed New Zealand inspired menu. KJet is New Zealand's original Jet boat ride. Based in Queenstown, we've been operating since 1958 and are proud to be known as the world's first commercial Jet boat operator.

KJet takes you on an insane 60 minute high speed Jet boat ride roaring across three waterways travelling at speeds of up to 95kph in the fastest and meanest Jet boats in town. Blast across Lake Wakatipu and down the world-famous Kawarau and Shotover Rivers with 45km of unforgettable thrills, 360-degree spins and adrenaline in one of the world's most stunning locations.

KJet also powers Time Tripper, Queenstown's only underwater cinematic experience that takes you on a journey through time and legend, where you can experience 90 million years in under 30 minutes!



Millbrook Resort



NGĀI TAHU Tourism

mi-pad Smart Hotel Queenstown

Ngai Tahu Tourism



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Set on 650 acres of lush green fairways, rolling hills and gentle streams Millbrook Resort's iconic and peaceful setting is unrivalled in the Queenstown area.

Whether you are planning a large conference, corporate retreat, banquet dinner, team building event, or looking for the perfect place to say 'I Do' - Millbrook's dedicated and experienced team can create an event that suits your needs and ensure everything goes exactly to plan.

Millbrook encompasses 160 luxurious rooms, a 27-hole championship golf course, award-winning day spa, health & fitness centre, indoor swimming pool, hot spas and a 200-seat conference facility.

An impressive 95% of the resort grounds are open space, resulting in a peaceful and tranquil environment to play, stay or live. Once you arrive at Millbrook, you may never want to leave. mi-pad Queenstown is an award-winning, smart, sophisticated hotel in the heart of downtown Queenstown on the shores of world-renowned Lake Wakatipu.

Using 'mia' - mi-pad's digital concierge via mi-pad's exclusive app allows you can take control of everything from keyless hotel and room entry, to your room lighting. and air-conditioning. You are in control and can customise every aspect of your stay directly from your chosen device. Rooms have queen or twin single bedding options with selected room categories have scenic Remarkables Mountain or picturesque Lake Wakatipu views (subject to availability).

All rooms feature modern comforts and amenities, guestshave easy access to our Living Wall Outdoor Courtyard, The Social Room with an array of different seating options, on-site laundry facilities but our hidden jewel is the Roof Top Terrace with sweeping uninterrupted views over the township, lake and mountain ranges. It is THE best place to sit back and relax and watch the sun set. The world-famous Shotover Jet and Dart River Adventures are the Queenstown jetboating experiences for Ngai Tahu Tourism. Operating the largest fleet of jetboats in New Zealand, Ngāi Tahu have the capacity and experience to deliver world class adventure for every customer.

Whether it's a high speed, exclusive tour through the Shotover River Canyons or a half day Wilderness Adventure or Funyak (inflatable Kayak) in a UNESCO World Heritage Area on Dart River Adventures we have the adventure to blow your customers away. Downtown or hotel transport available for all experiences makes getting the right adventure easy.

Ngāi Tahu, the indigenous people of these lands, take great pride in warmly welcoming manuhiri (visitors) to our experiences. Manaakitanga (hospitality) is one of the core values that drives the way we do business. It is this relationship with the people, places and stories of Ngāi Tahu and the diverse experiences we offer that leave our manuhiri (visitors) with indelible memories and a genuine connection with the real New Zealand/Aotearoa.



Nomad Safaris







Over The Top



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From humble beginnings in 1988, Nomad Safaris has grown to be one of the most iconic tourism operators in Queenstown. Passion is the foundation upon which the company is built. It's a feeling shared by all our employees and with our customers.

Our duty of care to our customers, the environment and ourselves means our experiences remain authentic. The Queenstown region is one of the most spectacular places in the world and by welcoming our visitors to our home we aim to exceed dreams with reality, add facts and thoughts, connect people and places and promote a genuine 100% Pure New Zealand Wellness Experience.Nomad Safaris, a 4WD adventure tour operation, was created in 1988 to take visitors to the goldfields area in small capacity off-road vehicles.

Nowadays Nomad Safaris is well known internationally for it's Lord Of The Rings movie tours. Complimenting the 4WD activity there is a fleet of ATV quad bikes and buggies, a fleet of electric bicycles, guided walking products and two all electric Tesla SUV vehicles targeting the eco-conscious luxury market. Experience New Zealand's most dramatic and breathtaking scenery from 15.000ft with NZONE Skydive, located in the Southern Lakes region, Otago.

Owned and operated by ExperienceCo, NZONE Skydive is the birthplace of tandem skydiving in New Zealand and has been operating since 1990.NZONE Skydive are proud to be New Zealand's #1 skydive operator, with over 30 years of operational experience.With a daily capacity of over 500 customers, NZONE Skydive cater to everything from the individual traveller all the way to big corporate group events.

