

Short term visitation

90 Day Forward Outlook

Overview

Destination Queenstown has developed a 90 day forward outlook chart indicating the current levels of accommodation occupancy in Queenstown. This is based on collated information from multiple data sets covering commercial and non-commercial accommodation. The 90 day forward outlook chart is weighted 80% on currently booked forward occupancy rates and 20% on predictive forward booking data.

The objective of this 90 day forward outlook chart is to assist local tourism businesses like activities, attractions, retail, bars and restaurants to manage their operating days/hours, supply and staffing in alignment with the forward outlook.

Frequency

There are weekly refreshes of the forward outlook chart which will be posted in the DQ Member (Visitor Demand Mapping) area of the DQ website. Members will recieve fortnightly reminders through Special Remarks communications. Click HERE to access previous outlooks.

Feedback

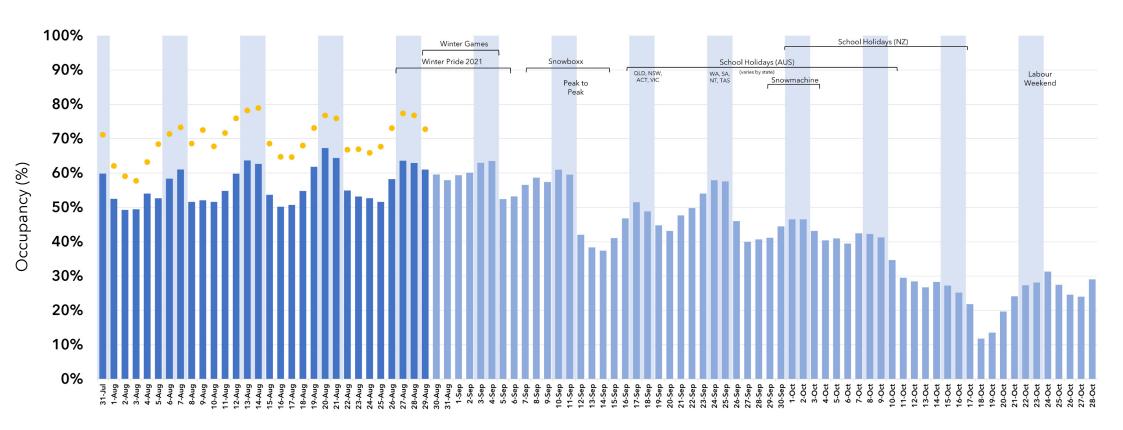
For feedback, more information or clarifications about the content below or if you are interested in supplying your accommodations data toward the dataset please contact <u>Kiran Nambiar</u>.

Data Sources

STR FORWARD AIRDNA - FUTURE DEMAND ANALYSIS STAR **DATA SOURCE** VISDNV Based on real Forward looking **INFORMATION** occupancy on the books occupancy rates (actuals) in a set of over 1,800 active a set of 15 properties. alternative lodging Free to submit data if properties in the wider you are part of STR. Wakatipu basin. **OTA OUEENSTOWN INSIGHTS** INTERNATIONAL AIRPORT **DATA SOURCE** Market intelligence Weekly seat capacity capturing booking **INFORMATION** growth compared to intent in real time. Takes same week last year. into account OTA, GDS, Updated monthly. alternative lodgings. Gives a "heat" map.

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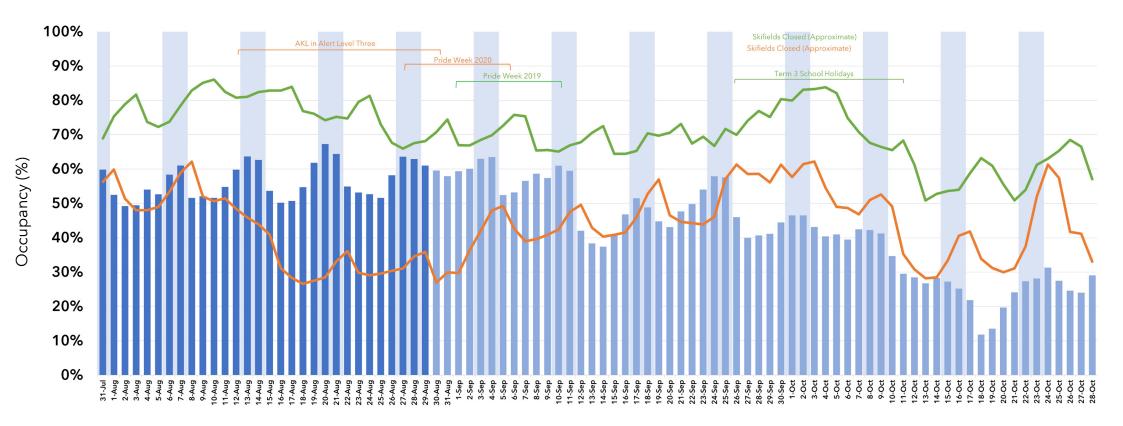
This edition published on Friday 30 July 2021 indicates the current demand for the 90 day period 31 July 2021 to 28 Ocotber 2021. This graph displays the forward outlook and pick up since the last publication (23 July 2021) marked by the yellow dots. The next update will be on Friday 6 August.

Disclaimer: This tool represents only a potential scenario for what occupancy could look like over the coming period, it is not an actual forecast. This tool has been created solely for the use of Destination Queenstown Members, and is not for publication or dissemination.

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Forward Outlook vs Prior Years Final Recorded Occupancy





This edition published on Friday 30 July 2021 indicates the current demand for the 90 day period 31 July 2021 to 28 October 2021. This graph displays prior years recorded occupancy which is an average of STR and AirDNA final recorded occupancy compared to current 2021 Forward Outlook Occupancy. The green line indicates 2019 occupancy and orange line indicates 2020 occupancy. The next update will be on Friday 6 August.

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