

# *Destination* **Queenstown**

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## **Trade Roadshow 2020** *Supplier Directory*



*feel the  
inspiration*



## Alpine Luxury Tours



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Alpine Luxury Tours is locally owned and operated. We show people Queenstown in ways they never thought were possible.

We show people Queenstown in ways they never thought were possible. Our experienced team of local experts go above and beyond to provide truly unforgettable, luxury experiences. Based in Queenstown, our local knowledge enables exclusive access to some of New Zealand's most stunning destinations.

Through the eyes of our local guides, we love being able to share them with you. Family owned and operated, we take pride in luxury and environmental practices above all else.

Our bespoke luxury tours regularly see guests on private Hikes, heli hikes, wine experiences, multi days and sightseeing tours and chartered helicopter flights - each available at a moment's notice. Because when your trip to Queenstown is an all-access-pass to stunning vistas and adventurous activities, who better to show than people who have called it home for decade.



## ANZCRO



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### ANZCRO: The New Zealand Holiday Experts

With over 20 years' experience as a New Zealand specialist wholesaler, ANZCRO is considered the benchmark when it comes to helping travel agents sell a diverse range of holidays in New Zealand. We provide a market-leading range of travel products, supported by trusted relationships with hundreds of travel suppliers, state-of-the-art technology, as well as 24/7 access to our expertise.

ANZCRO now provides a new level of convenience for travel agents with the launch of ANZCRO Connect, an online booking platform giving instant access to thousands of New Zealand travel products, including accommodation, rental cars, campervans, tours and activities, coach tours and packages. ANZCRO Connect not only provides one place to go for access to all New Zealand travel products, but the platform enables travel agents to easily create itineraries, generate quotes 24/7 and offers competitive pricing with dynamic rates and real-time availability.



## Camp Glenorchy



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Camp Glenorchy Eco Retreat is surrounded by mountains, at the gateway to Mount Aspiring National Park. The 45-minute lakeshore drive from Queenstown is one of the most scenic drives in New Zealand.

Picture yourself in one of Time Magazine's 2019 World's 100 Greatest Places: Camp Glenorchy is the first Net Zero Energy visitor accommodation in New Zealand. We offer a wide range of room choices including standard or luxury ensuite eco-cabins, bunkrooms, shared or private bunk huts or powered campervan/RV sites. Each is comfortable, well-appointed, and environmentally sustainable.

All guests have access to the Homestead Building which includes a fully equipped kitchen, dining room, lounge, outdoor fireplace and BBQ area. Amenities include laundry and storage lockers and free parking. Guests can also join the on-site morning yoga classes three days a week. 100% of profits go to the local Glenorchy Community Trust.



## Experience Co.



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### NZONE Skydive / Skydive Wanaka / Skydive Southern Alps

Skydiving is a once in a lifetime experience and so much more than just "ticking a box". The sense of achievement and range of emotions you feel are unsurpassed.

Harnessed to an experienced Jumpmaster, expect sensory overload as you step out of the aircraft door, and for up to 60 seconds freefall amongst lakes and snow-capped mountain tops at 200kph, then gently float under canopy for 5 minutes taking in the most dramatic scenery New Zealand has to offer with a choice of three unique locations. Then gently touch down and celebrate accomplishing one of the most memorable experiences of your life.

Achievement doesn't come sweeter.



## Gibbston Valley Lodge & Spa



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Gibbston Valley Winery, the pioneer winery of Central Otago, is world-renowned for handcrafting award-winning wines.

The Winery, home to NZ's largest wine cave and the oldest vines in Central Otago, offers activities such as custom and private wine tastings and wine tours, bistro dining prepared with ingredients sustainably grown in the Chef's garden or from selected local artisanal suppliers, and bike hire facilities for exploring the nearby trails. In addition we also have a variety of private function venues.

To complete our premium offering, at the heart of Gibbston Valley we recently opened the luxurious Gibbston Valley Lodge and Spa, with a passionate team dedicated to delivering an unforgettable experience. We offer 24 stylish Central Otago themed one bedroom villas with views over our organic Home Block vineyard towards the mountains of Gibbston. The Lodge offers experiential packages to satisfy everyone's needs, plus Trust the Chef dining, a private wine cellar, vinotherapy spa treatments, and a fitness area.