NZONE Skydive operates from our private dropzone set at the foot of the spectacular Remarkables Mountain range. Enjoy breathtaking views from 15.000ft of the stunning Lake Wakatipu, New Zealand's longest lake at 80km, and beautiful Queenstown in the background. Experience New Zealand's most breathtaking scenery and skydive above Snow-capped mountains peaks, incredible Valleys all with views of the awe-inspiring Southern Alps Mountain range. Our helicopter company is more than a helicopter flight. Few regions offer such diversity in terrain over such a compact distance, pure and unspoilt offering privacy and exclusivity.

This spectacular change in geography and climate is most suited to the helicopter, both from a visual and safety perspective. With the latest helicopters available, our interpretive excursions incorporate Queenstown, Milford and the Fiords of Southern New Zealand, alpine glaciers and remote lakes with gourmet picnics, hiking, boating, extreme golfing, wine tours, fly fishing or skiing.

Our selection of relaxed and interpretive experiences distils the essence of New Zealand's most dramatic scenery whilst immersing you in the natural history of the area. Stroll on an uninhabited beach, soar amongst mountains, dine at a remote alpine lake suspended above Fiordland. Learn of the age old glaciers and prehistoric rainforests in a habitat seldom frequented by man. Your itinerary is limited only by your imagination.



Oxbow Adventure Co



RealNZ



Safari Hotel Group



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With one of our core values 'one step ahead' at the forefront of everything we do, our unique experiences are world-firsts. Our Jet Sprint Boats are the only 4 seaters across the globe. With hairpin turns and up to 4 Gs of G-Force, experience the ride of a lifetime whilst you rip around our custom-built race3track at 100kph!

Designed by New Zealand 4X4 Champion, our Ultimate Off-Roaders took two years to build and refine. Using the natural features of the rocky Nevis Bluff to create our all-terrain course, you will not believe where these trucks can go. With 4WD, 4-Wheel-Steer and 14 inches of travel in the shocks, this really is the ULTIMATE Off-Roading.

To finish off a perfect trio of epic experiences, the Oxbow Gun Club offers and inclusive activity which caters for beginners through to the experienced. Set up to run six shooters at a time and with eight different flurry styles, you can enjoy some healthy competition. RealNZ offers experiences in some of the most untouched regions of New Zealand including Queenstown, Fiordland and Stewart Island.

Experiences include day and overnight cruises through Milford and Doubtful Sounds, glowworm caves in Te Anau, and a guided walk on the Milford Track. in Queenstown we offer BBQ dining options, cycle trails and farm tours at Walter Peak High Country Farm, cruises on the heritage steamship TSS Earnslaw, as well as whitewater rafting trips and thrilling jet boat experiences.

A short distance from Queenstown we have Cardrona Alpine Resort, an alpine playground in both summer and winter including wide open ski slopes in winter or dial up the excitement on mountain bikes and carting trails in summer. Treble Cone, the home of skiing in Wanaka, is the South Island's largest ski area in both terrain and vertical metres. The International Antarctic Centre is Christchurch's leading visitor attraction offering a fun and interactive experience of Antarctica. A hardworking and forward-thinking New Zealand owned Hotel business, with properties in Queenstown, Christchurch and Auckland.

Ramada Queenstown Central -131 hotel rooms, studio rooms, 1 & 2 bedroom apartments. Free Wifi, underground parking (subject to availability). Coco Cabana by Franks - fun cafe with a tropical Tiki bar theme, pizza hut and colourful restaurant.

LQ Queenstown - 91 hotel rooms, studio rooms and 1 bedroom apartments. Free Wifi, complimentary parking (subject to availability). Market by Franks - a gourmet grocer with fresh bakes, gourmet pies and barista fair-trade coffee by Underground.

In addition to the 4 Wyndham branded hotels currently in operation, the group will be opening new hotels in Wellington, Ellerslie, Parnell and Queenstown in the coming 36 months.

Safari Hotels. You're always welcome.



Shotover Canyon Swing





Skyline Queenstown

Southern Discoveries





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Welcome to Shotover Canyon Swing - the #1 Canyon Swing in the world!

Just 10 minutes from town in the stunning Shotover Canyon, get ready for the biggest thrill of your Queenstown adventure. The only Swing where you choose to be released or jump yourself off our platform by jumping forwards, falling backwards, hanging upside down, off on a slide, flipping, getting ropes cut, on a trike or our world famous 'Chair' style - you choose how ridiculous!

Our staff are there to have some fun and heighten your experience. Scared? They'll help you off the edge. Feeling brave? Our crew will take your Swing to the next level with you!We look forward to welcoming you to the world's most unique adrenaline experience. Take a scenic ride in the iconic Skyline Gondola and discover a spectacular panoramic view of Queenstown and the surrounding mountains. And there's more to enjoy!

When you get to the top, discover a host of family-friendly activities on offer. Get your fix of downhill fun with the Luge - the global thrill ride for all ages. Celebrate the best of New Zealand and international cuisine at Stratosfare Restaurant & Bar - our buffet-style restaurant with stunning views to match.

