

### Short term visitation

## **90 Day Forward Outlook**

#### Overview

Destination Queenstown has developed a 90 day forward outlook chart indicating the current levels of accommodation occupancy in Queenstown. This is based on collated information from multiple data sets covering commercial and non-commercial accommodation. The 90 day forward outlook chart is weighted 80% on currently booked forward occupancy rates and 20% on predictive forward booking data.

The objective of this 90 day forward outlook chart is to assist I ocal tourism businesses like activities, attractions, retail, bars and restaurants to manage their operating days/hours, supply and staffing in alignment with the forward outlook.

#### Frequency

DQ will publish the report at the end of the month for the upcoming 90 day period included in the Visitor Demand Mapping Resource. There will be weekly refreshes of the forward outlook chart which will be posted in the DQ Member (Visitor Demand Mapping) area of the DQ website. Click HERE to access previous outlooks.

#### Feedback

For feedback, more information or clarifications about the content below or if you are interested in supplying your accommodations data toward the dataset please contact Kiran Nambiar.

#### **Data Sources**

**DATA SOURCE** 



STR FORWARD STAR



AIRDNA – FUTURE DEMAND ANALYSIS



INFORMATION



Based on real occupancy on the books from a set of 12 properties. Free to submit data if you are part of STR. Forward looking occupancy rates (actuals) in a set of over 1,800 active alternative lodging properties in the wider Wakatipu basin.

DATA SOURCE



OTA INSIGHTS



QUEENSTOWN INTERNATIONAL AIRPORT



INFORMATION



Market intelligence capturing booking intent in real time. Takes into account OTA, GDS, alternative lodgings. Gives a "heat" map.

Weekly seat capacity growth compared to same week last year. Updated monthly.

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Next 30 Days

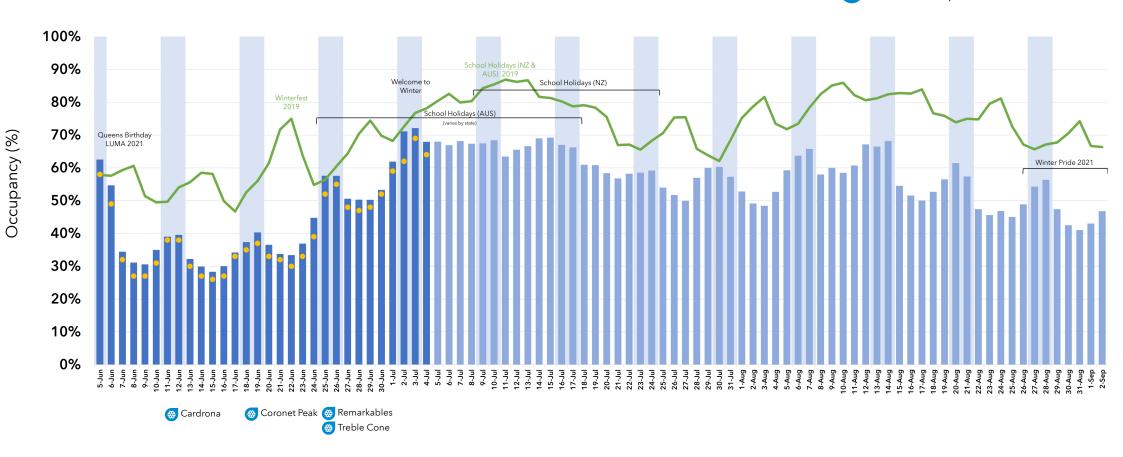
Following 60 Days

Weekend (Friday/ Saturday)

Pick up (from last publication)

Historical (pre-COVID - 2019)

Ski Field Opens



This edition published on Friday 4 June 2021 indicates the current demand for the 90 day period 5 June 2021 to 2 September 2021. The next update will be on Friday 11 June.

Disclaimer: This tool represents only a potential scenario for what occupancy could look like over the coming period, it is not an actual forecast. This tool has been created solely for the use of Destination Queenstown Members, and is not for publication or dissemination.