Indulge, learn, rejuvenate, and enjoy Gibbston Valley!



## KJet



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Only KJet takes you on a 60 minute high speed ride across three waterways traveling up to 95kph while experiencing exhilaration in one of the world's most stunning locations.

On our 45 km ride you'll blast across Lake Wakatipu and down the world-famous Kawarau and Shotover Rivers while viewing Queenstown's iconic scenery..

Departing every hour on the hour from Central Queenstown, it's easy and convenient to experience the world's first Jet boat ride from the Main Town Pier.

KJet also offers exclusive tours tailored for group itineraries and to suit desired thrill level - from mild to wild! From departures at the Main Town Pier and the Marina, through to our exclusive Airport Transfers from Willows Jetty and private pickups from The Rees, Matakauri Lodge, The Hilton and Doubletree Hotels, AND a mobile Jetty- we have access to a range of locations!



## Queenstown Expeditions



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Journey through the unique history and culture that has shaped New Zealand's incredible identity.

Choose between two incredible 4WD adventures such as The Old Gold Trail Heritage 4WD or Glenorchy & Paradise taking in the spectacular Dart River as we take you to some of New Zealand's most stunning vistas.

Travel in our purpose built 4WD with glass roof, Leather seats, on board WIFI. A perfect platform for professional sightseeing.

Sit back and relax and enjoy our fun, all-terrain vehicle journeys. Hear the untold stories of Maori Mythology and history of our area as we bring History Alive through the power of storytelling operated by GPS. commentaries are available in English and Spanish.



## Shotover Canyon Swing



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It all began as a hobby of jumping off cliffs over seventeen years ago. Today we still jump off cliffs, but now we share this with those who dare and those willing and eager with our two thrilling activities.

The Canyon Swing is a giant rope swing, 109m high with a 60m freefall. The Fox is an extreme zipline, with a five metre freefall, 182m above the canyon floor and two ziplines.

We package these two challenging activities up in a combo that's great value and packed with adrenaline.

Set amongst the dramatic scenery of the Shotover Canyon just 15 minutes from Queenstown, it's not just the landscape that takes your breath away. Our unique jumpstyles can leave you saying, what, how and most likely why? Because it's ridiculously scary and seriously fun!



## Skyline Queenstown



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Take a ride with the Skyline Gondola to the top of Bob's Peak and enjoy panoramic views of Queenstown and the surrounding mountains.

When you get to the top, discover a host of activities on offer. Jump on the chairlift to the Luge Top Station, get in our purpose-built Luge carts and take an exciting, downhill ride on over 800 metres of banked corners, tunnels and dippers to a backdrop of stunning views - you'll find out that once is never enough! Settle in for a relaxing dining experience with the best of New Zealand and international cuisine at Stratosfare Restaurant & Bar. After dark, journey into the hidden world of the night sky with Skyline's guided Stargazing tours.

Located an easy five-minute walk from the centre of town, a visit to Skyline Queenstown is a must do!



## Southern Discoveries



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Southern Discoveries is a premium tourism company dedicated to sharing some of New Zealand's most iconic scenery and extraordinary experiences with the world.

The company offers lake cruises, cycling and farm experiences in Queenstown, and a range of cruises, kayaking and underwater observatory visits in Milford Sound. The company also offers daily coach trips from Queenstown and Te Anau into Milford Sound, and specialises in private charters and conference and incentive packages.

Southern Discoveries is the original Milford Sound operator and continues to provide the widest range of excursions in the fiord. The company is Qualmark Gold endorsed and maintains an ongoing commitment to the conservation of the area through the Sinbad Sanctuary Project in conjunction with the Department of Conservation and the Fiordland Conservation Trust.

Southern Discoveries is a 2019 New Zealand Tourism Awards Finalist.



## Wayfare



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Originally founded in 1954 by tourism and conservation pioneers Sir Les and Olive Hutchins, 'Wayfare' is the new name for the well-established Real Journeys group of companies. Based in the stunning South Island of New Zealand, Wayfare comprises the leading tourism brands:

Real Journeys operates in the most untouched areas of New Zealand, from Stewart Island to Queenstown - including world renowned cruises through Milford and Doubtful Sounds, the heritage steamship, the TSS Earnslaw, Walter Peak High Country Farm, the Te Anau Glowworm Caves and Milford Track Guided Day Walks.

