

You are invited to partner with the Greater Raleigh Convention and Visitors Bureau (visitRaleigh) to promote your venue through co-participation in a number of industry trade shows in the coming year. Partnering with the Bureau is an easy and cost-effective way to get exposure with meeting planners and professionals who are considering or looking to book in Raleigh/Wake County. The Bureau sales staff participates in more than 40+ tradeshows and events per year. Our goal is to spread the word personally and attract more meeting planners to host their events in Wake County. Shows may have opportunities to meet potential clients in a booth or through one-on-one appointment-sharing.

Attached is an overview of current opportunities available to you as a valued Raleigh/Wake County partner. Partner costs are projected based on past participation and rates are subject to change.

### What we provide:

<ul> <li>Booth space</li> <li>visitRaleigh-brand booth when applicable</li> <li>Logo and mention in pre and post show email</li> </ul>	Additional costs might include: • Giveaway • Apparel • Travel • Accommodations • Décor
<ul><li>What participating partner provides:</li><li>Staffing</li></ul>	

### **RCMA** - Emerge

01/05/2020 to 01/07/2020 www.myrcma.org/emerge/ Charlotte, NC Client Type: Faith Based Cost: \$1,150 Bureau Rep: Loretta Yingling, CMP

### PCMA Convening leaders

01/05/2020 to 01/08/2020 www.conveningleaders.org San Franscisco, CA Client Type: Multiple Markets Cost: Individual registration Bureau Rep: Stephen, Jackson, CMP

## Independent Planner Education conference

01/26/2020 to 01/29/2020 www.northstarmeetingsgroup.com/Events/IPEC Saint Pete Beach, USA Client Type: Multiple Markets -3rd Party Cost: \$4,500.00 Bureau Rep: Malinda Harrell, CMP

#### MPI Potomac - MACE

2/21/2020 www.mpimace.org Bethesda, MD Client Type: Multiple Markets Cost: \$900 Bureau Rep: Stephen, Jackson, CMP



### **Destination Showcase -DC**

2/5/2020 www.destinationsinternational.org/showcase Washington DC Client Type: Multiple Markets Cost: \$3,250 Bureau Rep: Stephen, Jackson, CMP

## **Global Pharmeceutical**

02/10/2020 to 02/12/2020 www.worldcongress.com/events Boston, MA Client Type: Mulitiple Markets Cost: \$3,500 Bureau Rep: Marc Dooner

# Association Management Companies Institute (AMCI)

02/12/2020 to 02/14/2020 www.amcinstitute.org Long Beach, CA Client Type: Association-AMC Cost: Individual registration Bureau Rep: Stephen, Jackson, CMP

### **Connect Diversity**

02/19/2020 to 02/22/2020 www.diversitymeetings.com Kissimmee,FL Client Type: Multicultural Cost: \$3,500 Bureau Rep: Stephen, Jackson, CMP

## **Experient Envsion**

03/18/2020 to 03/19/2020 www.2experient-inc.com Las Vegas, NV Client Type: Multiple Markets Cost: For Experient partners only, individual participation Bureau Rep: Loretta Yingling, CMP

## **Destination Celebrations in Minneapolis**

4/15/2020 www.destinationcelebration.net/ Minneapolis,Ind Client Type: Local planners in each region, markets vary but heavy in association and corporate Cost: \$500.00 (Limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

## **Destination Celebrations in Kansas City**

4/16/2020 www.destinationcelebration.net/ Kansas City,MI Client Type: Local planners in each region, markets vary but heavy in association and corporate Cost: \$500.00 (Limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

### **ConferenceDirect Annual Partners Meeting**

05/03/2020 to 05/07/2020 www.mycdevents.com/apm Las Vegas, NV Client Type: Multiple Markets -3rd Party Cost: Individual registration Bureau Rep: TBD

### Helms Briscoe Annual Business Conference

05/18/2020 to 05/19/2020 www.helmsbriscoe.com Las Vegas, NV Client Type: Multiple Markets -3rd Party Cost: For HB partners only, individual participation Bureau Rep: Loretta Yingling, CMP



## Fraternity Executives Association

05/27/2020 to 05/29/2020 www.fea-inc.org Norfolk,Virginia Client Type: Fraternal Cost: Individual Registration Bureau Rep: Stephen, Jackson, CMP

## MPI WEC

06/06/2020 to 06/09/2020 www.mpi.org/events/wec-grapevine Grapevine,TX Client Type: Multiple Markets Cost: Individual Registration Bureau Rep: Malinda Harrell, CMP

#### Council of Engineering & Scientific Society Executives (CESSE) - ACCESSE20

07/21/2020 to 07/23/2020 www.cesse.org Detriot, MI Client Type: Association Cost: \$2,300 Bureau Rep: Malinda Harrell, CMP [Raleigh Convention Center Sole Sponsor]