After dark, explore the beauty of the Southern night sky with our guided Stargazing tours - a unique and awe-inspiring experience. Situated an easy five-minute walk from central Queenstown, a visit to Skyline Queenstown is a must-do during every visit to Queenstown! Southern Discoveries, the original Milford Sound cruise company is a local and family-owned company dedicated to sharing some of New Zealand's most iconic scenery and extraordinary experiences with the world.

We have been operating for more than 60 years and are the original Milford Sound cruise company. We offer the widest range of adventure activities in the fiord, including a variety of cruises, kayaking and underwater observatory excursions.

In Queenstown, we offer a scenic cruise on Lake Wakatipu where customers can enjoy stunning views while sampling local wine, craft beer and artisan cheese. Private charters are also available for larger groups. We also offer daily coach, flight and helicopter connections to Milford Sound.



The Rees Hotel,

Luxury Apartments & Lakeside Residences



Totally Tourism



True South



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Showcasing breath taking panoramic lake and alpine views, The Rees Hotel Queenstown is a sophisticated five star hotel situated right on the shores of Lake Wakatipu, with its own beach and private wharf.

The Rees Hotel offers a variety of spacious and luxurious airconditioned accommodation options including 60 Hotel rooms, 90 Apartments and 5 lakeside private Residences, all with terraces, taking advantage of the spectacular views across Lake Wakatipu to the Remarkable Mountain range.

The many unique features at The Rees Hotel include a fine dining restaurant with an award winning chef who creates exquisite menus showcasing the spectacular produce available in Central Otago, an extensive award winning wine cellar, courtesy shuttle to/from Queenstown town centre, complimentary high speed Wi-Fi, movies and local telephone calls, conference rooms, gymnasium and secure undercover parking. Quiet, private and sophisticated, The Rees Hotel epitomises southern hospitality at its finest. The Helicopter Line(THL) is New Zealand's leading helicopter company operating scenic flights from Franz Josef, Fox Glacier, Mt Cook, and Queenstown.

Our professional team is dedicated to ensuring you experience the best. Our pilots have specialist experience flying in New Zealand's alpine environments and all our crew are qualified to ensure your safety, both in the air and on the ground.

Many of the scenic flight options are within New Zealand's national parks and THL has many concessions from the Department of Conservation, allowing flights to parts of the country which may not otherwise be accessible.

This access to some of the most iconic landscapes within New Zealand is a privilege that THL is proud to share with you. As well as scenic flights, THL offers an extensive menu of private charter and VIP corporate options around the South Island.

True South Flights is a boutique scenic flight-seeing company owned and operated by a Queenstown family.

We specialise in premium tours to Milford Sound, Doubtful Sound, Mount Aspiring and the Southern Alps, we love to share these fantastic corners of NZ with personalized attention shown to all our guests. Get up close to NZ's tallest mountain, Mount Cook. Explore the famous glaciers the Tasman and Franz Josef with helihiking, heliskiing, or for the time conscious traveller take our Mt Cook Scenic Flyover. NZ's best kept secrets all ex Queenstown, returning the same day in time for dinner!

- All guaranteed window seats
- 100% unblemished Safety Record with Civil Aviation NZ

• Voted No. 1 on Trip Advisor for Best Queenstown Activity on a regular basis

Private Charters

• Personalized service delivering unforgettable memories with a team who really do care for our people





Ziptrek Ecotours

Air New Zealand



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Ziptrek Ecotours offer an exhilarating zipline eco-adventure situated 450m above Queenstown. Harness up and feel the wind in your face as you fly down breath-taking ziplines which traverse down the mountain, tree-to-tree. Our experienced guides launch and receive you at each tree deck, so you are able to sit back, relax and enjoy the ride.

Gaze at the spectacular views of Lake Wakatipu and the Remarkables mountain range as the guides deliver light-hearted but interesting details on local history, myths, legends and ecological principals at each suspended treehouse.

We are a low impact adventure activity which runs year round, in all weather conditions. Join us on a series of lines that traverse the forest in a way that will never be forgotten as you enjoy a thrilling tour with an environmental focus. Ziptrek is Queenstown's only carbon neutral tourism activity and we are consistently striving for a better tomorrow. Recognized as one of the world's leading airlines, prior to COVID-19, Air New Zealand flew more than 17 million passengers every year, with 3,400 flights per week.

Our driving purpose is all about people. We're here to 'Enrich our country by connecting New Zealanders to each other and New Zealand to the world'.

DQ Travel Trade Marketing

Resources for Travel Trade





Travel Trade Toolkit

Find up to date information on Queenstown activities, products, developmnents, accommodation, and a range of other resources.



Subscribe to our Youtube Channel

Keep up to date with our Queenstown NZ Travel Sellers YouTube channel including webinars, trainings, famils and product updates.

Meet the Team



As a travel seller, we understand the importance of knowing a destination so that you can build itineraries confidently and dream weave travel experiences that are tailored to your client's specific needs.

The Destination Queenstown trade team work closely with all travel trade to help promote Queenstown, New Zealand. If you need support with telling our story and selling Queenstown the Home of Adventure to the world, check out our resources on the DQ <u>Travel Trade</u> section of our website or contact one of our team.

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