Cardrona Alpine Resort is an alpine playground in both summer and winter with facilities and experiences for everyone, regardless of age or ability. Experience wide open ski slopes in winter or dial up the excitement on mountain bike and carting trails in summer.

Go Orange is an innovative and active brand offering iconic whitewater rafting trips and thrilling jet boat experiences in Queenstown and boat cruises and sea kayaking in Milford and Doubtful Sounds.



## Ziptrek Ecotours



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Looking for something unique and must do for your clients? Think majestic tree-houses, stunning views and epic ziplines.

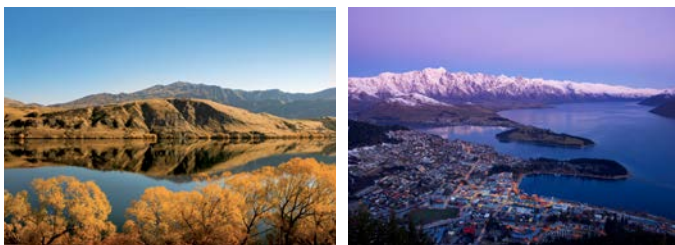
Join the multi award-winning company, Ziptrek Ecotours, for a spectacular and fun guided zipline eco-adventure based up on Skyline gondola hill, walking distance from the CBD.

With two personal Ziptrek guides accompany every group of 10 who launch and receive you, so your clients can sit back, relax and enjoy the views. Whether you into ziplining upside down or the right way up, it is suitable for almost everyone; no matter their age, ability or confidence level. Between the ziplines, guides deliver education information with an ecological and destination focus.

Featuring the Kea 6-line Tour, which includes the steepest zipline in the world. Our Family friendly Moa 4-Line tour or our new 1 hour Kereru (2-line + 21m drop) tour, for those seeking a heightened thrill level. Ziptrek operates all year round, whatever the weather, from as young as 6 years of age.



## Destination Queenstown



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As a travel seller, we understand the importance of intimately knowing a destination, enabling you to build itineraries confidently and dream weave travel experiences tailored to your client's needs.

Our trade team work closely with travel trade to help promote Queenstown, New Zealand as a premier four-season lake and alpine visitor destination.

Majestic natural setting, renowned activities, pioneering spirit and quality infrastructure all set the stage for your client's next truly inspiring holiday in Queenstown. Our website will provide you with resources, tools and updates on new activities, attractions, accommodation, airline connectivity including new developments. You will also find training resources on how best to sell Queenstown whether you are new to our destination or have a special area of interest on building itineraries such as adventure, romance, food and wine, or luxury stays.

### Why Queenstown

**Escape** - Queenstown is easily accessible, yet worlds apart from the stress of work and everyday life.

**Majestic Landscapes** - Queenstown's beautiful, clean and safe environments set the stage for an unforgettable holiday.

**Open to the World** - welcoming, cosmopolitan and multicultural. We are passionate about our place and offer genuine hospitality.

**Energy** - Queenstown's pioneering spirit has inspired iconic attractions from bungee jumping to award-winning wineries.

**Four distinct seasons** - Each of the seasons has its own special vibe in Queenstown and the great thing is that most activities can be accessed all year round.

**Wide range of accommodation** - Queenstown has a huge range of accommodation styles to suit every age and stage, style and budget.

**Bars & Restaurants** - Delectable food and a great night out are always on the menu with over 150 bars and restaurants to choose from.

### Trade Resources

#### E-newsletter

Distributed on a quarterly basis this publication provides the latest industry news, accommodation and activity update on Queenstown, all in [one place](#).

#### Familiarisation Trips

Planning a trip to Queenstown? We can introduce you to the most appropriate contacts to ensure your visit to Queenstown is successful. Introductions are always tailored to suit your requirements and considered for the timeframe you have available.

#### Promotional Material Toolkit

If you are new to selling Queenstown then accessing our online [trade toolkit](#) will benefit you in learning how to sell and understand our destination. From [PowerPoint presentations](#), to themed [itinerary suggestions](#), to signing up to our [Trade Remarks](#) newsletter we've got you covered. And, if you need further support reach out as we are always happy to assist.