## MPI Chicago Area Chapter (MPI CAC) Trivia Night

August 2020 mpiweb.org/chicago-area Chicago , IL Client Type: Corporate and Association Cost: \$250.00 (Limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

## ASAE

08/08/2020 to 08/11/2020 www.asaecenter.org Las Vegas, NV Client Type: Association Cost: \$3,250 Bureau Rep: Stephen, Jackson, CMP

## Connect Marketplace (Association, Corporate and Specialty (and Expo)

08/17/2020 to 08/19/2020 www.connectmeetings.com/events/ New Orleans, LA Client Type: Multiple Markets Cost: \$3,125 Bureau Rep: Stephen, Jackson, CMP

## **Destination Southeast**

08/23/2020 to 08/25/2020 www.events.northstarmeetingsgroup.com Marco Island, Florida Client Type: Multiple Markets Cost: \$4,500.00 Bureau Rep: Nicole Keshler

## MPI CC Business Exchange

September 2020 www.mpi-cc.org Raleigh, NC Client Type: Multiple Markets Cost: \$450.00 Bureau Rep: Nicole Keshler

## **IMEX** America

09/15/2020 to 09/17/2020 www.imexamerica.com Las Vegas, NV Client Type: Multiple Markets Cost: \$2,780 Bureau Rep: Loretta Yingling, CMP



## HPN Annual Partner Conference

10/06/2020 to 10/09/2020 hpnglobal.com/2020-hpn-global-partnerconference/ Los Cabos, MX Client Type: Multiple Markets Cost: Individual Registration Bureau Rep: Loretta Yingling, CMP

## Destination Celebrations in Indianapolis

10/27/2020 www.destinationcelebration.net/ Indianapolis, Ind Client Type: Local planners in each region, markets vary but heavy in association and corporate Cost: \$500.00 (Limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

## **Destination Celebration in Columbus**

10/28/2020 www.destinationcelebration.net/ Columbus, OH Client Type: Local planners in each region, markets vary but heavy in association and corporate Cost: \$500.00 (Limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

## **CMP** Conclave

November 2020 www.eventscouncil.org TBD Client Type: Multiple Markets Cost: Individual Registration Bureau Rep: Malinda Harrell, CMP

## National Colaition of Black Meeting Planners

December 2020 www.ncbmp.com TBD Client Type: Multicultural Cost: Individual Registration Bureau Rep: Stephen, Jackson, CMP

## Association Executives of North Carolina (AENC) - Tradeshow

December 2020 www.aencnet.org Raleigh, NC Client Type: State Association Cost: Individual Registration Bureau Rep: Nicole Keshler

## Holiday Showcase

December 2020 www.associationforum.org Chicago , IL Client Type: Association Cost: \$1,000 Bureau Rep: Loretta Yingling, CMP

## NCSGMP

Bi Monthly www.ncsgmp.org/index Triangle area, NC Client Type: Government Cost: Individual Registration Bureau Rep: Kathryn Hollomon

### **MPI Chapter Meetings**

Bi Monthly www.mpi-cc.org North and South Carolina Client Type: Multiple Markets Cost: Individual Registration Bureau Rep: Nicole Keshler



# MPI Chicago Area Chapter (MPI CAC) Chapter Meetings

Refer to website for schedule mpiweb.org/chicago-area Chicago ,IL Cost: Individual Registration Bureau Rep: Loretta Yingling, CMP

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Refer to website for schedule mpiweb.org/chicago-area Chicago ,IL Cost: Individual Registration Bureau Rep: Loretta Yingling, CMP

## **PCMA Chapter Meetings**

Refer to website for schedule www.pcma.org Individual Markets Client Type: Multiple Markets Cost: Individual registration Bureau Rep:

# PCMA Greater Midwest Chapter (Annual Signature Event)

Refer to website for schedule Cost: \$200.00 (limited to 1 partner) Bureau Rep: Loretta Yingling, CMP

# PCMA Greater Midwest Chapter Chapter Meetings

Refer to website for schedule greatermidwest.pcma.org Cost: Individual Registration Bureau Rep: Loretta Yingling, CMP

#### **IAEE** Chapter Meetings

Refer to website for schedule www.iaee.com/events DC/VA/MD Client Type: Multiple Markets Cost: \$55 non member Bureau Rep: Stephen, Jackson, CMP

## **Connect Texas**

Dates To Be Determined www.connectmeetings.com/events Texas Client Type: Multiple Markets Cost: \$3,225 Bureau Rep: Stephen, Jackson, CMP

## Six in the City

Dates To Be Determined DC Client Type: Multiple Markets Cost: \$2,800 Bureau Rep: Stephen, Jackson, CMP